

Terex senior management reshuffle

Terex has reshuffled its senior management 'as part of its strategy to increase its market presence in high growth markets around the globe'. The most significant change is that Steve Filipov, previously president of Terex Cranes, moves to the new position of president, developing markets and strategic accounts. His new role will be to step up the group's efforts to develop its businesses in emerging markets. Rick Nichols, previously president of Terex Materials Processing & Mining takes over as president of Terex Cranes. Both men will report to chief operating officer, Tom Riordan.

Nichols has made great strides with lean manufacturing, improving margins and capacity at the mining truck business. Harry Bussman general manager of Terex O&K, takes over at Terex Mining on a provisional basis, reporting to Nichols until a replacement is found.

George Ellis of Terex Utilities moves to vice president, manufacturing services and will continue to lead the Utilities business until a replacement is named. In his new role Ellis will have responsibility for the group's manufacturing strategic plan and assisting business operations with capital expenditure budgets.



Steve Filipov

Riordan said: "Steve Filipov is the right person to lead efforts to improve relationships with our large global strategic accounts and to oversee a more aggressive approach to increasing our presence in developing markets. Rick Nichols will lead capacity improvements in our crane facilities while continuing the globalisation of our business. With these appointments, we are putting in place the leadership we need to meet the challenging objectives we have set, including our ambitious goal

to reach \$12 billion in net sales with a 12 percent operating margin by 2010."



Rick Nichols

Celli to leave JLG

Israel Celli, the senior vice president international market development at JLG has announced that he is to 'retire' on February 15th after seven years with the company. Celli, 54, told Cranes&Access that having taken JLG's international business from revenues of around \$200 million to more than a \$1.3 billion he felt the time was right for a new challenge. He says he will remain in the aerial lift business most likely working on a consulting basis for rental companies.



Israel Celli



Neil Back is joined by Lavendon CEO Kevin Appleton, Andy Wright of Lavendon UK, Maarten Mijnlief head of Gardemann

New offices and image for Lavendon

Lavendon - the world's largest powered access rental specialist and owner of Nationwide Access, Panther, AMP, Kestrel, Higher Access and Rise Hire in the UK - opened its new headquarters building in Lutterworth in late January. The 17,000 sq ft purpose-built office block will house Lavendon Group and Lavendon UK (renamed Lavendon Access Services) staff.

The new building which was officially opened by Rugby player Neil Back, a member of England's 2003 World Cup team and former player with the Leicester Tigers, is located to the rear of Midland Court, where Lavendon rented its first small office unit in 1992 after it was formed to take over Nationwide Access.

At the same time the company announced a change to its corporate identity, in order to rationalise the multiplication of trading names that have followed from the series of acquisitions of the past two years. The company will cut the number of names it trades under from 12 to four, all of which will adopt a common logo style and livery. All self propelled lifts will be painted blue while all vehicle and trailer mounted lifts will be painted yellow.

In the UK AMP, Kestrel and Higher Platforms will merge under the Panther banner, while continuing to be managed separately, with their entrepreneur/managers reporting to Richard Miller, managing director of Lavendon's regional businesses.



The new Lavendon group identity.

In France, Belgium and Spain the DK Rental and Zoom names will be dropped, in favour of Lavendon, the first time the name has been used operationally. In Germany the Zoom and Gardemann businesses will merge under the Gardemann banner. All 21,000 aerial lifts in the Lavendon fleet will have the new blue and yellow 'Tick' logo fitted denoting a positive attitude. Delivery vehicles for Nationwide, Rapid (Middle East) and Lavendon in Belgium, France and Spain will be blue, while those of Panther and Gardemann will be yellow.

The company feels that the new identity makes a clean break with the past, and will help it encourage common values throughout the group. It will also provide a structured image that can be easily adopted by new acquisitions.

...And an upbeat trading statement

The Lavendon Group has issued an upbeat trading statement for 2007 saying that its full year numbers will be better than expected. Revenues for the first eleven months are up by 49 percent on last year, with full year revenues likely to come in at over £186 million. At the same time it says that operating margins have improved significantly during the period. Full details on www.vertikal.net



(L-R) Alan Huddart of Hewden, Christian Bailie, UK/Ireland sales manager Cat Alliance and Maurizio Riso European sales director Cat Alliance with a new TH255



Hewden adds new teles

Hewden, the UK's largest telescopic handler rental company is to add 283 of the latest TH Series Caterpillar telehandlers to its fleet. The new additions will take the company's telehandler fleet to 2,600 units. The TH Series, built by JLG as part of its alliance with Caterpillar, includes six models from a 2,500kg capacity/5.5 metre lift height unit to a 4,000kg/17 metre model. The new models incorporate improved ergonomics, a smoother and more comfortable ride for the operator and Cat's new high power, low emission engines.

