

# HSE will not prosecute

The Health and Safety Executive has decided not to prosecute anyone in the Liverpool luffing tower crane accident of January 2007 that resulted in the death of construction worker Zbigniew Roman Swirzynsk. After a thorough investigation by the Merseyside Police and the HSE, assisted by the Health and Safety Laboratory, the HSE has concluded that there is insufficient evidence to bring proceedings against any of the parties investigated. These included the crane manufacturer, Jaso; the crane hirer, Falcon; the principal contractor; sub-contractor and crane driver. (See C&A August/September for HSE's findings)

Mike Cross, HSE head of operations for construction in the North West said:

"No effort was spared in determining the cause of this tragic incident, which involved visits to the crane manufacturer in Spain and full engagement with the tower crane community in the UK."

"As a result of this investigation HSE has written to all tower crane hirers and suppliers in the UK providing them with our technical conclusions as to the cause of the incident. We have asked them to consider what, if anything, they need to do in the light of these findings. The companies have been asked to consult with tower crane manufacturers as necessary. HSE is monitoring their responses and stands ready to take any necessary follow-up action."

## New factory in China

JLG has started work on its new manufacturing facility in Tianjin, China, that will build aerial lifts for the Asian market. Attendees at the ceremonial groundbreaking included Oshkosh and JLG executives and local officials.

JLG opened a Chinese sales office in 2002, while Oshkosh's Beijing corporate office opened in 2006 and serves as the hub for Asian operations responsible for the sale, service, and support of Oshkosh Corporation's products. In March of 2008, Oshkosh opened a Shanghai corporate office largely devoted to the sourcing of parts and components for Oshkosh and JLG production plants around the world. The facility will be the first ever China-based manufacturing facility for the Oshkosh Corporation.

## Two big Liebherrs for Fagioli

Fagioli, the Italian based heavy transport, and lifting group has ordered two large Liebherr crawler cranes, a 750 tonne LR 1750 and a 1,350 tonne LR 11350. The 1750 is due for delivery this month. Both cranes have been ordered with a wide range of equipment. The LR 1750 will be delivered with a 91 metre main boom, 84 metre luffing jib, derrick boom and ballast trailer. The LR 11350 will be equipped

with a 114 metre main boom, 84 metre luffing jib, derrick boom and suspended counterweight system. Fagioli was founded in 1955 as a transport company and is headquartered in S. Ilario D'Enza near Parma. Over the years it has gradually expanded its services to include heavy lifting and installation and the movement of exceptional loads. It employs around 500 people worldwide.



Fagioli's 750 tonne Liebherr LR1750 on test in Ingingen



The new Bear T17J boom lift with 56ft/17 metre working height

## New boom lift manufacturer

A new aerial lift manufacturer, Rotterdam-based Bear Heavy Equipment unveiled its first product, a crawler mounted 50ft/15.2 metre platform height telescopic boom lift at the 25th anniversary and ground breaking ceremony for Kors Hoogwerksystemen's new headquarters near Leeuwarden. The new boom lift, the T17J, has been developed in close co-operation with Kors, the Skyjack and Omme distributor in Holland, and features a simple two section

boom and jib, with 350 kg lift capacity. Powered by a Yanmar diesel the unit weighs just over nine tonnes and has been targeted at steel erection on rough jobsites offering gradeability up to 65 percent. Electronics have been kept to a minimum in order to simplify service and repair and is said to be 'hufferproof' a Dutch term for 'abuse proof'. Bear says that it will add 73ft/22 metre and 86ft/26 metre platform height models to the range next year.

## Nationwide Platforms is born

Nationwide Access, the UK's largest aerial lift rental company and Lavendon sister company, The Platform Company, officially merged into Nationwide Platforms on November 3rd. The merger creates a combined company with 28 locations, more than 1,000 staff and a 10,300 unit fleet. Parent company Lavendon acquired The Platform Company in March of this year and announced the merger and new identity for the business in August.

A common IT platform for the two businesses has been developed and any depot and staff mergers identified. The merged business will be managed by Grant Woodward in the south with 13 locations and 5,602 machines and Peter Douglas in the north with 15 locations and 4,746 units.

