

# INNOVATION



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It increases rental utilization potential by providing the power and performance to operate on real outdoor terrain, as well as offering emission-free indoor use.

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Up to 35% gradeability, 7.2 km/h (4.5 mph) acceleration and a front active oscillating axle

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Up to 30% less energy consumption\* and extended battery cycle life, by recovering battery energy through "regenerative" braking

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# Intermat preview part II

For those excited about this year's Intermat exhibition in Paris, you will be well aware of our initial preview of this year's big show in the February issue of Cranes & Access. So for a comprehensive preview you will need to combine the two. However if you are that keen perhaps its best to wait for the publication of the 'Vertikal Guide to Intermat' which will be available the week before the show and at the event itself.

Since our last issue many more companies have confirmed their exhibits. A few companies such as Niftylift and Locatelli have booked last minute booths while others have muscled in on the IPAF demonstration area. The net result is a far more interesting show, at least for those interested in access equipment. Here we look at the new products and exhibitors not covered in the last issue along with additional information that has been released since then. You will also find a full listing of exhibitors and a few, hopefully helpful facts should you decide that looking at equipment in Paris during springtime is for you.

If you do decide to go, then make sure that your first port of call when you arrive is the Vertikal stand, strategically located between the two main outside exhibit areas where you will find more than 90 percent of all crane, access and telehandler exhibitors, E5 and E6. We are next to the big Michelin man so you can't miss us...and once there you can collect a copy of Vertikal Intermat 'the comprehensive and definitive guide to lifting equipment at the show'. It includes trilingual tours - English, French and German - for each major product sector taking the most efficient routes and highlighting new products and points of interest along the way. You can use it to find your way to your hotel, book a restaurant



or find a bar. And if you have a smart phone or ipad, you don't even need to bother with a hard copy. There's progress!

Finally during the show itself our editorial team will endeavour to report breaking news on [www.vertikal.net](http://www.vertikal.net) so you can keep up with developments. So if you have news do send it to us or stop by our stand.

## ATN

French boom and scissor manufacturer ATN is planning big things for Intermat. The company will show a mast boom, the Piaf 1100R based on the company's popular 10 metre Piaf 1000R but with a greater outreach thanks to a longer jib which also takes working height close to 11 metres.

The other major new introduction is the company's second articulated boom lift, the 46ft platform height,



Easy Lift will launch a new 19 metre ETJ190 mounted on a 12 tonne Iveco Eurocargo truck



Scanclimber is launching a new Triple Hoist and will show an SC8000 twin mast climber



Last Intermat ATN launched the Zebra 12, this year we will see its larger brother the 46ft Zebra 16

16 metres working height Zebra 16. While ATN is keeping the details until the show, it is likely to employ a similar base to the Zebra 12, but with a dual riser and similar boom and jib it will be able to offer slightly more outreach at around 9.3 metres, beating most 51ft booms. Its 450mm of ground clearance should appeal to those with poor ground conditions. The company will also have all of its current products represented and will be talking about 18 metre booms and RT scissor lifts for later in the year.

## Niftylift

A late exhibit, the British manufacturer will show a selection of products from its self-propelled boom range including the 120T, 170 and HR12N. If you have not already

seen its HR17 and HR21 Hybrid models, you should - not only do they offer a highly efficient Bi-Energy power source for indoor/ outdoor work, but also consume less fuel with significantly lower emissions. Add to that the almost indestructible tough cage, superior outreach, low weight, compact overall width and innovative SioPs anti-crushing control panel. You might ask about plans for a larger model.

## The Niftylift HR17 Hybrid



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Intermat will be the first European show for Dingli's 14 metre working height compact slab scissor lift the JCPT1412 which is already proving its worth in a couple of European rental fleets.

**Dingli**

Probably the fastest moving Chinese aerial lift producer, Dingli's products have improved beyond all recognition over the past two years. At the same time the range has been widened. The company will have a full selection of product on its stand, including its 14 metre working height JCPT1412 compact narrow aisle slab scissor lift, which narrowly missed being ready for last year's Apex show.

