

JLG enters the spider lift market

JLG has agreed an OEM badging deal with Italian spider lift manufacturer Hinowa. The deal initially covers four models - the 14 metre Goldlift 14:70 IIIs, the 14 metre 14:72 Lightlift, the Hinowa Lightlift 19 metre 19:65 and 23 metre Lightlift 23:12 - and will see both companies selling these models under their own brand names and through their own distribution networks in most European markets. Initially Germany, Austria and the Benelux markets will be excluded from the deal in order to protect Hinowa's exclusive distribution contracts in these countries.

In other parts of the world JLG will have exclusivity to sell the Hinowa models as JLGs. Tim Morris, JLG global vice president, sales, marketing said: "We believe that JLG will help expand the market outside of Europe for these products as well as providing JLG's European customers with a one-stop shop for all of their access product and aftermarket service needs."



The new Toucan 8E joins the 10E

And announces a new Toucan

Earlier this month JLG also announced a new six metre platform height Toucan 8E mast boom. The unit has a platform height of 20ft/6.15 metres, outreach of 2.35 metres and an 850mm x 900mm platform with an optional 1.1m x 900mm XL basket available with entrance gates either side.

The new AC direct electric drive machine has a 990mm overall width and 2.10 metres overall length. A key advantage is its 100mm ground clearance and break angle of 25 degrees, allowing it to travel over door thresholds while coping better with loading ramps on transport vehicles. The new model shares a large number of components with the Toucan 10E which started shipping in 2009.



JLG will offer four spider lifts in all but a handful of countries

Big Ecostar from Holland Lift



Holland Lift is adding two 39ft/12m platform height models to its new compact Ecostar scissor lift range. The 11812 and 11816 use the same components as other Ecostar units, which aim to bring Holland Lift quality to the mini scissor lift market at a price that does not frighten buyers off.

The 11812 is a 1.2 metre wide 2.49 metre long model with similar dimensions to 26ft and 32ft platform height, 46 inch wide scissor lifts offered by all of the major self-propelled lift manufacturers. However it includes an extra scissor stack to provide the almost 40ft platform height. Essentially Holland lift has taken its 32ft (9.7m) model and added a heavier duty scissor stack below.

The 11812 goes head to head with products offered by Iteco and Haulotte and features a 3.3ft/1 metre roll-out platform extension and 300kg platform capacity on both the main deck and the extension. Overall weight is 3,200kg.

The 11816 is similar to the 11812 but has an unrestricted outdoor rating thanks to its wider 1.65 metres (65 inches) chassis. It also has a wider platform to match the chassis. All other components are the same and the machine is a similar weight at 3,250kg. The Ecostar range unveiled in April at Bauma also includes two 24ft/7.9 metre platform height models and two 32ft/9.7 metre models.

The new Ecostar 11812 is an ultra compact 40ft scissor lift.

Mega order for Terex

Indian-based crane rental company Sanghvi Movers has placed an order worth more than €70 million with Terex Cranes for 12 large crawler cranes. The order includes four 1,600 tonne CC8800 and eight 600 tonne CC2800 models. The official order was signed by chief executive Chandrakant P. Sanghvi at the start of a Terex open day at its plant in Zweibrücken, Germany that attracted 900 customers.

Sanghvi also reported record first half revenues to the end of September were 1.75 billion Rupees, (\$39.2 million) an increase of 7.8 percent on the same period last year. Profit after tax was 445 million rupees (\$9.97 million)

The signing ceremony: (L-R) Doug Friesen - managing director Terex Cranes Zweibrücken, Thomas Hartmann - sales director, Terex Cranes Zweibrücken, Chandrakant P. Sanghvi and Rick Nichols - president, Terex Cranes.



SED closes its doors

The owners of UK construction equipment exhibition, SED and the publication SEM announced earlier this month that both would be closed effective immediately with all staff being laid off. The move was driven by poor bookings for the 2011 event, following on the heels of a cancelled 2010 show and difficulties at parent RBI. The first show was held 44 years ago.

