

Record breaking spider lift

Falck Schmidt is to launch a new 52 metre spider lift in the New Year. The new model, the Falcon 52, will be the world's largest spider lift and is being developed in co-operation with the lead customer, Dublin-based international rental company Easi UpLifts.

The 52 will be based on the same design philosophy as the company's 42 metre model, including its dual track trunion mounted undercarriage system and tri-power pack AC Electric, DC battery and diesel. The overall dimensions will be similar, although marginally larger to accommodate the extra height and reach. As with other models in the range it will be designed to handle soft and uneven ground as well as delicate indoor floors such as fine marble.

Easi UpLifts' managing director, John Ball said that the company did not have a specific application in mind at this stage, but given its reputation for specialist equipment and the fact that its big spider lift

business is continuing to perform well, it has decided to extend the range and is working with Falck Schmidt engineers to perfect the specification details. He added that the company has a history of adding large capital intensive machines in advance of mainstream demand and said: "We believe that demand for higher spider lifts is there and if you don't have such a machine in stock it will never develop - we have always liked the engineering and quality of the Falck Schmidt machines and expect this new model to build on the success of the 42 metre Falcons we run."

More details on the new model will be unveiled at Bauma with delivery of the first unit expected in August 2010. The largest spider lift currently produced is the Teupen Leo 50. The company is also looking at an even larger spider possibly 60 to 70 metres. The Leo 50 has proved a popular machine for the electrical transmission market. Falck Schmidt follows a slightly different design philosophy and based on its experience in high atrium applications, tailors its models for narrow indoor applications as well as for rough terrain.



One of Falck Schmidt's Falcon 42

Lavendon raises £81 million

UK-based international aerial lift rental specialist Lavendon is raising around £81 million through a fully underwritten new share offering.

The funds will help secure its liquidity through the current economic downturn, reducing the risks of breaching its loan covenants, while reducing debt and interest costs. At the same time the group - which owns Nationwide Platforms and Panther in the UK, Rapid Access in the Middle East, Gardemann in Germany, Lavendon in Spain and DK Rental in Belgium and France - believes that there will be further acquisition bargains over the next six months or so.

...And issues trading statement

The company has also issued a 10 month trading statement which shows an 11 percent decline in total revenues - excluding equipment sales - compared to last year.

The group has also sold 1,468 lifts from its fleet so far this year, generating £7.8 million in cash. Individual markets declined between 13 and 41 percent (Spain) while revenues in the Middle East were up 20 percent (45 percent in Sterling).

New Merlo Cingo

Italian-based telehandler manufacturer Merlo, is seriously looking at the mainstream aerial lift market following the launch of a brand new track mounted spider at the recent SAIE show in Bologna (see SAIE page 41).

Merlo told Cranes & Access that it is considering its options with the possibility to enter through organic growth and the introduction of its own products or one or two well timed acquisitions. The company already has a foothold with its fully integrated work platforms for telescopic handlers, a sector that it pioneered.

Merlo does not have a background of making or managing acquisitions

although it has made some small local, bolt-on purchases in the past. Such a move is far faster and more likely to succeed and with its strong financial position and record low company valuations the timing would be ideal.



The new Merlo Cingo PL 9.4

Compact deliveries start

Haulotte has started deliveries of its new 40ft/12m platform height Compact 14 battery powered scissor lift.

Shown as a prototype at this year's Intermat show, the new lift has the same chassis dimensions and components as the rest of the company's 1.2 metre wide Compact range, which includes 20, 26 and 32ft models. Haulotte is the first major manufacturer to create a 40ft version of the classic 2.4 metre long, 1.2 metre wide slab scissor lift. The key benefits include its low weight for its height and size, the interchangeability of components with other Compact scissor lifts

and, compared to specialist heavy duty narrow-aisle scissors, low price. The company is introducing the new models to customers through a series of open days at its sales and service operations.



