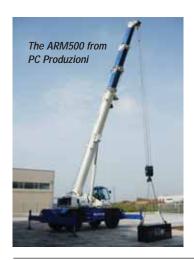
## **New** crane company unveils R7

PC Produzioni - a mini dumper manufacturer controlled by Manotti Srl - has teamed up with ex-employees of EuroRigo and others to launch a range of mobile cranes. The business operates out of the Manotti premises in Boretto, Emilia Romagna, Italy.

The company will unveil a 50 tonne Rough Terrain crane - the ARM 500 - at SAIE in Bologna later this month. The crane features a 35.3 metre full power four section boom but no details of any jib extensions have been given.

Manotti is a long established fabrication and assembly subcontractor working for companies



such as Lionlift for whom it produces the Galaxy truck mounted lifts, and many of Italy's crane, telehandler and loader crane companies, building everything from booms to chassis and superstructures. The company has already sold the first four units going to Portugal, the Middle East as well as locally.

The crane is 2.55 metres wide, with an overall height of 3.36 metres, it has a GVW of 32 tonnes and is powered by an Iveco Diesel with a top speed of 35kph and 40 percent gradeability. Outrigger spread is 6.2 metres, but a partial extension load chart is available for an outrigger spread of 4.28 metres. Maximum on rubber capacity is 18.9 tonnes, with pick and carry limited to 12.9 tonnes.

Roughly based on the EuroRigo designs, the ARM500 superstructure is likely to appear on an All Terrain chassis along with 30 and 80 tonne models sometime next year.

## JLG to drop pivot steer telehandlers

JLG is to discontinue production of its four, rear-pivot steer telehandlers - the G6-42P, 534D9-45, 534D10-45 and 544D10-55 from the end of this year.

The company will continue to manufacture its other North American JLG models the G5-18A, 619A, 723A, G6-42A, G9-43A, G10-43A, G10-55A and G12-55A and customers with continue to have access to rebuilt and reconditioned rear-pivot steer units from JLG Ground Support. JLG says that the market for the rear steer models has been shrinking over the past few years.

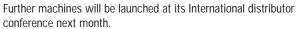
JLG acquired the rear-pivot telehandlers when it acquired Gradall in 1999, a move which took the company into the telehandler

market. The 90 degree rear steering differentiates these machines from a market dominated by four-wheel steer models. The Gradall brand name was dropped last year, following the sale of the Excavator business in 2006, although the Gradall Blue/Grey colour scheme was retained on the pivot steer models.



# **UpRight** launches arounds

**UpRight Powered Access has** launched a raft of new platforms, including a range of push-around scissor lifts, two double deck Rough Terrain scissor lifts (see RT scissors Page 27) and a track mounted articulated boom.



The new push-around 'PAX' scissor lift range consists of three models the PAX 6, 8 and 10 with maximum platform heights of 1.7 metres (6 ft), 2.5 metres (8 ft) and three metres (10 feet). All three have 240kg platform capacity, a width of 700mm, non-marking castors, sealed-for-life batteries and multi-voltage chargers.

The PAX series is built for UpRight in China by Dingli and is available to order now, with deliveries starting from the end of November. End user pricing is said to be competitive at £2,500, £2,750 and £3,200 respectively.

Other introductions include the 26ft/8 metre platform height PAM 26 push-around mast lift, and the 20ft/6 metre SPM20 self-propelled mast lift. The company says that it is will launch the X24SD, a self propelled version of its towable scissor lift, next month.



A track mounted version of UpRight's AB46 articulated boom lift, assembled by its Dutch distributor Omega Lift, was launched at Verticaaldagen in September. Maximum platform height is 47ft/14.3 metres, outreach 7.6 metres and platform capacity 227kg. Overall weight is 7.5 tonnes when mounted on 400mm steel tracks - rubber pads are optional.



UpRight PAX push

#### Valla renames Hird for the UK/Ireland

Valla has appointed Peter Hird & Sons as its distributor for the UK and Ireland following its break with Valla Cranes (UK).