The UK construction equipment association CEA has said that many of its member companies felt SED's venue in Rockingham was not ideal and will be working with its members to see how it might help them with a suitable showcase in 2011 and beyond.



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The last SED struggled to attract exhibitors

Genie launches shipyard booms in China

Genie has introduced two straight boom lifts, the 100ft (30.5m) S-3200 and 120ft (36.5m) S-3800. Based on its existing S100 and S120 boom lifts, the lifts are aimed directly at the Asian shipbuilding market and will be manufactured exclusively at the new Terex Aerial Work Platforms plant in Changzhou, China.

The units - to be unveiled at Bauma China - include a complete hostile environment kit as standard, including cylinder bellows, boom wiper seals, turntable shield, ring gear guard and air pre-cleaner. The platforms on the new lifts include high-strength steel tubing, padded bumpers, steel mesh, a new heavy-duty foot switch and a steel platform rotator shield. The control boxes feature joystick guards, a sealed extra-tough control box cover and angled lid to prevent the accumulation of debris.

An enclosed cable and hose power track with heavy steel covers, is mounted on top of the boom to help prevent impact damage, while all exterior hoses and cables are fitted with fire-resistant sleeves.

The usual composite superstructure covers have been replaced with steel ones with large removable service doors for easy routine service access. They also have integral bump rails and lockable control panel doors.



The Genie S 3200 is built in China for the Asian shipyard market.

Terex unveils new Challenger

Terex has unveiled a three axle 50 to 60 tonne All Terrain crane at its open day in Zweibrücken, Germany. Dubbed the Challenger 3160, the lightweight crane has 50 metres of main boom and will lift more than 35 tonnes to four metres radius yet can meet 10 tonne axle loads if its counterweight is removed. Fully rigged the crane meets 12 tonne axle loadings. The 2.55 metre wide chassis features all wheel steering and the company's new cab that was unveiled at this year's Bauma. Terex says the new crane will appeal to markets where a lighter more roadable crane with long boom is appreciated for taxi crane work.

The Challenger is the second crane that the company has chosen to give a name to, following the launch of the 100 tonne Roadmaster 8000 (now renamed the 5300) in September. It will be the first of a new family of All Terrain cranes that follow a similar principle. The nomenclature used on the new models represents the number of axles and the crane's capacity in tonne/metres - so for the 3160, three axles, 160 tonne metres.

The new Terex Challenger 3160



And new units from China

Terex's joint venture truck crane manufacturer Changjiang of Luzhou, Sichuan, China, also introduced two new truck cranes Bauma China. The Changjiang Toplift 30A is a 30 tonne, three axle model with five section 37.4 metre main boom and eight metre swing jib attachment for 45.3 metres of onboard reach.

The second unit is the 100 tonne (at three metres) Changjiang Toplift 100A, a new five axle crane with 48.2 metre five section telescopic main boom, plus 18 metre swingaway extension.

New president appointed at Skyjack

Linamar, owner of Skyjack, has announced the appointment of Ken Myers as the new president of the Canadian-based aerial lift and telehandler manufacturer, replacing Steve Shaughnessy who departed in mid-October. Myers - previously group president of Linmar's powertrain division - joined

the company in 2002 from Arvin Meritor, a US-based manufacturer of automotive components. Shaughnessy is also the current president of the International Powered Access Federation (IPAF) which issued a statement saying: "Steve Shaughnessy has agreed to continue his term of office as IPAF President despite his changed professional situation."



The 8,000 tonne capacity Beluga Hochtief Offshore

50,000 t/m jack-up vessel

Beluga Hochtief Offshore - a joint venture between Hochtief Construction and Beluga Shipping - has commissioned a special jack-up vessel for the rapid assembly of offshore wind turbines which should go into service in 2012.

The vessel which incorporates a 1,500 tonne (50,000 t/m) at 31.5 metres capacity crane will be built at the Polish shipyard Crist in Gdańsk is expected to install more than 80 wind turbines a year, with a height of over 120 metres in water depths of up to 50 metres. The crane has a maximum payload of 8,000 tonnes.

The EU Commission estimates that investments in offshore wind farms will increase to more than €200 billion by 2030. The British government alone has awarded contracts worth €110 billion for related project developments.

