

Snorkel joins UpRight

Tanfield, the owner of UpRight Powered Access, has struck a deal to acquire Snorkel, the St Joseph Missouri-based manufacturer of self propelled boom and scissor lifts. The deal is worth around \$125 million, comprising \$95 million in cash plus 1,535,662 shares in Tanfield, worth a further \$5 million and the assumption of around \$25 million in debt.

The price is roughly seven times the multiple of the past 12 months

Earnings Before Interest and Tax. Tanfield expects the acquisition to boost its 2008 revenues to about £250 million, almost double what it expects to achieve in 2007 with five months contribution from Snorkel.

Tanfield has issued new equity in order to raise £115 million to cover the acquisition as well as covering the freehold of two Snorkel plants and fund the move of SEV electric vehicles into the North American market.



Snorkel brings a well respected boom line.

The addition of Snorkel will transform Tanfield's market position placing it close behind Skyjack which is currently the fourth largest in terms of self propelled aerial lift sales. Snorkel had revenues of \$132 million and built over 3,000 lifts in 2006, while UpRight has been expanding at a very rapid pace and is on target to build 4,000 to 5,000 units this year.

Snorkel will provide Tanfield with a strong market presence, as well as production facilities in North America and Australia/New Zealand adding to UpRight's strength in Europe and the Middle East. Frank Scarborough, CEO of Snorkel and his team are very positive about the development and are looking forward to the opportunities that it will bring.

Lavendon adds Wizard...

Lavendon has acquired Norwich-based Wizard Workspace. The company previously known as Independent Access Supplies (IAS) was acquired in a Management Buy In from administrators KPMG in October 2004. Wizard, which has a fleet of 1,300 lifts operating from nine locations, had revenues of £8.8 million in 2006 with a pre tax profit of £600,000. Net assets are around £8 million.

Lavendon is paying £1.7 million in cash on completion with an additional £450,000 payable in cash on 1st June 2008. Lavendon will also assume Wizard's net debt of £8.7 million. Kevin Appleton, Lavendon's chief executive, said: "The acquisition of Wizard has brought both a quality rental fleet and an important customer base into our UK Group."

...And appoints a UK MD

Shortly after the Wizard acquisition, Lavendon announced the appointment of Andy Wright, previously its group development director, to the new position of overall head of Lavendon UK. Wright will be responsible for a business that includes Nationwide Access, Panther Platform Rentals, AMP, Kestrel and now Wizard Workspace. The combined business operates a fleet of around 9,000 units.



Andy Wright

European assembly?

Aichi Europe is preparing to relocate to a new 62,000 square metre facility in its home town of Oosterhout, Holland. The new facility includes a 14,000 square metre 'production hall' located next door to Hitachi Construction Europe, where excavators are assembled and crawler cranes are prepped for European deliveries.

The new facility will provide Aichi with the opportunity to assemble and even manufacture its aerial lifts. Last year the company said that it was looking at designing products for local markets and even considering local production in Europe. Aichi when asked would only say: "The new facility is suitable for the task of assembling aerial lifts but that the company had not yet decided if it will begin production in Holland or not."

Paylor gets top job at JLG

Oshkosh finally announced in late May Craig Paylor as president and CEO of the McConnellsburg-based aerial lift and telescopic handler manufacturer.

Paylor joined JLG in 1978 as a district manager and has headed up the company's sales, marketing and support functions since 1999, assuming worldwide responsibility for these functions in August 2006.



Craig Paylor



Christoph Kleiner

New head for Liebherr Echingen

Liebherr has appointed Christoph Kleiner as a geschäftsführer of Liebherr-Werk Echingen, with responsibility for worldwide sales, effectively taking over Hans Georg Frey's position which was vacated following his departure in late April.

Kleiner, who has managed the Liebherr sales and service subsidiary in Saudi Arabia since 2004, will take up the post officially on November first of this year. He previously spent many years as export manager of Liebherr-Mischtechnik, its concrete batching plant and truck mixer business based in Bad Schussenried, Germany.



