

Denka Lift files for bankruptcy

Danish trailer manufacturer Denka Lift - the company bought by four investors from Skako a year ago - has filed for bankruptcy. The company says that "efforts made to ensure the continuation of Denka's activities have turned out to be unsuccessful".

The production of Denka trailer lifts was re-launched in Holbæk, Denmark last autumn with the first lifts being delivered in December. It has now become clear that Denka does not have the necessary cash flow to continue operations.

Tom Weidner, chairman of the board of directors said: "During the past weeks, it has become evident that Denka has lacked the necessary capital. Moreover, since 1st January, Denka has only been able to distribute a limited number of lifts to its customers because of the failure to obtain CE approval under the European machinery directive. The consequences have been detrimental to the company's liquidity. It is an unfortunate situation for investors, suppliers and the dedicated employees who have made a tremendous effort for Denka."

A trustee will be appointed to manage the assets and investigate the possibility of the company continuing or selling part or all of it. Spare parts purchases are still possible by calling +45 59 45 55 00.



Terex finds new partner for troubled SCE

Terex has announced that it has agreed a partnership deal with China Sinomach Heavy Industry Corporation which will reduce its holding in its troubled Chinese joint venture truck crane business - Sichuan Changjiang Engineering Crane Company.

The deal, finalised on March 21st, gives control of the business to Sinomach, although SCE will continue to have access to the Terex overseas distribution and support channels as well as its engineering resources.

Sinomach is a wholly-owned subsidiary of China National Machinery Industry Corporation and specialises in restructuring and integrating engineering machinery businesses under the China National Machinery Industry Corporation.



A recently introduced Terex/SCE truck crane.

CPA moves towards MoT for cranes

The UK crane association, the CPA, says that in principle, it is now in favour of an annual roadworthiness test for mobile cranes. In a letter sent to all crane member companies, the association has drawn attention to the current legal requirements for crane owners to maintain equipment in a safe state, both on-site and on-road.

It has also said that following a Crane Interest Group steering committee, members were in favour of an annual roadworthiness test as it is seen as a benefit for reducing road accidents involving cranes. However they strongly believe that an extensive transition period is required - particularly for cranes over 50 tonnes - in order to provide time for appropriately sized testing facilities to become available.

The decision follows a statement from a Scottish judge and a member of parliament calling on the government to legislate, following a fatal road accident in which a mother and her two daughters died after their car skidded on hydraulic oil deposited by a poorly maintained crane. See the full letter in our letters section page 66.



Palfinger and Sany team up

Austrian loader crane and access equipment manufacturer Palfinger and Chinese crane and construction equipment manufacturer Sany Heavy Industry have reached an agreement to establish two joint venture companies in which both parties will each hold 50 percent of the shares.

Sany Palfinger SPV Equipment Co will primarily produce and sell Palfinger products for the Chinese market. The venture will initially build 10 Palfinger loader crane models at a new plant close to Sany's existing Changsha facility and headquarters. It will also establish a national network of loader crane dealers to sell the products. The two partners will invest up to 900 million yuan (\$143/€106 million) in the venture. A second phase will include small aerial lifts and other Palfinger products. The new plant will have a capacity of 10,000 cranes, with the aim of winning and holding a 30 percent share of the loader crane market expected to reach 30,000 units by 2017.

The second joint venture - Palfinger Sany, will be registered in Salzburg, Austria and will exclusively distribute Sany's mobile cranes, primarily in the European Union and CIS states. It will also develop a boom truck product for the American market. This venture is expected to be fully operational by the end of the year and is a more modest investment, with the two putting up a total of €4 million to get it started. The deal excludes crawler cranes, covering Rough Terrain, All Terrain and truck mounted cranes. Palfinger dealers will be given first option on the new Sany dealerships, but will be required to make a dedicated investment in staff and facilities etc...



(L-R) Xiguang Tang president of Sany and Herbert Ortner of Palfinger

Wind progress in Hamburg

Around 200 delegates met up in Hamburg for the first ESTA summit on safety issues in wind turbine installation and transport. Significant progress was made and views fully aired, which are likely to lead to substantial improvements in wind turbine lifting practices. See Windy commitments in Hamburg on page 44.

