

# New Grove City crane spotted

The 'unknown' three axle 'City' All Terrain crane that our readers spotted last August in Germany was in fact a prototype for Grove's new 45 tonne GCK3045.

Grove's new GCK3045



Details are still sparse, but we believe the Kobelco-built City crane features a six section, 34 metre main boom with a heavy-duty bi-fold swingaway jib. Power is supplied by a Hino engine and it has 12 tonne axle loads. The unit is due for unveiling at Intermat in April.

Grove parent, Manitowoc already has OEM agreements with Kobelco to market its small crawler cranes in Europe, under the Manitowoc badge, while Kobelco has agreements with Grove to market the GMK 5130 and GMK 6300 in Japan. Kobelco launched its first City crane - the RK70M - in 1989.

More details in Vertikal Intermat with a detailed review in the next issue of Cranes&Access.

## Haulotte/Bil-Jax enters the alloy scaffold market



The new ladder frame Tower

Haulotte/Bil-Jax has announced its entry into the alloy scaffold tower market.

It's new ladder-frame product, the company says, is fully compatible with a Youngman Boss tower system which it considers to be an essential requirement to enter the potentially lucrative European market.

The product was unveiled at the recent ARA convention and will be distributed through Haulotte's company stores and independent dealers.

## SGB UK aerial lift fleet sold

UK sales and rental company AJ Access has agreed terms to purchase the SGB UK fleet of self propelled scissor and boom lifts for onward sale. SGB announced its decision to exit the self propelled powered access market earlier this year.

The deal involves more than 700 boom and scissor lifts which will be transported to AJ's head office premises in Caldicot before being sold. It expects the vast majority to go overseas, helping remove capacity from the UK market.

Tony Mort managing director of AJ

Access said: "Over the years we have demonstrated our strength in managing this kind of acquisition opportunity. The process has been made so much easier due to the professional manner in which SGB has run its business, and the high level of maintenance afforded the fleet. The general condition of the assets is excellent."

The deal is for assets only. SGB has said that it intends to continue to offer its clients powered access equipment in the UK, but with the equipment supplied by sub-contractors on a rehire basis.

## Oshkosh agrees credit amendment

Oshkosh, owner of JLG has reached an agreement with its lenders for an immediate \$3.1 billion amendment to its credit agreement including revised financial covenant ratios.

The amendments allow a significantly higher leverage and interest rate coverage ratios, rising until mid 2010, before declining to its current level by mid 2011. In return the agreement requires a higher interest rate margin with a variation factor linked to the deviation from the original leverage ratio. It also includes limits on capital expenditure, acquisitions and dividend payments along with repayment stipulations in the event of excess cash flow generation. Fees for the amendment totalled around \$19 million.

Oshkosh chief executive Robert G. Bohn, said: "We believe the amendment will help provide financial flexibility as we operate our businesses during these difficult recessionary times. We have a strong foundation, a diverse product portfolio, a track record of positive cash flow and a liquidity position reinforced by the amendment. We will continue to concentrate on improving our leading market positions in all the industries in which we compete."

## Trailer mounted Grove

Here is the first photograph of Grove's new 55 tonne trailer mounted GSK55 crane. The crane uses the GMK3055 All Terrain crane superstructure, with its 43 metre main boom on a specially designed articulated trailer chassis fitted with its own Iveco engine powering all of the crane's functions.

The design allows the customer to select a tractor unit of his own choice, the configuration with a two axle tractor unit provides axle loads of no more than nine tonnes with full counterweight of 11.6 tonne.

Frans Vanwinkel, senior vice president of sales and marketing, said: "Because of the trailer's configuration this crane actually has a very small turning circle when it's on site. We think it will be popular with rental companies and also on locations such as refineries where GMKs are regularly used in the same position and rarely moved."

