103ft narrow electric scissor lift

Holland Lift has released its highest narrow aisle electric scissor lift to date. the 1.4 metre wide, 103ft, HL-330 E14 4WDS/N which boasts a working height of 33 metres.

The new battery powered lift has a 600kg platform capacity with indoor and outdoor rating and can drive at full height. The two metre deck extension creates a massive 8.4 metre long platform when fully extended. Four wheel drive and steer is standard, as is an automatic lubrication system. The machine weighs 24 tonnes. The new lift will make its first public appearance at Platformers Days in Germany

and Verticaaldagen in the Netherlands this September. The first units have been sold to Wiesecker Werkzeugvermietung in Germany and Austrian crane and heavy transport company Felbermayr.





New Potain city crane range

Potain has launched a new range of MDT CSS flat top city tower cranes - the MDT 109, MDT 139, MDT 189 and MDT 219 - all evolutions of the company's previous MDT City cranes with jib lengths ranging from 55 to 65 metres and lift capacities from six to 10 tonnes.

The new cranes include the company's Crane Control System (CCS) which is said to improve speed and precision, while reducing the time spent to commission the crane on site to around 15 minutes, setting the limit switches, load limiter and moment limiter on screen from within the cab. The new cranes feature Potain's Ultraview cab and the new Potain Plus function which offers precision control and increased load curves. The system monitors itself in real time, ensuring proper operation of the

crane, while a seat sensor prevents the crane from being operated unless the operator is present. All MDT, MD and MR range tower cranes will now use this cab and control system set up.





Palfinger enters US Wind market

Palfinger has formed a joint venture with Fairwind of Lawton, Oklahoma, for servicing wind turbines. Palfinger owns a controlling 51 percent stake in the new company - FairWind Renewable Energy Services - which will specialise exclusively in the maintenance of wind energy plants. It employs 25 trained specialists for the servicing of wind and oil industry equipment and already owns a number of truck mounted lifts, including a 103 metre Palfinger WT1000 and a 70 metre Socage, both of which are also rented out for general work. The new company will be managed by Fairwind's owners Brett Bain and Brian Edwards.

New boom from Dinolift

Dinolift has launched a new 66ft 220XSE fully self-propelled boom lift with 350kg platform capacity and light duty telehandler capability. The new model is unusual in that it has an extra-large 1.3 x 2.4 metre platform, mounted on a set of forks allowing it to be quickly removed in order to convert the machine into a remote controlled telehandler.

The work platform is also deep enough to hold a standard pallet. Dual entry gates, one for the operator and the other - with a drop bar - for a pallet, add to the machine's versatility. Other features include 360 degree continuous slew, a full 180 degrees of platform rotation, 150 degrees of jib rotation and an 'intelligent driving system', which automatically switches the steer and drive controls as the superstructure slews more than 90



degrees, so that forward always means forward.

So how does it stack up?						
Model	Dino 220XSE	Nifty HR21 4X4	JLG 600AJ	Genie Z62/40	- ,, -	Haulotte HA20RTJ
Platform height	19.95m	18.8m	18.46m	18.87m	19.38m	18.6m
Outreach	13.4m	12.8m	12.6m	12.47m	12.7m	12.2m
Platform capacity	350kg	225kg	230kg	227kg	227kg	230kg
Up & over reach	8.45m	7.1m	8.09m	8.13m	8.38m	8.4m
Jib length & articulation	1.6m x 150°	1.6m x 150°	1.6m x 130°	1.52m x 130°	1.68m x 125°	1.7m x 140°
Lenght	8.15m	6.m7	8.82m	9.25m	9.14m	8.8m
Width	2.33m	2.27m	2.49m	2.49m	2.44m	2.42m
Height	2.56m	2.15m	2.57m	2.56m	2.54m	2.51m
GVW	11,500kg	6,500kg	10,850kg	10,550kg	9,620kg	9,600kg
Grade	45%	45%	45%	45%	45%	45%
Platform rotation	180°	100°	180°	160°	170°	180°
Platform size	1.3 x 2.4m	0.85 x 1.8m	0.91x2.44m	0.90 x 1.83m	0.91 x 2.4m	0.80x 1.83m



A built-in mechanical secondary guarding system is also included. The machine is relatively compact when stowed, with an overall width of just 2.33 metres and an overall length of 8.15 metres, in spite of the fact that it has a 400mm deeper platform. The downside, if there is one, is the overall weight of 11,500kg.





