

40ft compact from Genie

Genie has become the latest company to introduce a 40ft version of what used to be called a mini scissor, unveiling the GS4047 at Apex last month. Essentially, with the risk of over simplifying the

engineering challenges, this sector is a 40ft high version of the classic 26 and 32ft platform height, 46 inch wide electric scissor lifts. Such machines should be 1.2 metres wide, around 2.5 metres long and

How does the new Genie stack up?

Make	Genie	Haulotte	Iteco	Holland Lift	AIRO	H.A.B
Model	GS4047	Compact 14	12122	HL-11812	X14EW	S142-12
Platform height	39.2ft	38.9ft	39ft	38.9ft	39.6ft	40.3ft
Working height	13.93m	13.8m	13.9m	13.8m	14.0m	14.2m
Platform capacity	350kg	350kg	350kg	300kg	400kg	350kg
O/A width	1,190mm	1,200mm	1,220mm	1,250mm	1,200mm	1,200mm
O/A length	2,440mm	2,450mm	2,470mm	2,490mm	2,400mm	2,710mm
GVW	3,221kg	3,170kg	3,315kg	2,960kg	3,365kg	3,400kg
Slide out	910mm	920mm	1,400mm	900mm	1,500mm	1,200mm
Drive Full Ht	yes	yes	yes	yes	yes	Yes

weigh in the region of 3,250kg. The benefit is a compact, high machine, which can be easily transported and stored. First into the market was Italian-based Iteco with its 12122, an excellent machine with a long deck extension. Being the 'only kid on the block' helped introduce Iteco to new customers. Haulotte followed with its Compact 14 at Intermat 2009. Holland Lift, which already produced longer heavier 1.2 metre wide electric scissors was next with its 14 metre Ecostar models and then H.A.B with a unit that just about qualifies at 2.7 metres long.

The new Genie, which will be built in the UK and ship in the first quarter of next year, looks like a solid contender, although in our quick side by side comparison it does not particularly excel in any one area. No matter, it has a first rate across the board performance, matching the most serious contenders in all areas apart from Iteco's long deck extension. Where it will score is with the Genie brand awareness, distribution, product support etc... and with neither JLG nor Skyjack in the sector it could clean up. The comparison did



The new Genie GS4047 will be available next year

highlight the Airo - whose engineers seem to have a secret formula - with a machine that is higher, more compact, with a higher capacity and longer deck extension for about the same weight?

Galizia launches six tonne Multis

Italian crane manufacturer Galizia has unveiled a new six tonne capacity pick & carry crane, telehandler, work platform - the Multis 636. The all-new product can lift six tonnes on its main hook or 3.5 tonnes with its fork or bucket attachments, while a work platform rounds out the package.

What makes this different from other cranes with fork attachments are its overall dimensions at 3.3 metres long by 1.73 metres wide with an overall height of two metres and more importantly its low boom pivot point, making it very similar to many ultra compact telehandlers, but with a lot more muscle. The turning circle is exceptionally tight with true 90 degree crank angle steering on the rear axle. Drive is direct via twin AC electric motors on the front axle that also counter rotate to help improve the turning circle and reduce stress build-up during sharp turns. A separate AC motor drives the crane hydraulics.

The new crane looks like an ultra compact telehandler



The new crane/telehandler has a low boom pivot point so it can easily load into small vans



The rear steer axle has a full 90 degree crank angle

Power Boom from Liebherr

Liebherr has unveiled its 'Power Boom' the simple concept consists of two adapters - upper and lower - that convert the company's 3,000 tonne LR113000 and 1,350 tonne LR11350 crawler cranes from single boom units to partial twin boom designs, increasing some long boom lift capacities by around 50 percent. See crawler cranes for more details.

Liebherr's Power Boom.



Werner ladders arrive in UK

US-based Werner Ladder is launching around 100 products onto the UK market through Abru, the company it acquired in April last year. The new products will include stepladders, combination ladders, loft ladders, extension ladders, roof ladders and work platforms. Also included are both fibreglass swingback and platform stepladders, which consistent with the rest of the range, will be available as either 'trade' or 'industrial' and comply with all the relevant European standards.

Ed Gericke, Werner's executive vice president of sales and marketing said: "We believe we have something new and different to offer that will quickly find favour with UK trade professionals."

Werner launches in the UK on November 1st.