Both men will report to Andy Wright, chief executive of Lavendon Access Services (Lavendon UK). The company has also stepped up its TechX programme which aims to differentiate the business, through unrivalled fleet reliability. TechX is supported by manufacturers such as JLG and Genie, both of which are passing on their expertise in



(L-R) Peter Douglas, Grant Woodward and Andy Wright with the newly rebranded Leicester depot

areas such as quality, constant improvement, waste reduction and health & safety. It includes a detailed analysis of breakdowns and stringent planned maintenance, combined with a major war on waste and sloppy facilities, with a highly structured plan to introduce minimum quality standards. Full implementation is expected to take around two years. Currently just the three locations that took part in the pilot programme have been TechX'd. The plan is to then extend this to Lavendon's overseas operations.

## New regional structure for Hewden

Hewden the crane, access, telehandler and general plant hire company, has announced a new regional structure which includes the merging of the crane and access operations with general equipment, in a bid to be more responsive to its customer base.

Hewden's depot network will be organised into three regions, each headed by a regional general manager

- Andrew Swallow - Scotland and the North
- Mark Hogg - Central region
- Simon Clothier - South region

All report to Kevin Parkes, previously Finning general manager used equipment, now general manager, Hewden operations.

Each region will have a regional operations manager - including Mark Hierons in the North, Nick Childs in the Central region, no-one has yet been appointed in the South - with responsibility for managing the day to day operational performance, while area sales managers will report to depot managers. Regional sales managers will be responsible for sales strategy,

coaching and development of sales managers and regional compliance with processes and systems. A review of depots is also underway, which will involve the closure of some locations by the end of the first quarter 2009.

Parkes said: "It's important for our customers to deal with a responsive and committed business partner with a simple operational structure and the ability to provide a complete rental solution when and wherever they need it. The re-organisation, which moves us from five regions and five stand alone product specific divisions to three regions responsible for all products, is aimed at providing faster decisions for our customers and make us easier to do business with."

Susan Shardlow, Hewden head of commercial takes over product management, with includes everything from specifying to purchasing and disposals. A new head of service, responsible for the development of engineers, workshops, compliance with contamination controls and for improvements in service standards, will be appointed by month end.

## Access Link expands

The Access Link, the association of independent access rental companies, located throughout the UK and Ireland, has confirmed the appointment of two new members, Hickstead-based Facelift and Huntley Plant of Newcastle. Facelift becomes a member through its Liverpool depot which will cover the Merseyside region, while Huntley Plant will cover the North East.

Huntley Plant was originally appointed as an associate member but gains full membership status after complying with Link requirements.

Malcolm Bowers the 2008 chairman of the Access Link said: "These appointments are really good news for the Link in that they are both excellent companies each with something different to offer. Facelift will bring marketing expertise and Huntley Plant will contribute youth and enthusiasm. We look forward to having them at our next meeting, which will be held on December 3rd hosted by Bravi UK."

*Facelift, was recently called upon to assist with emergency repair work to the roof of St Chad's Church in Shrewsbury. It selected its brand new 61 metre Bronto to take leadwork specialist Mark Bywater and conservation architect Tim Ratcliffe to the top of the spire for a major structural survey.*



## C&a Iteco appoints Russon Access

news

Iteco, the Italian-based aerial lift manufacturer has appointed Russon Access Platforms as its exclusive distributor for the UK and Ireland. Discussions between the two companies have been on going for several months with both Russon Access and Iteco working together to formulate an attractive proposition for Access rental companies in the UK and Ireland. Russon has wasted no time in getting started, taking his first order for some 14 metre, IT12122 electric scissor lifts with 1.4 metre deck extensions from Yorkshire-based rental company Lifterz. Delivery is scheduled at the end of this month.

*Iteco has appointed Russon Access for the UK and Ireland*



## New 1,000 tonner arrives in UK

Port Services finally took delivery of its new 1,000 tonne Terex Demag TC2800-1 earlier this month. The new crane will be based in Aberdeen and comes with 138 metres of main boom, a 96 metre jib, 200 tonnes of superstructure counterweight plus a 300 tonne superlift counterweight.

All at a cost of £4.7 million. Its first Job is scheduled for the first week of December, when it will lift 250 tonne umbilical reels for a major offshore contractor in Aberdeen.