Strongest five axle AT?

Liebherr has launched a new five axle LTM 1250-5.2 All Terrain crane closely on the heels of Grove's GMK5250L unveiled at Vertikal Days. With both manufacturers claiming to have the strongest All Terrain cranes on five axles, we decided to compare the two cranes. Unfortunately the load charts for the new Liebherr are not yet available as prototype testing will take another year - so how does Liebherr know it is the strongest, you may ask?

A comparison shows that the main boom on the LTM 1250-5.1 is 10 metres shorter than the Grove, the swingaway extension with added inserts is also marginally shorter - 36 metres compared to 37.3. The Liebherr does offer a separate 50 metre fixed jib which gives it a maximum tip height a couple of metres more than the Grove. The Liebherr extension offsets up to 45 degrees, while the Grove offsets up to 50 degrees. When it comes to counterweight the Liebherr can be equipped with 88 tonnes - eight tonnes more than the Grove and this may well be the factor that decides which is strongest. It will be interesting to compare the load charts when when available, but at this point the Grove would seem to have the edge. The biggest factor might be that one is available now while the other requires a 12 month wait?

	Liebherr LTM 1250-5.1	Grove GMK5250L
Max capacity	250t @ N/A	250t @ 3m over rear
Main boom	60m	70m
Axles	5	5
Max tip height	112m	110m
Max swingaway & inserts	36m	37.3m
Extension offsets	Manual or hydraulic 0-45 degrees	Hydraulic up to 50 degrees
Max counterweight	88 tonnes	80 tonnes
Max capacity @ 20m	N/A	31.5 tonnes
Max capacity @ 40m	N/A	10.1 tonnes
Max capacity @ 50m	N/A	7.4 tonnes
Engine systems	single	single



Sarens forms Chinese joint venture

Belgian international heavy lifting and transportation group Sarens has agreed a joint venture with Sinotrans Heavy-lift Logistics, a subsidiary of the government-owned Sinotrans & CSC group. The aim of the venture - Sinotrans Sarens Logistics registered in Shanghai - is to provide Chinese customers with heavy lifting and engineered transportation solutions. The new company will focus mainly on large engineering projects and in particular modular offshore projects.

Chief executive Wim Sarens said: "Until recently Sarens was mainly involved in projects with non-Chinese customers due to policy constraints and market barriers which many foreign companies experience. A new initiative by president Xi Jinping creates new opportunities for China to open up."

Vertikal Days 2016 dates confirmed

The dates for next year's Vertikal Days have been confirmed as June 15th and 16th. Set to celebrate its 10th anniversary, the show will be back at Haydock Park as it looks to build on this year's success. Launched in 2007, the event has continually grown, achieving record exhibitor and visitor numbers year on year. For more general information on the show, check out: www.vertikaldays.net



Loxam looks at Hertz France and Spain

French international rental group Loxam is holding exclusive negotiations to acquire Hertz Equipment Rental's operations in France and Spain. If successful, Loxam will purchase the entire share capital of both operations. The proposed transaction includes 60 locations in France and two in Spain. Hertz is currently going through a separation process from the car rental business and selling its French and Spanish businesses would, according to the company, help it to "focus on core and specialty market expansion". The acquisition would increase Loxam's market share in the Paris area and the North and West of France, while reinforcing its Spanish network.

Force into insolvency

Australian access rental company Force Corp has been placed in the hands of a receiver by its major lender the Challenger Group. Chris Hill and Brett Lord of PPB Advisory have taken over as receivers of the company, which will continue to trade while the two assess the situation and look for buyers.

In a statement Hill said: "We are conducting a review of the business and preparing the company for sale as a going concern. We are assessing all options for the business. Expressions of interest are now being sought for the business and assets.

Force was established in Brisbane in 1994 as Australian Skyreach Equipment, rebranding as Force in 2007. It operates a fleet of around 3,500 machines including booms, scissor lifts, truck mounts and telehandlers from 12 locations around Australia. The company negotiated a large debt refinancing package backed by Challenger last year and in recent months owner Helmsman Capital has held discussions with a number of private equity firms, including Platinum Equity.