Lavendon appoints new chief executive



UK-based international rental company Lavendon has appointed Don Kenny as chief executive. Qualified accountant, Kenny, 56, joins the company from contractor Carillion where he was group managing director of Carillion Business Services, the facilities management division of the company, with revenues of £1.2 billion and 15,000 employees. Before joining Carillion in 2002, he was managing director of Johnson Controls IFM UK, the UK-based facilities management arm of the US-based business.

Kenny started his career with SGB scaffolding as group accountant and was there in 1986 when the company was acquired by contractor John Mowlem. During his time at SGB/Mowlem he worked both in the UK and overseas in a number of financial management roles, including spells living and working in Saudi Arabia, the UAE, Hong Kong, Singapore, Australia, Norway and Denmark.

With Kenny's appointment, acting chief executive John Standen will return to his role as non-executive chairman, while Jan Astrand acting continental European operations chief executive will resume his role as a non-executive director. Both took over when Kevin Appleton left the business at the end of June.

New Smart Zone security system

UK-based powered access rental company AFI-Uplift has received very positive feedback on its new security system available on a trial and test basis on some of its lifts. The new Smart Zone card reader system - being introduced by AFI in association with Infobric - gives contractors full control over who operates what type of aerial lift on their sites and only those people with accredited operator training will be able to operate a specific machine type.

The International Powered Access Federation (IPAF) has also been working with AFI on the launch of the system and operators who are authorised by site managers for particular machines will be given prototypes of IPAF's smart PAL Card containing their details. To unlock the machine, the operator swipes the card across an Infobric unit mounted near the control box. In a further safety measure, there is a customer option for the machine still not to unlock until the operator has confirmed that he has carried out pre-use inspection checks. The security system has no effect on the lower controls or other safety systems. A number of the card readers have been fitted to aerial lifts working on the construction of the catering village at the Carillion Media Hub in London and reaction from contractors on site has so far been highly positive.



AFI is trialling its new smart card security system in partnership with Infobric and IPAF

AA Access takes over Zenith truck mounts

UK truck mounted lift company AA Access has completed the acquisition of the three large truck mounted lifts owned by Zenith Aerial Platforms. The units include a 70 metre Bronto S70XDT, a 46 metre Bronto S46XDT and a 45 metre Ruthmann T45. Zenith has ceased trading and will be subject to an orderly and solvent closure. The move follows the death of owner Mark Butler last year.



A Locatelli RT crane

Locatelli under new ownership

The assets and on-going business of Italian crane manufacturer Locatelli have been sold to the little-known Bergamo-based Plana Group, the new company is Locatelli Crane SRL. The old company - Locatelli SpA - is still operational as a company and remains with the previous owners, although its future is unclear. Locatelli was acquired from the Locatelli family in 2007 by Venpa 3 following discussions between CTE, Venpa and Locatelli. Locatelli produces a range of Rough Terrain cranes which it sells largely in Italy, the Middle East and South America. It has two City type All Terrain crane models.

SkyHigh closes its doors

Belgian boom and trailer lift manufacturer SkyHigh NV has been declared bankrupt and ceased trading. The final petition was approved by the commercial court of Antwerp on September 13th, 2011. Owner Erik Aghen is understood to be looking at dealing in used equipment, but this has not been confirmed.

SkyHigh is a long established company that dates back to the 1980's when its corporate name was Etramo. The company's 12 metre self-propelled lift closely resembled the Nifty Height Rider but never managed to achieve its success. The company also mounted the superstructure on a pick-up truck and in recent years has had success with niche rail mounted versions and ATEX explosion proof models.



A road/rail version of the 12 metre SkyHigh self-propelled boom lift

Hiab launches small telescopic

Cargotec has announced a small telescopic boom loader crane for emerging markets with a 3,200kg maximum capacity. The Hiab ST 080 light weight crane uses Hiab's hexagonal profile boom sections and is available with two or three telescopic extensions. The two extension ST 083-032 has a horizontal reach of 7.8 metres, while the three extension ST 084-032 offers 10.1 metres. The ST080 is said to be ideal for light trucks due to its compact dimensions. The hoist mechanism includes a large drum for rope storage and high speeds for quick operation.