Craig Rooke, Shayne Wright and Dave Roddy of Haulotte UK with the new Compact 14



The Compact 14

MSD Lifting

UK-based MSD lifting has been liquidated after its name was changed into JW Marine. MSD (Darlington) the company that originally owned the MSD Crane hire business has returned to the crane hire business with some of the assets. More details are available on www.vertikal.net.

Kobelco 300 tonne Light

Kobelco has released pictures of its new 300 tonne capacity 'Light Configuration' SL4500 crawler crane.

The new model is easier to transport and faster to set up than its 400 tonne big brother which was launched at InterMat earlier this year, although it maintains similar boom and jib combinations. Maximum configuration is 132 metres with 66 metres of boom and a 66 metre luffing jib. A back mast/ suspended counterweight, SHL attachment is not currently available for the Light model.



Out for comment

The UK's Construction Plant-Hire Association (CPA) new draft Best Practice Guide for the Maintenance Inspection and Thorough Examination of Mobile Cranes has been released for public comment.

Members are invited to look and at the document and to send comments back to the CPA via Tim Watson by January 15th. The full document is available to view in the Library section of Vertikal.Net.

New BoSS X range

UK-based access equipment manufacturer Youngman is adding a number of new models to its BoSS X push around scissor lift range.

The company will launch a new BoSS X3X with a 3.2 metre platform height, 650mm more than the current BoSS X3. It also plans to introduce a new smaller model, the X2, with a two metre platform height and upgrade the X3. From January all three models will have automatic braking on elevation as standard, along with other updates and improvements.

The top of the range X3X will be the largest push around available, 100mm higher than the current champion, the Power Tower. The unit will take just 14 seconds to reach full height and it will retain the same overall width as the other BoSS X series.



...Other push around developments

Market-leader Pop-Up is also expected to announce a new version of its Pop-Up Plus which will dispense with its outriggers while incorporating auto-braking on elevation. Power Tower may also have some new product enhancements for its compact Nano model range which is clearly in need of a fully self propelled cousin.

Vertikal.Net redesign goes live

After years of talking, some two or three redesigns that never made it and six weeks after it was finally completed, the crane, access and telehandler industries web portal, Vertikal.Net has launched a redesigned format.

Vertikal.Net was launched in early 2001 in a simple, no frills format that was inexpensive and easy to use both for the publisher and the reader. Over the years the site has grown beyond all expectations achieving more than five million hits a month with more than two million pages viewed as more than 3,000 visitors log on each work day morning from all around the world. Improvements to the site over the years have built the world's largest lifting database on a foundation



The home page of the new Vertikal.Net

designed for something far more modest. However the huge popularity of the site and surveys that simply said 'don't spoil it' made the update a scary proposition. However, the Vertikal Press - publisher of this magazine - has bitten the bullet, with the new site going live on Friday 27th November.

Aerial lifts to Senegal

Isoli has started to ship an order for 25 special PNT 27.14 - 27 metre articulated truck mounted boom lifts - to the Senegal army. The order was confirmed in March of this year, with production scheduled for November. Isoli says that it will deliver all the units by February 2010.

The special platforms use the standard 27.14 lift mechanism, with dual sigma parallelogram riser and telescopic top boom, mounted to an 18 tonne, 4x4 truck. The lifts offer a 27 metre working height and 14 metres of outreach at any height up to its 11 metre up and over clearance. Isoli says that in spite of the current economic climate, its production facility is fully booked well into the New Year.



Liftlux for Hi-Reach

UK-based Hi-Reach Access has added a number of JLG Liftlux heavy duty diesel scissors with platform heights from 20-26 metres (60 to 86ft) to its fleet. The new units - which include the models



A new JLG Liftlux 203-24 delivered to Hi-Reach in the UK

203-24 and 260-25 - are primarily for a number of infrastructure and energy projects in the UK and continental Europe.

Some earmarked to provide additional capacity for Hi-Reach's expanding rental business which it says is experiencing unprecedented demand. Hi-Reach has been building a speciality service with big booms and large heavy duty scissor lifts both for rent and direct customers.