Valla said that Peter Hird & Sons' knowledge of its products - it was

the original Valla dealer in the UK will help it to offer the best service to customers throughout the UK & Ireland. The company also operates the largest fleet of industrial pick & carry cranes in the UK.

# New Crane JCB launches its smallest telehandler



Italian mobile crane manufacturer Valla is launching the 25E, an all-new, 2.5 tonne electric pick & carry crane that is likely to replace its highly popular 20E. The 25E has the same compact dimensions as the 20E -2.2 metres long, 950mm wide and 1.8 metres high with improved lifting capacities and new styling and design.

The biggest breakthrough though is the inclusion of 48 volt AC electrics with full digital controls.

Weighing 2,300kg, it can lift its full capacity at up to 850mm from the front bumper and to an under-hook height of three metres (almost four metres with searcher hook). A new winch offers optional rope storage of up to 68 metres and includes a high speed option of almost 14 metres/minute, essential for roof-top applications.

A special light version will be available for curtain walling projects.

The three section boom has a maximum tip height of almost five metres, while capacities include one tonne to 1.6 metres from the front bumper, and 500kg at its full 2.7 metre extension. The company also says that it has reorganised its production facilities in order to produce the new crane more efficiently, which will help reduce lead times. Giuseppe Guglielmetti of Valla said: "We have been listening to the needs and requests from users and customers. This model will be the first of a range of new products from Valla."

## Last post for farmers

The UK Health & Safety Executive has warned farmers not to use telehandlers to drive fencing posts into the ground. The warning follows two fatal accidents on North Yorkshire farms less than three weeks apart, one involved a 66 year-old woman and the other a 22-year-old man.

In both accidents the person

holding the post was struck by the telehandler bucket as it was being pressed down onto the post, either slipping off the post or as the bucket became detached from the boom. Investigations are ongoing but HSE officials stressed that telehandlers are not designed for driving posts into the ground in this manner.

JCB has introduced its new 515-40 Miniscopic model - the smallest telescopic handler it has ever built. And despite measuring just 1.8 metres high, 1.56 metres wide and 2.97 metres long, it features a full sized walk-in cab, thanks to its innovative 'C' shaped single spine chassis.

JCB previewed the concept in March 2007 but has been working on refining the original concept adding four wheel drive through individual wheel motors which eliminate scuffing, four wheel steer, hydrostatic transmission and switching to a 50hp Deutz engine. The 3.5 tonne machine can lift a

Comparing it with JCB's 190/1100 Robot skid steer, the Miniscopic is more compact, lighter and has a better lift capacity and reach.

JCB is targeting general building contractors, builders' merchants, plant hirers, the agriculture/poultry market and other applications that would otherwise have gone for a skid steer or rough terrain forklift. It says its versatility means that it may be able to perform many of the on-site tasks which may have previously required several different machines.

The Miniscopic is being built at JCB's Cheadle manufacturing facility and will be available for

sale next month.

tonne to four metres, load one tonne across a two metre wide truck and lift 750kg at full reach.

maximum of 1.5

The smallest telehandler prior to the Miniscopic was the 520-40 which is powered by a similar 50hp engine (Perkins not Deutz) and has the same 1.56 metre width but is significantly higher at 1.97 metres and is almost a tonne heavier.



#### **Consolidated parts** operation for Manitowoc

Manitowoc Cranes has opened a new consolidated parts distribution centre in Jeffersonville, Indiana. The 13,000 Square metres, (141,000 sq ft) facility consolidates parts distribution functions from warehouses in Manitowoc, Wisconsin, Shady Grove, Pennsylvania and Rockford, Illinois.

The new centre, is operated by Cat Logistics and will employ 50 people when fully operational later this year. It will stock over 70,000 unique part numbers and make more than 600 shipments a day. The single location will

allow multi-brand parts orders to be shipped together, saving time while consolidating shipping costs. The facility's proximity to one of the largest shipping hubs in North America, will allow the same day cut-off time for parts shipments to be extended from 17:00 to 22:00 Eastern time.