Dingli to add new production facility

Chinese aerial lift manufacturer Dingli has laid the foundation stone for a new production facility with the capacity to produce 6,000 units a year. The new plant is located in the Deqing Linhang Industrial Zone near to its existing headquarters to the west of Shanghai. The company is investing 321 million Yuan (\$51/€38 million) in the new facility which is expected to achieve annual revenues of 400 million Yuan (\$63/€48 million), with a profit and tax of 90 million Yuan (\$14/€11 million) each.

In his address to the guests at the ceremony, Dingli's chief executive Xu Shugen said: "Dingli is growing very fast at this time, and with this new plant our objective is to establish a modern aerial work platform production centre, combining Research and Development, manufacturing, sales and service."



The foundation stone laying ceremony

Battersea crane verdict

The jury in the inquest into the deaths of two men killed when a tower crane collapsed in Battersea London in 2006, has returned a 'Narrative Verdict'.

The coroner, Dr Shirley Radcliffe, ruled out the possibility of an 'unlawful killing' verdict when she briefed the jury. She found that Doug Genge, managing director of Falcon, did owe a duty of care to the deceased and that he had breached that duty. She added that the death of 34 year old crane operator Jonathan Cloke and 23 year old pedestrian Michael Alexa might not have been caused by that breach.

The 'breach' occurred when failed slew ring bolts were replaced and the crane was put back into service without an investigation into what had caused them to fail.

It turned out that the wrong counterweight had been installed for the back mast fitted to the crane, causing it to be back heavy, placing additional stress on the slew ring bolts and causing them to be torqued with the crane unknowingly out of balance. Two months later the bolts failed again and the top of the crane parted company with its tower.

The jury blamed the incident on a number of errors and inadequate staffing at Falcon Cranes. In a written statement the jury said: "Both men died as a result of a crane collapse due to failure of the inner slew ring bolts, due to overloading of the counterweight. The overloading was due to an incorrect manual being used in the erection of the crane. On the 25th July 2006, four inner slew ring bolts failed and all of the slew ring bolts were replaced. No investigation was undertaken as to the root cause of the bolt failure. On the 26th July 2006 the crane was returned to service." For a full report see www.vertikal.net and put Battersea in the search box.

Compact 25m spider from Omme

Danish spider and trailer lift manufacturer Omme Lift has announced a new compact 25 metre dual-power articulated boom spider lift. The 2500 RXBDJ boasts an outreach of up to 12.8 metres at a seven metre up and over height, while unrestricted outreach with its full 200kg platform capacity is 10 metres. The lift mechanism comprises a heavy duty dual arm sigma type riser, four section telescopic boom and 1.4 metre articulated jib.

The overall shipping length can be reduced to 5.95 metres through a quick-release basket. Overall width is 1.1 metres and total weight 3,950kg. The working footprint is 3.75 metres and tail-swing is always zero. The new lift is powered by a Kubota diesel for outdoor use and includes a 200Ah battery pack for indoor or sensitive outdoor applications. A purely battery powered model with larger battery pack is also available.



The new Omme 2500 RXBDJ.



The 2500 RXBDJ also has impressive levelling ability and is able to climb and level up on slopes of up to 35 percent/19.3 degrees. With assistance to get into position it can level on slopes of up to 40 percent/21.8 degrees thanks to its high lift outriggers.

CTE to launch new ZED 21J

Italian truck mounted lift manufacturer CTE is launching a new version of its popular Zed 21 range of articulated truck mounted lifts. The Zed 21JH is a complete redesign of the Zed 21J with lower overall height - from 2.85 to 2.6 metres - reduced weight and improved lift capacity. Like its predecessor it includes a dual sigma-type riser, telescopic boom and articulated jib, which now offers 145 degrees of articulation, compared to 110 degrees on the old model. However the biggest change is probably the 300kg unrestricted platform capacity while up and over reach is nine metres and the working outreach around 9.5 metres.

The new model also employs CTE's mechanical link 'H' stabilisation system which deploys the beam and outrigger in a single movement, which it says, can cope with level differences, such as pavements/sidewalks of up to 220mm. While the fully deployed outriggers do not fall within the machine's overall width, the total footprint is just less than three metres. All hoses and cables are internal, while a new control panel is said to make operation easier, improves visibility and has a protective cover. The new unit will make its first appearance on the IPAF stand at Intermat.



