

# HSS acquires UK Platforms

Haulotte has sold its UK rental business - UK Platforms - to general rental company HSS. UK Platforms employs around 120 people and operates more than 2,400 Haulotte aerial work platforms and telehandlers through a network of 10 branches.

The business had revenues of €20 million in 2012 and is the seventh largest aerial lift rental company in the UK in terms of fleet size. HSS was the third largest access rental company according to the Cranes & Access Top 30 rental companies with 4,300 platforms, although most of those are smaller and low level units. This deal will make it the number two behind Nationwide Platforms. HSS says that it intends to retain all of the staff, management and infrastructure of UK Platforms and operate it as separate specialist operation.

Chris Davies, chief executive of HSS Hire said: "We believe that UK Platforms is a great fit for HSS and reflects our commitment to adding specialist expertise to our group. We look forward to a continuing strategic partnership with Haulotte."

## Sany launches two new cranes

Sany America has launched two new cranes - the 150 tonne SCC8150 crawler and the 77 tonne SRC885 Rough Terrain. The SCC8150 - which fills the gap between the 100 tonne SCC8100 and the 200 tonne SCC8200 - is rated at 4.9 metres and has a maximum main boom of 82 metres plus 31 metre fixed jib.

The SRC885 has a five section 45 metre full power boom, with a 9.2 to 16 metres two part boom extension. Overall weight is 52,562kg and it uses globally sourced key components including a Cummins engine, Braden hoists, a Dana transmission and Parker hydraulics.



Sany America has added a new crawler crane to its line-up with the 165 ton (150 tonne) SCC8150.

## New MD for Ainscough as Partridge retires

The UK's largest crane rental company Ainscough Crane Hire has appointed Robin Richardson as its new managing director, following the decision of Neil Partridge to retire.

Richardson joins the business having spent six years with generator rental company Aggreko where he was managing director Northern Europe until late last year.



Robin Richardson



Neil Partridge

# No news on fatal M25 overturn

More than a month on from a tragic incident involving the overturning a Genie Z135/70 boom lift at a Kimberly depot alongside the M25 motorway, near Heathrow airport, the industry is no closer to understanding what caused it.



A statement from the Health & Safety Executive said that its Laboratory is currently examining the platform but at this stage it does not know what caused the incident. It also said that in conjunction with the current investigation it is "looking at information it has been passed relating to an incident in Australia in which another Z135/70 overturned. It added: "However as these are criminal investigations and for legal reasons we're not able to say more while they are on-going."

The incident resulted in the death Kimberly foreman Rick Jaeger-Fozard, 29, who was carrying out a Pre-Delivery Inspection when the unit went over. Following several requests a fund was set up for his wife and daughter within an IPAF charitable account, Donations so far raised total just over £1,000, with a number of events expected to contribute to it in the next few weeks.

If you would like to make a donation the details are as follows:

Bank HSBC Account Name IPAF LTD CHARITY FUND ACCOUNT. Sort Code 40-26-02 Account Number 61412094. Cheque payments to: IPAF LTD CHARITY FUND ACCOUNT and post to IPAF, Moss End Business Village, Crooklands, LA7 7NU.



Richard Jaeger-Fozard  
1984 - 2013

# £20 million Nationwide spend

The UK's largest powered access company Nationwide Platforms is adding more than 1,650 new platforms, worth £20 million to its fleet this year. A total of 630 Genie platforms including eight different scissor lift models and seven boom lifts, will replace older machines in the fleet.

A further 43 HAB scissors will be also be added including the 14, 15, 17.5, 22.5, 28 and 32 metre, while the company's fleet of Power Tower Pecalifts will total about 1,000 by the end of the year. Additional investments have been made in renewing its range of truck and van mounted fleets. The 2013 investment means that in the last two years Nationwide has spent around £44 million on new equipment, roughly 3,500 new units in total, or around 30 percent of its fleet.



Power Tower Pecalift

Nationwide Platforms is adding more than 1,650 new access units at a cost of £20 million to its fleet this year



## Record breaking Vertikal Days

This year's Vertikal Days at Haydock Park was the biggest yet in terms of exhibitors and visitor numbers. The sun shone on the first day as visitor numbers reached record levels.