Pearson to leave Lavendon

Andy Pearson, previously managing director of AMP and more recently a regional managing director for Lavendon UK has confirmed that he is leaving the company next year. Pearson joined Lavendon three and half years ago when it acquired AMP where he was managing director. The business was then merged with Lavendon's Panther brand just over a year ago. He will be completing a full hand over to his replacement once selected and anticipates leaving the business at the end of January.



Richard Miller (L) and Andy Pearson of Panther

Butler takes over Zenith

Mark Butler has acquired Andy Ainsworth's shareholding in Zenith Aerial Platforms, the jointly held UK-based truck mounted aerial lift rental company.



Mark Butler and Andy Ainsworth conclude the deal

The two established Zenith - or Mammoth as it was initially named - in early 2006 to own a fleet of larger truck mounts - including a 90 metre Bronto, the largest UK based aerial lift - with the first units arriving in October 2006. Ainsworth also owns AA Access which has its own fleet of truck mounted lifts. The two have parted company on good terms and by mutual agreement and say that they look forward to supporting each other's companies in the future.

Two new booms

Italian platform manufacturer Multitel has added two new 3.5 tonne truck mounted lifts to its range. The new models feature 'Straight Line' inboard outriggers/jacking system with improved outreach and 180 degree platform rotation.

The first new model - the MX200DS - is a new version of the company's highly successful MX200 series. The second unit is a 20 metre straight telescopic boom Multitel MT202DS with 10 metres of outreach from its narrow footprint. The MT202DS slots neatly between Multitel's 18 metre MT182 with its 13 metres of outreach, and the 22.2 metre MT222, all of which are available on Nissan Cabstar, Renault Maxity or Mercedes Sprinter chassis.



The improved Multitel MX200DS with in-line outriggers and platform rotation



Multitel's new MT202DS telescopic has 10m of outreach

JCB management shuffle



Alan Blake

JCB chief executive Matthew Taylor has decided to leave the UK-based equipment

manufacturer at the end of the year in order 'to pursue other opportunities to be announced in the New Year'.

Taylor joined JCB in March 2006 following five years as managing director of Land Rover. At the same time the company has taken the opportunity to restructure its executive management team. Alan Blake takes over as chief executive on Taylor's departure, reporting to JCB chairman, Sir Anthony Bamford.

Blake is currently chief operating officer and has been a senior director at JCB for 20 years. The new structure was implemented to

promote the next generation of executive management, with Tim Burnhope, 44, appointed as group managing director for product development and commercial operations and Graeme Macdonald, 41, as group managing director, business operations. David Miller remains as chief financial officer. David Bell, who is currently managing director of JCB sales, becomes chief development officer with particular responsibility for JCB's future development in China and Brazil, where the company has production facilities. Bamford said: "Tim Burnhope and Graeme Macdonald are taking on exciting new roles within the business and they will benefit greatly from the vast experience of Alan Blake, David Miller and David Bell. I want to also thank Matthew for his valuable contribution to JCB and wish him every success in the future."

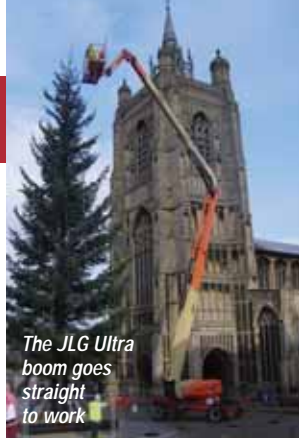
Hinowa goes Lithium

As reported in the last issue of Cranes & Access, Italian spider lift manufacturer Hinowa unveiled the world's first production aerial lift to be powered by a lithium battery. The new model a 14.07 Goldlift was unveiled at the recent SAIE exhibition. (See SAIE review page 41)



Putting on the glitz

In Norwich, England, they took no chances this year installing lights on a large Christmas tree, using a 125ft JLG 125AJ self propelled articulated boom for the job. The lift was supplied by local rental company and Access Link member, Anglia Access Platforms, which has re-rented the unit for the two week contract from recently formed Riwal UK.