*Port Services' new Terex-Demag TC2800-1 arrived earlier this month*

## Holland Lift opens new facility

Holland Lift, the heavy duty scissor lift manufacturer, has officially opened its new production facility opposite its existing plant in Hoorn, the Netherlands.

The ceremony held for employees, included an official opening by the Mayor of Hoorn, Onno van Veldhuizen while also marking the company's 25th anniversary (See page 20).

This is the second new facility that the company has added in the past three years as it expands to cope with growing demand for its large scissor lifts. The new 3,000 square metres building will include fabrication testing and inspection prior to paint, and storage of all unpainted components freeing the other two buildings for sub assembly and final assembly, while placing all 'dirty work' in the single separate location.





(L-R) Rod Abbott of NRC hands the crane keys to Pat Glynn and Eddy Carr of Kier Plant.

## New crawler for Kier

Kier Plant has taken delivery of a new 70 tonne Hitachi-Sumitomo SCX700 machine from the manufacturer's UK distributor NRC Plant. The 70 tonne Japanese-built lift crane is rated at a radius of 3.5 metres and is equipped with main and auxiliary winches and a boom of up to 54 metres with offset fly jibs of up to 18 metres.

The purchase is the first that Kier Plant has made since it returned to investing in crawler cranes, following the successful development in recent years of its tower crane rental business.

The company says that crawler cranes will feature increasingly in its crane fleet going forward as it prepares for new power station and infrastructure projects.

The crane has been erected and commissioned at the £100 million West Burton power station project for client EDF and is the first of nine cranes of various types to be deployed on civil engineering works at the site.

## VP buys in Brighton

Vp - previously known as Vibroplant and owner of UK Forks - the telehandler rental company, has paid £1.1 million in cash for the outstanding shares of Brighton-based Power Tool Supplies.

The company had revenues last year of £2.3 million, with a pre tax profit of £400,000. On completion Power Tool Supplies had free cash deposits of £200,000 effectively reducing the cost to £900,000.

## BMS goes for spider cranes

BMS, Denmark's largest crane and access rental company, has ordered a total of 22 Unic spider cranes from local distributor, Lissner.

The order, one of the largest spider lift orders ever placed in Europe, includes three URW-706's, two URW-295's and 14 URW376's. Nine machines have already been delivered with the remainder due in February of next year. All will be painted in BMS' green and white livery and named after the daughter or grand daughter of a BMS employee as is the tradition. They will then be distributed among the company's six depots. The cranes add to the company's fleet of 125 mobile cranes and more than 1,000 aerial lifts.



One of the new spider cranes at work

## JCB cuts production

JCB has cut production at its UK plants by 34 percent and will maintain the reduced output levels through the first quarter of 2009.

The cut back will require a further 398 layoffs, including 297 shop-floor jobs and 101 office positions due, it says, "to the extreme deterioration in business levels and confidence around the world leading to a significant reduction in order intake, particularly from previously buoyant markets including Russia and Central and Eastern Europe."

Last month JCB reduced the number it was laying off from 510 to 178 after union members voted in favour of a shorter working week.

JCB adds that it "has chosen to retain 336 shop-floor employees who would otherwise have been at risk, as a result of the reduced production levels during the first quarter of 2009. This decision has been made in anticipation of an upturn in activity during the second quarter and reciprocates the support shown by employees in voting for a 34 hour week."

## Hiab restructures

As a result of the weakening market situation, Hiab is cutting around 700 jobs, mainly in Finland, Sweden and the USA, in order to 'adjust capacity'.

The plan includes concentrating crane manufacturing capacity in

Europe into three facilities, dropping production at its Salo plant in Finland. In the USA Hiab's truck-mounted forklift manufacturing plant in Ohio will be closed, with manufacturing consolidated to a joint Cargotec production unit in Kansas.

## Electric delivery for LTS

UK-based aerial lift rental company, London Tower Service, has taken delivery of its first zero emission electric delivery truck.

The new vehicle, built by Modec, is already in service, delivering electric scissors and alloy access towers across the London Docklands area, the City and West End of London.



The new Modec electric delivery truck opposite the Millennium Dome - O2 Arena

## New 140 tonner for M&M

M&M, the Uxbridge-based crane rental company, has taken delivery of a new Terex-Demag AC120-1 five axle All Terrain crane with 140 tonne rating.