JCB compensated for copying

JCB has agreed a settlement with an 'Asian manufacturer' following allegations of product copying of its 3CX backhoe loader. The company has received an undisclosed payment and the manufacturer - which has not been named but is one of three that were forced to cover backhoe and telehandler products on their stands at Bauma this year - has agreed to fundamentally redesign its backhoe loader.

Tim Burnhope, JCB's group managing director for product development and commercial operations, said: "This is the fourth incident this year of an Asian manufacturer copying one of our machines and taking unfair advantage of 57 years of product development. JCB is determined to act promptly and decisively in relation to such activities and stamp them out."

One of the covered machines at Bauma 2010.



New facility in India

Austrian-based crane and access manufacturer Palfinger has invested Rs80 million (€1.3 million) in a 4,000 square metre assembly facility near its existing offices in Poonamallee, Chennai, Southern India.

The facility - which should ship its first units early next year - will initially produce about 200 units a year for countries such as China, Thailand,

Indonesia and possibly markets in the Middle East as well as the local Indian market.

Production will include the new three tonne straight boom PS8000 launched at Bauma China. The unit is targeted specifically at the Asian market and is expected to go head to head with small telescopic loaders cranes such as those built by Unic in Japan.

Palfinger announced the investment at a press conference to launch the appointment of a new dealer. Automotive and logistics specialist T V Sundaram Iyengar & Sons is the new Palfinger dealer for the Tamil Nadu, Andhra Pradesh, Karnataka and Kerala regions of Southern India.

Palfinger moved into India in 2007

with a joint venture distribution business - Star Palfinger Equipment - with Western Auto and Hameed Salahuddin. That arrangement was dissolved in February, following the establishment of wholly-owned Palfinger Cranes India in April 2009, which now operates from nine locations throughout the country and is headed by managing director Subhamoy Ghosh, who joined the company in June from Hyva.



Subhamoy Ghosh MD of Palfinger Cranes India.



(L-R) Richard Buttling of PJ Hire and Graham Cartledge of May Gurney/Cartledge with Heath Thompson of Versalift at the hand over.

Green machine

PJ Hire Services of Chelmsford, Essex, has taken delivery of the first new Euro 5 van to be mounted with a hybrid Versalift mobile work platform. The 5.2 tonne Iveco EcoDaily combines its Enhanced Environmentally friendly Vehicle (EEV) emissions status with a semi-electric access platform which can operate without the vehicle's engine running.

Purpose-built for the street-lighting sector, the unit will be used exclusively by PJ's largest customer, May Gurney/Cartledge, a division of infrastructure support services group May Gurney. Richard Buttling, fleet manager at PJ Hire Services, said: "We are continually looking for ways to make our fleet greener and have worked closely with Versalift to develop this new technology. By combining the environmental benefits of the EcoDaily with a hybrid lifting platform we are setting new standards for the market and delivering a significant carbon saving to our customer."

CAT buys Bucyrus

Caterpillar has agreed to buy Bucyrus International for \$7.6 billion in cash, while assuming all of its debt, effectively valuing the deal at \$8.6 billion and making it the company's largest acquisition ever.

Cat is offering \$92 a share, a premium of 32 percent over Bucyrus's closing price at the time of the offer. The deal follows Bucyrus' \$1.3 billion takeover of Terex Mining earlier this year which was recently the subject of a law suit following an attempt by Bucyrus to revalue the deal after the fact.



First picture of the three tonne straight boom PS8000 launched at Bauma China

Offshore pedestal LTR11200

The superstructure of a Liebherr LTR 11200 crawler crane has been mounted on an offshore jack-up barge for wind farm work making it the largest telescopic crane ever mounted on a barge. Aarhus, Denmark-based ship owner DBB Jack-Up Services worked with Liebherr on mounting the 1,200 tonne capacity superstructure to a specially designed pedestal integrated into the structure of its offshore vessel *The Wind*.

