Your experienced partner in... ...powered access platforms.



- Large inventory of new machines from major manufacturers
- Machines supplied in the condition you want
- We make it easy and speak your language
- We offer OEM replacement parts for most brands
- A second to none after-sales service
- A designated division for aluminium scaffolds systems



The number 1 is always on top!



On the cover:

Palfinger's spectacular acrobatic launch of its new range of High Performance models at SAIE last year.



Comment 5 News 6

Ainscough acquires James Jack, Platform Company deal approved, Mammoet places record order, Ex Liebherr director hit for £1 million, New York and Miami tower crane accidents, New Manitowoc 2,300 tonne crawler, Bronto to sell direct, Terex Twin for China, Easi UpLifts moves into Holland, Dino expands, Ranger changes name, Sany wins 36 machine order, Davis joins MEC, Kestral joins Panther.

Mastclimbers 17

Despite looking the same, there have been significant developments in the mastclimber world. The latest products offer increased versatility, are easier to erect and transport and offer a much wider capability to be modified for tricky applications with standard systems and components. We take a look at the developments and a few applications.

Conexpo review 25

The sun certainly shone for the Conexpo 2008 with new records for attendance, exhibit space and exhibitors accompanied by blue skies and temperatures in the mid 70's. Even the North American construction industry was in a positive mood. We bring you the show highlights.

SED preview 31

The third SED show at the Rockingham Speedway venue opens its gates next month. This year the combination of free parking and better traffic management should make a huge difference getting in to see the latest machines. Take a look at what's new at the show.

All Terrain cranes 36

We chart the history of the All Terrain crane, look at the latest developments and ask whether the once dominant truck crane can



Caacontents

Loader cranes 44

What do you use if you need to lift a tyre, generator or slabs off the back of your flatbed 4x4 or out the back of a Transit van? C&A takes a look at the smaller end of the loader crane market.

Face to face 62



Mark Darwin talks to Peter Issitt, managing director of Crowland Cranes primarily about Zoomlion truck cranes but also about the huge array of other crane services his company offers.

regulars

Innovations 51

PASMA focus 53

ALLMI focus 55

Training 57

IPAF focus 59

Books & Models 60

Your letters 61

What's on 64

Recruitment ads 65

On-Line directory 68

In the next C&A

The May issue will feature: Telehandlers, Trailer and aluminium cranes, Van mounted platforms and a stop press preview for SED.







SUBSCRIPTIONS: Cranes & Access is published eight times a year and is available on payment of an annual subscription of £40.00. If you wish to subscribe, please send a crossed cheque made payable to The Vertikal Press Ltd to: Subscriptions, The Vertikal Press, PO Box 6998, Brackley, Northants NN13 5WY. Address changes should also be sent to this address. Please include the address label from a recent issue with all correspondence and allow 3 months for changes to be effective.

SUBSCRIBE ONLINE AT:

$www.vertikal.net/en/journal_subscription.php$

BULK DISCOUNTS: These are available to companies wishing to take out multiple subscriptions. Please contact the subscriptions manager for more details.

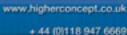
Tel: +44 (0)8707 740436 Fax:+44 (0)1295 768223 E-mail: info@vertikal.net

Kran & Bühne: The Vertikal Press also publishes a German magazine which deals with the same issues as Cranes & Access, but is written for German users and buyers. Details available on request.

While every effort is made to ensure the accuracy of information published in Cranes & Access, the Editor and Publisher can accept no responsibility for inaccuracies or omissions. Views expressed in articles are those of the authors and do not necessarily reflect those of the Editor or Publisher. Material published in Cranes & Access is protected under international copyright law and may not be reproduced without prior permission from the publishers.













Wear a full body harness with a short lanyard in boom type platforms

Aerial platforms



IPAF trained operators

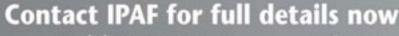


Safe effective work at height



IPAF Approved Training Centres train more than 70 000 operators per year worldwide in the safe and productive use of modern platforms - its PAL Card is recognised everywhere as proof of high quality training.

International safety legislation increasingly demands proper training and your business relies on the productivity of your operators. So insist on IPAF training for operators to get every job at height done effectively and in complete safety.



