



(L-R): Colin James of BOSIF, Brendan Ainscough, Martin Ainscough, Neil Partridge, James Ainscough and Tony Meeke of Price waterhouse Coopers

MBO at Ainscough

Ainscough Crane Hire, the UK's largest crane rental company, has announced the sale of the business to the existing management team led by Neil Partridge, for £255 million. The deal is funded by an integrated debt and equity package from Bank of Scotland Integrated Finance.

Based in Standish, near Wigan, Ainscough was founded in 1976 by Gerald Ainscough and has been run by his three of his sons, Martin, James and Brendan since 1984. The company currently operates from 24 locations and employs 1,000 people.

Martin Ainscough, chairman, said: "I'm delighted to be able to give chief executive Neil Partridge and the rest of the management team the opportunity to continue to develop and grow the business."

Partridge said: "The buy-out has come at an extremely exciting time for the company, market conditions are buoyant and with the bank behind us we will be able to continue to enhance our market leadership position. The entire management team is remaining in place and we are delighted to be going forward with the Bank of Scotland."

AFI takes North East

AFI-Uplift has acquired North East Access Ltd the powered access rental company based in Hebburn, Tyne and Wear. North East was founded in 1995 and has a fleet of 140 boom and scissor lifts. The company is owned by Malcolm Hession and is a member of the Access Link.

The purchase price has not been disclosed.

AFI says that it will merge its own North East depot with the North East Access depot to form a larger location with an expanded fleet. Hession is expected to join the AFI management team.

AFI corporate development director Nick Selley said: "This is our third significant expansion following our merger with Uplift Power Platforms and our acquisition of Alan Drew in 2006. It is a tangible demonstration of our confidence in the future of both AFI and the UK powered access rental sector."

AFI expects revenues to exceed £30 million this year, compared with £20 million in 2006, the company operates from 17 locations and following completion will have a fleet of over 4,200 aerial lifts, the second largest in the UK.



APS - IPS to form joint venture

Independent Parts and Service (IPS), the UpRight distributor in the UK and Access Platform Sales (APS) the Snorkel distributor, have reached an agreement to form a new company, UpRight Powered Access Sales Ltd, (UPAS) with each of the two companies holding 50 percent of its equity. The two businesses will continue to operate independently to distribute the other products and services in their range but all UpRight sales will pass through the new company.

The deal was finalised at this year's Vertikal Days event, following weeks



(L-R) Tony Jennings of IPS, Richard Tindale of UpRight and Ian James of APS at Vertikal Days after concluding the agreement.

of negotiations between the two parties and UpRight. The combined operations will boast the largest sales and service team in a UK access business with more than 60 field engineers and a dozen salesmen. However UPAS will have a minimal overhead in its own right in order to ensure a competitive offering for rental companies.

The world's biggest comes out in Basel.

The world's highest aerial lift, the 103 metre Wumag WT1000, the first unit of which has been purchased by German crane and access company, Eisele, was unveiled at the Europlatform event in Basel in mid September. The new truck mounted lift is mounted on a five axle Tadano-Faun crane carrier with multi axle drive and steer.

Wumag is claiming to have sold 11 WT1000 so far, including a €4 million, three unit order from Dutch based company Riwal, one of which is destined for a year long contract in Dubai.



The WT1000 almost topped Basel's highest building, the 105 metre Ramada hotel

Among the other orders we understand that one unit is destined for the UK, although both Wumag and its UK distributor SkyKing remain tight lipped on whom the customer might be.

The Europlatform event attracted almost 100 delegates to hear a number of high profile speakers discuss the aerial lift business along with safety topics. A full review of the event and presentations can be viewed on Vertikal.net.



The Wumag WT1000 was unveiled in Basel at Europlatform, and the operator is wearing a harness!

Demag double

The 3,200 tonne capacity Terex Demag CC8800-1 Twin - the world's largest mobile crawler crane - was handed over to its new owner Al Jaber Heavy Lift & Transport at a ceremony earlier this month. A few days later, Demag used a customer open day at its Zweibrücken facility to unveil its new 300 tonne AC300/6 All Terrain crane.