The Grove GCK3045



Part of the SGB fleet ready for collection

# HSE to prosecute Harringtons

The Health and Safety Executive is to prosecute PC Harrington Contractors for alleged breaches of health and safety law following the investigation into the fatal lifting accident at Wembley Stadium in 2004. Patrick O'Sullivan, 54, from Cork was killed and another man was injured when a platform/staging was dislodged and fell about 30

metres after being struck by a crane during a lifting operation. Harringtons, of Southall, Middlesex, employed both men and faces two charges in respect of alleged breaches of Section 2(1) of the Health and Safety at Work Act 1974 and regulation 8(1) of the Lifting Operations and Lifting Equipment Regulations 1998 (LOLER).

## EPW to open in the UK

Aerial lift replacement parts distributor EPW, is to open its first European operation in the UK later this month.

The company has taken over a 600 square metre (6,000 sq ft) warehouse plus yard in Flintshire, on the England/Wales border and has employed Geoff Wray - formerly with Skyjack UK - as its general manager. Martin Davies of MEC UK, will be involved in the new venture both as a shareholder and as a manager.

An initial inventory value of £500,000 will be maintained at the facility and include spare parts for most aerial lift and telehandler brands. The warehouse is located virtually next door to a DHL courier depot, allowing the company to offer next day delivery in the UK or Ireland on all orders placed before 17:00 hours.

## New Vertikal record

Readership of the cranes and access online news and information site, Vertikal.Net broke all records in February, in spite of the fact that it is the shortest month of the year. A total of 94,083 visitors logged on during the month from more than 44,000 different IP addresses. In total 4.84 million hits were clocked with 1.69 million pages viewed - all new records.

**Vertikal**  
.net

## TVH to distribute Aichi

Aichi aerial work platforms has appointed Thermote & Vanhalst as its 'official importer' for Aichi aerial lifts in Belgium and Luxembourg. Thermote & Vanhalst is part of the TVH group, the Belgian-based replacement parts specialist. The appointment follows that of Ranger Equipment for the UK. (See the February issue of Cranes&Access.)

## Tadano launches at Vertikal Days

UK and Ireland Tadano Faun distributor Cranes UK will use Vertikal Days this year to unveil new cranes. Managing director Joe Lyons said that the company hoped to be able to bring Tadano Faun's new ATF130G-5 130 tonne All Terrain crane with 60 metre main boom, following its unveiling to customers visiting the Tadano Faun plant in Lauf over the next few weeks.

The second new crane to be launched this year will be the 70 tonne truck mounted HK70, which will essentially take the existing superstructure from the ATF 65G-4 All Terrain crane and mount it to a five axle commercial carrier. It will feature the same 44 metre main boom with up to 61 metres maximum tip height.

## New 360° telehandlers from Genie

Genie has launched two new 360 degree telehandlers - the GTH-4016 SR and the GTH-4018 SR - with 16 and 18 metre lift heights and 4,000kg maximum lift capacity.

Designed for the rental market, the GTH-4016 SR has a maximum lift height of 15.42 metres and can handle 700kg at its maximum forward reach of 13.35 metres. The GTH-4018 SR has a maximum height of 17.54 metres and can take 500kg out to its maximum forward reach of 15.53 metres.

A dedicated stability control system is standard, with a hydraulic

accumulator to smooth out shocks while operating the boom. The new machines feature a 74 kW Perkins engine, three steering modes, a multifunctional 5x1 joystick including a turret rotation function and simple display panels showing all operational parameters at a glance.

The GTH-4018 SR is equipped with a patented double effect stabiliser system, which simply creates a wider outrigger stance helping improve its lifting capacity while keeping the unit's GVW down. Each stabiliser is deployed and retracted at a push of a button. The stabilisers retract within the overall width of the machine, keeping it more compact and allowing the operator to manoeuvre the unit in tight spaces without fear of hanging up an outrigger.

