EASIER ACCESS FOR HARD-TO-REACH PLACES.

Master hard-to-access places across uneven terrain with the X-Series from JLG. Five low-weight models utilize a tracked wheel carriage and narrow chassis, giving you greater accessibility with working heights from 14 m to 23 m.

Enter gates, yards, standard doorways and public buildings with ease. **Traverse delicate terrain** and floors with low ground bearing pressure. Get the power you need with the standard electric and combustion power engine. The JLG[®] X-Series gives you greater reach when it's needed most.

JLG. Helping you reach your potential.



BAUMA STAND F9 904/5

ILG

sur!

On the cover:

Dutch international heavy lift specialist Wagenborg Nedlift staff check a remote controlled shackle at the Vopak Vlaardingen tank storage terminal during the construction of 52 new tanks. The shackle allows slings to be disconnected without the need for men to work at height.



Big telescopic cranes



Electric scissors



Rescue at height



SUBSCRIPTIONS: Cranes & Access is published eight times a year and is available on payment of an annual subscription of £40.00. If you wish to subscribe, please send a crossed cheque made payable to The Vertikal Press, Ltd to: Subscriptions, The Vertikal Press, PO Box 6998, Brackley, Northants NN13 SVW. Address changes should also be sent to this address. Please include the address label from a recent issue with all correspondence and allow 3 months for changes to be effective.

SUBSCRIBE ONLINE AT:

www.vertikal.net/en/journal_subscription.php BULK DISCOUNTS: These are available to companies wishing to take out multiple subscriptions. Please contact the subscriptions manager for more details.

Tel: +44 (0)8448 155900 Fax: +44 (0)1295 768223 E-mail: info@vertikal.net

Kran & Bühne: The Vertikal Press also publishes a German magazine which deals with the same issues as Cranes & Access, but is written for German users and buyers. Details available on request.

While every effort is made to ensure the accuracy of information published in Cranes & Access, the Editor and Publisher can accept no responsibility for inaccuracies or omissions. Views expressed in articles are those of the authors and do not necessarily reflect those of the Editor or Publisher. Material published in Cranes & Access is protected under international copyright law and may not be reproduced without prior permission from the publishers.

Comment 5

News 6

Management reshuffle at Manitou, Tanfield confirms approaches, Jan Sarens shot in Mexico, Palfinger acquires Sky Aces, Manitowoc launches Indian built tower crane, AFI acquires Wilson Access, 20 cranes for Wasel, AJ acquires Carlisle Access, AlturaLift to liquidate, Genie introduces online operator training, New Co.Me.t platforms arrive in UK, Big truck mounts from Ruthmann, Multitel and Isoli, Quigley enters administration, IPS & APS are now one, Genie redesigns Z135/70

Big telescopic cranes 17

Over the past 12 months or so there has been a number of interesting large All Terrain cranes coming to market. We take a look at cranes in the

Gareth Jones

1.000 and 400 tonne classes. We also interview Ainscough commercial director Gareth Jones about recent changes at the company,

Electric scissors 26

Battery powered scissor lifts are by far and away

the most popular form of powered access equipment. We review the market paying particular attention to the 12ft mast-type products and the growth of the 10ft self-propelled lifts evolving from the push-around sector.

Bauma 2013 📷 preview 37

The world's biggest trade show -Bauma 2013 – is now just a few weeks away. This month we have the second major preview of new cranes, access and telehandler products and include an exhibitor listing and map.

mg





Rescue at height 47

What happens when something goes wrong when working at height and you need to be rescued? We take a look at the procedures and equipment as well as outlining planning methods that can reduce the risks significantly.

ARA and EHN show reviews 51

February is the time for general rental shows including the Executive Hire Show in the UK and the ARA's Rental Show in the USA. Cranes & Access attended both in order to check out new models and to gauge the mood of the industry.



regulars ALLMI Focus 55 Training 57 **IPAF Focus 59** PASMA 61 CPA 62 Innovations 63 Books and Models 65 Letters 67 What's on 71 Online directory 80

In the next C&A

In the next bumper issue of Cranes & Access out early May we take a look at the market for self-erecting tower cranes and spider lifts, report on the IPAF summit held in Miami, Florida and review Bauma 2013.

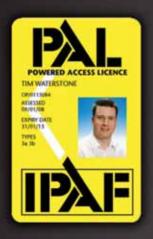
He who dares not venture must not complain of ill luck

- Anon



If you use one of these,

you need one of these.



IPAF Approved Training Centres train more than 100,000 operators every year in the safe and effective use of powered access platforms.

The IPAF PAL Card is recognised worldwide across industries as proof that your operators have been trained to the highest safety standards and meet all legal requirements.

