

Genie launches SX-135XC

Genie has launched a new 135ft SX-135XC (eXtra Capacity) telescopic boom lift mounted on a new, 'mini' version of its X-chassis used on the 180ft SX180, 150ft SX-150 and ZX-135.

The SX-135XC features a three section boom and two section telescopic jib providing a maximum outreach of 27.43 metres and a working height of 43.15 metres. Platform capacities with the standard 2.44 metre tri-entry basket with side-swing gate are 450kg with the telescopic jib retracted - giving an outreach of 23.8 metres - or 300kg unrestricted. For a full review of the SX-135XC see the Booms feature starting on page 29.



Genie has launched the SX-135XC telescopic boom, the first of its new XC (Xtra Capacity) booms

Voluntary road inspection scheme for UK cranes

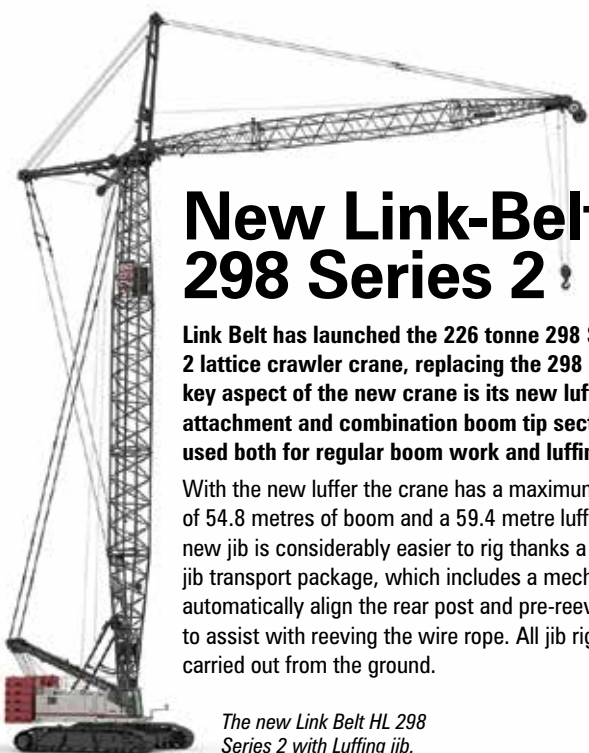
The UK's CPA - which represents crane rental companies - has written to the Department for Transport announcing that its members are ready to introduce a voluntary programme to inspect and test mobile cranes for road-worthiness along the lines of a proposal already made to the ministry.

The open letter from CPA chief executive Colin Wood followed last month's annual Crane Interest Group Open Meeting when representatives of the major crane companies voted unanimously to move forward with the scheme, following some high level prosecutions of crane companies involved in fatal road accidents due to a maintenance or repair issues. See page 52.

New 24,000 tonne ultra-lift crane

Dutch international heavy lift company Mammoet and Stoof Engineering and Innovation are developing a new ultra-heavy lift crane with a capacity of up to 24,000 tonnes.

Dubbed the Focus, Mammoet claims it will have a maximum load moment of 1.5 million tonne/metres and that it can self-erect vertically without the need for additional cranes, even when the main boom is more than 200 metres long. More details on the crane can be found in the Heavy Lift feature starting on page 17.



New Link-Belt 298 Series 2

Link Belt has launched the 226 tonne 298 Series 2 lattice crawler crane, replacing the 298 HSL. A key aspect of the new crane is its new luffing jib attachment and combination boom tip section, which is used both for regular boom work and luffing duties.

With the new luffer the crane has a maximum combination of 54.8 metres of boom and a 59.4 metre luffing jib. The new jib is considerably easier to rig thanks a special jib transport package, which includes a mechanism to automatically align the rear post and pre-reeved nylon rope to assist with reeving the wire rope. All jib rigging can be carried out from the ground.

The new Link Belt HL 298 Series 2 with Luffing jib.