**Platform Basket**

Platform basket will show upgraded and improved versions of its mainstay 15 and 18 metre spider lift models as part of its new PRO range. The 15.75 and 18.90 PRO are now equipped with Kubota diesel engines for more power and lower noise levels, automatic outrigger set up and levelling, a more accurate load limiting device which it says will enhance the working envelope, improve electrics and drive system together with dual speed hydraulic motors for greater productivity. The company is also launching battery versions of its electric models with the 15.75E-Pro, 18.90E-Pro and 22.10 E which is also available in



The 18 metre Platform Basket 18.90E-Pro is now in production

a Bi-Energy 22.10ED version. It has also developed and insulated spider lift in co-operation with its distributor in the USA, Tracked Lifts. The 17 metre PB18.90.46 with 46KV insulation has been designed to work safely alongside live overhead live electric lines for applications such as tree trimming.

**Skyjack**

Skyjack is investing heavily in new product development and recently launched the 63ft platform height SJ63AJ articulated boom lift. With an intensive test programme underway it will not make it to the show however its 46 and 51AJ articulated booms will be on show. This will also be the first opportunity to see the full production version of the long awaited SJ16, the 16ft version of its 12ft self-propelled vertical mast lift. The company will also have a full selection from its scissor range.



Don't miss the Skyjack SJ16 - now in production

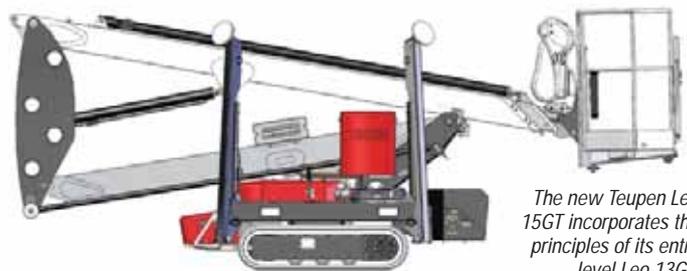
**Teupen**

German spider lift producer Teupen has much to talk about. Its key exhibit will be the new 15 metre Leo15GT which incorporates design features of the popular Leo 13GT. The aluminium boom sections are anodised for a clean and durable surface, while the platform, auto levelling, cable remote controls and control systems come directly from the 13GT. The new model offers 7.6 metres of outreach, 200kg platform capacity, height and width adjustable tracks and diesel or gas power unit.

The company is also upgrading its 30 and 36 metre Leo 30T and 36T spider lifts with the addition of its intelligent 'FuzzyIV' controls, while its entry level Leo 13GT gets a new drive system and space for a permanent or temporary generator. Also on show will be the company's latest truck mounted lift, the 18 metre Euro B18GT unveiled in September, along with the Gepard 13 GT trailer lift.



The PB18.90.46 has 46kv insulation



The new Teupen Leo 15GT incorporates the principles of its entry level Leo 13GT.



The Teupen Euro B18GT

platform capacity. It incorporates an all aluminium sub-frame to help keep the fully equipped unit well below the 3.5 tonne limit, along with H-frame jacking at the rear, with an inboard jacking option for confined spaces. Also on the stand is the company's new 25 metre spider lift. Now ready for production, the SMX250 offers up to 11.65 metres of outreach yet weighs just 2,660kg.

**Multitel**

Italian truck mounted leader Multitel Pagliero will launch two all-new truck mounted lifts, the 21 metre MX210 on a 3.5 tonne chassis and the 42 metre MJ420 that can be mounted on an 18 tonne truck. A development from the MJ320 it offers up to 30 metres of outreach. The MX210, developed from the successful MX20, offers 9.8 metres of outreach and 200kg



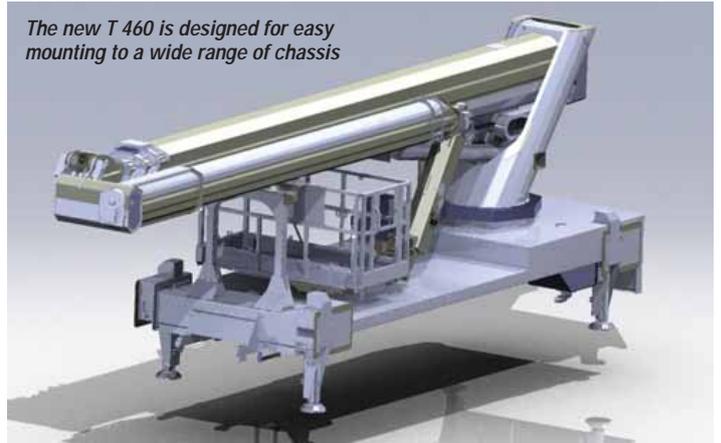
The Multitel MX250 has now gone into production



