

Allan left over £650k in debts

Allan Access - placed into administration in September - will now be liquidated owing creditors £650,000. This after Phil Allan purchased the main business assets from the administrator for £315,000 shortly after the company was placed in administration and declared insolvent. The secured lenders, largely the bank and factoring company should be paid out in full.

Aichi confirms UK distribution...

Aichi, the leading Japanese aerial lift manufacturer, has confirmed the appointment of Ranger Equipment as its distributor for the UK and Ireland.

Ranger also trades as The Spiderlift Company which is largely a re-rent business and also the distributor for Teupen spider and truck mounted lifts. The company is planning to launch the Aichi brand in the New Year, beginning with the manufacturer's range of track mounted boom lifts before moving on to its wheeled booms and scissor lifts.



Steve Hadfield (L) of Ranger with Shinji Takeuchi, president Aichi mark the official appointment for the UK and Ireland

...And breaks ground in China

Aichi 'broke ground' on its second production facility in China at the end of November. The new plant is a wholly owned subsidiary of Aichi, established in April as 'Zhejiang Aichi Industrial Machinery Co. Ltd' and under the management of president Seiji Fujishima. Its headquarters are located in Hangzhou and the plant will manufacture the company's range of self propelled lifts. The existing operation, Hangzhou Aichi Engineering Vehicles, is a joint venture and produces specialist vehicle mounted lifts for the local market. It is also based in the Hangzhou Economic and Technological Development Area.



Winterlift has acquired Yorkshire Crane Hire

Winterlift acquires Yorkshire Crane

Winterlift Crane Hire, the Manchester-based crane rental company, has acquired Sheffield-based Yorkshire Crane Hire for an undisclosed sum in an equity purchase deal. Yorkshire Crane was owned by Norman and Elsie Truman who founded the company in 1986 and were looking to retire. The company operates eight cranes, the largest of which is an

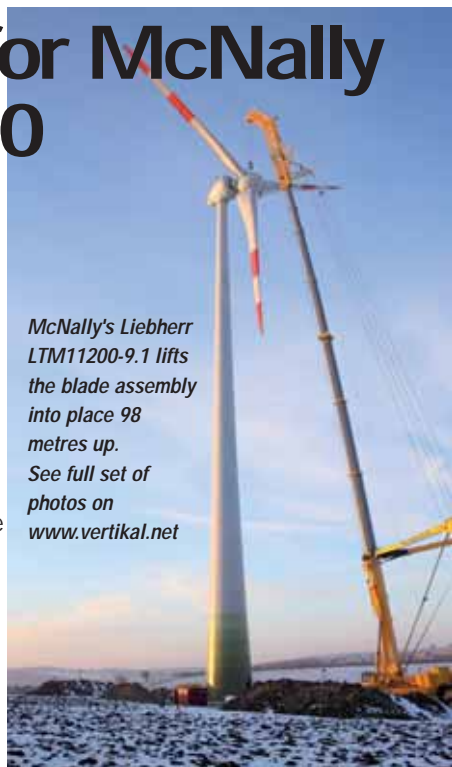
80 tonne Demag, from the single location. Winterlift was established in 1999 by its current directors Andrew Winter and Peter Winterburn. The integration of the Yorkshire Crane Hire fleet will increase the number of units available from Winterlift to 41, ranging from a 14 tonne Franna 'pick and carry' crane to the 250 tonne Liebherr LTM1250-6.1.

First job for McNally LTM11200

McNally/Windhoist, the Irish-based crane rental and wind turbine installation specialist, has carried out the first wind job for a Liebherr LTM11200-9.1. The new crane was collected from Liebherr's Ehingen plant and went straight to work helping install a 98 metre hub height Enercon E70 wind turbine in Heidenheim, Germany.

The crane lifted the top section of the tower into place, along with the nacelle and the complete blade assembly. The crane was equipped with 122 tonnes of counterweight and rigged with 88.2 metres of main boom, Y-Guy Superlift, six metre Excenter extension base with 10 metre section, topped by a 6.5 metre hydraulic luffing fly jib.