For the vast majority of visitors the exhibition was full of products they had not seen before. With more exhibits, seminars and an expanded Marketplace - which included the PASMA theatre - there was plenty to see and do. A full round-up of the event starts on page 49. Next year's dates are May 14th and 15th.

## Haulotte introduces anti entrapment device

Haulotte unveiled its ActivShield Bar Entrapment Prevention System at Vertikal Days. The system comprises a spring loaded bar which when moved warns the operator and those around, while stopping the function that might have caused the pressure on the bar, while still allowing all opposing functions/movements such as reverse or lowering which could allow the possibly panicked operator to get out of trouble without the risk of making the situation worse. The system also features a 'Safety Gap' with the bar flexed out of the way the operator has some breathing room. Once the situation is corrected after being triggered, the system is easily reset and reactivated from the platform, which means there is no machine downtime. The system has been designed to preserve the machine's full working envelope and maintain easy access to controls.

The unit is now available as an option on all Haulotte diesel booms and will be offered on electric booms later in the year. It can also be installed on all machines dating back to 2008, while older units can be retrofitted on a case by case basis.



The control box with ActivShield Bar installed - note the spring loading



The reset button is next to the controls



Bar in normal position



Bar flexes and stops machine while providing space

## Manitowoc and Sany in dispute

Manitowoc Cranes has filed a complaint with the US International Trade Commission (ITC) accusing Sany and its American subsidiary of infringing its patents and trade secrets, including its Variable Counterweight System.

Sany subsequently refuted the allegations. Manitowoc also claims that the offending products were "designed and manufactured using Manitowoc Cranes' misappropriated trade secrets" referring to the fact that former employee, John Lanning, now heads the Sany crawler crane design team.

Sany said that it will respond through appropriate legal measures to protect its own intellectual property. A statement issued by Sany Heavy Industry president Xiang Wenbo said: "Sany is proud of its industry-leading crane designs and the heavy equipment products and solutions we provide for our customers. We categorically reject the claims made by Manitowoc and stand fully behind our market-leading products."



Manitowoc's Variable Counterweight design

## Crane lifting sightseers overturns

A group of five children and eight adults attending a school fete in Neuenstadt am Kocher in southern Germany were injured last month after the crane lifting them overturned. The crane - a four axle All Terrain owned and operated by crane rental company Scholpp - was lifting a purpose-built enclosed viewing cabin on a fully extended main boom, when something caused it to lose stability and overturn.

Luckily the boom came down onto the roof of a house which supported its weight and the chain slings holding the cabin held firm so that it came to a stop in mid-air. The 13 were then rescued and taken to hospital although we understand that two of the adults were badly injured and had to be airlifted to hospital - the rest were treated locally. The crane appears to have been well set up and there were no apparent problems with the ground, leaving overloading/over-reaching as the likely cause of the incident. Police are investigating.



The crane simply overturned



The boom landing on a nearby roof may have saved several lives

## New Finance source for aerial lifts

A well-established UK finance house, City Business Finance is set to enter the funding market for powered access equipment. The company is wholly owned by Five Arrows Leasing, which in turn is part of the NM Rothschild banking group. Until now it has largely funded printing equipment, but having completed its research into the powered access market it is keen to help fund rental fleets and end users alike.

## 28 Potain MCT 178s for Turkey

Potain's Turkish dealer Tekno Insaat Makinalari has ordered 28, eight tonne capacity Potain MCT 178 tower cranes - 25 for its rental fleet along with three it has already sold to Turkish construction companies.

The order follows the launch of the crane at Komatek in Ankara last month. Tekno's first MCT 178 in the will be delivered to a high-rise construction project in central Istanbul where it will work at a height of 200 metres.

Sinan Türeyen, group director of Tekno said: "The MCT 178 is a highly versatile and productive crane that meets the needs of many large-scale construction projects currently underway or soon to begin in Turkey. Our customers have already praised the crane's design, which makes it easier to erect and transport. We are delighted with its early success and expect its popularity to grow over the coming months."

Manitowoc is targeting Africa, Russia and surrounding CIS countries as key markets for the MCT 178.