The owners and directors of Jekko s.r.l: (L-R) Mauro Tonon, Rossano Ceresoli, Pierluigi Tonon, Diego Tomasella and Giovanni Fassi

Fassi buys into Jekko

Italian loader crane company Fassi has purchased a 33.3 percent stake in the Treviso, Italy-based spider/mini crane manufacturer Jekko from owner Ormet. Jekko was essentially a brand of Ormet which developed the business from the Imai custom-built spider cranes it produced 15 years ago.

The company placed the Jekko business and assets into a new company - Jekko s.r.l. - in January and Fassi has now acquired a third of this business as have Tonon Pierluigi and Diego Tomasella.

Jekko is also moving into a larger 11,000 square metre plant to cope with demand for its expanding crane product line. Giovanni Fassi said: "The market potential for these machines is very interesting. The entire staff of the company is determined to seize all chances that will turn up in years to come."

Dingli to unveil Magni booms

Dingli has confirmed that it will launch eight new self-propelled boom lifts at Bauma China next month, The new machines - with working heights of 14,18, 22 and 28 metres - have been designed by Italian telehandler specialist Magni, in which it now holds a 20 percent stake and will also build the prototypes. The company promises some substantial innovations.



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Klubb distributes CMC

Klubb France, the van mounted lift manufacturer has been appointed as the CMC spider lift distributor for France. The company also handles Isoli truck mounted lifts which it now brands as Klubb for the French market.



The contract was signed at Palfinger headquarters in Austria, (L-R) Davide Palazzani, Thomas Perkmann of Palfinger Europe and Paolo Balugani of Palfinger Italia

Palazzani provides Palfinger spiders

Palfinger Platforms Italy and Palazzani Industries have concluded a technical/sales agreement for Palazzani to provide Palfinger branded spider lifts to its sales and distribution network.

The deal will see Palazzani modify some of its existing spider lifts in the 27 to 52 metre range to provide some product differentiation and meet Palfinger's requirements. Palfinger - which unveiled its first spider lift the 15 metre P150 AJTK at Bauma - will quickly gain a full spider lift product range, allowing its distributors to fully participate in this growing market. Palfinger Italy will develop its own spider lifts up to 27 metres.



Palfinger Italia's first spider lift, the P150 AJTK unveiled earlier this year

AFI acquires Rapid Platforms

UK-based AFI has acquired Rapid Platforms from the Jordan family and will run it as an independent business within the AFI group of companies.

The Rapid Platforms company name and branding will continue unchanged as will the existing management team. Rapid Platforms operates from a base in Bishop's Stortford, Hertfordshire, has annual revenues approaching £4 million and a fleet of over 150 aerial lifts, and hoists.



Fish moves to Ardent

Jeremy Fish has been appointed chief executive of Ardent Hire Solutions - the UK's largest telehandler rental company - stepping down as managing director of Nationwide Platforms. Fish joined Nationwide in December 2013, after six months as a consultant to Ainscough Crane Hire. He is expected to start with Ardent in the New Year.



Jeremy Fish

Palfinger launches 25m Light

Palfinger Platforms has added a new 25 metre telescopic truck mounted platform to its Light Class. The P 250BK will be built in Germany and features a five section aluminium boom and articulated jib.



The new Palfinger P 250BK

According to Palfinger the aluminium boom structure is not only light, but also improves platform rigidity by 68 percent over previous models, thanks to thicker side walls, larger boom profiles. The lower weight allows the new platform to be mounted to a Euro 6 chassis, while remaining well within 3.5 tonnes including fuel, tools, driver and passenger.

Based on the 21 metre P 210BK the new boom lift offers 16.5 metres of outreach, 185 degrees of jib articulation, 230kg platform capacity, 170 degrees platform rotation and below ground reach. The company has also incorporated the premium outrigger system from its larger machines as standard, complete with auto-levelling, automated variable positioning and axis ground clearance monitoring.

Alimak sells US rental operations

Mastclimber and hoist manufacturer Alimak has sold its US rental business to Bigge Crane and Rigging for \$2.4 million. The Atlanta, Georgia-based rental operation dates back to the 1990s. The disposal to one of its best customers is intended to increase focus on product sales and services in North America.