McNally's Liebherr LTM11200-9.1 lifts the blade assembly into place 98 metres up. See full set of photos on www.vertikal.net



140 year old plant closes

The curtain has come down on almost 140 years of manufacturing, as the final machine rolled off the line at JCB's Heavy Products plant in Pinfold Street Uttoxeter. The site on the edge of the town has been linked to manufacturing since 1871 when agricultural machinery manufacturers Bamfords opened for business. The company was liquidated in 1980 and JCB bought the site in 1989 and began producing earthmoving equipment. The last JCB machine off the line was a 26 tonne JS260 tracked excavator. Production has been shifted to the company's all new plant further out of town, allowing the old site to be redeveloped.



New head of operations at Manitou

Manitou, the telehandler and aerial lift manufacturer, has announced the appointment of Christian Caleca, 50, as chief operations officer. In his new position, Caleca will be in charge of Manitou's industrial department, along with having responsibility for domestic and international commercial departments, purchasing, logistics, research and development and quality departments.

Caleca joins Manitou from Trelleborg - he was president of the industrial hose business unit - where he was involved in a high profile US justice department anti cartel/bid-rigging law suit against Trelleborg and several other marine hose suppliers. He and a colleague co-operated fully with the justice department and pleaded guilty, which resulted in a custodial sentence and eventual departure from the company where he had spent more than 10 years.



Christian Caleca joins Manitou as chief operations manager

190 Niftys to Boels

Niftylift's Dutch distributor Eurosupply, has completed delivery of an order for 190 Niftylifts to Boels Verhuur, the Dutch-based international rental company. The order placed earlier this year included 100 Niftylift 120T, 12 metre trailer lifts, 50 Niftylift 170, 17 metre trailer lifts and 40 Niftylift HR 12 NDC, 12 metre self propelled articulated booms.



(L-R) Daan van de Poel of Eurosupply with Ton Brockbernd, senior buyer at Boels.



New head of Construction at HSE

The UK Health & Safety Executive has appointed Phillip White, currently on secondment to Department for Work and Pensions, as chief inspector of construction. He replaces Stephen Williams who has already been appointed to oversee Health & Safety at the 2012 Olympics.



Phillip White

Growcock retires from Manitowoc

Terry D. Growcock, chairman of the board of Manitowoc has announced his intention to retire on December 31st, after 15 years with the company. Growcock, 63, moved to his current post in 2007, after Glen Tellock took over his role as chief executive. He joined the company in 1994 as executive vice president of Manitowoc Ice and a year later was appointed president of Manitowoc Foodservice Group, moving up to president and chief executive of the whole group in 1998. In 2002 he added the role of chairman to his duties.



Terry Growcock



(L-R) Dick Schalekamp, Craig Paylor of JLG, Doron Livnat, Jaap Schalekamp and founder Dick Schalekamp snr celebrate 40 years at APEX.

Changes at Riwal

Riwal, the Dutch-based international sales and rental company, has boosted its equity and strengthened its senior management team following the buy-out of Jaap Schalekamp by co-owners Riwal chairman Doron Livnat and brother Dick Schalekamp. In conjunction with the ownership change, Riwal has made several new appointments to strengthen the company and continue its successful growth strategy.

The board of directors now includes Doron Livnat as chairman, Dick Schalekamp as chief executive, Coert Nodelijk as chief operational officer (he was previously operations manager for the Netherlands) and Willem Ledeboer who joins the board from the corporate banking sector. A fifth director and chief financial officer will be appointed in due course.

The team of 'international managers' will comprise Hans Schmelling, manager finance and administration North West Europe (The Netherlands, France, Scandinavia); Jeff Eisenberg, finance manager for the rest of the world; Rik Maaskant, manager international marketing and communications and Jacques Catinot, manager international sales used equipment and re-rental plus managing partner of Riwal France.

Hewden merges cranes and access and makes cutbacks

Hewden, the Cranes, Access, telehandler and general equipment hirer has announced the closure or merger of 22 branches and loss of 213 jobs.

The cutbacks are part of the restructuring that Finning, its parent company, announced in November and will include the integration of the cranes and access divisions with the rest of the business.

