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The end of 2009 and most of the

first half of 2010 was a dreadful

period for the crane rental industry in general, with low utilisation and

dreadful rates. The situation was further exasperated by a banking sector which saw the potential to pull the plug on cash-strapped companies, while recouping most if not all of their exposure. Casualties included Winterlift, Terranova and Venture Lifting, while many others teetered on the edge for months as they coped with bad debts and aggressive financial institutions. Some sectors performed better than others with crawler crane specialist Weldex continuing to do well and finding a new investor, while ALE expanded its heavy lift business. It is also interesting to note that the UK bases of International crane companies such as Mammoet and Sarens have grown during the year -Sarens was somehow missed from our 2009 survey. With the demise of the three companies mentioned earlier, the chart has changed, but not by a great deal. Most companies have reduced their fleets slightly and the few purchases have largely been replacements, rather than additions. The tower crane sector was badly hit again, but so far most participants have held on, although

Top 30 Crane, Powered Access &

Telehandler rental companies 2010

Some two years into one of the deepest recessions in living memory, the Cranes & Access' 12th annual survey of the largest rental companies and equipment in the UK and Ireland, is happy to report a surprising number of companies have survived - albeit in

a slimmer state.

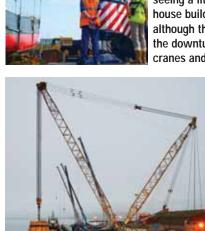
Over the past year we have seen a fair few casualties together with some consolidation. Hardest hit has without question been the crane rental industry, with



several notable failures. Access rental companies have so far fared better, but with the worst hopefully behind us the slow climb out of recession can be the most dangerous. Meanwhile the larger telehandler fleets are seeing a little light as house building picks up, although they also felt the downturn earlier than cranes and aerial lifts.

TOP CRAWLER CRAINE HIRERS						
Company	Total units	Full size	Minis			
Weldex	120	117	3			
AGD	94	60	34			
NRC	81	60	21			
BPH	55	55	0			
Select Plant	40	38	0 2 0			
Q-Plant	30	30	0			
Bob Francis	16	15	1			
Sarens	8	8	0			
ALE	7	7	0			
Ainscough	7	7	0			
Davies	7	4	0 3 0			
Kier Plant	6	6	0			
Baldwins	5	5	0			
McNally	3	3	0			
	Minis	5				
GGR UNIC	121	0	121			
Easi Uplifts	28	0	28			
Coppard Plant	25	0	25			
Sparrows	22	0	22			
JT Crane Services	8	0	8 6			
Emerson	6	0	6			

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10			OKANL		K J	
Company	Mobile	Crawler	Mini Crawler	Tower	Mobile Tower	Total
Ainscough	489	7	0	3	0	499
Hewden	163	0	0	0	0	163
King Lifting	92	0	3	5	1	101
Bronzeshield	78	0	0	0	2	80
Mammoet	76	0	0	0	0	76
Marsh Plant	62	0	0	0	0	62
Quinto	61	0	0	0	2	63
Baldwins	59	5	0	0	0	64
Emsley	56	0	0	0	2	58
Specialist						
Hire Group ¹	39	0	0	0	0	39
Southern Cranes	39	0	0	0	0	39
Whyte Crane Hire	39	0	0	0	0	39
Peter Hird	38	0	6	0	0	44
William O'Brien	38	2	0	0	4	44
Crane Hire Ltd	37	0	0	0	0	37
Kavanagh	33	1	0	0	0	34
McNally	32	3	0	0	0	35
Sparrows	31	0	22	12	0	65
Davies Crane Hire	31	4	3	0	0	38
NMT	31	0	0	1	4	36
Emerson	28	0	6	0	0	34
MacSalvors	26	0	0	0	0	0
J Hewit Crane Hire	26	0	0	0	0	26
John Sutch Cranes	26	0	1	0	3	30
City Lifting	25	0	4	114	12	155
Brynn Thomas	24	0	2	0	4	30
Aba Crane hire	22	0	0	0	0	22
Dewsbury &Proud/						
Crane Hire Midlands		0	3	0	0	23
Bob Francis	23	15	1	0	0	39
Select plant	23	38	2	250	0	313
West Country						
Crane Hire	17	0	0	0	0	17
PCH	13	0	0	2	0	15
Sarens UK	12	8	0	0	0	20
Walsh Crane Hire						
(Ireland)	10	0	0	3	0	13
Raymond Crane Hire		0	0	0	0	8
Horizon Reinforcing	7	0	0	0	0	7
Kier Plant	3	6	0	90	0	99

TOP 30 MOBILE CRANE HIRERS



companies such as Arcomet have pulled cranes out of the UK market moving them to countries with better utilisation.