The new Hiab ST 080

Hi-Lift takes on Matilsa

Spanish-based aerial lift manufacturer Matilsa has formally appointed Hi-Lift Access as its UK distributor. While the deal was concluded at Apex, the formal contract came into force in early October. Mansfield-based Hi-Lift - managed by Mark Weston and his two sons Alex and Jordan - will provide a full sales, service and parts operation for the UK, including Northern Ireland. Hi-Lift Access was established five years ago by Weston and specialises in tracked access equipment, in particular operator provision, service and maintenance.



Father and sons team (L-R) Mark, Alex and Jordan Weston.

Manitou unveils new booms

Manitou unveiled two new articulated/telescopic booms at Apex last month with 79 and 85ft platform heights. The new models, the 260TJ and 280TJ are variants of the same base unit and both use a short single stage riser and three section telescopic boom. But while the 26 has a regular fixed length articulated jib, the 28 employs a two section telescopic jib similar to that introduced on the Haulotte H28TJ+ and more recently the JLG 1500SJ.



The Manitou 280TJ

So how do they stack up?

Make	Manitou	Manitou	JLG	JLG	Genie	Genie	Haulotte	Haulotte	Haulotte	Snorkel	Snorkel
Model	28	26	800S	860SJ	S80X	S85	H25TPX	28TJ+	HA260PT	T80	T85J
Platform height	85ft	79ft	80.4ft	86ft	80ft	85ft	77ft	86.5ft	78ft	80.5ft	85.5ft
Working height	28m	26m	26.4m	28m	26.2m	27.8m	25.3m	28 m	25.8m	26.4m	27.9m
Platform capacity	230/35kg	400kg	230kg	230kg	454kg	227kg	230kg	350kg	230kg	227kg	227kg
Outreach	21.4m	19.4m	21.6m	22.9m	21.8m	23.3m	16.9m	22.6m	16.2m	21.7m	23.4m
OA Length	10.8m	11.25m	11.35m	12.19m	11.1m	12.2m	13.1m	12.35m	12m	11.8m	12.9m
OAL stowed	7.9m	8.05m	11.35m	12.19m	11.1m	11.6m	10.8m	9.45m	9.5m	2.9m	2.9m
OAH	2.57m	2.32m	3.02m	3.05m	2.8m	2.8m	3m	2.95m	2.67m	2.9m	2.9m
OAH Stowed	2.85m	2.85m	3.02m	3.05m	2.8m	2.8m	3m	2.95m	2.8m	2.9m	2.9m
OAW	2.42m	2.42m	2.49m	2.49m	2.5m	2.5m	2.48m	2.49m	2.38m	2.6m	2.6m
GVW kg	15,750*	15,000*	15,800	17.2	16,130	17,236	13,720	17,308	15,590	16,480	17,100

* Estimated subject to test

Socage celebrates 30 years with 9 new models

Italian-based truck mount and spider lift manufacturer Socage is to add nine new models - two spider lifts and seven new truck mounts - to its range next year. The announcement was made at a dealer meeting that kicked-off the company's 30th anniversary celebrations at its recently upgraded San Felice production facility where it has spent more than €800,000 on new tooling and fabrication equipment.

The two new spider lifts - developed from its existing 15 metre SPJ15 - will be the 14 metre SPJ14 and 18 metre SPJ18, the 18 will weigh less than two tonnes and offer up to 8.5 metres of outreach.

The new truck mounts include the 32 metre/20 metre outreach DAJ332 mounted on a 7.5 tonne Mitsubishi Canter chassis with dual sigma type riser, telescopic boom and articulated jib. The 44 metre TJ44 telescopic with jib will be similar to the recently launched TJ35, the 47 metre TJJ47 adds a second telescopic jib and offers 30 metres of outreach. The 51 metre TJ51 adds a four section main boom to the 44 but is mounted on a three axle chassis with 34 metres of outreach. The TJJ54 simply adds the double telescopic jib to the four section boom of the TJ51. The 58 metre TJ58 uses a longer base boom to the TJ51 and is mounted on a four axle MAN chassis to offer 38 metres of outreach and finally the largest of the new products will be the TJJ61 which adds the double jib arrangement to the 58.

The new TJ and TJJ models will offer up to 600kg platform capacity with a 500 kg hoist option and/or the option of replacing the platform with a 900kg hoist for occasional crane work. The company also showed its 35 tonne commercially mounted truck crane based on the MG35TK built by MGI, which is owned by Socage partner Fiorenzo Flisi.