Alan Huddart, general manager of product and pricing at Hewden said: "This investment signals our intention to grow our plant hire business in the UK. We want to make the biggest, youngest and most reliable fleet of machines available to our customers."

...And sells its hoist business

Hewden also sold its hoist business, which comprises 75 units, to HTC Plant in early January.

Distribution network increased

JLG has been adding to its telehandler dealer network in the UK, most recently appointing Agriculture & Plant Services in the Isle of Man, Sandhurst Equipment Sales of Rochester, Kent, for the Greater London area and surrounding counties and Walker Plant Services for Nottingham and the surrounding areas from its Retford depot.

Easi-Uplifts joins Partner-Lift in Germany

Ireland's largest access rental company, Easi-Uplifts, has joined Partner-Lift the German rental franchise association in preparation for the opening of its first German outlet. See www.Vertikal.net for more information

Terex starts UK lift production

Terex Construction has begun manufacturing Genie GS1932 electric scissor lifts at its production plant in Coventry. The new production line was developed and fully tested at Genie headquarters in Redmond, Washington, before being implemented in Coventry.

New Aichi lifts

Aichi has released further details on its new European scissor and boom lifts.

The new models include two electric scissor lifts, the 20ft Skytower SV06CNL and 26ft SV08C NL with an overall width of 820mm and 360kg and 230kg platform capacity respectively. They are the first scissor lifts to feature AC direct electric drive and Aichi has said that these new models will be 'priced to sell in volume' in Europe and America.

The new booms are the 40ft Skymaster SP12C and 46ft SP14CJ. The SP12 is a plain straight boom with up to 10.9 metres of outreach while the SP14 features an articulating jib and boasts 12.7 metres outreach. The fact that they utilise a three section boom, rather than the usual two, means that the stowed length is almost 1.5 metres shorter than most competitors, at around six metres. Platform capacity is 250kg with the 1.8 metre (6ft) platform but drops to 227kg with

the 2.4 metre (8ft) basket. Aichi says that the overall height of the new booms is close to two metres, while most lifts in this class are over 2.3 metres high. Doornbos, the Dutch crane and access rental company has purchased the first 400 scissors and 200 booms. The new models will be officially launched at the ARA/Rental show in mid February. No mention has been made regarding the planned articulating boom range.



The new Aichi SV08C NL - 26ft 'skinny mini' scissor lift

The new Aichi SP14CJ 46ft boom lift

New super compact telehandler

JLG has launched a new super-compact five metre/2,500kg telehandler, the 2505. The new model was launched in the UK at the LAMMA agricultural equipment show in Newark Nottinghamshire where it was nominated for a best new product award and won a medal of merit. The new machine weighs less than 5,000kg, with an overall width of 1.8 metres and overall height of only 1.9 metres, enabling it to work in extremely confined spaces. It also incorporates a universal adaptor plate which enables it to use most skid-steer attachments, along with the usual attachments from JLG.



JLG 2055

New 86ft boom concept

Haulotte has announced a brand new 86 ft platform height telescopic boom lift, the H28TJ+ which offers an outreach of 23 metres, a platform capacity of 350kg and a unique five metre telescopic articulating jib.

The boom and jib on the new lift feature a hexagonal cross section design using what the company describes as 'high elastic modulus steel', in order to provide maximum rigidity for the 2.4 metre platform for improved operator comfort and precision.

The H28 TJ+ is fitted with Haulotte's latest generation control panel as used in the company's flagship H43TPX. It also features a relatively narrow fixed-width chassis, oscillating axle and 4x4 drive with differential locks. The new lift fits into the product line between the current H 25TPX and H43TPX, and will be unveiled at Conexpo on March 11th.

Make	Model	Platform height	Outreach	Capacity	Jib
Haulotte	H28TJ	86ft/26m	23m	350kg	5m
JLG	860SJ	86ft/26.2m	22.9m	230kg	1.8m
Genie	S85	85ft/25.9m	23.6m	227kg	1.5m
Snorkel/UpRight	TB85J/SB85J	85ft/25.9m	23.4m	227kg	1.5m

Appeal court keeps liability claim open

The Federal Court of Appeals has overturned a Missouri court's summary judgement in favour of RSC and Skyjack regarding the fitting of pothole protection on older lifts.

