

Dingli takes stake in Magni

Chinese aerial lift manufacturer Dingli has agreed the purchase of a 20 percent stake in Italian telehandler manufacturer Magni for €14.4 million.

It has also been appointed as exclusive Magni importer and distributor for China. The two companies will also invest in a new jointly held Research & Development centre in Europe, its initial project will be to design a new range of new boom lifts. Dingli has also advised shareholders that it expects earnings for 2015 to be in the region of 28 to 35 percent above that achieved in 2014.



Riccardo Magni (L) and Xu Sughen of Dingli

3,400 tonne jib for ALE



ALE is to build a 3,400 tonne heavy-duty jib for its AL.SK190 and AL.SK350 cranes

UK-based heavy lift and transport company ALE plans to build a 3,400 tonne capacity, heavy-duty jib that can fit onto both of its ultra-heavy lift AL.SK190 and AL.SK350 cranes. The new modular design jib will have lengths up to 100 metres, and be built from S1100QL specialist high yield steel. The jib is expected to be completed by the end of the year, its first contract will involve lifting 2,800 tonne modules to a height of 65 metres.

New - Ardent Hire Solutions

The merged Fork Rent and One Call Hire companies - acquired by private equity firms Searchlight Capital Partners and Duke Street and led by ex-Speedy chief executive Steve Corcoran - will become Ardent Hire Solutions. The operation has 12 depots, with five additional locations planned over the next two years. It has intimated that it will invest around £160 million to expand and renew its fleet over the next three years.



A telehandler in Ardent livery



One of the new Klubb van mounted lifts

Klubb van mounts

Gelev Group - the owner of Time France - has officially launched its new Klubb van mounted lift subsidiary and has started building three all-new models. These are the 11.8 metre K26, on a short wheel-base or cutaway van with 6.8 metres outreach, the 3.5 tonne, 12.5 metre one-person K32 without stabilisers and the 9.2 metre K21 mounted on a 2.8 tonne Renault Traffic. All three have similar two section telescopic booms with different fixed jib lengths. The company will also unveil two further models, the 13.8 metre K38P with an articulating jib and possibly a 15 metre model at Bauma.

The new 20,000 square metre facility at Ferrieres-en-Brie on the east side of Paris, will also house the existing Time France business, although the name is being changed to Klubb, and the company is unlikely to retain the Time Versalift distributorship beyond April. The facility has an initial capacity to build 1,000 van mounted platforms a year.

Chief executive Julien Bourrellis said: "Our philosophy is simple, we are focusing on the van-mounted aerial platform market to develop products that are a perfect match for our clients' needs. Our aim is to become the European leader in the sector."

The company will announce a number of Klubb distribution agreements in the near future, the first being CPL (Cumberland Platforms) which will mount and distribute the new range in the UK.

75m Palfinger & first spiders

Palfinger Platforms will unveil the 75 metre P 750, its largest Jumbo NX truck mounted lift at Bauma. It features a maximum outreach of 39 metres and the innovative X-jib with its 240 degrees of articulation and 400 degree platform rotation, building on the success of the 48 metre P480 and 55 metre P550. At the same time Palfinger Platforms Italy will unveil a range of tracked spider lifts in what it is calling its Low Smart Series. Palfinger cranes will launch a new heavy-duty loader crane the PK 165.002 TEC 7 for 32 tonne trucks.

Nine tonne Valla crawler

Manitex Valla has launched an all-new nine tonne pick & carry crawler crane, the Valla 90TRX. The new crane was designed for UK-based Northern Escalator Installations in Halifax, West Yorkshire, and sold through Valla distributor Hird.

The new crane fits between the five tonne Valla 55TRX and 12 tonne 120DTRX. It has an eight metre, four section main boom, plus a three metre fly jib option with 15 degrees of offset. The crane has an overall length of just 3.4 metres, is 1.735 metres wide, with an overall height of 2.35 metres. It is available with diesel, LPG or Electric power.



The new Manitex Valla 90TRX.



New Rough Terrain from Grove

Grove will unveil a new 90 tonne Rough Terrain crane - the GRT8100 - at Bauma in April. The new GRT nomenclature will be adopted by all Shady Grove, USA-built Rough Terrain cranes going forward.

The new model features a 47 metre main boom, plus several bi-fold swingaway extensions and insert options, with hydraulic luffing or manual offsets. Maximum tip height is 77 metres, with boom, bi-fold extension and inserts. While the new boom is longer and lighter than the current RT 890, the company claims it is stronger with a better load chart throughout. The crane also features Manitowoc's CCS Crane Control System which is being rolled out across all Grove, Potain and Manitowoc cranes. The GRT8100 is the first Rough Terrain crane to be designed from the ground up with the support of Shady Grove's Product Verification Centre with every component undergoing long-term testing and validation. (See the first Bauma preview on page 41)

Ainscough operators' strike

January was marked with two, one day stoppages by operators at the UK's largest crane rental company Ainscough. The Monday strikes were also preceded by weekend overtime bans.