In 2015 the US rental business represented around one percent of total group revenues and nine percent of its worldwide rental revenues. Alimak will maintain rental operations in France, Benelux, Germany and Australia. Chief executive Tormod Gunleiksrud said: "The divestment is a logical step in the growth strategy for our core business. Bigge is one of America's premier crane companies and has been a long and valued customer. They have a vast experience of working with Alimak equipment and I feel confident that our rental customers will see benefits from the new owner."



An Alimak hoist

Genie acquires PSR

Terex AWP/Genie has acquired PSR - the UK service and repair business of IAPS - and will maintain the business as a stand-alone operation within the Genie Services Solutions division of Genie UK. All 40 staff will transfer to Genie UK, but continue to be based at IAPS premises in Telford, alongside the IPS parts operation, in different parts of the same building. PSR has 25 mobile service engineers, while Genie UK has six field service staff.

PSR will continue to cover end-user service, inspection contracts and call-outs for all types of aerial work platforms and be responsible for carrying out warranty work for all equipment sold through IAPS sales division, APS - including Genie, Hinowa, Mec, Isoli and Aldercote. APS customers will call a service/warranty adviser at APS who will contract PSR to carry out the work. No details of the transaction have been revealed.

Retractable windsail for tower cranes

UK rental company Select Plant Hire and Industrial Design Consultancy (IDC) have developed a new retractable windsail to help luffing jib cranes weathervane on tight urban sites.

The windsail - which works like an extendible roller blind, extends when required to increase the surface area of the jib, to achieve a smaller out of service radius, allowing contractors to install more cranes on a single site, equip cranes with longer jibs or locate them closer to boundaries. Each kit consists of a variety of components including electronic controls and aluminium extrusions up to 8.6 metres long. Select engineering leader Steve Bradby said: "Until now, luffing crane windsails have been made from rigid materials such as steel but these can make the crane difficult to manoeuvre when working in windy conditions. We recognised that if these windsails were retractable, the cranes would have much greater productivity."

To date IDC has manufactured 32 windsails for four different Terex tower crane models.



Two cranes with the device, one extended and one retracted

Permanent chairman for Access Link

The UK association of independent rental companies - Access Link - has appointed John Ball as independent chairman.

The Link was established in 1998 and has always used membership volunteers to fill the role of chairman, with Keith John of Two Cousins the most recent. Ball spent more than 20 years as part owner/managing director of Irish international rental company Height for Hire/Easi Uplifts, playing a major role in its international expansion until he founded his consulting business Velocity Rental Solutions in 2014. He is a past president of the International Powered Access Federation (IPAF) where he is still a director.



John Ball

Sarens wins biggest contract to date

Belgian crane and heavy lifting specialist Sarens has the contract for the land transportation and installation of the Pre-Assembled Units, Pre-Assembled Racks, and associated oversize equipment required for Tengizchevroil's \$36.8 billion Future Growth and Wellhead Pressure Management Project in the Tengiz oil field on the North Eastern shores of the Caspian Sea. The largest project Sarens has ever been involved with.

See interview with Sarens UK country manager Grant Mitchell on page 25.



A facility in the Tengiz oil fields

New Potain Hup self-erecting crane

Potain has launched the new Hup 40-30 following the launch of the Hup 32-27 at Bauma earlier this year. Second model in the new Hup range, the 40-30 has a four tonne maximum capacity, lifting 1.1 tonnes at its maximum 40 metre jib tip.

As with the Hup 32-27, the 40-30 features a three section telescopic mast, giving a range of hook heights from 25.6 metres to 30 metres. In transport mode the crane measures 14 metres long. The jib luffs 10 and 20 degrees above horizontal giving a maximum under hook height range of 20 to 40 metres. The company says that 'shortening or extending the jib is a swift and straightforward operation with convenient configurations for both short and long jib lengths'. Deliveries will start in early 2017.