*The new Genie GTH-4016 SR 16 metre 360 degree telehandlers.*



# DeFeo declines \$1.7 million bonus

Terex chief executive Ron DeFeo has declined a \$1.17 million annual bonus. A statement said that DeFeo believed that he should lead by example and share some of the economic burden. However, other Terex executives - Tom Riordan, Phillip Widman, Richard Nichols and Steve Filipov - received bonuses ranging from \$143,000 to \$664,000. Terex already amounts 5000 job cuts and may have to make further reductions.

## Bob Francis on the mend



Bob Francis (L) and Neil Roberts, with the company in 2006, with their much loved Hydrocon 8T Marksman bought in 1972.

Bob Francis, founder of UK based Bob Francis Crane Hire, suffered a stroke at the end of February, but is out of hospital and on the mend.

A statement from the company says: "As people who know him would expect, Bob 'bailed out' of hospital after a seven days stay and has returned home. Bob and his family would like to thank everyone for their tremendous support and well wishes."

## Move on up

Bishop's Stortford specialist rental company, Rapid Platforms, has ordered a number of new large truck mounted lifts for its fleet including a 35 metre Multitel/Pagliario along with a 45 metre and 53 metre Wumags all of which should be delivered by the end of August.

# JLG launches three new telehandlers

JLG has launched three new compact telehandlers for the Agricultural market at the SIMA show in Paris.

The L2906H and 2906H both offer 5.8 metre lift height and 2,900kg maximum lift capacity, with the L model featuring a low - two metre - overall height, while the 3507H has a 6.9 metre lift height and 3,500kg lift capacity.



Developed and produced at the JLG production facility in Maasmechelen, Belgium, the models are equipped with Tier III Deutz engines and high-torque hydrostatic transmissions. Robert Monteban, director of marketing for Europe, Middle-East and Africa, said: "The compact range of JLG telehandlers was developed to be a highly reliable and complementary work tool on the farm. The French agricultural market is becoming an increasingly important area for JLG and we are actively acquiring new dealers. We see many business opportunities with the launch of this compact range of telehandlers."

In total there are eight JLG agricultural telehandler models with lift heights ranging from 5.6 to nine metres and lift capacities from 2,500 to 4,000kg.



The new JLG 3507H Ag model



(L-R) Ian James and Jim Daintith of APS with Paul Bentley of Youngman

## APS and Youngman tie up

Youngman and APS, the UK Hinowa and Omme lift distributor, have reached a partnership agreement for the sales and service of the new Youngman Boss X3 push around lift.

APS will provide all parts and service coverage for the product within the UK and offer the lift for sale to its full end user and rental company customer base. Youngman will also sell the X3 through its own outlets and dealers with APS providing the product support.

The Boss X3 has a working height of 4.5 metres putting it head to head against, Pop-Up Plus, Eazzi Lift Midi and the new Power Tower Nano. The new lift is built for Youngman in China, and will be shipped directly to APS which will assemble the guardrails and test it prior to delivery.

## Judgement day

Readers of Vertikal.Net who have been following Jonathan Till of UK-based GT Access and access friends raise money for charity Orchid Cancer will be disappointed to learn that he did not win 'the most creative moustache' competition. However his group of four has so far raised £2,500 and the whole event £7,500.

## Light Hire takes Eddie Lift Duo

Exeter-based access rental company Light Hire has become the launch customer for the new Eddie Lift Duo+ officially launched at the Executive Hire show last month. Built by Edmolift of Suffolk, the machines are sold, marketed and supported by Bravi UK.



Andrew Fishburn of Bravi UK, Brian Light and Stuart Honeywood of Bravi

Light Hire, a member of the Access Link, will offer the Duo for both sale and hire. Brian Light, Light Hire's managing director, said: "We took a demonstration unit around a few potential users in order to test the market and got a positive response from every location we stopped at. We have already sold the first unit, and will be adding to the two units we initially ordered."