The strike was called by the Unite union, after 90 percent of its members voted for the action. In addition to looking for an improved two year pay offer, the operators were pushing the company to drop, what they referred to as 'Zero Hour contracts', claiming that the company had been laying off drivers and then offering contracts that only paid while on site, with no pay if a lift was abandoned, regardless of whether it was safety related or not. A company statement said: "We absolutely are not replacing full time crane operators with zero hours contracts. What we have done is set up a small temporary labour pool of fully qualified personnel to assist in peak periods."

As we went to press we understand that the two sides have reached an agreement avoiding the next strike which would have been a two-day stoppage.



Heavy duty Haulotte telehandlers

Haulotte has announced three new heavy duty telehandlers with lift capacities of 5.2, 6.5 and 7.2 tonnes and lift heights of eight and 10 metres.

The smallest in the range, the 5.2 tonne HTL5210 is an all-new Haulotte designed and built model with a 10 metre lift height. It can also handle 3.5 tonnes at 5.8 metres forward reach. The other two models - the 6.5 tonne/eight metre HTL6508 and 7.2 tonne/10 metre HTL7210 are Dieci products branded as Haulotte.

The Haulotte HTL5210 includes standard stabilisers, hydrostatic transmission and a Tier 4i/ Stage IIIB-compliant Perkins for Europe, or Tier 3-compliant Perkins 95 for the rest of the world. The same power units are used in the Dieci-built telehandlers.



The all Haulotte HTL5210

Schalekamp back in the game

Dutch rental company HWS has been acquired by three ex-Riwal veterans, Dick Schalekamp, 51, a previous owner of Riwal, Allard May, 47, the owner of Instant Holland Amsterdam acquired by Riwal in 2009, and Coert Nodelijk, 48, a previous managing director of Riwal Nederland and a chief operational officer at Riwal Holding.

May will be commercial director and Nodelijk operations director, while Schalekamp will initially remain in the background. His three year non-compete clause with Riwal expired in January following his 2012 departure. HWS owners Toby van de Kooij and Paul van Boven - who acquired the business from founder Henk Koolos 15 years ago - will leave the company, at which time Schalekamp is expected to become more involved. HWS was established in 1978 and runs a fleet of 900 aerial lifts, from headquarters in Noordwijk and a depot in Nunspeet.



Dick Schalekamp

First UK Liebherr LTC 1050-3.1

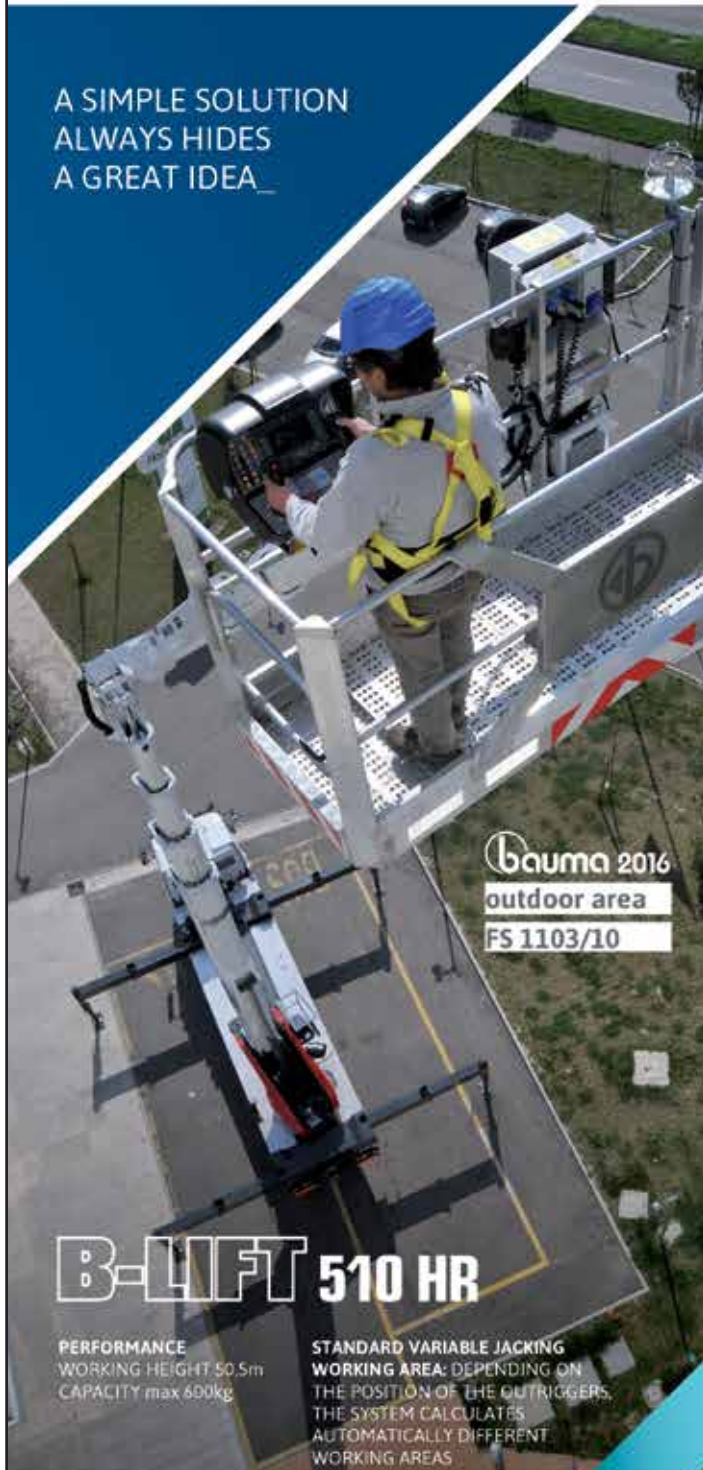
UK rental company Lee Lifting Services has added a Liebherr LTC 1050-3.1 to its fleet - the first in the UK. The 50 tonner supersedes the 45 tonne LTC 1045 and is powered by the latest six cylinder, Tier 4 final/EU Stage IV Mercedes engine. It features a 36 metre, five section boom plus a 13 metre bi-fold swingaway with 1.5 metre integrated assembly jib which Lee Lifting has taken with set sheaves and cross hook and manual offset of 20, 40 and 60 degrees. One of its first jobs for the new crane was to help set up the London Boat Show alongside other cranes from the company.