Bravi develops Peri attachment

Italian aerial lift manufacturer Bravi has developed a new slab formwork panel handling attachment for its Leonardo HD self-propelled lifts, designed specifically for Peri Skydeck panels. The attachment - certified by TÜV - uses three galvanised steel hooks weighing a total of four kilos, to attach the panels to the platform. A total of three panels can be handled at the same time.

The company said: "The Leonardo HD is the only access platform that can be used for shuttering and striking of slab formwork systems. It is compact and agile enough to move easily around props and at the same time robust enough to stand up to the tough conditions encountered on the jobsite."

Riwal acquires ALS Safety

Dutch international aerial lift and telehandler rental company Riwal has acquired ALS Safety a UK-based training company. Operating from five training centres across the UK, ALS Safety provides IPAF, PASMA, Health & Safety and First Aid training. The business was founded in 2009 by owners Darren and Jessica Verschuren. ALS Safety will continue to trade under its current name and branding, while the staff will be employed by Riwal.

Riwal chief executive Norty Turner said: "ALS Safety is a good strategic fit to our business, supporting our growth ambitions in the UK while providing a broader range of training to our customers from more locations. In addition we will bring our rental solutions to ALS Safety's customer base."

Darren Verschuren added: "We have gained a solid reputation in the industry and as part of the Riwal group we will be able to reach a new customer base into new geographical areas."



(L-R) Tim White of Riwal UK, Darren Verschuren of ALS and Dave Freebody Riwal UK.

Perfect storm for Speedy

UK rental company Speedy has issued a trading update warning that it is lowering its forecasts for this year, and that its recently appointed chief executive Mark Rogerson has left the company. The slow first quarter was blamed on a lack of available equipment, a focus on strategic accounts at the expense of smaller customers and poor customer service. The deal to sell its last operations in the Middle East has also fallen apart. Non-executive chairman Jan Åstrand, has become executive chairman, while finance director Russell Down takes on the chief executive role.

Ashtead passes £2 billion

Ashtead, owner of Sunbelt Rentals in the USA and A-Plant in the UK has achieved strong growth in both revenues and profits for its fiscal year to the end of March. Total revenue for the 12 months was £2.04 billion, an increase of more than 24 percent on last year and the first time sales have exceeded £2 billion. Pre-tax profits jumped 33 percent to £473 million, while capital expenditure was £1.06 billion compared to £741 million last year.

More JCBs for Boels

Dutch international rental company Boels Verhuur has purchased 250 new JCB machines including telescopic handlers, loaders and excavators. This latest order - worth more than £11 million - takes the Boels JCB fleet to around 1,300 units.

The telehandlers range from compact 2.5 tonne/six metre units to four tonne/17 metre models fitted with JCB's LiveLink telematics system which remotely monitors machine usage and operation while helping protect them from theft. Boels placed a very similar order with JCB last year. The new machines will be spread over the company's branches in the Netherlands, Belgium, Luxembourg, Germany, Austria, Czech Republic, Italy, Slovakia and Poland



Ainscough expands network with new Liebherrs

UK rental company Ainscough Crane Hire has placed further orders for Liebherr All Terrain cranes taking its tally over the past 12 months to 54, with a combined value in excess of £26 million. The orders comprise three 300 tonne LTM 1300-6.2s, three 130 tonne LTM 1130-5.1s and three 45 tonne LTC 1045-3.1s - the first models of these units in its fleet. The company has also taken a third 750 tonne LTM 1750-9.1.

Ainscough Crane Hire managing director Robin Richardson said: "We have

a long standing

history with Liebherr. This investment is to fuel the growth and expansion of our depot network, which will see three new locations open over the summer in Sheffield, Carmarthen and Exeter."



Two tower crane elevators from Potain

Potain has teamed up with Alimak-Hek to develop two new operator elevators - the TCL and CabLift - for use on its range of top-slewing tower cranes. CabLift - a specially developed solution designed

exclusively for Potain - is fitted within the crane's tower and the external TCL is the standard solution adaptable for all Potain cranes using a dedicated access kit. Both solutions can be used on all K Mast tower systems from 1.6 to 2.45 metres wide and can either be supplied with a new crane or retrofitted. The maximum speed of the elevators is 24 metres a minute.

The launch of new elevators is aimed at meeting new health and safety regulations in Europe, including the latest French recommendation R.459 which says powered access must be available for climbs of 60 metres or more to the crane cab. This is being reduced to 30 metres from 2017. Product demonstrations will start this summer and both elevator solutions will be available at the beginning of 2016 via the Potain dealer network.





