



Steve Shaughnessy

Shaughnessy heads Skyjack

Steve Shaughnessy has been appointed president of Canadian aerial lift manufacturer Skyjack, following Ken McDougall's secondment to Linamar's Mexican power-train operations. Shaughnessy quit his role as managing director of Loxam UK in August. He moved from his home town of Boston, USA to the UK when he joined Ashtead in 2004. Prior to this he was chief executive of Shaughnessy Equipment and then chief operating officer of American NES Rentals.

Shaughnessy and his family will move to Canada by mid-March. As deputy president of the International Powered Access Federation (IPAF) he is also due to take over as president in March.

Jim Jarrell chief operating officer of Linamar - Skyjack's parent - said: "Steve has unparalleled experience of working in the aerial lift industry at a senior level in both North America and Europe. We believe that his appointment will offer significant benefits both to the organisation and to our customers who depend upon Skyjack as synonymous with quality and innovation in the aerial lift market."

Manitex acquires Load King

Manitex, the boom truck and RT forklift manufacturer, has acquired Load King Trailers from the Genie division of Terex. Terex had announced its withdrawal from the trailer market in December and had planned the permanent closure of Load King's plant in Elk Point, South Dakota. Manitex paid a total of \$3.1 million, consisting of a promissory note of \$2.75 million, Manitex shares valued at \$250,000 and cash of \$100,000. Load King's average annual revenues over the past five years were around \$23 million.



Management changes at Hewden

Hewden, one of the UK's largest rental companies, has restructured its senior management team. Since last year the company has been organised around three regions and three regional general managers. Now the business is structured around two of those managers, Andrew Swallow previously Scotland and the North and Mark Hogg of the central region. The third manager Simon Clothier is leaving the company.

The role of regional operations manager, previously responsible for the day to day management of each region, has gone in order to create a flatter, more responsive organisation. Mark Hierons moves to the Industrial Services division and Nathan White moves to operations manager South East.

In Scotland Charlie Seivwright moves into a sales and operations role in the north of the country reporting to Swallow. Linda Jones will head up the company's Hire Direct operation in addition to being responsible for credit control. As a result of the changes Chris Johnson and Nick Childs (at one time head of Access) are leaving the business.

SED cancels show

UK construction equipment exhibition SED has cancelled its 2010 event scheduled for May. The company said that the number of registrations did not justify holding the show this year and that by pulling out it would ease pressure on manufacturers' budgets in what is a Bauma and Hillhead year. It now plans to focus on the show next year which has been scheduled for May 17, 18 and 19th, 2011.



Terex quits mining

Terex surprised everyone in December with the announcement that it has sold its mining business to Bucyrus International for \$1.3 billion in cash. The products included in the transaction include hydraulic mining excavators, electric drive mining trucks, track and rotary blast hole drills, and the highwall miner, as well as the related parts and aftermarket service businesses, including the company-owned distribution locations. The transaction, which is subject to regulatory approvals, is expected to complete during the first quarter of 2010. Chief executive Ron DeFeo said: "The \$1 billion of after-tax proceeds will allow Terex to invest in its current, high return-on-capital businesses, or to look to add new, well positioned niche manufacturers with strong market presence to the Company's portfolio."

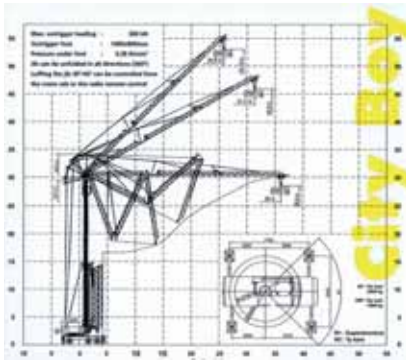


This City Boy is no 'wide boy'

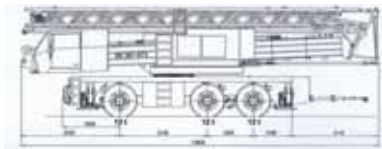
Speerings is planning to introduce a new three axle, single cab mobile self erecting tower crane the SK387-AT3 City Boy. The new model is lighter and more compact than any previous mobile self erector with a chassis length of 9.7 metres and an overall width of 2.5 metres.

In spite of its diminutive dimensions it can lift 2,000kg to 36 metres radius at 30 metres of height. Alternatively it can lift the same load to a height of 53 metres at a radius of almost 26 metres. Maximum capacity is 7,000 kg at up to 9.5 metres.

The new crane is not only revolutionary in its basic design, but also features Eco Drive, a built-in battery pack allowing it to both drive and operate with zero emissions, ideal in areas where noise or emissions are an issue. The new model will be unveiled at Bauma in April.



The new crane covers up to 53 metres high and 36 metres radius.



The new Speerings City Boy SK387-AT3

Cypriot takes Ukrainian crane company

Cyprus-based Halfona Investments has clearance to buy a majority stake in the Drohobych Truck Crane Plant in Ukraine which builds Dzak/DAK cranes. The deal will give the buyer more than 50 percent of the voting shares in the business. At the end of 2007 the plant's four largest shareholders were registered at the same address in Dnipropetrovsk and included Ukragromash (25%), Unikum (31.68%), Anklav (19.13%) and Starcom (20.76%).