Lee Lifting has taken the UK's first Liebherr LTC 1050-3.1



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Link-Belt HTT for Bauma

Link-Belt will launch its new 100 tonne HTT-86110 Telescopic Truck Terrain crane with all-wheel steer and super single tyres at Bauma. Features include four mode steering and a six section 50 metre pinned main boom with a 17.6 metre bi-fold swingaway extension offset positions of zero, 15, 30 and 45 degrees.

The unit can run at 11 tonne axle loadings and when fully equipped and with 1.8 tonnes of its standard 7.2 tonne counterweight, it is still under 12 tonne axle loads. Top road speed is 60mph/96kph.

Link-Belt is also upgrading its 120 tonne HTC-3140 and long boom HTC-3140LB truck cranes. As well as engines the new machines also include side-to-side suspension levelling of up to four degrees either side of centre.

Skyjack to launch new booms and scissors

Skyjack will unveil three new products at the Rental show including the 40ft SJIII 4740 DC electric slab scissor lift (see scissor feature P17 for more details), the 36ft (11m) and 227kg SJ30 ARJE with articulating boom with rotating jib and for North America, the 56ft (17.1m) lift height SJ1056 TH telehandler.



The 30ft SJ30 ARJE is expected to have a dual riser, two section telescopic boom and a rotating articulated jib and like other Skyjacks will focus on being simple to maintain, repair and operate. The SJ1056 TH has a forward reach 42 ft 6 in (12.95 m) and is powered by a 74hp Deutz engine with a more powerful engine as an option.

New cranes and an acquisition for Hewden

UK rental company Hewden has started taking delivery of 21 new Tadano All Terrain cranes, ranging from 70 to 220 tonnes, a total investment of £11.5 million. The largest cranes in the order are two 220 tonne Tadano ATF220G-5, complete with a 21 metre telescopic luffing jib attachment - the first in the UK.

The company has also made its first acquisition for more than 10 years - that of lifting gear and materials supplier Interlift - and the first since it was itself acquired by private equity firm Sun European Partners in 2010. The company says that the move is part of a strategy to add further products and services for customers in key construction, industrial and events sectors.



New 15m spider from Hinowa

Hinowa will launch an all-new 15.4 metre spider lift, the 15.70 Performance IIS in April. The new model is the fourth in the company's Lightlift Performance IIS series, joining the Lightlift 17.75, 20.10 and 26.14 Performance IIS. The new machine replaces the Goldlift 14.70 with substantial new features. Overall length is just 3.4 metres with platform removed and four metres when fitted. It has an overall width of around 780mm and a stowed height of 1.99 metres, while the fully equipped weight is less than two tonnes.

The working envelope is significantly better than the Goldlift with a maximum outreach of 6.6 metres which it can raise the basket perfectly parallel to a wall to a height of 10 metres. Unrestricted platform capacity is 230kg including standard platform rotation. Power comes from either a Hatz diesel or Honda petrol engine, with a lithium-ion battery pack option. The first units are expected to ship in July.



The new Hinowa 15.70 has a greatly improved geometry with parallel lift at full outreach to 10 metres.

Fall protection system from Palfinger

Palfinger has launched a new fall protection system - the FPM (Fall Protection Mode) - for use with its SH and TEC 7 loader cranes. The company says that if other safety measures such as scaffolding, platform or safety harness eyebolts are not available when working at height, the fall protection system attached to a loader crane can be an efficient alternative, especially if you have a loader crane.

The individual wears a fall arrest harness which is attached to a line running from the FPM fall arrester mounted on the crane. Developed following consultations with safety experts in Austria, Germany, Switzerland and the South Tyrol, Italy, the system is currently only offered in those countries.