Oil&Steel's Octopussy 1800 Evo



A Unic spider crane



The new T 460 is designed for easy mounting to a wide range of chassis



The 28 metre Oil&Steel Snake Compact 2815.

**Oil&Steel**

Oil&Steel will highlight its new compact models including the 23 metre Snake 2311 Compact REL - the electric version of the RE range - mounted on a 3.5 tonne truck with parallel lift to an eight metre up and over height and up to 11 metres of outreach with in-board outrigger set up. Also expect to see the Snake Compact 2010 RE and the 28 metre Snake Compact 2815 on a six tonne chassis with up to 14 metres of outreach, 230kg platform capacity narrow jacking and an overall length of 6.9 metres. The company says it is an ideal city unit, thanks to its dimensions, manoeuvrability and variable outrigger system. Also on the stand will be an 18 metre Octopussy 1800 Evo spider lift, with triple position outriggers.

**Scanclimber**

Scanclimber will launch its new Triple Hoist and a series of transport platforms - a modular system with

load capacities up to 2,000kg in single and double-mast versions. It will also show a Snake platform with an SC8000 as well as an SC3237 with a capacity of 3.2 tonnes.

**Sennebogen**

Sennebogen and its dealer will limit its crane displays to two crawler cranes, the 40 tonne telescopic boomed 643R and the 650HD duty cycle model equipped with a dragline.

**XCMG**

The Chinese manufacturer will unveil its fourth generation truck crane, with the new 30 tonne XCT30. Designed with the European market in mind it boasts a five section boom automatic transmission and greater fuel efficiency.

**GGR/Unic**

GGR will have a full line of Unic spider cranes on show along with a selection of its glass handling systems.



The 46 metre Ruthmann T 460

**Ruthmann**

German truck mounted lift manufacturer Ruthmann will launch

the first model in its 'Height Performance' range, the 46 metre T 460 designed for easy mounting on a wide variety of two axle chassis with GVW's of between 18 and 21 metres. Two further models are likely to follow with working heights in the mid-50s and 60 metres range.



The new XCMG XCT30

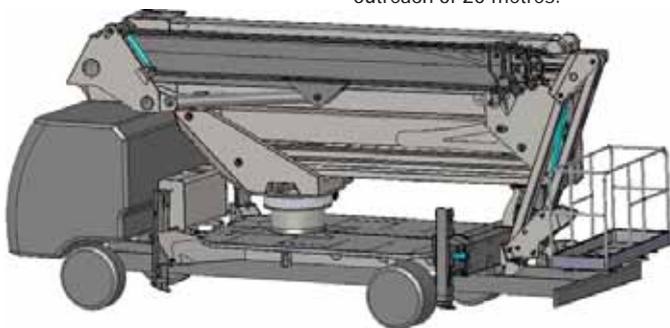


The new GSR E209PX

### Socage

Socage plans to unveil a new 32 metre DAJ332 truck mounted lift. The new model, based on its current DA328, features a dual sigma type riser, four section telescopic boom, articulating jib and end mounted platform. It will be mounted on a 7.5 tonne, 3.85 metre wheelbase

Mitsubishi Canter chassis with variable jacking and a stability system which automatically calculates the safe working area and load according to the position of the stabilisers. Maximum platform capacity is 225kg at up to 17.5 metres outreach, reducing to 80kg for the machine's maximum outreach of 20 metres.



An artist's impression of the new Socage DAJ332.