The top of the crane came to rest on the roof of the Croydon Park Hotel

Tower crane topples in Croydon

Another UK tower crane went down in early June, when the top of a recent vintage Terex-Comedil tower crane did a summersault, landing on the roof of an adjacent hotel. Miraculously there were no fatalities and only the crane operator was injured.

The crane, owned and operated by Select Plant, was being 'climbed' at the time, with six additional tower sections due to be added on a Saturday morning. It seems that the five man team unbolted the top of the crane from the tower but forgot to attach it to the climbing frame. The top was in balance with a tower section suspended from the hook at the correct radius. However as the operator 'trolleyed' the section in towards the tower, the crane became back-heavy and finally flipped over backwards. The counterweight slammed into the tower destroying the access ladders then continued turning full circle coming to rest on the roof of the Croydon Park Hotel.

The operator was winched to safety by another crane and taken to hospital where he remained for more than a week. 10 days after the accident the Health & Safety Executive confirmed that it was caused by a climbing error and issued a prohibition order against Select Plant, a division of contractor Laing O'Rourke. The order prevents Select from carrying out the climbing of any tower crane unless it is done by people who have adequate training - specific to the particular crane and climbing frame.

The nature of the prohibition order suggests that the crew involved in the Croydon accident were not trained or experienced with climbing Terex Comedil tower cranes.

Select Plant issued a statement saying: "We take this extremely seriously. Safety is absolutely critical and we are determined to understand all the causes of this accident to ensure that we can prevent anything like this happening again."

"We believe our crane crews are adequately trained and accumulate extensive on-site experience before taking part in any crane climbing operations."

"Clearly, however, there are lessons to be learned from this incident and we are determined to learn those lessons fast. We will not prejudge the outcome of the investigation and we continue to cooperate fully with the appropriate authorities."

"We are continuing to undertake climbing operations in accordance with the notice issued by the Health and Safety Executive and with their agreement."

The climbing frame was still attached to the tower.



photographs courtesy of Contract Journal/PMJ



Archie Norman in an HSS boom lift, (one of 1,900 units in its fleet)

3i exits HSS as Norman moves in

Private equity company 3i has sold its interest in the tool and light plant hire company HSS to a group of investors lead by Archie Norman, the ex MP and ex Asda CEO. 3i has netted £310 million for its shares in

the sale to an 'affiliation' of Och-Ziff Capital Management Group and Aurigo, the investment fund headed by Archie Norman. The HSS management team is involved in the deal and will remain.

Hewden downs Tools

After months of rumours, Hewden Stuart has sold its tool hire business to Speedy Hire, for £115 million, roughly equivalent to the net book value of the assts and goodwill. The deal includes 188 Hewden Hire locations, around half of which are owned by Hewden, with the balance being leased premises. Annual revenues of the tool hire business are around £90 million or 30 percent of Hewden's total. The purchase excludes the owned properties which have an estimated market value of between £25 and £30 million. Hewden is planning to dispose of these properties in an orderly fashion.

The transaction is expected to close on or about July 31, 2007, however the OFT has asked for an extra 10 days to study the competitive implications of the merger, delaying its approval at least until July 26th.

Hewden will be left with 102 locations which will focus on the rental of access, general plant and cranes.

A new IT system rolled out this month will allow any of these locations to rent out any Hewden asset.

Brian Sherlock head of Hewden Stuart told C&A: "The sale of Tools, is a result of a company-wide strategic review. It will allow us to concentrate on our core plant and large equipment business which is our strength and legacy. We are investing £50 million in new equipment and are already the largest plant hire company in the UK. This is a positive step for the business, its staff and customers."



Brian Sherlock of Hewden

Arise Sir Dick

Dick Schalekamp Senior, founder of Rival (previously Richards & Wallington International) has been made a Ridder in de Orde van Oranje Nassau (Knight of the Royal Order of Orange-Nassau) for his voluntary work over more than

three decades. During this time he gave his time and financial support to a number of clubs, foundations and charities, all while building the crane and access rental business that he bought out in 1980. The award was presented by the mayor of Dordrecht, Ronald Bandell, on behalf of Queen Beatrix.