Palfinger's new Fall Protection System will initially only be available in German speaking areas.

Effer confirms UK distributor

Italian loader crane company Effer has appointed Martin Williams (Hull) as the sole distributor for its vehicle mounted loader cranes in the UK. The company takes over from Atlas UK and will have a stand at Vertikal Days in June.

Martin Williams established the business that bears his name in 1990 as a small accident repair centre and expanded into the commercial vehicle body building market in 2005. In the interim Williams was joined by sons Nick and Chris and today it operates from a 6,000 square metre facility, on a seven acre site in Hull which includes two of the largest non-manufacturer paint shops in Europe.

Director Nick Williams said: "Working with a prestigious company like Effer is testimony to our investment in our facilities and training together with the commitment of our workforce."



Martin Williams (Hull) is the new Effer distributor for the UK

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New scissors from Snorkel

Snorkel has announced two new small electric scissor lifts, the 15 and 20ft S3215E and S3220E. The new models - shown in prototype form at Platformers Days in September - join the current family of four lifts unveiled at last February - the S3219E, S3226E, S4726E and S4732E, with 19, 26 and 32ft platform heights respectively. The S3215E offers a 6.5 metre working height with a platform capacity of 272kg, while the S3220E has 8.1 metres and 408kg capacity. (See Electric scissors page 17 for more details)



The new Snorkel scissors.

Zoomlion takes a run at Terex

In January Terex received an unsolicited acquisition proposal from Chinese crane and construction equipment manufacturer Zoomlion. The offer was to acquire all outstanding Terex shares for \$30 a share in cash, valuing the company at around \$3.25 billion. Terex has already agreed a merger deal with Konecranes and has not changed its recommendation to accept that deal which is progressing steadily. In spite of this it signed a confidentiality agreement with Zoomlion and is holding discussions.



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Jekko pipe manipulator

Italian mini/spider crane and aerial lift manufacturer, Jekko has launched a new pipe manipulator attachment for its SPX 1040 spider crane - the GR300. The new attachment has a capacity of 300kg and can grasp, rotate, tilt and manoeuvre pipes into position and hold them while they are fixed in place. It can handle pipes and poles with diameters of between 100 and 330mm, and be used on either the four tonne SPX1040 or the larger 7.5 tonne SPX1275 mini crawler cranes.



The Jekko pipe and pole handler.

ALE takes 240 Scheuerle SPMTs

Heavy transport and lifting company ALE has taken delivery of 240 Scheuerle Self Propelled Modular Transporter (SPMTs) axles. The 60 tonne axle lines - fitted with 15 inch tyres - are the highest capacity SPMTs on the market according to ALE. The trailers are powered by environmentally friendly EU 4/ EPA Tier 4 final exhaust emission engines.



Two of ALE's new Scheuerle trailers



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The new Omme 1300 E replaces the 1250 E

New trailer lift from Omme...

Omme Lift has announced a new 13 metre trailer lift - the 1300 E - which replaces its current 1250 E. In addition to an extra 300mm of platform height, the new lift is 750mm shorter when stowed than its predecessor. Outreach is 500mm better at nine metres while an improved boom structure provides more strength and rigidity to the three section boom. The new machine has 100 degrees of platform rotation, compared to 82 degrees on the 1250 E.

Power comes from a 24 volt 139Ah/5h battery pack with built-in charger, capable of charging the batteries whilst the platform is in use. Hydraulic outriggers and two step dual controls on both chassis and platform are standard.

...and a new boom for 37m spider

The company has also unveiled a completely new boom system for its 37 metre spider lift creating the new 3710 RBDJ which replaces the 3700RBDJ launched in 2010. The new seven section boom has a six-sided formed profile to help improve strength and rigidity and is topped by an articulated jib with 130 degrees of articulation and an improved 250kg platform capacity. Maximum outreach is 14.2 metres and the end-mounted basket, boom elevation and telescope can be operated simultaneously without interference to help speed the time taken to reach full height.

The 3710RBDJ is based on the 3700, but has a new stronger boom.



Hybrid spider from CMC

Italian aerial lift manufacturer CMC will launch a new 25 metre lithium battery powered version of its 25S at the Rental show in Atlanta. The new machine offers the same performance as the regular model, including almost 14 metres of outreach and 230kg platform capacity, while the twin telescopic boom also offers an up and over reach of around 10 metres at which height it has 10 metres of outreach. It can also reach six metres below ground level. Overall width is less than 900mm, with an overall length with platform removed of 5.8 metres and a total weight of 3,900kg. The new power pack has a battery life of around eight hours, before needing a recharge. When depleted the operator receives a warning to either recharge or start up the Kubota diesel engine to top up the batteries.



Mammoet sells salvage business

Mammoet has sold the assets of its salvage business to Koole Contractors, the deal also includes the transfer of most salvage related employees to Koole. All salvage projects that are currently underway, will be finished by Mammoet Salvage. Koole will also change its name to Koole Mammoet Salvage B.V. with its base in Vijfhuizen, the Netherlands, and offices in Singapore and Houston, Texas, USA.