DBB says that the advantage of a telescopic crane compared to a lattice unit is its smaller space requirements and the lower centre of gravity of the crane thanks to the fact that the boom can be completely retracted. These advantages make it possible for a substantial hook height to be achieved from a relatively small barge. The LTR 11200 had various modifications for working at sea including an electric motor in place of the usual diesel power unit which eliminates the need to store fuel on deck; marine standard coatings and protection treatment for the crane's electrics.

Installation on the barge at the Orskov shipyard in Frederikshavn, was completed in a week with the barge going straight to work on the Dutch OWEZ offshore wind farm.



The 1,200 tonne offshore pedestal crane on *The Wind*

NASC slams scaffold permits

The UK's National Access & Scaffolding Confederation (NASC) has issued a highly critical report of the standard of scaffold permit checks by local authorities.

The Association says that in spite of tough European regulations and all UK scaffolds requiring a pavement licence that is issued from the local or public authority, rogue scaffolders building unsafe scaffolds close to the general public is an all too common occurrence.

A survey carried out by the NASC to find out which criteria a scaffold company was expected to comply with when erecting a scaffold close to the general public revealed that almost every authority was different ranging from just evidence that the scaffolding company held adequate insurance should something go wrong.

Some authorities did ask for evidence of competence, but almost all of the 50 plus permit criteria received from around the country failed to meet legal requirements such as the Health Safety At Work Act 1974, Working At Height Regulations 2005 and the Construction Design Management Regulations 2007.

As a result of its findings the NASC has developed a document detailing criteria and guidance which has been circulated to every authority in the UK, in order to create a consistent standard for scaffolding companies to comply with industry best practice and legal requirements. The document can be viewed and downloaded from the NASC's website www.nasc.org.uk



Niftylift UK sales manager Tim Ward handing over Premier's first HR21 Hybrid AWD.

First for Premier

Premier Platforms - a new UK aerial lift rental company established by Leigh Farmer in the Midlands - has taken delivery of its first Niftylift HR21 Hybrid 63ft/19m platform height articulated boom lift.

Access Systems takes new spider

Glasgow-based Access Systems has taken delivery of the UK's first Multitel SMX 225, a 22.5 metre spider lift supplied UK dealer Access Industries. Launched at Bauma earlier this year the SMX 225 has a 10 metre outreach and weighs 2,500kg allowing it to be towed by a conventional 4x4 with standard construction trailer. Other features include 180 degrees platform rotation, a Kubota diesel engine and a 240v electric motor for indoor use. Access Industries says it will be making further deliveries of the SMX 225.



Glasgow-based Access Systems has taken delivery of the UK's first Multitel SMX 225 spider.

Facelift opens on Tyneside

UK rental company Facelift has opened a new location in Gateshead in the North East. The move has been helped by the recent demise of E.S. Access Platforms - which also included Scotland-based Brogan Access Ltd - taking on a number of staff laid-off by E.S. Access following its closure by the administrator on 15th October.

Bruce Johnson, previously of E.S. Access has been appointed as acting branch manager. A local fleet has been assembled from Facelift's other locations and the company has expressed an interest in some machines from the E.S. Access fleet.



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Emerson Crane Hire's new Grove 4100L

Emerson invests

Dagenham, UK-based Emerson Crane Hire has added a variety of equipment to its fleet including a 100 tonne Grove GMK4100L All Terrain crane. The company purchased the four axle unit specifically for its long boom and compact chassis, given its principal markets are ever smaller jobs sites in the London area. The 4100L has a chassis length of just 10.7 metres but boasts a 60 metre main boom and 85 metres of on-board tip height with the offsettable swingaway extension.

Emerson has also purchased a 100 tonne five axle Liebherr LTM1100-5.2, two 40 tonne Terex AC40/2 City cranes, two new spider cranes and a 31 metre/tonne loader crane.

Pop Up Push in production

The new Pop-Up Push series of push-around scissor lifts is now in full production at Snorkel's production facility on Tyneside. The first 150 units are being prepared for an un-named major UK rental company.

Until now, Pop-Up scissors have been produced in China, but the company's agreement with Snorkel includes the transfer of responsibility for the on-going design and production of Pop-Up products, including the new Push6, Push8 and Push10, as well as working together on other developments. The original Pop-Up models are still available as a lower cost alternative to the Push range.



