

# The IPAF Summit and awards dinner

By popular demand we bring you our slightly irreverent photographic overview of the IPAF Summit and awards dinner held this year in Amsterdam. We couldn't help adding a few imaginary speech captions to some of the photographs. Hopefully they portray what a great event it was and perhaps encourage you to attend the next one which will be held in Rome. If our offbeat captions offend anyone we apologise in advance and hope you will forgive us.



The 2011 IPAF council



All very serious for the AGM



"How did I get talked into this?" Incoming president Wayne Lawson wonders.



"Just come outside and say that" Wayne Lawson closes the Summit



Outgoing president Steve Shaughnessy gives his report alongside managing director Tim Whiteman



"Hey why are you looking at me like that?" Gérard Déprez of Loxam with Steve Shaughnessy.



The Summit was well attended with an international audience



"Let me give you a few tips"



"I have definitely been had"



Steve Shaughnessy hands over the chain of office to Wayne Lawson as Tim Whiteman looks on.



Chris Wraith of Lavendon urges members to take ground conditions more seriously with both the use of outrigger mats and ground checks.



"This is not my presentation!" Gerard Déprez talks about the renting of access equipment through generalists and specialist channels, both of which exist within his company, Loxam.



Simultaneous translation was available in German, Italian and Spanish



"I'm watching you mate!" Tim Whiteman opens the Summit.



Jennifer Mathis of Ducker Worldwide discusses the results of the latest IPAF market reports on the size of the powered access market.



"So you think you can sell sonny?" Andrew Fishburn stresses the benefits of professional salesmanship and the rapid payback from good sales training.



"Let me whistle you a little tune I know"... Steve Shaughnessy discusses a proposal to sell the powered access concept to a bigger potential market. Tim Whiteman joins him to field questions.



"Where did you get those French numbers from?" Pierre Saubot of Haulotte asks a question.



"I don't think even I can help you mate" Fishburn looks perplexed.



Mathis sees the funny side



"Oh no here we go again he wants another kiss". Tony Mort and John Swift of AJ Access with Austin Baker of AFI.



"How did the paparazzi get in Dirk?" Dick Schalekamp and Dirk Konings of Riwal.



The Italian access Mafia – Silvia Servadei with the Vismara family and Pier Angelo Cantù making a special signal.



Allard Majj of Riwal and Xenia Kollijn of JLG.



Robbert Monteban and Bruce Williams of JLG.



The Holland Lift team - Johannes Becker, Mascha Wever, Eric Brouwers of TÜV, Tjaco Sussenbach and Wim Roos.



Phillip James of Haulotte and Leigh Sparrow of Vertikal.



"Get out of here" Triple Dutch - Hans Van Gameren and Hans Aarse with Marcel Van Kesteren of WorkX.



"Look happy ..oh too late" Team HSS - Dave Bennett Bull, Mark Winfield and Selwyn Amos.



"You English are so short". Erwin Claus and Ton Brockbernd of Boels with Andrew Fishburn of Bravi UK.



Ex IPAF president John Ball on his quest to be photographed with every beautiful girl at the event. His starter for two - Uta and Tatjana Koch of Arbeitsbühnen Koch.



...and Geritt Kuiper of Kors and Jack Bijkerk of Bouwmachines Den Haag.



"He is not with us" Massimo Franchesci of CTE aims for the most noticeable glasses award" De Lille, Stijne also CTE, Marcel Van Kestern of WorkX and Cees Van der Kooij of Loxam.



"Oh no who gave him that microphone and a platform to stand on?" Tim Whiteman thanks the hosts of the networking event, Holland Lift and JLG.



Two super cool Rumanians – Stefanita Ponea and Adrian Preda of Industrial Access.



"This Dutch beer just doesn't compare to a British pint nor a Sam Adams for the matter." Steve Shaughnessy tells it like it is with Ron Schreurs of Skyjack.



"I see you got 'suckered' into being president...sir" IPAF president Wayne Lawson of JLG receives a tip from Cees van der Kooij of Loxam.



"Ok what's the catch? Is this for Hola magazine?" Stefano Sozzani of Greenline with Roberto Marangoni of JLG Italia.



"It's in Rome next year? Sure!" Francesca Giusto and Claudio Vernazza of Vernazza Autogru laughing with Nicola Gaifami of Novitel.



"No we have it much worse in Ireland" Gerhard Hillebrand of IPAF Italia and Nicholas Davin of Aerial Platform Hire, Ireland.



"Hey! this is a private deal". Patrick De Vries and Rick Ten Hoff of Debru Hoogwerkers with Jan van den Berg of Kraan-En Truck Service.



Holland Lift meets JLG – Menno Koel of Holland Lift with Laura Hendricks of JLG.



"If either of you give me any trouble I am a karate black belt". Tim Whiteman in animated conversation with Tatjana and Uta Koch of Arbeitsbühnen Koch.



José Manuel Mayo and Filipa Sanches of IPAF Spain with Marcelo Massaharu Yamen of Mills Brazil.



"I think these IPAF ladies might be trouble". Brian Parker of AFI and Eric Hunziker of Maltech, with Susan Foster, Jean Harrison and Margaret Caton of IPAF.



Jan van den Berg of Kraan-En Truck Service and Jan van Grootveld of TüV Netherlands disrupting the staff.



Giles Councill of IPAF thinks he's dreaming, with Clare Rochford of AFI (with John Ball's Badge!) and Victoria Crowe of Spanset.



"I don't want to smile at the camera". Romina Vanzi of IPAF with a smiling Macarena Garcia Oliver of Movicarga.