The company, founded in 1959, operates from a 32 hectare site, with around 54,000 square metres of covered production space spread over 11 buildings. It has also established an assembly operation in the Indian city of Nashik - DAK Crane India. The first unit a KTA-25 truck crane to be built there has already been completed.



Maeda arrives in Azerbaijan

Kranlyft has shipped the first Maeda mini crane into Azerbaijan, the first Maeda in the Caspian region. The unit, a MC405CRM-E spider crane, has been sold to Baku-based JSC "Metal Qaynaq Sinaq" (MQS). The company, which provides a range of services for oil and gas projects in the region, was founded in 1998 and is 100 percent locally owned with 220 employees.

The Maeda 405's first job involves landscaping work on a construction site on the outskirts of Baku. A Kranlyft technical specialist accompanied the crane to conduct



MQS has purchased the first Maeda in Azerbaijan, an MC405 spider crane.

training for MQS's crane operators and mechanics.

Italy delays EN12999-2009

UNI, the Italian organisation for standardisation, has lodged an appeal with CEN/CENELEC against the ratification of the latest revision of the EN12999-2009 standard for loader cranes which was due to be published at the end of December.

A meeting of the CEN working group will be held in Germany on February 11th to discuss the details of the appeal which cites four key objections.

The objections will either be rejected or the standard changed accordingly. Regardless of the decision, the introduction/harmonisation of the latest revision of EN12999 faces further delays as a result.

The current A2 version of the EN12999 standard does not meet the Essential Health & Safety Requirements (EHSR's) of the new Machinery Directive that came into force at the end of December. Until the new revised standard is available manufacturers/importers will have to declare conformity directly with the EHSRs of the Machinery Directive.

One area of concern is the rated load indication and stabiliser position monitoring and interlocks. Any company putting a 2010 built crane into service needs to ensure that it meets the new directive in spite of the fact that the standard has yet to be harmonised.



Haulotte pulls out of Bauma

Aerial lift/telehandler manufacturer Haulotte has announced that it will not exhibit at Bauma 2010. Haulotte president Alexandre Saubot told Cranes & Access that the decision had been a very difficult one, but that the management team had weighed up the costs, which were in the region of €500,000 plus personnel, travel and lodging costs, with the alternative uses it could put the funds to. "While all of the customers we spoke to would like us to be there, when given the option of spending more on customer support, local marketing and extra product development there was no question which was the better investment," said Saubot.



Fagioli shows off its new 1,350 tonne LR 11350 to a group of international customers.

Fagioli introduces 1,350 tonner

Italian heavy transport and lifting group Fagioli has shown its new 1,350 tonne Liebherr LR 11350 crawler crane to a group of international customers at the manufacturer's facility at Echingen.

The crane - which will be delivered shortly - was put through its paces in a demonstration that included showing off its precision lifting capability by pressing a cork into the neck of a champagne bottle. Fagioli ordered two Liebherr crawlers - a 750 tonne LR 1750 and the LR 11350 - just over a year ago in order to extend its 'full service' capability starting from feasibility and engineering, right across the entire range of moving and lifting heavy loads.

New improved Panda crane

Australian Crane and Machinery (ACM) has launched a new 20 tonne articulated mobile All-Terrain crane - the latest product of a joint venture with one of China's largest equipment manufacturers, XCMG.

The Panda ARC-20 has a travel speed of 80 km per hour and includes components from major manufacturers such as Cummins engines, Allison transmissions, Meritor axles, ZF sub-transmissions and Vickers hydraulics.

ACM general manager, Phil Chadwick said: "This is an updated and improved version of a popular pick and carry crane. Its lack of competition means that we are confident that it will attract a great deal of interest."



The 20 tonne pick & carry crane has a road speed of 80 kph

HGV exemptions to go

The current exemption from annual Heavy Goods Vehicle road worthiness tests for mobile cranes and large truck mounted aerial lifts in the UK looks set to end. A government consultation document is currently being distributed that seeks comment from interested parties over the next three months.

The document proposes to withdraw the exemption from nearly 5,000 road going cranes and more than 3,000 truck mounted lifts currently registered in the UK. Once the consultation process is closed on March 19th there will be a delay of a further three months or so before the findings are published, with any changes likely to come into force in 2011.

Copies of the consultation document can be found at www.dft.gov.uk and responses should be sent to Joanne Wake, e-mail: vehicleroadworthiness@dft.gsi.gov.uk

HSS adds Liftpod

UK-based rental company HSS has become one of the first rental companies in Europe to add JLG's Liftpod to its fleet.

The Liftpod was developed by JLG in Australia and launched internationally at Conexpo almost two years ago. However the European CE approval has taken much longer than expected and was only recently completed.

The Liftpod will be HSS' smallest, most portable non propelled vertical lift with a working height of up to 4.3 metres and 70kg weight.



HSS is the first European company to add the Liftpod to its fleet

4th generation lifts

German-based truck mounted aerial lift manufacturer Ruthmann is to launch four new 4th generation Steiger TB machines at Bauma, including a 27 metre unit on a 3,500kg chassis.