The 35 tonne TK35 Socage crane



The Socage TJ35 will be joined by 44 and 47 metre family members in 2012

The new models are an interesting combination in terms of specification. The fact that they are articulated makes them more compact than equivalent straight telescopics and yet due to the short length of the riser, outreach is greater than an articulated boom lift. With both jibs able to 'tuck under' overall lengths can be reduced to around eight metres. The new machines are solid performers with a specification that is intended to appeal to a wide range of general users.

Manitou boosts MHT range

Manitou has added two higher capacity units to the top of its high capacity MHT telehandler line creating the 18 tonne MHT 10180 and 22.5 tonne MHT 10225 both with 10 metres maximum lift height. The two units are based on the 16 tonne MHT 10160 and 21 tonne MHT 10210 and share the same maximum outreach at 5.5 and 5.87 metres respectively. The power unit and driveline all remain the same, based up on the 175 four cylinder Mercedes power unit. The new models will be ready for shipment in the first quarter of 2012 and targeted at the mining and quarrying industries.

...And evolves in Italy

Manitou has renamed its Italian subsidiary from Manitou Costruzioni Industriali (MCI) to Manitou Italia which is now responsible for all Manitou brands including Gehl and Mustang. The business - headquartered in Castelfranco Emilia - employs 250 people and builds Manitou's 360 degree MRT telehandlers and MHT high capacity models.

The new top of the range Manitou MHT10225.



Nifty finance provides tax break?

UK-based Niftylift has announced a range of finance packages to help UK buyers benefit from current tax incentives which expire in April next year. The packages, which include three and five year deals with interest rates as low as 1.5 percent flat, are available on all of the company's products which include trailer lifts and self propelled booms. The current tax regime allows a 100 percent tax offset on the first £100,000 of Annual Investment Allowance (AIA), even if the equipment is acquired on a three year hire purchase plan, offering an attractive cash benefit for profitable companies. The incentives which include a 20 percent annual write down, expire on April 1st 2012, when the AIA will drop to £25,000 and the annual write down to 18 percent.

JLG warns on January price increases

JLG has warned its customers in writing that it expects to increase prices by 4.5 to six percent on deliveries from January 2012. The company says that it has been closely monitoring its supplier's planned price increases for 2012 and that once it is satisfied it has all of the relevant information it will confirm it's pricing.

New 45 ton Crossover

Terex launched the 40 tonne/45 ton Crossover 4500 at the ICUEE show in Kentucky earlier this month. The new crane's bottom half is clearly related to the company's 60 ton Crossover 6000 with three position swing-out X-pattern outriggers and 360 degree load chart. The superstructure comes from the 40 ton Terex T340-1XL telescopic truck crane with its four-section 32 metre main boom and two swingaway extension options, a 9.8 metre fixed length or 9.8 to 14.9 metre extendable, both with 15 or 30-degree offsets.

The 40 tonne Terex Crossover 4500



OSHA drops lanyard interpretation

The US health and safety administration OSHA has rescinded its Jan 2009 letter of interpretation on the use of shock absorbing lanyards on aerial work platforms. The letter created uncertainty in the industry by suggesting that a requirement for a minimum anchorage height of 18.5ft /5.6 metres would prevent the use of a fall protection system (six foot lanyard with shock absorber and full body harness) in an aerial lift. For further details go to <http://www.vertical.net/en/news/story/13287>



OSHA has dropped its interpretation regarding fall arrest lanyards in aerial lifts

Strong profit growth at Manitou

Telehandler and access equipment manufacturer Manitou has reported net income of €15.2 million in the first half of 2011, compared to a loss of €14.3 million last year. The statement follows the revenue report in July which showed a 45 percent increase to €561.6 million. Rough Terrain Handling, which is 90 percent telehandlers and 10 percent powered access, saw revenues rise 45 percent in the same period to €397.1 million with an operating income of €20.7 million. At the same time US-based Gehl - the Compact Equipment division - had revenues of €90.6 million up 68 percent, and an operating income of €500,000. Manitou is forecasting full year revenue growth of around 30 percent.



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Link Belt updates

US-based Link Belt has announced a Series II version of its three axle 100 tonne RTC-80100 Rough Terrain crane which features Link-Belt's Pulse operating and information system, a tilting operator's cab, new on-board lattice extensions and most importantly improved lift capacities.

