

# Bella Italia

The best lifting exhibition in Italy - SAIE in Bologna - is once again upon us. After a few murmurs from disgruntled exhibitors complaining about costs and visitor numbers at last year's show, it will be interesting to see how busy this year is.

As always, you can guarantee the Italians will not hold back on new and interesting products. As one manufacturer put it 'with less sales activity, it has given us the opportunity to spend more time developing new machines!' That certainly seems to be the case with at least two companies launching new mobile crane lines - one in the pick & carry and the other Rough Terrain.

Italy has become the home of the pick & carry crane with manufacturers such as Ormig, Valla and Galizia. However, we understand that a totally new Italian entrant will use SAIE to launch its range of five machines, including 2.5 and 4.5 tonne pedestrian cranes and three ride-on units - a 4.5 tonne, 7.5 tonne and 60 tonner. All will be revealed at the show!

Meanwhile PC Produzioni, an affiliate of Manotti Srl based in Boretto, Emilia Romagna, Italy, will launch a new 50 tonne RT crane, the ARM500. The new crane features a 35.3 metre full power four section boom, but no details of any jib extensions have yet been issued. The crane is 2.55 metres wide, has a 3.36 metre overall height and a GVW of 32 tonnes. Powered by an Iveco Diesel it has a top speed of 35 km per hour and 40 percent gradeability. Outrigger spread is 6.2 metres, with a 4.28 metres partial extension load chart.

*The ARM500 unveiled at PC Produzioni's premises in Boretto*



Maximum pick and carry capacity is 12.9 tonnes.

PC Produzioni, has until now offered a range of track mounted mini dumpers, while Manotti, based at the same premises, has been a fabrication subcontractor for companies such as Lionlift producing the Galaxy truck mounted work platforms as well as equipment for many of Italy's crane and telehandler producers, building everything from booms to chassis and superstructures.

The Manotti family is behind the new venture, along with a number of ex-employees from Euro Rigo and, we understand that Orlando Ferrari of Palfinger Italia is also involved. The company has already sold the first four units of the ARM 500. The new cranes will be roughly based on the Euro Rigo designs and you can expect the ARM500 superstructure to appear on an All Terrain chassis along with a 30 and 80 tonne model sometime next year.

Oil&Steel probably had more new models at this year's Intermat than anyone, some of these will be shown in Italy - the three Snake compact truck mounted platforms and the three Octopussy spider platforms - however the company will also be launching the new Snake 20 'rental edition'. Details of the machine are being kept very secret but we understand that it is based on a Snake 2010 Compact and mounted on a Nissan Cabstar 35.11-13 with a 3,400mm wheelbase.

Two Eagle S machines will also be on display - the 5031 and 6232 - as well as a 'special' 15 metre telescopic platform on a Mercedes Unimog made specifically for Italian Energy Company ENEL. The platform has been designed for off road use and on steep slopes when levelled with its outriggers.



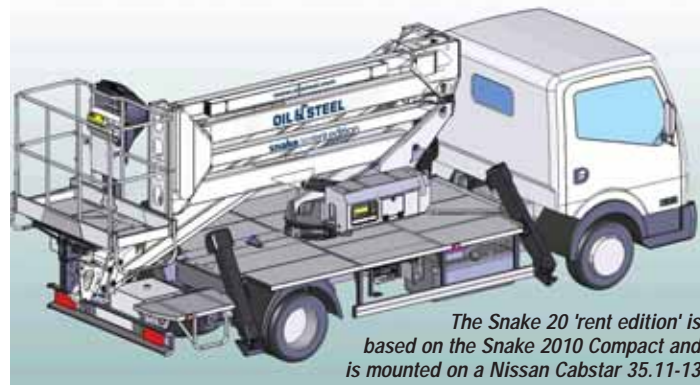
*A new entrant into the sector will launch a five machine range of pick and carry machines up to 60 tonnes.*

## The new Panda

Mini crane manufacturer Kegiom Lifting will show its new 200 Panda pick & carry crane. The new machine is just 2.2 metres long, 850mm wide and 1.75 metres high.

## 60 years and going strong

Italian pick and carry manufacturer Ormig is celebrating its 60th anniversary this year and is marking the occasion by unveiling a new crane - the electric powered 5.5



*The Snake 20 'rent edition' is based on the Snake 2010 Compact and is mounted on a Nissan Cabstar 35.11-13*

The battery powered crane has a boom that can reach from floor level to 6.5 metres maximum height. Features include a 60 degree rotating turret - unusual in this size of pick and carry crane - and by using the optional stabilisers this can increase to 120 degrees as well as rear hydrostatic steering and drive. Kegiom will also be showing its 350-E4 Spider and the double articulated 8700E4 with 16 metre maximum height.