(L-R): Dave Hardin, VP Manitowoc Crane Care, Steve Larson, president CAT Logistics, Eric Etchart - Manitowoc, Dan Goodale, president Manitowoc dealer council, Bob Hund - Manitowoc ; Dan Bradley - Cat Logistics Centre manager.

# Cranes and access on safari

More than 750 visitors, representing a large slice of Belgium and Holland's aerial lift and mini crane rental industry, along with some large end users, turned out to see almost 40 exhibitors display nearly 300 machines at the first Verticaaldagen Benelux exhibition in late September.

The event which was blessed with fantastic weather, was held in the De Beekse Bergen Safari Park near Tilburg in Southern Holland, and followed the same principles as Vertikal Days in the UK and Platformers Days in Germany.

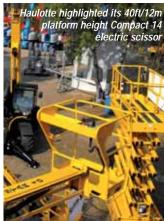
The exhibits included a decent number of new product launches and a good number of new orders were secured at the show.

The Aichi Sales Office, which represents the Japanese manufacturer in a number of European countries, showed off its new mega platforms of four or 5.5 metres length, that are now available in place of the regular platforms. Fabricated in aluminium they are available on the entire Aichi boom range. The four metre version offers a lift capacity of 325kg while the 5.5 metre can handle 250kg. Fitted in Europe the platforms replace the normal articulating jib, but must be ordered with a new machine as retrofits are not available. The Aichi Sales Office is also distributing the Custom Lift Hybrid range and is planning to hold significant stocks at its base in Holland.

PSE was out in force with its MEC scissors and Alufase scaffold - a big deck 54ft MEC RT scissor welcomed visitors at the entrance.















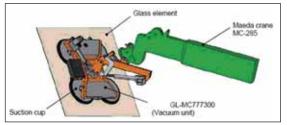


#### Kranlyft launches new glass vacuum lift

European master distributor for Meada - Kranlyft - has announced a new 300kg glass vacuum lift developed in partnership with Wirth, owner of the Oktopus brand. The new unit - formally unveiled at Bauma - features 360

degree rotation, 90 degree tilt and mounts onto the cat head of a Maeda mini crane. The unit itself incorporates electric cylinders that provide 95 degrees of step rotation, 30 degrees plus or minus of swivelling and 120 degrees of tilt. It has been designed and tested with the Maeda MC285 but will also be available on the MC305 and MC405.

The new Wirth -Kranlyft suction lift



#### Harsco acquires in UK

Harsco, owner of SGB, Hünnebeck and Patent Scaffold has acquired Nicol UK, a scaffold, insulation and site services company which serves the energy, industrial and petrochemical industries. The company had revenues last year of about \$25 million (£15.5 million) and was owned by its managers. Terms of the deal were not disclosed.

#### Link Belt Crane Fest launches



Link Belt held its annual Crane Fest in late September at its Lexington, Kentucky, plant to unveil its \$8 million expansion programme, which includes a new assembly bay along with new tooling equipment which includes a new boom shop and press, allowing it to form its own telescopic booms. Link-Belt claims to be the only U.S. crane manufacturer forming its own booms. It previously subcontracted the job to Vlassenroot in Belgium.

On the product side, the company unveiled a number of new attachments for



its new 70 tonne capacity TCC-750 telescopic crawler crane, including an auger and aerial work platform. The crane is already proving popular with US based ALL Erection Crane Rental recently ordering 10 units for its fleet.

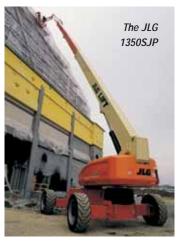
"Customers are interested in a reliable telecrawler and the new options will expand its user base, "said Pat Collins, Link-Belt's senior lattice boom product manager.

Also announced was a 544 tonne Super Lift option and 7.6 metre auxiliary offset top for the Link Belt 548 crawler crane launched at Conexpo. Link Belt also revealed the new 120 tonne HTC-3140 truck crane with five section 49.3 metre boom.