The case concerns a product liability suit following the death of Doyle Sappington, a carpenter carrying out work on a parking garage in Kansas City, Missouri in October 2001. Sappington died after the 1995 Skyjack SJ11 4626 scissor lift, rented from RSC, he was using tipped over after he reversed into a pothole.

Sappington was operating the lift on a smooth, relatively level, concrete surface at its full 26ft height with 135kg on the deck. The accident occurred when he drove the lift in reverse and the rear wheels dropped into a hole created earlier in the day when a portion of the concrete floor was removed and tipped over.

Sappington's relatives claim against Skyjack, and RSC revolves around a contention that Skyjack should not have manufactured a lift in 1995 without pothole protection, as three manufacturers had already started fitting it to some of their machines.

For a full report on this issue see www.vertical.net

NMT Invests £14 million

NMT, the Milton Keynes-based crane hire company is investing £14 million in new cranes to renew and expand its existing fleet. The spend includes £12 million with Terex Demag and £2 million with Spierings.

The Terex cranes include a 1,000 tonne AC 1000-9, a 350 tonne AC350, a 300 tonne AC300-1, a 250 tonne AC250-1, two 200 tonne AC200-1, a 100 tonne AC100-5, a 100 tonne AC100-4, an 80 tonne AC80-2, a 55 tonne AC55-1, a 50 tonne AC50-1, a 40 tonne AC40-1 and two 35 tonne AC35. The order with Spierings includes a new SK2400 AT7 seven axle crane plus a five axle and a four axle mobile self erecting tower crane.

The first units of the order have started to arrive with deliveries continuing until 2010.



A seven axle Spierings mobile tower crane has just arrived

Terex buys A.S.V

Terex is to acquire A.S.V the tracked loader and undercarriage manufacturer which produces tracked skid steer loaders for Caterpillar and also owns Loegering, the producer of track units to convert wheeled machines to crawlers.

...And buys in India

Terex has acquired a controlling interest in its joint venture, Terex Vectra Equipment, which builds loader-backhoes, skid steer loaders and rollers at a 36 acre facility in Greater Noida, Uttar Pradesh, India. It now owns 70 percent of the venture, which began operations in 2003.

Emerson adds spider cranes

Emerson Crane Hire of Dagenham, Essex has purchased its first two mini /spider cranes from GGR-Unic. The company says that it has been testing the market for a while on a rehire basis and decided to add its first two units, a Unic 295 and Unic 396 to its fleet to further test the market and to provide an additional service to its clients.



And Unic adds Galizia

GGR-UNIC, the Unic mini-crane master distributor for Europe, has been appointed as the Galizia pick and carry crane distributor for the UK. Galizia produces a range of seven pick and carry cranes ranging from 2.5 tonnes to 15 tonnes.

New production facility for Wolffkran

Wolffkran, the German based tower crane manufacturer is to build a new state-of-the-art 8,000 square metre production facility in Luckau, Brandenburg Germany. Construction of the new facility has already begun and is scheduled to come on stream in April 2008. It will employ a total of 150 people and will increase production capacity from the current 1,200 crane components to 3,000 components per annum.

Hop to it

Faraone, the Italian based manufacturer of compact self propelled, push around aerial lifts and manual access products has appointed Kermco Powered Access as its distributor for the UK and Ireland. Kermco is a new business established by Phil Orwin and is based in Lewes on the south coast.

The Faraone stand at the recent SAIE show



Best ever year

JCB enjoyed its best ever year in 2007 selling more than 70,000 machines, 30 percent up on 2006. At the European launch of its 2008 models, the company unveiled its new low-boom Hi-Viz Loadalls which are now in full production.

The machines - the 535-125 HiViz and the 535-140 HiViz - have been redesigned to offer improved visibility and productivity. JCB also plans a Conexpo launch for four high boom Loadalls for the USA, including a completely new model with a 10,000lb lift capacity and a working height of 56ft.

Chief operating officer Matthew Taylor said that JCB produced 13,500 telehandlers last year making it global market leader. In the UK it claims a 60 percent market share with sales of around 5,000 units.