The JLG Ultra boom goes straight to work

Full of eastern promise

Liebherr Nenzing has opened two new sales and service companies, one in Turkey and other in Azerbaijan. With both markets continuing to grow, Liebherr decided to step up its direct sales activities, while expanding its after-sales services. In Turkey it has formed a new company - Liebherr-Makine Ticaret Servis Limited Sirketi - with its long-standing Istanbul-based dealer organisation in Turkey.

The new company will provide support for a large part of Liebherr's maritime crane programme, as well as the complete earthmoving line-up and the group's material handling/special-purpose civil engineering equipment.

The business, which already employs 43, will be responsible for a population of 1,500 items of earthmoving equipment, around 30 crawler cranes and 40 large dockside cargo handling installations.



The new premises of Liebherr-Makine Ticaret Servis Limited Sirketi, in Istanbul

In Azerbaijan, Baku-based Liebherr-Azeri LLC will be responsible for all Liebherr maritime, mobile, crawler and tower cranes, in addition to hydraulic rope excavators, special-purpose civil engineering equipment and products from the group's mixing technology division. The company currently employs 12. Both new companies are subsidiaries of Liebherr-MCctec of Nenzing, Austria.

The long push

Austrian-based crane and access company, Palfinger, celebrated the opening of its new €700,000 long cylinder production line in Tenevo, Bulgaria in a ceremony attended by more than 400 employees, family members and visitors. Hubert Palfinger senior, Martin Zehnder, group production director and Dr. Michael Angerer - trade delegate of the Austrian Chamber of Commerce in Sofia - were also present.

Andreas Strauch, managing director of the plant, said that 30 new jobs had been created on the new line, which can produce cylinders up to 12 metres long for use on the company's larger truck mounted aerial lifts. He also said that the line is part of a long-term upgrading of the site.



(L-R) Martin Zehnder, Hubert Palfinger senior and Andreas Strauch at the ribbon cutting ceremony.

Palfinger's Tenevo plant can now produce hydraulic cylinders up to 12 metres long.



A raft of new platforms

Aerial lift manufacturer, UpRight unveiled a raft of new models at its recent distributor conference in Dubai, including the 10ft/3 metre platform height SPX10 self propelled micro-scissor and replacements for its longstanding MX19 and X32.

The SPX10 is just 1.1 metres long, 700 mm wide and weighs less than 500kg. Its 250kg capacity platform features dual deck extensions to create a two metre long working deck. With skid steer drive on one axle and castors on the other, it is highly manoeuvrable and is likely to go head to head with the Bravi Leonardo.

The company has also introduced a self propelled version of its 24ft trailer mounted scissor lift, the XT24SD (see page 33), a new 19ft scissor lift which will replace both the long standing UpRight MX19 and the Snorkel SL19, a replacement for the UpRight X32 and a brand new 46ft straight boom, which will be the first in a new series of boom lifts.

Word is that it will also reintroduce the SL20 - the 820 mm wide - 20ft/6m platform height sigma type self propelled lift.

The company also announced that it has upgraded its Speed Level range to offer better gradeability, lower weight and improved lift capacity. The new versions of the SL26SL and SL30SL - will be known as the Speed Level Plus.



The new UpRight SPX10 at the conference in Dubai

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Geoff Gibson, Director - AFI-Uplift

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Ceiling panel access

UK-based aerial lift producer Edmolift has launched a new compact low-level lift for gaining access through a standard ceiling panel.

Dubbed the MicroLite, the new four metre working height lift has a basket that can pass cleanly through a 500mm square ceiling panel to gain access to areas above a false ceiling.

The new lift joins the range of low level platforms - including the Tzip Micro - which share the same lift mechanism. The overall footprint of the new model is just 980mm x 740mm, so it passes easily through a standard doorway or into a passenger lift.



The new Edmolift MicroLite



The one man cage will easily pass through a 500mm opening.