Dick Schalekamp receives his knighthood while his wife Maria looks on. Rival exits Crane Hire see page 11.

Sling positioning critical

The consequences of miscalculating the centre of gravity of a load was highlighted dramatically during the dismantling of a tower crane in Castor Bay, Lurgan, Co. Armagh last month. Fortunately no-one was injured, just some damage to the cranes' jib and a few red faces.

The Farrens Construction's Terex Comedil crane was being dismantled by specialists employed by Irish Cranes & Lifting who after

removing the crane's counterweights, attached the slings to the jib and allowed the Liebherr LTM500 supplied by McNally Crane Hire, to take the weight.

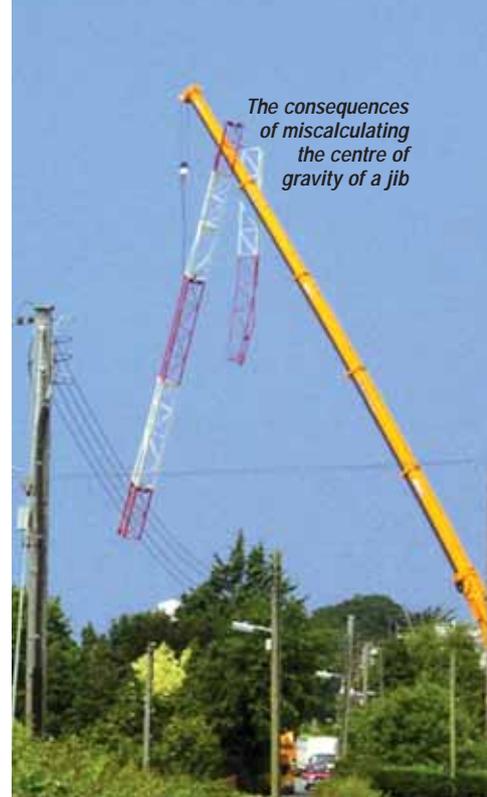
As the pins connecting the jib to the tower were removed, the jib rotated to the vertical due to the positioning of the slings and a miscalculation of the centre of gravity. Fortunately McNally says that it has a policy of oversizing by two all components when working on dismantling tower cranes.

Within four hours of the accident, McNally had mobilised a 300 tonner,

a 250 tonner and a 100 tonne crane to the site. A detailed lift plan and method statement were drawn up and the jib was removed safely from the 500 tonner later that evening.



Untangling the mess took a great deal more skill than the original lift



The consequences of miscalculating the centre of gravity of a jib

New head for Haulotte UK

Philip James has been appointed general manager of Haulotte UK which distributes Haulotte products throughout the UK and Ireland from its base in Telford, and includes UK Platforms - the wholly owned rental business that Haulotte acquired early in 2004.

Coming from outside the industry, James (46) was previously employed in a number of senior roles by the world's largest paint coatings company Akzo Nobel. In his new role he will report to Pierrick Lourdain who has managed Haulotte UK for the past

four years before being promoted to western area manager for Haulotte last year.



Philip James the new general manager of Haulotte UK.

Dodgy ladder swap

The Health and Safety Executive (HSE) is promoting a ladder exchange aimed at removing 4,000 'dodgy' ladders. Throughout the summer small businesses will get the chance to have their ladders checked and where necessary, trade them in for new ones at a discounted price. Every month nearly 100 people fall off a ladder at work and suffer serious injuries costing the economy £60 million each year.

Dr Elizabeth Gibby, HSE's Head of Injuries Reduction Programme said: "We want anyone working at height to use the right ladder for the job and to use it safely. In 2005/06 a total of 46 workers died and a further 3,351 employees suffered major injuries as a result

of a fall from height in the workplace. There is still a lot of poor standard equipment out there and we will do everything it takes to educate people and get rid of 'dodgy' ladders from workplaces. Simple precautions can save lives and help prevent injuries."