Based on the CC8800-1, the Twin utilises a double boom and back mast configuration boosting capacity to 3,200 tonnes. Terex claims that as a pick and carry crawler crane the new unit offers considerable time and space benefits compared to ring lift cranes and jacking towers. (see full story on page 22)

Terex is pitching its new 300 tonne AC300/6 as a 'jack-of-all-trades' crane which can be used for a wide range of lifting duties. With partial counterweight it can go out efficiently as a 140 tonne to 220 tonne class crane while its strong load chart allows it to tackle some 400 tonne work at the top end.

(R-L) Steve Filipov and Alexander Knecht of Terex Demag hand over the CC8800-1 keys to new owner Alex Mullins of Al Jaber Heavy Lift and Transport.



The new 300 tonne capacity six axle AC300/6

Four charged over lift accident

Three senior managers as well as the bus driver were charged last month by police investigating the death of a platform operator in Manchester. Signwriter Martin Pilling, 27, from Worsley, was knocked from the platform of his boom lift into the path of a double-decker bus which had clipped his machine.

Vincenzo Casale, 43, managing director of GM buses/UK North

is charged along with co-director Ernesto Casale, 44, and David Michael Ellis, 36, the group's business manager. All three are charged with conspiring to create false documents. It follows a joint investigation by police and the Vehicle Operation Services Agency. The driver of the bus, Krzysztof Ociepa, 46, was charged with causing death by dangerous driving.

Record numbers for IPAF -PDS

IPAF's annual Professional Development Seminar attracted record numbers in September with over 175 delegates attending the event for the staff of IPAF training centres, held this year during Vertikal Days at Haydock Park.

More than 175 turned out for this year's IPAF PDS



UpRight/Snorkel held a series of meetings at its new Vigo plant in September to launch its new branding strategies. The full Snorkel boom range was on display in UpRight blue.

Tanfield up

Revenues and profits at Tanfield, owner of UpRight and Snorkel have soared. First half revenues leapt 120 percent to £36.8 million while pre tax profits more than tripled to £5.36 million.

The UpRight division, celebrating its first year under Tanfield ownership, reported a six-fold increase in sales to £19.1 million from £3.1 million in 2006, while pre-tax profits more than doubled to £3.5 million.

Snorkel's \$18.5 million order backlog at the end of June was at its highest level for more than five years. That figure has risen since its acquisition in June to \$26.7 million - fuelled by orders from UpRight distributors in Europe as the company reports over £20 million of 'cross selling'.

Tanfield says that with its third production line now installed at its UK facility, production is touching 200 units a week. In the USA, a further 4,500 square metres (50,000 sq ft) of assembly floor space at Snorkel's Kansas facility will be opened, while the group has plans to add another 18,000 square metres (200,000 sq ft) of manufacturing space over the next 12 months.

And more acquisitions?

The company held a major international dealer meeting and rental customer open day at its new Vigo plant in the north east England in September to launch its new branding strategies and forward plans. These include further acquisitions or 'badging' agreements to add large heavy duty scissor lift models and large telescopic trailer mounted lifts.

Cranes&Access Russia

The Vertikal Press, publishers of Cranes&Access is moving into the Russian market. The company has signed agreements with the DM group to produce Cranes&Access Russia, a magazine dedicated to providing the rapidly growing Russian lifting sector with news, technical information and safety advice. The first issue has now been printed and is being mailed to 15,000 recipients across Russia and CIS states. The readership breakdown is similar to Vertikal's other magazines including a wide variety of end users, rental companies and distributors.

And Vertikal.Net Russia

www.vertikalNet.ru - a Russian language version of Vertikal.Net - is due to go live at the end of this month. The site will combine international news along with local Russian lifting news and information as well as a technical library. Two members from Vertikal's Russian team will be attending the SAIE in Bologna.



The first issue of Cranes&Access Russia goes out this month.

Keeping it in the family

A new crane to mark the change of ownership - the first Spierings SK2400-AFT in Ireland



William O'Brien Plant Hire, Ireland's largest crane hire company, has changed ownership with William O'Brien Junior purchasing the 75 percent holding in the company that he did not already own. The shares were bought from his parents and other members of the O'Brien family for an undisclosed sum. The company, started 50 years ago by his father, is said to have a value in the region of €10 to €12 million.