Pop-Up production at Snorkel's Vigo facility in the UK

Handling is a breeze

UK-based crawler crane company Weldex has purchased two Hyster ReachStackers to handle large wind turbine components for Siemens Wind Power at the Port of Mostyn in North Wales.

The customised Hyster RS 46-41L CH ReachStackers - modified and supplied by Barloworld Handling – now work like large industrial pick & carry cranes and are said to be faster, more efficient and economical for this job than using crawler cranes and trailers. The units weight 84 tonnes, have a tip height of 18.2 metres and can travel at up to 24kph. The spreader attachment has been replaced with a simple fixed hook and heavy duty swivel. A typical job involves lifting and carrying 100 tonne tower sections from the quay side to the storage area or individually handling 50 tonne hubs.



Two Hyster RS 46-41L CH ReachStackers lift and carry a 100 tonne turbine tower section



JCB's Adaptive Load Control can be fitted to all its Loadall, Teletruk and variable reach Telemaster models

JCB launches EN15000 compliant control system

JCB has launched a patented, EN15000 compliant Longitudinal Load Moment Control system - JCB Adaptive Load Control - ensuring that all its telehandlers, including its Teletruk and Telemaster models meet new EU legislation. Telehandlers with side mounted engines and the Telemaster range are fitted with a proportional cut-out for the hydraulic functions to reduce dynamic loading when the load is stopped, while keeping cycle speeds as high as possible.

Other models have a two stage version fitted which first slows the function speed and then stops it completely when the load reaches its limit. In both cases the operator always has the ability to retract or raise the load to reduce outreach and return to a safe operating condition. The Adaptive Load Control is automatically deactivated when the machine is on the move or with the boom fully retracted and is re-activated when it stops travelling and the boom extended, ensuring the machines' performance is not compromised when being used for tasks such as loading shovel duties.

Crane Management UK chooses Maeda

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Thetford, Norfolk-based Crane Management UK - owned by Doug Genge of Falcon Crane Hire - has purchased six, 2.8 tonne capacity Maeda MC285 CRM(E) spider cranes. The cranes have gone straight to work on a major regeneration/cladding project in East London with one of the UK's leading cladding companies, M. Price of Enfield. All are equipped with single fall hook blocks and extended cable remote control units to enable the lifting of loads from the ground when located on the building roofs up to 35 metres high.



The MC285 has a hook height of up to 8.7 metres and weighs less than two tonnes

New UK Altec dealer

Kettering-based Cumberland Industries is to represent US-based aerial lift and crane manufacturer Altec in the UK. The announcement follows the termination of Cumberland's agreement with Terex Utilities last month. Cargotec, the previous Altec distributor ceased representing the company at the end of September as part of its restructuring. The agreement is to be officially finalised in the coming weeks. In the meantime, Cumberland has sold its first unit - an AT36/40 insulated platform mounted on a Unimog U400 - to CE Electric for delivery in March.

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Latest results

The end of September completes the third quarter for most companies (the full year for JLG) and it is encouraging to finally see a string of positive numbers. Full results for each company can be found on www.vertikal.net

JLG up 250% for the year

JLG has reported its full year results to the end of September, which show full year revenues increased 250 percent to just over \$3 billion, producing an operating income of \$97.3 million compared to a loss in 2009 of \$1.16 billion.

In the fourth quarter, access and telehandler sales (excluding \$151 million of Oshkosh military parts) rose almost 58 percent to \$385.8 million, while operating income was \$7.3 million compared to a loss of \$49.1 million for the same quarter in 2009. The result includes \$6.7 million of restructuring and rationalisation costs involved with moving Jerr Dan production into JLG's production facilities. The company's order book at the end of September was \$197 million compared to 108.3 million a year ago. JLG says that sales of new access equipment in North and South America experienced triple-digit percentage growth in the fourth quarter.



