

# HSE issues Z-135/70 bulletin

The UK Health & Safety Executive has issued a bulletin warning owners of Genie Z-135/70 boom lifts to check that they are calibrated in accordance with a bulletin issued by the manufacturer in July last year. This follows the fatal incident in which one of the booms overturned near London's Heathrow airport.

The bulletin appears to confirm that the case was due to a calibration issue, saying that "stability of a Genie Z135/70 may be compromised by the incorrect measurement of the boom angle sensors." Any machines that have not had the calibration checks should be removed from service.

In response to the HSE bulletin Kimberly Access issued a statement. Among several points made, it says that both the HSE and Genie have so far failed to respond to its proposal to fit an additional electro-mechanical device to prevent the boom extending in the case of incorrect calibration. Kimberly said it "is yet to establish who calibrated the sensors incorrectly and under what circumstances".

Kimberly says it has shared its expert advice with the HSE and Genie during recent months but neither have indicated formally whether they agree or disagree that additional equipment safeguards are required. Kimberly says it will keep all of its Z-135 booms 'stood down' until such a device is approved.

(The full versions of the bulletin and statement can be read on [www.vertikal.net](http://www.vertikal.net))

## Manitowoc sells stake in China

Manitowoc has completed the sale of its 50 percent interest in Chinese joint venture Manitowoc Dong Yue Heavy Machinery Company to its partner, Tai'an Taishan Heavy Industry Investment.

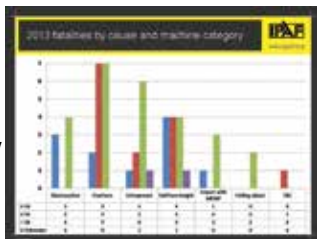
The venture was created in March 2008 for the production of truck-mounted cranes and a number of models have been launched. The sale is expected to result in a non-cash loss in the region of \$36 million in fiscal year 2013.

The eight tonne Manitowoc Dongyue GT8 truck crane.



## Better accident reporting boosts statistics

More accidents are being reported by the powered access industry through IPAF's voluntary programme. Preliminary results reveal there were 53 fatalities world-wide involving aerial work platforms in 2013. IPAF launched the reporting project in January 2012. In its first year 32 fatalities were reported. IPAF technical officer Chris Wraith stressed that the accident project is still at an early stage saying that it will be at least 2016-2017 before any realistic year-on-year comparison will be of value.



## Link-Belt announce 135t RT

Link-Belt will introduce a new 135 tonne/150 ton three axle Rough Terrain crane at Conexpo. The RTC-80150 Series II is fitted with a 59.5 metre, six section main boom giving a 78.6 metre tip height when rigged with its optional two or three piece bi-fold swingaway.



Link-Belt is to introduce a new 150 ton (135 tonne) three axle Rough Terrain crane at Conexpo

## Niftylift launches new narrow booms

UK-based Niftylift has launched two new fully redesigned and updated versions of its popular narrow HR15N and HR17N boom lifts. Both are 1.5 metres wide, with a stowed height of less than two metres - down from 2.1 metres.

Niftylift has also taken the opportunity to add the latest features from its larger machines, while a more efficient power control system is said to treble battery life and will be gradually introduced on other models. The slicker, better laid-out platform has fully multifunctional proportional controls as well as SiOPs, and for the first time on a Narrow machine - a Tough Cage is fitted as standard. Working heights are 15.5 and 17 metres respectively with 9.7 metres outreach on both. Other features include 225kg platform capacity, a more rugged 180 degree platform rotator and 150 degree articulated jib. Both are available now.



A new more efficient control system is said to treble battery life



The stowed height is less than two metres.

## Genie licenses SkySiren

Genie has agreed an exclusive licensing deal with Lavendon for its SkySiren electronic secondary guarding solution for boom lifts. The system comprises a bar switch installed along the front of the control box at waist height, which cuts the lift functions when tripped, should the operator press against it and warns those below with a siren and flashing beacon. A reset button can be pressed if the system is inadvertently activated.

Dubbed the Genie Operator Protective Alarm (OPA) system it can be retrofitted to any Genie articulated or telescopic boom lift manufactured after 2002 and is now available as a retrofit package, but will be available as a factory-installed option.

# NMT takes first Explorer 5800

UK crane rental company NMT has taken delivery of the very first 220 tonne Terex Explorer 5800 All Terrain crane. Launched at Bauma, the five axle crane features a 70 metre, five section main boom and maximum tip height of 103 metres with extensions.