O'Brien junior said: "I remain committed to expanding the business, central to these plans is a recent land purchase at Little Island which will be used to build a new, state of the art maintenance facility for our fleet. We expect construction to begin in April next year." The company also has €7 million of new equipment on order. Recent deliveries included a seven axle Spierings SK2400-AFT mobile self erecting crane, the first in Ireland.

Checking the clock

Tracked Access has recently supplied both aerial work platforms and mini cranes for the massive reconstruction project at St Pancras station in London. One job involved taking a surveyor up to inspect the building's structure prior to fitting a new clock. A light-weight glass fibre clock (pictured) had been hung after the original was removed and sold. Unable to buy the original back the station is having an identical replica made. Given the significant weight difference between the temporary clock and the replica, a full structural survey was required. The problem was that the platforms under the clock are not solid, they incorporate space originally used to store beer. So the company supplied a 23 metre Palazzani TSJ23C tracked spider lift for the job.

Question: Perhaps one our readers can tell us why the fibreglass clock was fitted during construction work?

A Palazzani TSJ23C was used to reach the area around the St Pancras clock.



Manitowoc adds capacity all over

The Manitowoc Crane Group is adding production capacity all over the world here are some of the latest additions:

New Potain facility

Around 300 customers, dealers, senior management and local dignitaries recently celebrated the opening of Manitowoc's new facility in Baltar, Portugal. The facility will support operations at the nearby Potain tower crane plant in Fanzeres. Baltar will produce Potain MC, MCT and MDT crane ranges with the majority of welding and cutting taking place at Baltar and the painting, assembly, testing and shipping taking place at Fanzeres. Baltar will also be a base for the companies Encore crane rebuild and refurbishment programme.

(More details on this in the January rebuild feature).

The official cutting of the ribbon - (LtoR) Terry Growcock, chairman of the Manitowoc board, Phillipe Cohet, EVP Europe, Middle East and Africa and the Mayor of Baltar.



Meanwhile at Shady Grove....

A multi-million-dollar expansion and renovation programme is also underway at the Shady Grove crane plant in Pennsylvania. The work includes additions to two of the 11 manufacturing and assembly shops on the 305 acre site.

Larry Weyers, executive vice president of the Americas said: "These additions and renovations to the Shady Grove facility will help improve our manufacturing efficiency and will go a long way towards increasing manufacturing capacity in the United States."

Work includes an 840 square metre (9,000 sq ft) addition to the Manitowoc Model 999 assembly building, to house a new wash, paint and shipping area, a 1,100 square metre (12,000 sq ft) expansion to the boom fabrication building, while 3,350 square metres (36,000 sq ft) of existing office space will be renovated to provide additional room for Manitowoc Crane Care.

....And 5,000 metres in Manitowoc

The company has also broken ground on a new 5,000 square metre (53,000 sq ft) expansion project at its crawler crane assembly facility in Manitowoc, Wisconsin.

The new addition is part of a \$25 million renovation and modernisation investment that the company is making in its Wisconsin-based manufacturing facilities. The work includes three new buildings and significant capital equipment expenditures. One of the new facilities is a 1,800 square metre (20,000 sq ft) building that will be used for assembling Manitowoc's larger crawler cranes, including the Model 18000 and Model 21000. Another is a 3,000 square metre (33,000 sq ft) final assembly and paint building which will include a new paint booth and oven.

Conference to be repeated

The Middle East Cranes conference held in February this year is all set to be repeated in 2008 at the Shangri-La hotel, Dubai, January 30-31. UAE-based crane rental company Al Jaber has signed up as the event partner.

This year's conference was attended by over 200 people and the feedback we received was extremely positive.



The Grove GMK5130 lifted the Sea Stallion from the river

Vikings land in Dublin

Meade Crane Services completed a challenging lift recently to move the Viking long ship Sea Stallion from Hanover Quay on the river Liffey in Dublin to the National Museum of Ireland at Collins Barracks where it will be on display over the winter months.

The ship - the Sea Stallion of Glendalough - is a 30 metre replica of a Viking ship built in Ireland around 1042 and discovered in Roskilde, Denmark. Constructed with original tools, it sailed the 1,000 km back to Ireland manned by a team of volunteers recreating a Viking voyage.