Find an IPAF approved training centre at www.ipaf.org

The IPAF operator training programme is certified by TÜV as conforming to ISO 18878.



C&a comment

Cranes calcess be Vartikal Press

The Vertikal Press P0 box 6998 Brackley NN13 5WV. UK Tel: +44(0)8448 155900 Fax: +44(0)1295 768223 email: info@vertikal.net web: www.vertikal.net

In Germany

Vertikal Verlag Sundgaualle 15, D-79114, Freiburg, Germany Tel: 0761 8978660 Fax: 0761 8866814 email: info@vertikal.net web: www.vertikal.net

Germany, Scandinavia,

Austria and Switzerland Karlheinz Kopp, Vertikal Verlag, Sundgaualle 15,D-79114, Freiburg, Cermany Tel: + 49 (0)761 89786615 Fax: + 49 (0)761 8866814 email: khk@vertikal.net

Italy

Fabio Potestà, Mediapoint, Corte Lambruschini, Corso Buenos Aires 8, V Piano-Interno 7, I-16129 Genova, Italy Tel: 010 570 4948 email: mediapointsrl.it

> The Netherlands Hans en Anneke Aarse Oranjestraat 167 NL 3295 AS - 's-Gravendeel Tel: + 31-78 673 4007 Mobile: + 31(0) 630421042 email: ha@vertikal.net

UK and all other areas Pam Penny PO box 6998 Brackley NN13 5WY. UK Tel: + 44(0)8448 155900 email: pp@vertikal.net

> Design & Artwork by: BP Design Ltd. Tel: 020 8245 5715 email: studio@bpdesign.info web: bpdesign.info ISSN: 1467-0852

ISSIN: 1467-0852

 $\ensuremath{^{\mbox{\scriptsize C}}}$ Copyright The Vertikal Press Limited 2013

The Vertikal Press also publishes:



For users & buyers of lifting equipment March 2013 Vol. 15 issue 2

> Editors: Leigh Sparrow Mark Darwin

Assistant Editor: Edward Darwin

Associate Editors: Rüdiger Kopf (Freiburg) Alexander Ochs (Freiburg)

Sales & customer support: Pam Penny Karlheinz Kopp Clare Engelke

> Production: Nicole Engesser

Subscriptions: Lee Miller

Publisher: Leigh Sparrow





P. SMA

Letters, emails, faxes and phone calls are welcome and should be sent to:

> The Editor, Cranes & Access, PO Box 6998, Brackley NN13 5WY, UK Tel: +44(0)8448 155900 Fax: +44(0)1295 768223 email: editor@vertikal.net







Does what it says on the tin

The slogan of a Television advert for Ronseal fence preservative in the UK a few years ago has now become a standard phrase in everyday conversation.

"It does exactly what is says on the tin" is the phrase and it means.... well exactly that. But product description and claims can be a delicate and tricky area, and when you get it wrong can have far reaching consequences. Take the 'horse meat' scandal that swept through Europe recently. That product certainly wasn't mentioned on the tin or carton.....

Whatever you claim for a product it has to be able to conform. Take the case of crane capacities as mentioned in the large telescopic crane feature on page 17. Over the years it has been common practice to have the maximum lifting capacity in the crane's nomenclature. For instance the new Tadano ATF400G-6 has a maximum capacity of 400 tonnes, the Liebherr LTM 1750-9.1 is a 750 tonner (Liebherr always puts a number one before the capacity.....but you get the drift.)

But delve a little deeper and you might find that the crane in question may or may not be able to actually lift its maximum stated capacity, or may only achieve it by using certain 'other' optional equipment.

One manufacturer - Terex Cranes - has started to move away from its usual nomenclature such as the 100 tonne AC100, 250 tonne AC250 etc... and now gives new cranes names with any numbers purely being 'representative' of the model's performance. The Challenger 3160 for example, is a three axle crane with 160 tonne metre load moment - equating to a 55 to 60 tonne crane in old money. Some of its other models - the number on the Eazy 90 self-erecting tower crane for example - probably have more to do with perceived size and performance compared to competitors than actual performance. There is nothing wrong in that but is it all getting a bit confusing?

If you look further into the various manufacturers load charts you'll find maximum capacities may be rated at 2.5, 2.7, 3, or even 3.5 metres so direct comparison is tricky at best. A common standard for quoted maximum capacities would be helpful. There has been some recent discussion between manufacturers regarding such a standard, but as yet nothing has yet been decided.

All we need is that they meet expectations and do 'exactly what it says on the tin'.

Mark Darwin

Please mail, email or fax any comments you may have, to the editor, stating if we may publish them or not.