NMT takes delivery of the very first 220 tonne Terex Explorer 5800



Powered by a single Euromot IV/Tier 4F Scania diesel with stop/start technology, the crane can operate with axle loads from 9.1 to 16.5 tonnes. The 13.2 metre long carrier has 10x8x10 all-wheel steering and radio remote controls. NMT has also ordered two 40 tonne Terex AC 40/2L All Terrain cranes which will be delivered to the company's new Heathrow depot.

## New chairman for Facelift as it looks to franchising



Gordon Leicester (L) and Nigel Hunton

UK-based access rental company Facelift has appointed Nigel Hunton as its new chairman and is looking at franchising for future growth and development. Hunton is currently chief executive of MBA Polymers and has 30 years senior management experience.

He was previously chief executive of Edwards, a \$1 billion global company, providing vacuum and abatement solutions. He has known Facelift owner Gordon Leicester for almost 30 years and during that time has been informally involved with its strategic development and so is familiar with the company and its products.

"Facelift has 30 years of history and has developed into a great brand, but the question is how to take it to the next level?" said Hunton. "My international and industrial experience will help reposition and expand the company through franchising, opening up more opportunities."

"One of the main developments centres around creating a franchise - building on the company's brand - rolling it out both in the UK and possibly in other English speaking countries such as Australia and New Zealand. Equipment rental is a service industry and sometimes smaller companies - including franchises - can give a more personal service," added Leicester.

## Electric RT scissor from Skyjack

Skyjack will unveil the SJ6832RTE, a DC electric version of its compact 32ft SJ6832 Rough Terrain scissor lift at Conexpo. The specification and performance will be similar to the diesel powered version with its 1.7 metre overall width, 2.7 metres overall length and 2.5 metre platform - extending to four metres when the 1.5 metre extension is rolled out. Platform capacity is 454kg.



The Skyjack SJ6832RTE

## Genie unveils hybrid RT scissors

Genie is expanding its 69 inch width compact Rough Terrain scissor lift range with the addition of a bi-energy (BE) 'hybrid' version.

Three new BE69 models - the 26ft GS-2669, the 33ft GS-3369 and the 40ft GS-4069 - were unveiled at the Rental Show in Orlando and will be available early in the second quarter. The units feature an on-board integrated generator to charge the batteries and supply power to platform and chassis. The new scissors have two selectable operating modes. In 'hybrid mode' the system automatically regulates the charging function of the integrated generator to maintain the battery charge. All models are all equipped with an on-board charger for regular charging.



The Genie GS-4069 BE Hybrid is the largest of a range of three new bi-energy RT scissors

## Brazilian operation for Raimondi



Raimondi MRT294

Saudi Arabian-based KBW group - owner of Raimondi tower crane - has confirmed a \$40 million investment to build a new crane plant in Ceará, Brazil. The first production units are due off-line in the next few months.

A new holding company KBW Brazil led by chief executive José Roberto Barbosa da Silva and with headquarters in Santa Catarina has also been opened.

The company said that the investment in Brazil is part of its \$100 million plan for global expansion of Raimondi Cranes which includes the construction of new production facilities in both Saudi Arabia and India, as well as expansion of existing facilities in Italy and the development of new models.

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# New guidance on working at height

The UK HSE has published its new guidance to working at height, including two new concise brief guides - Working at height and Safe use of ladders.

The new guides – available free of charge on line - are significantly simpler to understand, and make it very clear what anyone who works at height, or their employers, need to do to properly plan any work at height, while dispelling a number of classic myths.

HSE chairman Judith Hackitt said: "We have a sensible set of regulations and have been working with business to improve our guidance - making it simpler and clearer and dispelling some of the persistent myths about what the law requires."



## Idiots on Ladders winner

The UK Ladder Association has announced this year's winner of its Idiots on Ladders competition which is designed to highlight the worst examples of people carrying out work at height using ladders.



*This year's Idiots on Ladders winner*



*The runner-up to the Ladder Association's Idiots on Ladders competition*

## Speedy announces new CEO

UK rental company Speedy has promoted Mark Rogerson from chief operating officer to chief executive, replacing Steve Corcoran who has now left the company. Rogerson officially joined the company in December from Costain group where he was managing director of the Natural Resources division. Corcoran announced his departure, following irregularities discovered in the accounts of its International division, for which he accepted ultimate responsibility.



*Mark Rogerson*

## Manitowoc Cranes restructures

Manitowoc Cranes has changed its organisational structure along Global lines through three senior executives - each reporting to president Eric Etchart - with global responsibility for their part of the business.

Larry Weyers is now global executive vice president responsible for the company's product lines including engineering, sales and marketing and Crane Care.

