

Five years on

It hardly seems possible that on a gloomy September day in 2007 the first Vertical Days event opened. Despite a fantastic display of cranes, access equipment and telehandlers, there was always the worry that no one would visit. Thankfully they did - even battling some dreadful 'summer' weather - proving the novel format of the show a success.

Since then it has grown slowly but surely, possibly restrained by the economic slow down. But in spite of the downturn more and more visitors have turned up each year. Last year 1,200 people attended – 1,200 individual people with no double, treble or quadruple scanner or participating exhibitor counting – each seriously interested in the equipment and services on offer and possibly representing around 80 percent of the UK/Irish buying power?

This year is a complete sell-out and promises to be the best ever. While some will of course depend on the weather, the extensive range of products on display is enough to attract everyone with any interest in lifting or working at height. While there are many improvements this year, the basic 'people-friendly formula' has not changed. Entrance tickets - free for all but non-participating suppliers - include parking and all day hospitality - including a first class hot lunch and a number of free seminars and workshops.

Practical details

Venue: Haydock Park, Newton le Willows, WA12 0HQ at junction 23 of the M6.

Dates and times

Wednesday June 22nd 10:00 – 17:30

Coffee & Tea served in the Marketplace all day

Lunch is served from 12:00 – 14:30

Networking event – 18:30 – 11:00 (ticket required)

Thursday June 23rd 10:00 – 16:30

Coffee & Tea served in the Marketplace all day

Lunch is served from 12:00 – 14:30

How to register

- Famously low tech
- Bring along a completed invitation and swap for a badge
 - Register on-line give your name at reception
 - Or just turn up with a business card and swap for a badge

So what can you expect to see?

The beauty of Vertical Days is that it is specialised in the same way as equipment buyers. While the only exhibits are cranes, access equipment, telehandlers and associated services and equipment, if you are interested in this type of material, you would be hard pressed to find a more comprehensive display. The show area is compact - this is no Bauma - although it looks impressive from the road and means that in the space of a few hours you can conduct a comprehensive 'shop' or research of the many alternative products and solutions available. Not only can you see everything on offer without wearing your shoes out, but as the visitor profile is limited to those who buy or regularly use the equipment there are no crowds - except perhaps at the bar. You will notice that exhibitors have time for you and are also able to demonstrate the product or sit and 'talk turkey'. The show has a number of areas, such as the Marketplace where exhibitors and visitors can sit, take a coffee and if all goes well put a deal together. If you don't see

someone on their stand, chances are you will see them in the catering marquee around lunch time.

So what's new?

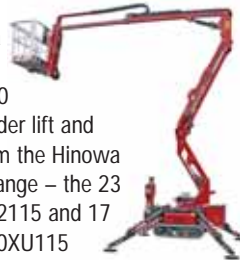
A full alphabetical list of manufacturers and exhibitors on show can be found with the map on page 42 and 43. The following also lists each exhibitor by sector and some of the highlights on each stand.



Access Equipment & Telehandlers

Access Industries: Stand 113
See Multitel Pagliero

Access Platform Sales: Stand 109
APS is the UK distributor for Ommelift and Hinowa spider lifts. The company will show a 27 metre Ommelift 2750 tracked spider lift and models from the Hinowa spider lift range – the 23 metre 23.12115 and 17 metre 17.80XU115 as well as a Hinowa mini dumper and forklift - the TP1600.



Aldercote: Stand 117
Van mounted aerial lift specialist Aldercote will share a stand with trainer Highland Access and will show its PA145 telescopic lift on an Iveco Daily van.

Altec: Stand 107
See Cumberland Industries

Ascendant Stand: Stand 143
The Newcastle-based truck and van mounted platform manufacturer will show two brand new truck mounts – a 26 metre and an 18 metre – as well as other platforms from its range including a 12.5 metre van mount. As UK distributor of the German HAB scissors it will show the 14 metre, 1.2 metre wide S142-12 for the first time in the UK.

ATN: Stand 124
French mast boom manufacturer ATN will show two models from its P1af mast boom range as well as its class leading 12 metre articulated boom lift which offers the outreach of 50ft articulated boom. Also on show for the first time in the UK is its new CX scissor lifts, with 7.3

metre long platform and 40 or 50ft platform height.

Avant Tecno: Stand 134

Avant Tecno will show a range of its Leguan work platforms, including the 16 metre Leguan 160 and 12 metre 125 low weight self-propelled platforms. The company will also show its Avant loader with Leguan 50 platform attachment.



Avant Tecno with loader attachment

Bizzochi: Stand 123 See CTE UK

Bluelift: Stand 131 See Bravi UK

Bravi UK: Stand 131

Bravi UK will have plenty to talk about on its stand this year. Among the Bravi platforms will be a Leonardo, Bravi Lite and Caddi and at least one Bluelift spider platform. Look out for some new products as well!



Bravi Lite



Bronto Skylift: Stand 100
Bronto will have one of the more unusual displays in that it is more 'old tech' than new. It will show the last of the highly popular 34 metre S34MDT. Originally mounted on an American truck it was remounted last year on a new Volvo chassis for L&N Platforms of Sevenoaks. There is also a small chance that the manufacturer of the world's largest platforms may produce a surprise and arrive with a large new unit?

Cela: Stand 137
The highlight of the Cela stand will be its new 21 metre DT21 - the radical lift design provides excellent up and over reach and outreach, together with an end mounted platform. Another key feature of this unit is its ability to stow below the height of the truck cab. The unit will be demonstrated with flair by Simone Scalabrini and Paolo Troni.