The new Potain MCT 178s tower crane at Komatek in Ankara, Turkey

## Sandhurst sets up new access division

UK excavator attachment rental company Sandhurst has invested £3 million in a new access rental division. Based in Rochester, Kent it has employed two HSS executives - Steven Sutch and Jason Hardwicke - to head up the new division and has invested in a range of products from low level podiums to a 41 metre JLG 1350SJP boom lift from suppliers including JLG, Skyjack, Niftylift and Haulotte.

Having set up its systems and initial inventory it has moved into a 5,600 square metre facility at the company's Rochester site, which includes a rental hub and training centre for the South East and London. In addition its depots in Bristol and Birmingham are being equipped as powered access locations to cover the South West and the Midlands. At a later date it intends to add powered access to its other depots in Manchester, Newcastle and Fife, Scotland.



Sandhurst is spending an initial £3 million on access equipment.

## Kosran launches new access control system

Kosran has launched its Safety Access Control (SAC) system following successful field trials. The system was specifically designed and developed to prevent unauthorised use of powered access equipment on job sites and can be easily retrofitted to most aerial work platforms.

It requires the user to enter a unique, four digit PIN code before the machine can be activated. If the operator does not have the right code, the lift remains shut down. The rental company or machine owner can allocate up to 100 PINs to each machine and monitor in real time who is using it via their PIN. This also means multiple contractors working on the same site can share machines.

Kosran says that the SAC system is the only technology on the market that provides remote control over both the aerial lift and who can operate it. Another feature is the telematic converter, linking the keypad PIN code-operated immobilisation system to any tracking device. This allows the machine owner to view and remotely add or delete authorised keypad PIN codes using a laptop, PC, or an App for smart phones and tablets.

Nationwide Platforms has fitted 140 Kosran SAC systems - re-branded by Nationwide as SkySentry - to a fleet it supplied to Skanska for the Royal Hospital/St Bart's redevelopment in London, allowing it to accurately bill the contractor and 22 sub-contractors for the hours spent on each lift; and to keep a stock of spare machines on-site.



The keypad on Kosran's new SAC system

## Trimble acquires Actronic

GPS and wireless technology specialist Trimble has announced the acquisition of New Zealand-based weighing and payload technology company Actronic Technologies. Based in Auckland, Actronic has provided weighing technology and payload information systems for the construction, mining and waste markets since 1979. Its Loadrite system ensures that machines are loaded to optimal capacity and that loads are accurately recorded.

## First job for 4,000 tonne XCMG

Sinopec Engineering's 4,000 tonne XCMG XGC88000 crawler crane has carried out its first commercial lift. The crane, which was developed jointly by XCMG and Sinopec, successfully lifted and installed a 118 metre high, 1,679 tonne propylene tower at an industrial park in Yantai city, in north east Shandong Province.

The lift follows a full testing programme in which XCMG claimed a world record lift - a 4,500 tonne test load on a 60 metre boom at a radius of 17 metres.



The 88,000 tonne/metre XGC88000 on test

# Fréjus tunnel platform

France Elévateur has supplied a special tunnel maintenance lift for work in the Fréjus tunnel between France and Italy.



France Elévateur has supplied this eight metre tunnel platform to SRTF

The new lift was delivered at the end of June to SFRTF, the company that runs and maintains the 13 kilometre long tunnel. Mounted on 10 tonne Renault truck, it features a sigma type lift mechanism with an eight metre working height, 500kg platform capacity and 1.5 metres of lateral platform extension/traversing. Power sources include both engine and battery electric which is used for working inside the tunnel. The unit can travel up to five km per hour with the platform in the elevated position and can level up to 15 percent end to end and five percent side to side. It also features an enclosed workshop and chassis mounted storage boxes.

## Crane test campaigner recognised

Barry Copeland, who lost his family in a car accident 2008 that was later found to have been caused by an oil spill from a mobile crane, has been awarded a certificate of merit by the UK's Institution of Occupational Safety and Health - IOSH. The award is in recognition of the lobbying work he has been doing to have mobile cranes be legally required to pass a regular third party road worthiness test – an MOT.

## France Elévateur for Eircom

Irish telecom company Eircom has ordered 10 units of France Elévateur's 11 metre 111Fc van mounted aerial lifts. The lifts, sold through Easi-UpLifts, are mounted on Fiat Ducato chassis and are part of the manufacturer's Eco range, featuring bi-energy battery/PTO power for the superstructure.