Josef Matosevic is executive vice president of operations and procurement, with responsibility for all facilities and procurement activities and Dean Nolden becomes executive vice president of finance and information systems with responsibility for processes and efficiencies.

As part of the change a number of new senior vice presidents were announced including Dave Hull for global sales and marketing, Ingo Schiller for Rough Terrain, boom truck and industrial cranes, Jean-Noel Daguin tower cranes, John Kennedy crawler cranes and Jens Ennen All Terrain and truck cranes.

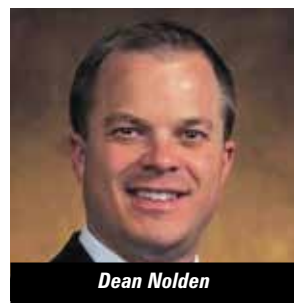
Along with the changes the company announced the departure of Philippe Cohet, previously executive vice president of the Europe, Middle East, and Africa region.



*Larry Weyers*



*Josef (Joe) Matosevic*



*Dean Nolden*

## New records for PASMA

UK-based access tower association PASMA has broken its training records for a fifth consecutive year, training more than 65,000 people to use mobile access towers in 2013 - an increase of almost 10 percent.

The association said it predicts growth to continue in 2014 with the recent announcement of its partnership with SELECT as well as through industry events, building on the success of Tower Week. PASMA has also recently launched its first training centres outside of the UK with centres in Dubai and South Africa.

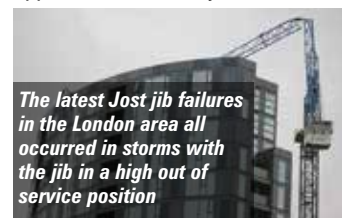
## Another Jost jib failure

A Jost luffing tower crane jib collapsed on a 22 storey building currently under construction in Croydon, London, during a storm in late January.

This is the third Jost that has collapsed in the London area in the past three months or so and looks very similar to a crane that collapsed in Croydon in October and another that failed in Downing street at the same time. A similar incident occurred in Saffron Walden, Essex in 2011, which the HSE is still investigating. Fortunately no injuries have been reported.

In all the incidents the jibs were in a high out-of-service position and do not appear to have been free to fully 'weathervane' resulting in strong side loadings that parted the jib's

two lower chords. The manufacturer has claimed that all cranes had their slew brakes locked and were not free to slew. While this might be the case in one or two of the incidents we have been assured that this was not the case in at least one of the failures. On report from another crane of the same type suggests that with the jib fully raised the unit struggles to weathervane freely due to the slew ring resistance compared to the turning forces applied on the raised jib.



*The latest Jost jib failures in the London area all occurred in storms with the jib in a high out of service position*

## NRC to introduce two 100t crawlers

NRC - the UK crane distributor for Link-Belt and Hitachi - is adding two new 100 tonne crawler crane models to its sales and rental inventory.

The first is a 100 tonne Link-Belt TCC1100 telescopic crawler crane with a five section, 45.7 metre telescopic boom, plus a two-piece bi-fold swingaway extension giving a maximum tip height of 64.3 metres.

The second is the 100 tonne Hitachi-Sumitomo SCX100A-3 lattice crawler crane, which can be rigged



Link-Belt's 100 tonne Link-Belt TCC1100 telescopic crawler crane

with a main boom up to 60 metres or a maximum of 51 metres when using the 28 metre jib for a maximum system length of 79 metres.

## Heavy duty Multitel for Higher Access

The Heavy Duty SMX250HD



UK-based spider lift specialist Higher Access has taken delivery of the first Heavy Duty Multitel SMX250HD spider lift, having worked closely with Multitel to develop the machine. It offers up to 25.3 metres of working height, a maximum outreach of

11.6 metres with an increased unrestricted platform capacity of 220kg. Higher Access says that a larger 29 metre model with 290kg capacity is on the drawing board.

Higher Access operations director Peter Ashburner said: "The new SMX250HD has a heavier, wider chassis which offers increased ground clearance and superior stability. The increased variable tracking speeds of up to 5.2km per hour make the SMX250HD ideal for those jobs travelling longer from the delivery point."

## Liebherr Ireland dispute escalates

Union employees at the Liebherr crane plant in Killarney, Ireland have rejected a labour court proposal for a 2.5 percent pay increase, backdated to May 2012, by 163 to 107.