CTE: Stand 123
CTE will show two new models, its 20 metre MP20-13 low profile truck mount that can also be used as a 13 metre straight telescopic and was shown as a prototype last year but is now in production. Also new is the 20 metre ZED20CH articulated truck mount with fully hydraulic H frame outriggers. The company's Traccess spider lift range will be represented by the new 23 metre Traccess 230, its largest model so far and its popular 17 metre Traccess 170. The company will also show a loader crane from sister company Effer, the ultra compact 35.

Cumberland Industries: Stand 107
As distributor for Altec and Socage as well as its own Cumberland Land Rover-based machines the stand will have a diverse array of equipment.

Altec products include an 8036M Unimog 14 metre insulated platform, the DB35 digger derrick and an 11.5 metre working height van mount from Altec Spain, mounted on a 3.5 van and operates without stabilisers. Socage platforms include the DA320 mounted on a Cabstar and an Iveco 4x4 chassis. Also seen for the first time will be the SPJ315 tracked spider lift. Cumberland hoping to show multi a platform on a Multihog multipurpose vehicle. There may also an Altec truck mounted crane.

Dieci: Stand 142
Dieci will show the new Dedalus 30.7 telehandler featuring the new ergonomic cab for increased comfort and visibility, 146 degree head rotation, new tyre options, high speed forward and reverse, fully proportional hydraulics, inching pedal and hand throttle.



Dinolift: Stand 114 *See Promax Access*
Easi UpLifts: Stand 140
One of the largest powered access rental companies in the UK/Ireland Easi UpLifts offers a full range of lifts including a large fleet of big spiders, telehandlers and mini cranes for sale or rent. The company has just opened a new location in the Manchester area close to the show. It is also a good source for young used equipment.



Faraone: Stand 125 *See Powerlift*
Genie: Stand 149
Genie will highlight its latest 360 degree telehandler models, the 16 and 18 metre/4,000kg GTH4016SR and GTH4018SR with new load management system and anti-shock loading lift circuits. In addition to models from its self-propelled boom,

trailer lift and scissor lift line up, the company will show the GRJ-26 mast boom and a range of stock picking and material lifts.

HAB: Stand 143
See Ascendant Access

GSR: Stand 105
See King Highway Products

Haulotte: Stand 148
Vertikal Days will serve as the UK/Ireland launch for Haulotte's new three model 10 metre telehandler range. The HTL 3210, HTL3510 and HTL4010 offer lift capacities of 3,200, 3,500 and 4,000 kg respectively, with compact overall dimensions of 2.26 metres wide by 4.96 metres long with stabilisers that set up within the overall width of the machine. Overall height is 2.42 metres (2.38m on the 3210). Maximum forward reach is a healthy 7.2 metres with up to 1,200kg capacity. All units feature hydrostatic transmissions and full proportional joystick controls as standard. The HTL 4010 and 3210 are equipped with stabilisers as standard, while the HTL 3510 has standard frame levelling with up to plus or minus 10 degrees of range. Haulotte will also show a wide range of its aerial lifts, including booms, rough terrain and electric scissor lifts and mast booms.



Holland Lift: Stand 132
See Russon Access Platforms

Imer Direct: Stand 118
Imer is the Iteco and IHlmer distributor in the UK and will show a selection of products but will highlight the new push around scissor lift range. The unit on the stand will be the Easy Up 5 with 5.2 metres of working height.

Isoli: Stand 114 *See Promax Access*
Iteco: Stand 118 *See Imer Direct*

JLG: Stand 136
The world's largest aerial lift manufacturer will show a selection from its wide range, including a new 17 metre compact tracked lift (spider lift), the Toucan 10e mast boom, its new compact RT boom lift - the 340AJ - making its first UK appearance, its Diesel/Electric 600AJ boom and a number of scissor lifts. Also check out its ultra-compact telehandlers.



King Highway Products: Stand 105
King Highway Products distributes GSR and Palfinger/Wumag in the UK and will show various models including a 14 metre E140TJV telescopic van mount on a 3.5 tonne Ford Transit and an E200PX 20 metre Pantel on a Nissan Cabstar and an E228TJ on 7.5 tonne chassis. Palfinger Platform models on display will range from the new 32 metre P320 on a 12 tonne chassis up to what may be the largest lift on a show, a 70 metre WT700 on an MAN chassis.



Liftlux: Stand 136 *See JLG*
Manitou: Stand 116
The world's leading telehandler manufacturer will show its latest fixed frame and 360 degree models alongside its ManiAccess aerial work platforms.





SJ 12 Vertical Mast Lift



Skyjack's new SJ12 self propelled vertical mast lift provides a compact footprint and superior maneuverability. When operating in tight workspaces, a high degree steer angle allows for maximum functionality and flexibility by offering zero inside turning radius. The SJ 12 also features a 20" traversing platform, providing increased access and the ability to reach over potential obstacles. A unique slide away platform provides easy access to components, when raised or in the stowed position.

Skyjack's standard color coded and numbered wiring system with hard-wired relay based controls help to ensure the new SJ 12 lives up to Skyjack's reputation for quality and serviceability.

For information call +44-1691-676235
or visit us online at www.skyjack.com

SKYJACK



MEC Titan 40S

MEC: Stand 133
MEC, represented by Riwal, will show the highly original award winning Titan 40 boom with a scissor sized platform and telehandler size lift capacity. This is the UK debut and must be seen. Also on show will be the MEC Speed Level, available with battery power.

Merlo: Stand 135
The 360 degree telehandler specialist that gave the Roto name to the sector is likely to have a surprise or two and may have a product from its growing access range on show.

Multihog: Stand 107
See Cumberland Industries

Multitel Pagliero: Stand 113
Another stand vying for the most genuinely new products is Multitel, with three new models including two worldwide launches. While one of the new models will be kept secret until the show opens, the other two are both spin-offs from the market leading MX range or 3.5 tonne truck mounted lifts. The first is the MX205, designed for the UK market it has an end mounted platform, rather than the usual pedestal mounting - with the platform and the boom/platform rotation system connecting at the mid-rail level. The result is a flat bottom platform with low level entry and the ability to work closer to under-boom obstacles. The second unit is the direct hydraulic controlled entry level HX195 with 19.5 metre working height and simple rugged design.