Manitowoc has teamed up with Alimak Hek to co-develop new operator elevators for use on Potain's full range of topslewing tower cranes.

BSI Safe use of cranes draft

The latest draft revision of BS 7121 Part 1, Safe use of cranes - General has been published, is being circulated and is available for comment. The General standard is largely used in the UK although it is a reference point over a far wider geographic area. We would recommend that if you are in the UK you should look through it and provide input and comment in order to influence, clarify or improve its content. The draft can be viewed in our library along with the comment sheet. Tim Watson will collate all CPA comments and submit them to BSI. His e-mail address is tim@timwatsonconsulting.co.uk and comments should reach him by Friday 7th August 2015.

New loader crane from Palfinger

Palfinger has announced another new loader crane, this time the 125 tonne/metre PK 165.002

TEC 7 for vehicles with a maximum GVW of 32 tonnes. Replacing the PK 150002, the new PK 165.002 TEC 7 is a tonne lighter and has 15 per cent improved lifting capacities, 20 percent with the jib. The new model has a maximum capacity with the jib of 8.2 tonnes - up from the previous 6.5 tonnes.

The new P-Profile boom is said to offer increased stiffness and is lighter, contributing to the machine's overall lower weight. All components - sensors, hydraulics and electronics are well protected and by using special synthetic materials

combined with KTL cathodic dip paint means there is no need to service the boom system. The PK 165.002 TEC 7 will be available from September this year.

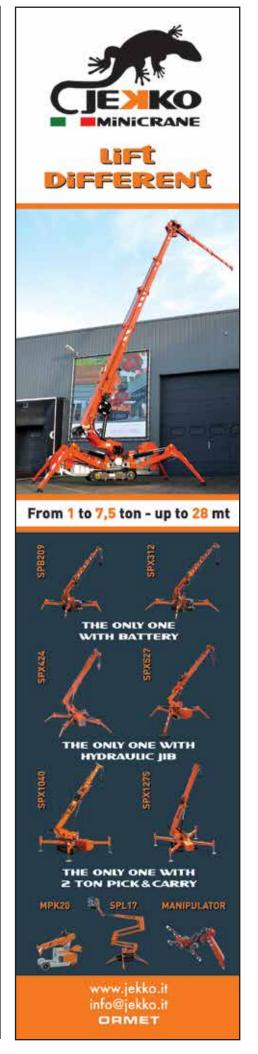




UK construction fatalities drop 20%

The latest statistics show that the overall number of people killed while at work in the UK has increased, while the number of construction fatalities has fallen. Provisional data released by the Health and Safety Executive (HSE) reveals that 142 workers were fatally injured between April 2014 and March 2015 - up 4.4 percent from last year. Overall there were 0.46 fatalities per 100,000 employees last year, compared to an all-time low of 0.45 the previous year.

The construction sector remains one of the worst offenders for workplace fatalities with 35 however this is down 20 percent from last year. In comparison the agricultural sector recorded 33 fatalities whilst the waste & recycling sector recorded just five. Over the last 20 years, the number of recorded fatalities has fallen by more than 50 percent and the stats indicate that the UK is one of the safest places to work in Europe.





Eight big crawlers for Bay

New York-based Bay Crane is adding a 600 tonne Liebherr LR1600/2 crawler crane to its fleet, along with seven more 300 tonne LR1300 crawlers expanding its already extensive fleet of big Liebherr crawlers. The company has also grown its heavy transport fleet with 60 more axle lines from Goldhofer and well as a new state of the art 400 ton dual lane transportation system.

Record Raptor?

An Artic Crane Raptor articulated tower crane has been erected with a hook height of 88 metres, thought to be a new record. The crane is working on the site of Amazon's new headquarters in Worship Street in the City of London, for main contractor **Brookfield Multiplex.**

The Raptor was originally erected by one of the Comedil luffers on site, and the plan was to use the same crane to raise the Raptor



for the upper stories. However the concrete slip form grew faster than the steelwork so it was not possible to tie the Comedil in and climb it to a suitable height in time for this operation. So the crane's owner, City Lifting brought in its 300 tonne Grove GMK6300L to do the job.