As soon as the crane arrived it went straight to work and has not stopped since. The company says that its compact dimensions - including a 2.75 metre wide chassis - allows it to go anywhere its 80 tonner goes and yet its 60 metre main boom plus 17 metre swingaway provide the reach of larger cranes.



Julian Dyer (L) of Terex hands over the new AC140-1 to Maurice Tierney, owner of M&M.

# Manitowoc expands Italian plant

Manitowoc has opened the latest expansion to its crane production facility in Niella Tanaro, Italy and confirmed the move of all two and three axle All-Terrain crane production to the plant. The facility already manufactures two Grove Rough Terrain crane models.

Other parts of the Niella plant, which is close to Turin, builds Potain self-erecting and top-slewing tower cranes. It was opened in 2000 and now has 24,000 square metres of covered production space on its 81,000 square metre site.



*The plant expansion at Manitowoc's plant in Niella Tanaro, Italy, was formally opened in late October*

## Kalmar strengthens its hand in Italy

Cargotec, owner of Hiab and Kalmar the port crane and reach-stacker manufacturer, has acquired 80 percent of two CVS service companies in Italy, CVS Technoport and CVS Service. The remaining 20 percent holdings in each of the two companies will remain with the CVS Ferrari Group. The combined revenues of the two companies in 2007 was around €8 million and the two companies currently employ 65 people. The two companies will operate under the name Officine Cargotec Ferrari, and will focus on developing their services to container and material handling customers in Italy.

## Online service training from Genie

Genie has announced the introduction of an online service training programme that will allow technicians to develop their technical ability and familiarity with the servicing of the company's products. The interactive training covers everything from troubleshooting to repairing and routine servicing.

The online service training course begins with a 12-lesson basic electrical theory programme. At the end of each lesson, the technician can participate in a quiz to review the information. Technicians who participate will need a computer with Internet access and a registered Genie account. The technician must score at least 80 percent to pass the final exam. A printable certificate of training is then provided for the successful completion of the course. A second online course on hydraulic theory is planned, followed by specific product courses. All online service training will be offered to customers free of charge.

## Channel Islands access

Nigel Blandin founded a new powered access rental and training company in Jersey, named 4 Hire. The company has purchased a number of Haulotte aerial lifts to kick off its fleet.



*Craig Rooke of Haulotte (L) hands a Haulotte Compact 12DX Diesel scissor over to Nigel Blandin of 4 Hire*

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## New access awards

The International Powered Access Federation (IPAF) in partnership with KHL has announced the first international awards specifically for the access industry aimed at celebrating and rewarding best practice. The trophies will be awarded on 2nd April 2009 in Dublin, Ireland after the IPAF Summit.

The awards are open to all companies, not just IPAF members, although there are a number of awards reserved for IPAF members, notably the New IPAF Training Centre of the Year, and the IPAF Instructor of the Year.

Companies and individuals can enter themselves or nominate others and can submit entries for more than one award and more than one entry per category.

There is no charge for entries which must relate to work done in 2008. Deadline is 30th January 2009. Further information and entry forms are available at [www.ipaf.org/events](http://www.ipaf.org/events)

## Four new records for Vertikal.Net

Vertikal.Net, the cranes, access and telehandler portal, achieved four new records in October, with 4.5 million hits, 91,000 visits, 1.3 million pages viewed and 143GB of bandwidth consumed.



## Brandon cuts 170 jobs

Rental company Brandon Hire - part of the Wolseley Group - has announced that it is cutting 170 jobs across the business to reduce its cost base. Tim Smith, managing director of Brandon Hire said: "There is a need to adjust our business to the prevailing market conditions. Brandon Hire has grown in size and profile in recent years and benefited from Wolseley's investment in the business following the merger of Brandon and Hire Centre. Because of changes in market conditions and because we are now better integrated within Wolseley UK, it is necessary to streamline support services as well as some branch-based and operational roles."



The new Sennebogenstraße (l - r) Walter Sennebogen, Mayor Manfred Krä, Erich Sennebogen senior, Lord Mayor Markus Pannermayr, District Administrator Alfred Reisinger, Erich Sennebogen junior

## Sennebogen opens new Plant

Crane and materials handling manufacturer Sennebogen has completed and opened its new €30 million, 125,000 square metre Sennebogen 2 production, engineering and administration facility in the Straubinger Hafen business park, Straubing, Germany.