The new CTE Zed 21JH.

New configuration

Old configuration



The linkage has been completely revised.

Wilson moves south

UK rental company Wilson Access Hire has opened a new depot in Leighton Buzzard, Bedfordshire. The West Yorkshire-based company will offer truck mounted and spider lifts from the location, with the aim to offer national coverage for local customers. The company's fleet offers working heights ranging from 17 up to 53 metres. The new depot is expected to grow to a similar size as its current head office operation over the next two years and will be stocked from new orders placed with CTE, Ascendant and Palfinger.

Leach Lewis and Snorkel end agreement

Snorkel and Leach Lewis have agreed to end their UK distribution agreement that traded as Snorkel UK. Discussions over the future of the exclusive UK distribution agreement, which began in November 2010, started earlier this year with the termination taking effect on March 1st after the two concluded "that the current business model was no longer suitable to support future market developments." Snorkel will assume full responsibility for the on-going product and technical support for existing Snorkel and Upright machines, whilst Leach Lewis says that it remains fully committed to its current customers and the industrial sector.

JCHI acquires Nagano

Chinese equipment manufacturer Beijing Jingcheng Heavy Industry (JCHI) has acquired Japanese construction and aerial lift manufacturer Nagano for just over a billion yen (\$13.3 million/€10 million). JCHI is a subsidiary of Beijing Jingcheng Mechanical and Electrical Holding Company - part of the Beijing Municipal Government - and produces a full range of self-propelled aerial lifts which it markets under the JCHI brand. Nagano's main products include mini-excavators, aerial work platforms and crawler cranes which it sells under the Nagano and Hanix brands. Nagano filed a restructuring application with Nagano district bankruptcy court in May 2011. JCHI succeeded in acquiring the business after a plan it presented was approved by a majority of creditors and authorised by the district court.



A Nagano aerial lift

First Socage for Nationwide

Lavendon group member Nationwide Platforms has ordered the UK's first Socage 13.7 metre A314 truck mounted platform. Mounted on a 2.5 metre



Socage's A314

wheelbase Euro 5 Nissan Cabstar, the compact unit is ideal for street lighting, local authorities and city centres. Overall length is just 4.55 metres, travel height 2.65 metres and overall width 1.85 metres. With stabilisers deployed the machine has a footprint width of 2.3 metres which falls within the width of its wing mirrors.

First Movex for UK

Spanish vehicle mounted aerial lift manufacturer Movex, has delivered its first P120TL Land Rover mounted platform for the UK. The P120TL has been delivered to UK distributor Power Lift and has begun a demonstration tour around the UK to gauge customer response and feedback. Power Lift UK has said that it plans to introduce all of the models from Movex's 9.5 to 16 metre range. The company has been supplying Land Rover mounted aerial work platforms to Spanish utility companies for many years and is now hoping to gain a slice of the UK and Ireland market.



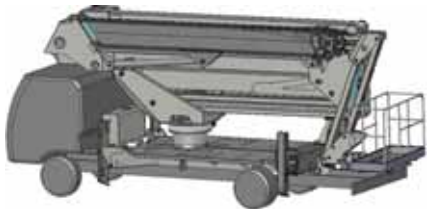
The P120TL has begun its working demonstration tour around the UK. (l-r) Angel Velilla, Movex Export Manager, Malcolm Kitt, managing director Power Lift UK and Francisco Velilla, managing director Movex.

Socage 32m truck platform

Socage is launching a new 32 metre DAJ332 platform mounted on a 7.5 tonne, 3.85 metre wheelbase Mitsubishi Canter truck at Intermat. Based on the current DA328 it features a dual articulated sigma type riser, four section telescopic boom, articulating jib and end mounted platform.

The variable outriggers and stabilisation system automatically calculates the safe working area and load according to the position of the stabilisers.

Maximum platform capacity is 225kg at up to 17.5 metres outreach, reducing to 80kg at the machine's maximum 20 metre outreach. The 1.800mm x 900mm platform has a full 180 degrees rotation, while the jib articulates from minus 90 degrees for stowage to plus 15 degrees.