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Financials round-up

UK rental company **Speedy** has acquired **OHP Group** - comprising **Crewe Plant Hire** and **Rail Hire (UK)** - for £1.5 million in cash, while assuming around £1.7 million of debt. A further £800,000 payment will depend on future performance. Rail Hire specialises in the rental of overhead line equipment to the rail sector, while Crewe is a general equipment rental business. Revenues through November were £2.6 million, with EBITDA of £800,000. OHP founder and managing director, Martin Davies, will remain with the business.



Tat Hong Holdings has released the third quarter results for its Chinese tower crane rental business, **Tat Hong Equipment Service**, as part of its application to list the company's shares on the Taiwan Stock Exchange. Nine month revenues were down four percent on the year to \$23.8 million, while pre-tax profits for the nine months dropped 91 percent to \$424,000.



Palfinger achieved total 2015 revenues of €1.23 billion up 15.7 percent on 2014 and a new record. The strong growth was led by the loader crane sales in Europe, but also well supported by a rapidly improving aerial lift division. Pre-tax profits leapt 72 percent to €93 million, another new record.



Revenues at **Kobelco Cranes** improved seven percent to ¥55.4 billion (\$459 million), for the nine months to the end of December, thanks to stronger demand in Japan, partially offset by a slowdown in South East Asia. Pre-tax profits for the period fell 36 percent to ¥2.9 billion (\$23.2 million) due to "higher expenses related to quality maintenance and improvement of products". The company will re-merge with **Kobelco Construction** in April.



Manitou has reported 2015 revenues of €1.29 billion, three percent higher than 2014. This was made up of a three percent rise for the Material Handling division - largely telehandlers and aerial lifts to €826.8 million, flat sales at Gehl at €239.8 million and a seven percent rise in Services & Solutions to €220.5 million.



Manitowoc is moving ahead with the separation of its Food service and crane business with both divisions selling loan notes in order to pay off the group's existing debt. The crane business will raise \$250 million, while the Food Service operation will raise \$425 million. The funds will be used to pay off outstanding loans and notes. Any funds left over will be used for general corporate purposes.



Chinese aerial lift manufacturer **Dingli** has agreed the purchase of a 20 percent stake in Italian telehandler manufacturer **Magni** for €14.4 million.



Manitowoc Cranes had 2015 revenues down 19.1 percent to \$1.87 billion, while operating profits declined around 76 percent to \$64.3 million. The fourth quarter was similar with revenues 18.1 percent lower at \$543.1 million, due to ongoing weakness in Rough Terrain crane and boom truck sales, partially offset by strong crawler crane shipments and an improvement in European tower crane and All Terrain sales. Fourth quarter operating profits dropped more than 46 percent to \$24.1 million. The backlog/order book at the end of December was 30 percent lower on the year at \$513 million, but fourth quarter order intake improved 26 percent over the third quarter. The company has also confirmed that it has closed its production facility in **Brazil** as it resizes the business.



United Rentals has ended the year with revenues 2.7 percent higher at \$5.82 billion, while pre-tax profits jumped almost 13.5 percent to \$963 million. The results would have been stronger if the strong dollar had not hit the value of Canadian revenues. The fourth quarter was a slightly different story, with revenues declining 3.2 percent, due to exchange rates and a 1.8 percent fall in rental rates on slightly better utilisation. Pre-tax profits fell six percent to \$292 million.



JLG has reported a 26 percent drop in total revenues in its first quarter - to \$529.8 million due to a sharp fall in telehandler shipments. Aerial lift sales fell a more modest 12 percent to \$242 million, while telehandler shipments dropped an eye-watering 61 percent to \$112 million, due to the comparison with high shipment levels last year. Operating profits for the quarter plunged around 74 percent to \$20.4 million, including \$1.2 million of restructuring costs related to workforce reductions. The order book/backlog at the end of December was 8.5 percent down on last year at \$724.5 million.



China's **Zoomlion** has made an unsolicited takeover bid for **Terex**, offering \$30 a share for all outstanding equity. The offer represented a 100 percent premium over the previous closing price for Terex and values the company at around \$3.25 billion. Terex is still proceeding with its merger deal with Konecranes but is evaluating the offer.



Liebherr has advised that full year revenues for 2015 were €9.248 billion, 4.8 percent higher than 2014 and the highest that the company has ever achieved. Construction equipment related businesses - which include mobile cranes, telehandlers and concrete and earthmoving equipment - improved 6.4 percent to €5.63 billion.



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Genie updates GTH-844



The updated Genie GTH-844

Genie has unveiled an updated version of its 3.6 tonne/13.36 metre North American GTH-844 telehandler, with a new high-torque Deutz turbocharged Tier 4 Final engine option without the need for regeneration or diesel exhaust fluid (DEF). It has also taken the opportunity to update the drive-train with new Dana axles while retaining the 8.59 metres forward reach, proportional dual cylinder 10 degrees side to side frame-levelling and multi-functional, proportional joystick controller.