## Big booms for Kimberly

UK based aerial lift rental company Kimberly Access has added four 125ft/38m platform height JLG 1250AJP articulated booms and four 135ft/41m JLG 1350SJP straight booms to its fleet.

The company says that the units, which are fully refurbished, rather than brand new, will strengthen its offering in the big boom market.



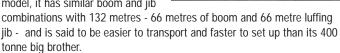


#### news

## 300 tonne 'Light'

Kobelco Cranes has developed a new 300 tonne capacity SL4500 'Light Configuration' version of its SL4500 crawler crane launched earlier this year.

Although a back mast/suspended counterweight SHL attachment is not currently available for the new model, it has similar boom and jib



The base machine and boom base have the same three metre transport width but attachments are only 2.5 metres wide, for more economic transport using high bed trailers.



#### Lavendon launches EPL-Skylift

Lavendon unveiled the EPL-Skylift brand earlier this month merging Skylift, EPL Access and Rise Hire. EPL was acquired in August and Rise Hire in April 2007. The Lavendon UK business now consists of Panther, EPL-Skylift and Nationwide Platforms.

EPL-Skylift operates from a 12 depot national network with a fleet of more than 660 vehicle mounted platforms - 278 trucks - of which about 110 are self drive models up to 7.5 tonnes - and 385 van and Land Rover mounted platforms - with working heights from nine to 72 metres.

"Bringing together both company identities was vital," said Peter Douglas, managing director of Lavendon Access Services. "We now have the chance to move forward as a combined unit offering the best service in the UK."

EPL-Skylift now employs 170 staff (57 were dropped from the three businesses in the merger) with depots located in Glasgow, Falkirk, Belfast, Coventry, St Albans, Manchester, Birmingham, Leeds, Oldham, Cardiff, Bristol and Sandy and its headquarters based in Lutterworth.

The new EPL Skylift logo



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UPLIFT Geoff Gibson, Director - AFI-Uplift

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#### National Crane launches 55 ton boom truck

Two Manitowoc companies - National Crane and Grove Yardboss - introduced new cranes at the ICUEE show in Louisville, Kentucky. National introduced the 55 ton NBT 50 Series - its largest boom truck to date - available with 31 metre and 39 metre boom options, while Grove showed off its new 25 ton 4x4 Yardboss YB7725.

The National 50 Series has fully integrated machine control and LMI as well as new, electric-over-hydraulic controls.

Other products on the Manitowoc stand included a National Crane 1100 series mounted on a Prinoth Go-Tract 3000 crawler carrier with 161ft/40 metre maximum tip height crane and aerial work platform.

#### Ranger pulls out

Ranger Equipment has pulled out of its UK distribution agreement with Finnish manufacturer Dinolift. Chesterfield-based Ranger says that the introduction of Dinolift's first XTC crawler creates a conflict with its distribution of Teupen tracked spider lifts that have been at the core of its business since 2004. Dinolift has opened discussions with a number of replacement candidates.

# Senior management changes at Dinolift

Dinolift has announced a number of changes to its senior management team including the promotion of 30 year veteran Pasi Uusi-Kuitti from sales and marketing manager to sales director.

Meanwhile Karin Nars, a board member since 2004 takes over as area sales manager and chief accountant, Sari Koskinen adds the role of personnel manager to her current responsibilities.







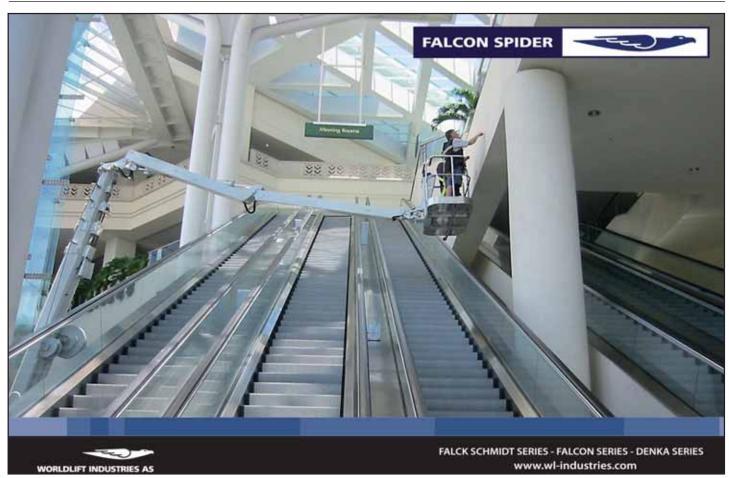


#### New stock picker

Genie has launched a stock picking version of its Runabout range of self propelled mast type lifts, dubbed QuickStock.