Lavendon on the rise

The Lavendon Group, Europe's largest powered access rental company, has reported a positive upward trend since mid-year with revenues up three percent on last year. Lavendon's largest operation in the UK saw revenues up five percent in the four months with both utilisation and pricing levels improving. Revenues in France and Belgium jumped 23 percent on last year, while Germany was flat and Spain and the Middle East posted declines.

Palfinger up 41%



Palfinger reported revenues of €167.5 million for the third quarter, up 41 percent on last year, while nine month revenues increased 20 percent. Pre-tax profits for the quarter were €7.5 million, compared to a loss of €2.1 million last year with a similar improvement year to date. It now looks as though mid 2009 may have been the low point of the current cycle for the company.

Orders jump at Cargotec

Order intake rose 40 percent at Cargotec industrial and terminal - Hiab loader cranes and Kalmar reach stackers - to €389 million. At the same time revenues for the quarter were up 15 percent to €379 million and operating income €16 million, compared to a loss of €7.3 million in the same period last year.



Terex Cranes remains in profit

Third quarter revenues at Terex cranes fell further than expected, dropping 15 percent to \$368 million, although the company remained in the black both year to date and for the quarter, with operating income for the three months to end September at \$3.4 million compared to \$18.8 million last year. The order book was \$671 - down 33 percent on a year ago however it was up \$10 million on the second quarter 2010.

Genie back in the black

Revenues and profitability continue to improve at Terex AWP with third quarter revenues up over 41 percent to \$280.9 million, while the company made an operating profit of \$14.3 million compared to a loss last year of \$49.5 million. The backlog as of the end of September was \$273.7 million almost double that of last year and up more than 45 percent on the second quarter.



Bronto down 26%

Finnish-based truck mounted lift manufacturer Bronto has reported third quarter revenues down 26 percent to €20.3 million, while order intake fell just over 19 percent to €21.1 million and operating profits were cut from €2.3 million to €1.4 million. Order intake for the full year is up seven percent to €72.7 million.

Manitowoc Crane slips 8%



Manitowoc Crane has reported third quarter revenues of \$438.8 million, down eight percent on the same quarter last year. Operating profits were down just over 20 percent to \$16.2 million. The crane backlog as of the end of September

was \$448 million down 15.6 percent on the quarter.

Ramirent up 9%

Finnish-based international rental company Ramirent has posted third quarter revenues up 8.8 percent to €140.9 million while pre-tax profits increased almost 60 percent to €12 million.

Geographically Sweden and Norway were up, Finland and Europe Central roughly flat, while Denmark and Europe East saw substantial falls in revenues. All of the company's entities remained profitable except for Europe East which lost €4.7 million, although this loss if half the level recorded this time last year. Ramirent has so far spent €35 million on new rental equipment.



Harsco Infrastructure

Harsco Infrastructure the access rental and formwork business has reported third quarter revenues down nine percent on the same quarter last year at \$254 million with an operating loss of \$13.4 million compared to a loss of \$22.5 million last year. Harsco chief executive Salvatore D. Fazzolari said: "We are taking steps to right-size this business under new leadership, to address the on-going market challenges."

Skyjack improvement continues

Skyjack's owner Linamar has reported a strong improvement in the third quarter in terms of sales and profits.



Andrew Snow (L) with Mark Ambridge and the new AC 100/4L

100 tonne Terex for NMT

Bedford-based NMT Crane Hire has taken delivery of the first 100 tonne Terex AC 100/4L All Terrain crane to be delivered in the UK. Launched earlier this year, the compact four axle 100 tonner boasts a 59.4 metre main boom plus a 10 to 19 metre bi-fold swing-away extension, providing an on-board tip height of 82.4 metres all carried within 12 tonne axle loads.

The UK's maximum 16 tonne axle loads means that the AC 100/4L can travel with up to 21.3 tonnes of counterweight in addition to the full boom extension. NMT is also waiting for delivery of a 1,000 tonne Terex AC1000 complete with 126 metre luffing jib.

Insulated Isoli for Morocco

Three Isoli 16 metre truck mounted telescopic PT 165 boom lifts with insulated platforms have been shipped to a municipality in Morocco for tree trimming and lighting work. The units are mounted on Peugeot Boxer 3.5 tonne chassis.