TOP 10 TOWER CRANE COMPANIES					
Company	Total Units	Top Slewers	Self Erectors		
Select Plant	250	250	0		
HTC	220	220	0		
London Tower Crane	158	150	8		
Falcon Crane Hire	150	140	10		
Arcomet	130	100	30		
Mantis Cranes	122	12	110		
City Lifting	114	93	21		
Kier Plant	97	90	7		
Ladybird	77	34	43		
Bennetts Cranes	58	55	3		
Irish Cranes&Lifting	29	29	0		

Methodology

As in previous years, we have sent a form out to every company that we feel might qualify as one of the 30 largest fleets, own one of the 30 largest machines or be one of the largest players in a specialist segment. We also advertise the process on line (www.vertikal.net) and post the blank forms for anyone to download complete and return. The most likely candidates are sent reminders and when responses are not received contacted by telephone. Finally if all else fails we estimate a company's fleet based on last year's numbers and input from as many industry insiders as possible.

Our aim though is to keep the 'estimated fleets' to less than five percent or two or three companies within each chart and this year we have once again achieved that target.

The Top 30 report, as with any survey, is open to error and of course abuse, which we keep a keen eye out for. Questionable data is thoroughly examined and in some very rare cases we adjust the input! On the whole most respondents appreciate that 'you only get out what you put in' and play fair, but of course we cannot guarantee 100 percent accuracy.

If you do spot some glaring errors or question the authenticity of some of the data we have been given, please don't keep it to yourself. Let us know and we will take note in preparation for next year. In the meantime we would very much like to thank all of you who participated and took the time to help us update and produce what we hope proves to be a very useful report.





LARGEST TOWER CRANES				
Company	Model	Capacity in tonne metres		
Select	Comedil CTL630 32	630tm		
HTC	Wolff 500B	500tm		
London Tower Crane	Not given	500tm		
Falcon	Potain K4/56	400tm		
Arcomet	Potain MD365	365tm		
Kier	Potain MD345 12	350tm		
Bennetts Cranes	Jost 316	316tm		
City Lifting	Comansa 21LC290	290tm		
Mantis	Saez TL65	130tm		

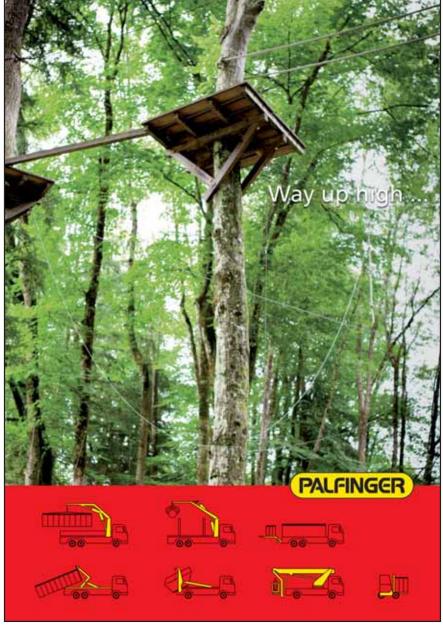


Cranes continued

LARGEST MOBILE CRANES					
Company	Model	Capacity			
Sarens UK	Demag PC9600	2,000t			
ALE	Gottwald MK1500	1500t			
McNally	Leibherr LTM11200	1200t			
Ainscough	Liebherr LTM 1800	1000t			
Baldwins	Liebherr 11000DS	1000t			
Port Services	Terex Demag TC2800-1	1000t			
William O'Brien	Terex Demag AC700	700t			
Mammoet	Liebherr LTM1500-8.1	500t			
Bronzeshield	Liebherr LTM1500-8.1	500t			
Crane Hire Ltd	Demag AC500-2	500t			
Brynn Thomas	Grove GMK 7450	450t			
NMT	Terex Demag AC350	350t			
Kavanagh	Demag AC350-1	350t			
PCH	Grove GMK 6300	300t			
King Lifting	Demag AC350/6	350t			
John Sutch	Liebherr LTM1250-6.1	250t			
HTC	Terex Demag AC250	250t			
Davies Crane Hire	Terex AC250-1	250t			
City Lifting	Faun ATF 220G-5	220t			
Aba	Grove GMK5220	220t			
PP Engineering	Faun ATF 220G-5	220t			
Horizon Crane Hire	Faun ATF 220G-5	220t			
Emsley	Liebherr LTM1200	200t			
Walsh Crane Hire	Liebherr LTM1220	220t			
Southern Cranes& Acces	ss Grove GMK5220	220t			
Abba Crane	Liebherr LTM1200 5.1	200t			
Specialist Hire Group	Terex-Demag AC200-1	200t			
Sparrows	Terex-Demag AC200-1	200t			
J Hewitt Crane Hire	Grove GMK5180	180t			
Emerson	Liebherr LTM1130-5.1	130t			
Marsh Plant	Liebherr LTM1130-5.1	130t			