The full power 45.7 metre boom has an option of either two or three-piece lattice bi-fold swingaways offering up to 16.7 metres of extra height for a maximum tip height of 76.5 metres with manual offsets of two, 15, 30, and 45 degrees. A three metre stubby heavy lift swingaway extension offers 22.6 tonnes capacity. The company says that it has shipped more than 300 three axle RTs since their introduction.

and improves HTC3140

The company has also announced a number of improvements to its 120 tonne (140 ton) HTC3140 and HTC3140 Long Boom telescopic truck cranes for 2012.

They include the latest Cummins engines and emissions technology, Eaton UltraShift Plus transmission, Link-Belt's Pulse crane operating system redesigned cabs with new gauges and revised control placement and new outrigger operation with self-levelling.



The Series II versions of Link Belt's three axle RTs are now available.



The 120 tonne HTC3140 cranes will be updated for 2012.

New Holland withdraws telehandlers

New Holland has announced that from 2012 its North American business will focus on compact equipment and in doing so will withdraw its heavy products, including telehandlers from the North American market.

A New Holland Telehandler at Intermat



Terex acquires in Brazil

Terex Utilities has acquired a controlling interest in Betim-based Ritz do Brasil S.A. a producer of aerial lifts and a wide range of other equipment for live line work up to 800kV. Founded in 1960, it employs around 700 staff and already exports its tools and solutions for live line work to more than 60 countries. The company entered the live line tool market in and the insulated aerial lift business in 1982, becoming a Terex Utilities distributor last November.



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Pagliari celebrates centenary

Italian manufacturer Multitel Pagliero celebrated its 100th anniversary with a spectacular gala dinner and open days at its Manta headquarters at the start of this month. More than 500 guests from all over Europe attended the celebrations, including a number of retired customers and partners who have played a part in the company's success in the aerial lift market over the past 50 years.



The Pagliero family and demonstration team flanked by Sandro on the near left and Renzo on the far right.

The company used the occasion to display 25 different models from its range, including the new 19 metre SMX190 spider lift and a spider lift version of its 25 metre MX250 - the SHX250, its highest tracked machine to date. The new unit is still going through its test programme but could offer up to 12 metres of outreach. Pagliero was established in 1911 by Lorenzo and Giuseppina Pagliero, to build farm carts and then trailers from wood and iron and in the 1940's developed into a body builder for cars and trucks. The company launched its first hydraulic product - a loader crane - in 1959 and in the same year its first aerial work platform. Truck mounted aerial lifts became an increasingly important part of the business and in 1985 the company decided to specialise in their design and production.

The business is still very much family run. The current directors Renzo and Sandro are the grandsons of Lorenzo and Giuseppina - sons of Giorgio. A fourth generation of the family is now also active in the company, which is the leading European producer of truck mounted lifts, at least in unit terms. More on the 100 years of Pagliero in the November issue.



Multitel Pagliero's new offices decked out for the anniversary



The Moog harbour wall inspection machine based on the MBI 70

Harbour wall inspection platform

German-based underbridge inspection platform specialist Moog, has designed, built and delivered a new trailer mounted aerial work platform for inspecting and working on harbour walls. Developed at the request of the Port of Montreal, the unit is based on Moog's standard MBI 70 trailer mounted under-bridge inspection unit. The platform can be lowered up to eight metres below the top of the pier and is able to move and steer forwards and backwards during normal operation.

The 4,400kg trailer is made almost entirely from high-strength aluminium. An on-board generator powers the machine's hydraulic system and provides power for the electrical sockets on the platform. The platform length can be increased up to 6.4 metres by installing two telescopic platforms. With a maximum capacity of 4,000kg up to four people can work at the same time. Equipped with a hydraulic creep speed and a steering cylinder the machine can be moved along the pier without needing to dismantle the unit.

New 23m Isoli

The 23 metre Isoli PNT 230 truck mounted lift, which missed Apex this year finally made its debut at SAIE. The new lift is mounted on a short wheelbase 3.5 tonne chassis, with up to 11 metres of outreach from the dual sigma type riser and three section top boom. The outriggers can be left retracted within the overall width of the vehicle, but outreach is then automatically limited to nine metres.



The 23 metre Isoli PNT230 finally ready for launch



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The Sycratonic crane control system allows tandem lifts using one operator and 100% lifting capacity of both cranes.