The Steiger TB270 concept machine was shown at Platformers Days last year and features a 27 metre working height and will be available on a variety of 3.5 tonne trucks. Ruthmann says that as with the current generation TB series (which will remain in production) more emphasis will be put on off-road capability and load capacity.

There will be three other models in the new line up. The features of the TB 270 will be integrated into two of these - the 23 metre TB 230 and the 19 metre TB 190. The company is also launching a completely new boom system and will be seen on the Steiger TBR 200, a 20.5 metre telescoping boom platform with 110 degree rotating jib.

GTK1100 arrives in China

The first Grove GTK 1100 telescopic tower crane in Asia, owned by China Power Equipment Installation Engineering Co (CPIE) has completed its first contract helping to build a major wind farm installation in Inner Mongolia, China. The unique crane installed 92 wind turbines with tower heights of more than 70 metres and turbine sections up to 75 tonnes in desert conditions.

Zhu Jingcheng, chairman of CPIE said: "There was no other mobile crane in the world that could handle this job, given the height and working radius required. The GTK combines a perfect blend of short working radius, tall height and strong capacity that is needed for this type of work."

The crane installed two 1.5MW windmills in Ganqika, Inner Mongolia shortly after being delivered at the end of June 2009. However the main contract was the installation of 90 wind turbines at the Zhurihe Wind Farm at the end of last year.

"The whole area is turning into a desert because of drought, soil erosion and water loss," said Zhu Jingcheng. "The main roads are flat, straight and well-prepared, but around the windmills' foundations was loose soil, which meant heavier cranes couldn't setup nearby. Because the GTK1100 is relatively lightweight, we didn't have any difficulties with setup. We were also able to drive the GTK1100 with the superstructure attached, reducing our transport convoy, which made things cheaper and faster. Travelling in this configuration also means a smaller assist crane."



This was the first job in which the GTK was moved with superstructure in place



The Grove GTK1100 at work in outer Mongolia

New electric lifts in Copenhagen

Versalift and the Smith Electric Vehicle division of Tanfield both launched all electric vehicle mounted lifts at December's Climate Conference in Copenhagen. The 13 metre Versalift ET36LF mounted on a Smiths Transit-based Edison chassis, has been developed in partnership with Scottish and Southern Energy and has a 160km range from its lithium ion batteries. (see more details on page 23)



The Versalift ET36LF on display in Copenhagen.

IPAF adds fire fighting course

IPAF has launched a special course for aerial lifts for fighting fires. The new category will be piloted in the Netherlands with an international roll-out at a later date. The course is aimed at all fire fighters who operate rescue vehicles including aerial work platforms and ladder trucks and was requested by several fire brigades asking for a standard fire fighting course tailored to their specific needs.

12 month review

The UK Health and Safety Executive will review the new tower crane register after just 12 months giving an early opportunity to extend or scrap the system. Traditionally there is a delay of between three and five years before a performance review of new regulations.

The register has been criticised as 'pointless' by many trade bodies saying that it is predominantly aimed at public reassurance rather than improving safety standards. The HSE has not yet decided how it will measure its success, but said that key factors could include numbers of registrations, hits on the website and public inquiries.



The HSE will review new tower crane rules after just 12 months

XCMG raise funds

Chinese crane and construction equipment manufacturer XCMG, is planning to raise 5 billion Yuan (\$733 million) through the sale of new shares. The company says funds will be used to 'finance new nine new projects and obtain advanced technology through additional research and development'.

The new shares will be issued in a private placement to 10 unnamed investors. The shares were trading at 33.65 Yuan (about \$5) almost twice what they were a year ago. The Shenzhen listed company claims that the nine projects will add annual profits of nearly 2.3 billion Yuan (\$337 million) once complete. First quarter revenues were 14.2 billion Yuan (\$2 billion) with profits of 1.3 billion Yuan (\$190 million).



An XCMG truck crane at Intermat 2009.

The Rowes at it again

Creditors trying to obtain payment from UK lifting company PSS claim to have been warned that the company may be liquidated. The current PSS company PSS (LT) was registered on the same day in 2006 as PSS (Lifting) which traded under the same name - PSS Group - until it was placed into liquidation a year ago. The owners Lee and Kenneth Rowe have a history of setting up multiple companies with the PSS initials and then shifting business from the trading company to the dormant company before liquidating the former.

In spite of the 'unfortunate' business history of the Rowes, they appear to have run up considerable debts with a number of crane hire companies. PSS was appointed as a CPCS testing centre last July. We understand that the Rowes set up a new PSS company called Professional Specialist Services Ltd. in 2007.

New crawler crane

US-based aerial lift and boom truck manufacturer Altec Industries has launched a special track mounted crane and aerial work platform mounted on a Prinoth Go-Tract tracked chassis. The first unit mates a 38 tonne Altec AC38-127S crane to the largest tracked chassis in the Go-Tract range, the new GT4500. The unit has a maximum tip height of 58 metres and includes an optional, fully integrated, two-man work platform and fully insulated jibs or platform attachments.