Available in all three Runabout model heights of 12ft, 15ft, and 20ft the unit comes in Retail or Warehouse versions.

The Genie QuickStock stock picker.



### First of five for Mammoet

Mammoet UK has taken delivery of the first 70 tonne, Tadano Faun HK70 truck crane, one of five the company has ordered. The first unit will be

based in Scotland. The HK 70 which is mounted to a five axle Mercedes commercial chassis with rear axle steering, was designed in partnership with Mammoet and uses the highly successful ATF 65G superstructure with



44 metre main boom and up to 61 metres maximum tip height.

#### TE spider success

Higher Access, the Manchester-based tracked access specialist. continues to expand adding five, CS135 13.5 metre and three CS170 17 metre tracked spider lifts from CTE UK. Formed just three years ago, the company now has more than 30 spider lifts, one of the largest in fleets the UK. The company says that revenue and utilisation rates are exceeding expectations allowing it to continue to invest in new equipment and people.

Peter Ashburner (R) with Jonathan Wiseman of CTE UK and five CTE 135E spiders.



#### Hitchens buy into rental

Steve and Danielle (Danni) Hitchen, previously of Ainscough Crane Hire, have formed One Stop Hire Ltd after acquiring Bolton-based PSL, which went into administration at the end of September and Wigan-based SJS Hire Tools.

PSL had nine branches and a range of equipment that includes access towers and ladders. SJS has three branches and a team of long-serving employees.

Managing director Steve Hitchen said: "One Stop Hire which began life in 2006 as a 'Virtual Hire Website', has in the space of a week become the largest Independent tool and equipment rental operation in the North West."

Hitchen was heavy cranes director at Ainscough until July when he left 'to pursue other interests'. Danni Hitchen, Martin Ainscough's daughter, was responsible for marketing until mid 2008.

#### Folding winch

Palfinger has launched the new Power Link winch for its High Performance crane series. The 2.5 tonne and 3.5 tonne winches are mounted on a hydraulically tilting frame so that they can be folded away for a lower road travel height and giving more space when working in confined areas.

The Power Link winch in reduced height mode.







#### news

# First big PBS

Lifterz, the Yorkshire-based aerial lift rental company has taken delivery of the first two 68ft/20.5 metre platform height PB Lifttechnik 225-12E narrow aisle, battery powered scissor lifts in the UK. The PB225-12E has an overall width of just 1.2 metres, offers a 450kg lift unrestricted capacity and 5.5 metre deck

including the 1.5 metre deck extension. Total weight is 9,750kg and it is driveable at full height. Lifterz director Ben Bowers, said: "Lifterz has been moving towards the 'Tall and Narrow' scissor market for some time and there are further exciting additions planned for next year. These two are the highest battery scissor lifts currently available in the UK."



#### New mini crane fleet

A new crane company - 'A Mini Crane Hire Co' established by Pete Piekarus previously with Kimberly Access - has taken delivery of six Maeda mini cranes including MC285's, MC305's and MC405's to launch its rental fleet in the North West of England.

The company will deal specifically in Maeda mini cranes and below-thehook accessories from its Liverpool base, targeting the Manchester,

Sheffield and Leeds areas. The cranes are available to rent with or without operators and a wide range of accessories including glass suction units.

(L-R) Terry Marnock of Kranlyft, Pete Piekarus and Chris Reilly of A Mini Crane Co and Alan Peck of Kranlyft at the hand-over of the first crane.







