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Equipment auctions 35

According to Jonnie Keys of Euro Auctions, prices have been holding firm across the board. He speaks to Mark Darwin on the current state of the crane and access auction market.

Dealer Guide 39

Our UK and Ireland Dealer Guide give you all the information you need about where to source all your lifting, telehandler and access equipment.



All the equipment, people, deals and music from the best Vertikal Days yet - reviewed in pictures.

Frank Scarborough 66

/er<mark>tikal</mark>

Publisher Leigh Sparrow recalls the life and career of Frank Scarborough well known in both the crane and access industries, who died early this month aged 62.

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In the next C&A

In the next issue of C&A we have the UK and Ireland Top 30 rental companies, Crawler cranes, Van mounted lifts, Insulated and utility work platforms and Telehandlers.

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Spierings runs into difficulty, CPA launches mobile crane 'best practice guide, Partner switch at Weldex, Vertikal Days success, Haulotte expands telehandler line, Tower crane spigot alert, Hewden creates jobs in HQ relocation, Big fleet expansion for ALE, Fuwa launches 1,250 tonne crawler crane, Genie restructures European operations, Record crane sales at auction, Lampson cited for 2008 accident, CTE restructures, Manitex acquires CVS Ferrari, New European 35 tonne Zoomlion truck crane, Smart buys Ascendant van mount, Fire destroys Tinsley facility, Ashtead cranks up capex, New Bobcat telehandler hoist, H.A.B appoints Ascendant Access.

Industrial access 16

The underlying potential of the industrial market is huge and yet still remains untapped. We ask

why? and look at the myriad of products at the small end of the access scale for those planning their annual plant

shutdown work. We also interview Cameron Reid (left) of Harsco about his

plans for rationalising and reorganising the company's access fleet.

Industrial lifting 27

Over the next month or two, production facilities throughout Europe will be carrying out planned maintenance and improvements as they close down for their summer break. While there are many different alternatives for the lifting and shifting aspect of the work, a pick & carry crane

built specifically for the task is by far and away the best option. We take a look at the smaller end of the market.



On the cover:

A bloomin' big flower - a Unic URW 706 spider crane together with an aerial lift help erect a 14 metre high wind-powered illuminated 'flower' on the banks of the River Mersey in Widnes.



Vertikal Days review



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Knee-jerk or lip service?

Most of you will know that here in the UK we have a new government, the first coalition government since the Second World War. Shortly after coming to power the new government was

confronted with a tragic incident in Cumbria in which a man went on a shooting rampage, killing 12 totally innocent individuals.

In recent years, British governments faced with such incidents have felt obliged to be seen to be doing something, announcing 'knee-jerk' legislation or mandates which were often excessive, ill-thought-out and not particularly effective. The Dangerous Dogs Act is a classic and oft cited example of this. Thankfully the new government did not bow to pressure from the mass media and other groups calling for tougher gun controls, preferring instead to conduct a proper review to see what might be learnt from the tragic incident.

Our industry has had its fair share of reactive regulations introduced to cover problems that are perhaps more perceived than real, along with mandates from large contractors intended more for pressure group and media consumption than for improving safety. Tower cranes are a case in point, having come under the spotlight in recent years following a spate of fatal accidents in the UK and USA.

As a result the UK has its tower crane register – which has little practical purpose apart from appeasing campaigners. More recently construction companies have started implementing bans on tower cranes older than ten years. While such a ban might well be appropriate for mobile cranes and aerial lifts, it is almost meaningless for modular products such as tower cranes.

Does that mean on-site staff will check every component or just check the serial number plate on the slewing assembly and if it is less than 10 years old all will be fine? The fact is that a tower section in a high stress area could well be 25 years old but it has no plate. Given that tower cranes are on site for extended periods, surely the type of job and number of hours clocked up is more relevant. A five-year-old crane that has worked around the clock in a salty or sandy environment is going to be a lot 'older' and more worn out than a 10-year-old crane used in a clean environment for occasional lifting.

While such a mandate might be well intentioned, it is meaningless and could lead to the less than reputable operators winning business by ignoring the age of the components such as tower sections, while respectable companies that take such things seriously may not bid for the job because they know that not all of the components are less than 10 years old... hardly a safety enhancing measure.

Mark Darwin

Please mail, email or fax any comments you may have, to the editor, stating if we may publish them or not.



Cranes La Cess

For users & buyers of lifting equipment July 2010 Vol. 12 issue 5

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