MBO at Outreach

Outreach, the Palfinger distributor for Scotland and specialist access platform manufacturer has been acquired by its two senior managers. Gary Potts, managing director of sales and marketing and Derek Payne operations director purchased the business from former directors and principal shareholders, Wilson Paton and Charles Johnston. Potts and Payne become joint managing directors, responsible for sales and marketing and operations, respectively.

Former chairman and managing director, Paton said: "Both Charles Johnston and I are delighted that Gary Potts and Derek Payne have decided to buy the company. It is important that our employees can look forward with confidence to a bright future under the leadership of young, capable and highly motivated management."

Outreach employs around 50 at its base in Falkirk, and had revenues of over £6 million in the year to April 2007. The company expects to reach around £10 million in the current year. With a forward order book of £11 million this looks to be a certainty.



Gary Potts (L) and Derek Payne have acquired Outreach

Böcker Power

Böcker has appointed Power Lifting Services as the UK dealer for its truck and trailer mounted aluminium cranes. The first unit has already been sold, a 30 metre trailer mounted AHK 30, to Connect Crane Management.

With depots in Central London and Stafford, Power Lifting Services specialises in contract lifting, hoists (van-mounted hoists) and traffic management. Currently the company has two AHK 27 trailer cranes in its hire fleet with an AHK 30 being added at the end of next month. The company is also taking delivery of the new 31 metre Böcker AHK 31 trailer crane which can also be converted into an access platform with a two man basket.

"The AHK 31 will be the first unit of its type in the UK which will be go into our hire fleet," said Matt Wood of Power Lifting Services.

New Böcker dealer Power Lifting Services will soon have three trailer mounted cranes in its hire fleet





Hi-Lift has taken delivery of 10 new 'environmentally friendly' Maeda mini cranes for its Eco-Lift division. Alan Peck of Maeda dealer Kranlyft, hands over to Hi-Lift's Paul Richards at SED

IPS opens UpRight UK

Independent Parts and Service (IPS), the Telford-based support specialist, has formed a new company, UpRight Powered Access Sales UK, to sell UpRight powered products to both end users and rental companies in the UK. The new subsidiary will be headed by Glen Poultney, who has been associated with UpRight for many years, both as a salesman and an independent sub dealer.

Richard Tindale, sales & marketing director for UpRight, said: "We do not share the UpRight brand name lightly. This is a long term, strategic investment by both parties and demonstrates that we are serious about winning significant market share in the UK."

Finning Flat in UK

Finning UK which includes Hewden Stuart, posted revenues of C\$388.2 million (£176 million) in the first quarter of 2007, an increase of 12.3 percent in dollar terms thanks to the a strong pound. In local currency revenues were flat.

At the end of 2006 Finning consolidated its UK operations into a single unit and no longer reports Hewden as a separate business. Total rental revenues in local currency fell due to lower utilisation and Hewden's inability to achieve pricing targets due to a competitive market in the U.K. They were C\$153 million (£69 million) for the quarter.

Bluelift goes with SkyKing

Bluelift the Italian producer of high-quality spider lift work platforms has appointed SkyKing as its UK distributor. The company had originally been preparing to appoint Allan Access, but switched when King became interested in order to avoid potential conflict with Allan's other suppliers.

SkyKing, which until now has specialised in vehicle mounted lifts, has recently expanded its access

division with the appointment of Ted Williams, ex managing director of Allen Drew and Martin Crowley who was previously with A-Plant Access.

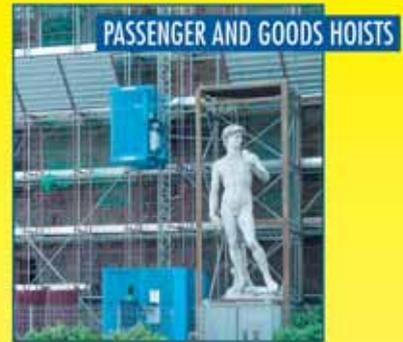


Mark Carrington, MD of SkyKing with a Bluelift machine on his stand at SED

New European parts centre

JLG is planning a new European parts distribution centre next to its existing production facility in Maasmechelen, Belgium which should be operational by January 2008. JLG's distribution manager Erik

Goeleven will continue to be responsible for parts distribution operations. The factory space previously occupied by service parts will be released to provide additional manufacturing assembly capacity.