Liebherr Nenzing 35th anniversary celebrations

Liebherr's crane, maritime cargo handling and foundation machinery facility in Nenzing, Austria celebrated its 35th anniversary at the end of September. 600 customers and employees from all over the world joined Nenzing staff and Liebherr family members for the celebrations which included a tour of the new production Hall 8 which now makes the booms for HD duty cycle crawler cranes.



A 3D animation of the new duty cycle HS 8030 HD crawler crane with grab

Opened in 1976 and covering an area of more than 250,000 sq metres, the facility has revenues of €825 million, second only to the Ehingen mobile crane operation with Liebherr. Nenzing is also head office of Liebherr-MCCTec which controls all of Liebherr's maritime crane activities including three other production facilities in Rostock, Germany, Sunderland, UK and Killarney in Ireland. MCCTec product ranges include – port equipment, ship, offshore and duty cycle cranes along with piling and drilling rigs – examples of which were on display together with innovations in energy technology and efficiency as well as crane operator assistance systems such as the Cycoptronic anti-sway system, Sycratonic two crane control system for tandem lifts and DACS, a dynamic anti-collision system.

Several new products were talked about for launch next year including a smaller addition to the Reachstacker range, a new series of heavy lift offshore cranes with capacities to 3,000 tonnes and the 30 tonne HS 8030 HD duty cycle crawler.

XCMG drops share sale

Chinese crane manufacturer XCMG has dropped plans to raise HK\$8.58 billion (\$1.1 billion) through a Hong Kong listing and share sale, after some of its underwriters pulled out. The company and its bankers may still try to save the flotation, but without the underwriters commitment to take up unsold shares, it is unlikely that it will manage to resuscitate the deal this year. XCMG shares already trade in Shenzhen, China. The failure follows Sany Heavy Industry's earlier decision to postpone its HK\$25 billion (\$3.2 billion) stock sale until 2012, following uncertainty in the equity markets.

Six big Groves for Hovago

Dutch crane rental company Hovago has added six new Grove All-Terrain cranes to its fleet. The order will ship in two parts, with two 220 tonne GMK5220 and two 170 tonne GMK5170 cranes delivered in September, followed by two 300 tonne GMK6300L cranes due in the first quarter of 2012.

Established in 1946, Hovago runs a regular crane fleet in Holland, but also rents cranes on various terms all over the world, often through local or other international rental companies.



One of the Grove GMK5170 for Hovago



(L-R) Jonathan Wiseman with Alessandro and Carlo Mastrogiacomo and Giovanni Carbonara of CMC on his first day with CMC/Sup at Apex

Sup Elefant kicks off in the UK

The new CMC/Sup Elefant distributor in the UK - SUP Elefant UK, has supplied a new 15 metre Sup15 spider lift to Bridport-based rental company Evans Building and Plant Hire. The new unit, both diesel and AC powered, includes 110 volt AC, air and water feeds to the platform, along with a cable type remote control box and a two man quick change basket allowing a GR platform to replace the standard one when desired. The sale is the first one for the new dealer and follows the arrival of Jonathan Wiseman as managing director and partner from CTE UK in mid-September.



Jonathan Wiseman (L) hands over the new lift to Graham Evans at the Evans Building & Plant Hire premises.

Snorkel up 25%

UK-based aerial lift manufacturer Snorkel has reported first half revenues up 25 percent to £24.6 million while tripling the size of its order book £20.9 million as of the end of June and reducing its pre-tax loss from £7.8 million last year to £7.3 million this year. Cash on hand also improved from 3.6 million at this point last year to £4.7 million.

Chief executive Darren Kell said: "Global demand for aerial work platforms is returning, driven by major fleet operators replacing ageing equipment. However, this has created bottlenecks as the supply chain struggles to restore the capacity it lost during the protracted downturn."

Sany appoints dealers in USA

Sany America has appointed three new distributors in the USA. Imperial Crane Services of Bridgeview, Illinois for the north-central United States; Custom Truck and Equipment (CTE) of Kansas City, Missouri in the central



(L-R) Kyle Nape of Sany, George Nevins chairman of Four Seasons and Jack Tang president of Sany America complete the distribution agreement.

Midwest region and Four Seasons Equipment of Houston, Texas for the south-central region. Four Seasons has already delivered three, 55 ton Sany Rough Terrain cranes and placed orders for 17 of the company's 100 ton crawlers and 10 units of its 65 ton Rough Terrain cranes.