Alimak IPO oversubscribed

Alimak is now officially a public company with its Initial Public Offering oversubscribed and the shares finally priced at SEK 93 (\$10) each, close to the top of the anticipated price range. The price gives Alimak a market capitalisation of SEK 4 billion (\$434 million). The offering was oversubscribed multiple times and as a result the sale was increased by 3.9 million additional shares, taking the total sold to 23.7 million, or 55 percent of the company's equity. The sale attracted strong interest among Swedish and international institutional investors as well as individual Swedish investors.

More Liebherrs for Weldex

UK-based crane rental company Weldex has purchased eight more Liebherr telescopic crawler cranes including the 60 tonne LTR1060. The latest order follows 10 lattice boom crawlers purchased since the end of last year. The first order for five cranes included two 100 tonne LR 1100s, a 130 tonne LR1130, a 160 tonne LR1160 and a 250 tonne LR1250. A further five units were then ordered at Intermat including another LR1130, three more LR1250s and one 300 tonne LR1300.



A Weldex LTR1060 at Vertikal Days.

Telehandler deal to end.

Wacker Neuson and Claas have mutually agreed to end their strategic alliance for agricultural telescopic handlers as of 2018. Wacker Neuson has been supplying Claas branded telehandlers from its Kramer plant in Germany since 2005 and Claas distributes them through its agricultural dealers. At the same time Wacker Neuson sells similar telehandlers under the Wacker, Neuson and Kramer brands to the construction, rental and general markets through its own distribution network. It also produces a few telehandlers under the Weidemann brand for the agricultural market.

Wacker says that it does not expect a significant impact on revenues or earnings, and that the agricultural sector is already a key strategic market, which will increase in importance. It now plans to increase sales of Wiedemann telehandlers while adding larger units to the range.



...And Liebherr steps in

Shortly after the announcement regarding the ending of the Wacker Neuson OEM supply deal, Claas and Liebherr issued a statement confirming that from 2018 Liebherr will build Claas branded versions of its telehandlers for the Claas dealer network, both agricultural and other dealers. The statement from Claas also said: "The OEM agreement with Liebherr provides for the development, production and supply of significant quantities of telehandlers from 2018 onwards."

Liebherr will continue to sell and market its range of telehandlers under its own name to its traditional customer and dealer base.





Fleet boost for M&M

UK crane rental company M&M has purchased a host of new cranes from Terex and Tadano. The latest seven crane order with Tadano, worth £2.5 million, is the largest in the hire company's history and takes the number of new Tadano's ordered by the Uxbridge-based company this year to 11. The units include several 40 tonne two axle ATF 40G-2, three axle 50 tonne

ATF 50G-3, four axle 90 tonne ATF 90G-4 and a new model ATF 100G-4 four axle 100 tonner. Other models already delivered include a five axle 130 tonne ATF 130G-5 and 70 tonne four axle ATF 70G-4. The cranes are fitted with Crossrail Vehicle Safety equipment for work on the London rail project and easier travel in Central London. The company has also taken delivery of two 40 tonne Terex AC40/2L two axle All Terrain cranes. The AC40/2L features a 37.4 metre full power main boom plus eight metre extension. The new cranes replace two Terex City cranes from 2003 and 2004.





Prolift's new headquarters and

New facility for Prolift

UK rental company Prolift Access has moved into new purpose-built premises in Wellington, Somerset. The new facility and HQ is located close to the M5 motorway and includes more yard space, a purpose-built workshop, training facilities and offices.

Used JCBs interest free in UK

JCB Finance has launched a two year, interest free hire-purchase scheme for second hand JCB machines stocked within its UK dealer network. (See Telehander feature Page 47)

ZT fire suit

ZT Safety Systems, the manufacturer of the Zero Trauma safety harness, has teamed up with Bristol Uniforms to launch a fire fighters suit with integrated harness.

The harness works without groin straps by transferring fall forces to the lower leg, preventing injuries to the spine and groin area in a fall and eliminating the possibility of Suspension Trauma, while reducing shock loading on the lanyard anchor





Three big new telehandlers from Manitou

Manitou has launched three new MHT (Manitou Heavy Telehandler) telehandlers with maximum lift capacities up to 23 tonnes. The three new

the 13 tonne



capacity MHT 10130, the 18 tonne MHT 10180 and the 23 tonne MHT 10230 and will be built at the Manitou Italia plant. The MHT range now consists of six models, including the existing seven metre/nine tonne MHT790, the 14 metre/nine tonne MHT1490 and the 14 metre/35 tonne MHT14350 launched in 2014.