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Brian Fleckney of Panther (R) accepts first of ten units of the Octopussy 1715 TWIN from Simone Scalabrini of Oil&Steel.

Panther adds to range

Panther Platform Rentals, the Luton-based rental company now an independent part of the Lavendon group, has spent a further £12 million in new aerial lifts, including scissors from Skyjack, booms from Nifty and truck and track mounted lifts from Oil&Steel.



The operators of this trailer lift failed to extend the outriggers

Two injured as platform tips

A 12 metre Aerial K12 trailer lift being used by two painters on the Dairycoates pub on the Hesse Road in Hull tipped over after it was set up without the outriggers being extended. The jacks were screwed down in their retracted position. With close to full capacity and the machine fully extended it tipped over crashing across the roof of a parked car. Both men were taken to Hull Royal Infirmary where one was reported to have serious injuries.

Three rescued after platform tips

A truck mounted access platform from North East-based ES Access toppled when one of its outriggers sank into the pavement outside Athena House in Clifton Moor. Fortunately the three men in the platform were uninjured.

The operator of the machine was not an employee of ES Access and was fully trained with the necessary paperwork required to operate the platform. It would appear that he accepted that he was at fault by not using the supplied outrigger mats or inspecting the area around the outriggers more closely.

Beware counterfeit parts

Leading tower crane manufacturers are becoming increasingly worried that the use of counterfeit replacement parts may result in the collapse of a crane.

Some manufacturers claim that tests on parts produced by counterfeiters have revealed greatly reduced tensile strength, much lower impact toughness and inadequate weld joints.

Until recently, most spurious tower crane components have been produced in China and Korea. However, with counterfeit part production in Europe growing the problem is, they say, becoming more serious.

It should also be remembered that operators that use counterfeit components are in effect using a new crane and must therefore assume responsibility for certifying its compliance with European regulations.

Clunk Click - Click Clack

Hewden Instant Access, the fourth largest powered access company in the UK, has completed the fitting of Clunk Click stickers to its 1,300 boom lifts. Most, if not all of the UK's top 30 powered access rental companies are now promoting the Clunk Click campaign to help make the wearing of harnesses in boom type lifts second nature.

The Platform Company, one of the first companies to promote the use of harnesses has also made the wearing of harnesses in its yards compulsory.



Hewden has fitted Clunk Click stickers to all of its boom lifts



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Skyjack to expand and add telehandlers



Skyjack, now the darling of Linamar, will fast track its boom lift development and add telehandlers.

Linamar has announced that it is spending C\$24.79 million (£11.4 million) in research and development at its Skyjack division. The investment will fund the ongoing development of Skyjack's new boom lift line as well as an all new range of telescopic handlers.

The company will also benefit from an interest free C\$2.48 million (£1.1 million) government loan. Ontario's economic development and trade minister, Sandra Papatello, announced the loan during a visit to Skyjack's manufacturing plant in Guelph, in late May.

Skyjack CEO Linda Hasenfratz said: "Over the past six months, the new assembly line for boom lifts has started production with new jobs already being created. The telehandler line is in development."

Overall the company is expecting to more than 350 new jobs. Skyjack, currently employs around 1,000 people in Ontario, the vast majority of them in Guelph.

Riwal crane business goes to Sarens



Martin Verzijl of Sarens, (L) confirms the deal with Jaap Schalekamp of Riwal

For Sarens the deal increases its crane fleet in the Netherlands to 115 units - 75 of them mobiles, the largest of which is a 700 tonner and 40 crawlers with capacities up to

250 tonnes. The combined business will have 200 employees. The Riwal access rental fleet now numbers almost 8,000 units putting it in contention for the number two slot in Europe behind Lavendon.

The transaction includes 30 mobile cranes and forty Riwal crane employees who will transfer to Sarens Dutch headquarters which are located close to Riwal in Dordrecht.

The company says that it has plans to invest €100 million this year. It recently purchased the Cummins building opposite to its Dordrecht location to provide more workshop and storage space while it seeks a site for a new purpose built headquarters.