The new Socage DAJ332

Easi Uplifts orders Ruthmann

Irish-based international rental company Easi UpLifts has ordered two 33 metre Ruthmann Steiger T330 truck mounted telescopic lifts. The T330 features a four section straight telescopic boom and articulated jib, with up to 21 metres of outreach. The platform rotates a full 180 degrees with a jib articulation of 185 degrees, maximum platform capacity is 320kg. Mounted on a two axle 7.5 tonne truck the overall length is 8.79 metres.



(l-r) Harry Mc Ardle, Andre Gerdes (from Ruthmann), John Ball, Uwe Strotmann (from Ruthmann) and Fergus Mc Ardle.

Manitowoc 16000 fixed jib

Manitowoc Cranes has released a new fixed jib option for its 400 tonne capacity Manitowoc 1600 crawler crane. The jib complements the existing luffing jib attachment and has a 93 tonne capacity and a maximum length of 42.7 metres.

...And final tests for 31000

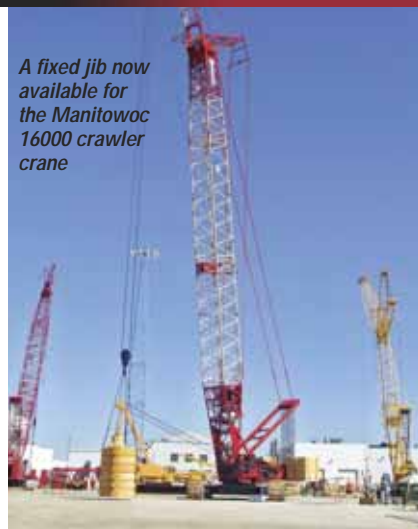
The 2,300 tonne Manitowoc 31000 crawler crane is nearing the end of its test programme, including boom and jib combinations which are the longest ever designed for a Manitowoc crane with a total length of up to 110 metres.

Optional boom configurations can also increase the crane's reach and lift height. The first attachment is a fixed jib with a basic rating of 1,400 tonnes and a base length of 24 metres. Optional inserts extend it to 42 metres.

A 36 to 114 metre luffing jib is also available, maximum capacity on the luffing jib is 1,100 tonnes.

The 31000 also has a combination boom, which uses parts of the main boom and the luffing jib. With various inserts, the combination boom has a maximum length of 138 metres.

A fixed jib now available for the Manitowoc 16000 crawler crane



Three boom configurations maximise flexibility of the Manitowoc 31000 crawler crane.



2,000th LTM1030 for Liebherr

Liebherr has built and shipped its 2,000th 30 tonne, two axle LTM 1030 All Terrain crane, making it one of the most successful cranes ever built in terms of unit sales. The landmark unit was sold to Warnowkran Kranservice of Rostock, Northern Germany to replace a 20 year old Liebherr LTM 1025.

Willfried Lehmann of Warnowkran (L) and Andreas Bettels of Liebherr with the new LTM1030.

The first LTM1030 - the LTM 1030/2 - was launched at Intermat back in 1997. It was the first mobile crane to be equipped with data bus transfer technology and its redesigned cab would pave the way for future cab layout with its display units arranged in a semi-circle, as well as making use of a film type keyboard.



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(L-R) Marek Jastrzebski, Piotr Chojnacki of Elwiko with Maurizio Manzini of JMG, Stanislaw Dropik owner of Elwiko and Emilio Berti of JMG

JMG shows new MC60

Italian pick & carry crane manufacturer JMG launched its new six tonne MC60 at the recent Poznań fair in Poland. The company exhibited with distributor Elwiko which has purchased the first two units. The MC60 can handle its 6,000kg maximum capacity up to half a metre in front of the crane's front bumper and boasts a four section full power 8.8 metre power boom and up to 5.5 metres of horizontal outreach.



The MC60 could easily handle the service van on full boom

Haulotte to close Spanish plant

Haulotte has confirmed that it will close its production facility in Santander, Spain because of "on-going challenges it faces in Southern Europe where markets are still slow". Products manufactured at the plant will be moved to other European production sites. The 19,000 square metre facility opened in January 2007 and was initially dedicated to its 'diversified products' which included excavators and its telehandler range, both of which have struggled during the recession.

Haulotte revenues for the full year were in line with its preliminary statement at €306.9 million, up 23 percent on 2010. Although failing to break even, the company reduced its loss before tax from €52.2 million in 2010 to €10.5 million in 2011. It did make an operating profit in the second half of the year and expects double digit revenues growth and a full year operating profit in 2012.