Another Vertikal record

December set new records for Vertikal.net in what is the shortest working month of the year. There were 77,868 visits to the site from 43,407 unique visitors. Totals for the year make impressive reading - 27.93 million hits, 776,351 visits, 7.45 million pages viewed and 764 GB bandwidth consumed.

Grove GTK in action

Following extensive testing Grove's GTK1100 telescopic tower crane, unveiled at Bauma, has completed its inaugural lift. The first unit was delivered to Wiesbauer, the Bietigheim-Bissingen based rental company that helped develop the crane.

The GTK1100's first job was to install a 2kW wind turbine in Ilshofen, Baden Württemberg, Southern Germany for Repower Systems. Not requiring additional counterweight the crane was delivered to site on four trailers and completed the job in five lifts - the biggest being the 70 tonne nacelle.

Jochen Wiesbauer, managing director of Wiesbauer, said: "The lifts were the first in a field setting so we took extra caution and double-checked everything. But even with this, the cost and time savings compared to other lift solutions were exceptional."

See a full photographic sequence of the erection and lift at www.vertikal.net/en/stories.php?id=5116



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Improvement at Comedil

The tower crane specialist Terex Comedil has undergone substantial changes using the continual improvement philosophy Kaizen, which were unveiled at its first ever open house event in Fontanafredda, Italy.

The first results of the turnaround include a new spare parts and logistics centre in Fontanafredda which will start operations this year.

The company's new administration building was officially opened by general manager of Terex Comedil, Martina Moritsch and Steve Filipov, President of Terex Cranes.

"Our common goal is to process customer enquiries even faster and, within the context of product development, to pursue ideas for maximum safety and the simplest possible assembly and logistics," said Filipov.

The event was also used to show a new flat top crane to its range. The Comedil CTT 231 features a 70 metre boom and a lifting capacity of 2.1 tonnes at the tip. Terex says that the erection process has been significantly simplified - from the assembly of the stabiliser base to the positioning of the counterweights and faster assembly of the TS23 tower components.

The addition of railings and non-slip metal plates in the access and cab areas, together with aluminum ladders increase the crane operator's safety and comfort.

Electronics include a new touchscreen with graphical interface and new Integrated Control System (ICS) software aimed at increasing the ease, speed and precision of operation.



*Opening the new parts
and logistics centre*

Tower crane action plan

The UK's Strategic Forum for Construction Tower crane group - a sub committee of the Strategic Forum comprising a number of UK construction industry groups, unions and government - has agreed a short term plan to ensure improving tower crane safety.

Topics under discussion included site induction, competency, maintenance, thorough examination, operator working conditions, communications on site, sharing information of near hits and communication to the public. Individual groups have been set up and report back to the main group by the end of February 2008. The next full meeting will be in April 2008.

Not quite a \$ billion for Haulotte

Haulotte has reported a 26 percent increase in revenues to a new record of €653 million (\$965 million, at time of going to press), 86 percent of which came from equipment sales,

The company is forecasting 2008 sales of around €700 million, an increase of just under 7.5 percent, although given that it will drop €30 million of French rental revenues, the like-for-like increase is closer to 12.5 percent. It also anticipates net profits of 11 percent of sales compared to an expected 12 percent for 2007.

Haulotte has also announced that it will continue its share buy back programme. In 2007 it bought 697,420 of its own shares for a total of €17 million.

Liebherr up 15%

Liebherr has reported first nine months revenues up by more than 15 percent to €5.34 billion. Sales of construction products grew by 18 percent with crane sales likely to have been at least half of this figure. The company expects full year 2007 revenues for the group to show similar growth, providing a total

revenue of €7.5 billion (10.8 billion) of which almost €5 billion (\$7.2 billion) is likely to come from construction equipment. It says that there will be a significant improvement in the group's profitability in 2007 accompanied by a further increase in the workforce to 29,063 people worldwide.



In demand

Zenith Aerial Platforms has taken the first Bronto Skylift S70XDT in UK. The new 70 metre lift is mounted on a left hand drive MAN TGA35.440 8X4 with a rear steering axle. In spite of being delivered a week before Christmas - one of the worst times of the year - Zenith reports that the unit went straight to work on a job in Leeds and already has a number of forward bookings lined up.

Cobra launched

Airtrax is set to finally launch its omni directional wheel Cobra range of self propelled scissor lifts at this year's ARA-Rental show in Las Vegas.

The company will show three models the biggest being the King Cobra ATX-3368 with 33ft platform height and 68 inch width.