## James Jack drivers falsified Tacho records

Drivers working for James Jack Lifting services have been found to have falsified tachograph records at an appearance at a disciplinary inquiry, before the Scottish traffic commissioner. The company runs 14 trucks and 17 trailers, the majority of which are used to move its crane fleet. The appearance follows a VOSPA investigation covering the period from October to December 2007, involving five drivers, some of whom are accused of operating cranes in addition to their driving duties. Inspectors said that the company did not have any systems in place to properly manage the tachograph records, while the drivers said that they had no formal training on how to use them correctly. The evidence highlighted the fact that since the offence the company has been acquired by Ainscough and that proper systems are now in place. The company awaits a decision.

# Counterfeit Demags

Terex Cranes has identified eight counterfeit models of its lattice boom crawler cranes in the Henan Province of China and is taking legal action in co-operation with Chinese government authorities.

The cranes were being sold as used Terex Demag models dated 1998 in spite of the fact that Terex had nothing to do with Demag until mid 2002.

Terex says its first concern is that of safety as it believes the counterfeits pose a serious safety hazard due to their mix of different design features and unmatched components. Buyers of used cranes in China or further afield should check the authenticity and seek the support of Terex Cranes as the Original Equipment Manufacturer.



One of the cheap copies of a Terex Demag CC2500



The serial number plate stamped 1998

Tadano and Kato truck cranes have also been subject to counterfeiting, with examples found in the Middle East and Australia.

## New Ruthmann for AA

UK truck mounted rental specialist, AA Access, has taken delivery of its latest 22 metre Ruthmann TB220 truck mounted lifts.

The TB220 straight telescopic boom lift, offers up to 200kgs platform capacity and over 13 metres of outreach. Andy Ainsworth of AA Access say that the company now has the largest fleet of self-drive Ruthmann's in the country.



Ruthmann TB220 with AA Access

## Street Crane expands facilities

Crane and hoist manufacturer Street Crane is expanding its Chapel-en-le-Frith facilities. A £750,000 investment is aimed at improving workflow and expanding the production area by 30 percent.

To meet immediate production space needs in the main factory, the company has leased additional warehouse space to relocate its parts storage and some CNC machines. Plans are being prepared for the next development phase, including transfer of hoist production to a new dedicated facility and new hoist test facilities. Street Crane, says it currently produces about 400 cranes and more than 2,000 hoists per year and expects to create around 20 new jobs.



The £750,000 expansion will improve workflow and add 30 percent to the production area.

## ALE establishes new business

UK-based heavy lift and transport company, Abnormal Load Engineering, has set up a new company - ALE Projects Ltd to consolidate its heavy lift and international projects divisions.

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## Lavendon up 34%

Lavendon, Europe's largest aerial lift rental company, owner of Nationwide Platforms, Panther and DK rentals has reported 2008 revenues up 34 percent to £248 million, Pre-Tax profits increased 22 percent to £22.5 million after allowing for one-off integration and restructuring costs.

Revenues and operating profit increased in every region. UK revenues were up 24 percent to £131.4 million while operating profits increased 20 percent to £21.6 million.

## Ashtead holds steady

Ashtead, owner of Sunbelt in the USA and A-Plant in the UK has reported nine month revenues up eight percent in Sterling terms to £799 million while underlying profits fell three percent to £87 million.

A more challenging third fiscal quarter saw profits plummet 41 percent to £11 million.

## Haulotte down 27%

Haulotte has posted its preliminary, full year results for 2008 with revenues down 26.7 percent to €451 million. Like-for-like fourth quarter sales (excluding LEV for 2007 and Bil-Jax for 2008) were down 78 percent to €64.4 million. New equipment sales for the year declined 31 percent while service income increased 24 percent and rental revenues were flat.



## Palfinger looking to grow

Palfinger's 2008 revenues increased 14 percent to €795 million (thanks to acquisitions) but profits fell 38 percent to €63.9 million. Crane sales slipped just 1.8 percent year-on-year to €501 million, while revenues at its hydraulic division - tail lifts and truck mounted work platforms, climbed almost 60 percent due to the acquisition of MBB and Wumag.