Insulated spider

Italian spider and boom lift manufacturer Platform Basket is launching a number of new and updated products at Intermat, including the 17 metre PB18.90.46 with 46KV insulation, developed in the USA with its local dealer and now available in CE version.

Major updates have also been made to the 15 and 18 metre models - the 15.75 PRO and 18.90 PRO - which now feature Kubota diesel engines, offering more power and lower noise levels, automatic outrigger set up and levelling, a more accurate load limiting device which enhances the working envelope, improved electrics and drive system together with dual speed hydraulic motors for greater productivity. Battery and Bi-Energy versions are also available.



Platform Basket's, PB18.90.46 with 46KV insulation

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A drawing of the new Teupen Leo15GT.

Teupen to launch new Leo 15GT

German spider lift manufacturer Teupen is to introduce a new updated and lower cost Leo15GT. The new model extends its entry level Leo 13GT concept into the 15 metre market, offering 14.7 metre working height, 7.6 metre outreach and a 200kg platform capacity.

The new model uses the same anodised finish to the boom, along with the same platform, safety technology, fully automated levelling and cable remote controls as the 13GT. The tracks can be raised and widened and power sources include diesel or gas engines.

Michael Wotschke of Teupen said: "The Leo15GT is fundamentally different from the Leo15GTplus, which we introduced last year. Both products appeal to a different range of customers with specific requirements. The Leo15GTplus includes a Kubota diesel engine, a little more working height at 15.5 metres and outreach at 7.9 metres thanks to its improved stabiliser technology and movable jib arm."



c&a

news

John Ball of Easi UpLifts taking delivery of one of two new 90 metre Bronto S90HLAs from Ian James of Bronto.

Easi UpLifts orders more big Brontos

Irish international rental company Easi UpLifts has taken delivery of two new 90 metre Bronto S90HLA truck mounted lifts and while at the Bronto plant in Finland, ordered a third 90 metre unit, along with two 70 metre Bronto S70XDT units. The units are likely to be based in the UK and will be available for re-rent on a European wide basis. Deliveries are all scheduled for this summer.

Mains Crane acquired

Entrec Transportation of Alberta, Canada is to acquire the Mains Crane group of Nisku, Alberta for \$56.2 million. The deal includes Mains Crane & Rigging, Main Crane USA, Mains Transportation Services, Nisku Engineering and Independent Crane & Equipment. Mains runs a fleet of more than 70 cranes,

the largest being a 500 tonne Manitowoc crawler crane. The business also operates a 92 unit transportation fleet and employs more than 90 people. Publicly quoted Entrec of Spruce Grove, specialises in heavy and oversized transportation for the resources sector, chief executive Rod Marlin said: "Our expansion into the crane services market is a key element of our overall growth strategy and allows our customers to obtain both their heavy haul and lifting needs from one vendor."

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Financials round-up

Bronto bounces back

Finnish truck mounted lift manufacturer Bronto has reported a strong end to 2011 with improved profits and revenues. Full year revenues totalled \$109.5 million, up marginally on 2010 in spite of a slow start to the year. Operating income - although stronger towards year end - came in 30 percent down at \$6.6 million due to a slow first half. Order intake was \$137.6 million compared to \$99 million in 2010, boosting the backlog by \$23 million to \$80.1 million. Bronto is part of US-based Federal Signal.



Skyjack division doubles revenues

The industrial division of Linamar - of which Skyjack is the largest part - more than doubled its revenues in 2011 to C\$326.5 million. Most of the increase is credited to the on-going growth in sales of Skyjack. In spite of this the division lost \$6.8



million, down from a loss of \$26.6 million in 2010. The losses were due to launch costs associated with a new energy business and "margin reductions as a result of continued investment in labour and fixed overhead costs at Skyjack to support the future growth in the market."

Solid profit for Manitou



Access and telehandler manufacturer Manitou has reported a pre-tax profit of €44.87 million in 2011, compared to a loss of €9.55 million in 2010. Total revenues were €1.13 billion, as reported in our last issue, with just over 70 percent coming from telehandlers and access equipment.

Ashtead up 23 percent

Ashtead, owner of Sunbelt Rentals in the USA and A-Plant in the UK, has reported its third quarter results with revenues up 23 percent to £846.8 million and profits at £105 million, compared to £28.3 million at the same point last year.