CRANE	COMPANIES AND	INVESTMI	ENT
Company	Investment past 12 Months	Depots	Employees
Ainscough	£27,000,000	28	960
Weldex	£20,000,000	2	130
ALE	£18,250,000	14	670
Crane Hire Ireland/McNally	£12,000,000	4	185
Crane Hire Ltd	£6,650,000	4	42
Sarens UK	£6,000,000	1	110
Kier Plant	£5,500,000	6	160
Bronzeshield	£5,000,000	3	94
King Lifting	£5,000,000	8	160
HTC	£3,500,000	4	275
Port Services	£3,000,000	4	60
Whyte Crane Hire	£3,000,000	2	52
Southern Cranes & Access	£2,800,000	4	65
Brynn Thomas	£2,000,000	1	50
BPH Equipment	£2,000,000	1	50
Emerson	£1,500,000	1	65
NRC	£1,250,000	2	37
Quinto	£1,200,000	6	117
Davies Crane Hire	£1,000,000	3	50
GGR UNIC	£1,000,000	3	65
Dewsbury & Proud/Crane Hire	Midlands £900,000	2	28
NMT	£800,000	2	40
Emsley Crane Hire	£750,000	3	100
Specialist Hire Group	£700,000	5	65
Raymond Crane Hire	£650,000	1	16
Horizon Reinforcing and Crane	Hire £600,000	1	12
Marsh Plant	£500,000	6	115
Aba Crane Hire	£250,000	1	30
Peter Hird	£150,000	3	36
Hewden	£0	12	250
Bob Francis	£0	4	60
John Sutch Cranes	not disclosed	2	60



LARGEST CRAWLER CRANES					
Company	Model	Capacity in tonnes			
ALE	Terex CC8800-1	1,600t			
Weldex	Liebherr LR11350	1,350t			
McNally	Liebherr LTR11200	1,200t			
Sarens UK	Sany CC2800	600t			
Ainscough	Terex CC2800	600t			
NRC	Hitachi Sumitomo SCX2800	285t			
BPH	Kobelco CKE2500	250t			
Q-Plant	Kobelco CKE1800	180t			
Kier Plant	Hitachi Sumitomo SCX1200-2	120t			
AGD	IHI CCH1200	120t			
Bob Francis	Manitowoc 1000	100t			
Davies	Hitachi Sumitomo SCX900-2	90t			







Access While this sector has seen few failures this year there has been some consolidation with Kimberly

talking over 1st Access Rentals and Haulotte merging its Access Rentals and UK Platforms operations. Even in Ireland where failures have been long predicted, most have held on, apart from Access Rental which failed at the end of 2009. The arrival and relatively rapid growth of Riwal UK is also a notable change.



TOP 15 TRUCK MOUNTED FLEETS					
Company	Truck mounted	Van mounted	Total		
Lavendon Access	250	346	596		
Access Hire					
Nationwide	53	281	334		
Loxam	115	155	270		
ES Access	100	65	165		
Facelift	76	20	96		
Smart Platform					
Rental	90	2	92		
Easi Uplifts	51	40	91		
Orion	35	0	35		
Manlift	20	10	30		
Warren Access	25	0	25		
Hi Reach	16	0	16		
Blade Access	14	0	14		
Rapid Platforms	12	0	12		
AA Access	7	0	7		
Zenith	4	0	4		

















Investing in innovation



Two things set Lavendon Access Services apart; our record for safety and the innovative equipment that makes our customers' jobs easier and more cost effective.

Lavendon has an exclusive range of material handling attachments, designed to aid productivity and increase levels of safety when working from or with powered access.

The whole organisation stands firm in the belief that as market leader we will continue to lead the way in driving up safety standards throughout the powered access industry.