The company decided to locate the facility in Bavaria, in order to benefit from the experienced and highly qualified personnel in the region. It now has four production plants - three in Germany and one in Hungary.

Chief executive Erich Sennebogen said: "In the future we will be able to react even faster. With optimised processes from goods delivered to the dispatch of machines, allowing for increased planning reliability and shorter turnaround and delivery times."



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(L-R) Rick Mustillo, Ignacio Lebrero Martinez of Matilsa and Frederic Allier of IPS

# Viva Ibérica

IPS, the UK-based international parts and service company, has officially announced the opening of IPS Ibérica, a joint venture with Spanish manufacturer Matilsa.

IPS and Matilsa will set up a 50/50 joint venture - IPS Ibérica - with a significant parts inventory located at the Matilsa facility in Zaragoza, located roughly half way between

Madrid and Barcelona. The facility has high speed rail and air links to the rest of Spain.

The company will have dedicated employees, trained by IPS to identify and source replacement parts for most brands of aerial lifts.

This expansion joins other IPS operations in the UK, Australia, France, Finland and most recently South Africa.

## 11 die in Chinese hoist accident

Eleven construction workers died and a further 12 were injured on a bridge construction site in South West China last month. The men were travelling on an aerial ropeway/gondola system from the bank to the bridge when the 'container' they were in fell onto the part-built bridge deck after a cable snapped.



The accident occurred in heavy rain on the Furongjiang Bridge, currently under construction near Chongqing city. Nine workers were declared dead at the scene and two died on the way to hospital. Eleven of the 12 injured are in serious condition. Work safety officials are currently investigating the cause of the accident.



11 workers died and 12 more injured (11 seriously) after the 'container' they were travelling in to get to work fell after a cable snapped.

## New emergency controls symbol

Aerial platform manufacturer members of IPAF have agreed to adopt a new symbol/decals that will clearly signpost the location of emergency descent controls on aerial lifts.

Emergency descent systems and locations differ widely in terms of where they are located and how they operate. The aim of the new standardised decal is to make it easier for those working around aerial lifts to quickly identify the emergency descent controls. The new symbols will be fitted to new machines, but can also be easily retrofitted to existing units.

Manufacturers can download the artwork for the emergency descent symbol from the Resources section of [www.ipaf.org](http://www.ipaf.org). A limited number of free copies are also available from IPAF.

The new emergency controls decal.



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### Profits fall at Hiab....

Hiab, has reported flat revenues for the first nine months at €691 million, while order intake fell by almost 10 percent to €661 million. Operating profits for the period, fell by more than 30 percent to €9.5 million, due to increased material costs and problems at its component factory in Narva, Estonia



### ....While Kalmar fares better

Kalmar, also part of Cargotec, saw revenues and order intake improve by almost 13 percent to €1.1 billion in the same period. Operating profits dropped seven percent due to €9 million of project cost provisions.

### Manitowoc up 28%

Manitowoc Crane revenues for the first nine months, were \$2.94 billion, an increase of almost 28 percent on 2007, while operating income jumped 34 percent to \$441 million.

Third quarter revenues rose 22 percent and operating income 24 percent. The order book grew by 26 percent to \$3.3 billion. The company says that demand for most cranes continues to be strong, although it has experienced a slowdown in tower crane sales as the credit situation begins to bite.



### Haulotte drops 10%

Haulotte has reported nine month revenues of €376.8 million, 10 percent down on 2007. The results include a €12.3 million contribution from Bil-Jax, the like-for-like decline is 13 percent for the nine months and 16 percent for the quarter.



### Tadano up 7.5%

Tadano has posted half yearly revenues of ¥87.8 billion (\$909 million), an increase of 7.5 percent on 2007, while net profits increased 2.7 percent to ¥5.6 billion (\$58 million). The company is projecting full year profits will fall 20 percent to ¥9.2 billion (\$95 million) on flat revenues. Aerial lift and truck loader sales were down while crane exports to Europe, America and the Middle East increased significantly.