The crane is designed for transmission line construction and maintenance work over ground inaccessible to regular vehicles. The new machine also boasts a payload of up to 20 tonnes on its cargo deck. Beam and jack outriggers not only provide stability but also assist in levelling the machine on uneven ground.



The Altec AC38-127S crane on the new Go-Tract GT4500 chassis

Geda pulls out of Sweden

German-based hoist, mast climber and suspended access Specialist Geda, has closed its Swedish plant with the loss of 30 jobs.

The company opened the facility in Skellefteå in 2007 to build and develop a larger range of rack and pinion hoists and material lifts with capacities from two to 3.5 tonnes and heights of up to 400 metres. The facility was also the base for the group's Scandinavian operations. Production will wind down in January and February as it is transferred to the company's German facilities.

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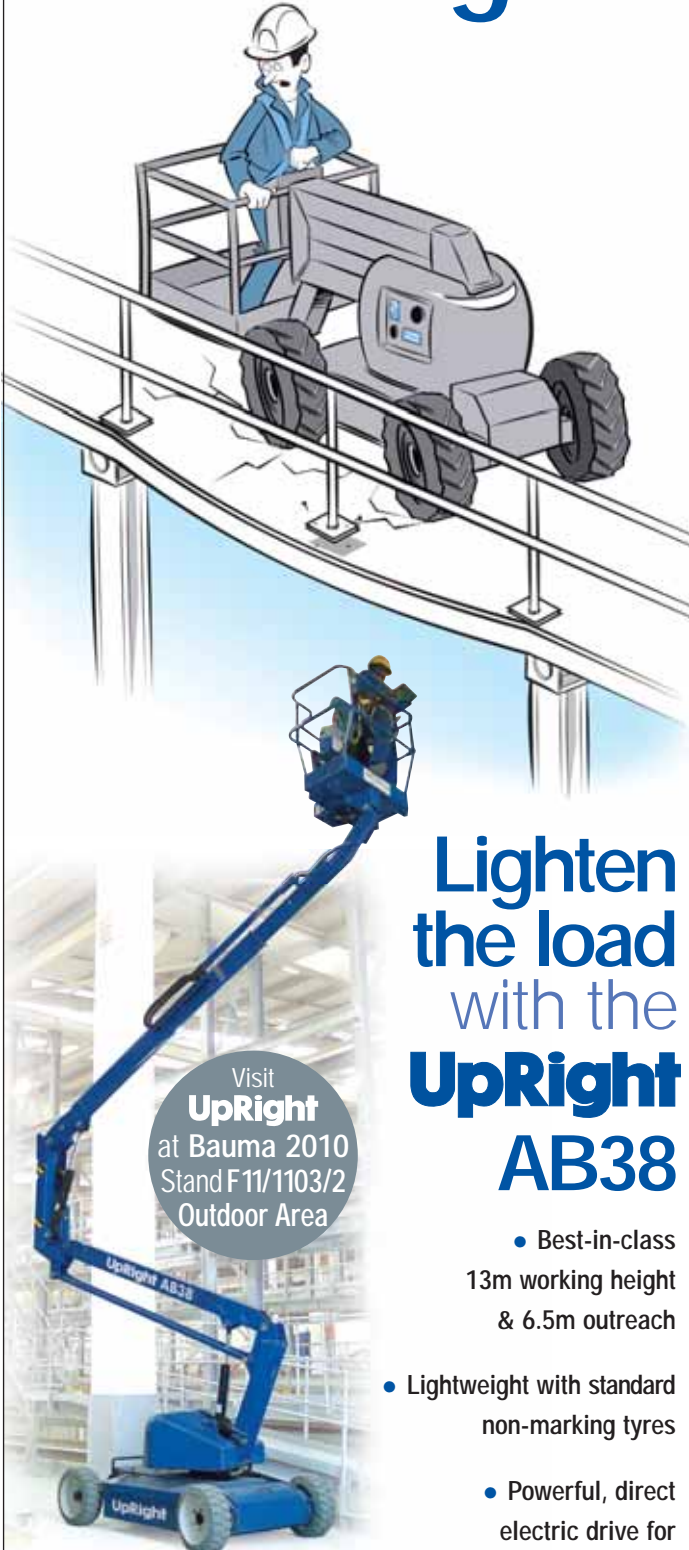
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In the City

Grove has delivered one of its new 45 tonne, GCK3045 City type All Terrain cranes to Hamburg-based crane rental company KSG Kranservice.



Operator Lutz Seidler takes delivery of the new GCK3045

Sumitomo Corp buys into Sunstate

Sumitomo Corp has purchased a \$50 million, minority stake in Phoenix, Arizona-based rental company Sunstate. Majority Sunstate shareholder Michael Watts will continue to head the company with the current management team. Sumitomo already owns SMS Rents - a 15 location rental company in Canada - and says it plans to become a leading company in the North American equipment rental market

RB cranes relocated

UK-based RB cranes and Priestman Grabs - acquired by Delden CSE from Langley holdings in October - are now trading as a division of Delden-CSE, from its depot at Selston, Nottinghamshire. David Warwick remains as sales manager. Delden manufactures genuine spare parts for the entire range of RB/Ruston Bucyrus crawler cranes and a full range of new Priestman Grabs. The company also operates a crawler crane rental business and used crane sales operation from the same premises.