Another new cab-down RT

A small company in Iberia, Ohio - Enterprise Fabrications - has unveiled a prototype 15 ton cab-down Rough Terrain crane - the OLC150 (Ohio Louisiana Crane 15 ton) - based on the 15 ton Galion crane that was popular in the mid 1960's. Enterprise has effectively been appointed as a sub-contractor to build the crane by crane parts company Cherry Picker Parts of St. Amant, Louisiana which supplies a wide range of replacement parts and components, including those for all the old Galion and Pettibone cab down cranes still in daily use.

President takes control



The president of Brazil, 'Lula' after having operated the Manitowoc 18000.

The President of Brazil, Luiz Inácio Lula da Silva (popularly known as Lula), recently took the controls of a 750 tonne Manitowoc Model 18000 crawler crane for a keel-laying ceremony at the Atlântico Sul Shipyard in Ipojuca, Pernambuco State.

The crane positioned a 150 tonne central section of the Suezmax 1 oil tanker, the first of 10 vessels ordered by Transpetro, the tanker-owning part of the state-run oil company, Petrobras.

Cranes on site include two Manitowoc Model 18000 - one owned by the shipyard and one rented from Dutch based Van Adrighem, a 400 tonne 16000 and a 250 tonne 999. One of the 18000s and the 16000 are equipped with Manitowoc's Max-Er attachment. The remainder of the cranes are largely Grove mobiles provided by local rental company Saraiva.

The two Manitowoc 18000 crawler cranes unload the gantry crane elements



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Raptor ready for service

The Raptor 84 handles two tonnes at 32 metres



Artic Cranes' Raptor 84 articulating tower crane - unveiled at Vertikal Days in June - will shortly go into service in the UK with its launch customer City Lifting.

Since June the rest of the structure has been completed along with the full test programme. Designed for working on congested city sites, the new crane features an out-of-service dimension of just four metres, a capacity of two tonnes at 32 metres radius or four tonnes at 21 metres.

The new crane has taken longer to complete than anticipated but is now being demonstrated to City Lifting's key clients.

Artic's Raptor 84 has a four metre out of service radius



Good under pressure

The first crawler mounted Teupen Leo 40 GTX spider lift has been delivered to a Belgium utility contractor Verstraete by local distributor Gunco. Verstraete - which specialises in the construction and maintenance of overhead power lines in Belgium and France - works in locations which are difficult to access with vehicles.

Spider lifts can not only cope with the ground conditions, but the variable outrigger system adapts to restricted spaces and slopes. First shown as a prototype at APEX just over 12 months ago, the Leo 40GTX has a 400kg lift capacity, 16 metres of outreach, 23.5 metres of up and over reach and a variable outrigger width from 3.7 to five metres. When not working on power lines, the unit will be used for a wide range of jobs, including stadium flood light maintenance, where ground bearing pressure is critical.



The hand over in Germany, (L-R) M. Robert of Jardiniere Robert, Jan Majeau - Gunco, Geert Verstraete - Verstraete, M. Brems - Dakwerken Brems, Marc Thissen - Vibam Services and Arnaud Cornille - Verstraete.

New 21m truck mount

Italian manufacturer Isoli, has launched the PNT210J a new 21 metre, 3.5 tonne, articulated truck mounted boom lift which features a dual sigma type parallelogram riser, telescopic boom and articulated jib.

Outreach is a useful 10 metres with extended outriggers and the unit also has a working envelope with outriggers retracted. Controls are fully proportional with adjustable ramp functions and include multi-function capability.

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Financials round-up

Most companies have reported their results for the nine months to the end of September. While most are still posting red ink there is generally some 'light at the end of the tunnel' albeit a long tunnel.

King up 25%

UK-based King group - which includes King Trailers, King Highway products/SkyKing and King Transport Engineering - has reported full year revenues for the year ending March 2009 of £17.4 million, an increase of more than 25 percent on 2008. At the same time pre-tax profits were £392,114, an increase of 87 percent on the last year. Most parts of the business were strong, including sales of aerial lifts, including Wumag - now Palfinger - and GSR van and truck mounted lifts.