Horizon's new Kato CR-350Ri

First new Kato in Scotland

Scotland's Horizon Reinforcing & Crane Hire has taken delivery of a new 35 tonne Kato CR-350Ri, City-type All Terrain crane from distributor Rivertek Services. The CR-350Ri features a 32.5 metre six

section boom and a three section 6.5 to 14 metres hydraulically telescoping jib that can offset by up to 60 degrees. Road speed is just over 30mph/49kph and the unit has a Gross Vehicle Weight of 28 tonnes. Outrigger beam extension sensors allow multiple set-up options and automatically sense the position selected.

New fibre-rope crane from MacGregor

MacGregor has introduced a 150 tonne fully heave-compensated knuckle boom fibre-rope crane for the offshore industry. Developed in partnership with Parkburn Precision Handling Systems it can reach 4,000 metres of water depth. A cooperation agreement between the two companies combines MacGregor's offshore crane expertise with Parkburn's fibre-rope tensioning technology.

MacGregor's new fibre-rope crane.



Manitowoc mothballs Brazilian plant

Manitowoc has suspended crane production at its Passo Fundo plant in Brazil, letting around 80 employees go, while retaining around 20 staff including those covering the parts and service operation which is also based at the facility. The closure was immediate with the company stating that it had substantial new product inventory in place to cover immediate local market sales for 2016 and beyond. It also said that while the indefinite closure was a necessary step in response to falling demand, it intends to reopen the facility at some time in the future when demand dictates.

Manitowoc's 'greenfield' Passo Fundo plant was opened in 2012



€7.3 million Lavendon order for Ruthmann

Lavendon has ordered 42 new Ruthmann truck mounted lifts. The €7.3 million deal makes the UK-based rental group the manufacturer's largest single customer. In the UK Nationwide Platforms will take five 33 metre T 330 models on 7.5 tonne chassis, plus two 28 metre T285 HV 10 models on 10 tonne trucks. The heavier truck allows a significantly narrower outrigger jacking base, compared to the usual 7.5 tonne chassis. In Germany Gardemann will take 35 new units - 29 of which have working heights from 17 to 33 metres on 3.5 and 7.5 tonne trucks, including Ruthmann's new 17 metre T 170 models on 7.5 tonne chassis for municipal applications. The order includes six larger machines topped by the 63 metre T 630.



Some of Gardemann's new Ruthmann truck mounts

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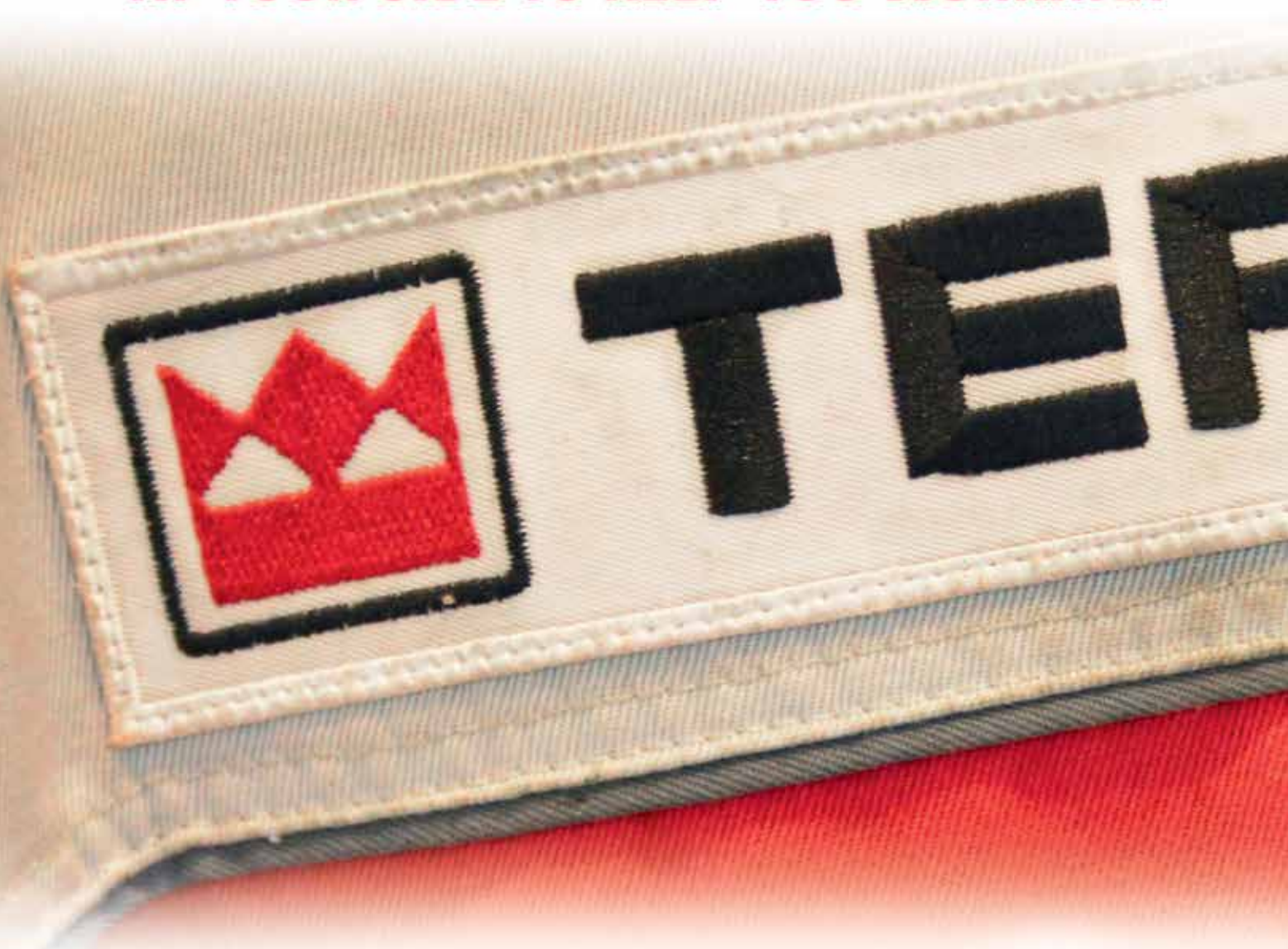
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• **HMF** has appointed **Alan Johnson** as UK sales director.