Isoli has shipped three PT165 on Peugeot Boxer chassis to Morocco

Essex acquires Coast Crane

Essex Crane has announced that has acquired the assets of Coast Crane from chapter 11 bankruptcy. Essex will pay around \$80 million for Coast's assets, which reflects a significant discount to the replacement value of Coast's assets. Approximately \$48 million of which will be financed by a new credit facility. The transaction has been approved by Essex's board of directors and is expected to close by the end of the year.

New larger flat top from Comansa Jie

Comansa Jie, the Chinese joint venture tower crane manufacturer owned by Comansa of Spain and Jie Holding Group, is launching a new 18 tonne CJ 550 flat-top tower crane at Bauma China. The new crane, the Chinese company's largest flat top to date, will have a maximum free standing height of 79.2 metres and a maximum jib length of 80 metres.



The new Comansa Jie CJ550 on test at the company's plant

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• **Pon**, the Dutch-based sales and rental company is closing its **Cat Rental** stores in Denmark and Sweden due to low prices and losses.

• **Brian Black** has joined **Teupen USA** in Charlotte, North Carolina as director of sales for North and South America.



Brian Black

• **Caterpillar** has reported third quarter revenues up 53% and is cautiously optimistic for 2011.

• **United Rentals**, the world's largest equipment rental company, has posted another positive quarter.

• **Hertz Equipment Rental** has reported third quarter revenues up marginally on last year.

• UK-based **HSS** has reported third quarter revenues of £44.6 million, up 14 percent on last year.

• **Western One Equity**, the Canadian rental company operator, has reported third quarter revenues and earnings up 45%

• **Hertz Equipment** has acquired **Western Machinery**, an equipment rental company in Hawaii.

• Finnish-based crane rental company **Havator** has acquired Swedish crane company **BinSell i Uppsala**.

• Telehandler manufacturer **Wacker Neuson** has reported third quarter revenues up 31 percent.

• Singapore-based **Ezra Holdings** has acquired a 60,000 sq m offshore crane fabrication facility in Houston.

• **Mark Butler** owner of UK-based aerial lift company **Zenith Aerial Platforms** passed away in November aged 58.



Mark Butler

• **Speedy Hire** reported an improving trend and higher rental rates while year on year comparisons remain negative.

• **Pagliari Multitel** has confirmed the appointment of **Eurosupply** as its distributor for Holland.

• Las Vegas-based **Ahern Rentals** has reported an 11% increase in third quarter revenues.

• **Liebherr** has installed its second MTC 78000 heavy lift offshore crane on the OSA Sampson.

• **Cargotec** has acquired Swedish installation and service company **Hallberg-Ivarsson Hydraulik & P byggnad**.

• Brazilian-based **Mills Group** is rapidly expanding its access and telehandler rental division.

• Singapore-based **Tat Hong Heavy Equipment** has acquired a 70% holding in **Hup Hin Transport**.

• US-based crane **Manitex** has reported third quarter revenues of \$66.3 million, up 62 percent on last year.

• **Vesa Koivula** chief executive of Finnish-based rental company **Cramo**, has been appointed a director of **Marinetek**.

• **David Bristow**, previously with **Skyjack** has joined **Xtreme**, the Las Vegas-based telehandler manufacturer.



David Bristow

• Austrian crane and access company **Prangl** has been rated as the 14th best company on the annual ALC credit worthiness ratings.

• **Snorkel** has confirmed the appointment of **Thang Uy Trading & Service** as its distributor in Vietnam.

• **Euro Auctions**, the construction equipment auctioneer, is opening a new permanent sale site in Valencia, Spain.

• Mastclimber and hoist manufacturer **Alimak Hek** is to open a new regional sales office in Brazil.

• A team sponsored by aerial lift manufacturer **Bravi** won the **Volvo Laser SB3** world sailing championships.

• **Liebherr** has delivered its 50th mobile harbour crane in Russia since 1996.

• Dubai based access rental company **Manlift Group**, has opened a new location in New Delhi, India.