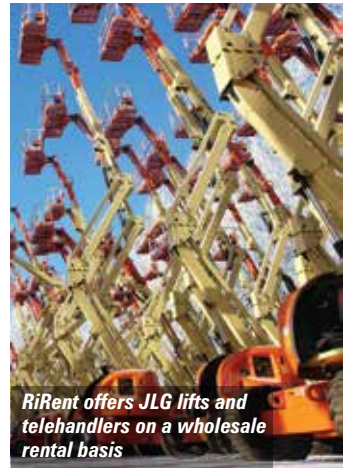
The union represents around 300 of the 670 strong workforce. The company accepted the proposal in December, subject to changes in restrictive work practices. The stance taken by the union has caused Liebherr to consider the future of the plant, which builds marine cranes and has already looked at transferring production to other facilities.

## RiRent to wind down

JLG and Riwal owner ProDelta are to wind down their jointly held aerial lift and telehandler re-rent business - RiRent Europe - which operates from Riwal premises in Dordrecht. The business was established more than 15 years ago by the owners of Riwal and JLG with each holding a 50 percent stake.

RiRent will now focus on existing contracts and cease to accept new clients, but will continue to operate for at least as long as there are existing rental contracts in force.

In a joint statement Karel Huijser JLG's managing director European region and ProDelta chief executive Willem Ledeboer said: "Today's market circumstances as well as



RiRent offers JLG lifts and telehandlers on a wholesale rental basis

the market position and operations of ProDelta and JLG have changed significantly requiring us to re-focus our business efforts. JLG and ProDelta will continue to offer their services to their respective customer bases independently and we shall continue to collaborate as good business partners."

## Heavy duty ladder from Zarges



Zarges Z600 SL heavy duty double-sided stepladder

German-based ladder and mobile tower manufacturer Zarges has launched its new Z600 SL heavy duty ladder range. Available as a stepladder, single ladder or double-sided stepladder, the new range has a maximum static load of 250kg and features a tool tray, black anodised stiles to help keep hands clean, a slip-resistant serrated surface and an additional support strut on the first rung.

## New CEO for Manitou

Manitou has appointed Michel Denis as chief executive on an initial four year term, replacing Dominique Bamas who originally took on the role on an interim basis. Denis, 48, was previously chief executive of commercial and industrial vehicle rental and leasing company Fraikin, departing last summer after 10 years with the business.



Michel Denis



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# 10 new RTs for ALL

**USA-based ALL Erection & Crane Rental has purchased 10 new Terex 27.3 tonne RT238 Rough Terrain cranes.**

The new cranes are earmarked for branches in Ohio, Michigan, Pennsylvania, West Virginia, and Wisconsin where the company is the local Terex Cranes dealer. They are available for immediate sale, but will also be added to the rental fleet based on local and regional demand.

The RT231 has a 28.7 metre full power main boom and been ordered with the 7.9 to 13.1 metre bi-fold swingaway extension with 0, 15 or 30 degree offsets.



*The 30 ton Terex RT230*

## Mediaco adds GMK6400s



*The first GMK6400 to arrive in France was delivered to AltéAD*

**French rental company Mediaco has purchased three 400 tonne Grove GMK6400 All Terrain cranes to be based at its depots in Paris, Nantes and Marseilles.**

There are now six GMK6400s in France - the first was delivered to AltéAD, a lifting and industrial plant service specialist and others have

been delivered to the rental fleets of SMMI in Lyon and Foselev in Le Havre. The GMK6400 features a 60 metre heavy duty main boom and is unusual in that it uses a single superstructure mounted engine to drive the carrier via a hydrostatic drive system.

## New records for IPAF

**A total of 127,365 people were trained by IPAF-approved training centres in 2013, a 12.8 percent increase over 2012.**

Of this number 121,744 were PAL Card operator licences, up 12.7 percent. There are now almost half a million valid PAL cards in use globally and at the end of 2013, IPAF had a total of 1,037 members and 615 training centres worldwide. IPAF chief executive Tim Whiteman said: "IPAF members and training centres are to be congratulated for continuing the success of these

industry-led voluntary training programs and safety initiatives. Projects recently launched, such as the global rollout of management courses, the introduction of PAL+ advanced operator training and the eLearning module, promise exciting times for IPAF and the industry."



*The new JCB 525-60 HI-Viz*

## New compact JCB

**JCB will launch a new six metre/2.5 tonne compact telehandler - the 525-60 Hi-Viz at Conexpo next month. The 525-60 has an overall width of 1.8 metres and height of 1.91 metres and replaces the 524-50, 527-55 and the 520-50 rear-engined models. The 525-60s side engine mount allows a lower boom pivot point for better stability and increased visibility to the rear and across the boom.**

Final emissions regulations. A simple two-stage hydrostatic transmission offers travel speeds of up to 25km per hour.