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Towers boost UI

UpRight International (UI) - the alloy tower business that manufactures Instant, Zip-Up and UpRight access towers - has announced that it has increased its revenues by 60 percent in less than two years.

Sales of the company's towers and other light alloy access products reached €24 million for the 12 months to the end of March 2007, up from €15 million for the fiscal year which ended June 30th 2005. The company is forecasting €30 million of revenues by 2008.

Bryce takes on Manitowoc Crane Care

Larry Bryce has been appointed executive vice president of Manitowoc Crane Care, the crane group's product support operation. He will report to Eric Etchart, the recently appointed president of Manitowoc crane. Until recently Bryce was vice president of worldwide marketing, but moved to vice president of strategic planning and business development when Bob Hund joined the company in January. Larry Weyers, who currently heads the crane care business, is set to move to executive vice president of operations for

the Americas region, replacing John Wheeler who moves to a strategic operational role.



Larry Bryce

Flawed design caused crane collapse

Six months after the fatal tower crane collapse in Bellevue USA, the state has confirmed that it was caused by the base design and proposed fines for workplace safety violations amounting to \$5,600 for Magnusson Klemencic Associates, the engineering firm that designed the base and \$9,200 for the general contractor Lease Crutcher Lewis.

The official report on the accident says that the cause was clearly related to the inadequate design of the H-shaped I-Beam base which had, it says, less than 30 percent of the required structural strength. (for the full report see vertical.net)



The fatal accident in Bellevue caused millions of dollars of damage.

Lavendon trading statement

Lavendon has released its preliminary half year trading statement confirming that revenues for the first half are likely to be up by over 48 percent on the same period in 2006. UK revenues increased by 26 percent overall, 11 percent of which was due to organic growth with the balance due to acquisitions made during the year. Germany showed the strongest growth with a 136 percent increase due to the acquisition of Gardemann.

Hardaker moves to Rise

Rise Hire, the UK van mount business acquired by Lavendon, has appointed Peter Hardaker as business development manager. Hardaker was formerly managing director of Aquarius Leasing the UK's largest van mounted aerial lift rental company.

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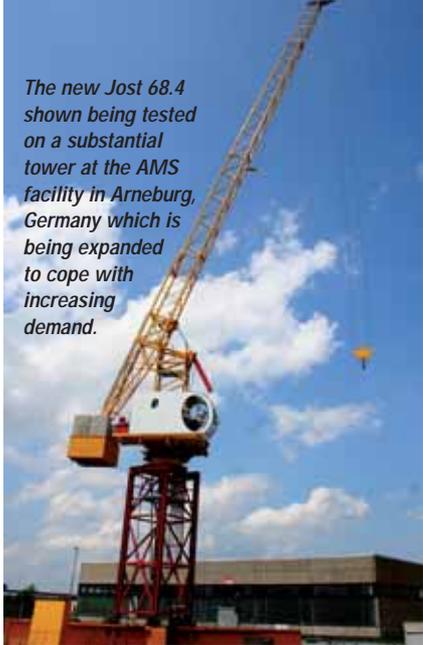


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The new Jost 68.4 shown being tested on a substantial tower at the AMS facility in Arneburg, Germany which is being expanded to cope with increasing demand.



New hydraulic luffer

Jost has extended its JTL Series of hydraulic luffing jib tower cranes with the introduction of the 68.4. The prototype, which was shown at Bauma, had its final testing last month with the first being delivered to Gloucester-based W.D. Bennett. City Lifting has also ordered a unit with 'several more in the pipeline'.

The JTL 68.4 is the smallest in the range with a four tonne maximum capacity and 1.5 tonnes at its maximum 40 metre radius. The unit has 1.14 metre tower sections and the jib can be raised to 82 degrees. The space required for the base is just five metres by five metres.

Dealer MTI-Lux has now sold more than 100 Jost tower cranes in the UK since it started working with designer Franc Jost in 2004.