### Kobelco up 12%

Kobelco cranes has reported first half revenues up 12 percent to ¥195.5 billion (\$1.98 billion), meanwhile operating profits were roughly flat at ¥13.1 billion due to higher material and component costs during the period.

### Terex Cranes up 37%

Nine month revenues at Terex Cranes jumped by 37 percent, to a record \$2.16 billion, while operating income rose 73 percent to more than \$300 million. The upward trend continued in the third quarter, although gross margins slipped and a \$15 million charge for a crane recall programme was booked.

The order book at the end of September was \$1.9 billion, compared to \$1.7 billion last year, however the non-booked orders, mostly in North America, now stand at \$648 million.



Terex says that demand remains strong for larger capacity cranes, particularly larger crawler, tower and rough terrain cranes, while demand for boom trucks and smaller truck cranes is softer.

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## Genie profits plummet

Genie, has reported net sales for the nine months of \$1.77 billion, up 1.5 percent on the same period in 2007. Operating income fell nearly 30 percent to \$253 million. The order book at the end of September was 60 percent down on last year at \$257 million, a 39 percent drop on the quarter.

Third quarter revenues dropped nine percent to \$514 million while operating income plummeted more than 80 percent to \$21.3 million, due to higher costs, particularly steel. Terex expects aerial lift and telehandler sales to fall by around 30 to 40 percent in 2009.

## Palfinger up 20%

Palfinger has reported nine month revenues of €607 million, up more than 20 percent on 2007. €58 million of the increase came from acquisitions, with Wumag adding €10.25 million. Organic growth was €44 million of which €31 came from cranes.

The trend in the third quarter was less positive, with revenues up just 12 percent at €184 million, due to a slower order intake and a longer annual holiday shutdown this year. pre-tax profits dropped 37 percent to €14.2 million, which includes a significant increase in interest costs.

## Manitou up 7%

Manitou, has reported revenues for the first nine months of just over €1 billion, 6.6 percent higher than last year. The company says that revenues slowed sharply in the third quarter, but were still three percent up on 2007.

Telehandler orders in the third quarter fell by more than 60 percent, while nine month sales increased 6.6 percent to €682 million. Industrial equipment sales increased 24 percent to €77 million while aerial lifts remained steady at €68 million.

## Skyjack revenues slip 7%

Nine month revenues at Linamar's industrial division, largely Skyjack, were C\$389 million (\$338 million) - 6.8 percent lower than in 2007, while operating income dropped more than 40 percent to C\$35.3 million (\$31 million).

Third quarter sales fell 21 percent to C\$108 million (\$94 million), while operating income plunged 84 percent to C\$2.4 million (\$2.1 million). Margins were hit by lower volumes, lower margins on boom and telehandler sales and a shift to smaller lower margin scissor lifts.

## Profits halved at JLG

JLG has reported a 12 percent fall in revenues to \$742.1 million, and a 56 percent fall in profits to \$50.2 million for its fourth quarter to the end of September. Full year sales up more than 20



percent and profits up by more than 35 percent, however the 2007 numbers only include 10 months revenues. Sales in North America, declined more than 20 percent while Europe dropped five percent, and emerging markets continued to grow. The order book at the end September was down 61 percent to \$330 million.

## Bronto up 25%

Bronto, the truck mounted lift producer, has reported revenues for the first nine months of \$95.5 million, 25 percent up on last year. Operating income fell eight percent to \$8.6 million due to higher component costs, sub contracting and a bad debt from the failure of Blueline its former UK distributor.

The company's backlog at the end of September was \$175 million, 32 percent higher that at the same time last year. Bronto is in the process of ramping up production in order to cope with order intake that has consistently outpaced its capacity.