New UK Access Alliance

A new UK grouping of independent access rental companies - The Access Alliance - has held its first meeting. The new organisation is following the formula of the Access Link in which a number of regional companies with common aims and quality standards agree to work together to provide their customers with a national coverage.

Ben Hirst of founder member Horizon Platforms said: "The support and enthusiasm that we have is incredible. Each member offers a professional customer-focussed service in its own region. We are pleased to welcome other companies on board, but we are not prepared to dilute the quality of service. As a result, certain standards of equipment are required along with a passion for customer service and attention to detail."

The Initial membership comprises the following companies:

- Access Plus Scotland • Horizon Platforms Northern England
- G T Access Midlands/ South West
- London Tower Services London/South East
- Mr Plant London/ South East • ES Access North East
- G B Access Northamptonshire • Sky High Access East Anglia
- Tracked Access London/South East



(L-R) Graham Brooks, GB Access; Steve Urzagallo, LTS; Ben Hirst, Horizon; Paul Fairhall, LTS; Tom Long, GTA; David Hall, Access Plus; Jonathan Till, GT Access; Rory Duggan, Horizon; Ray Tye, ES Access; Gary Rose, Access Plus; Tony Crawford, Mr Plant and Chris Wrigley, Sky High.

Giraf at work

The first Giraf Track crawler mounted boom lift is now working in the UK. However, unlike the standard model displayed at Apex in 2008 and Vertikal Days last year, the unit sold to Devon-based telehandler rental company and specialist contractor Cropmech, is fitted with a superstructure mounted operators cab.

The machine also includes a number of attachments including a 400kg capacity work platform with 20 metre working height and a chassis mount dozer blade that can level the unit up on sloping ground, while acting as an anchor on steeper slopes.

The unit can also be fitted with forks, making this a 360 degree crawler mounted telehandler, or equipped with a winch and boom nose, turning it in to a small crane. The Giraf is based on a Merlo telehandler superstructure and a heavy duty Caterpillar excavator chassis.

Cropmech has purchased the unit with the utility market in mind where rough terrain capability and a decent lift capacity are appreciated, as is the versatility of being able to switch between aerial lift, telehandler and crane.



The Giraf Track with cab at work on overhead power lines

Law firm files suit against Terex

Law firm Iazard Nobel has filed a lawsuit against Terex, seeking class action status on behalf of all those who purchased Terex shares between February 20th, 2008 and September 4th, 2008.

The Complaint charges Terex and certain executives and officers with violating federal securities laws by failing to disclose material adverse facts about the company's true financial condition, business and prospects.

On September 4th, 2008, Terex announced that it was updating its '2008 full year guidance and providing quarterly guidance due to changing market conditions'. The effect of the statements was a 20 percent fall in the price of Terex stock to close at \$38.02 per share.

New access products

Following its acquisition by the Altrad Group in September 2008, Derbyshire-based construction equipment producer the Belle Group, will unveil a number of new access products next month. Including a new Façade and Plettac multi-directional scaffold systems.



Belle Group UK managing director Ray Neilson (L) with Mohed Altrad.

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What a star

Glasgow-based Active Rentals has taken delivery of two, 10 metre working height Haulotte Star 10 mast booms - the first Haulotte products in the company's rental fleet.

"We highlighted areas that we wished to strengthen and are currently altering the fleet mix to satisfy demand," said Active's general manager Ronny Traynor. "The Haulotte Star 10's have already proven a popular addition".



Andrew McCusker (L) MD of Active Rentals and Dave Roddy of Haulotte.

Streamlined three row reachstacker

Kalmar has introduced the DRF420-450L, a new 'streamlined' three row reachstacker. The unit can lift containers five high, while containers can be picked or dropped-off with the machine approaching from any angle up to 90 degrees. Maximum lifting capacity is 45 tonnes in first row, 30 tonnes in the second and 15 tonnes in the third row of containers.

Kalmar says that the DRF420-450L provides increased customer value, with performance and functions that are suitable for terminals with medium capacity and average operational requirements.



The Kalmar DRF420-450L reachstacker

A red herring

A UK telehandler operator Nigel Herring, 35, has been jailed for 21 months after being found guilty of manslaughter resulting from gross negligence, following a fatal accident at a site in Cattedown, Plymouth on September 14th 2007. A 280kg skip he was lifting fell onto bricklayer, Reece French, 20, who was working below. Herring, who worked for contractor Kier Western, was found guilty of not following safety procedures and being grossly negligent.

High Court judge Tomlinson said: "Testing the machine while lifting the load above the heads of two fellow-workers was the height of folly and grossly negligent. It falls so far below what one can expect of a careful and competent telescopic handler driver as to amount to a criminal act."

IPS-Snorkel JV in Oz

UK-based Independent Parts and Service has agreed a joint venture with Snorkel Australia to create IPS (Aust) Pty Ltd - IPSA - to provide a full aftermarket support and service to the local aerial lift market.