### GSR

GSR will display three models, including the popular E179T telescopic unit on a Nissan chassis and the recently launched 32 metre E320PXJ with its 20 metres outreach and 280kg platform capacity on a 19 tonne Atego. The key focus though is the launch of a new 20 metre E209PX articulated truck mount. Developed specifically for 3.5 tonne Euro 5 vehicles it can be installed on the Nissan Cabstar, Renault Maxity, Iveco Daily or Mercedes Sprinter. The angled outriggers offer a compact jacking footprint and excellent levelling on slopes. Platform capacity is 220kg and maximum outreach is nine metres.

### Maeda/Kranlyft

Expect to see a wide selection of Maeda spider cranes, but also at least one mini crane in the form of the 2.93 tonne LC383M-5 with its 1.4 tonnes of pick & carry capacity and compact dimensions.

### Locatelli

Another last minute entry, the company is back from beyond the

*Kranlyft will have its latest mini crane on show*



brink and under new owners. Now is a time to meet the new management and discover its plans for the future.

### Easy Lift

Easy Lift will be showing its new 19 metre ETJ190 on a 12 tonne Iveco, a van mounted EV130 and a 21 metre ET210 on a Nissan chassis.

## NEW E320PXJ

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**GSR**  
AERIAL PLATFORMS



The Palfinger P300KS

### Palfinger Platforms

Palfinger is only exhibiting its platforms at Intermat this year, although crane people will inevitably want to talk about the new joint ventures with Sany. The company will have its 26 metre 3.5 tonne P260B on show along with the compact 30 metre P300KS on a 7.5 tonne chassis and the 70 metre WT700.

### Cela

This is the first big outdoor show for the company's 24 metre version of its innovative dual boom 3.5 tonne truck mount - the D24 - and its 21 metre spider lift, the DT21. Be



The Terex Eazy 90



The Isoli PNT230

prepared though for some other surprise products.

### Isoli

Isoli can be found on the Time France stand and will show its recently launched 23 metre PNT230 articulated truck mounted lift.



The new Zoomlion QY35v

### Zoomlion

Zoomlion will show the latest version of its 35 tonne QY35v for the European market along with an 80-tonne QUY 80 incorporating a host of changes and improvements requested by western buyers. You will also have a chance to see the first Chinese-built Jost designed tower crane, following Zoomlion's purchase of the designs last year.

### Terex

In addition to what we covered in our first Intermat preview we now know that the company will show the first in a new range of self erecting telescopic tower crane the Eazy 90 with 1.4 tonnes capacity at 45 metres radius and six tonne maximum capacity at up 14.3 metres. Maximum hook height is 46 metres.

### CTE

Although CTE is not exhibiting at Intermat, it will have a brand new 21 metre Zed 21JH on the IPAF demonstration stand in outside area E2.



The new CTE Zed21JH.

## The Facts

### Dates:

Monday April 16th through Saturday April 21st

### Hours:

9:00 to 18:00 daily

### Where:

Nord Villepinte Exhibition Centre, Paris, France.

### Hotels:

The official hotel agent ATI claims to have special rates for the show, check its web site: [www.atibooking.com](http://www.atibooking.com)

### Getting there:

**By Air:** Fly to Roissy Charles de Gaulle airport. The exhibition centre is five minutes from the airport via train or 15 minutes by car (traffic permitting!). Take the RER B train (Direction: Robinson-Saint-Remy-les-Chevreuse). Get off at the first stop: Parc des Expositions.

### By Rail/Eurostar:

A TGV (high speed train) station is also located at the Roissy-Charles de Gaulle airport.

### By Road: From Paris:

Take the A1 or A3 motorway, then the A104 access road in the direction of Soissons. Follow signs for Parc des Expositions.

### From the city:

### Taxi:

All taxis are called via a single number +33 (0)1 45 30 30 30.

### Train:

Take the RER B in the direction of Aeroport Roissy Charles de Gaulle, get off at Parc Expositions. The exhibition is 25 to 30 minutes from the centre of Paris. Trains run every seven minutes all day from 7:00 to 20:00.

### Entrance:

If you have an invitation ticket or code it is free, if not then you can register on line at €30 per person including taxes. However groups of 10 or more are free as are groups of students and international delegations - you just need 10 names.

**If you turn up at the exhibition with no invitation card the cost is an eye watering €60!**

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