Multitel MX205

Niftylift: Stand 120
Niftylift will show a broad range of products from its growing range of boom lifts, including its 12 metre trailer lift, the N120TPE, the



Niftylift Hybrid

self-drive SD120TDE, the 12 metre spider or track drive TFD120T and three Height Rider self-propelled booms - the 12 metre HR12NDE and 17 and 21 metre Hybrids. If you have not already seen the company's Hybrid drive system, SiOps anti-crushing controls and Tough Cage then you need to stop and take a look.

Oil&Steel: Stand 110
Oil&Steel will show its 20 metre 2010RE 'Rental Edition' 3.5 tonne truck mounted lift, designed to handle the rough and tumble of everyday non operator hire. The rest of the stand will be devoted to its Octopussy Spider lift range, including its latest 18 metre EVO model and the 14 metre 1402 Octopussy Classic.



Oil&Steel 2010RE

Palfinger Platforms: Stand 105
See King Highway Products

Palazzani: Stand 130
See Tracked Access

Platform Basket: Stand 114
See Promax Access

Pop Up Products: Stand 127

The Pop Up brand, so well known for its push around scissor lift model, is now applied to the company's range of towers, podiums and self-propelled lifts such as the Drive series, including the Drive 12.



The new Pop Up Push 8

Powerlift: Stand 125
Powerlift is the UK distributor for Easy Lift spider and truck mounted lifts as well as Faraone portable, push around and self-propelled lifts. The stand will include a number of new product introductions and UK firsts, including the 21 metre ET210 telescopic boom truck mount - the



Easylift 210

first Easy Lift truck mount to be shown in the UK. Alongside will be two of the company's most popular spider lifts, the R150 and R160. The Faraone line up will include five models of both self-propelled and push around lifts - low level and higher. New models include the new PK53, PK50 and PKS65.

Power Scissor: Stand 132
See Russon Access Platforms

Power Towers: Stand 123

Power Tower will show its latest product additions, including the extensions to its Nano SP range now available in simple no extension 'Zero' format or with the one metre two stage extension, the Nano SP Plus. Also check out the improved Power Tower heavy duty push around lift.



Power Tower Zero

Promax Access: Stand 114
Promax represents, Platform Basket, Isoli and Dinolift. It will launch a number of new products at the show including the new 22.5 metre Isoli PT225 with 13.5 metres of outreach auto set-up and auto stow from ground and platform controls, work position memory button and multi-position 'H' style outriggers, all on a 3.5 tonne chassis. It will also show the 21 metre Isoli PNT210J articulating boom with fly-jib and two position 'H' style outriggers with up to 9.75 metres of outreach, a collision protection system, preventing contact between the jib and cab, outriggers and rear deck, is standard equipment.



Isoli PNT210J

This will also be the UK debut for the new 13.4 metre Platform Basket 13.80 spider lift with telescopic boom and articulating jib offering eight metres of outreach, yet weighing just 1,400kg.

Ranger Equipment: Stand 134A
Ranger represents Aichi, Teupen and PB Lifetechnik. The highlight of its stand will be the new 25 metre Teupen Leo25T Plus spider lift with its 18 metres of outreach, compact dimensions and adjustable tracks. The other new product on show is the Teupen Leo18GT Facelift.



Teupen Leo25T Plus

Riwal: Stand 133 See MEC

Russon Access Platforms: Stand 132

Russon is the UK distributor for Holland Lift and will show a number of the heavy duty scissor lifts, including at least one model from its new Ecostar high-narrow ranges. The company will also show its manually powered Power Scissor and Power Step.



Holland Lift heavy duty scissor

Skako Lift: Stand 128
See Urban Access

Skyjack: Stand 139

Skyjack will have a full spread of its booms and scissors on show, including the 66ft SJ66T telescopic boom and 32ft 6832RT compact RT Scissor lift along with the final production version of its 12ft self-propelled lift the SJ12 Mini-Mast - definitely worth a look.



Skyjack scissors and booms

Sky King See King Highway

Snorkel/Leach Lewis: Stand 138

The Snorkel stand will also be one of the most diverse with its range now



Snorkel M1230E

running from Pop-Up push around lifts up to the largest self-propelled booms. One of the key exhibits making its European debut is the replacement for the well renowned UpRight/Snorkel TM12 – the M1230E. The new model maintains much of the structure and running gear that made the TM12 so popular but adds a roll out deck option, dual entry gates, a new deck surface, new controls and stock picking options. Two machines that you ought to demo are the Speed Level and the XT24SD self-propelled scissor trailer – yes that's not a misprint a trailer mounted scissor lift that you can drive while elevated. Everyone who does will be entered into a draw to win an Apple iPad.

Socage: Stand 107

See Cumberland Industries

Time Manufacturing: Stand 115

See Versalift

Tracked Access: Stand 130

Tracked Access will show models from Palazzani's new Ragno Generation Spider lift range.

Urban Access: Stand 128

Urban Access is the UK distributor for Skako/Denka Lift and will display the latest Skako Falcon spider lifts including the 29 metre FS290, the new 32 metre FS3202 and the 42 metre FS420. Also enter the free business card draw for some fantastic days out

Versalift: Stand 115

Versalift is the UK market leader for van mounted aerial lifts. Part of the Time Manufacturing group, the company has been spearheading the move towards more carbon efficient and environmentally friendly lifts and will show some of the fruits of its labours at the show including its 11 metre Semi Electric ET36LF on a Daily SOC 15 van. The company will also show the VST40i on Mercedes Atego, ET46LFZ on 10tonne Man, T3100i on Mercedes Vario 4 x 4 and the pick-up based LT23TB on Mazda Pick Up.