The new venture will take over the management of the Snorkel workshops in Sydney, Brisbane, Melbourne and Perth, using them as a base to provide a full product support service for all brands of aerial lift.

Rick Mustillo of IPS, and managing director of the new venture said: "The new company will support the Snorkel sales organisation with pre-delivery inspections and warranty support, while offering servicing for all brands of elevating work platforms, including 10 year inspections, workshop-based repairs, rebuilds, breakdown services and preventative maintenance contracts. We will also offer sales and sourcing of multi-brand spare parts."

Higher profits on reduced revenues

The UK's largest crane rental company Ainscough Crane Hire, has posted 2008/9 profits up five percent to £30 million while revenues for the 12 months to the end of May are down just over three percent to £128.6 million. The figures include £7.3 million from crane sales, compared to £1.6 million in 2008 and include a full year's contribution from James Jack Lifting, acquired in April 2008.

Neil Partridge, managing director said: "During the period we responded quickly to changing market conditions, reducing our lower tonnage crane fleet and streamlining operating costs. We also completed the integration of James Jack which has delivered an excellent contribution to the overall business and extended our reach in Scotland.

We have invested a further £30 million, primarily in a new heavy lifting crane fleet suited to major infrastructure projects."



One of Ainscough's new Terex Demag CC2500-1 crawler cranes

A spider first

Manchester-based Higher Access is the first specialist spider lift rental company to be awarded IPAF Rental+ accreditation "Achieving this accreditation is testament to the work that our team have put in to ensure our customers receive the best service possible," said director Lucy Ashburner. "We are committed to driving the company forward in terms of investment in management systems, people and plant and are delighted to be the first spider lift specialist to gain this certification."



Giles Councill from IPAF presents the award to Lucy Ashburner, a director of Higher Access.

Access Link chair re-elected

Malcolm Bowers has been re-elected as chairman of the Access Link - the UK association of independently owned regional rental companies.

"The Link will continue to work at 'quality over quantity' and the basic membership requirement of IPAF Rental+ plays an important part in ensuring that we give our customers the quality assurance that they need at a time when so many competitors are cutting costs," said Bowers.

Oxford-based 2 Cousins Access is the latest member to win IPAF Rental+ accreditation, leaving only a couple of members who are awaiting their final audits.

In the Grove

The first Grove GSK55 trailer crane has started work with lead customer Sönke Jordt in Germany. Its first job was the installation of structural components at a EUROline Logistik factory extension in Gross Parin north of Lubeck.

The crane was on site for two days placing a variety of frame, wall and roof units weighing up to three tonnes to a radius of 20 to 22 metres. The GSK55 combines the Grove GMK3055 All-Terrain crane superstructure, with a specially-designed chassis that acts as an articulated trailer. The crane is totally self contained and can be married to any tractor unit - which suits companies like Sönke Jordt, which operates a fleet of trucks.

Gross vehicle weight is 41.8 tonnes, with two axles on the tractor and three on the trailer, the crane does not exceed nine tonne axle weights. Operator, Hartmut Lehn, said: "The crane is manoeuvrable, very quiet and you're not seated as high up as in an All-Terrain crane so it's easier to communicate with signalmen."

An' I would drive 10,000 miles.....

Two brothers from Blairgowrie and Meigle in Scotland have entered the 10,000 mile Mongol Rally as the 'Bald Avengers' in a van mounted aerial lift to raise money for a number of charities, including the Christina Noble Children's Foundation, Cash4Kids and Tayside Mountain Rescue. Ben Robertson, 52 and younger brother Trevor, 44, will set out with 300 other vehicles from Goodwood, Sussex in July. The rally will take six weeks to cover the 10,000 miles to the Mongolian capital Ulan Bator and the brothers plan to leave the lift behind for locals to

use. Trevor Robertson said: "The organisers had a list of vehicles they would like entrants to use and we thought we'd choose the most unusual. We liked the idea of a rally to Mongolia in a vehicle which is totally unsuitable for the trip. It also allows us to carry more things. We're hoping that we can fill up the van with medical supplies and other goods".



Ben & Trevor Robertson with their well worn van mount.



The Grove GSK55 at work

Go west my son

UK-based rental company Kimberly Access is opening a second London location this month in Iver, Buckinghamshire to the West of London.

Kimberly chairman Ray Ledger said: "Having successfully established the East London depot in early 2009 it now makes sense to open in West London as part of our stated strategy to achieve nationwide coverage both organically and by acquisition."

Kimberly Access is also looking to expand through regional acquisitions which will operate under their own brand names via its new Alliance Access Group Holding venture.