## Genie down 12%

Terex AWP/Genie has reported 2008 revenues down just under 12 percent to \$2.1 billion, while profits declined 46 percent to \$246 million due to a poor fourth quarter, when revenues dropped 48.6 percent to \$301.3 million. The operating loss for the fourth quarter was \$6.8 million compared to a profit of \$94.6 million in 2007. The profitability fall resulted from lower volumes, higher material costs and costs associated with restructuring. Genie's order book at the end of December was down 87.3 percent on 2007.



## Skyjack drops 14%

Linamar's industrial division, largely Skyjack, saw revenues for 2008 fall 14 percent to C\$444 (\$345) million with a 46 percent drop in the final quarter to C\$55 (\$43) million.

Skyjack's operating income for the year was C\$36.3 (\$28) million - down 46 percent - while fourth quarter profits dropped 87.7 percent to just over C\$1 million (\$777,000).

The company says that there was a shift in sales from larger IC powered scissors to smaller electric units, although the addition of booms and telescopic handlers helped provide some compensation.



## Bronto bucks the trend

Bronto, part of Federal Signal, has reported a strong year and a strong fourth quarter. Sales for the full year increased 23 percent to \$146 million, while operating profits climbed more than 31 percent to \$10.4 million.

The fourth quarter 2008 remained buoyant for Bronto, with revenues up 18 percent to \$53 million, although order intake was only \$27 million, compared to \$42 million in 2007.

## Terex Cranes up 29%

Terex Cranes posted a 29 percent increase in revenues to \$2.9 billion for the full year 2008 while operating income jumped 56 percent to \$401 million. The divisions order book slipped four percent compared to the end of December 2007, but remained flat over the quarter at \$1.93 billion. However the company did see a large portion of its \$648 million of 'unbooked orders' cancelled during the period. Revenues in fourth quarter increased 10 percent to \$729.4 million compared to the same period in 2007.



## Manitou/Gehl breach covenants

French-based telehandler and access manufacturer Manitou is predicting a fall in revenues of 40 percent for 2009 and is in negotiations with its lenders following a breach of loan covenants at its recently acquired US subsidiary, Gehl.

A company statement said: "The particularly sharp deterioration in activity in the United States has meant that Gehl is unable to comply with certain bank covenants and has opened negotiations with its bankers regarding its syndicated credit lines to avoid the banks pressing for early repayment, which they would be entitled to do." At the same time Manitou has



opened negotiations with its own lenders to modify the terms and conditions of the loans it arranged to acquire Gehl. It is looking to amend covenants relating to financial ratios. So far the group has drawn down €317 million of the €357 million credit line.

## Terex may quit construction equipment

Terex chief executive Ron Defeo has said that it is reviewing its construction and road building divisions with a view to selling them as it focuses on generating cash and positioning itself for the upturn. Speaking at the Reuters Manufacturing Summit in Chicago he said: "My job over the next nine months is to fix, merge or sell" in referring to the two business units.

# Two new Merlo models



Merlo has re-entered the 1,800mm wide sector with its Super Compact P25.6

Italian telehandler manufacturer Merlo has unveiled two new models at the SIMA agricultural exhibition in Paris, intended for production next year. The 1,800mm wide Super-Compact P25.6 is its first Merlo in the 'narrow' sector since the early 1990's and uses the 995mm wide cab from the larger Merlo models.

Overall height is 1,920mm while lift capacity is 2,500kg with up to six metres lift height. The P25.6 uses Merlo's permanent four wheel drive hydrostatic driveline concept, albeit with a single speed central drop box, giving a maximum road speed of 30kph. In order to cater for various markets, the P25.6 was shown with an optional three point rear linkage and hydraulic Power Take Off.

The second new unit - the Multifarmer 40.9 CS - is a third generation Merlo tractor/telehandler and features a 4,000kg lift capacity with a three section boom providing up to 8.8 metres of reach. An optional two-section seven metre boom will also be available. The unit features a seven tonne category 3, rear mounted three point linkage and dual speed PTO.