For more information on the new models see the telehandlers feature on page47.

All three are powered by Mercedes engines, available in either Stage 4 (Tier IV final) or Stage 3a (Tier III) format, with hydrostatic transmissions.



Terex snaps up subcontractor

Terex has acquired JMF - one of its sub-contractors in County Antrim, Northern Ireland - which supplies metal fabrications and powder coating services. While no official confirmation has been issued, we understand the JMF business has been renamed Terex Ballymoney. The company supplies Terex plants in Dungannon which includes the Powerscreen crushing and screening business along with washing systems and environmental. This is the third small acquisition Terex has made for its materials business this year.

More Jekko SPX424 sales

Jekko has sold 20 units of its SPX424 mini crane - the replacement for the SPD360 - since it was introduced at the beginning of the year. The first unit was sold in January to FB Gevelmontage in Netherlands through Hocap and the latest sale was to Buchtmann, one of its dealers in Germany. The SPX424 has a maximum capacity of 2,400kg, a maximum tip height of 13.5 metres and maximum radius of 10.5 metres. Its London area dealer-Beemold - has also purchased several new machines including an SPX1040, an SPX424, SPX312 and a two tonne, walk-behind MPK20 mini picker. The company says that it is looking to add new dealers in the UK in the near future.

Sales and marketing manager Mauro Tonon said: "The company has been



working hard over the past three years and hopes to increase market share to about 20 percent by 2019. Last year we introduced a complete new line of products and we will be introducing another new spider crane at Bauma next year."

The first Jekko SPX424 was sold to FB Gevelmontage in Netherlands.



Zeppelin makes it 50

German rental company Zeppelin Rental has taken delivery of the 50th Niftylift 86ft HR28 Hybrid to be delivered in Germany. The unit was delivered to the Zeppelin branch in Hamburg-Harburg. The first HR28 in Germany was delivered 18 months ago to Cramer Arbeitsbühnen. The machine was handed over by Riego Meininger of Niftylift Germany to depot manager Nikolaos Keisef and Jens Nahler the technical service manager for aerial work platforms.

German move for Kobelco Cranes.....

Kobelco Cranes has opened an office in Frankfurt and appointed Martin Seibert as market development manager for Germany in order to expand sales of the company's crawler cranes in the local market. Seibert joins the company after 12 years with Terex Cranes - most recently in Germany, but also in the Middle East and India. Tokihiko Mizuta heads up the four man German team which also includes Ryusuke Yamagido and Naomi Yodo.



.....And may merge with Kobelco Construction

Kobelco owner Kobe Steel as also announced that it is considering re-merging its Kobleco Cranes and Kobleco Construction Equipment subsidiaries next year. The two companies were split up in 2004, following the Kobelco Construction alliance with Case New Holland in October 2002. Since then the two companies have operated as completely separate businesses. With combined sales of nearly 400 billion yen (\$3.3 billion), they make up more than 20 percent of the Kobe Steel group's total revenues.

Superlift 3800 for Weldex

UK-based crane rental company Weldex has taken delivery of the first of two Terex 650 tonne Superlift 3800 lattice boom crawler cranes - the first in the UK. The second crane is scheduled for delivery in November. The new



[[(L-R) Mark Hollett of Weldex and Julian Dyer of Terex Cranes UK at the handover of the new Weldex Terex Superlift 3800 crawler crane

cranes replace two existing 600 tonne Terex-Demag CC 2800-1 crawler cranes purchased by Weldex in 2008.

Weldex managing director, Dougie McGilvray said: "These latest acquisitions are part of an ongoing investment plan designed to ensure that the Weldex fleet reflects the latest technology and most recent innovations. There is also a growing demand on many projects for cranes that are no more than seven years old. The Superlift 3800 was our preferred option for a number of reasons such as its lower transport weight and ability to erect longer boom systems unassisted."

UK generalist expands access

UK general rental company Elvington Plant Hire has added access equipment to its construction equipment rental fleet. For the past

two years it has been supplying the Niftylift 120T trailer lift, but decided to expand this side of the business and purchase two 19ft compact Genie GS1932 scissor lifts and a 17 metre Hinowa Lightlift 17.75 spider lift from distributor APS.



n e w s

NRC sells first Hitachi SCX800A-3

NRC Plant - the Hitachi-Sumitomo crawler crane distributor for the UK - has sold the first Hitachi SCX800A-3 with Stage IV/Tier 4f compliant engine to Donegan Civil Engineering. The SCX800A-3 had its European launch at Vertikal Days in May.