Palfinger drops 35%

Crane and access manufacturer Palfinger reported third quarter revenues of €118.7 million just over 35 percent down on 2008, leading to a pre-tax loss of €2.4 compared to a profit of €14.1 million last year. Nine month revenues were €388 million, 36 percent below those for 2008, with a pre-tax loss of €10.9 million, compared to a profit of €73.3 million last year.



Nine month crane sales were down 48 percent to €208.4 million while Hydraulic Services which includes the access and tail lift businesses declined 13.6 percent to €179.5 million. Wumag is included for the third quarter only, and indications for the company suggest that Palfinger Platforms posted a positive result for the period. The company says that indications are that the market for most of its products appears to have bottomed out since mid year.

JLG down 58%

JLG posted fourth quarter revenues of \$310.5 million, a fall of 58 percent compared to last year with an operating loss of \$45.8 million compared to a profit of \$50.2 million last year. Full year revenues were \$1.14 billion - 63 percent lower than last year. The business posted an operating loss of \$1.1 billion, compared to an operating profit of \$360 million last year.

Terex Cranes still profitable

Terex Cranes has reported third quarter revenues of \$453 million, down 38 percent on 2008, while operating profits were \$12 million down from \$85 million in the same quarter last year. Year to date revenues were \$1.4 billion, 36 percent lower than for last year. Nine month operating profits were \$57.5 million, compared to \$296 million for 2008. The company says that sales of Rough Terrain and tower cranes remained significantly below 2008 levels, while sales of smaller All Terrain cranes have also weakened. Large crawler and All Terrain cranes remain strong.

Strong result from Bronto

Finnish-based truck mounted lift manufacturer Bronto has reported a strong set of results for the third quarter.

Order intake was up 24 percent from quarter two, while operating income more than tripled to €2.2 million. Revenues for the nine months to the end of September were up almost 10 percent to €101.4 million operating income more than doubled to €9.5 million, as gross margins rose from 2.5 to eight percent.



Manitowoc sales stabilise

Manitowoc Crane has reported third quarter sales of \$479.5 million a 52 percent drop on the same period last year, while operating income fell 85 percent to \$20.8 million. The company says that order intake is stabilising.

Manitou down 47% while backlog improves

French-based telehandler and access equipment manufacturer Manitou, has reported third quarter revenues of €146.7 million 47 percent lower than last year, however it says that its backlog is improving.



Terex AWP sees some light

Terex AWP /Genie has reported third quarter revenues similar to each of the first two quarters at \$200 million, down 66 percent with an operating loss of \$50 million compared to a profit of \$24.2 million in 2008.

Year to date revenues were \$639 million down 68 percent on last year, with an operating loss of \$124 million, compared to a profit of \$264 last year. The company's backlog at the end of September was \$140 million, down 61 percent on September 2008, but up 1.4 percent since the end of June.

The result was negatively affected by \$18 million of restructuring costs and \$10 million for a field repair programme and the termination of a distributor, but adds that 'some stability is returning to the AWP market'.

Haulotte bottoms out

Haulotte has reported third quarter sales of €48.7 million, similar to its previous two quarters, but 59 percent down on last year. The third quarter includes a full contribution from Access Rentals which was acquired in June. Year to date revenues were €148.5 million compared with €376.8 million last year, a fall of 61 percent. Equipment sales represented 70.6 percent of total revenue, compared to 86.7 percent at the same time in 2008.

Hiab down 40%

Loader crane company Hiab has reported nine month sales of €416 million, down 40 percent on the same period last year. Order intake for the period was €382 million, 42 percent lower than last year, resulting in a decline in the company's backlog of 23 percent to €127 million. The company, a division of Cargotec, made an operating loss of €29 million, compared to a profit of €46 million in 2008.