# Locatelli to launch new RT

Italian crane maker, Locatelli is set to launch a new 50 tonne Gril 8500TL Rough Terrain crane at Intermat.

Featuring a 37.2 metre full power telescopic main boom, the compact machine measures 10.89 metres long, 2.54 metres wide and just under 3.5 metres high.

Other features including a tilting cab, a variable outrigger base that is fully integrated with the cranes control electronic systems that can be specified with integrated GPS and telematics.



# High profile IPAF summit

The IPAF summit, scheduled for April 2nd in Dublin is attracting a far higher profile than usual, with endorsements from the Irish prime minister/taoiseach, Brian Cowen Ball, while Peter Power, Ireland's minister of state for overseas development, will open the one day conference with an address to delegates.

IPAF president John Ball, met up with both men to discuss both the summit and the aims of the Federation. Power joins Pat Cox, former president of the European Parliament who will speak at the conference later in the day.

The summit will take place at the Crowne Plaza Hotel, Santry, Dublin on Thursday 2nd April 2009. Full details are available on the IPAF website.



John Ball with Irish taoiseach, Brian Cowen

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## First for Boekestijn

Dutch crane and access rental company, D.Boekestijn has taken delivery of its first Liebherr LTM 1150-6.1, one of nine new Liebherr cranes the company has ordered from the German manufacturer.

The Maasland-based company already has 30 Liebherr All Terrain cranes with capacities up to 500 tonnes as well as several mobile self erecting tower cranes.

Owner Dirk Boekestijn, his daughter Lianne and son Rene chose the LTM 1150-6.1 for its mobility, planning to use it for taxi crane work, given that it can travel with up to 15 tonnes of counterweight while still complying with 12 tonne axle loads. Other factors included its 66 metre main boom and 19 metre swing away extension along with the Liccon 2 with blue tooth remote controller.



One of 10 CTE Z series platforms added to the EPL Access fleet

Danny Cooper, business development manager at EPL Access

# CTE for EPL

EPL Access has added 10 more CTE Z-Series vehicle mounted platforms to its fleet. The order, placed through CTE-UK, includes four Z20ES and six Z20 platforms mounted on Nissan LCV chassis.

"Machines like these are very popular with our self-drive and operated hire customers," says Danny Cooper, business development manager at EPL. "By offering two different platforms we can provide greater versatility and choice for our clients."

The higher capacity Z20ES has a maximum working height of 18.6 metres, just under a metre less than the Z20. It also benefits from a lower Gross Vehicle Weight, allowing

more tools and equipment to be carried on board without exceeding the 3.5 tonne limit. One group of customers for whom this is especially important are traffic management contractors who often need to carry additional safety barriers and signage.

The Z20ES and Z20 share the same sigma type riser mechanism which provides zero tail-swing, but the Z20 also includes continuous 360 degree slew. The platform on the Z20ES has a maximum capacity of 230kg, enough for two people and up to 70kg of tools, while the higher Z20 is rated at 200kg. The 1,400mm x 700mm baskets on both models includes 150 degrees of platform rotation as standard.

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# First 350 tonne pictures



The new Liebherr LTM1350-6.1

Liebherr has released the first photos of its new 350 tonne LTM1350-6.1 All Terrain crane to be launched at Intermat. The crane has a 70 metre main boom, 10 metres longer than the unit it replaces and says the company, a significantly improved load chart making it the strongest six axle crane on the market when fitted with its Y-boom suspension system which nearly doubles the lift capacities in many areas of the load chart.



The six axle crane includes a 70m main boom

The crane's high capacities on long boom lengths make it ideal for erecting larger tower cranes, work that until now was handled by seven or eight axle machines.

# Spiders in Glasgow

The first 23 metre Hinowa 23:12 spider lift in the UK has been sold to Motherwell-based rental company First Access Rentals. The unit went straight to work on the £14.5 million Toryglen indoor arena and training facility at Toryglen, Glasgow.