The compact unit offers up to 6.5 metres of outreach with 120kg platform capacity and does not require stabilisers. The unit also has the capability to work on slopes and typically offers 600kg of payload in the van, depending on the vehicle's options and specification.



The 11 metre France Elévateur 111Fc van mounted lift at Vertikal Days



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# Bigge gets bigger

California-based Bigge Crane and Rigging has purchased 58 Grove and Manitowoc cranes from distributor Western Pacific Crane and Equipment.

The order includes 36 Grove RT890E, three 75 tonne RT880Es, two 135 tonne RT9150Es and a RT9130E. It also includes eight 90 tonne TMS9000E truck cranes and two 300 tonne GMK6350s (GMK 6300) All Terrain cranes as well as six Manitowoc 100 tonne 11000-1 crawler cranes. Bigge's marketing manager Ryan Parker said: "The US market is growing faster than expected and global contractors are making up for lost time. We're experiencing substantial growth and we're purchasing more Manitowoc and Grove cranes to capitalise on the expanding oil and natural gas markets."

# LSG moves Dingli

LSG the company that owns Oswald Record has formed a new business - Dingli Sales UK - to sell Dingli aerial lifts in the UK.

At the same time it has announced that it is seeking buyers for general equipment distributor Oswald Record, which previously handled Dingli. The new distribution business will retain most of those involved directly with the Dingli product line and will continue to be led by James Darnley.



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# Jekko appoints Spiderlift

Italian spider crane manufacturer Jekko has appointed Chesterfield-based The Spiderlift Company as its exclusive distributor for the UK. Steve Hadfield, managing director of Spiderlift said: "Jekko is a natural choice for us, with its own take on the mini crane concept which differentiates it from its Japanese counterparts." The company managed to launch its new account with a last minute stand at Vertikal Days last month.



(L) Steve Hadfield, managing director of The Spiderlift Company with Edoardo Macon, managing director of Jekko parent company Ormet



The first two lifts in the Rentalift fleet

## New Italian rental company

A new Italian access rental company - Rentalift s.a.s based in Pescara, Abruzzo - has been established, owned by Nino Basilico. The company's first two aerial lifts are both Socage truck mounts - a 20 metre DA320 and a 28 metre DA328 - purchased through Gisa the Socage dealer for Abruzzo. Keeping it brief Basilico said: "We hope to get off to a good start."



This 2008 Terex Demag AC700 sold for €2,500,000

## 2008 AC700 fetches €2.5m

The international auction house Ritchie Bros has sold a 2008 Terex-Demag AC700 at its auction in Ocaña/Moncofa, Spain for €2.5 million - the most expensive All Terrain crane it has ever sold.

The crane which was purchased by a local buyer - Gruas Ibisate - was previously owned by Grúas Cambronero of Ciudad Real, central Spain. It was fully equipped with 60 metre main boom, 160 tonnes of counterweight, super-lift and 96 metre luffing jib.

## Multitel launches 23.5m

Access Industries the Multitel dealer for the UK unveiled the new 23.5 metre MX235 truck mounted lift at Vertikal Days. The new machine is based on the popular 25 metre MX250 but features an end/mid cage mounted platform, rather than the 250's pedestal mount. It also includes fully automatically variable outreach system with up to 11.5 metre of working outreach and a clear platform bottom making it ideal for roofing and tree work, among other applications.



With mid rail mounting flat platform bottom the MX250 will appeal to roofers.



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The new 19 ton Manitex 1970C

## Manitex unveils 19t boom truck

Manitex has unveiled an all new boom truck, the 19 ton 1970C, mounted on a two axle 4x2 chassis, it features a 21.3 metre three section synchronised telescopic boom, with optional two section extension for a 36.7 metre maximum tip height.

It also boasts a two speed planetary hoist, full load moment indicator and requires no additional counter weight, offering greater payload potential on the truck. It has been designed to be installed on almost all North American made truck chassis. With testing all but complete, Manitex says it is now almost ready to start shipping and has already received a number of orders.

## Record month for CTE

Italian aerial lift manufacturer CTE says that it achieved a new production record in May, manufacturing 101 units of its B-Lift, B-Fire, Traccess and Zed aerial work platforms, 73 percent higher than in the same month last year.