All three platforms will be fitted with its omni directional wheels allowing the machines to move sideways or counter rotate. The lifts are primarily intended for use in aviation ground support although Airtrax believes that other industries can benefit from the design.

Airtrax will initially be accepting orders for the 32ft, ATX 3247 saying that 'the other units will be made available for sale as their respective production schedules are solidified during 2008.'

Mammoet in Convoi

Dutch based heavy lifting and transport specialist Mammoet has acquired the lifting and maintenance divisions of fellow Dutch crane and rigging company, Convoi. Around 130 Convoi employees based in Holland will join Mammoet along with 75 cranes. Convoi's remaining 400 employees will concentrate on industrial and project removals.

The name Convoi dates back to 1998 when crane company Marcon, Dabekausen and Geytenbeek merged.

The deal will strengthen Mammoet's position in the south of Holland and provide further opportunities for growth in Belgium and Germany. The acquired business will be known as Mammoet Zuid bv, using the existing premises in Geleen, Stein, and Venlo and a completely new building in Etten Leur.

expansion for Skyjack

Skyjack's new premises in Oswestry.



Skyjack - the world's fourth largest self propelled aerial lift manufacturer - has moved into new purpose-built European headquarters in Oswestry, Shropshire.

The facility will be the hub for Skyjack Europe's sales, service support, finance and administration operations in an effort to strengthen its presence in Europe. The new premises will also carry out some final assembly work, install options and ship directly to newly opened company stores in Germany and Sweden.

The company has also employed Ingo Regenbrecht in Germany to open Skyjack Deutschland in Witten. While in France it has hired Yannick Borgel, previously with UpRight and Genie France to head up its new French operation.

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You're in the army now

Terex Demag has won a contract to supply 65 new All-Terrain Cranes to the Amey-Lex Consortium

(ALC) for the British armed forces as part of the rationalisation plan for the Ministry of Defence's fleet of mobile cranes. The order comprises 59 of the 35 tonne AC35 and six, 55 tonne AC55-1.

ALC quickly identified the need to replace, increase lifting capacity, modernise and rationalise the existing MoD mobile crane fleet as well as avoiding custom-designed, over-specialised products. With this in mind Terex-Demag offered its AC35 and AC55-1 models keeping optional non-standard equipment to a bare minimum. Terex Cranes France will produce the machines on a special dedicated production line in order to avoid any delays to the company's regular commercial business.

One of the Terex AC35 cranes on test



CAP that!

Sales and rental company AJ Access Platforms has become the fifth IPAF accredited CAP assessment centre in the UK. The Competent Assessed Person scheme certifies that a person is 'competent' to carry out the six monthly machine inspections to the highest standards in accordance with IPAF and industry criteria.

AJ has also opened two new locations, a branch on the South coast between Southampton and Portsmouth and an office next to East Midlands Airport. The rental business at the new 'Southampton' branch will be run by Kevin Welch, a local man with plenty of powered access experience while Neil Wilkinson has been appointed as sales manager for the southern region responsible for new and used sales.

Paul Harbey, previously with Genie, has joined the company and will be based at the East Midlands location. His position is regional sales manager for the Midlands and Northern region.



John Swift and Kevin Welch

A load of new indicators

UK-based Loadwise International has announced a new range of wireless rated load indicators with the multi-line display LR1500 topping the range. The indicators are designed for both the OEM and the after-market as either an initial or replacement indicator.

The wireless operation does not require specialist installation and is transferable between cranes. All sensors are powered by lithium batteries with an expected life of five years and are designed to fully integrate with a range of sensors and