Meade's Nootboom trailer, extended to 25 metres, transports the Sea Stallion.

Meade arrived at Hanover Quay at 9am with its Grove GMK 5130. The crane was rigged with 50.6 metres of main boom and 23.5 tonnes of counterweight to remove the boat's ballast and masts prior to lifting it out of the water. Once on dry land the excess water was removed, reducing the boat's weight from 14 to 13 tonnes. At 4pm the Stallion was lifted onto Meade's 25 metre Nootboom trailer. At 11pm the ship set off arriving in front of Collins Barracks at 11.25pm ready for its next lift.

The entrance gate was not big enough for the Sea Stallion to pass through, so the GMK5130 set up on Trakway inside the Croppie Arce courtyard and at midnight, rigged with 45.8 metres of boom and 40.1 tonnes of counterweight, it lifted the boat over the gate, and back onto the trailer which had then passed through the gate.

The boat was then driven to the far end of Croppie Arce where Meades Demag AC200 was set up with 42 metres of boom and 69 tonnes of

ballast. The Demag lifted the boat over the Luas train lines into Collins Barracks, after the overhead power lines had been turned off at 2am. Work resumed at 7am next morning when a Grove GMK6300 with 100 tonnes of counterweight, 23 metres of main boom and 45 metres of luffing jib lifted the Sea Stallion over a four storey building into the inner courtyard. A Demag AC100 was then used to move the boat the final 32 metres to the other end of the courtyard.

Note: Fergus Meade, owner of Meade Crane Services took direct responsibility for all of the lifting on this project, while John Meade director of Sean Meade & Sons handled the transportation of the Sea Stallion.

See vertical.net for further photos



The GMK6300 with 45 metres of luffing jib was needed to lift the ship into the courtyard



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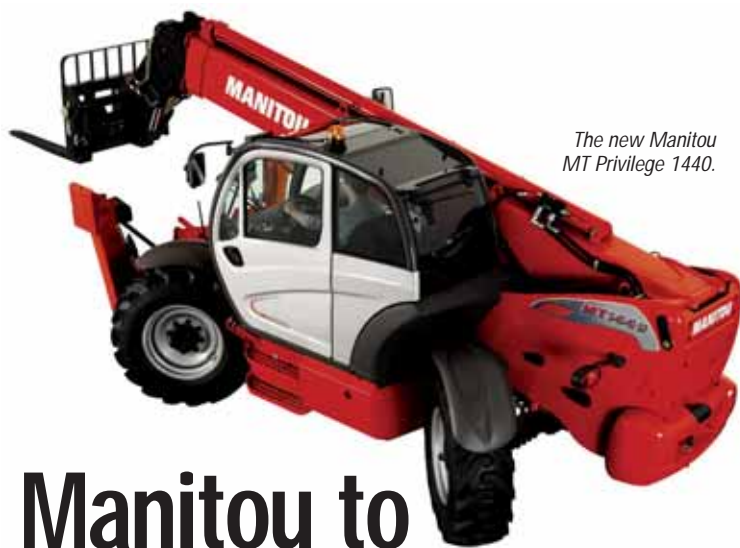
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The new Manitou MT Privilege 1440.

Manitou to double production

Manitou, the world's largest telehandler producer held a major new product launch and dealer conference in Budapest in September to unveil its new range of telehandlers with heights from 14 to 18 metres. The new MT Privilege range has been designed primarily for the construction market with improved performance, comfort, safety and reduced operating costs.

The three model range - the MT1436, MT1440, MT1840 - is available in Rental (R), Extendable and Precise (EP) and Access (A) versions. Lift heights are 13.52 metres, 15.40 metres and 17.50 metres respectively, with horizontal reaches ranging from 9.42 metres to 13.17 metres. Improved stability is one of the main features of the new models, with a capacity of 1.2 tonnes at maximum reach when the stabilizers are set.

The new range also offers a 1,000kg capacity platform version as standard allowing more materials to be carried. The platform can also be extended from 2.25 metres to 4.0 metres.

