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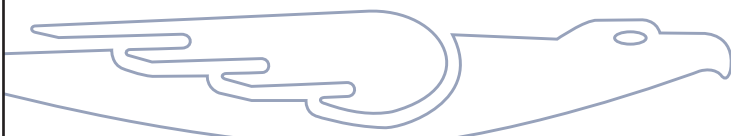
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Brian Fleckney of Panther Platform Rentals (left) receives the IPAF Rental+ award from IPAF senior auditor Giles Councill at Panther's headquarters in Luton.

Panther becomes top cat with IPAF Rental+

Panther Platform Rentals has become one of the select few rental companies to be able to fly the IPAF Rental+ flag. Companies awarded the IPAF Rental+ quality mark have been audited to meet defined standards in customer service, safety, staff training, contract terms and machine inspection.

"When hiring any powered access equipment, I'd always insist that the provider meets the standards set out under IPAF Rental+," said Brian Fleckney, joint managing director of Panther Platform Rentals. "The benefit to our customers is clear – they know they're getting top service, advice and equipment for all their working at height needs."

"It is not easy to attain IPAF Rental+ and Panther Platform Rentals is to be congratulated on having passed this first audit," said Giles Councill, IPAF senior auditor.

Timely information brings competitive edge for IPAF members

IPAF members enjoy free access to the Business Information Service from the Institute of Directors (IoD) in London. Take a look at some questions that the Service has helped IPAF members to answer:

- Do you have statistics on the number of accidents at work?
- I need to find the contact details of building maintenance contractors within London and the South East.
- Can you supply details of tree surgeons based in the South West?

- We are reviewing our health and safety policy, what should be included within our policy?

IPAF members can use the service by phone, e-mail or fax. The researchers will ask for your IPAF membership number with your query and they will usually provide you with an answer within 24 hours on working days.

Tel: 020 7451 3100

Fax: 020 7321 0145

E-mail: businessinfo@iod.com

Specialist insurance

IPAF has teamed up with Henderson Insurance Brokers to bring its members the commercial advantage of market leading cover at reduced premiums. This arrangement is backed with a service team that understands the platform industry and the associated risks.

The range of cover provided includes:

- Employers & Public Liability
- Plant - All Risks

- Motor Fleet
- Engineering
- Professional Indemnity
- Directors & Officers

"The package includes a dedicated scheme to cover Professional Indemnity," said David Fryer, associate director with Henderson's. "The facility that we have negotiated with insurers is only for IPAF members and only via Henderson's."

Details at www.ipaf.org/insurance.pdf

Where your PAL Card can take you

The PAL Card (Powered Access Licence) is recognised in a growing number of countries and this is helping to facilitate cross-border working, says IPAF. The PAL Card is issued to platform operators who have completed training certified as conforming to ISO 18878. In the UK, the training programme is approved by the Major Contractors Group (MCG) and operators holding an IPAF PAL Card should be

welcomed on any MCG site.

The PAL Card is recognised, among others, by the Berufsgenossenschaften in Germany, by Assodimi in Italy, by the Scaffold Industry Association in the USA and by Asociace ZZ-CR in the Czech Republic. More than 50,000 PAL Cards are issued each year through a network of over 230 IPAF-approved training centres worldwide.

Bookings open for Summit 2007

Next year's IPAF Summit will be held on 27 March 2007 at Whittlebury Hall in Northamptonshire. Book early for dinner and accommodation to enjoy special discounts. Dinner is £49.95 per person plus VAT. Book a table for 10 and you get one place free, i.e. you pay for nine. A single room is £99, down from £130. To book rooms, call Whittlebury Hall at 01327 857857 and quote the booking reference number 12939.

Programme and speaker details will be available at www.ipaf.org

JLG chairman awarded PAL Card

Bill Lasky, chairman of the board, president and CEO of JLG Industries, Inc. recently became the proud holder of a PAL Card. Lasky, who is also deputy president of the IPAF board, successfully completed an AWPT platform operator course at JLG's McConnellsbury training centre in the United States. Lasky's training was conducted by Thomas W. Hickey, an AWPT senior instructor and JLG's safety training programmes manager. AWPT (Aerial Work Platform Training) is IPAF's North American subsidiary.

Lasky said, "I took the IPAF training course to develop a deeper understanding of the equipment at the end-user level so I can continue

to lead the company in providing new solutions to access challenges. It keeps me in touch with the industry and how our products are being used.

Bill Lasky (right), JLG chairman, president and CEO, receives his AWPT PAL Card and certificate from Mike Popovich, JLG training director.



Easy software to manage rentals

IPAF members now enjoy a 10 percent discount on rental management software from inspHire, available in both Office and Corporate editions. inspHire offers comprehensive software to track all aspects of the business – from service scheduling and pre-delivery inspections, to machine certification data and profitability levels.

Details at www.ipaf.org/software.pdf



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