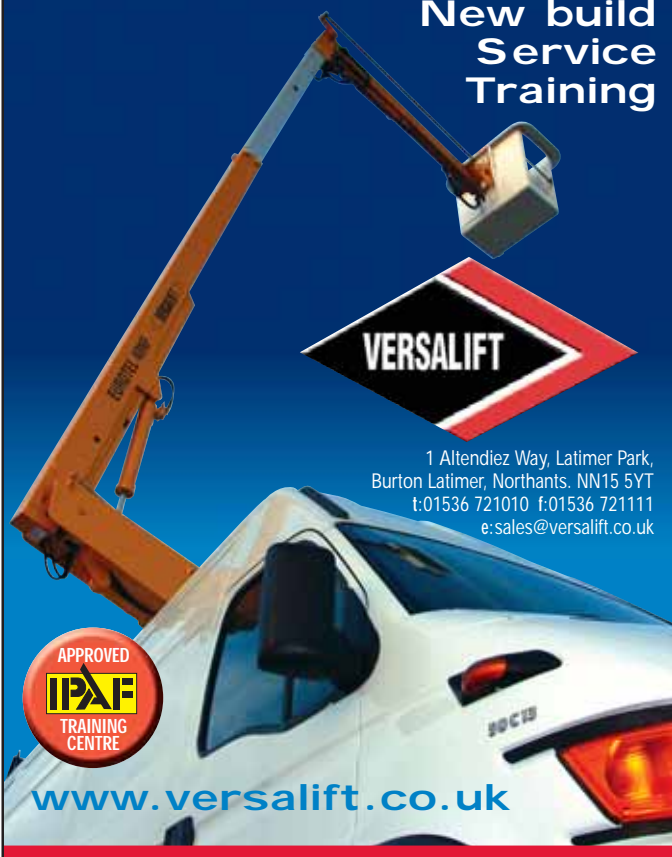
ancillaries. Separate models are available for wind speed, weight, radius and angle only. The top of the range LR1500 will be unveiled at Conexpo.



The Loadwise LR1500 console

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Nifty South Africa's new premises

Skydeck Skyjack for South Africa

Niftylift South Africa has reached an agreement with Canadian manufacturer Skyjack, to distribute its scissor lifts and booms in Southern Africa. The move follows Niftylift's relocation to larger premises in Durbanville, a suburb of Capetown, which will enable the company to carry more stock and a greater range of spare parts.

The deal gives Niftylift SA a full range of scissor lifts and an increasing range of straight booms to add to the Nifty line up of articulated booms, trailer lifts and tracked machines. The Skydeck name in South Africa was already taken by the local manufacturer Skyjacks which has caused a branding challenge for the original Skyjack products. Hence the decision to use the Skydeck brand locally. The first Skydeck branded machines have now arrived in Niftylift's inventory and are already shipping to end users.

Skyjack was previously distributed by Ingersoll Rand.



Skyjack's Skydeck logo for South Africa.

Haulotte quits French rental

The Haulotte Group has sold its rental businesses in France, Lev and Royan Leverage to Loxam. The two companies have a fleet of around 2,000 units which operate from 25 locations. They contributed around €30 million in revenues to the group in 2007.

Alexandre Saubot, Haulotte's chief operating officer, said: "This handover will have a positive impact on the Haulotte Group 2008 accounts and will strengthen its financial and human capacity to develop its business in and outside Western Europe."

New Pal card categories

On January 1st IPAF added a number of new categories to its PAL (Powered Access Licences), revising the categories within its programme to align with the international standards such as prEN 280 and ISO DIS 16368, that regulate the design and manufacture of access platforms worldwide.

The changes do NOT affect the training already received and existing PAL Cards remain valid as specified. Existing PAL Card holders do not need to get their cards changed and if they need a replacement card it will be issued with the original categories, reflecting the training received.

Details on the new categories and frequently asked questions are available at the Training section of www.ipaf.org



IPAF categories poster

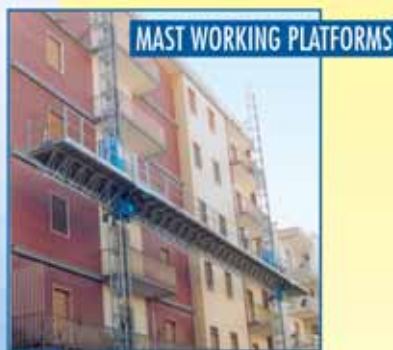


£16 million deal for A-Plant

A-Plant, the UK arm of the Ashted group has won the largest single supply contract in the company's history from the Wates Group. The new three year contract is potentially worth more than £16 million and will involve an investment by Ashted of more than £10 million in new equipment for Wates.



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ANSI models shown.



• **MEC** has appointed **Diane Tjerrild** as its new director of marketing and **Steve Citron** as its director of business development.



Diane Tjerrild

• **Sevcon**, the producer of electronics for aerial lifts and for trucks, has reported a 25% increase in revenues and a 256% increase in profits.

• **Lifting Solutions**, the UK based supplier of industrial cranes and lifting tackle, has appointed **Greg Fardell** as its new southern region sales engineer.

• **Dinolift**, the Finnish-based trailer lift manufacturer has appointed **Laadur** as its distributor in Estonia and Lithuania.