An 80 litre/minute hydraulic pump delivers auxiliary hydraulic power for a side-shift attachment carriage, with a choice between JCB's Q-fit carriage or a skid steer compatible attachment interface. All boom functions are controlled by a single joystick controller, with proportional control of boom telescope.

The new model is powered by a new Tier 4 Final, 2.5-litre Kohler four cylinder diesel part of JCB's recently announced agreement programme. As with other JCB engines there is no requirement for a diesel particulate filter or an SCR system to meet the Tier 4



*Rear visibility has been significantly improved*

## Two Falcons for Azerbaijan airport

**Azerbaijan's Baku international airport has taken delivery of a 29 metre Falcon FS290 and a 32 metre FS320Z spider lifts for its new terminal. The FS290 has a 200 degree bi-fold articulating jib which offers an outreach of 14 metres and features a removable platform, two wheel chassis drive and non-marking tyres.**

The FS320Z offers up to 15 metres of outreach with a maximum up and over height of 10 metres and a platform capacity of 200kg. It has a maximum outreach of 16 metres when its platform capacity is reduced to 100kg. At the airport the FS320Z will be used to service the ground level of the terminal with the FS290 servicing the first floor area which houses the shopping and leisure areas.



*The Azerbaijan airport has taken delivery of two Falcon spider lifts for its new terminal*

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# Financials round-up

## Flat revenues at Hiab

Hiab has reported revenues of €841 million for 2013 close to that achieved in 2012, while profits tumbled due to restructuring costs. Operating profit was just €400,000, compared to €16.7 million in 2012 and order intake improved two percent to €869 million. Overall results at Hiab's parent, Cargotec achieved revenues of €3.2 billion, four percent lower than in 2012, pre-tax profits fell 36 percent to €78.7 million. The company says it expects sales in 2014 to grow and operating profit excluding restructuring costs to improve.



## Positive year for Manitowoc Cranes

Profitability at Manitowoc Cranes grew substantially faster than revenues in 2013. Total revenues were \$2.5 billion, while operating income increased more than 28 percent to \$218.8 million.

The fourth quarter saw order intake spike up 30 percent compared to the same period in 2012, but revenues fell eight percent to \$704.8 million, partly due to unusually high shipments in the final quarter of 2012. Backlog at the end of the year was \$574 million, \$182 million lower than at the same time last year in spite of the strong upward trend in the final quarter. While a reasonable set of numbers, Manitowoc followed this announcement with the announcement of permanent layoffs at its Shady Grove plant in Pennsylvania.



## Manitou revenues trend up in fourth quarter

Manitou saw revenues on the up in the fourth quarter, but it ended 2013 with total revenues seven percent lower than in 2012 at €1.175 billion. Access and telehandler revenues fell five percent to €809.7 million. However demand was especially strong for the company's access equipment which reached historical highs in 2013.

The company says that €15 million of the reduction was due to negative exchange rate movements. Fourth quarter access and telehandler revenues increased nine percent to €215.2 million, with order intake also improving.



## Profits soar at United Rentals

United Rental revealed an almost seven fold jump in pre-tax profits from \$88 million in 2012 - depressed by high integration costs with the RSC merger - to \$605 million this year. Total revenue for the year was \$4.95 billion, an increase of over six percent on 2012. The substantial boost is due to reduced costs, higher utilisation at 68.2 percent for the year and a 4.2 percent increase in rental rates. Capital expenditure on rental equipment was \$1.58 billion, up from \$1.27 million in 2012.

In the fourth quarter, the upward trend continued with total revenues up 7.5 percent to \$1.34 billion. Pre-tax profits increased almost six fold from \$39 million last year to \$226 million. Utilisation climbed to 69.3 percent, while rental rates increased four percent. The company is forecasting another year of six to 10 percent growth with revenues expected to come in between \$5.25 to \$5.45 billion.



## No growth for Lavendon

Lavendon has issued preliminary trading results for 2013 indicating revenues coming in close to 2012 levels. Nationwide Platforms in the UK - which represents almost half of group revenues - fell four percent for the full year, although the company says that the fourth quarter showed progress and came in at similar levels to 2012, adding that the upward trend it is gathering momentum and rates continue to improve.

The Gardemann business in Germany continues to decline, with revenues down seven percent on the year, but dropping 13 percent in the fourth quarter. Declines in Belgium halted in the fourth quarter with revenues flat, but ended the year six percent lower than in 2012. France continues its upward trend in what is a tough market, improving six percent in the quarter and ending seven percent up for the full year. The Middle East - which now represents 19 percent of total revenues and almost half the group's profits - finished the year 21 percent up on 2102, although the fourth quarter growth slipped to eight percent due to comparison with a strong quarter in 2012. Net debt at the end of the year was £1 million lower at £96 million after spending £44 million on capital expenditure.