# Slina

Certex UK has launched a range of own-branded slings produced at its recently opened manufacturing facility in Montrose, Scotland. The company says that the new 'Quic-Slings' are the first wire rope slings to fully to comply with the latest European standard EN 13414-1.

As well as manufacturing its own brand of Flemish Eye and steel ferrule slings, the facility will also produce Talurit wire rope slings, socket terminations by resin pack, two, three, four and five leg wire rope slings.



#### £2 million win for Haulotte

UK-based aerial lift rental company Access Platforms Aberdeen has signed a £2 million order with Haulotte for the supply of scissor and boom lifts.

The two companies formed a partnership when Access Platforms Aberdeen was established four years ago. Since then the business has grown

significantly with Aberdeen adding a new depot in Elgin earlier this year.

The equipment is destined for a planned expansion into the Inverness area beginning next year.



(L-R) Robbie Petrie, Dave Roddy of Haulotte UK, Mark Stephen and Peter Todd of AP

#### 'allo allo'

UpRight Powered Access has launch a new sales and service operation in France, in conjunction with Heli and Independent Parts & Service (IPS). The new venture - UPAF - will be managed by Frédéric Allier, currently managing director of IPS France and will exhibit at Batimat in Paris early next month.

#### Cargotec exits forestry business

Cargotec, owner of Hiab, has sold its off-road Loglift forestry crane business to Finnish-based manufacturer Mesera Salo Oy and will focus its forestry crane efforts on the Jonsered and Loglift on-road cranes.

The transfer of the business and some

key staff took place earlier this month. No transaction value has been disclosed. The move is part of Hiab's strategy to focus its forestry efforts on on-road cranes which it will continue to build and market under the Loglift and Jonsered brand names.

#### at makes

Palfinger has taken its 50th order for its 26 metre P260B - the largest truck mounted aerial lift currently available on a 3.5 tonne chassis. The unit has been ordered by Bavarian access rental company Rohrmoser. The P260B is the largest in the range of three models which includes the 22 metre P220B and 18 metre P180B, the first new product range developed with the combined experience of Palfinger, Wumag and Bison.



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### **ews** Highlights

- UK-based Platform Sales has expanded its service department to cover an increase in customer repairs and service work.
- Gino Koster general secretary of ESTA and safety manager with Mammoet passed away on September 30th aged 47.



- The ALL group has appointed Mike Kraguljac as general manager of ALL Carolina Crane & Equipment of Raleigh, North Carolina.
- Speedy Hire, the UK's largest rental company, has issued an interim trading statement which says that market is continuing to stabilise.
- The HSE has issued a bulletin to owners of Liftlux SL260-25, SL245-25, SL210-25 and 205-25 asking them to carry out a structural inspection of the chassis.
- Damietta Container and Cargo Handling of Egypt, has ordered six mobile gantry cranes and two reach stackers from Kone cranes.
- JLG has appointed Bob Nelson as vice-president, field sales and service for North America.
- UK-based AFI-Uplift has gained **Bob Nelson** TiVA accreditation, enabling it to become a supplier to several Balfour Beatty group companies.
- UK-based crane and access sales and rental specialist Peter Hird & Sons has added the Nifty lift HR12 4x4 to its fleet.
- Caterpillar has announced that it plans to increase prices on most of its product line by two percent
- · HSS Hire, has agreed a new banking facility that, it says, will allow it to pursue future growth.
- The Crane Industry Council of Australia CICA has announced a new board of directors, following its AGM.
- George Ellis has been appointed as president, Terex Construction.
- Boels Verhuur has entered the truck mounted lift market with six CMC and two Teupen 3,500kg lifts.
- Kranlyft, the master distributor for Maeda mini cranes has appointed Knez Ljubo d.o.o, as its distributor for Croatia.
- Genie has combined its Arctic and Cold packages into a new cold weather kit for its North American boom lifts.
- Martin Connolly, previously with UpRight, is now with Imer Group and heading its distribution strategy for Iteco aerial lifts.