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*And as part of the internationally respected **Cargotec organisation** with over 20 strategically-placed service centres across the UK alone, when you need help it's never very far away. Find out more – call us on 01691 623 100 or visit www.cargotec.com*

• Telehandler and lift manufacturer **JLG** has appointed **Brad Nelson** as global vice president of marketing.



Brad Nelson

• UK-based rental company **HSS** has been appointed preferred equipment supplier by infrastructure company Enterprise.

• **OSHA** has fined **Rda Services** \$39,400 for not ensuring employees used fall protection while operating aerial lifts.

• Alloy tower manufacturer **Instant UpRight** has lost its appeal against **Alufase** for copyright infringement.

• UK-based **Lyte Ladders & Towers** officially opened its new production facility in Swansea, in early October.



Lyte Ceremony

Terex has commissioned a 600 tonne CC2800-1 crawler crane at **Sanghvi Movers** facility in Sate, Pune, India.

• **Toyota Material Handling, U.S.A** the Aichi master distributor, has acquired the Industrial Equipment Division of Toyota Canada.

• **Keld Christensen**, until recently area sales manager for **Oil & Steel** in Scandinavia has left the company.

• UK-based scaffolding specialist **NSG UK** has appointed **Chris Edwards** as its new business development manager.



Chris Edwards

• UK-based truck mounted lift rental company **Midland Truck Mounts** has purchased a 27 metre **Multitel MX270**.

• The **Crane Industry Council of Australia** is looking for engineers for inclusion in its 'CICA Endorsed Engineers List'.

• UK-based access specialist **Prolift** has taken delivery of its first large delivery vehicle - a 32 tonne Renault.

• US-based boom truck and lift manufacturer **Elliot** has announced a new lifetime structural warranty.

• **Cargotec**, owner of **Hiab**, **Kalmar** and **McGregor** has announced the full adoption of the Hiab elephant logo and further brand integration changes.



• UK-based **Hewden** has opened a new depot on the Ineos petrochemical site in Grangemouth, Scotland.

• **Kimberly Access** has opened a new depot in Durham and has appointed **Sharon Alpay** as regional manager.

• The 400 tonne **Tadano Faun ATF 400G-6** unveiled in May has shipped and carried out its first job.

• **CTE** has sold one of its 45 metre B-Fire 450 truck mounted fire fighting platforms to Uzbekistan.

• The dates for **Verticaaldagen**, the crane, access and telehandler show held in Holland, have been announced.



• UK-based **Eagle Access Platforms** has purchased two new **CTE** truck mounted lifts for its fleet.

• UK-based crane and access rental company **CLE** has taken delivery of more **Skyjack** compact electric scissor lifts.

• **Spider/Safeworks** the suspended platform supplier has promoted **Michael Ford** to district sales representative.



Michael Ford

• **Manitou UK** has supported a ladies driving challenge, raising £1,000 for Marie Curie Cancer Care.

• South African fork truck dealer **Goscor** has acquired a majority stake in powered access specialist **Hi-Reach Manlift**.

• UK-based **PP Engineering Crane Hire** has taken delivery of its first **Liebherr** crane, a 70 tonne LTM1070-4.2.



Liebherr LTM1070 Handover

• Dutch rental company **Boels** has ordered 615 **Skyjack** scissor lifts for distribution across its 250 locations.

• Italian truck mounted lift manufacturer **GSR** has delivered its 6,000th aerial work platform.

• **Cargotec** has received an order from the **Bollere** of France for four ship-to-shore cranes for its African terminals.

• UK-based **Blade Access Specialists** has taken delivery of a 4x4 **Wumag/Palfinger WT 350** truck mounted platform.

• **Pro Lift**, the CTE distributor in Latvia, has delivered a Zed 26J truck mounted lift to **DDzKSU**.

• Netherlands-based **Potain** tower crane distributor **NIBM** has added Belgium to its Potain territory for top slewers.

• **Knutsen Maskin**, the **Tadano Faun** and **Snorkel** distributor for Norway, has appointed **Stefan Wiklander** as salesman.



Stefan Wiklander

• **IPS France** has been appointed official **Grove Manlift** parts distributor for France by **MinnPar**.

• Italian-based **Barin** has supplied an ABC 170-190L underbridge inspection platform to Belgian-based **Areni**.

• UK-based access rental company **AFI-Uplift** has taken delivery of new more efficient delivery trucks.