Hewden currently operates from 102 depots and employs 1,750 staff. A total of 12 locations will be closed, including: Barrow in Furness, Cambridge, Elgin, Heathrow, Isle of Wight, Jersey, Melksham, Redditch, Chester, Shrewsbury, Thatcham and Yeovil.

In addition a further 10 depots will be merged with nearby locations and all assets and customers transferred. Those being closed and transferred are Motherwell, Mount Vernon and Newarthill (all transferred into Glasgow Queenslie), Bathgate (merged into Edinburgh) Rotherham (combining with Barnsley), Warrington Great Sankey (merging with Warrington Appleton Thorn) Abergele (moving to Bangor) Cardiff (merging with the Cardiff Docks depot), Olney (Bedford) and Truro (consolidating with Redruth).

Announcing the re-structuring, Hewden executive director, Doug Sprout said: "Our first concern is for our staff who will all be affected by these changes but we are also determined to maintain the best possible customer service during this restructuring."



The UpRight X43RT, middle model in a medium duty range of RT scissors

New RT scissor range

UpRight has unveiled the X43RT the first, 'all new' scissor designed by the company since Tanfield took over in 2006. The platform is the first and middle model of a new three machine, medium duty, twin deck Rough Terrain scissor lift range. With platform heights from 12 to 18 metres and capacities from 400 to 1,000kg, the scissors have been designed from scratch by UpRight and will be manufactured at its facilities in Washington, Tyne and Wear. The three model HXRT heavy duty scissor range - including the HX67RT announced recently - has been designed and built by its partner, Omega Lift in Holland.

Cranes&Access visited UpRight's factory on a snowy day in early December and put a pre-production X43RT through its paces. With a platform height of 13 metres the unit's dual 1.2 metre extensions provides a 6.4 metre long deck with 400kg lift capacity. Apart from installing a 'beefier' engine, UpRight appears pleased with the performance of the prototype and is asking distributors to try out and critique the machine before full production starts early next year. The X43RT will be complimented by the 12 metre, 1,000kg capacity X32RT and the 530kg capacity 18 metre X52RT. All models offer diesel power 4x4 drive and self levelling outriggers.

Alex Lee joins Access Rentals

Access Rentals the Telford, UK, based aerial lift rental company has appointed Alex Lee as managing director and Paul McGrath as operations director. The top post was vacated in September with the surprise departure of Mike Wishart, who had managed the business since it was founded.

Lee, an experienced powered access rental manager, most recently headed up SGB's powered access business, but departed in September. Lee will report to chairman and principal shareholder Keith Kendall.

CTE for OpenView

CTE UK has supplied the first batch of Z19 articulated boom, truck mounted lifts to the OpenView Group which specialises in CCTV and intruder alarm systems, audio and video entry systems and security doors and screens.

The company has rented in access platforms for many years but decided to move towards owning its own fleet. The company took a good look at the products on the market before ordering a number of 19 metre working height CTE Z19 lifts mounted on 3.5 ton Nissan Cabstar chassis, which allows them to be driven by any of the company employees with an ordinary car driving license.

"The Z19, with 19 metres of working height and 230kg basket capacity to eight metres of outreach, offers just what we need and is highly cost effective over hiring," says OpenView group director Paul Bullen. "The Nissan is an ideal town vehicle due to its great turning circle. The package of the CTE Z19 and Nissan make it a great investment."

The Romford, Essex-based company was founded in 1984 and has three specialist subsidiaries Cartel Security Systems, Delaware Communications and Camrasonic and now has over 110 employees operating from six locations to provide a national coverage for its clients.



Big RT Electrics ready to ship

Californian manufacturer MEC is preparing to ship the first production units in its new '91 ES series' of battery electric powered Rough Terrain scissor lifts. At the same time it has delayed the production start up for its M40T and M46TJ booms until late 2009.

The three model Rough Terrain line up includes the 25ft - 2591ES, 33ft - 3391ES and the 41ft - 4191ES and follows in the footsteps of its mid-sized battery electric Rough Terrain

72ES, designed principally for the European market. The scissors avoid noise and emission problems and are less costly to run, particularly for sub contractors who can plug into an on-site power supply.