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- JCB has launched a new refurbishment programme for its North American customers and dealers.
- A court in Taiwan has given prison sentences to six people held responsible for a fatal crane accident in April of this year.

- The UK-based Ladder Association has appointed **Chris Ball** as its new chairman.
- Birmingham, UK-based Platform Hire Ltd has taken delivery of a further 59 scissor lifts from MEC UK.



Chris Ball

- **Jonas Söderkvist**, has been appointed as chief financial officer of Ramirent, the Finnish-based international rental company.
- **Nagano Hoogwerkers BV**, the Benelux distributor for Nagano owned has launched the Imer/IHI spider lift range and changed its name to **Kemp Hoogwerkers**.
- UK-based access rental company **AFI** has taken delivery of two 32 metre **Holland Lift** Megastars and 20, three metre **Youngman BoSS X3** push around scissor lifts.

- **Mark Rigby** director of TH White's crane business has been appointed to the board of the group's holding company.



Mark Rigby

- Singapore-based international crane sales and rental group **Tat Hong**, has reported second quarter revenues down 34% but sees stability returning.

- **United Rentals**, the world's largest rental company, has issued two public offerings worth \$650 million.
- UK-based **Mayes Access Platform Services** has purchased six van mounted platforms from **Versalift**.
- Finnish-based international rental company **Ramirent** has reported third quarter revenues down 31% on last year, but remains profitable.

- Las Vegas-based **Ahern Rentals** has reported third quarter revenues down 28% on last year and year to date revenues fell 27%.
- Private equity firm, **Odyssey Investment Partners**, is back in the rental business, acquiring **Safway Scaffolding** from **ThyssenKrupp**.

- **David Ridge** joint founder of **AFI** and the current finance director of **AFI-Uplift** sadly passed away aged 62.

- Veteran crane and aerial lift engineer and trainer **Vince Mulvanny** passed away aged 65.

- International rental company **Cramo** has reported third quarter revenues down 26% on last year.

- **Genie** has promoted **Phil Graysmark** to vice president of sales for Europe, Africa, the Middle East, and Russia.



Phil Graysmark

- **ALL Canada Cranes & Aerials** has added two new locations, one Mount Pearl, Newfoundland and Labrador and a second location in Sudbury, Ontario.

- **Konecranes** has acquired the remaining capital in crane and service company **Dynamic Crane Systems** in South Africa.

- UK-based aerial lift manufacturer **Niftylift**, has appointed **Dutest Qatar** as its distributor in Qatar.

- **Terex** has received a \$7 million contract from the **US Marine Corps** to provide maintenance logistics support for the Corps 50 tonne - Terex MAC-50 - AT cranes in Afghanistan and Iraq.

- **Ramirent** has acquired the equipment division of Finnish construction company **Rakennus-Otava Oy**, a subsidiary of the **Lemminkäinen** group.

- **Jacco de Kluyver** takes over as **Genie** regional sales manager for the UK, Ireland and Benelux.



Jacco de Kluyver

- **Terex** says it will now focus on 'fixing' its construction equipment division rather than selling it.

- UK-based **A-Plant** has supported a major fundraising event which took place in London to raise money for homeless young people.

- The **TT Club**, **PEMA** and **ICHCA** have announced a joint project to establish minimum standard safety specifications for all quayside container cranes.

- US-based boom truck manufacturer **Manitex** has reported a positive pick up in revenues and order intake.

- **Niftylift** has appointed **Gulf Equipment & Technology**, as its exclusive distributor for Bahrain.

- The latest 2008/09 statistics on work-related health and safety in Great Britain reveal fatal accidents are down by 23%.

- Powered access rental company **AFI-Uplift** has opened a new depot - **AFI Leyton** - 1.7 miles from London's Olympic Park site.

- **Paul Lovejoy** has celebrated his 50th year of service with US-based access equipment manufacturer **Bil-Jax**.



Paul Lovejoy

- UK-based Scaffold company **SGB** has pleaded guilty and been fined for breaches to Health & Safety legislation following an accident at Heathrow T5.