Sunbelt revenues grew 25 percent to \$1.13 billion, reflecting a 13 percent increase in the fleet on rent and a seven percent improvement in yield (rates /utilisation). Operating profit was up by more than \$100 million to \$228.8 million.

In the UK A-Plant also gained momentum, with revenues up more than 14 percent to £138.3 million, with a one percent larger fleet and a six percent yield improvement, while operating profits came in at £5.4 million almost 75 percent up on last year's £3.1 million. Ashtead says that it will finish the year with profits significantly ahead of forecasts.

Hertz moves into profit

Hertz Equipment Rental has achieved a full year pre-tax profit of \$69.3 million for 2011, compared to a loss of \$14.6 million in 2010. Revenues were up just more than 13 percent to \$1.21 billion.

Profits up 65% at Lavendon

Lavendon has reported a 65 percent rise in pre-tax profits to £21.9 million on full year revenues of £225.4 million, four percent higher than in 2010. Rental revenues were £216 million, a rise of eight percent and marginally better than the estimate we reported in our last issue. Net debt was cut by £33.7 million to £106.6 million. The company also says that trading continues in line with expectations suggesting that it will make further progress in 2012.



Record year for Socage



Italian truck mounted and spider lift manufacturer Socage has reported a record year in 2011 with sales of €34.5 million, almost 90 percent higher than when the current owners acquired the business from Fassi at the end of 2009. The company is privately held and does not disclose its financials.

Ramirent growth continues

Finnish-based international rental company Ramirent has reported a strong finish to 2011 with full year revenues up 22.3 percent to €649.9 million. This resulted in a tripling of pre-tax profits to €60.76 million. Gross capital expenditure for the year was €242.2 million compared to €62 million in 2010.



Record sales for Ruthmann

German truck mounted lift manufacturer Ruthmann has reported sales of €75.7 million for 2011, a new record and 30 percent up on 2010. The company is private and does not issue a full set of results.

Terex Cranes picks up



Terex Cranes has reported a return to growth and profitability with full year revenues up 12 percent to just under \$2 billion. At the same time the company made an operating loss of \$19.8 million - due entirely to the \$36 million of charges taken earlier in the year. The Crane backlog also slipped slightly from \$773.8 million last year to \$716.3 million this year.

Genie up 63%

Terex AWP/Genie finished 2011 with revenues up almost 63 percent to \$1.75 billion, operating income for the year jumped over thirty fold from \$2.8 million in 2010 to \$86.3 million in 2011.

The company's order book as of the end of the year was \$634.8 million, more than double that at the end of 2010.



New Cat C Series telehandlers



The single lever, electro-hydraulic joystick has been redesigned to include the 'up and down' transmission control buttons.

Caterpillar has launched four new C Series telehandlers - the Cat TH336C, TH337C, TH406C and TH407C- with capacities up to 3,700kg and lift heights to 7.3 metres. All four models feature two section booms and Cat stage IIIB C4.4 engines, with improved fuel economy and lower operating costs. They are aimed at the agriculture, construction and industrial markets. The 336 and 337 have lift capacities of 3,300kg, while the 406 and 407 are rated at 3,700kg. Lift height for the 336 and 406 is 6.1 metres, compared to 7.3 metres on the other two.

Other features include a new Cat powershift transmission with six forward and three reverse speeds, a 40kph road speed. A redesigned engine cooling package with hydraulic reversing fan, improved visibility from the cab thanks to a larger glazed area and new curved engine cover. Single lever, electro-hydraulic joystick incorporating transmission control buttons and a torque regulated load sensing hydraulic pump with increased flow of 150 litres a minute.



Caterpillar has launched four new C Series telehandlers with capacities up to 3,700kg and lift heights to 7.3 metres.

Galizia six tonner

The Galizia GF60



Italian pick & carry crane manufacturer Galizia has launched the GF60, a new six tonne crane based on its innovative telehandler/crane/platform Multis 636. The GF60 has a longer three section boom, with 7.5 metres under hook height.

The company said a number of customers wanted the advantages of the Multis' ultra tight turning circle with regular axle, compact dimensions, twin AC motor drive and low boom pivot point etc, but in the format of a dedicated crane, with a little more reach. The Multis 636 has a six metre boom, which is a little short compared to the latest models from JMG and Ormig.