Powered by eight, six volt 375 amp hour batteries, the ES series are drivable at full height and feature fast cycle speeds for lift and drive, with fully proportional drive and lift controls and rear oscillating axle.

Optional items include the 4WD Quad-Trax drive system, auto-levelling outriggers, non-marking, turf and foam filled tires, removable upper control box, platform swing gate, platform work lights, all motion alarm, flashing beacon, automotive horn, air line to platform and lanyard attachments.

One of the new MEC 91 series of battery electric RT scissors.

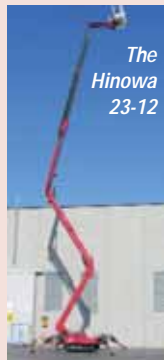


Dubai was host to the Big-5 show in November and Crane&Access stopped off check out the news. Attendance in the PMV section was very poor, but many companies are looking to expand in the area in spite of slowing activity.

Wolffkran Arabia, the tower crane sales and rental company - a joint venture with Kanoo and now almost two years old - is continuing to grow rapidly and is looking for additional sales staff.

Haulotte announced that its Middle East operation will expand into Libya just 12 months after establishing the Dubai-based business. Arthur Danelian, managing director confirmed to Cranes & Access that it would open a sales office in Libya in 2009 with a strong possibility of a further satellite location in Algeria in 2010.

Hinowa, the Spider lift manufacturer, has appointed Al Raas General Trading as its distributor for the UAE and launched its 23-12 at the Big 5 show



The Hinowa 23-12

Linden Comansa appointed two new distributors in the region: Stafford Tower Cranes - the company's distributor in Ireland which has set up an operation in Dubai and Wolf Equipment Trading - a Dubai-based tower crane and hoist rental company which has an outlet in Sharjah. Wolf has purchased a new Comansa LC11 which was launched at Vertikal Days this summer.

Inspire the rental software company confirmed that it has plans to set up an operation in the Middle East through new partners and re-sellers, in order to service the growing rental infrastructure in the region.

Al Laith Scaffolding of Dubai has been appointed as Middle East Distributor for Italian manufacturer Oil & Steel. Al Laith placed an initial order for four machines and has subsequently added a further order of 10 units made up of 18 and 20 metre telescopic Scorpion models and the 21/12 and new 20/10 articulated Snake models.



(L-R) Paolo Balugani, technical director of Oil & Steel, Tony Nobbs, managing director Al Laith, Simone Scalabrini, general export manager Oil & Steel and Tim Richards powered access division manager.

Hungary for more

The first of the new Liebherr 100 tonne LTM1100-4.2 has been delivered to Hungarian crane rental company Dunagép RT mainly for tower crane erection. Dunagép already operates around 20 Liebherr mobile cranes, the largest of which is the LTM 1400.

In addition to branches in Hungary, the company has operations in Slovakia and Romania.

(L-R) Georg Huber and Christoph Kleiner of Liebherr Ehingen hand the new crane over to László Szécsenfalvi of Dunagép, with Imre Hegyes of Pointed Kft, the Liebherr dealer in Hungary.



Eurolev acquired

French-based crane, access and telehandler rental company Eurolev has been acquired by Thierry Jammes and Ever Capital, a private equity firm. Founded as a powered access company in 1989 cranes were added in 1992. Eurolev had revenues of €16.2 million in 2007 and operates from seven locations, with 82 employees.

AGS opening in the UK

AGS the tower crane electronics company, is planning open a UK subsidiary in January 2009 based in London. The company is also looking to establish a Middle East operation sometime in 2009.

Construction begins on Liebherr plant in Russia

Construction work has started on the new Liebherr plant in Russia, which is now expected build tower cranes along with other Liebherr products. The new plant, located in the town of Dzerzhinsk in the Nizhny Novgorod region, will also manufacture hydraulic components, transmissions and steel fabrications.