Lavendon Access Services - the most comprehensive powered access service in the UK

- · Unrivalled national depot network
- · IPAF approved training
- Fleet of over 11,000 machines
- Working heights up to 72m













	TOP 30 POWERED ACCESS COMPANIES							
Company	Total	Booms	Scissors	Spider Lifts	Push arounds	Truck mount	Van Mount	Trailer lifts
Lavendon Access	11,493	3981	6149	71	676	250	346	20
AFI	4,018	1165	2656	0	197	0	0	0
HSS	3,823	482	2294	0	892	0	0	155
Easi UpLifts	2,566	1427	877	78	38	51	40	55
A-Plant	2,305	811	1107	0	362	0	0	25
Hewden	2,200	1125	1075	0	0	0	0	0
Kimberly	2,078	713	1284	3	68	8	0	2
UK Platforms	2,053	886	1159	8	0	0	0	0
Hi-Reach	1,885	623	829	9	386	16	0	22
Loxam	1,570	600	700	0	0	115	155	0
Charles Wilson A	846	340	450	6	40	0	0	10
Facelift A	713	246	262	43	7	76	20	59
Aerial Platform Service	490	150	340	0	0	0	0	0
GPT	490	245	235	0	0	0	0	10
Skylift A	473	175	275	15	0	3	0	5
Highway Plant A	470	150	275	10	10	10	0	15
Manlift	445	130	250	10	20	20	10	5
Lifterz A	404	117	240	1	45	0	0	1
Elavation A	366	152	201	7	0	0	0	6
KDM Hire	362	94	229	9	25	0	0	5
PAS	355	110	245	0	0	0	0	0
AJ Access A	350	155	185	1	5	0	0	4
Platfinder A	340	100	200	15	15	0	0	10
Access Hire Nationwide	334	0	0	0	0	53	281	0
GT Access	332	114	194	10	11	1	0	2
Mr Plant	289	25	172	0	92	0	0	0
Peter Hird A	242	126	106	0	10	0	0	0
ES Access	222	20	30	7	0	105	60	0
2 Cousins A	216	75	133	4	2	0	0	2
London Tower Service	214	40	153	0	21	0	0	0
Horizon Platforms	211	42	155	0	13	0	0	1
Riwal	189	54	123	11	0	1	0	0

A = Access Link Members 4,048

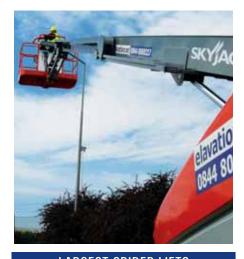
LARGEST TRUCK MOUNTED LIFTS						
Company	metres					
McNally	101m Wumag WT1000					
Easi-Uplifts ¹	88m Bronto S90XDT1					
Zenith Platforms	88m Bronto S90HLA					
Lavendon Access	70m Bronto T72M					
Blade Access	68m Wumag WT700					
Extreme	68m Wumag WT700					
Riwal	68m Wumag WT700					
Loxam	63m not disclosed					
Facelift	59m Bronto S61XDT					
Orion Access	59m Wumag WT610					
AA Access	56m Ruthmann T580					
Wilson Access	51m Wumag WT530					
Manlift Hire	43m Wumag WT 450					
Rapid Platforms	43m Wumag WT 450					
ES Access	43m Bizzocchi					
Kimberly	42m Bronto S44HDT					