A Versalift semi electric van mount

Wumag: Stand 105 See King Trailers

Youngman: Stand 108

Youngman probably wins the award for most diversity with its push around and self-propelled lifts, podiums, ladders and scaffolds. The company has its brand new anti-surf podium product on show along with the new 5.1 metre working height Boss X3X SP self-propelled micro scissor which is now ready to ship. You should also take a look at its new BoSS Cam-Lock Advance Guardrail (AGR) system designed for its mobile tower range.



The new Youngman Boss X3X SP

Cranes

Artic: Stand 107A

See City Lifting

Broderson: Stand 158

See Cranes UK

City Lifting: Stand 107A

A City Lifting offers a range of mobile and tower cranes for sale and rental, but specialises in solutions for large cities where space is at a premium showing its highly efficient, ultra-compact Artic Raptor 84 articulated luffing jib tower crane. The unit boasts a 4,000kg lift capacity at 21 metres radius and 2,000kg at 32 metres yet its out of service radius is a tiny four metres. The company also represents Comansa tower cranes.



Compact Lifting Equipment (CLE): Stand 147

Compact Lifting - the JMG and 3B6 distributor for the UK - will highlight the new 8.5 tonne JMG model MC85. The battery powered electric crane is just 1.7 metres wide, 1.9 metres high with front wheel drive, a tight turning radius, a boom that lowers to the ground even then retracted allowing it to be fitted with a fork option in addition to the regular hooks.



JMG MC85

Manitowoc
Crane Care

UK and Ireland Crane service, parts and training

Brands

Current Models

Manitowoc
Grove
Potain

Older Models

Krupp
Coles
Grove/Coles

Products

Tower cranes
Mobile cranes
Crawler cranes
Industrial cranes

Crane Care Services

Field service

Thorough examination
Inspection
Service
Repair
Load testing
Erection — tower cranes
Dismantle — tower cranes

Training

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Workshop resources

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Parts

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The all new Zoomlion QY35v

Crowland Cranes: Stand 150
When it comes to cranes this is a stand not to miss. Any crane hirer will want – no needs - to stop and take a good look at the new 35 tonne Zoomlion QY35v, the three axle truck crane that takes up where Kato left off. While built by Zoomlion in China the QY35v is the culmination of years of hard work and perseverance on the part of UK/Ireland distributor Crowland cranes which has included experience gained on previous Zoomlion truck cranes sold in the UK. The company will also have the very latest 55 tonne QRT55 Rough Terrain

crane developed in partnership with a major American RT crane user. This will be the first showing of this new model in Europe.

The company also represents Ormig pick & carry cranes and will show the all electric five tonne 5TME - the first time it has been shown in the UK. Finally don't miss the latest wireless safety equipment from LSI.

Cranes UK: Stand 158
Cranes UK represents Tadano Faun and Broderson in the UK and Ireland. It will show a range of products from the Tadano-Faun ATF All Terrain crane range, including the UK debut of the 130 tonnes ATF130G-5 and the new Bluetec powered version of the highly successful four axle 100 tonnes ATF90G-4 All Terrain. Be prepared also for a possible surprise or two.

Galizia: Stand 129 See GGR Group

GGR Group: Stand 129

GGR is the master distributor for Unic Cranes in Europe and will launch its new Unic fly jib attachments and crane manipulator head. The new jibs can be fitted to Unic's URW-295, URW-376 and

URW-506 spider cranes giving an additional one to two metres of reach and radius when lifting over rooftops. The jibs are offset by 0, 20, 40 or 60 degrees and are quick and easy to assemble and can be ordered on new cranes or retrofitted. The company is also demonstrating the

Meetings and seminars

Wednesday 22nd June 2011

Times	Meetings, seminars & Workshops	Place
09.30 - 13.30	IPAF - Training Committee Meeting	Newton 2 Bar
10.00 - 10.45	Higher Concept Technology Seminar	Marketplace Room 1
11.00 - 11.45	Crown Batteries - Battery Maintenance	Marketplace Room 1
11.45 - 13.00	inspHire Masterclass - Repair and Maintenance	Workshop Marketplace Room 2
12.00 - 12.45	Higher Concept Technology Seminar	Marketplace Room 1
13.30 - 14.45	inspHire Masterclass - Improving your Business Performance	Marketplace Room 2
14.00 -	ALLMI General Meeting	Jubilee Suite
14.00 - 14.45	Higher Concept Technology Seminar	Marketplace Room 1
14.00 - 16.00	PASMA Council Meeting	Haydock Box 6
14.00 - 16.00	PASMA Training Committee Meeting	Haydock Box 7

Thursday 23rd June 2011

10.00 -	ALLMI Operators' Forum General Meeting	Jubilee Suite
10.00 - 10.45	Higher Concept Technology Seminar	Marketplace Room 1
10.30 - 13.00	CPA - Strategic Forum Plant Safety Group	Davies Suite 2
11:00 - 12:30	PASMA Annual Members' Meeting	Haydock - Whittle Suite
11.00 - 11.45	Crown Batteries - Battery Maintenance Workshop	Marketplace Room 1
11.45 - 13.00	inspHire Masterclass - Improving your Business Performance	Marketplace Room 2
12.00 - 12.45	Higher Concept Technology Seminar	Marketplace Room 1
13.30 - 14.45	inspHire Masterclass - Repair and Maintenance	Marketplace Room 2
14.00 - 14.45	Higher Concept technology Seminar	Marketplace Room 1
14.00 - 15.30	CPA - Training and Comp. for Plant Operators public consultation	Davies Suite 2