## JLG profits jump 85%

JLG has reported a 25 percent rise in first quarter aerial lift sales to \$316.5 million and an 85 percent jump in profits to \$90.3 million compared to \$48.9 million in the same quarter a year ago.

Total first quarter revenues were \$668.6 million, 15 percent higher than last year. Telehandler sales - which increased substantially last year - improved again by five percent in the quarter to \$217.7 million. Other revenues which include parts and service were up around 10 percent \$134.4 million. The only downside was a 39 percent drop in the order book/backlog from \$767.1 million at the end December 2012 to \$468.4 million this year.



# Bernard Hunter has a whale of a time!

Edinburgh, Scotland-based Bernard Hunter Crane Hire recently helped move a 14 metre long male sperm whale washed up on Portobello Beach, Edinburgh.

The 30 tonne whale - which had been dead and floating in the water for some time - was towed from Portobello Beach to Burntisland, Fife where Bernard Hunter lifted it out of the water using two Liebherr All Terrain cranes with capacities of 100 and 130 tonnes.

Marine experts believe the whale collided with a boat's propellers in deeper waters and drifted towards land. Because of its size, the only option was to perform the necropsy at a local landfill site in Dunbar.



The 30 tonne whale was towed from Portobello Beach to Burntisland, Fife.



The only option was to perform the necropsy at a local landfill site in Dunbar.



Bernard Hunter lifted it out of the water using two Liebherr AT cranes with capacities of 100 tonne and 130 tonnes



The 30 tonne whale being loaded.



Its final resting place - a landfill site in Dunbar

## Böcker truck crane for BCHC

UK crane rental company Birmingham Crane Hire Company (BCHC) has taken delivery of a four tonne Böcker AK44/4000 truck crane from UK distributor Kranlyft.

Mounted on a 15 tonne MAN chassis the AK 44/4000 is the second largest model in Böcker's range with a

maximum lift height of 44 metres. Fitted with a fully variable outrigger system the crane is able to lift its maximum capacity at a radius of 8.2 metres and can handle 250kg at its maximum radius of 35 metres.

A fully functional work platform can be fitted to the boom to provide a

working height of 41.4 metres with a 250kg platform capacity. The company said the new crane is being used on work that had previously been undertaken by 25 to 30 tonne truck cranes and two axle All Terrain cranes. Its low outrigger loadings allow the crane to set up and work in more locations and more rapidly than conventional cranes.



(L) John Rome of Kranlyft UK with BCHC director Alastair Weatherson



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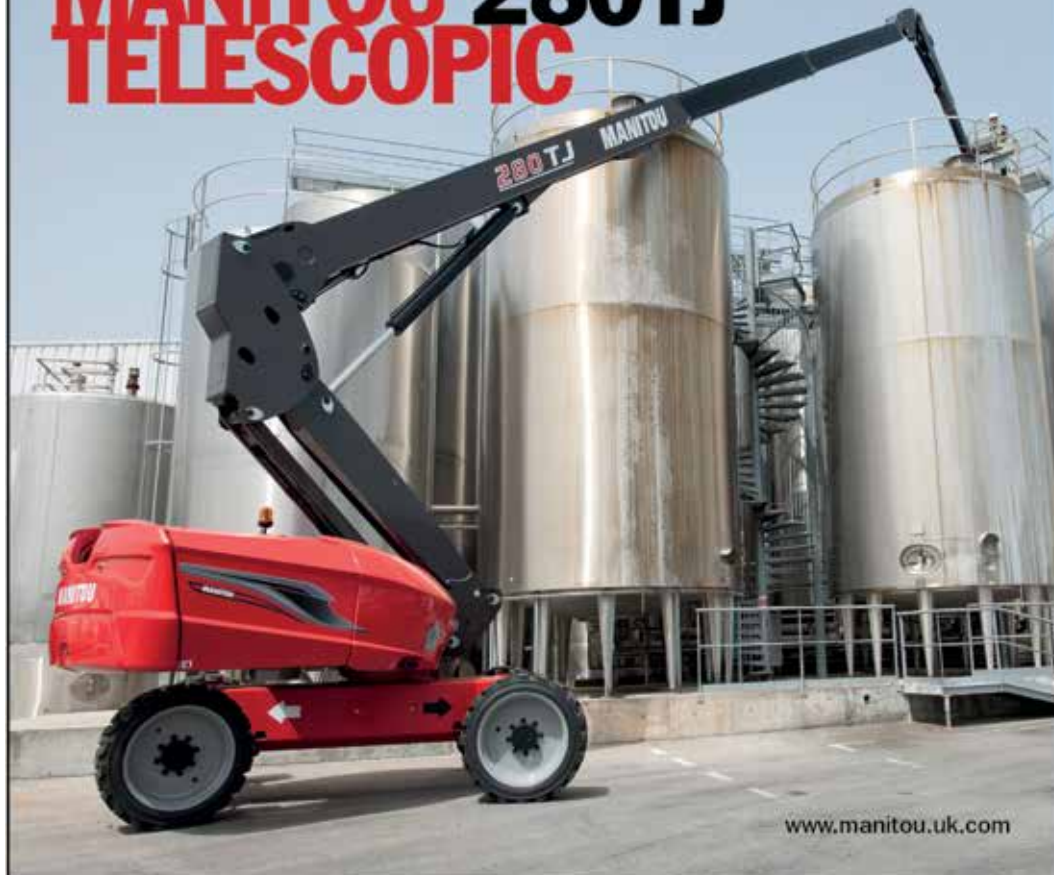
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**MANITOU**