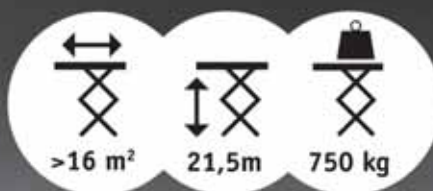


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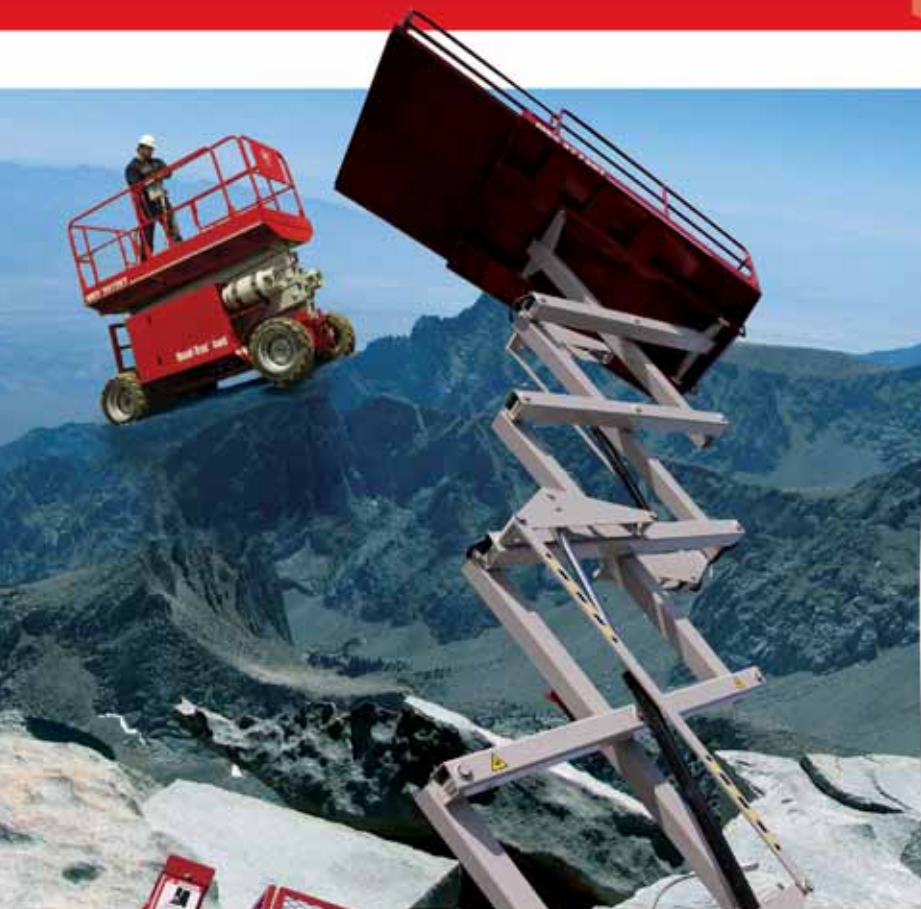
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• **Link Belt** has appointed **Bruce Kabalen** as manager, marketing communications.



Bruce Kabalen

• **Skyjack** has appointed **Strongco Equipment** as a VR telehandler distributor in Ontario.

• **Cargotec** has sold its US-based hydraulic cylinder manufacturing business, **Waltco Hydraulics** to Ligon Industries.

• **Aichi** will launch a new 10m/32ft platform height compact electric slab scissor lift at Bauma.

• **JLG** parent, **Oshkosh**, has won a new \$290 million contract from the US Army.



Paul O'Kelly

• **Harsco** has appointed **Paul O'Kelly** to head up its European Infrastructure (scaffold) operations.

• **Wim Le Roy** of Belgian rental company **Heli**, and partner **Sofie** are celebrating the arrival of a baby daughter **Zoë**.

• **NES** has opened its first **IPAF** approved operator training centre in Des Plaines, Illinois.

• **Speedy Hire**, the UK's largest equipment rental company, has extended its Middle East agreement with **Al Futtaim Carillion**.

• UK-based **Aerial Platforms** has been appointed as an IPAF training centre.

• **OSHA**, has revealed its Top 10 list of safety violations in USA during 2009.

• **Washington State's** construction crane certification deadline expired on January 1, the majority remain unregistered.

• The first **Mercedes Zetros** for civilian use has started work for a utility company equipped with Hiab crane and platform.



Mercedes Zetros

• UK-based aerial lift rental company, **Hi-Reach Access** has achieved Safe Contractor accreditation.

• Finnish-based international rental company **Cramo**, is taking a €22 million asset write down.

• Finnish contractor **Oka Oy** has signed a five-year rental agreement with **Ramirent Finland**.

• **Tanfield** has appointed **Jon Peter Pither**, 75, as its new chairman replacing **Roy Stanley** who has stepped down.

• **American Crane and Tractor** has appointed **Lowell Snow** as director of strategic accounts.

• **Riwal** has integrated **Instant Holland's** aerial lift business into its own operations, following the completion of its acquisition on January 1.

• The first West African **Cat Rental Store** has opened in Ouagadougou, Burkina Faso.

• **Manitou** told its EGM that its Gehl subsidiary was in technical default with its bankers.

• German spider and truck mounted lift manufacturer **Teupen**, has appointed **Scott Reynolds** as president of Teupen USA.



Scott Reynolds

• **Three men** were arrested as part of a fraud investigation into the supply of aerial lifts to Darlington Borough Council, in the UK.

• **Harsco** owner of **SGB** and **Hünnebeck** has secured a three year, \$570 million back-up credit facility.

• **Genie** has launched a new battery charger for its compact slab scissor models.