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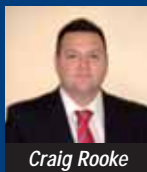


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- **OSHA** has published the new draft standards C-DAC which is available for comment until December 8th.
- **Brødrene Jørgensen** of Bergen Norway, the Skyjack, Nifty and Faresin distributor, has celebrated 20 years in the access business.
- Two New York City **tower crane operators/erectors** have been fined \$25,000 each and had their licenses suspended following a fatal accident in September.
- **Access Hire Nationwide**, the UK-based van mounted lift rental company has ordered **Aldercote** lifts on LDV vans.
- **Genie** has appointed **David Brotherton** as product manager for its articulating boom lift range.
- The **ARA, AED** and **AEM** have urged the United States Senate and House of Representatives to take action to pass a package to help the equipment industry.
- **Instant UpRight**, the alloy access tower manufacturer has appointed **Santiago (Santi) Araya** as its district manager for South America.
- The US based **AEM** has added Ron Defeo of Terex and Sir Anthony Bamford of JCB to its Hall of fame!.
- **Link Belt** cranes has appointed **Columbus Equipment** as its distributor for all of Ohio and selected counties in Kentucky and Indiana.
- Two **Sumitomo** crawler cranes rigged with similar boom and jib configurations, had their booms collapse over the rear while unfolding the jib. One was in Dubai the other in Kansas.
- **ANAPAT** the Spanish aerial lift rental association held an extraordinary general meeting on November 6th to discuss the deteriorating market in Spain.
- **Arbeitsbühnen Buchtmann and Spielhoff** **Arbeitsbühnen** have become the first two German rental companies to buy **Matilsa** self propelled booms.
- **JLG** has launched a series of extended warranties of up to five years for its North American customers.
- **Skyjack** has appointed **Herc-U-Lift** of Maple Plain, Minnesota as a dealer for its complete VR telehandler product line.
- **Structure Flex** of the UK and **Bash-P** of the UAE have agreed a joint venture to manufacture and rent proof-testing bags, ranging from 5 to 35 tonnes in the Middle East.
- **Trojan Battery** has announced a number of new engineering appointments as part of its growth strategy.
- **HSS Hire** has been re-awarded with Type B accreditation from the UK Accreditation Service.
- **Power-Lift** the German-based access equipment distributor celebrated its fifth anniversary earlier this month.
- **Kalmar** has won a new five year contract to supply its Rough Terrain container handler/reach stackers to the US Army.
- **United Rentals**, which operates the worlds largest aerial lift fleet is planning to close a further 30 locations after revenues fell 11%.
- Aberdeen, UK-based **EnerMech**, has acquired the crane division of Norwegian based **Bjorge ASA**.
- **JLG** is launching a new standard series of quick fit attachments for all three of its North American telehandler brands.
- **Loxam** has opened a general rental store in Dublin, until now it has only offered Access in the UK and Ireland.
- **Haulotte** has appointed **Craig Rooke** as account manager for the South of the UK.
- **Glynn Goodwin** divisional sales manager at **Genie** in the UK has left the company
- **JLG** has announced that it will re-brand **Gradall** telehandlers as **JLG** from the end of this year.
- Chinese crane and concrete pump manufacturer **Sany**, will build a new facility in Germany, for local assembly, Research & Development and training.



Santiago Araya



Craig Rooke

- **Instant UpRight**, the alloy access tower manufacturer has formed a new partnership agreement with **Industrial Access** in Romania.
- **Florida Lift Systems** of Tampa, has been appointed as a **Toyota-Aichi** aerial lift dealer.
- **Loxam Access**, Holland has purchased eight new **Hitachi** HX99B-2 32ft platform height crawler mounted boom lifts, while **HWS Verhuur** ordered four HX99B-2 and two HX64B-2
- **Trojan Battery** has appointed **Jeff Elder** as chief operating officer and **Bryan Godber** as vice president, renewable energy and new business development.
- Israeli company **Skybot** has invented a robotic window washing system that safely cleans high-rise windows faster and cheaper than human teams.
- **Alan Dotts** has been appointed manager, aerial work platforms, for **Toyota Material Handling** the **Aichi** distributor in the USA.
- **Konecranes** has acquired the business of the Canadian overhead crane company **Provincial Services Crane Specialists**, of Allanburg, Ontario.
- **Essex Crane**, the Chicago-based crawler crane rental company, reported a 42% increase in operating income.
- **Manitowoc** completed its acquisition of food equipment company **Enodis** in late October.
- **Nifty Lift** has appointed **Destination Bulgaria Ltd**, now trading as **Lifto Center**, as its distributor in Bulgaria.
- **Active Rentals** the Hamilton, Scotland-based powered access specialist has appointed **Ronny Traynor** to the new position of general manager.
- **Phil Allan** has purchased the assets of **Allan Access** from the administrator for £315,000, unsecured creditors will lose more than £640,000.
- **Debbie George** of **Genie** has been appointed global brand marketing leader for **Terex Aerial Work Platforms**.
- **City Lift** has taken delivery of the first 21 metre **Nifty 210SD** in Denmark
- Australia's **Coates Hire**, has appointed **Leigh Ainsworth** as its new chief executive.
- **Skyjack** has finalised a new dealer agreement for its VR telehandler line with **Papé Material Handling** of Eugene, Oregon.
- **Peter Hird** has opened a new depot in Doncaster and promoted **Phillip Moss** to director.
- The **Nifty on Tour** demonstration programme that kicked off in Germany earlier this year has been extended and will shortly move to Sweden.
- **Merlo UK**, has appointed **CBL Bristol** as its dealer for construction products in Bristol and the surrounding region.
- **Manitex**, the US-based boom-truck/crane manufacturer, has appointed **Phil Fridley** to its executive team as director of operations.
- **Spider**, the suspended platform company, has appointed **Jason Atkinson** as district sales representative for its Vancouver location.
- The restored Clydebank **Titan** crane in Glasgow, Scotland, has received a top international award for Architecture
- **Daan van der Poel**, owner of **Eurosupply**, and his wife **Caroline** are participating in the 2008 Amsterdam-Dakar Challenge with his 2CV Dakar Duck.