• **William 'Bill' Dowsett Jr**, 89, the founder of LDC, the manufacturer of the **Uni-Lift** of Moline, died last month.

• A 100 metre stretch of two storey façade scaffold came crashing down closing a street in **Middlesborough** injuring one.

• **Terex Aerials** has announced the appointment of **Alexander Kryukov** as regional sales manager for Russia and the CIS countries.

• The **Verticon Group** has sold the remainder of its New Zealand based business to **Daniel Smith Industries** for NZ\$13million (£5 million).

• UK based **A-Plant** has appointed **Douglas McLuckie** as the company's director of environment, health & safety and performance standards

• Terex has appointed **Bob Bartley** to the new position of director of field service for the **Terex Aerial Work Platforms**.

• The **IPAF Council** has agreed that the 2009 IPAF Summit will be held in Ireland.

• **Manitowoc** has appointed **Ingo Schiller**, currently with Liebherr, as vice president, sales and marketing for mobile hydraulic cranes in the Americas.

• **Magnus Rosén**, senior vice president of **Cramo Scandinavia**, has decided to leave the company for a leading position in another industry.

• **Poh Boon Lim** has been appointed as **UpRight** sales & distribution manager for the Asia Pacific Region.

• **Independent Parts and Service (IPS)** the UK based access parts and service company has moved its UK Parts operation into a separate building.



• German access equipment distributor, **Rothlehner** has reported revenues of €31 million for 2007, double that of four years ago.

• **Rival** has won the 10th annual Drechtsteden Entrepreneur Award

• **United Rentals** the world's largest rental company is indicating a 4% rental growth for 2007 and forecasting a further 3% increase in 2008.

• A man died after a **JCB** telehandler tipped over crushing the car he was sitting in on a site in Broughton Road, Banbury, operated by **Linden Homes**, part of the Galliford Try group.

• **Taylor Wimpey** is to pay suppliers 5 percent less as house prices fall and the credit crunch impacts on housebuilder's profits.

• **Genie Industries** has acquired aerial lift refurbishment company **Phoenix Equipment Co** of Waco, Texas.

• **Speedy**, the UK's largest rental company has purchased the tool and equipment rental business of **Amec Logistics and Support Services**.

• **Ramirent**, the Finnish based rental company has acquired a majority stake in **OTS Bratislava**, a leading Slovakian construction equipment rental company.

• **Körner** the German distributor for **Unic** has won the **Unic Top Distributor** award for 2007 at an 'Oscars night' ceremony.



• **Abi Piper** of **Scafftag** has won the individual achievement award at Time consultancy's working at height 2010 seminar.

• **Kranlyft**, the European distributor for Maeda mini cranes has appointed **Agratekas** as its distributor for Latvia and Lithuania.

• The SEC has filed a complaint against **Joseph F. Apuzzo**, a former Terex CFO, in connection with fraudulent transactions with **United Rentals** in 2000 and 2001.

• UK contractor **Sir Robert McAlpine** has been fined £40,000 plus costs after a worker lost his foot in a crane accident.

• **CNH** has announced the appointment of **Giuseppe Fano** as new president and CEO of **New Holland Construction Equipment**.

• **Midland Access Platforms** of the UK, has taken delivery of a **Ruthmann TB220** telescopic boom on a Mercedes chassis.

• **Power Climber**, the suspended platform manufacturer has appointed **Eric Thormann** as managing director. **Germain Vanhulle**, vice president International, will retire later in 2008.

• **Tat Hong** subsidiary - **Sunfield Investments** - changed its name to **Yongmao Holdings** and has been approved for listing on the Singapore stock exchange's main board at the same time as **Tat Hong** reduced its holding in the company

• **Chris Goddard** has been promoted to CEO of Australian aerial lift company **Force Corp** (Previously Australian Skyreach)

• **Strongco** has completed the sale of its Ontario aerial lift operations to **Voisins Equipment**.

• **Atlas Copco** will write off its options on additional payments for **RSC** in the belief that earnings will fail to trigger any payout.

• **United Rentals** has lost its bid to force **Cerberus** to complete its \$4 billion takeover.

• The UK's CPA is warning members of **Wayne Fletcher** of Fletcher construction after he stole over 20 pieces of construction equipment.

• Finnish rental company **Ramirent** has acquired **Tidermans/Hyresmaskiner** in Sweden.

• **Terex**, has stepped up and extended its share repurchase program.