• Italian truck mounted lift manufacturer **Multitel Pagliero** is planning to launch a new 75 metre model at Bauma.

• **Mace Construction** has signed an agreement with **Speedy Hire** for an on-site facility at the Shard development in London.

• **Terex** is restoring its senior executive's 10% pay cut and compensating for loss of perks.

• **Patrick Biasin** general manager of **ATN**, the French-based manufacturer of boom lifts, has left the company.

• **Daylesford Organics**, a business run by **Sir Anthony Bamford** and his wife was fined £90,000 following a fatal accident with a telehandler.

• **Harsco**, owner of **SGB**, **Hünnebeck** and **Patent Scaffold** has acquired **Bell Scaffolding Group** in Australia.

• **Dave Birkhauser** of **Manitowoc** has retired after a life spent in the crane industry.



David Birkhauser

• **Poclain Hydraulics** has taken a majority stake in the fluid power division of **Comer Industries**.

• **Safeworks**, the suspended platform manufacturer and rental company has lost its legal battle against **Spyderlift**, the **Unic** crane distributor in the USA.

• UK-based mini crane group **GGR** has opened a **CPCS** accredited testing centre for category A66 cranes in Oldham.

• We have received more reports of counterfeit **Tadano** cranes being offered by China based dealers.

• **Iteco**, now part of **Imer Group**, has appointed new distributors **Kemp Hoogwerkers** in Holland, **Hamme** in Belgium and **Sklad** in Russia.

• Arizona-based **Sunstate Equipment** has opened new locations in Texas and Oklahoma.

• UK-based access specialist, **Rapid Platforms** has won a 5 year contract as supplier of choice to **Marshall Aerospace**.

• The **Lifting Equipment Engineers Association** has elected **Chris Towne** as its new chairman.



Chris Towne

• Australian access veteran **Phil Zeitsch** of **Ace Scaffolding Services** passed away in December.

• **Cargotec** has acquired the port equipment division of **Maghrepic S.A.** in Casablanca, Morocco.

• Spanish rental group **GAM**, has reported improved revenues and profitability for its third quarter.

• **Mastclimbers** of Atlanta claims to have cuts its insurance premiums by 40% after implementing **AWPT** training.

• **Valerio Rampini**, previously with **Socage**, has joined **Oil & Steel** as an export area manager.



Valerio Rampini

• The US Department of Labor & Industries and **Lewis Equipment** have settled an appeal over safety citations.

• **Trojan Battery** has appointed the **Worldwide Battery Company** as a master distributor.

• **FASET**, the association for fall arrest and safety nets, has published new standards for testing and repairing safety nets.

• International Parts & Service company **IPS** has appointed **Matthew Ashby** as UK senior account manager.



Matthew Ashby

• UK-based **Rapid Platforms** has added a **Bil-Jax 45XA** self propelled articulated boom to its fleet.

• Eight **Lavendon** directors acquired more than 805,000 additional shares in the group's recent offering.

• UK crane and offshore lifting specialist **Port Services** has won OHSAS 18001:2007 accreditation.

• **Bosch**, **Deutz** and **Eberspächer** have formed a joint venture for diesel exhaust after-treatment devices.

• Florida-based crane sales and rental company, **General Crane** has filed for Chapter 11 bankruptcy protection.

• **United Rentals** is to redeem \$271 million of outstanding 14% HoldCo Notes that mature in 2014.

• UK-based rental company **GCS** has added four new **JCB** telehandlers to its fleet which also includes reindeers.

• A group of **Kranlyft** dealers and customers visited the **Maeda** crane plant in Japan.

• **Kier Plant** in the UK has taken delivery of a 70 tonne **Kobelco CKE700** for London's Olympic Village.



Kier Plant

• UK overhead crane and hoist manufacturer **Street Crane** has appointed **Juffali Heavy Equipment Company** for the Kingdom of Saudi Arabia.

• Staffordshire County Council has purchased two **Sennebogen 305** Multihandlers for waste recycling.

• **Caterpillar** has acquired **JCS**, a South Korean manufacturer of undercarriage components and opened an R&D centre in China.

• A **Galizia G90** electric pick & carry crane has gone to work on the **Veneranda Fabbrica del Duomo di Milano**.

• **Ashtead** has reported quarterly profits are up, while revenues continue to fall.

• Suspended access specialist **Spider**, has appointed **Joe Simone** as operations manager for its New York and **Eric Valentine** as Branch managers in New York and Las Vegas.

• **Resolute Holdings** has merged **Structure-flex Lifting** with its **Trans-Web** lifting slings and safety systems manufacturer.

• UK-based **Instant Training** has moved into new, larger premises.

• A federal judge has appointed **George Stamboulidis** a former prosecutor to head New York's tower crane union investigation.

• **Wynne Systems**, owner of **RentalMan** software has appointed **Erwin Luijten** as a senior project manager for its European region.

• **Vp**, owner of **UK Forks/Hire Station**, has announced its results for the first six months with revenues down 16%.

• Former **Genie** owner and senior vice president of global sales **Roger Brown**, retired at the end of December.



Roger Brown

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