It adds that it manufactured 440 aerial platforms during the first five months of the year achieving a 37 percent increase over last year, predicting that it will finish the year up 30 percent. The company said: "Our new products launched last year and earlier this year has helped the growth along with considerably higher foreign sales of B-Lift and ZED aerial platforms, especially in the Middle East."



A CTE Zed 23H

## First Russian Oil&Steels

Russian distributor Vertex and partner ST Nizhegorodets have completed their first locally mounted Oil&Steel truck mounted lifts - a Snake Smart 189 on an Iveco 50C15 chassis and a Scorpion 1812 Smart on a GAZ 3309 truck.

The first installations were supervised by a representative from Oil&Steel, who provided training and verified the local capability and expertise. Vertex agreed a partnership in principle with Oil&Steel to mount its aerial lifts on local vehicles back in 2012. Once complete both units were exhibited at the recent CTT 2013 - the Construction Equipment exhibition in Moscow.



The Scorpion 1812 Smart on a GAZ 3309 truck



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## Sharp rise in profits at Ashtead

Ashtead, owner of Sunbelt Rentals in the USA and A Plant in the UK has reported its full year final results. Total revenues were £1.36 billion up 19 percent on last year, while pre-tax profits jumped 65 percent to £215.5 million.

Sunbelt revenues increased by almost 22 percent to \$1.82 billion, while operating profits grew 56 percent to \$452.5 million. Back in the UK, A-Plant had revenues for the year of £206.1 million an improvement of almost 10 percent, while operating profits were up over 67 percent to £12.2 million.

Group capital expenditure for the year was £580 million, \$521 million of which was spent on rental fleet replacements with the balance going on delivery vehicles and IT equipment.

Used equipment sales totalled £103 million. The net effect was to reduce the average age of the fleet from 37 months to 32 months. The company says it will spend £560 million this year mostly on fleet expansion, rather than on any further reductions in the age of the fleet.



## Private Equity buy-in at Trojan

Charlesbank Capital Partners has made a substantial equity investment in Trojan Battery Company, buying a stake from the Godber family which has owned the business since founding it in 1925.

The company's management has also made a significant investment, and the founding family will also retain a sizeable holding. While the percentage of the business acquired by Charlesbank has not been disclosed the announcement suggests that it will hold a controlling interest. The transaction was funded with both equity and debt, with GE Antares Capital provided the debt portion of the financing.



## Ahern Rentals emerges

Ahern Rentals has now emerged from the Chapter 11 process after an 18 month battle with its note holders. The announcement included a statement from chief executive Don Ahern, who along with brother Paul, managed to retain full ownership of the company:

"We thank our customers and our employees, suppliers and business partners, whose loyalty during this process has been instrumental in our continued financial success and our success in emerging from bankruptcy. We also want to thank our financial advisors, The Seaport Group and Oppenheimer & Co., for developing and helping us implement the plan that allowed us to successfully exit bankruptcy, and our legal counsel, Stoel Rives LLP, who have advised us on our financing issues since 2004 and Gordon Silver who served as our legal advisors."



## Snorkel slips back

Snorkel /Tanfield, has reported a six percent fall in revenues and a slightly higher pre-tax loss for the year.

Total revenues were £45.07 million, while the pre-tax loss before exceptional items edged up to £15.25 million. Cash balances dropped from £3.5 to £2.2 million on the year. The company says that in spite of its April fund-raising it will need more working capital this year to continue. It is still positive about prospects of selling the business and claims to be in serious discussions with a number of potential acquirers.



## Terex lowers profit forecasts

Terex has lowered its full year 2013 earnings projections by around 20 percent, due to a softer market for some of its business sectors, principally construction and material handling & port solutions. Aerial lifts and materials processing remain strong, while its cranes business falls between the two.

The company still expects to post an improvement over 2012 and says that this change does not reflect any long term slowdown in its business.



## Riwal takes 100% of Spanish operation

International aerial lift and telehandler rental group Riwal, has bought out the minority shareholders in Riwal Spain. At the same time the Carga - lift trucks and Ecologic electric vehicle divisions - were transferred to the minority shareholders, while David Cagigas Gavira was appointed as country manager, Riwal Spain.