Martin Connolly

- Cargotec, owner of Hiab and Kalmar has said that merging the two businesses has cost more than anticipated and will result in an operating loss this year.
- A Chicago based steel company has been fined almost \$111,000 for repeatedly failing to use fall protection equipment.

- Dawes Rigging & Crane Rental has appointed Steve
  UK-based aerial lift rental Challoner as equipment sales manager based in Milwaukee Wisconsin.
- Telehandler manufacturer Wacker Neuson has dismissed the chairman of its supervisory board Hans
- John Jennings who led the MBO of EPL from Laing in 2002 has left the business, following its merger with Lavendon's Skylift.

• Barnhart Crane & Rigging has opened a Western

Region Office and local branch in Long Beach, California. Big Man walking: A Cat telehandler is being used to help Britain's largest puppet walk

through the streets of several

towns in Scotland

- Instant UpRight the alloy tower manufacturer has appointed Profilesenie s.r.o as its distributor in Slovakia.
- Italian-based Kegiom Lifting will launch a new pick & carry crane at this year's **SAIE** in October.
- Power Lift UK has delivered its first 16 metre Easylift R160 spider lift to Rapid Platforms.
- Genie Germany has relocated its offices from Bremen to the Terex loader cranes facility in Delmenhorst, northern Germany.
- Bauma organiser Messe München, has announced the dates for its first joint venture with AEM - Bauma Conexpo India 2011.
- UK-based lifting gear supplier, Certex has appointed Adrian Kirkham as its new training manager, taking over from George Coull who has retired



Adrian Kirkham

Ruairi Duggan

- John Ambrose, previous owner of Universal Aerial Platforms has been disqualified from being a director for two and a half years.
- US crane sales and rental company, Lewis Equipment has filed for voluntary chapter 11 bankruptcy.
- UK-based access manufacturer and distributor Planet Platforms has acquired fork lift truck trainer, BEL.
- Ruairi Duggan, joint founder of UpLift, will join UK based Horizon Platforms later this month.
- **OSHA** has fined a Michigan-based company \$10,400 for not wearing a harness with lanyard while operating an aerial lift.
- The prime minister of Canada Stephen Harper has opened Linamar's new research centre in Guelph.
- Dutch-based aerial lift sales and rental company Alpas Hendrion, has purchased 250 new Aichi aerial lifts
- Teufelberger has supplied and installed more than 90 tonnes of wire rope on Liebherr's largest offshore crane.

company AFI-Uplift, has appointed John Robertson as major projects manager, with both sales and operational responsibilities.





- Locatelli has appointed Melino Macchine Industriali of Simeri Crichi, Calabria to sell and service its cranes in Central Southern Italy excluding Sardinia.
- **IPAF** has confirmed Thursday March 25th as the date for the 2010 summit, to be held in central
- Shankar Basu, chief executive of Toyota Material Handling in the USA has retired.
- Talbert, the trailer and crane transporter specialist, has appointed Todd Galgoci and Laura Roan as regional managers.
- **IPAF**'s Transport Platform Working Group has elected Luca Allegro of Alimak Hek Italy as its new chairman.
- Russian based access and telehandler rental company LTECH, has opened its fifth location in Kazan.
- The revision to the Australian standards for MEWPs - AS1418.10 has been delayed. However regulators are keen to implement the new rules in January
- Debbie George long time marketing manager for Genie in Redmond, leaves the company this week after 25 years.



- Lifting Gear Hire has appointed John Guenther as sales representative for Arkansas and Oklahoma.
- The Government of Singapore's Manpower ministry has issued a report and recommendations on crane safety, after studying 40 crane accidents.
- Finnish based international rental company, Cramo, has announced a new 'streamlined' group manage-
- Loxam France organised a national barbecue/party for its customers at every one of its 450 locations in September.
- Toyota Material Handling USA has appointed 11 more Aichi aerial lift dealers, taking its total to 26.
- Pace Cranes the Australia/ Pacific distributor for Maeda and Valla cranes has appointed Tony Clapin as national sales and marketing manager.





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