With an overall width of 2.38 metres and a height of 2.45 metres combined with an outer wheel turning circle of four metres they offer good manoeuvrability - helped by '360 degree' visibility. The new controls include automatic activation of the parking brake each time that the machine is placed in neutral; a patented

one hand joystick controller and a system to reduce shock loadings, helping reduce to the possibility of tipping. Manitou also offers a built-in anti-theft device which uses a security code to prevent unauthorised use of the machine.

The company took advantage of the launch to announce that it was increasing its worldwide production capacity from 100 units a day to 200 units a day by 2010. It also said that it is expecting the world market for telehandlers to almost double by 2014 to around 100,000 units and plans to maintain its leading market position.



The new heavy duty extending platform offers 1,000kg lift capacity.

New Falls from Vehicles website

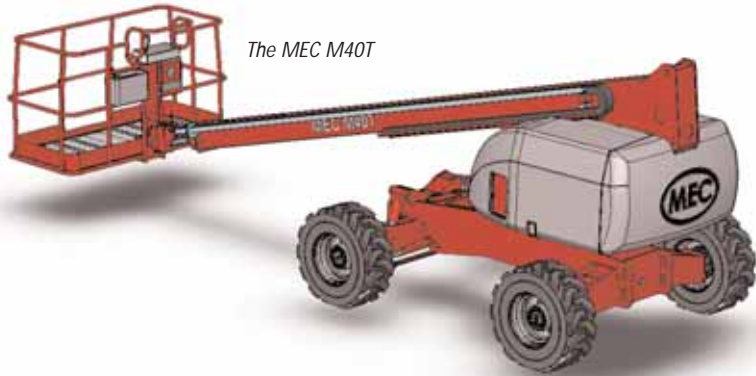
An official HSE Falls from Vehicles campaign website has been launched to support a campaign scheduled to take place during October and November. The new website's interactive home page will take you to the guidance you need to reduce the likelihood of serious accidents from falling from vehicles. See the website on: www.hse.gov.uk/fallsfromvehicles

New line of booms

California-based scissor lift producer MEC has revealed plans to develop a full line of boom lifts. The company has employed Steve Citron who spent 20 years with Genie as business development director in order to help with the programme.

The first machine to be launched will be a 40ft straight boom with a 45ft jibbed version, both of which will be available for unveiling at Conexpo 2008 in March. It then plans to add further models over the following two years.

Jim Tolle of MEC is quoted as saying that the company has raised significant capital to fund its aggressive expansion into the boom lift market with the aim to be a full line producer.



The MEC M40T

Indian venture

Palfinger has entered into a distribution joint venture agreement with a leading automobile trading company in India, Western Auto Duba. The jv will include the import, marketing, distribution and service for selected Palfinger loader cranes. The initial investment of both parties is €1.2 million. Palfinger has been represented by a subsidiary in Asia since 2006. In addition to the headquarters in Singapore, the Group operates an assembly plant for container handling systems in Shenzhen, China.

Instant name change

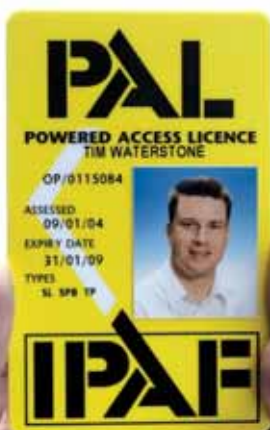
Irish-based alloy tower system manufacturer UpRight International has unveiled a new corporate image and changed the company name to Instant-UpRight. This focuses on the Instant brand name whilst retaining UpRight which it has held since the company was founded with the invention of the alloy tower by Wally Johnson in 1947. Its previous corporate logo, the blue UpRight adopted in 1990, had

become synonymous with the powered access side of the business which was sold to the Tanfield Group last year. The company says that the new identity is a deliberate and planned move away from the blue, in order to bring a separation between the two UpRight companies while directing the focus towards the Aluminium Tower business.

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IPAF has achieved a new record with more than 250,000 people around the world carrying the PAL (Powered Access Licence) card as proof of training. The federation looks set to issue as many as 70,000 cards this year to individuals who have been trained to the increasingly international standard for the operation of MEWPS.