Exhibitor & Brand listing

Exhibitors/brands	Stand No	Dieci Telehandlers	142
Access Industries	113	Dino Lift	114
Access Platform Sales	109	Easi-UpLifts	140
Aichi	134A	Else Solicitors	MP3
Aldercote	117	Ernest Doe	141B
Alimats - BFL	LD	Euro Towers	PASMA
ALLMI	104B	Faraone	121
Altec	107	Galizia	129
Amber Valley Developments	119A	Gantic	MP16
Ascendant Access	143	Genie	149
Ashtree Glass	119	GGR Group	129
Atlas Cranes UK	10A2	Goodyear Dunlop Tyres	111
ATN Platforms	124	Grove	152
Avant Tecno	134	GSR	105
Bizzochi	122	Haulotte	148
Bluelift	126	Hiab	103A
Bravi UK	126	Higher Concept Software	MP6
Broderson -Cranes UK	158	Highland Access	117
Bronto Skylift	100	Hinowa	109
Cargotec UK	103A	Hitachi Sumitomo -NRC	135A
Cautrac	141A	Holland Lift	132
Cela	137	Imer Direct	118
CGS Tyres UK	144	Independent Parts & Service	126
City Lifting	107A	Inspire	MP19
Compact Lifting Equipment	147	IPAF	IPAF D
CPA	140A	Isoli	114
Cranesafe	MP8	JLG	135
Cranes UK	158	JMG	147
Cranes Today	MP	King Highway Products	105
Crowland Cranes	150	Kranlyft	145
Crown Batteries	MP17	Leeds Commercial Vehicles	101B
C-Tech Ind Europe	MP	Leguan	134
CTE UK	123	Liebherr	154
Cumberland Industries	107	Liftlux/JLG	135
De Lage Landen Leasing	MP18	Linden Comansa	107A

Link Belt	135A	SB Training	MP17
LSI	150	Shield Batteries	MP17
Lube-A-Boom	150	Skako Lift	128
Lyon Equipment	MP5	Skyjack	139
Lyte Industries	PASMA	Skyking	105
Maeda	145	Smie	MP8
Manitou	116	Snorkel	128
Manitowoc Crane Group	152	Socage	107
MCS UK	MP12	Speedy	112
MEC	133	Spierings Kranen	159
Merlo	135	Standfast	MP11
Multitel Pagliero	113	Sumner Manufacturing	MP1
Myerscough College	MP02	Syrinx - Higher Concept	MP6
Niftylift	120	Tadano Faun	158
NRC Plant	135A	T H White /Palfinger	104A
Oil&Steel	110	Terex Cranes	156
Omme Lift	109	Terex Utilities	107
OMS	PASMA	Teupen	134A
Ormig	150	Timbermat	160
Palazzani	130	Time - Versalift	115
Palfinger - cranes	104A	Tinsley Special Products	146
Palfinger - platforms	105	Top Service	MP13
PASMA	PASMA	Toyota Material Handling	100A
PB Lifttechnik	134A	Tracked Access	130
Platform Basket	114	Turner & Company	PASMA
PM Group	101A	Unic - GGR	129
Pop-Up Products	127	Unitex Group	MP7
Potain	152	Urban Access	128
Power Lift	121	Versalift	115
Power Scissor	132	Vertikal.net	MP
Power Towers	123	Wumag	105
Promax	114	Wynne Systems	MP04
Ranger Group	134A	Youngman	108
Rentalman software	MP04	Zoomlion	150
Riwal	133	ZT Safety Systems	MP10
Russon Access Platforms	132		



RACE COURSE

NEWTON
STAND
MEETINGS
TOILETS

Haydock
Meeting
Rooms

PASMA
VILLAGE

CATERING
MARQUEE

OFFICE

Demo
PASMA

CPA

MARKETPLACE

- Sumner Lift
- Myerscough College
- Else Solicitors
- Wynne Systems
- Lyon Equipment
- Higher Concept
- Unitex Group
- Cranesafe
- ZT Safety Systems
- Standfast Corp
- MCS
- Top Service
- Cranes Today
- C-Tech Ind Europe
- Shield Batteries
- Gantic
- SB Training
- De Lage Landen
- Inspire
- Vertikal Press

WORKSHOPS

MARKETPLACE

105

106

IPAF
Demo

107

107a

TOILETS

ENTRANCE

CAR PARK

108	120
109	121
110	122
111	123
112	124
113	125
114	126
115	
116	
117	127
118	128
119	129

130	140
131	141
132	142
133	143
134	144
134A	
135A	
135	145
136	146
137	147
138	148
139	149

150
151
152
153

TOILETS

Crane
Demo

154

155

156

157

158

160

159



GL-UMC 600 new glass manipulator head from Wirth along with a range of cladding and glazing vacuum lifters. The highly flexible GL-UMC 600 is designed to attach directly to the Unic crane boom and has electric actuators for precise movements of the glass. The new Unic radio remote controller with digital feedback adds to the package. GGR also represents pick & carry crane manufacturer Galizia.

Grove: Stand 152

See *Manitowoc Crane Group*

Hitachi Sumitomo: Stand 135A

See *NRC*

JMG Mini Cranes: Stand 147

See *Compact Lifting Equipment*

Kranlyft: Stand 145

Kranlyft is the European region master distributor for Maeda mini and spider cranes as well as Kato mobile cranes. The company plans to have a selection of its MC spider crane and LC minis on show, including the LC383M-5 launched at Bauma last year.