The new Liebherr plant in Dzerzhinsk - Nizhny Novgorod

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The architects view of the new Layher plant

Layher breaks ground on new plant

Layher the German-based system scaffold company has broken ground and started construction on a second production facility in Güglingen near Heilbronn, southern Germany. The new facility will house the entire production of the company's aluminium and wooden components, while its main plant in Eibensbach will be the centre for the manufacture of steel scaffolding. The latest expansion follows a new goods inward building and

expansion of its steel deck production area at its main plant. Early 2009 will also see the start up of a new and high-tech, hot-dip galvanizing facility.

Layher, founded in 1945 is Europe's largest manufacturer of system scaffolding. The company employs over 1,100 worldwide, 700 in Germany and a further 400 at its 30 overseas subsidiaries.



The ground breaking ceremony

Ramirent cuts back

Ramirent, the Finnish-based international rental company has announced a cost cutting plan that could result in 600 job losses (out of a total of 4,000) in anticipation of falling revenues. The company which operates throughout the Nordic countries, Russia, the Baltic states and most of Central/Eastern Europe, says that it is looking to reduce fixed costs by €50 million. Restructuring costs are estimated at €25 million and will be taken in the fourth quarter of 2008.

Ramirent's outgoing chief executive Kari Kallio said: "The equipment rental business is structurally attractive in the long-term. While Ramirent will continue to execute its long-term growth strategy, the company is prepared to weather this downturn with its strong balance sheet and solid cash generation."

The company is still forecasting a net sales growth for 2008, with pre-tax profits falling below 2007 levels.

Conexpo Russia 2009 cancelled

The second Conexpo Russia, originally scheduled for September 2009 has been cancelled, "in order to allow the economy to improve." The 2010 show is currently scheduled for May 2010. The new date will put it in even closer competition with the well established annual CTT Show which is scheduled for early June. CTT 2009 will go ahead as planned on June 2nd.

Easi UpLifts plans move into London

Easi UpLifts/Height for Hire, the international sales and rental company, is preparing its long planned move into East London and is currently looking for a one acre site and workshops along with key staff. The company also moved into its new four acre headquarters building and premises at the end of November.

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Euro Rigo dissolves

Kato has announced that it is 'dissolving' its Euro Rigo operation in Italy and downgrading its full year forecasts from ¥62 billion (\$641 million) to ¥61.5 billion (\$635 million). The Euro Rigo business was originally a joint venture between Kato and Rigo, with Kato owning 80 percent but Kato's stake grew to 99.4 percent on completion. The date of March 2009 has been set for closing the operation at a cost of ¥3 billion (\$31.5 million). The company has been shipping product and has recently delivered its first RTT1305 to a customer in Dubai.

No-one at Euro Rigo's Verona plant was prepared to comment on the announcement. Daniel Rigo cut all ties with the business back in March 2008 and now sells Rigo spare parts and trades in used cranes. He declined to comment on the developments at Euro Rigo.

Hiab merges UK operations

Hiab is merging its Hiab and Moffett operations in the UK. Moffett truck mounted forklift sales and service functions, currently based in Coventry will be integrated with the Hiab organisation from 1st January. The sales and service functions of both product lines will report to Ismo Leppanen, managing director of Hiab in the UK.

Ellesmere, Shropshire-based Hiab UK already handles the Loglift forestry cranes, Jonsered recycling

cranes and Multilift demountable truck bodies in addition to its Hiab loader cranes. The Moffett office and workshops in Coventry will be retained and the service activities from there will be extended. Leppanen said: "Tough market conditions and reduction in market demand has prompted us to act swiftly and improve the economics of our distribution and service network in the UK,"

Ismo Leppanen.



Socage moves into China

Socage, the aerial lift division of Fassi, has signed a co-operation agreement with Chinese company Shenyang North Traffic Heavy Industry Group. The agreement concerns the distribution and mounting of the Socage range of truck mounted and spider lifts throughout China. North Traffic is based in Shenyang with branches in the main Chinese cities and employs more than 2,000, manufacturing cranes, drilling machines and road maintenance equipment. The agreement was signed in the group's Shanghai offices by Socage chief

executive Angelo Pansera and Zhao Yanjun, vice president of North Traffic. The two companies kicked off the agreement with a stand at the recent Bauma China.