Cagigas has spent 13 years in the access industry, joining Lavendon in Spain in 2000, then moving to Lavendon Middle East and then France until departing early last year. In his new role he will be responsible for developing and leading the execution of the Riwal's Spanish strategy.



## Titan Machinery slips into the red

US-based equipment sales and rental company Titan Equipment has reported a first quarter loss on slightly higher revenues. Total revenues were \$441.7 million up 4.7 percent on last year however a substantial jump in operating expenses coupled with higher interest costs converted last year's \$12.3 million pre-tax profit into a \$1 million loss this year. The company is maintaining its full year forecasts in terms of both revenues and profits.



One of Smart Platform Rental's new 17 metre Ram PT17 at Vertikal Days

## Steil Kranarbeiten takes first Superlift 3800

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Steil Kranarbeiten of Trier, Germany has taken delivery of the first Terex Superlift 3800 lattice crawler crane. The 650 tonne Superlift 3800 has a maximum load moment of 8,426 tonne/metres.

Steil has ordered the crane with a 159 metre LSL and 12 metre LF configuration. "This purchase allows us to tap into new markets and customers throughout Europe," said general manager Birgit Steil. "Its first contract was a wind farm at Gödenroth immediately after it was delivered."



Steil Kranarbeiten based in Trier, Germany has taken delivery of the first Terex Superlift 3800 lattice boom crawler crane

## More RAM for Smart

UK-based Smart Platform Rental has invested in more RAM truck mounted lifts for its growing rental fleet.

The latest deal - finalised at Vertikal Days - is for at least a dozen 17 metre PT17s, a simpler version of the 20 metre Gemini 20:35 PTJ which the company purchased last year, without articulating jib and radio remote controls. The units will be supplied by UK distributor HLS. Smart is also understood to be working with BlueLift/RAM to develop a new sub 10 metre electric vehicle mounted lift for inner city work.

## 2,400 tonne crane goes to work

Huisman has opened its 380 metre long quayside - specially designed to accommodate large offshore projects - at its production facility in Zhangzhou (Fujian), China complete with 2,400 tonne travelling quayside Skyhook crane.

The crane, designed and fabricated by Huisman, has two main lifting configurations - Heavy lift, capable of lifting 2,400 tonnes at 30 metres radius with a hook height of 100 metres, and Extended reach, which can lift 200 tonnes at 90 metres and a height of 140 metres. The crane can also travel with these loads along the full length of the quay. The new quayside was opened during the naming ceremony of BigLift's new Heavy Lift Vessel 'Happy Sky' which features two 900 tonne Huisman Mast Cranes.



The Happy Sky is the first vessel to be worked on at the new 380 metre quay

## Vallas for Sunbelt Rentals

Sunbelt Rentals, the US arm of Ashtead, has ordered four new 2.5 tonne Valla 25E pick&carry cranes for its fleet. The compact 25Es travel have a gross vehicle weight of just 2,300kg. Valla has also sold a 40 tonne 400E pick&carry crane to German heavy assembly and haulage company Kreiling. The unit features a fully removable counterweight and a special four section boom that offers a maximum under hook height of 10 metres at which it can lift 16 tonnes.

## Mounting Isoli in Czech Republic

Truck mounted lift manufacturer Isoli says that it has gained a significant share of the truck mounted lift market in the Czech Republic and has now started to mount units locally. The company moved its distribution to new company Inreka Plošiny Servis in Uherský Brod - south east of Brno last year. The first unit to come off line was a 16.4 metre straight telescopic Isoli PT 165, mounted on an Iveco Daily 4x4 chassis for Kilowatt Elektromontage. The unit which offers up to nine metres of outreach included a 1,000 volt insulated platform.