• **Essex Crane's** third quarter results show further revenue declines and higher losses, but utilisation is up.

• German-based spider lift manufacturer **Teupen** has appointed **Frank Rosin** to cover North Rhine-Westphalia.



Frank Rosin

• Louisiana, USA-based **H&E Equipment** has reported improved third quarter rental revenues, while losses grow.

• **IPAF** has called for action to ensure that only trained individuals use aerial lifts following an accident at Notre Dame University, Indiana, USA.

• **Swift Access** of Stoke, UK, has gained the **IPAF Rental Plus** quality certification.

• US rental company **NES Rentals** is acquiring aerial lift specialist **Ballard Equipment** of Chattanooga, Tennessee.

• **Michael Nolan**, former CFO of **United Rentals** has been sentenced to three years' probation.

• Italian crane maker **Locatelli** has delivered 20 Rough Terrain cranes for work on the widening of the Panama Canal.

• Finnish-based aerial lift manufacturer **Dinolift** has appointed **Zip-Up Svenska** as its new distributor in Sweden.

• **Federal Signal** - owner of **Bronto** - has appointed **Dennis J. Martin** as president following the resignation of **William Osborne**.

• A new **Moog** underbridge inspection platform has been commissioned on India's largest cable stayed bridge.



• **Coates Hire** of Australia has acquired the assets of **Millennium Access Rentals**.

• Finnish-based international rental company **Cramo** has reported a positive third quarter with YTD sales up 4.4%.

• UK-based **Ladderstore** has been appointed an approved training centre by the **Ladder Association**.

• **Cramo** is acquiring **Lambertsson Oy's** rental fleet while its owner, **Peab** will buy **Cramo's** operated fleet in Sweden.

• UK-based **Kimberly Access** has appointed **Les Darby** as its national service manager.

• **Snorkel** has appointed Oslo-based **Knutsen Maskin** as its new distributor for Norway.

• **Oshkosh** has officially opened its new **JLG** manufacturing plant in Tianjin, China.

• **Kier Plant** is to go ahead with its proposal to lay off all of its directly employed crane operators.

• **Tech/Ops Sevcon**, the motor controller manufacturer, has won a research and development grant in the UK.

• UK-based **Speedy Hire** has supplied an on-site rental facility to **Al Futtaim Carillion's**, Cairo Festival City.

• US rental company **RSC** has reported third quarter revenues up almost 6%, with rental up 7.4%.

• UK-based **Lyte Ladders & Towers** has relocated to a new production facility in Swansea.

• **Terex** has said that it will invest \$1.7 million in a European Business Services Centre in Dungannon, N.Ireland.

• Wire rope manufacturer **Bridon International** has appointed new services division manager, **Gordon Kells**.

• German-based crane rental company **Knaack** has purchased two new 600 tonne **Liebherr LR 1600/2** crawler cranes.

• Employees at the **Atlas** loader crane plant in Germany have held two strikes against changes in working practices.

• **Tanfield**, owner of **Snorkel**, has given 60 day exclusivity on its **SEV** electric vehicle division for \$1 million.

• **Haulotte** has announced another quarter of growth, with revenues climbing 20% compared to last year.

• Italian platform manufacturer **CTE** has appointed two new sales managers **Massimo Franceschi** and **Feliciano Gentilini** for Italy/Europe and South America.



Massimo Franceschi

Feliciano Gentilini

• The Spider division of **SafeWorks** has opened a new operation centre in Panama City, Panama.

• **Tanfield**, owner of **Snorkel** has dismissed a bid from **Liberty Electric** cars as having no merit.

• Swedish Steel company **SSAB** is to add a research and development facility to its Kunshan, China plant.

• **Skyjack** has sold the rights to manufacture and sell replacement parts its straight mast fork truck line.

• **Konecranes** has agreed to buy **WMI Cranes**, the Indian-based industrial crane company.

• UK-based access rental company **Blade Access** has been sold and renamed **Blade Access Specialists Ltd**.

• UK crane rental company **Emsley Crane Hire** has agreed to sponsor **Harrogate Rugby Club**.



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