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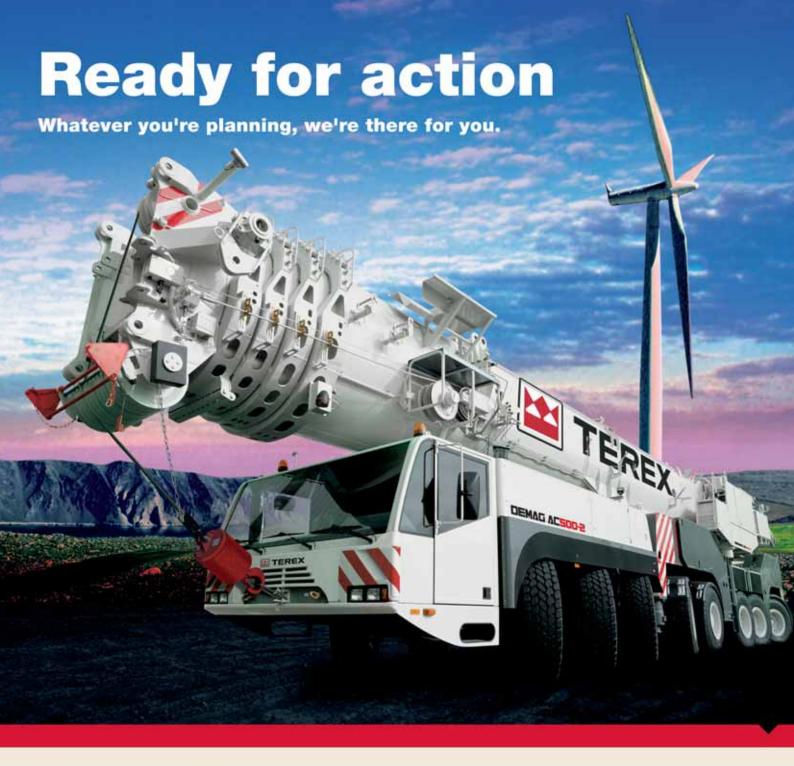
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On the cover:

New Caterpillar telehandlers built under the JLG-CAT alliance are being added to the Hewden fleet, the UK's largest at over 2,000 units. Our telehandler feature is on page 39



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Lavendon buys Rise Hire, Tellock takes over at Manitowoc, New president for Manitowoc Crane Group, Maeda to launch new LC compact crawler cranes, New low level push around from CTE, Merlo introduces new aerial lift concept, Wacker to merge with Neuson Kramer, Crane man arrested, Skyjack doubles its warranty period, UpRight re-introduces AB46,

Skylift teams up with JCB, AFI moves into Scotland, Euroloc buys Nacanco, Gam bids for Vilatel.

The BIG Bauma review 16

We devote six pages to look over the news and new products at Bauma and still run out of space. With four editorial staff at the big show we bought back thousands of photos and pages and pages of notes. Here is our first attempt to give a flavour for the event.

Trailer lifts 27

We take a brief look at the changing face of the 12 metre trailer lift market, we also report on our visit to possibly Europe's largest trailer lift manufacturer - Dinolift and finally take a look at the only series production trailer mounted



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scissor lift sold in the UK, the recently imported PLE range sold by Planet Platforms.

SED preview 33

We take a look at the SED show and highlight the new products to look for. We also provide you with a full and comprehensive listing of the crane, access and

telehandler exhibitors.

Telescopic handlers 39

The past 12 months have seen a raft of new products from just about every manufacturer. We therefore devote our telehandler feature to a review of what's new at each company. With the market still growing rapidly, along with the number of company's competing for a piece of the action, there is a lot going on.

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Strict rules apply any time you put a boom in the air near an airport. Expert, Shaun McAleer of Manchester airport provides details on when and what you need to do, giving an insider's view of the situation.

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We feature the first of an occasional page from the Ladder Association providing facts, tips and information on the use of ladders in the workplace.

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Back by popular demand we bring you four pages of photographs from this year's IPAF summit. This year with a little fun, hopefully not at anyone's expense.

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Airport Liftina



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A paler shade of green?

In the early days of being environmentally friendly - probably in the mid '70's - groups such as The Scouts would organise 'recycled newspaper collections' to raise money.

Unfortunately, the market was not yet ready for the poor quality recycled products and after a few years the whole exercise failed. In fact, it is true to say that more natural resources were expended in collecting and transporting the paper than the recyclers could ever save. It just didn't stack up.

30 years on, how things have changed caused by a scarcity of natural resources and increasing prices. We are now being forced to recycle and are happy to split our refuse into bottles, cans and paper. We are repeatedly told of the increasing percentage of the products we buy that are recyclable. If we are now 'green', 30 years ago we were probably just khaki.

But where is all this going?

At last month's Bauma I sat in numerous press conferences given by the major manufacturers and in almost every one the first question asked by my esteemed colleagues of the press was about hybrid technology. What were the manufacturers doing? Why hadn't they produced a hybrid machine?

Most gave the 'PC' answer saying they were in the process of developing, not yet ready, would probably be a few more years..........In the process they were spending millions on developing the technology. Indeed Volvo Construction Equipment is spending £75 million a year developing hybrid solutions.

Then Terex chairman Ron Defeo took a different line saying that his company would 'wait and see' and that hybrid technology had a long way to go. His way of being 'green' would be to eliminate waste and by finding a use for and recycling old equipment.

I am all for doing my thing to save the planet, but will the vast amounts of money and resources being poured into hybrid technology by nearly every major manufacturer really end up in future worthwhile savings. Even when it is properly tried and tested, there is still the problem of old machines. Perhaps we should adopt Ron Defeo's mantra and all make a concerted effort to do what we can now rather than waiting for the hi-tech hybrids of the future. Hybrid technology is a bit like the newspaper collections of 30 years ago - it is the right path to take, just ahead of its time. It's time will come, but for now, maybe its time to concentrate on what's closer to home.

Mark Darwin

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