The Isoli truck mounted lift mounted in Czech Republic



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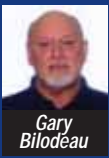
- Crane manufacturer **JMG** has appointed Seoul-based **Kilwoo** as its dealer for South Korea.
- **Tadano Oceania** has appointed **Bill Dunn** head of **Mantis** crawler crane sales and **Justin Andrews** for **Tadano** sales in New South Wales, Australia.
- UK rental company **Easy Reach Scotland** purchased a 23 metre **Teupen Leo 23GT** spider lift at **Vertikal Days**.
- Trailing boom/transport trailer specialist **Talbert Trailer** has appointed **Rick Myers** as director of materials.
- **JMG Cranes** has appointed **SNM Cranes** as dealer for western France.
- UK rental company **AFI** has launched an online website which allows aerial lift owners to sell their machines.
- **IPAF** has launched a Spanish version of its North American operator's course.
- **Snorkel** has approved the **Sanctuary Zone** for its boom lifts.
- **Bob Hund**, executive VP of **Manitowoc Crane Care** has been promoted to president of its Foodservice division.
- **Niftylift** made it into the Sunday Times 'International Track 200' chart of fastest growing exporters.
- **Palfinger** has appointed **Equipos Múltiples de Guatemala** as dealer for loader cranes and fork trucks.
- A new Italian access rental company **Rentalift s.a.s** is based in Pescara, Abruzzo.
- UK-based **Smart Platform Rental** has ordered 12 **RAM 17m** truck mounted lifts.
- **Mann Crane Hire** of the Isle of Man ordered a new 70 tonne **Tadano ATF 70G-4** at **Vertikal Days**.
- The Spider division of **SafeWorks** has appointed **Garry Bilodeau** as district sales representative in Vancouver.
- **Lyle Machinery** has been appointed **Sany** crane dealer for Mississippi, Alabama and Florida.
- **Crane Hire-Dublin** ordered two 100t **Terex AC100** cranes at **Vertikal Days**.
- **Riga Mainz** of Germany has taken delivery of its first **Liebherr MK 88**.
- **Yusuf Bin Ahmed Kanoo**, the **Grove/ Snorkel** dealer for Saudi Arabia has opened its new facility in Jeddah.
- **Valla** has appointed **Momac** as its new distributor for the Benelux region.
- **Prangl** has become the first rental company in Austria to become **SCCP** certified.
- **Tekno Insaat Makinalari** has ordered 28 units of **Potain's** new **MCT 178s** tower crane.
- UK rental company **Sandhurst** has invested £3 million in a new access division.
- **France Elévateur** has sold 10 of its 11 metre **111Fc** van mounted aerial lifts to **Eircorn**.
- **Charlesbank Capital Partners** has made a major equity investment in **Trojan Battery**.
- **IPAF** has appointed **Jason Woods** as its new Middle East representative, based in Dubai.
- **David Haynes** is retiring as MD of **Tutt Bryant** and **Tat Hong** Australia.
- **Brian King** has resigned as joint MD of **CTE UK** in order to focus on **Power Towers**.



Bill Dunn



Rick Myers



Gary Bilodeau



Jason Woods

- **Dick Kitson** of **Hirschmann Automation (PAT)** passed away June 26th following a short battle with cancer, he was 65.
- **Iron Planet** has appointed **Jethran Roeten** as its Benelux representative.
- **AFI Uplift** ordered 11 access delivery trailers from **King Highway** at **Vertikal Days**.
- UK-based **Lifterz Crane Hire** ordered a **Maeda MC285** and **MC405** from **Kranlyft** at **Vertikal Days**.
- UK based **Clements Plant & Tool** ordered a **GSR/Skyking 228TJ** truck mounted lift at **Vertikal Days**.
- **George Sparrow** the middle brother of **Sparrows Crane Hire** of Bath, UK, died on June 27th aged 88.
- **Kenjiro (Ken) Nezuka**, a long time senior executive with **Aichi** has died after a short illness.
- **Oswald Record's** owner **LSG** has formed a new business, **Dingli Sales UK**.
- **Isoli** has appointed **APS** as its new distributor for the UK.
- Following capacity issues in June **www.Vertikal.net** has doubled its server capacity
- The BBC is working on a 'fly on the wall' documentary about **Ainscough Crane Hire**.
- **Peter Jones** has joined UK-based **Facelift Access** as technical director.
- Australian truck mounted lift producer, **Nifty-Lift** has introduced a new control system.
- **Nationwide Platforms** has ordered two 20 metre **Multitel MJ201** truck mounted lifts.
- UK distributor **Height Lift & Shift - HLS** - has achieved ISO 9001:2008.
- **Jekko** has appointed **The Spiderlift Company** as its exclusive UK distributor.
- **Kranlyft** has appointed **Alpha Cranes** as **Maeda** crane dealer in the Channel Islands.
- **AFI** has produced a video highlighting the risks of entrapment on boom lifts.
- **Nationwide Platforms** is spending £20 million on 1,650 new platforms including **MEC** scissors and **Titans**.
- **Mammoet UK Heavy Lift** has appointed **Mike Bryant** as business development manager.
- **Niedersachsen Ports** has recently taken delivery of two **Liebherr** mobile harbour cranes.
- **Barry Copeland** who lost his family in a crane related car accident has received an **IOSH** award.
- UK-based **Sparrow Crane Hire** has purchased seven new cranes from **Terex**.
- **BIK Hydraulics** of Toronto, Canada has expanded its dealership territory for **Sany** cranes.
- **Trimble** has acquired New Zealand weighing technology company **Actronic Technologies**.
- **Huisman** has introduced a series of offshore cranes with lifting capacities up to 900 tonnes.
- **Sany America** has launched the 85 ton **SRC885 Rough Terrain** crane.