Another Italian crane producer, Locatelli is promising something new and will be showing its 50 tonne capacity Rough Terrain Gril 8500TL to its home market for the first time. The compact crane features a five section boom from 9.47 metres to 37.2 metres, tilting cab. The 35 tonne Gril 8400T with 29.5 metre hexagonal section boom will also be on the stand.



*The new Kegiom 200 Panda is a compact, electric ride on pick and carry crane.*

tonne maximum lift capacity 5.5tmE. The crane is also available with a 22kW Perkins engine.

The 5.5tm is the smallest crane in the company's range and can lift 1.6 tonnes to a maximum height of 8.7 metres and 900kgs at its full, 5.5 metre radius and is just two metres high and 3.28 metres long. All Ormig cranes can be fitted with attachments such as jibs, forks, hooks and jaws giving the operator great versatility.



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GSR is set to launch three new truck mounted models between 18 and 25 metres.

### High five

Palfinger is set to launch five new, High Performance double knuckle boom cranes in the 20 to 30 metre/tonne class. The line was first introduced at SAIE two years ago and continues with the premiere of the PK 23502, PK 26002 EH, PK 30002, PK 30002 K and PK 33002 EH. Three brand-new compact crane models - the PC 1500, PC 2700 and PC 3800 - in the up to four metre/tonne class will also be unveiled as well as other larger loader cranes from the High Performance range. Also on the stand will be the 103 metre WT 1000 truck mounted platform.

will be on display. The crane is designed to fill the gap between the 110 tonne ATF 110G-5 and the 160 tonne ATF 160G-5. will be Available in either 10 x 6 x 10 or 10 x 8 x 10 means that all-wheel steer is standard for the first time. The six section, 60 metre boom has a 3.8 metre heavy-duty jib with a maximum capacity of 40 tonnes. A taxi version - within 12 tonne axle loads - is also available with six tonnes of its maximum 42 tonne counterweight, a 10.2/18 metre jib extension, 10x8x10 chassis with 445/95 R25 (16.00 R25) tyres, 63 tonne hook block plus a 10 tonne swivel hook.



*Palfinger is set to launch five new loader cranes in the 20 to 30 metre class as well as showing the larger PK 40002 EH.*

### New distributor for Tadano

Tadano Faun, will exhibit with Pordenone-based O.R.A. (Officina Riparazione Autogrù) its new sales distributor for Italy. The company was previously Tadano's service provider. The five axle, 130 tonne, ATF 130G-5, first shown in prototype form at Intermat,

*The 130 tonne ATF 130G-5 fills the gap between Tadano Faun 110 tonne and 160 tonne all terrain cranes.*





## Hinowa goes Lithium

Hinowa says it will show the world's first Lithium ion battery powered platform, the Goldlift 14.70 Battery. The machine features an inbuilt battery charger and can continue to work while the batteries are charging. Charging time for a completely flat battery is about five to six hours and batteries can be charged up to 2,000 times. The 14 metre tracked platform weighs 1,700kg.

## Socage Cela

SAIE will be the first opportunity for many to meet the new owners of Socage and Cela. The company remains tight lipped about its exhibit plans, but be prepared for something interesting. Leader says it has taken a larger stand than normal this year to exhibit its truck-mounted lift range. Paola Comi of Leader said: "We have some important deals that we hope to finalise during the SAIE, so we are expecting a lot of visitors, above all from the Middle East and Eastern Europe." The company will



Fassi's FX500 load limiter.

also show a number of models from the UpRight range.

Loader crane company, Fassi will introduce the new FX500 moment limiter. Designed for installation on light and light/medium duty cranes, it provides fully automatic management of the safety devices on the crane and interacts with both performance control and functional/operational management, making these functions easier to use.

The company is packaging the new limiter with its XP (eXtra Power) system and latest RCS/RCH remote control systems.



Hinowa will be showing the world's first Lithium ion battery powered platform seen here with a dust suppressor

## Where?

Bologna Fiere

## When?

28-31 October 2009

## Opening Times?

9am to 6pm on Wednesday, Thursday and Saturday

9am to 7pm on Friday

Admission cost: Free entry is offered to all International visitors, you just need to register at the International entrance on arrival.

Merlo has an upgraded 'Plus' version of its 17 metre Panoramic P40.17 telehandler



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