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JLG
reaching out

• **Snorkel** sales and marketing director **Richard Tindale** has moved to **Access Platform Sales (APS)** as managing director.



Richard Tindale

• **Liebherr GB** is adding a new **Thorough Examination of Mobile Cranes** training course at its UK training centre.

• UK-based rental company **Peter Hird & Sons** has purchased 21 **Genie** scissor lifts.

• UK scaffold company **NSG UK** has invested £500,000 in new **Altrad** scaffolding.

• US-based **Trico Lift** has appointed **Chris Venezia** and **Chuck Turner** to manage its two Pennsylvania branches.

• **Volvo Rents** has acquired **Max Equipment Rentals** in southern California.

• UK-based truck mounted rental company **Blade Access Specialists** has taken delivery of two **Palfinger** platforms.

• **Terex AWP/Genie** has appointed **Marty Oldberding** as customer services director for the Americas.



Marty Oldberding

• International rental company **Cramo** has sold two of its Finnish modular space businesses to **MB Funds**.

• UK-based rental company **Midland Truck Mounts** has added an **Oil&Steel Snake 2010** to its fleet.

• **Liebherr** has booked its 1,000th mobile harbour crane order.

• Belgian crane dealer **Boyens Michel** has appointed **Lionel Hacourt** as CEO.



Lionel Hacourt

• **D&G cranes** of Australia has issued a safety alert relating to a tower bolt failure.

• **Essex Crane** has reported improved results for 2011 and is optimistic for 2012.

• Spanish telehandler and fork truck manufacturer **Ausa** has opened a new sales subsidiary in Mexico.

• **Hertz Equipment Rental** has acquired New York-based general rental company **Arpielle Equipment**.

• Italian rental company **Vernazza Autogrù** has purchased its second 70 metre **Socage TJJ70** truck mounted lift.

• Motor control manufacturer **Sevcon** is to team up with **Flextronics Automotive** of Singapore.



Kai Schliephake

• **Kai Schliephake**, currently **Geschäftsführer** of **JLG Deutschland** is moving to **Partner Lift**.

• The **Weidemann** division of **Wacker Neuson** has launched an improved version of its smallest compact telehandler.

• Diesel engine and compact equipment manufacturer **Yanmar** celebrated 100 years in business.

• **Speedy Hire** is to open a new superstore in Cardiff, Wales.

• Aerial lift manufacturer **Snorkel** has begun hiring production staff again in the USA and UK to cope with improved order intake.

• Mini crane manufacturer **Maeda** has named **Falcon Equipment** as its dealer in Western Canada.

• Italy has updated its regulations on the safe use of work equipment.

• Two Bavarian rental companies have purchased **Grove's** 55 tonne trailer-mounted **GSK55** crane.

• **Mark Thurston** and **Snorkel** aerial lifts have parted company.



Mark Thurston

• **Kraan en Truckservice** of the Netherlands is building new premises.

• Singapore-based crane group **Tat Hong** has settled the dispute over its Chinese joint venture **JZTH**.

• **Kevin Appleton** is being proposed as a non-executive director of international rental company **Ramirent**.



Kevin Appleton

• Tower crane industry veteran **Mike Studd** of **Select Tower Cranes** and **Hewden Stuart/Wolff** passed away in March following a fight with cancer.

• UK-based access company **Platform Sales & Hire** has celebrated 10 years in business.

• Louisiana based **H&E Equipment** has posted a strong set of numbers for 2011.

• German crane rental company **S&B Schwertrans** has taken delivery of a 55 tonne **Terex Challenger AT** crane.

• The French crane rental company **Foselev** has added four, 70 tonne **Tadano Faun** cranes to its fleet.



Phil White

• The **LEEA** has appointed **Phil White** as its new chairman

• UK-based port operator **ABP** has taken delivery of a **Bronto S36XDT** for its port in Southampton.

• The first **Isoli MPT 140** compact boom has been delivered to UK dealer **Promax Access**.

• UK-based telehandler rental company **Fork Rent** has selected **MCS-rm** rental management software.

• **Cargotec** has appointed **Frank Kho** as senior vice president, terminal projects and offerings.

• **Lavendon** has refinanced its banking arrangements.