Wim van Beuzekom of Hoogwerker Centrum with Karin Nars of Dinolift.



Jeff and Teresa Kee of NES Rentals with Barry Lewis of IPAF (Centre).



The Celtic tigers – Harry McArdle and John Ball of Height For Hire/Easi UpLifts



"No I am seriously not dancing with you Mick". Mick Wright and Ramesh Lal Gadre of Snorkel.



"So let's talk about this front cover!" Menno Koel of Holland Lift and Leigh Sparrow of Vertikal.



"Oh no not me". Romina Vanzi of IPAF gets 'collared' by Elvis



"So tell me where did you find such nice glasses?" Gerhard Hillebrand with Florenzo Flisi of Sogace



Elvis serenades Jan van den Berg of Kraan-En Truck Service and Karin Nars of Dinolift.

## Cocktails and Dinner

After the summit came a drinks reception in the Krasnapolsky Hotel's grand atrium, followed by the awards dinner, with some of the best food ever served at an IPAF dinner. If fault can be found there were possibly a few too many awards for the audience that wanted to chat. However the excellent master of ceremonies Sophie van Hoytema managed to keep the noise down and ensure a smooth presentation.



Smiles all round - Herman Wittermans and Diderick Ankersmit of Harsco with Yvonne Hogemann of Strukton Workshpere Utrecht (centre).



"Don't move my music is on the back of your jacket!"



Amelia Pearce and Ramesh Lal Gadre of Snorkel.



John Ball's quest continues - with Romina Vanzi of IPAF and Macarena Garcia Oliver of Movicarga.



Steve Kissinger of Custom Lift cornered by the intrepid ladies of IPAF Margaret Caton and Jean Harrison.



Silvia Bakker and René Beukema of Verhuurnet.



The HSS team all dressed up - Selwyn Amos, Mark Winfield Dave Bennett Bull and Steven Murdoch



There was a Scotsman, a Welshman and an Englishman.....Murray Pollock of International Rental, Tony Mort of AJ Access and Malcolm Bowers of Lifterz.



"So you just do what I tell you - clear?" Tim Whiteman of IPAF with IPAF's new president Wayne Lawson of JLG.



Spot the Dane in a big German gathering. Iva Thiel and Vallery Olmo-Hederer of Lectura with Rüdiger Kopf of Vertikal, Kai Schliephake of JLG, Frank Dehnert, MVS Zeppelin, Arne Dirckinck-Holmfeld of PB Lifttechnik and Roman and Josef Roggermaier of Roggermaier.



Taking the IAPA/Vertikal prize for the snazziest dresser at the event - Florenzo Flisi of Socage.



Tony Hobbs and Nick Egan of Manitou UK with Karin Nars of Dinolift and a man on a quest - John Ball of Easi UpLifts.



Steve Smith and Jo Dugan-Smith of the Scaffold Industry Association with Tony Groat of IPAF.



JLG out in force - Bruce Williams, Thomas Wolke, Wayne Lawson, Walter Van Winckel and Jonnie Dawson.



Two suave Englishmen - Paul Adorian of PAC and Richard Rawlings of R&M Marketing.



"A lot has changed at IPAF since I left." Filipa Sanches of IPAF with ex-IPAF MD Paul Adorian of PAC.



Paul Adorian of PAC with Rupert Douglas Jones of IPAF.



The Italians are in town - Florenzo Flisi of Socage, Marzia Giusto of Nacanco, Marco Benetto of P.A.F, Ketty Furlan of KF Consulting, Francesca Giusto of Vernazza Autogru, Stefano Giusto of Nacanco and Tiziana and Renzo Pagliero of Pagliero.



"Why don't you come up and see me sometime".



Karin Nars of Dino Lift presents the IPS team - Lucy Bebbington, Kevin Shadbolt and Sander Mellaard with the award for Outstanding after sales service.



Sandra Franco of ALO Training presents Steve Kissinger of Custom Equipment with the award for Low Level Access Product of the Year for its HB830.



Reunited - Jean Harrison, Paul Adorian and Margaret Caton.



Luca Piovan of CTE accepts the award for Vehicle mounted product of the Year for its 20:12MP, from Maria Hadlow.



Kevin O'Shea - with wife Alison - took the award for IPAF Safety champion.



"So what should I watch out for Paul?" Wayne Lawson chats to ex-MD of IPAF Paul Adorian of PAC.



Tim Whiteman and the ladies - Romina Vanzi, Sandra Franco and Karina Mireles after an excellent event.



The men - Florenzo Flisi of Socage and Stefano Giusto of Nacanco - keep their eyes on the camera while Macarena Garcia Oliver of Movicarga throttles Marzia Giusto of Nacanco.



Murray Pollock presents Jim Tolle of MEC with the award for self-propelled product of the year for its Titan 40.



The Lifetime achievement award was a tie between Paul Adorian of PAC and Pierre Saubot of Haulotte.



Sister companies Facelift and ZT Safety Systems won an award each - Facelift for Rental company of the year, while ZT took the award for the Contribution to safe working at height for its revolutionary trouser type harness. (L-R) Tom Crew, Steven Morris, Paul Standing, Jane Lawrence, Gordon Leicester, Richard Marchant, Frank Page and Jon Orrell.



"Let me warn you all now" Tim Whiteman has the last word at the awards dinner.

A full list of the award winners can be found in the review of the IPAF Summit.



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### And so to dinner

Well over 400 filled the Krasnapolsky's banquet room and enjoyed the best food at an IPAF dinner to date.