- Crane and access distributor and rental company **H&E Equipment** has opened a new branch in Lubbock, Texas.
- **Liebherr** has appointed **Matthias Mungenast** as its new sales director for mobile harbour cranes.
- **Skyjack** has promoted **Charlie Patterson** to vice president of international operations and **Eric Liner** to vice president of North American sales.
- US boom truck manufacturer **Manitex** has appointed **Bob Bray** as its new product support manager.
- **Sevcon** has entered a 50/50 joint venture with the Chinese-based subsidiary of automotive supplier **Risenbo**.
- **Snorkel** has appointed **Icaro Global Systems (IGS)** as its distributor for Spain.
- German crane rental company **Schmidbauer** has added two **Grove AT** cranes to its fleet.
- Dutch vessel specialist **IMC Merwede** has ordered six **MacGregor AHC** subsea cranes worth €23 million.
- **Snorkel** has appointed **Ralf Hartmann** as district manager for Germany, Austria and Switzerland.
- North German access rental company **Neumann** has taken delivery of three **Ruthmann** truck mounted lifts.
- **Perkins** has appointed **Bill Giunta** as general manager, global sales and marketing.
- UK-based **AFI Resale** has booked its largest ever export order for 113 scissor lifts from South East Asia.
- **Babcock** has signed a three year agreement with UK rental company **Speedy**, worth more than £10 million per year.
- UK-based rental consultant **Joint Venture Sales Consultants** is launching a franchise programme.
- **Tadano America** has appointed three new regional managers, **David Green**, **Mark Krajci** and **Kirk Erlinger**.
- **Paul Brown** of **Tadano Faun** has retired today after 36 years in the crane industry.
- **Haulotte UK** general manager **Craig Bentley** has resigned just over a year after joining the company.
- **Genie** has appointed **Patrick Gaul** as sales territory manager for Missouri, Kansas, Iowa and Nebraska.
- The **Consumers Association of Penang** has called on the government to tighten safety controls on crane/lift operations.
- **TVH** has upgraded its 'MyTotalSource' online parts shop, making easier to use and more extensive.
- **Huisman** has successfully installed a 3,000 metre/tonne offshore mast crane aboard the **Lewek Constellation**.
- Netherlands-based ladder and tower manufacturer **Altrex** has appointed **Jan Keizer** as marketing manager.
- Dubai-based **Al Laith** has appointed **Michael Donnolly** as service manager as **Ray Parker** retires.



