REVOLUTION Has Begun...

Introducing the new Bil-Jax Summit Series Lifts



Redefining the towable boom market by offering best-in-class specifications, superior features, and greater performance, this full line of high quality boom lifts will clearly give you the competitive edge.



- Greater platform height
- Larger working envelope
- Exceptional outreach
- Superior leveling capability
- Easy-to-use controls
- Faster machine setup

With 6 new models to choose from in heights to 18.8m and outreach to 12.8m, these lifts provide the best value in the industry and will raise your bottom line to new heights.



BIL-JAX

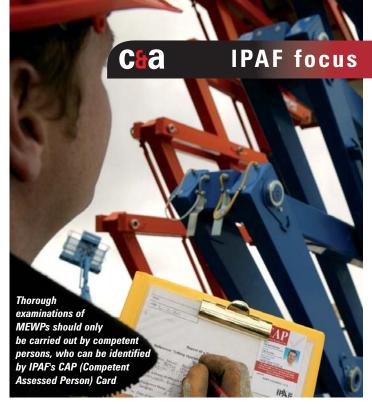
ASTEPAROVE®

JLG offers CAP card assessment

Manchester-based JLG Industries UK is the latest addition to the select list of IPAF-approved centres which offer the **Competent Assessed Person (CAP) programme. The CAP** programme assesses service and maintenance engineers as competent persons who can perform thorough examinations of mobile elevating work platforms (MEWPs).

A CAP assessment takes one day and covers thorough examination requirements, performance, records and defect reporting. Successful candidates are issued with the CAP Card, which certifies that they have been independently assessed as competent persons having the knowledge and ability to plan, manage or carry out thorough examinations of platforms. Six-monthly thorough examinations of all equipment used to lift people are

required by law under the Lifting Operations and Lifting Equipment Regulations (LOLER) 1998. Tim Whiteman, IPAF managing director said: "We are delighted to welcome JLG to IPAF's CAP programme. MEWPs need regular checking to make sure they are safe to use. It is illegal to use a MEWP without a valid thorough examination certificate and every operator should make sure that their machine has one." More information on CAP and



location details of approved centres (Access Platform Sales, Central

Access, JLG and Nationwide) can be found at www.ipaf.org/cap

New PAL card categories

Operators who successfully complete IPAF training will have new categories on their PAL Cards (Powered Access Licences) from 1 January 2008. IPAF has revised the machine categories in its MEWP training programme and is moving to align with international design standards such as prEN 280 and ISO DIS 16368.

What site managers need to know is that the category change does

not affect the training received and that existing PAL Cards remain valid as specified.

Existing PAL Card holders do not need to get their cards changed.

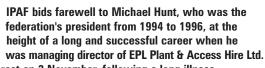
Details on the new categories and frequently asked questions are at the Training section of www.ipaf.org



be obtained from IPAF.

Posters illustrating the categories can

Farewell to Michael Hunt



Hunt was laid to rest on 2 November, following a long illness. During his term of office, the federation returned to profit after some difficult years and invested heavily in the expansion of its platform operator training programme, creating the PAL Card that has become an international symbol for trained operators. Under Hunt's leadership, the federation

became a company limited by guarantee, a bold move which was essential in view of its increasing responsibilities as an organisation.

"As a president he always commanded respect for both his preparation and his ability to conduct a meeting, always listening to those with an opinion and invariably recommending a wise solution," wrote Paul Adorian, former managing director of IPAF, in a tribute to Mike Hunt. "He went out of his way to attend IPAF events, invariably providing support and encouragement to those involved, never failing to ensure a constant supply of good humour in so doing. The industry has lost a champion and those who knew him have lost a good friend".

Award-winning business service for IPAF members

IPAF members can make use of the award-winning Business Information Service (BIS) from the Institute of Directors (IoD) in London as part of their membership benefits. By using the BIS, IPAF members

can make informed decisions, gain competitive advantage and reduce the time and effort spent looking for information, so they can get on with the job of running their business. The BIS can provide relevant and timely information including:

- · UK company accounts and directorship information
- Market research data
- Executive salaries
- · Press and journal articles on the

latest news about a company, individual or sector

- · General information on doing business abroad and business etiquette
- · Directors' duties and boardroom practice in the UK and abroad. BIS staff are qualified and experienced researchers who can spend up to 30 minutes per enquiry. The research is delivered quickly, within 24 hours of the enquiry being received. Use of the service is free to IPAF members and most of the information is provided free of charge. IPAF members can access the BIS by:

020 7451 3100 Tel: 020 7321 0145 Fax: E-mail: businessinfo@iod.com

PAF Powered Access Review

The federation's annual journal, the IPAF Powered Access Review, is now available, featuring a debate among the HSE and the rental and contractor sectors on thorough examinations, the new PAL Card categories, plus a

full training centre directory. Free copies can be obtained from the Milnthorpe office or you can download a copy from the

Publications section of www.ipaf.org



IPAF, Bridge End Business Park, Milnthorpe, LA7 7RH, UK Tel: 015395 62444

Fax: 015395 64686 www.ipaf.org

info@ipaf.org

Offices in France, Germany, Italy, the Netherlands, Spain, Switzerland and the USA.

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