Maeda MC305

Liebherr (GB): Stand 154

The world's largest crane maker has plenty to show but the two key exhibits are its radical new 45 tonne LTC1045-3.1 All Terrain City crane and the 81K self erecting tower crane. The AT crane will put through its paces on the demo pad showing its unique telescoping cab from superstructure mounting to chassis mount at the press of a button. The feature also offers elevation for better visibility over high sided



Liebherr LTC1045-3.1

obstacles. This is yet another must see exhibit given that it bridges the City and AT concepts. The 81K self erecting tower crane has outperformed sales expectations in spite of the slow market of recent years. If mobility is what you need in a tower crane, then take a look at the MK63, a three axle mobile self-erector. While on the stand do stop and look at what the company's training schools is now offering.

Linden Comansa: Stand 107A

See *City Lifting*

Link-Belt: Stand 135A See *NRC*

Manitowoc Crane Group: Stand 152

Manitowoc includes Grove, Potain and National Crane brands as well as Manitowoc crawler cranes. The main exhibit will be the 110 tonne, five axle Grove GMK5110 with its 51 metre main boom. Other exhibits include its all new Ultraview tower crane cab and it will demonstrate the Tirax system for silently inserting tower pins as well as other new developments. A key part of the stand will be the company's Crane Care exhibit. With arguably the largest service network in the industry the company offers to support more than its own crane products - so worth a stop.

Potain: Stand 152

See *Manitowoc Crane Group*

NRC: stand 135 A

NRC represents Link Belt and sister company Hitachi Sumitomo, the company will show the Link Belt TCC-750 telescopic crawler crane, which NRC helped to develop. The 70 tonne crane offers a 35 metre main boom and 17.7 metre on-board lattice extension. The heavy duty unit breaks new ground in this emerging sector.

Ormig: Stand 158

See *Crowland Cranes*

Spierings Kranen: Stand 159

The master of the self-erecting mobile tower crane is back on the up and will show a four axle model

Tadano Faun: Stand 158

See *Cranes UK*

Terex Cranes: Stand 156

This will be the first time Terex



Terex AC100/4L

Cranes has attended Vertikal Days and it is doing so in style. The show will be the first opportunity for many to see the A3180 challenger All Terrain crane, alongside the long-boomed two axle AC40/2L All Terrain crane and the four axle 100 tonner AC100/4L All Terrain Crane.

Zoomlion: Stand 150

See *Crowland Cranes*

Software Corner

In the Marketplace you'll find all of the major rental software suppliers, several of which are offering free workshops and master classes to help customers and staff get more out of their systems. All have a range of new products and features to discuss so do allow plenty of time in this area and do make sure that the relevant staff attend the event.

Higher Concept Software:

Stand MP6

Higher Concept produces the Syrinx rental software and is this year organising a series of free Technology Seminars to highlight the additional functions now possible with the latest software. These include the integration of a number of routine functions including telephone and text, document scanning, storage and retrieval, mobile interfaces and for a completely integrated package IT hosting.



inspHire: Stand MP19

inspHire will demonstrate its recently launched iPhone/iPad application for users on the move as well as latest developments including scan to pdf, electronic invoicing and simply PATs software integration. The new application also makes the most of the built in Customer Relationship Management software. Finally if you do not already control service routines and test certification through your rental software then stop and take a look.



MCS UK: Stand MP12

MCS will be showing its rm - Rental Management - software. Windows-

based it can easily be configured to a customer's existing business processes and still include all of the latest features such as equipment tracking and monitoring.

Rentalman software:

Stand MP04 See *Wynne Systems*

Wynne Systems: Stand MP4 Wynne Systems, the large American-based rental software specialist will be demonstrating the latest version of its well proven Rentalman and InforManager software now installed at some of the largest international rental companies such as Loxam. The system has been refined over the years to easily cope with multi-language, multi-currency, multi-tax system operations. While the company works with the world's largest rental companies its system is said to scale well for smaller operations.

The PASMA Village

This is the first year that the Prefabricated



Access Suppliers' and Manufacturers' Association has exhibited. A number of members are supporting this new effort and the association is organising a number of meetings around the event.

Euro Towers

Euro Towers manufactures a wide variety of aluminium access equipment for both commercial and domestic use. It will show its new advanced guardrail podium platform and collective fall protection at low level, in addition to some of its mobile towers, which include: 3T, Advanced Guardrail, Narrow rung and Stairwell access towers. The company will also be presenting the PASMA and IPAF courses that it offers through its training centre.



An aluminium Euro Tower

Turner Access

Turner Access will show one of its mobile aluminium towers including its new Betaguard, patented integral advanced guardrail system. It will also show its latest collective fall protection equipment, which it says is easy to use and improves productivity and finally some low



Liebherr 81K

level access equipment for work at heights of up to three metres. Look out for their demonstrations which will be held at the PASMA Village.

OMS

OMS is a leading authority in health and safety training. Its courses include those certified by IPAF, PASMA, the Ladder association, Microgeneration and other Work at Height organisations.

Lyte Industries

This rapidly growing company specialises in a wide range of non powered access equipment including a range of different ladders, low level and mobile access towers, including its Hylite range. The company also offers bespoke solutions and training. PASMA members Youngman and Pop-Up products are exhibiting in a different location at the show, but will have products on display in the village.



Youngman anti surf podium

ALLMI Village

The ALLMI village will have a first class array of loader cranes and technology on show from the industry's leading manufacturers. In addition it is organising the first lorry loader operator of the year competition. See ALLMI Focus page 63 for more details.



Atlas Cranes

Now an independently owned company again Atlas has for many years been the UK loader crane market leader. It will be showing an Atlas 75.2 A1 on Travis Perkins vehicle as well as a 92.2 or 135.2 on SIG chassis.



Atlas 92.2

Cargotec/Hiab

Cargotec, owner of Hiab and Kalmar,

will show the Hiab XS 1055EP-6 HiPo loader crane equipped with the latest remote control package and safety systems.