**Charlie Patterson**



**David Green**



**Mark Krajci**



**Kirk Erlinger**



**Michael Donnolly**

- German heavy lifting company **MSG** has taken delivery of the first **Grove GMK6400** crane in Germany.
- **AFI** has appointed **Nigel Stevens** as group health, safety, environment and quality manager.
- **The Access Link** - the UK association of independently owned rental companies - is adding new members.
- German crane rental company **Schröder** has taken delivery of a 200 tonne **Liebherr LTM 1200-5.1 All Terrain** crane.
- Dutch rental company **Gunco** has purchased a large number of **Power Towers Nano SP** platforms.
- Access industry marketeer **David Baxter** has joined Florida-based **Hamar** as vice president marketing.
- Brazilian scaffolder and rental company **Mills** has confirmed its capital expenditure 2014 budget on aerial lifts at \$71 million.
- Austrian crane rental and heavy haulage company **Felbermayr** has taken delivery of two **Grove All Terrain** cranes.
- **Manitowoc Cranes** has laid off 250 employees at its **Shady Grove** plant on a permanent basis.
- Russian sales and rental company **LTECH** has taken delivery of a 37 metre **Ruthmann T 370** truck mounted lift.
- Finnish aerial lift manufacturer **Dinolift** has appointed **Petri Paavolainen** as managing director.
- Taiwanese crane company **Hong Tai** has taken delivery of a 750 tonne **Liebherr LTM1750** and a **LTM1100**.
- **ASCO** - the Scottish oilfield support services company - has taken two new **Sennebogen 6130** cranes.
- **Hatz GB** has appointed **Steve Hewson** as sales manager for the **Hatz power products** division.
- **Spider** has delivered its **SpiderRail** temporary guardrail system to an aircraft plant in Washington State.
- German-based access rental company **Gerken** has placed an order worth more than €4 million with **Ruthmann**.
- The **Lifting Equipment Engineers Association** has appointed **Siobhan Hitchen** as its first female director.
- Houston, Texas-based rental company **LT Energy Services** has been acquired by **B/E Aerospace**.
- **Rostek-Tekniikka** has acquired the aerial lift maintenance operations of **Ramirent Finland**.
- Access and telehandler rental group **Riwal** has appointed **Per Rohlwin** as country manager Sweden.
- **Link-Belt** has appointed **Montacargas Zapler** as its mobile crane distributor for Peru.
- Dutch tunnel ventilation specialist **Zitron** has taken delivery of a **Eurorailer 120-1 road/rail trailer mounted lift**.



**Nigel Stevens**



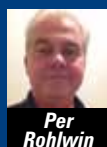
**David Baxter**



**Petri Paavolainen**



**Steve Hewson**



**Per Rohlwin**

- Container terminal operator **TIL** has ordered 24 **Terex** rubber tyred gantry cranes, the first **Terex RTG** in Turkey.
- Scotland's **Horizon Reinforcing and Crane Hire** has taken delivery of a **Tadano ATF50G-3 All Terrain** crane.
- The UK's **Access Alliance** celebrated its fourth birthday at its first meeting of 2014 at **Skyjack UK** last week.
- UK rental company **AFI** has appointed **Matt Scott** and **Chris Jowett** as directors as part of an ongoing expansion.
- Thai pre-cast concrete company **Hicrete** has purchased 10 **Potain MC 205 B** top-slewing tower cranes.
- Australia-based **Ace Tree Management** has taken delivery of a **Barin ABC 70/L** underbridge inspection platform.
- Hamburg-based **Knaack-Krane** has added a 750 tonne **Liebherr LTM 1750-9.1 All Terrain** crane to its fleet.
- **Terex AWP/Genie** hosted its first technical customer summit in the Netherlands, last month.
- German access rental company **Schickling Arbeitsbühnen** has taken delivery of 10 **JLG 1932RS** electric scissors.
- The Committee for **European Construction Equipment (CECE)** has appointed **Eric Lepine** as president.
- Belgian parts and rental group **TVH** has joined **IPAF**, with all 18 **TVH** companies becoming members.
- **Link Belt** will launch a 185 tonne All-Terrain crane built for North America at **ConExpo** in March.
- **JLG** has appointed **H&K Equipment** of Pittsburgh as distributor for telescopic handlers and aerial lifts.
- Dutch rental company **HWS** has taken delivery of two **Holland Lift Y-70DL12-TR** tracked scissor lifts.
- The **Eve Trakway** division of **Ashtead** has appointed **Nigel Quinn** as managing director, replacing **Rick Barnett**.
- Scottish rental company **Easy Reach Access** has added two **Platform Basket** spider lifts to its fleet.
- US-based wholesale rental company **Acme Lift** has appointed **Mike Crouch** as president.
- **Riwal Denmark** has passed its **DRA** certification audit covering leading to a **DRA** certificate.
- German rental company **Mobilift** has taken delivery of two new **JLG Toucan 12E** mast booms.
- US rental company **Trico Lift** has appointed **Jon Raber** as manager of its Baltimore branch.
- Italian crane manufacturer **JMG Cranes** has appointed **Collé** as its distributor for the Benelux region.
- Irish-based rental company **Highway Plant** has celebrated its 30th anniversary.
- **HWS** has purchased a number of **Genie GS2046** scissor lifts and **30/20N** boom lifts.



**Matt Scott**



**Chris Jowett**



**Eric Lepine**



**Mike Crouch**

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