Vertikal breaks records again

June was another record month for Vertikal.Net with over 2.3 million hits and almost 63,500 visits from 33,574 different servers and more than 633,939 pages viewed. All of which are new records for the site.

Work has begun on a major redesign which will add a number of new features. If you have any ideas about what you would like to see changed or improved please let us know.

Kranlyft springs into action

AB Kranlyft - the European distributor of Maeda and Kato cranes - has purchased AB Molnlycke Bilfjadarservice (MBS), Sweden's largest independent supplier of road springs for trucks and buses. Kranlyft has 25 employees and annual revenues of around €9.4 million while MBS has eight employees and revenues of €1.2 million.

Leader appoints UK dealer

Power Lift UK has been appointed UK distributor for the Leader Jumper range of tracked access (spider lift) platforms marketed under the TerrainScout brand. Leader has three models in its range with working heights of between 14 and 18 metres.



Power Lift UK is now the UK distributor for the TerrainScout range of tracked access platforms.

Ingersoll-Rand to sell off Bobcat

Ingersoll-Rand is looking to sell Bobcat the well known telehandler, skid steer and mini excavator manufacturer. Bobcat generated \$2.6 billion of the groups £11.4 billion of revenues last year, but no longer fits in with its overall strategy.

"We are exploring our options right now," said Paul Dickard, an Ingersoll-Rand spokesman. "We have made no secret of wanting to move away from the capital-intensive machinery profile."

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ANSI models shown.



- Netherlands based **Pon** holdings has bought access rental company **Milcon** from **Van Mils**, adding it to its Gunco and HDW businesses.

- J. Martin Benchoff**, The former ceo of Grove mfg mas admitted to hospital two weeks ago. He is now in a coma and not expected to recover.



Richard Tindale

- Richard Tindale** has been promoted to sales & marketing director at **UpRight Powered Access**.

- Bill Callaghan** chairman of the UK's **Health and Safety Commission** has been awarded a Knighthood for his services to health and safety.

- Spanish tower crane manufacturer **Comansa**, says that it can offer a six week delivery on its flat top cranes.

- Morrow Equipment** has boosted its **Alimak** hoist fleet to 200 units,

- UpRight Powered Access** has appointed a division of **Platform Sales Europe** as its distributor for France.

- The **London Low Emission Zone** will come into force next year.

- Terex** has been listed as the fourth best performing company in the 2007 Barron's 500 survey of North American companies.

- UpRight** powered access has appointed **PPK** as its new distributor for Austria.

- HWS**, the Dutch access rental specialist, has started construction of its new premises and spent 6 million on new lifts.

- Donegal crane manufacturer **Mantis Cranes** has secured a deal to distribute its self erecting cranes in North America.

- Newcastle based **Huntley Plant** has added 40 more units to its access fleet

- Speedy Hire**, one of the UK's largest rental companies, saw sales rise by 32% in the year to the end of March and has ordered its first electric powered delivery vehicles.

- Manitowoc** has sold the rights to produce and supply replacement parts for **Grove-Manlift** aerial lifts to Minneapolis based **MinnPar**.



Kirsten Skyba

- Kirsten Skyba** has been appointed as vice president of global marketing for **JLG**.

- Link Belt** has announced a \$24 million expansion at its Kentucky HQ, which will add 120 jobs and more crane production capacity.

- Six Greenpeace activists occupied one of **Mammoet's** MSD heavy lift cranes at a nuclear reactor site in Finland in early June

- Loxam** has moved into the Scandinavian market with the purchase of **DNE-JJ** the business formed from the merger of **DNE Materieludlejning** and **JJ Maskinudlejning**.

- Seaway Heavy Lifting** has ordered a 5,000 tonne revolving heavy lift ship crane for delivery in 2010.

- Suspended platform specialist **Power Climber** has appointed **Piet Theunis** as regional sales manager in Belgium.

- Maxim Crane Works** is staging a 'Dutch Auction' to buy back up to 25% of its outstanding shares.

- The **House of Lords** has once again voted against the UK's corporate manslaughter law.