Leeds Commercial Vehicles

Leeds Commercial Vehicles is a five outlet distributor and contract rental business in the north of England offering both vehicle mounted lifts and trucks with loader cranes. It will also run the ALLMI Loader crane operator of the year competition at the show.

Palfinger loader cranes

See TH White

PM

PM will show a PM 50025P part of its Gold series and one of its best-selling cranes in the UK, equipped with radio remote control with all the latest electronic components and security devices in accordance with the latest EN12999 standards. This crane is adapted to work in a variety of different industries and environments. Mounted on a MAN TGS 26360 Drawbar combination, it is one of 43 units supplied by Bickford Truck Hire to the Elliott Group. The company will also show the new PM100 SP.

The new PM100 SP



TH White

TH White is the Palfinger distributor and its stand will feature the new Palfinger PC3800 mounted on an Iveco Truck with a drop sided body designed and produced by T H White. The company will also be showing a Palfinger PK12001-EH crane complete with another drop sided body designed, manufactured and fitted in-house. A Palfinger PK22002 will be also used for the operator of the year competition.



TH White will be showing Palfinger loader cranes

Visit us on stand MP15. Don't miss the battery workshop sessions, 11am - 11.30am daily.

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Other Loader crane stands

Cormach: Stand 141B

See Ernest Doe

Effer: Stand 123 See CTE

Ernest Doe: Stand 141B

The Cormach distributor for the UK, the company has a long history supplying and mounting loader cranes for special applications. It is sharing a stand with specialist vehicle producer Cautrac and showing a Cormach 4000E2 crane on Marooka MST800. Other cranes include: a Cormach 34000E5 on a MAN tracked unit, a Cormach 40400E6 the the Maxi-Lift M50 and M130.

Next Hydraulics/Maxi Lift:

Stand 141B See Ernest Doe

Services, safety, lifting gear, components and training

This year there are more suppliers of ancillary equipment and services than ever before, ranging from credit control specialists, company law solicitors, safety equipment suppliers and battery and charger suppliers. Many of these are in the Market Place, where refreshments - including cakes! - are provided free of charge all day long. This is also the location for the free workshops and seminars.

3B6: Stand 147

See Compact Lifting Equipment

Alimats-BFL: Stand CD

Alimats will show its patented light weight outrigger mats made up of interlocking aluminium sections that can be easily handled and built up into larger mat areas.

Amber Valley Developments:

Stand 119A

Attending Vertikal Days for the first time, Amber Valley Developments



designs and manufactures specialist and bespoke auto electrical safety equipment. The company will show a range of its reversing and parking alarms and other equipment, but most importantly will be on hand to discuss the design and supply of specific and unusual products.

Ashtree Glass: Stand 119

Ashtree will be showing a range of its specialist high vision rear view mirrors including the Ultraview that helps overcome blind spots on

commercial vehicles from cranes to telehandlers.

Cautrac: Stand 141A

Cautrac will be exhibiting the low ground pressure advantages of rubber tracks when operating access equipment on slopes. The Morooka crawler carrier will be equipped with a man platform capable of travelling at 12kph. Another variant of the Morooka is fitted with a Cormach lorry loader to make this a very low ground pressure utilities support machine.

CGS Tyres: Stand 144

See Midas Tyres

Cranesafe: Stand MP8

The UK affiliate of tower crane anti-collision expert SMIE Cranesafe will show the very latest multiple tower crane site management technology. The systems are available to buy or rent. Cranesafe also represents Orlaco, the boom and jib mounted camera systems, a grossly under rated safety tool.

Cranes Today: Marketplace Info Centre

Crown Batteries: Stand MP15

See Shield Batteries

C-Tech Industries Europe:

Stand MP14

C-Tech will make its European debut at Vertikal Days. Its services include the supply of replacement parts for access equipment, the manufacturing of controllers, control boxes and the supply of many other aerial lift products.

De Lage Landen Leasing:

Stand MP18

De Lage Landen has been one of the leading finance companies for lifting equipment in recent years and probably has more experience of the sector than any other European finance house. The company is also involved directly with the marketing of equipment that has finished its finance programmes.

Else Solicitors: Stand MP3

Making its first appearance at Vertikal Days, the Midlands-based Commercial Law Practice has a specialist construction division and will present "Cash is King" - "Maximising cashflow and maintaining Clients". Legal Questions and Answers.

Gantic: Stand MP16

Gantic produces a truly revolutionary battery charger for electric powered equipment such as booms and scissor lifts. Instead of charging a

four unit battery pack and 'overcooking' some, wasting increasingly expensive power, the Gantic charges each battery individually leading to lower power consumption and longer battery life. The chargers can be easily retrofitted and handle both wet and gel batteries.

Goodyear Dunlop Tyres:

Stand 111

Another alternative source for crane tyres, the company launched its new 18 tonne All Terrain tyre at last year's show.

Highland Access: Stand 117

Highland Access will share a stand with Aldercote and will be highlighting its wide range of training courses covering loader cranes, safe ladder use, powered access operation and manual handling.

See Highland Access on Stand 117



Independent Parts & Service:

Stand 126

Independent Parts & Service will display one of its mobile parts sales vans along with a Pop-Up platform fully refurbished in its workshops.

Lyon Equipment: Stand MP5

Lyon Equipment specialises in safety and rescue at height, offering a wide range of fall protection and rescue equipment as well providing serious rescue training courses. The company will show PPE equipment from Petzl, safety ropes and lanyards from Beal along with other products from its range.

Midas Tyres: Stand 144

CGS Tyres is showing a new generation of Midas crane tyres which it says offers lower fuel consumption thanks to its all steel construction and reduced rolling resistance, better traction and grip due to a deeper self-cleaning tread pattern, longer tyre life, reduced road noise due to the tread block design.