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Universal - the London-based powered access rental company now part of the Facelift Group - has ordered 15 Nifty HR21. The 63ft platform height, four wheel-drive, rough terrain articulated boom offers 13 metres of outreach in a machine only 2.25 metres wide and weighing only 6,500kg. Universal has stated that Niftylift is now its 'manufacturer of choice'.

Kier orders new cranes

Deliveries of Kier Plant's 17 new tower cranes, part of a major investment program to expand and modernise its rental fleet, are almost complete. The £4 million order includes nine Liebherr and eight Potain cranes.

The Liebherr order includes four 200 EC-B 10 Litronic flat-top cranes; two 200 EC-H 10 Litronic cranes; two 160 EC-B 10 Litronic flat-top cranes - the first of their kind in the UK with two tonnes maximum lift capacity at a 60 metre radius - and a 160 HC-L luffing jib tower crane.

The Potain models include six

MDT 178 City Topless cranes with 60 metre jibs and a lifting capacity of 1.75 tonnes at 55 metres and two MD265 J-10 machines, featuring a 65 metre jib and 2.85 tonnes lifting capacity.

The company says that it is investing at record levels to improve its range and meet growing demands both from external clients and the Kier Group. The company has a fleet of more than 100 cranes and some 3,500 accommodation units from seven depots around the UK.

Two of the new Liebherr cranes a - 200EC-H 10 (L) and a flat-top 200 EC-B 10 - working at Kier Build's Snowhill project in Birmingham



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Hiab merges crane lines

Hiab, the loader crane manufacturer has announced that it will merge its three crane product lines into a single business from January 2008 in order to improve the efficiency of its operations. The products will continue to be sold under the Hiab, Loglift, and Jonsered brands but the change is expected to improve the use of common resources for developing, producing, and marketing the products.

The merged crane business will develop and produce loader cranes, forestry cranes and recycling cranes from five facilities in Hudiksvall in Sweden, Meppel in The Netherlands, Zaragoza in Spain, Salo in Finland and Chungbuk in Korea. It will employ 1,200 people and be managed by senior vice president Harri Ahola, the current head of Hiab Loader Cranes.

Harri Ahola will head up Hiab's merged crane business.





Uwe Strotmann of Ruthmann handing over one of the T 370s to John Weights of Nationwide.

Take five

Ruthmann has completed delivery of five T370 platforms to Nationwide Skylift. The units are part of its £4 million, 47 unit investment in new

truck mounted lifts. Featuring a 37 metre working height with a 30 metre outreach, the T370 has fully variable horizontal/vertical jacking mechanism and an automatic positioning system.

Record numbers and new locations for Haulotte

Haulotte has confirmed its €310.2 million first half revenues and posted a 45 percent rise in its pre tax profits to €57.5 million. Order intake for the period was up by more than 50 percent allowing the company to confirm its initial forecasts of a 25 percent increase in sales this year.

Haulotte will also open new company stores in the Middle East and South America before the year-end, while output at its two new production facilities in Spain and Romania - both of which came on line in March, are it says, growing according to plan. The company expects the two plants to ship more than 1,000 units this year.

Mike the bike

Mike Price, a service engineer at Telford-based IPS, is on the verge of winning this year's formula 600 motorcycle championship. IPS - the international replacement parts and service company - has been sponsoring Price since January by establishing IPS Team Suzuki.

Price moved into second place in the series after a double win earlier

this month with one round left to go. The next round is scheduled at Mallory Park in early November. If Price can repeat his last performance, it would make him and the team this year's champions.



New HD crawler

Liebherr has unveiled its new HS 825 HD Litronic a 40 tonne hydraulic duty-cycle crawler crane designed for demanding applications such as dragline bucket, clamshell, diaphragm wall, grab or casing oscillator, as well as straightforward lifting tasks.

The new crane has a transport weigh of 37 tonnes, while the standard telescoping undercarriage offers a transport width of three metres with crawler pads of 700 mm.

Standard equipment includes 16 tonne free-fall winches with maintenance free multi-disc brakes and fully proportional controls with simultaneous operation for rapid cycle work.

Designed for demanding applications: the Liebherr HS 825 HD.



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ANSI models shown.