(L-R) Dave Rees, NRC operations manager, Val Donegan owner and MD and Patrick Donegan plant manager.

The SCX800A-3 can be rigged with up to 54.5 metres of main boom and features a nine to 18 metre jib with a maximum system length of 63.5 metres made up of a 45.5 metre boom and 18 metre jib. It can lift its maximum 80 tonnes capacity at a radius of 3.3 metres, has a minimal tail swing radius of 3.98 metres and has an overall weight of 76 tonnes.

The SCX800A-3 crane can be rigged with up to 54.5 metres of main boom and features a nine to 18 metre jib with a maximum system length of 63.5 metres.





By keeping design simple and using proven technology, Skyjack products offer the rental industry's best life cycle value through low cost of ownership, ease of service and maintenance while retaining high residual values.

Skyjack products feature:

- Standard color coded and hard wired relay based control systems which are easy to trouble shoot and repair using commonly available components
- Common components across model groups making replacing or repairing components easy and cost effective
- · Replaceable modular platform railings and repairable fiberglass cowlings.
- · No complicated and expensive computers or can-bus systems
- · Robust steel construction



EWS HIGHLIGHTS

- Tower crane manufacturer Raimondi has appointed GP3 driver Kevin Ceccon as 'brand ambassador'
- Battery charger manufacturer Delta-Ó Technologies has appointed **TVH** as its European distributor.
- Kevin Ceccon
- US rental company Imperial Crane Services has ordered eight new cranes, in a deal worth \$10.5 million.
- A new Polish Rental Association was formed at an inaugural meeting in Warsaw.
- Australian rental company Force Corp has entered receivership and is up for sale.
- ReachMaster is to sell Almac's Bibi lift self-levelling tracked scissor lifts in North America.
- Kobelco Cranes has opened a Frankfurt office recruiting Martin Seibert as market development



- UK crane industry brothers Lloyd, Sean and William Nyland cycled to Paris for charity.
- Dutch industrial mover G. van Harten has taken delivery of a Jekko SPX1275CDH crane.
- German rental company **Beyer** has taken delivery of 60 new PB Eco range scissor lifts.
- UK-based M&M Mobile Crane Hire has taken delivery of more Tadano Cranes.
- Gill Riley co-founder and MD of GGR/Unic Cranes Europe has been awarded an OBE.



- UK crane and access company Hird has ordered a 100t Grove GMK4100L.
- Potain has appointed Capital Crane as a dealer in Russia.
- Mammoet has taken delivery of a five axle Terex Explorer 5500 All Terrain crane.
- Tadano America has appointed Mark Krajci as product manager for AT cranes for North America.
- Indian contractor Shree Balaji has taken delivery of its third Potain MCi 85 A tower crane.



- Andy Pearson of UK rental company Prolift Access cycled from Land's End to John O'Groats.
- Manlift Manufacturing has relocated from Cudahy, Wisconsin, to Shelby, North Carolina.
- UK rental company Quick Reach has placed a big order with Haulotte including new Star 10s.
- Rental company Alfasi Hire has taken delivery of the first Haulotte HA16 RTJ Pro in Australia.
- Dutch rental company **T.C. Gortenmulder** has taken delivery of the first **Magni** RTH 5.35 telehandler.
- UK used equipment company Roger Miles Plant Sales has taken delivery of two Tadano AT
- Liebherr has booked its 1,000th offshore crane order.
- JLG has launched an on line used equipment service - JLGUsed.com.
- US virtual rental company Big Rentz has appointed Frank McDonald as VP operations.

Palfinger Platforms Italy has appointed Alfredo Manfredini as after-sales service manager.

Italian stevedore Porto di Carrara has taken delivery of a Terex Gottwald mobile harbour crane.

Germany's KVN Autokrane has taken delivery of a new 300t Liebherr LTM 1300-6.2

Alfredo Manfredini

 US rental company Essex Crane has dropped plans for a sale and announced cost reductions.

• The Outriggerpads division of IAPS, has launched an outrigger mat for 200t mobile cranes.