• **ZF** the supplier of transmissions and axles to the crane and telehandler market has indicated 2007 sales up 8%

• **Select Plant**, the UK based crane and plant hire division of Laing O'Rourke has adopted **Rental result** software to manage its fleet.

• Former CFO of **United Rentals**, **Michael Nolan**, has pleaded guilty to making false securities filings in order to inflate the rental company's results.

• The new online replacement parts ordering service from **IPS** is now live

• **Bob Francis Crane Hire & Heavy Haulage** has supplied equipment for the new cafeteria at the top of mount Snowdon.

• Texas-based **Lewis Equipment Company** has expanded into New Zealand, buying **Vertikons** tower cranes and hoist business.

• A group of squatters tried to save the old **Stothert&Pitt** crane works in Bath from demolition.

• **Favelle Favco** has boosted revenues by almost 36% in the first nine months of 2007.

• **Frederick Kuijer**, director international sales at scaffold and platform manufacturer, **Altrex** is leaving the company. He will be replaced by **Rudie Beverwijk**.

• **KR Wind of Denmark**, has taken delivery of a new 750 tonne **Liebherr LG 1750** lattice boomed mobile crane and has ordered two 600 tonne **LR1600** crawler cranes.

• The **Elevating Work Platform Association** of Australia has issued its 100,000th yellow Trained Operator card.

• **Manitowoc** chairman **Terry Growcock** has joined the board of **SGB** parent, **Harsco**.

• **Terex** has acquired a controlling interest in its Indian joint venture, **Terex Vectra Equipment**, which builds backhoes, skid steer loaders and compaction rollers.

• **Ashtead**, owner of **Sunbelt** and **A-Plant** has reported half year revenues up 24% to £523.5 million (\$1.1 billion).

• **Demag Cranes**, the industrial and port crane manufacturer has reported revenues up by almost 10% to over a € billion.

• **TIL** - formerly **Tractors India** - recently produced its 5,000th crane from its **Kamarhatty** plant.

• **JLG** has relocated its South Australia branch to new, purpose-built premises in **Greenfields**, north Adelaide.

• **Allan Access** is finally shipping its **V130** lift on the new 2007 **Land Rover Defender** chassis with Euro 4 engine.



Richard Saunders

• **AFI-Uplift** has appointed **Richard Saunders** as managing director as part of a management restructuring and **Nick Higgins** as its operations director.

• **Speedy Hire** and **HM Prison Service** have launched a plant maintenance rehabilitation scheme.

• Dutch based rental company **Riwal** has opened its first location in **Kazakhstan**.

• **Gam**, Spain's largest rental company has reported nine month revenues up almost 62% following its acquisition of **Vilatel**.

• German tower crane company **Wilbert** has shipped its 100th crane.

• **MT Højgaard** has sold its remaining 50% holding in Danish crane rental company, **BMS** to the **Enggaard** family.

• **Sharon Winter**, founder of **Supa Scaffolding**, has won the **Everywoman Athena Award** for outstanding entrepreneurial success.

• **Peter Frisk** the founder **Zip-Up Svenska** has died of a heart attack at his summer home in Sweden.

• **Mateco** has appointed a new managing director, **Hans-Hasso Kersten**

• **Mantis Cranes** has taken a 30 percent stake in Cambridge-based company **R & R Construction Logistics**.

• Tower crane manufacturer **Wolffkran**, is to build a new state-of-the-art production facility in **Luckau**, **Brandenburg** Germany.

• **Manitowoc Crane Care** has opened its fifth 24 hour contact centre in **Zhangjiagang**, **China**.

• **Scott R Nelson** has been appointed as president of **Bobcat** worldwide while **Neil Woodfin** takes over as president, of the **Bobcat Europe**,

• **Steve Shaughnessy**, previously with **A-Plant**, has been appointed as managing director of **Loxam UK**.



Steve Shaughnessy

• **JLG** has added a five year warranty option for its **ES scissor** lift range, including the recently introduced **1230ES**.

• Four men were arrested after they scaled a tower crane in **Belfast** city centre and refused to come down. They caused £10,000 of damage.

• **Manitou North America** has appointed **Kirk Zander** as director of sales and marketing, replacing **Ed Ugolini**.

• **Dr. Wolfgang Babel** has taken over as chief executive officer of **Hirschmann** parent company of **PAT** and **Kruger** crane load indication systems.

• **Palfinger's** preliminary results indicate another record year - its third in a row.

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