- **The Platform Company** has made the wearing of harnesses with short lanyards mandatory in boom lifts for all employees.
- **Oshkosh**, owner of JLG, has promoted **Charlie Szews** to president and COO
- County Durham-based **MSD Equipment** has purchased a VC42 self erecting tower crane from **Vanson cranes**.
- **Terex** has appointed **Jacob Thomas** as corporate vice president of technology.
- **Finning International** - owner of **Hewden** - has appointed **James Carter** a former president and chief operating officer of **Syncrude Canada** to its board of directors.
- A group of angry protesters blocked a road near **Hickstead** with an aerial lift calling on the **Highways Agency** to improve road markings to cure an accident blackspot.
- A plaque has been erected at **Wembley stadium** in memory of **Patrick O'Sullivan** who died when a crane collided with a scaffold platform.
- **Potain** has added the **MCT78** to its **City Topless** line-up.
- UK based **AJ Access Platforms** is now able to provide **Live Support** to visitors to its website.
- **Vp** - the parent of **UK Forks**, the telehandler rental company - has purchased the mobile plant division of **First Engineering** from **Babcock**.
- **Zip-Up Svenska** - the Upright distributor for Sweden - has won a 70 TM12 order from **Cramo** Sweden, the largest deal in its history.
- **Alatas** - the UK based crane services company - has been appointed to represent **Cimolai Technology's** crane products in the Americas.
- Access industry veteran **Stuart 'Stu' Cohen** has joined **H&E equipment**, the **Baton Rouge** based equipment sales and rental company.
- A car crashed into a self erecting tower crane in **Malta** causing it to fall onto the car killing its driver.
- **Haulotte UK** has added two new regional managers to its UK sales team. **Dave Roddy** will be responsible for the North of England and **Jason White** for the South.
- **Norbert Wienold**, the German dealer for **Genie** aluminium products for many years has celebrated 20 years in business.
- **National Hire** of Australia has purchased **Coates Hire** with support from the **Carlyle** group.
- **Steve Shaughnessy** managing director of **A-Plant Specialist Products** is leaving the company at the end of October.
- **Skyjack** has appointed **Dave Smith** as European parts manager and **John Long** as a field service engineer.
- UK police series 'The Bill' filmed an episode at **Hewden's** **Mitcham**, south London depot.
- **Elavation** the Milton Keynes-based powered access rental company in partnership with **Niftylift** has added a sponsored **Nifty HR21** boom lift to its fleet in support of the **Willen Hospice**.
- South London-based **1st Hire** has purchased one of the first **TP9000** trailer scissor lifts in the UK.
- As **Venture Access** in the UK winds up its affairs, joint partners **John Corcoran** and **Paul Korol** have decided to go their separate ways.
- **Favelle Favco** the Malaysian based crane company, has won an order for offshore pedestal cranes worth almost \$6 million.