Call +44 (0)15395 62444 Email info@ipaf.org

- Find your nearest IPAF Training Centre
- · Learn how to become an IPAF Training Centre
- Discover how to join IPAF and how IPAF can help your business

IPAF, Bridge End Business Park, Milinthorpe LA7 7RH, UK
Also in France, Germany, Italy, Netherlands, Spain, Switzerland and USA
IPAF training is certified by TÜV as conforming with 150 18878.









cranes taccess

For users & buyers of lifting equipment

April 2008 Vol. 10 issue 3

Editors:

Leigh Sparrow Mark Darwin

Associate Editors:

Rüdiger Kopf (Freiburg)
Alexander Ochs (Freiburg)
Andrew Klinaichev (Moscow)

Sales & customer support:

Pam Penny Karlheinz Kopp

Production:

Nicole Engesser

Publisher: Leigh Sparrow



The Vertikal Press Ltd. MEMBERS OF







In Germany:

The Vertikal Press

email: info@vertikal.net

web: www.vertikal.net

Vertikal Verlag Sundgaualle 15, D-79114, Freiburg, Germany Tel: 0761 8978660 Fax: 0761 8866814 email: info.vertikal@t-online.de web: www.vertikal.net

PO box 6998 Brackley NN13 5WY. UK Tel: +44(0)8707 740436 Fax: +44(0)1295 768223

Germany, Scandinavia, Austria and Switzerland Karlheinz Kopp, Vertikal Verlag, Sundgaualle 15, D-79114, Freiburg, Germany Tel: +49 (0)761 89786615

Tel: +49 (0)761 89786615 Fax:+49 (0)761 8866814 email: khk@vertikal.net

Italy

Fabio Potestà, Mediapoint, Corte Lambruschini, Corso Buenos Aires 8, V Piano-Interno 7, I-16129 Genova, Italy Tel: 010 570 4948 Fax: 010 553 0088 email: mediapointsrl.it

The Netherlands

Hans Aarse 39 Seringenstraat, 3295 RN,

S-Gravendeel, The Netherlands Tel:+31-78 673 4007 Mobile:+31(0) 630421042 email: ha@vertikal.net

Russia

Cranes&Access Russia DM Publishing 127287 Pocc Moscow tel. +7 (495) 685 94 28 fax +7 (495) 685 94 29

e-mail: matrosova@vertikalnet.ru UK and all other areas

PO box 6998 Brackley NN13 5WY. UK Tel: +44(0)8707 740436 email: pp@vertikal.net

Design & Artwork by:

bp design Ltd. Tel: 01707 642141 Fax: 01707 646806 email: studio@bpdesign.info

ISSN: 1467-0852

© Copyright The Vertikal Press Limited 2008

The Vertikal Press also publishes:



Letters, emails, faxes and phone calls are welcome and should be sent to:

The Editor,

cranes & access,

PO Box 6998, Brackley NN13 5WY, UK

Tel: +44(0)8707 740436 Fax: +44(0)1295 768223 email: editor@vertikal.net





Slow down? What slow down?

Those attending the recent Conexpo show could be forgiven for coming away a little confused. We've all heard

what a poor state the US housing market is in and how the battered financial markets are not lending to anyone who doesn't already have the money themselves.

So with all this negative press it was only natural to expect show numbers to be down and attendees to be a little gloomy or at least concerned about this year's prospects. Nothing could have been further from the truth.

Record numbers flocked to Las Vegas, the big manufacturers spent lavishly and visitors were generally upbeat and confident. Slow down? What slow down?

Perhaps Conexpo's visitors are too busy to read the papers or listen to the news? Or if they do, they obviously don't take as much notice as we do in the UK? Residential construction in the USA is significantly down, along with the Dollar, so if you were a small house builder or selling European-built telehandlers in the USA, you could be forgiven for being a tad pessimistic. For the rest, though, business is still pretty good. Commercial construction remains buoyant, infrastructure investment is on the up and a massive spending programme on power stations and other power-generation projects is set to run for many years. All good stuff for cranes and access equipment.

The UK and Ireland are in better shape than the US in terms of economic outlook and yet if you pick up a paper, listen to the radio or watch the TV news, you'd think the great depression was just over the horizon. The big problem is that in the UK we more easily accept the negativity that the mass media seems to revel in and which can then easily become a self-fulfilling prophecy.

Certainly 2008 won't be quite as good as 2007, but it's shaping up to exceed the industry's 10-year average and that's no bad thing. Perhaps we should take a leaf from the Conexpo visitors' book.

Mark Darwin

Please mail, email or fax any comments you may have, to the editor, stating if we may publish them or not.