- **Jack Ford**, the founder of **Kato Cranes UK** - now **Kranlyft** - passed away in early November.

- Birmingham, UK-based **Platform Hire**, has purchased three **Easylift** tracked spider lifts.

- US boom truck manufacturer **Manitex** has appointed **Darwish Bin Ahmed & Sons** as its distributor in the UAE and Saudi Arabia, and **United Motors & Heavy Equipment** for Dubai and the Northern Emirates.

- **Modern (Singapore) Access & Equipment** has ordered three new **Nifty** boom lifts - a HR15, HR17 and HR21.

- **JCB** chief executive **Matthew Taylor**, is to leave the company at the end of the year.



Matthew Taylor

- US-based **H&E Equipment** has reported third quarter revenues down 37% but the company has cut net debt by \$42 million.

- US crawler crane rental specialist **Essex Crane** has reported third quarter revenues down 50%.

- UK-based crane and access company **Tracked Access** has added a two tonne **Jekko** MPK pick & carry crane to its rental fleet.

- **Glyn Goodwin** is leaving UK-based **Southern Plant** at the end of November.

- **Ken McDougall**, chief executive of **Skyjack** has taken on additional responsibilities at parent company **Linamar**.

- US rental company **RSC** has reported a 33% fall in third quarter revenues but beats its cash forecasts.

- **Hertz Equipment Rental** has posted a 35% drop in third quarter revenues but the group is upbeat for the year.

- **United Rentals** has reported third quarter revenues down 32%, but managed a small profit for the period.

- **Tanfield's** US joint venture **SEV US Corp**, has started production at its Kansas City plant and agreed a development project with **AM General** for the US Postal Service.

- **Harsco Infrastructure** which includes **SGB**, **Hünnebeck** and **Patent scaffold** has reported a 29% drop in sales.

- **CTE UK** has appointed **David Fleet** as its new Northern sales executive.



David Fleet

- Philadelphia, Pennsylvania-based crane rental company **AmQuip**, has promoted **Frank Bardono, Jr** to chief executive officer.

- **Manitowoc** has added a complete range of tower crane courses to the programmes offered at its **Shady Grove** training centre.

- **Manitowoc** has appointed **Thibaut Le Besnerais** as vice president of used crane sales and special application cranes.



Thibaut Le Besnerais

- **Harsco**, owner of **SGB**, **Hünnebeck** and **Patent Scaffold**, has agreed a rental joint venture with **Zhejiang Construction Materials and Equipment Company** in China.

- A **Link-Belt** HTC-8660 telescopic truck crane supported the 'Start Us Up USA' rally in Washington DC at the end of October.

- **Niftylift** has appointed Turin-based **Aequimast** as its distributor for Italy, the new partnership was launched at **SAIE**.

- **Manitowoc** has declared its last quarterly dividend and announced a switch to an annual dividend.

- **Caterpillar** has appointed **Douglas R. Oberhelman** as vice chairman and chief executive officer elect.

- **Terex AWP/Genie** is transferring all of its Baraga, Michigan, telehandler production to its Moses Lake plant in Washington State.

- **Tat Hong**, the Singapore-based crane sales and rental company has appointed **Andy Tse Po Shing** as a non executive director.

- The **Maeda** distributor for Croatia, **Ljubo Knez**, took a group of nine customers to the Gothenburg headquarters of **Kranlyft** at the end of October.

- **Bob Hund** has been promoted to executive vice president of **Manitowoc Crane Care**, Manitowoc's customer service division.



Bob Hund

- California-based **Bragg** companies has acquired **Valley Crane & Rigging** of Bluffdale, Utah.

- The **Genie Germany** offices have been relocated from **Bremen** to the **Terex** loader crane facility in **Delmenhorst**, northern Germany.

- European master distributor for **Unic**, **Galizia** and glass handling specialist **GGR**, has opened a new location in Glasgow.

- Chicago-based aerial lift rental company **Metrolift** has appointed **Tony Moore** as chief financial officer.

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