Jeff Elder



Debbie George



Daan van der Poel with Dakar Duck 2

- The contractor responsible for the tower crane that collapsed in **Bellevue** in 2006 has agreed to pay a \$9,200 fine and drop its appeals against safety violations.
- Five children were killed and two injured in **Zibo City**, Shandong Province, China, after a tower crane collapsed on a kindergarten.
- **Manitowoc** has appointed **Elias Chakour** and **Keith Crider** as North American regional business managers, responsible for Manitowoc crawler and Grove mobile cranes.
- **Terex Aerial Work Platforms** has appointed **Tim Maxson** as plant director at **Terex Load King**.
- **JLG** has confirmed that **Tim Hatch** will take over from **Wayne MacDonald** as vice president engineering.
- **Manitex**, the boom truck and rough terrain forklift manufacturer has acquired **Crane and Machinery Inc.** and **Schaeff Inc.** for \$3.7 million.
- Production units of the **Logicrane 25.25** telescopic crawler crane built by **Crane Business** in Holland and unveiled at SED are now shipping.
- Finnish based **Ramirent** has appointed **Grigory Grif**, 43, as its country manager, for Russia.
- **Manitou** has completed its acquisition of **Gehl**.
- **Hertz Equipment Rental** says that it has increased its short term rental rates in the USA and Europe by 10%.
- **Ahern Rentals**, the Las Vegas based aerial lift and telehandler rental company, has reported nine month revenues up 20% while profits slipped 28%
- Scissor lift manufacturer **MEC** has announced revenues for the first nine months up 5% up on the same period in 2007.
- International rental company **Cramo** has reported nine month revenues up by more than 23%, while profits climbed 7%.
- **Tanfield**, owner of **Snorkel** and **UpRight** has appointed a new nominated advisor and broker and taken the opportunity to release a trading update.
- Baton Rouge-based rental company **H&E** has reported nine month revenues up by more than 13 percent, while profits slipped 10 percent.
- **Ramirent**, the international rental company has posted nine month revenues up almost 17%, while profits dipped 18%.
- **Terex AWP/Genie** has appointed **Mike Samora** as global director of marketing solutions.
- **TTS** the Norwegian based container handling and marine crane manufacturer has reported a 71% increase in its 9 month revenues and issued a highly positive outlook.
- **Finning International** has reported a 5% increase in nine months revenues, while the latest quarter rose 10% with marginally higher profits - **Hewden** continues to lag.
- **Lavendon**, Europe's largest aerial lift rental company has issued an interim statement showing revenues up 36% with a "good improvement in margins".
- **Harsco Access** services which includes **SGB**, **Hünnebeck** and **Modern** has reported nine month revenues up by more than 16% and profits up by over 18%.
- **Palfinger** has reduced its Austrian work-force by 91 and has gone onto short-time working from January 2009 because of the weak market.



Tim Hatch



Mike Samora

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