The new Hinowa 23:12 at work on the Tory Glen training facility.

The indoor and outdoor astroturf football park - a venue for the 2014 Commonwealth Games - is being built for Glasgow council by CBC building and civil engineering contractors. Distributor APS has also taken orders for the 23:12 from Palfinger distributor Outreach which has taken an order from Falkirk council, while a third unit is destined for the Trafford centre in Manchester.

# HSE targets falls from vehicles again

The UK Health and Safety Executive is re-running a campaign that warns about the dangers of falls from vehicles, following a number of successful prosecutions which it says will become significantly more costly this year under the new Health and Safety (Offences) Act 2008.

The Act raises the lower court penalties to £20,000, while prison sentences are now also possible for such offences. The HSE advises that when companies are investing in new vehicles, buyers should demand basic safe design features such as safety steps, handrails/hand holds and slip resistant floors. This also affects those working on cranes and truck mounted platforms where falls from as high as four metres are possible.





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Spiderlift rental specialist, **The Spiderlift Company**, part of the **Ranger Group**, has made five new appointments including **Paul Blackwell** as rental development manager and **Shelley White** as operations manager.



Paul Blackwell

Belgium-based **DK Rentals**' sales operation has been re-launched as **Lavendon Sales** responsible for the group's used equipment sales efforts.

**Genie** has appointed **Jeff Weido** as the global product manager for its scissor lift line.

**Grant Woodward**, a previous owner of **The Platform Company**, has ended his day to day involvement with the **Lavendon Group**.

UK aerial lift rental company **AFI** has appointed **Daryll Pearce** as account manager for South West England.

**SafeWork SA** - South Australia's Occupational Health and Safety agency - has issued a safety alert to inspect gearbox and hoist tolerances on **Liebherr 200 HC** tower cranes.

Scarborough, UK-based telehandler rental company, **Greenwood Hire** has appointed **Jon Plaskitt**, previously with **JLG**, as its southern area sales manager.



Jon Plaskitt

**New York City** shut down crane operations recently at the site of the **World Trade Centre** after at least one lifting violation.

**Haulotte** has confirmed revenues of €450.8 million down 30 percent on 2007, while Pre tax profits slipped 64 percent to €39 million or 8.7 percent of revenues.

**Terex Aerial Work Platforms/Genie** has appointed **Greg Braukus** director of global customer care.

A **Genie TZ34-20** trailer lift serial number TZ3406-659 belonging to Hire Station, has been stolen from a site in Melton Mowbray, UK, please keep an eye out for it.

**Ainscough Training Services** has moved into new purpose built training facilities in Leyland, Lancashire.

Ainscough facility



**Oklahoma, USA** has decided that crane operators will not need to be licensed.

**Peter Piekarus** a director and shareholder in **Kimberly Access** has left the company.

**Easi UpLifts** is to establish a UK truck mounted lift rental fleet, The company is looking for a hands-on manager to head up the operational side of the new business which will be based in London.

**H&E Equipment**, has reported full year 2008 revenues up 6.5% while profits slipped 34%.

**P Colohan and Company** of Croydon was fined £66,000 after the death of an employee, killed when an excavator bucket fell from a crane.

**IPAF** has published its first US Powered Access Rental Report 2008 in conjunction with the **ARA** and research consultants **IHS Global Insight**.

Dutch trailer manufacturer **Boshuis'** trading statement says that 2008 was a strong year and it is in good shape to weather the current economic downturn.

Aerial lift and telehandler manufacturer **Genie** has announced a new 'one-stop-shop for customer support services' dubbed **Genie 360°**.

Athletes from **Kilbarchan AAC** were able to compete in the Northern Ireland Junior Indoor Championships thanks to help from access company **Active Rentals**.

An innovative wheel rim design, developed by **GKN Wheels** claims to make tyre-fitting easier.

**Ben Bowers** and his wife of UK aerial lift rental company **Lifterz**, have become parents again after the birth of their second son.