Jethran Roeten



Kenjiro (Ken) Nezuka



Peter Jones



Mike Bryant

- **Ainscough Crane Hire** has appointed **Robin Richardson** as MD, following the retirement of **Neil Partridge**.
- UK-based **TCA Lifting** has taken delivery of a **Maeda LC785** mini crawler crane.
- Italian crane manufacturer **HS.Marine** has appointed **CraneKing** of as its distributor for the UK.
- UK-based **Ainscough Crane Hire**, has added two 150 tonne **MAN** tractor units to its fleet.
- **JLG** has appointed **Alexander Kryukov** as business development director **Russia** and **Belarus**.
- **Liebherr** has opened its maritime crane sales and service centre in **Miami, Florida**.
- **London Tower Services** has purchased a number of new 45ft **Niftylift Height Rider 15** boom lifts.
- **Palfinger Marine** is opening new sales offices in **Brazil, the USA** and **Singapore**.
- **Delta Rigging & Tools** has acquired **Morgan City Rentals**.
- **Graeme MacDonald** is to succeed **Alan Blake** as chief executive of **JCB**.
- **Steil Kranarbeiten** of **Trier, Germany** has taken delivery of the first **Terex Superlift 3800** crane.
- **Wagenborg Nedlift** has taken delivery of a new 750 tonne capacity **Liebherr LR1750**.
- **CTE** has delivered a 20 metre **B-Lift 201** aerial lift to **SRE Engenharia e Construções** in **Brasilia, Brazil**.
- **Ritchie Bros** has sold its largest AT crane ever, a **Terex Demag AC700** for €2.5 million.
- The UK's **CPA** has reminded contractors of their legal obligation to prevent unauthorised access to cranes/equipment.
- The Spider division of **SafeWorks** has appointed **Vic Presnal** as district sales representative in **Atlanta**.
- **Liebherr Container Cranes** has received its first order from **Peru**.
- **Dorman Long Technology** has won a contract in **China** for a 5,000 tonne modular lifting tower.
- California-based **Bigge Crane and Rigging** has purchased 58 new **Grove** and **Manitowoc** cranes.
- **Sennebogen** has appointed **Volvo Maskin** as Norwegian distributor for its **Green Line** range.
- A marshall at the **Canadian Grand Prix** died after he fell and was run over by a telehandler.
- Chinese crane manufacturer **Zoomlion** said 21 executives, have bought \$22 million of the company's shares.
- **ALL Erection & Crane Rental** has purchased two new 9,000kg/13.3m **Skyjack ZB2044** telehandlers.
- Melbourne construction company **Alfasi** has taken delivery of a **Maeda LC785** mini crawler crane.
- **IPAF** has appointed **Roger Schaffner** as auditor and member support representative for **Switzerland**.
- **JCB** has launched a new six cylinder engine the 7.2 litre **Dieselmix 672** a £45 million investment.
- The **Peak Tower shopping centre** in **Hong Kong** has purchased a 29m **TCA Lift Falcon FS290** spider lift.
- Hong Kong-based sales and rental company **Tower Mark** has ordered 30 **Manitowoc** crawler cranes.



Alexander Kryukov



Graeme MacDonald



Vic Presnal



Roger Schaffner

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