Charlie Szews



Dave Roddy

Jason White



John & Oorla Cusak



Glyn Goodwin



Isabelle Laplume

- **Structure Flex** the UK based producer of slings, bulk crane bags and safety items has appointed **Lisa Pengelly** sales co-ordinator for its **Lifting and Safety** division.
- **Shahid Qureshi** has been appointed as director of engineering at **Bil-Jax**, the Ohio based aerial lift manufacturer.
- **Eugene Heather** has joined **Speedy Ireland** as managing director. **Speedy** also purchased the assets of **Hire Centres Dublin North**
- **Sven Widfeldt** has returned to the access industry, joining **Haulotte Scandinavia** as customer support area manager.
- **Modulift** modular spreader beams has appointed **E. Fox Engineers** as its official distributor in Ireland.
- **MEC** has promoted **David White** to the post of president of its manufacturing business.
- **Link-Belt** has introduced two new 70 tonne models - the truck mounted **HTC 8675** series II and the **138 HSL** crawler crane.
- Truck mounted lift producer **Multitel Pagliero** is adding further production space in order to keep pace with demand.
- **Skylift Hire** is celebrating 10 years in business and has kicked off a number of events and activities to mark the milestone
- **Manitowoc** has appointed **Tim Martin** as sales and marketing manager for its **EnCore** repair and rebuild service.
- The first used **Valla** cranes are now coming on the UK market at **Valla UK**.
- **Palfinger CFO Eduard Schreiner** is to leave the company replaced by **Wolfgang Anzengruber**, currently CEO.
- **San Marco**, the Italian-based tower crane producer has appointed **Eagle West** as its master distributor for North America.
- **Alexandre Saubot** of **Haulotte** has been named 'Entrepreneur of the Year' for **Rhône-Alpes**, in France.
- Freight and shipping specialist **Quality Freight (UK)** has purchased a new **Liebherr** mobile harbour crane.
- **A-Plant**, the UK division of **Ashtead**, has placed a new £13 million order for **JCB** equipment including telehandlers.
- Heavy lift specialist **Transbiaga** is using its 'custom build' **Kobelco** cranes in **Cadiz**, Spain.
- Halifax-based **EPS Hire** has bought a new 15.75 **Platform Basket** spider platform at **Vertikal Days**.
- **Aichi** has confirmed the first order for its new boom and scissor lift models with **Doornbos** of Holland ordering 600 units.
- **NES Rentals**, one of America's largest rental companies, has adopted the **IPAF** **Click It (Clunk Click)** campaign.
- **Kranlyft** sold eight cranes at **Vertikal Days** including orders from **City Lifting** and **Dewsbury & Proud**.
- **Cargotec** has won an order for €20 million for 40 ship cranes from China.
- **Genie** has appointed **Glyn Goodwin** as UK sales manager.
- **Instant**, the **UpRight** alloy tower business has signed an agreement to distribute **Instant** branded **Towermatic** products throughout continental Europe.
- **Wexford-based Kavanagh Crane Hire** has added two **Liebherr** mobile self erecting tower cranes to its fleet.
- **Demag** has supplied its second **CC2800-1** to **Breuer & Wasel** in Germany
- **Martin 'Marty' Reid** a past CEO and chairman of North American rental company **RSC** has died from a heart attack.
- **Paul Hemsworth** of **Hewden Access** and his wife **Gill** have a new baby son.
- According to the **AEM**, exports of US made equipment increased by 22 percent in the first half of 2007.
- **Cape** has made a A\$233 million offer for the Australian **PCH Group**.
- The first **Terex Comedil CBR 28 Plus** self erecting tower crane has been delivered to Germany.
- **Shanghai Zhenhua Port Machinery (ZPMC)** has delivered its 1000th crane.
- **Kevin Fox** has joined the **Skyjack** sales team.
- The **Department for Transport** has confirmed the tax breaks for the early uptake of **Euro 5** emission standards.
- The **PM Group** has supplied 42 lorry loaders to the **Ethiopian Electrical Power Corporation**
- **AJ Access Platforms** has supplied a mixture of platforms to a new aircraft maintenance facility in the Middle East.
- Docklands-based **LTS** has added new **Niftylift Height Rider 21 Bi-Energy** rough terrain articulated booms to its fleet.
- **Energy Cranes** has won a contract to refurbish 22 **American Aero** cranes in India.
- **JLG** has won a \$78 million telehandler refurbishment contract from the **US Army** in **Iraq** and **Afghanistan**.
- A new **IPAF** working group has been established for mast climbing transport platforms.
- **Terex Cranes** is opening a new distribution and sales centre in **Scandinavia**.
- **Instant Access Holdings** has acquired the Sydney-based platform rental company **Ultrasafe Access**.
- **Structure-Flex** has appointed **Kevin Bignell** as sales manager of its lifting division.
- **Andy McCusker** of **Active Rentals** and his wife **Leanne** have a new addition - a new baby daughter, **Anya Mairi Isabella McCusker**.
- **Manitowoc** has appointed **Mike Wood** as global product manager for crawler cranes.
- **IPAF** has appointed **Isabelle Laplume** as its representative in France.
- An employee of **Kone Cranes** was crushed by a falling steel beam at a site in **Colnbrook**, near **Heathrow** airport.
- **Cramo** of Finland has established a new joint venture in Russia with **Moscow-based** crane and access company **Rentakran**.
- **Mechan**, the **Sheffield-based** manufacturer of lifting equipment for the rail industry has been bought by its managers.
- **Manitou** is planning to launch an unusual tractor-come-telehandler at **Hanover's Agritechnica** show in mid November.

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