Access continued

LARGEST PLATFORMS						
Company	Boom	Truck mount	Scissor	Spider lift	Trailer Lift	
Lavendon Access	46m JLG 150HAX	70m Bronto T72M	32m Liftlux SL320	28m Omme 300RBD	10m Nifty T120	
Facelift	46m JLG 150HAX	59m Bronto S61XDT	15m Skyjack 9250	36m Palazzani Mantis	26m Denka DL28	
Hi-Reach	46m JLG 150HAX	17m CTE Zed19	32m Liftlux SL320	28m Teupen Leo 30GT	15m Nifty T170	
Riwal	46m JLG 150HAX	68m Wumag WT700	31.7m Holland Lift G320D	48m Teupen Leo 50GT	n/a	
Easi- Uplifts	41m Genie Z135/70	88m Bronto S90XDT	24.5m Liftlux SL245-25	50m Skako Lift FS 520C	15m Nifty T170	
Hewden	41m Genie Z135/70	n/a	31.7m Holland Lift G320D	n/a	n/a_	
Skylift Hire	41m Genie Z135/70	n/a	21m JLG SL21-25	30m 0mme 3000RBD	15m Genie TZ50	
UK Platforms	41m Haulotte H43TPX	n/a	31.7m Holland Lift G320D	13m Platform Basket RQG15	n/a_	
Charles Wilson	41m Genie Z135/70	n/a	16m Genie GS5390	12m Hinowa GL14.70	15m Genie TZ50	
Manlift Hire	41m Haulotte H43TPX	43m Wumag WT450	26m Liftlux SL26d	32m Palazzani Ragno 34	15m Aerial K17	
A-Plant	41m Genie Z135/70	n/a	24.5m Liftlux SL245-25	n/a	15m Nifty T170	
Kimberly	41m JLG 1350	42m Bronto S44HDT	31.5m Holland Lift G300	28m Teupen Leo 30GT	15m UpRight TL49	
AFI	41m JLG 1350SJP	n/a	31.7 Holland Lift G320D	n/a	n/a_	
Aerial Platform Service	41m JLG 1350SJP	n/a	26m Liftlux SL260-25	n/a	n/a_	
PAS	41m Genie Z135/70	n/a	32m Liftlux SL320	n/a	na	
AJ Access	38m Genie S125	n/a	15m Skyjack 9250	n/a	10m Nifty T-120	
Active Platforms	38m Genie S125	n/a	16m Genie GS5390	n/a	11m Aerial K13	
GPT	38m Genie S125	n/a	16m Genie GS5390	n/a	15m UpRight TL49	
ES Access	38m Genie S125	43m Bizzochi	15m JLG 500RTS	17m Hlnowa GL19.65	n/a_	
KDM Hire	38m Genie S125	n/a	20.5m Liftlux SL205 25	15m	15m Nifty T170	
Loxam	30m Genie S105	63m not disclosed	16m Genie GS5390	n/a	n/a	
Lifterz	24m Genie Z80/60	n/a	20.5m PB Liftechnik 225-12E	19m Bluelift C21	10m Nifty T120	
Peter Hird	24m Genie Z80/60	n/a	13m Genie GS4390	n/a	n/a_	
Horizon Platforms	20m JLG660SJ	n/a	16m Genie GS5390	n/a	10m Nifty T-120	
Orion Access	20m Genie S65	59m Wumag WT610	10m UpRight XRT33	32m Palazzani TSJ 34	10m Aerial K12	
Mr Plant	19m Nifty HR21DE	n/a	12m JLG M4069	n/a	n/a_	
Elavation	19m Nifty HR21	n/a	16m Genie GS5390	15m Nifty TD170	15m Nifty T170	
London Tower Service	19m Nifty HR21	n/a	12m JLG M4069	n/a	n/a_	
Rapid Platforms	19m Nifty HR21	43m Wumag WT 450	15m UpRight LX50	27m F.Schmidt FS290	16m Dino 180XT	
GT Access	18m Snorkel SB66	18m CTE Zed20	15m Holland Lift	28m Teupen Leo 30	15m Nifty T170	
2 Cousins	18m Haulotte HA20PX	n/a	10m Skyjack 6832RT	12m Hinowa GL14.7	10m Nifty 120	

COMPAN	MENT		
Company	Investment	Depots	Employees
Lavendon Access	£6.6 million	49	845
Access Hire Nationwide	£4.2 million	1	12
HSS	£4.8 million	231	2,025
Riwal	£4.0 million	2	9
A-Plant	£2.0 million	105	1870
Charles Wilson	£2.0 million	12	200
AFI	Not disclosed	18	216
UK Platforms	£1.6 million	10	101
Facelift	£1.2 million	6	127
GT Access	£1.2 million	2	20
Easi-UpLifts	Not disclosed	11	120
Kimberly	Not disclosed	8	100
Horizon Platforms	£1.2 million	1	17
Blade Access	£1 million	1	25
Prolift Access	£0.5 million	1	5
1UpAcess	£1 million	1	8
2 Cousins	£0.08 million	1	8
Higher Access	£0.79 million	1	9
Lifterz	£0.74 million	1	22
Hi-Reach	£0.55 million	7	62
Warren Access	Not Disclosed	2	
AJ Access	Not disclosed	3	18
Rapid Platforms	£0.5 million	1	30
Loxam Access	Not disclosed	13	110
Peter Hird	£0.45 million	3	36
London Tower Service	£0.4 million	2	9
Wilson Access	£0.30 million	1	10
Light Hire	£0.3 million	2	10
Manlift	Not disclosed	3	25
KDM Hire	£0.2 million	2	75
Hewden	£0.15 million	65	1,600