Angelo Pansera, CEO Socage and Zhao Yanjun, VP North Traffic sign the co-operation agreement.

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Terex hesitates after Fantuzzi deal is cleared

European Union competition regulators cleared the acquisition of Fantuzzi, port equipment by Terex only for Terex to inform Fantuzzi that it may walk away from the deal. The European Commission, ruled that the €215 million deal would not impede competition in the European market for port equipment, including gantry cranes and straddle carriers. However, almost immediately, Terex informed Fantuzzi that a material adverse change may have occurred in its port handling business which could prevent it from completing the acquisition.

Fantuzzi, in a separate statement said that it was 'extremely surprised' by Terex's announcement, particularly coming after clearances by EU and Ukraine regulators. It said it believed the deal could be finalised soon, after obtaining the final approval from competition authorities in Turkey.



Philadelphia crane laws

The Mayor of Philadelphia, Michael Nutter, signed off on a tough set of crane safety laws in early December. The signing ceremony occurred on the roof of a 34 storey apartment building where two tower cranes were working. After signing he said: "I am proud that Philadelphia is leading the way in construction-site safety."

The bill, drafted by councilman James F. Kenney, establishes stiff certification requirements for crane operators, riggers and inspectors as well as codifying standards for equipment and bonding for crane companies. Kenney said that the law was a group effort between unions, government officials and developers.

12 tonne compact from Galizia

Galizia has developed a special compact version of its 12 tonne G120E battery powered crane for the Milan Urban Transport Company. Which manages the public transport system in and around Milan, covering 87 Municipalities serving a territory with an overall population of about 3 million.

The compact dimensions - include a narrower width of just 2,050mm and a shorter overall length at 3,700mm with 90 degree steering allowing the cranes to turn within their own length. Special axles have also been fitted in order to cope with the extra counterweight required to compensate for the smaller overall dimensions.

The first two cranes were delivered at the end of November, and have been designed to allow the cranes to work within confined areas of ATM's workshops, lifting heavy replacement components into place on the company's trams. The units also have special hydraulic luffing jibs to lift the tram's pantographs into place.



A crane goes straight to work lifting a heavy undercarriage into place.



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(L-R) Artur Heiduk of Liebherr-Polska with Leopold and Irena Warylo, Maciej GoYdzik and Agnieszka Warylo-GoYdzik of Kran Warylo and Bernd Rechsteiner, Ulrich Hamme and Georg Huber of Liebherr Ehingen.

Biggest in Poland

Kran Warylo, the Polish-based rental company, has taken delivery of the largest crane in Poland - a 750 tonne Liebherr LG1750 with 91 metres of main boom, 77 metres of luffing jib, back mast and suspended Superlift counterweight pallet. The new crane is aimed at the growing market for the erection of wind turbines and joins an LTM 1500-8.1 and an LG1550 that the company has been using for wind turbine work for some time.

Demag up 13%

Demag, the industrial and port crane manufacturer has seen revenues and order intake climb steeply in its fiscal year to the end of September, buoyed by a strong performance in its industrial crane division (up 18 percent to €571 million). Overall the company's revenues rose 13.5 percent to €1.2 billion, while EBIT jumped 45 percent to €137 million. The company expects sustained demand through 2009.

Ashtead up 7% and to cut costs

Ashtead, owner of Sunbelt in the USA and A-Plant in the UK has reported first half revenues up seven percent to £76.6 million underlying profits increased by similar levels. The company also announced plans to cut £45 million of costs to 'size the business to current demand levels.'

The company invested £51 million in its rental fleet compared to £77 million during the same period last year. (full story on www.vertikal.net)

Speedy up 22%

Speedy, the UK's largest rental company has reported first half revenues of £256 million, up 22 percent while profits rose four percent to £22.8 million and a range of cutbacks have been implemented. Acquisitions accounted for more than half of the increase.

Vp up 7%

Vp, owner of telehandler rental company UK Forks, has reported half year revenues up seven percent to £81.6 million with profits up 13 percent. UK Forks' revenues were down three percent given its higher dependence on residential construction.