- The **Manitowoc Crane Group** has appointed three new global product managers: **David Havard** for Potain tower cranes, **Neil Hollingshead** for Grove AT and RT cranes and **Ruben Olivas Saunders** for Grove Truck Mounted cranes and National Crane boom trucks.

- Ainscough properties** has announced new plans to expand its forty-five acre Leyland Business Park at Centurion Way, Leyland.

- MEC Aerials** has appointed **Frank Shanahan** as general manager of its manufacturing division



John Spillings

- John Spillings** has joined Scottish heavy lift specialist **Port Services (Invergordon)** as sales director.

- VP** the UK based telehandler to tool hire company saw revenues rise by 22 percent to £122 million in the fiscal year to the end of March 2007.

- PPE** equipment producer **Bacou-Dalloz** is set to change its name to **Sperian** over the summer assuming shareholder approval on July 26th. The company makes **Miller** fall arrest equipment.

- The famous **Swan Hunter** cranes on Tyneside in the UK, are to be dismantled and sent to India.

- Ramirent**, the Finnish based rental company has acquired **KMB Stavebni Servis**, a telehandler rental company in the Czech Republic.

- Ashtead**, owner of **A-Plant** in the UK and **Sunbelt** in the USA, has appointed **Bruce Edwards**, 51 as a non-executive director

- The world's largest crane rental company **Maxim Crane Works** has elected **Jack McGovern** as its new chairman replacing **Bill Redmond**.

- Manitou** has made four new dealer appointments in the UK in Devon and Cornwall, the East Midlands and East Anglia.

- Speedy Hire** has launched an apprentice scheme for potential equipment maintenance engineers.

- A tower crane collapsed at the Boguchany hydro power plant site in Siberia killing four.

- The first **Alimak** 'After sales academy' was held at the end of May in Sweden

- A man was killed after falling out of a **JCB** front end bucket on the farm of **JCB** owner, **Sir Anthony Bamford**.

- UK Platforms**, the **Haulotte** owned powered access rental company, has chosen **Inspire** as its software supplier.

- The Malaysian government has lifted its restrictions on the purchase of cranes.

- Lavendon** has announced that more than 200 employees will benefit from share option payouts.

- JLG** has promoted **Mike Rafi** (38) to the position of vice president and general manager for the **Caterpillar Alliance Group**.

- Nordic Heavy Lift** subsidiary **Avonway** has ordered a crane vessel with a 5,000 tonne single mast lifting capacity.

- Port Services (Invergordon)** has invested over £3 million in recent months on two new large mobile cranes.

- Kobelco cranes** saw revenues climb by 42% for its year to March 2007 while unit shipments increased by 38% to 730 units.

- SafeWorks** has promoted **John Purtle** to the newly created position of training manager.

- UpRight Powered Access** has appointed **Martin Connolly** as international sales manager.



Martin Connolly

- Euroloc**, the Spanish based rental company has acquired **Gruas Homs** a Catalonian based rental business.

- Abnormal Load Engineering** has acquired **John Gibson Projects**, an offshore lifting specialist.

- Cramo** the Finnish rental company has reported first quarter sales of €107 million, an increase of over 28% and has acquired **Oskarin Vuokrakone** a small rental company in central Finland.

- Danish lorry loader manufacturer **HMF** is celebrating 20 years trading in the UK.

- Equipment Parts Wholesale** has opened a custom decal facility supplying access and telehandler equipment.

- Terex Aerial Work Platforms** has appointed **Jennifer Swaim** as director of Environmental Health and Safety.

- The **Platform Company** entered the telehandler market just 12 months ago and has expanded its fleet to 154 units.

- Nationwide Access** has spent £2.5 million on Euro 5 truck-mounts in order to reduce CO2 emissions.

- The **Tanfield group** has appointed **Colin Thomas Billiet**, 59, as a non-executive director

- Manitowoc Crane Group** has opened its new sales and service facility in Dubai, UAE.



New premises

- An Auckland based construction company has been fined \$250,000 for a crane accident on top of \$250,000 compensation.

- Hi-Reach Access** has opened a new depot in Shildon Co. Durham. Sean Ward will manage the new location

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