• **Sany America** has established a finance programme with **GE Capital** for distributors and end users.

• German-based **CAT Rental Store MVS Zeppelin** has appointed **Klaus Kögel** as marketing manager.



Klaus Kögel

• **Kerry Stokes/Seven Group** has made an A\$150 million bid for the third of Australian **National Hire** that they do not already own.

• The **UK Safety Assessment Federation** has appointed **Peter Milton**, as its new chairman.

• **Terex Cranes** has appointed **McClung-Logan Equipment** as distributor for Maryland, Virginia, Delaware and Washington DC.

• French rental company **Bleu Blanc** has purchased 20 new **JCB** telescopic handlers.

• UK-based **Cumberland Industries** has won an order to supply four 20 metre truck mounted platforms to Iraq.

• Deep cycle battery manufacturer **Trojan** has formed an alliance with **Palladium Energy** to develop lithium batteries.

• **Terex** has appointed **Scott Wine** of snowmobile and quad bike manufacturer **Polaris Industries** as a director.

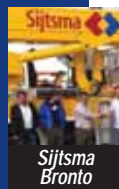


Scott Wine

• German-based tower crane specialist **Baukran Logistik** has added **Wolffkran** tower cranes to its fleet.

• **Heddle Construction** of Orkney in the north of Scotland has taken delivery of a 220 tonne **Liebherr** crane.

• Netherlands-based **Sijtsma Groep** has taken delivery of a new **Bronto S61XDT** mounted on a **FMX Volvo** chassis.



Sijtsma Bronto

• Netherlands-based **Boels Verhuur** has ordered 310 **Niftylift** trailer and boom aerial lifts.

• **Keppel Nantong China**, has won a £143 million contract to build a 5,000 tonne floating crane for **Asian Lift**.

• UK-based powered access specialist **Horizon Platforms** has achieved three key ISO accreditations.

• Belgian-based **M.S.B** has ordered the first **CTE B-Lift 20.13** Multipurpose, to be delivered in Belgium.

• UK-based industrial crane manufacturer **Street Crane** has signed an accord with **Dubai Cranes** of the UAE.

• **Terex** port equipment distributor **Equiport** has delivered 7 **TFC 46 M** reach stackers to **Santos Port** in Brazil.

• Singapore-based **Tat Hong** has formed a 50/50 joint venture crane rental company in Papua New Guinea.

• Heavy transport and lifting company **ALE** has added a new barge and 600 tonne **Terex Demag CC 2800-1**.

• Finnish-based international rental company **Ramirent** has been awarded a €10 million contract in Slovenia.

• USA-based **Barnhart Crane & Rigging** has opened a new branch at the Port of Monroe, Michigan on Lake Erie.



Henry Brisse

• **Manitou** has appointed **Henri Brisse** as vice-president, sales & marketing across all brands and regions.

• **AmQuip** has become the first crane company in North America to fit **TRAM** fall prevention systems to its cranes.

• **Custom Equipment** has appointed **Cardinal Sales** as its exclusive representative in several states in North East USA.

• Danish-based aerial lift manufacturer **Omme Lift** has obtained full Russian certification for its products.

• **Liebherr GB's** training school at its UK headquarters is now offering training for powered access equipment.

• German-based crane rental company **Greving** has taken delivery of a new 300 tonne **Grove GMK6300**.

• **Bronto Skylift** has sold a 36 metre **S 36 XDT** truck mounted lift to the port of Southampton in the UK.

• **Ashtead**, owner of **Sunbelt** in the USA and **A-Plant** in the UK, saw revenues rise 12% in its first quarter and increased its full year forecast.

• Dutch-based rental company **Lemerij** has taken delivery of another **CMC 212** telescopic truck mounted lift.

• **Vincent Vercaemst** the **Kranlyft** international sales manager for South West Europe is leaving to join **TVH**.



Vincent Vercaemst

• **CEGE** and the European Materials Handling Industry have launched an 'easy to use' guide to non-compliant tower cranes.

• **Liebherr** has delivered two **LHM 180** mobile harbour cranes to the **Onitsha River Port**, Nigeria.

• Italian-based truck mounted lift manufacturer **RAM** is launching a new 20 metre articulated lift on a 3.5t chassis.

• A new Polish-based crane rental company **Viatron**, has taken delivery of a new **Grove GTK1100**.

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