Alan Johnson

• **TVH** has acquired a minority stake in Spanish access and forklift rental company **Vamasa Tecnial**.

• **CTE** has delivered a 42.5 metre B-lift 430HR to **Eesti Energia Kaevandused** in Estonia.

• South Korea's **Hanchang Heavy Equipment** has taken delivery of a **Liebherr 11000** crawler crane.

• UK's **Ardent Hire Solutions** is to buy older **Bovis Homes** telehandlers, replacing them with new.

• **Wacker Neuson** has appointed **Jan Willem Jongert**, 51, as chief sales officer.



Jan Willem Jongert

• **PT SH Machinery Indonesia** has been appointed as **Grove All Terrain** crane distributor.

• Austrian access rental company **Maltech** has broken ground on a new facility in Vienna.

• **Link-Belt** has announced its top five distributors for 2015.

• UK rental company **Ardent Hire Solutions** has appointed **Greg Fitzgerald** as chairman.



Greg Fitzgerald

• New Jersey-based **Maher Terminals** has ordered 27 **Kalmar ESC350** straddle carriers.

• Germany rental company **Gardemann** has launched a new 'Big City' structure and strategy.

• UK-based **Advanced Access** has taken delivery of a new 26t **Daf** delivery truck.

• **Cramo** is appointing **Perttu Louhiluoto** as non-executive director.



Perttu Louhiluoto

• Italian removals company **Grillo Antonino** has purchased a customised 41 metre **CTE B-Lift 410 HR**.

• UK rental company **AFI** has achieved the 5 star Achilles Building Confidence rating for the fifth year.

• **Parker Hannifin** has appointed **EnerMech Australia** as distributor in the oil and gas sector.

• **Hiab** has appointed **Sebastian Poccard** as senior vice president, sales and markets.



Sebastian Poccard

• **Erik De Bruijn** has joined master distributor **Runshare Europe** as technical manager.

• **Kalmar** plans to move its Automatic Stacking Crane production to China.

• **Pace Cranes** has delivered a **Sennebogen** dragline to **Rangitata Diversion Race Management** in New Zealand.

• **Ringpower Corp**, the Florida-based crane dealer has appointed **David Alban** as COO.



David Alban

• German rental company **Ulferts** has taken delivery of 23 new **Haulotte** aerial lifts.

• UK's **Central Crane Hire** (Hull) has taken delivery of its first **Liebherr** an LTM 1060-3.1.

• UK-based **Coussens of Bexhill** has taken delivery of its first new **Liebherr** crane an LTM 1160-5.2.

• **Skyjack** has delivered 47 slab electric scissor lifts to **S Rental** of South Korea.

• UK association **FASET** has appointed **Rob Harris** as chairman.



Rob Harris

• Danish rental company **BMS** will open a new aerial lift depot in Germany.

• **UK Rail Freight Services** has added a second **Sany** reach stacker.

• UK-based **Nationwide Platforms** has added 29 **Versalift LAT135-Hs** to its fleet.

• **Straightpoint** has appointed **David Mullard** as business development manager.



David Mullard

• Ex **Bronto Skylift** veteran **Jan Denks** has joined Finnish manufacturer **Dinolift**.

• UK rental company **Mr Plant Hire** has taken two new **JLG 660SJ**.

• **H&E Equipment Services** has opened a new branch in Forestville, Maryland.

• Italian truck mounted lift manufacturer **GSR** has celebrated 115 years in business.

• **Genie** has appointed **Garry Cooke** as a regional sales manager in the Middle East.



Garry Cooke

• Ireland's **CP Hire** has purchased four more **Wacker Neuson TH412** compact telehandlers.