**Mammoet's** Dutch-operated 1,200 tonne **Liebherr LTM 11200-9.1** was spotted in Cumbria earlier this month on its way to job.

**Julian Gammage**, 60, has joined **Pyeroy** the Gateshead-based access services, painting and cleaning company, as director industrial services.



Julian Gammage

UK and Ireland Tadano Faun distributor **Cranes UK** will be back at **Vertikal Days** this year and hopes to unveil new cranes at the show.

**United Rentals** has reported full year revenues for 2008, down 12%, while goodwill write-offs created a pre tax loss of \$813 million.

Cork, Ireland-based crane rental company, **Wm. O'Brien Plant Hire** has achieved an upgrade to its Occupational Health & Safety Management System.

**Terex Cranes** says that it will suspend production at its Waverly plant for four weeks from mid March to mid April.

Keep a look out for an **UpRight AB62** articulated boom lift owned by **Nationwide Platforms** - serial number 1346 that has been stolen by a rogue trader - **Irons Design and Build**.

The **Access Link**, the UK association of independently owned access rental companies has held its quarterly meeting in Telford, with a full turnout. The meeting agreed to appoint **Swift Access** of Stoke as its latest member.

**Terex** has agreed an amendment to its credit agreement to ease the fixed charge coverage ratio covenant until the first quarter 2010.

A **UK developer** has been fined £10,000 plus £3,000 in prosecution costs after an electrician fell from a fork mounted work platform.

**Pat Cox** the former president of the **European Parliament** and current affairs presenter will speak at the **IPAF** summit in Dublin on April 2nd. **Michael Kneeland**, chief executive of **United Rentals** will also be speaking.



Pat Cox



Michael Kneeland

**JCB** employee **Paul Howard** has won a competition for engineering apprentices in Wales.

German aerial lift franchise network **System Lift** has reported record revenues for 2008.

**SGB Services** was fined £4,000 plus costs of £6,000 at Birmingham Magistrates' Court, after pleading guilty to a breach of the Work at Height Regulations.

**Demag Cranes AG** has appointed **Aloysius Rauen** as the new chairman of the management board.

The **Manitowoc Crane Group** has laid-off a further 450 employees at its Shady Grove plant.

**Finning**, owner of UK rental company **Hewden**, has reported record annual and quarterly revenues for 2008, although a C\$151 million goodwill write-off at **Hewden** sent profits tumbling.

**Nationwide Platforms**, the UK's largest powered access rental company, has successfully gained the **Achilles Construction Building Confidence Accreditation**.

**Erkki Hokkinen**, managing director of **Dinolift Oy**, has left the company, chairman **Lars-Petter Godenhjelm** has assumed his duties.



Erkki Hokkinen

UK crane, telehandler and access rental company, **Hewden** has won the (BESMA), Sales Team of the Year Award for the second year running.

**JLG** has introduced an online training and training management system for its customers dubbed **LMS**.

Belgium based aerial lift manufacturer, **Sky High**, has appointed **Grant Plant** as its distributor for the UK and Ireland.

**Hiab** has received an order for 292 **Hiab 222ATF-1** loader cranes from **BAE Systems** for delivery to the US Army.

Australian crane rental company, **Boom Logistics** is to significantly reduce its presence in Melbourne, Victoria.

**Manitowoc's** board of directors has elected **Glen Tellock** as chairman, in addition to his role as chief executive.



Glen Tellock

**Terex construction** has appointed **Scotia Plant** as its distributor for the Scottish borders.

Finnish based international rental company **Ramirent's** 2008 results show revenues up 11% to €703 million while profits dropped 65%. The company says that January/February results have fallen substantially.

Aerial lift and telehandler company **JLG** has pulled out of **Intermat**, this year's international equipment exhibition in Paris.

Finnish based international rental company **Cramo** has posted full year 2008 results which show revenues up 17% while profits slipped 16%.

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