• UK-based rental company **Bella Access** has added more **Niftylift HR17N** boom lifts to its fleet.

• UK-based product support specialist **Davis Access** has sold its replacement parts inventory to **TVH**.

• Norwegian rental company **Drammen Liftutleie** has acquired a fourth **MAN** truck and **Nooteboom** trailer.

• **Sébastien Porteu** has been appointed managing director of trailer specialist **Nicolas Industrie**.



Sébastien Porteu

• The first **Liebherr LTR1060** telescopic crawler crane in Poland has been delivered to **IMB Podbeskidzie**.

• US-based specialist aerial lift manufacturer **Lift-A-Loft** has been acquired by investor **Todd Hunt**.

• **Terex Cranes Australia** has celebrated its 25th anniversary and the 3,500th **Franna** pick & carry crane.

• The Australian third party inspection programme **CraneSafe** celebrated its 10th anniversary.

• **Harsco** chief executive **Salvatore Fazzolari** has resigned.

• **Stuart Walker** of **Manitou** has been confirmed as president of the **Telescopic Handler Association** of Australia.



• **Sany America** has appointed **BIK Hydraulics** of Toronto, Ontario as its first Canadian crane dealer.

• UK-based **Extreme Wind Services/Extreme Access Hire** is expanding its operations into Spain and Portugal.

• Russian rental company **L-TECH** has opened an office in **Yekaterinburg**, central Russia.

• Dutch heavy lift and offshore specialist **Huisman** has delivered a 600 tonne crane to jack-up vessel 'Neptune'.

• UK-based access rental company **Platform Hire** has taken delivery of a number of new **Niftylift** boom lifts.

• Italian rental company **Nacanco** has launched a working at height **PPE** backpack kit for sale or rent.

• **JLG** has received another order from the **US Army** to build **ATLAS II** telehandlers.

• New Zealand-based rental company **Hirepool** has acquired **New Zealand Access Hire**.

• **Manitowoc** has appointed **Josef Matosevic** as senior vice president of manufacturing.



Josef Matosevic

• **CTE** has delivered three new fire fighting platforms - two 33m in **Algeria** and one 36m to **Thailand**.

• Italian spider and truck mounted lift manufacturer **Easy-Lift** has appointed **Hek & Partner** as its Austrian dealer.

• **Willi and Isolde Liebherr** have assigned some of their **Liebherr** shares to their children.

• UK-based aerial lift rental company **Horizon Platforms** has achieved **Safe Contractor** accreditation.

• UK rental company **AA Access** has ordered its third 70 metre **Bronto S70XDT** truck mounted lift.

• Australian crane rental company **Freo** has taken delivery of two **Liebherr All Terrain** cranes - a 95 and 160 tonner.

• **Larry Postelwait**, president of **Tulsa-based Crosby Group** has retired, **Jason Struthers** replaces him.



Larry Postelwait



Jason Struthers

• UK-based **Speedy Hire** has won a 3 year extension to its preferred supplier agreement with **Carillion**.

• Australian crane rental company **Metcalfe Crane Services** has taken delivery of a new 55t **Grove GMK3055**.

• Romanian rental company **Industrial Access** has added a 150ft **JLG 1500 SJ** boom lift to its fleet.

• Lifting and safety equipment supplier **Certex UK** has appointed **Mark Hoggard** as training manager.

• **Ramirent** is to buy back up to 350,000 of its own shares as authorised at last year's **AGM**.

• **Link Belt** cranes has appointed **North Dakota** dealer, **General Equipment & Supplies** in **Minnesota**.

• Chinese aerial lift manufacturer **Dingli** has appointed **M. J. Hydraulik** as its exclusive dealer for **Denmark**.

• Access industry veteran **Brian Black** is to join **Skyjack** as vice president of sales



Brian Black

• Finnish-based international rental company **Cramo** has reported full year revenues up 38.2%.

• **Ken Richardson** - founder of **Aliscaff** and champion of the scaffold tower industry - has died aged 80.

• Singapore-based crane company **Tat Hong** has reported a 43% increase in revenues.

• **Sany America** has appointed **DC Bates Equipment** as a distributor in the **New England** region of the **US**.

• UK-based access rental company **Smart Platform Rentals** has officially opened its third location in **Manchester**.



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