The first tandem lift between two Grove GTK1100 telescopic tower cranes was recently completed erecting a new chimney at a coke production facility in the SaarLorLux region of southwest Germany. Most of the lifts were completed a single GTK1100 belonging to Wiesbauer, but a second GTK1100 was rented in from Breuer&Wasel. The gross weight of the final lift was 42 tonnes lifted at a radius of 12 metres to a height of 140.2 metres.



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ANSI models shown.



- **Manitowoc Cranes** has appointed **Andreas Schwer** as senior vice president of global engineering and innovation.



Andreas Schwer

- **Finning International** has appointed **David S. Smith** as executive vice president and chief financial officer.

- **Peter Lancken**, chief executive of Australian rental company **Kennards** says he will step down from the job during 2009.

- **Cargotec/Hiab** has completed its employee co-operation negotiations in Finland which aim to cut costs and end manufacturing in **Salo**.

- **AmQuip Crane Rental** has announced the acquisition of **Powell & Sons Equipment Company**, the Atlanta-based crane rental and rigging company.

- The **European Rental Association** will now hold its 2009 annual convention in **Manchester**. It had originally been scheduled for London.

- **Skyjack** has issued a service advisory note following a recent incident with a nine year old SJ8841 scissor lift.

- **IPS**, the UK based international parts and service company, has launched a 'Winter Care inspection' for £69.

- **Phillippe Parmentier**, the used equipment sales manager for **Genie Europe** has left the company.



Phillippe Parmentier

- Italian platform manufacturer **Barin** has delivered its first underbridge machine to Canada.

- Belgian rental company **Interrent** has taken delivery of part of its order of 20 **Genie** aerial lifts.

- The **American Rental Association** and **Hire and Rental Industry Association** of Australia have started the first personnel exchange.

- **JLG** has placed operator, service and parts manuals for JLG, SkyTrak, and Lull telehandlers online.

- **Peter Jones**, head of UK group technical services at **Lavendon** is leaving to set up his own consultant engineering business.



Peter Jones

- **Manitowoc** has appointed **Aspen Equipment** as the **Grove** mobile and **Manitowoc** crawler cranes distributor for Iowa, Nebraska.

- **Spider**, the North American-based suspended platform specialist has appointed **Bill Sherer** as district sales representative for its Houston, Texas location.

- **OSHA** has extended the comment period for its proposed rule for cranes and derricks in construction, by 45 days.

- A man was killed after being thrown out of a boom lift while demolishing a building at the **Swan Hunter** ship yard in the UK.

- **Briggs Equipment** has opened a new contractor rental and aerial lift location in Atlanta Georgia and continues to expand.

- **National Crane**, part of the **Manitowoc Crane Group**, has confirmed that it is dropping its articulated crane product line.



National Crane

- **Tech Ops**, the producer of **Sevcon** motor control systems for aerial lifts and fork trucks has reported full flat year revenues and lower profits.

- **Eve Trakway**, the temporary roadway supplier, has appointed **Lucy Lambertsen** as marketing manager.

- UK tool and equipment hirer **Speedy** has secured a three year, £3 million contract with **Simons Construction**.

- A **JLG** boom lift has helped a school in Australia make contact with the International Space Station.

- **A-Plant**, has won the **3i** Growth Strategy of the Year Award at the National Business Awards Finals 2008.

- **Genie** has appointed **Rob Cavaleri** as regional sales manager for the Middle East.



Rob Cavaleri

- **United Rentals** has appointed **William B. Plummer** as chief financial officer.

- **Bobby Hird** has joined the UK-based **Hird** crane and access family, born October 14th he is the son of **Phil Hird**.

- **Cramo** has signed a €15 million order with **LKAB** for the supply of cabins, tools and access equipment, complete with an underground depot.

- **Bernard Hunter** the Edinburgh-based crane hire company has added a **Manitou MHT 10160L** to its fleet.



Bernard Hunter

- There is an increasing trend for '**Urban Explorers**' to try and climb tower cranes at night when the risk of falling is high.