LARGEST SPIDER LIFTS								
Company	metres							
Easi-Uplifts	50m Skako Lift FS 520C							
The Spider Lift Co	48m Teupen Leo50GT							
Higher Access	48m Teupen Leo 50GT							
Riwal	48m Teupen Leo 50GT							
Facelift	36m Palazzani Mantis							
Orion Access	32m Palazzani TSJ 34							
Manlift Hire	32m Palazzani Ragno 34							
Skylift Hire	30m Omme 3000RBD							
Kimberly	28m Teupen Leo 30GT							
Hi-Reach	28m Teupen Leo 30GT							
Lavendon Access	28m Omme 300RBD							
GT Access	28m Teupen Leo 30							
Rapid Platforms	27m F.Schmidt FS290							
CAT Access Solutions	20m Platform Basket 21.10							
Wilson Access	21m Teupen Leo23GT							
Lifterz	19m Bluelift C21							
ES Access	17m Hinowa GL19.65							
Blade Access	15m CTE Traccess 170							
Elavation	15m Nifty TD170							









Orion Access

£0.1 million

We have the largest fleet of multi-brand tracked platforms in the UK Omme, CTE and Teupen. National coverage with all in-house transport Machines available to hire with and without **IPAF Operators** We are the only IPAF Rental + tracked access hire company **IPAF** training available in-house or onsite

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c&a

Telehandlers

Telehandlers did not join the survey until 2004 when we ran a trial Top 10 telehandler rental companies. The Top 20 chart came in 2008 and last year we surveyed a record number of companies, but were criticised for some of the results – a typical part of the growing process for this type of survey. This year we have worked harder still to improve the accuracy of our data and the comprehensiveness

of the list. This is after all a far more difficult sector to identify, given that telehandlers are purchased by a large number of general plant hire companies and so far only a few specialists. As to the market while mainstream straight frame models stagnated, the 360 degree market continued to do well, while interest in more compact models is growing.







TOP 20 TELESCOPIC HANDLER COMPANIES										
Company	Total Units	Fixed	Largest Fixed	360	Largest 360	Main Brand	Depots	Employees	Investment past 12 months	
Hewden	1,250	1,250	17m	0	n/a	Cat	65	1,600	£663,000	
UK Forks	1,015	1,000	17m	15	25m	JCB	6	90	£2,000,000	
A-Plant	1,831	1,831	17m	0	n/a	JCB	105	1,870	£1,300,000	
Fork Rent	850	850	17m	0	n/a	JCB	1	28	Not Disclosed	
GE	550	525	17m	25	21m	JCB	26	290	Not Disclosed	
Hessle	441	416	18m	25	30m	Manitou	3	28	£1,600,000	
Charles Wilson	300	300	17m	0		JCB	12	200	£1,750,000	
Easi-UpLifts	264	240	17m	24	30m	Manitou	11	120	Not Disclosed	
Hawk	250	250	17m	0	n/a	JCB	6	450	£0	
GPT	250	225	17m	25	21m	Manitou	10	100	Not Disclosed	
Lavendon	207	207	17m	0	n/a	JCB	49	845	Not Disclosed	
Greenwood Hire	170	100	10m	70	25m	Merlo	4	n/d	Not disclosed	
Geoff Huntley Plant	125	125	17m	0	n/a	JCB	1	7	£162,000	
Kier Plant	100	100	17m	0	n/a	JCB	6	160	Not Disclosed	
CBL	85	80	17m	5	25m	Merlo	11	n/d	Not Disclosed	
Marsh Plant	70	70	17m	0	n/a	JCB	7	120	Not Disclosed	
Nixon Hire	68	68	17m	0	n/a	JCB	14	260	£100,000	
Hi Reach Access	68	68	17m	0	n/a	JCB	7	65	£0	
Kimberly Access	42	42	18m	0	n/a	Manitou	8	100	£0	
KDM Hire	40	40	17m	0	0	JCB	2	75	£0	
GT Lifting Solutions	25	3	10m	22	25m	Merlo	1	5	Not Disclosed	
UK Platforms	24	24	17m	0	n/a	Haulotte	10	97	£379,000	
Aerial Platforms	22	22	17m	0	n/a	JLG	3	35	Not Disclosed	
Manlift	10	10	17m	0	n/a	Faresin	3	25	Not Disclosed	