GSR has begun shipping its E140TJV/E170TJV van mounted lifts on Euro 6 chassis.

AAA Rentals of California has been acquired by managers Ed and Jerry

Time International has appointed **HDW** as its distributor in The

EnerMech has won a 12 month extension for its crane and lifting maintenance contract with BP.

Finnish rental company Hameen Rakennuskone has purchased its first Holland Lift scissor lift.

 Ruthmann has appointed Amco Machinery & **Consulting** as its distributor for aerial lift products

UK-based Quinto Crane and Plant Hire has taken delivery of a 100t Grove GMK4100L All Terrain.

Rental company Fratelli Zanetti has taken delivery of the first Socage for Ste 44TJ in Switzerland.

M&M Mobile Crane Hire has taken delivery of two 40 tonne Terex AC40/2L two axle

Phil Newby, executive director of Australia's Elevating Work Platform Association and chief executive of the **Hire and Rental Industry Association** has retired (see page 72).

A-Lift has taken delivery of a new Böcker AK32-1500PLC truck mounted aluminium crane.

Modulift has formed a joint venture with Scottish inspection company IMES.

Safeworks has acquired German traction hoist manufacturer DualLift.

 UK rental company Speedy reported a slow start to the year, while CEO Mark Rogerson resigned and the sale of its Middle East operations fell

Hertz Equipment Rental has appointed rental veteran Bruce Dressel as chief operating officer.

Ireland-based rental company Easi **UpLifts** has started trading as **Height** for Hire in the UK.

Russian airline **Aeroflot** has taken delivery of four 26ft **JLG** 260 MRT scissor lifts from Vertex.

 Effer has given Maxilift Australia the distribution rights for the whole of Australia.

 German crane rental company Rech Kranservice has taken delivery of a Liebherr LTM 1200-5.1.

AFI Rent has taken delivery of the first Skyjack SJ86T telescopic boom lift in Germany.

Roberto Ferramola, founder and past CEO of Airo Tigieffe has joined lift truck manufacturer Morá.



Phil Newby

The UK's **Access Alliance** held its quarterly meeting at the **TVH** headquarters facility in Belaium

Snorkel has appointed Shanghai-based Song Wang as sales manager China.

Riwal has delivered 40 JLG platforms to Brand Energy & Infrastructure Services in the Netherlands.



 UK rental company GT Access has taken delivery of the first Haulotte Star 10 mast boom, part of a 20 unit deal.

Maroc Elévation a subsidiary of France's Access Industrie has been acquired by Atlas Rental, the Loxam franchise in Morrocco.

Rental software company MCS has appointed CO3 Technologies to distribute its products in Southern Africa.

Ramirent and NCC ViaSafe have signed a letter of intent to co-operate in road and traffic

Offshore/Oil & gas lifting specialist the **Sparrows group** has appointed **Steve Bertone** as EVP-Americas.





The Bulgarian hypermarket chain Praktiker has taken delivery of 19 new Bravi Lui 460 and

- Terex Materials Processing has acquired the **Neuson Ecotec Environmental Technology** assets.
- German rental company **Autokrane Kurth** has taken delivery of a 100t **Terex** AC 100/4L

Manitou has become a member of the United **Nations Global Compact.**

The **US Army** has signed a \$192 million deal for **Grove** GMK 4100 All Terrain cranes.

Hertz Dayim Equipment Rental has opened its planned new facility in Doha, Qatar.

The Tutt Bryant division of Tat Hong has sold and leased back its depot in Rocklea, Queensland, Australia.

MHE-Demag is acquiring Demag Cranes & Components from Terex.

Hydraulik Bühnen Verleih has taken the first **Snorkel** S3970RT compact RT scissor lift in

Autokrane Werner Spallek has purchased a 300t **Liebherr** LTM 1300-6.2.

Danish rental company Rinsted Lift has purchased two Platform Basket spider lifts.

A team from Riwal has raised €70,000 for charity climbing Alpe d'Huez.

Czech crane company Mrózek has taken delivery of a **Terex** AC 100/4L and Explorer 5800 AT crane.

Tunisian energy supplier STEG has taken delivery of 39 **France Elévateur** Topy 12.1 truck mounted lifts.

IMT the articulated crane manufacturer has appointed Shay Linahon as an inside sales rep, Bridget Wolf a senior customer service associate and Schad West as a lean specialist.





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