- **Eve Trakway** the supplier of temporary roadways has acquired **Fluid Events Interiors**.

- **Hybrid Equipment** is attending the Big 5 show this week in order to find distributors for markets in the Middle East, and particularly the UAE.

- **Hiab** has won an order for 95 of its loader cranes and cargo bodies from the Iraqi Ministry of Electricity, for delivery in 2009.

- The operator of the tower crane involved in the fatal collapse in **Bellevue, Seattle** in 2006 is suing a local newspaper for defamation.

- **Link Belt cranes** has appointed **Elias Saliba** as district manager/district service representative for international sales in Europe and the Middle East.



Elias Saliba

- **A-Plant Powered Access** of the UK, has been awarded preferred supplier status by **All Mass Cladding Systems** of Bristol.

- **Link Belt** cranes has appointed **Gary Lane** as district manager for the upper Midwest region of the USA.

- **Instant UpRight** has extended the standard warranty on its alloy tower products to 10 years.

- **Patrick Mutel**, previously the managing director of **Zoom** France is retiring from the **Lavendon** group.

- **Andrea Holz** previously with **Genie** Germany, has joined **Platform Sales Europe**.

- **IPAF's** president - **John Ball** and managing director **Tim Whiteman** participated in a meeting with leading Chinese manufacturers prior to **Bauma China**.



John Ball & Tim Whiteman

- **Beware** of any forms from a company called **Expo Guide** - it is a scam and signing it can cost thousands.

- **Rico Trapletti** previously geschäftsführer of **Up Ag** one of Switzerland's largest aerial lift specialists, has joined **Schuler&Schloemmer**.

- **John Fuller** has left **Genie** after 25 years with the company.

- **Cargotec** owner of **Hiab, Kalmar** and **MacGregor**, has appointed **Axel Leijonhufvud**, 47, as senior vice president, product supply. **Lavendon UK** is launching a new 'Safety Starts with You' initiative across the 55 UK locations of **Nationwide Platforms** and **Panther**.



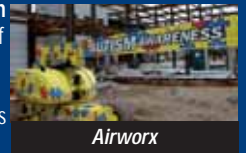
Axel Leijonhufvud

- Senior managers from **North American aerial lift manufacturers** and rental companies met on November 11th to discuss the adoption of a standardised operator training programme. No decision was taken.

- **Angelique van der Bijl** moves from **Haulotte** Netherlands to **Platform Sales Europe** where she will be Project/Administration manager

- Telehandler manufacturer **Dieci** has agreed to supply Italian agricultural equipment manufacturer **Storti** on an OEM basis.

- **AirWorx, Construction Equipment & Supply** of Indianapolis, Indiana, with the help of **JLG** has painted one of its machines with special livery to raise money for Autism.



Airworx

- **Manitowoc Cranes** has warned that the number 79A boom tops on 32 units of its Model 18000 crawler cranes must be inspected before further use.

- **Duke Aerial Equipment** of Nebraska has painted 25 of its booms and scissors purple to raise awareness of pancreatic cancer.

- The International Powered Access Federation (**IPAF**) has appointed **Pascal Deher** as its new representative for France.



Pascal Deher

- **GGR-Unic** the UK mini crane distributor and rental company has made it into the **Virgin Top 100** fastest growing companies.

- US Telehandler manufacturer **Gehl** has laid off 127 of its 830 employees.

- **Gill Riley** of **GGR - Unic** has won the **NatWest - Everywoman Athena** award.

- **Norman** and **Elsie Truman** have announced their retirement after selling **Yorkshire Crane** hire to **Winterlift**.

- **Tim Whiteman** managing director of **IPAF**, the **International Powered Access Federation**, has been appointed chairman of the **Basel Chapter of the British-Swiss Chamber of Commerce (BSCC)**.

- **Higher Concept Software** is offering free workshops, covering areas such as CRM, Workshop, Purchasing, Stock Management and Customer Servicing at the **Executive Hire Show** in February.

- **Liebherr** Ehingen has hosted the first meeting of worldwide crane associations targeted at improving crane safety.



Liebherr meeting

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