• **Nationwide Platforms** has purchased five new 48m **Palfinger 480** truck mounted platforms.

• **XCMG** has appointed **Mtandt** as the distributor for its range of fire rescue platforms in India.

• **Cargotec** is to acquire Germany's **Interschalt** - a software and related service provider.

• **Christine Wehrman** is to retire as CEO of the **ARA**.



Christine Wehrman

• **Bobcat** has made a three year warranty standard on all fixed frame telehandlers.

• German rental company **Rohrmoser Arbeitsbühnen** has taken delivery of two new **PB** scissor lifts.

• **Palfinger** will acquire the distribution business of its Spanish dealer **MYCSA** from the **Mulder** family.

• **Liebherr** is centralising design, sales and customer service for maritime cranes at its Rostock plant.

• **Genie/Terex** has appointed **Ryan Lusso** as senior director global parts.



Ryan Lusso

• Marine crane manufacturer **MacGregor** has won an order for 12, 450t heavy-lift cranes.

• The **Port of Blyth** has taken delivery of the first **Terex Liftace 5-31** reachstacker in the UK.

• **Ascendant /Redwood Engineering** has appointed **Richard Tindale** as director sales & marketing.



Richard Tindale

• UK-based **Advanced Access** has taken delivery of its first **Genie** hybrid compact RT scissor.

• **Rental Equipment Investment** has acquired **Hillside Rental** of Evans, Colorado.

• UK-based **BPH Equipment** has received its sixth 135 tonne **Kobelco CKE1350G** crawler crane.



Tony Green

• **Tony Green** of lifting gear supplier **Taunton Lifting Services** has died.

• **AFI** has expanded its in-house transport fleet with five new trucks with **Sterling** beaver tail bodies.

• **JCB North America** has appointed **Tim Witter** as vice president manufacturing at its plant in Georgia.

• **Versalift** has launched an articulating telescopic boom on a **Morooka MST300VD** tracked chassis.

• **Mammoet** is switching from diesel to Shell GTL fuel on its cranes and trucks.

• **CTE** has appointed **Marco Govoni** as sales director.



Marco Govoni

• German rental company **Gerken** has placed €3 million order with **Ruthmann** for 20 new truck mounted lifts.

• **Benoit de la Tour** has been appointed president of **Navis**, Kalmar's terminal operating systems business.



Benoit de la Tour

• **Blade Platforms USA** has purchased a 54 metre **Ruthmann T175A** on a Freightliner chassis.

• **Andrew Fishburn** of **HLS** is to head up **Snorkel UK**.



• **Huisman CEO André Meijer** has resigned **Joop Roodenburg** has resumed control of the business.

Joop Roodenburg

Andre Meijer

• Dutch rental company **Doornbos Equipment** has purchased a **Genie S120HD** telescopic boom.

• **CTE** After Sales support department will now be controlled by sales director **Marco Govoni**.

• US-based **AmQuip Crane Rental** has ordered four new 500 tonne **Liebherr LR 1500** crawler cranes.

• German builders centre **Emmel** has purchased an **Oil&Steel Octopus 14** spider lift for its rental fleet.

• Danish company **Fyns Kran Udstyr** has launched a concept called **One Stop Rigging**.

• German overload and electronics company **Moba** has formed a joint venture in the UK.

• Dutch rental company **Siesling** has ordered four new **Ruthmann** truck mounted lifts.

• UK rental company **Facelift** has taken delivery of nine new **Multitel** spider lifts.

• UK-based **Central Platform Services** has appointed **Daniel Langer** to provide customer support in the south.

• **H&E Equipment** has opened a new branch in Benicia, California.

• **Hertz** licensee in Mongolia - **Mongolia Holdings** - has acquired **Monroad**.

• **Genie** has made several new appointments in the Europe Africa and Middle East region, including: **Jacco de Kluijver** as VP sales & marketing and **Christine Zeznick** as product manager.



Christine Zeznick

Jacco de Kluijver

• **Manitou Germany** has opened its first direct sales and service operation in Salzgitter, lower Saxony.

• Japanese manufacturer **Morita** has completed the purchase of **Bronto Skylift**.

• **Manitou** is launching its **Man'Go 12, 4x4** articulated boom lift in Australia.

• **JLG** has gained the rights to sell its **JLG** branded **Hinowa** spider lifts in Germany, Austria and Switzerland.

• UK-based rental company **Speedy** has acquired **OHP Group** which includes **Crewe Plant Hire** and **Rail Hire (UK)**.

• US-based **Maxim Crane** is taking delivery of 13 new **Manitowoc** crawler cranes.

• **Alimak** has appointed **Sofia Wretman** head of communications & investor relations.



Sofia Wretman

• **Lavendon** has ordered 42 new **Ruthmann** truck mounted lifts in a deal worth €7.3 million for **Gardemann** in Germany and Nationwide in the UK.

• Ex-**Terex** CEO **Ron Defeo** has been appointed as CEO of **Kennametal Inc**.

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