Orlaco: Stand

MP8 See

Cranesafe



SB Training: Stand MP04

SB Offers a wide range of training courses including PASMA, IPAF and CPCS.

Shield Batteries: Stand MP15

Shield Batteries is the UK importer for Crown deep cycle batteries that is proving increasingly popular with aerial lift manufacturers and fleet owners. Shield has more than 100 years experience in the battery business, while Crown has invested heavily in the past few years to add value to its deep cycle batteries with features such as thicker plates, more headroom for electrolyte and an easy check device - all of which make them a better battery for the abuse meted out on rental machines. The company is also organising a number of free workshops on battery care and maintenance - it could well pay to have your technical staff attend.



SMIE: Stand MP8 See Cranesafe

Speedy: Stand 112

Speedy is the UK's largest rental company offering a wide range of tools, generators, lifting gear and access equipment for hire. The company is the main rental sponsor for Vertikal Days.

Standfast: Stand MP11

Standfast is using Vertikal Days to launch its TRAM - Travel Restraint Arrest Module - safety system to the crane and access market. The system provides a secure handhold and lanyard attachment point that moves along a rail installed at foot-level on top of a telescopic or lattice boom. Unlike other systems that are based on fall arrest and can leave the user dangling in the air, the TRAM user has little to no distance to fall in the event of a slip.

The product folds down when not in use and has no impact on lifting capacity. Standfast can supply TRAM units to crane manufacturers for fitting to new cranes or to crane owners for retrofitting. The system is already well-proven on road tankers, where it provides safe access along



Standfast's TRAM safety system needs to be seen and tried

the top of the tank. After a series of pilot installations on mobile cranes, the product has been fine-tuned for use on both telescopic and lattice boom cranes.

Sumner Manufacturing: Stand MP1

Sumner is the leading independent producer of portable material handlers and welding equipment used by a range of trades including alongside aerial lifts. Products on display will include its highly popular Contractor Lift 2118, the 2015 and 2412 Compact material lift and the Sumner Cricket. Its R-100 Roustabout is a highly popular product for handling large steel pipe for welding or installation.

Timbermat: Stand 160
Timbermat will have a selection of its heavy duty crane mats along with its Reco-Trac recycled portable roadway system.



Timbermat crane mats and portable roadway system

Tinsley Special Products: Stand 146

The company will show two special trailers which address among other issues working at height rules and concerns, one of which is extendable and one fixed.

Top Service: Stand MP13

Top Service operate a credit checking service like no other, priced well below some other company search and credit checking services it is tailored for the construction and rental industry with 'members' exchanging payment experience. The service includes a range of payment chasing services- some of which are included at no extra charge.

Toyota Material Handling: Stand 100A

Making its debut at Vertikal Days Toyota - the world's leading fork truck manufacturer - will show a diesel powered counterbalance fork truck a range of pallet trucks, including a 2.5 tonne electric powered model. An ideal stop if you need a new or used fork truck for the workshop.



Unitex Group: Stand MP7

Manufacturers of Standard and specialist slings, wire ropes, pulleys, chains and innovative safety webbings, Unitex will be displaying their range of Lifting and Lashing products plus work at height training.

ZT Safety Systems: Stand MP10
The highly original, radically different fall arrest harness built into work trousers or overalls- avoids groin injuries and suspension trauma. See A safe pair of trousers in this issue.

Associations and others

Most of the principle industry associations are supporting Vertikal Days this year with special areas for members and demonstrations. They are as follows:

ALLMI

The Association of Lorry Loader Manufacturers and Importers includes loader crane suppliers and manufacturers but also fleet owner's dealers and users through the ALLMI Forum. It is hosting the ALLMI Village and a number of industry meetings.

CPA: Stand 140A

The Contractors Plant-Hire Association is the UK's leading heavy equipment rental association and possibly the most senior of all the associations at the show. It also serves the UK mobile and tower crane hire association working on standards, regulation and technical information. It is hosting a CPA information point at the top of the showground.



IPAF: Stand: IPAF Demo

The International Powered Access Federation includes manufacturers, rental companies and associates among its members and is well known for its operator training system and PAL card. It is hosting an IPAF demonstration area, highlighting good practice and safety. It is also organising a series of meetings during the event.



Myerscough College: Stand MP02

The college that has increasingly tailored courses towards the crane and access industries, particularly for mechanics and service engineers.

PASMA

The Prefabricated Access Suppliers' and Manufacturers' Association offers a wide range of services and advice including its well respected

training courses provided through its members.

Lavendon management trainee charity bike ride

The management trainees at Lavendon Access Services have been challenged to raise at least £5,000 for the Lighthouse Club, the idea they have come up with is a charity bike ride from the company's northern most depot in Aberdeen to its most southerly one in Liskeard this July. Two manufacturers have agreed to sponsor the high spec'd bikes for the challenge and they are currently being ordered. The idea is to not only gain sponsorship but also to sell the bikes for delivery after the challenge. The team is looking to organise a charity auction for one of the bikes at Vertikal Days. More details at the door.

Vertikal Press

Publishers of Vertikal.net - the world's most popular cranes, telehandler and access website with more than 18 million hits per month; Cranes & Access magazine aimed at industry professionals all over the world, and organisers of Vertikal Days.

Also publishers of Kran & Buhne magazine aimed at German speakers and the TABS German safety conference held annually.



Free stuff

An Apple I-Pad can be won in a draw on the Snorkel stand.

Urban Access is holding a free business card draw to win a day's Karting on a fully race spec, Rotax 125cc 2-Stroke kart at one of the South's premier karting venues, as used by Jenson Button at the start of his racing career.

Standfast Corporation are bringing along special give-aways so make sure you bag yours.

Pick up a Vertikal Days mug and toast our 5th Anniversary with a good brew!



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