The Potain Hup 40-30

Arcomet celebrates 60th anniversary

Tower crane rental company and manufacturer Arcomet celebrated its 60th anniversary last month. Founded by Karel Theyskens and his wife as a general supplier to Belgian coal mines. It built its first crane - a small self-erecting tower crane - in 1968 and entered the rental market in 1987, eventually becoming one of the world's largest tower crane rental companies.

Twin sons Leo and Dirk Theyskens took over the business and brought in private equity shareholders in 2000 to fund a massive international expansion. Within a few years Leo was gone and in 2007 the company faced a crisis when venture capitalists, who owned 40 percent of the company, wanted to exit. By 2008 Dirk Theyskens and his management team had acquired the shares, with the support of French investment company LFPI. By 2014 the company was in trouble again and LFPI took majority control, Dirk Theyskens stepped down as chairman and was replaced by Philippe Cohet.

Two years on the company appears to have turned the corner, and has set up a joint venture in the UK with Skyline Tower Crane Services, invested heavily in its German rental fleet to support market growth, and is expanding in Scandinavia and Eastern Europe. Crane production is also rising, with work underway on a larger self-erector.



Arcomet is 60

Klubb pick-up

French van mounted lift manufacturer Klubb has unveiled an all-new 13.8 metre articulated boom lift, the KAT42 available on a two or four wheeled drive Renault Alaskan pick-up truck.



The all-new 13.8m Klubb KAT42 4x4 pick-up mounted lift

Outreach is 6.4 metres and platform capacity 200kg. The lightweight unit uses a single riser and telescopic aluminium top boom, with simple hydraulic controls, internal hoses/wiring and protected components.

Chief executive Julien Bourrellis said: "We are very proud of this new product, developed in association with Renault. The KAT 42 combines safety, robustness and agility to meet the needs of professionals working at height."

Maxim gets Essex Crane assets

The core fleet of US-based crawler crane company Essex Crane Rental together with three facilities have been sold to Maxim Crane Works for \$75 million. The sale follows the foreclosure proceedings instigated by Wells Fargo Capital Finance. Essex Crane has further assets to sell and will then wind up the business which has effectively ceased trading.

Sister company Coast Crane has agreed a new credit agreement with Wells Fargo, effectively waiving previously disclosed defaults. The amendment provides Coast Crane with a \$2 million promissory note to Essex Crane in settlement of intercompany transfers, and up to \$1 million to purchase some remaining cranes from Essex.

Essex/Coast chief executive Nick Matthews said: "The sale and subsequent clarity it provided at Essex Crane, along with the waiver of the default under the Coast Crane Credit Facility were important steps toward moving forward. We appreciate the patience of our shareholders, customers and employees and are eager to focus all of our efforts on creating

shareholder value."

Maxim now has 2,500 cranes has also opened two other new locations, thus adding five new branches to its 46 location network in Alabaster, Alabama; Kansas City, Kansas; Arcola, Texas; Tampa, Florida and the Seattle, Washington.

Chief operating officer Frank Bardono said: "We are continuously improving our fleet mix, geographic coverage and team to meet the growing demands of our customers. The recent addition of AmQuip, Crane Rental Corp. and now the former Essex core fleet provides an unprecedented geographic footprint, one-stop-shop capabilities, and the best talent available in the industry."

New 10/12 tonne Comansas

Tower crane manufacturer Comansa has announced the CM1600 series of four flat-top tower cranes with capacities of 10 and 12 tonnes. The new cranes - all with 65 metre jibs - will all be built at the Hangzhou factory in China and include the 10 and 12 tonne 16CM185 and 16CM185 with 1,800kg jib tip capacity, or 1,980kg with the PowerLift option.

The 10 and 12 tonne 16CM220 have a 2,150kg jib tip capacity, increasing to 2,360kg with PowerLift. All four are now ready for launch with two further models set to be introduced - the 10 and 12 tonne 16CM260 with 70 metre

jibs and similar tip capacity as the 16CM220. The new models fill the gap between the six to eight tonne Comansa CM1100 Series and the CM2100 Series with lift capacities up to 25 tonnes.



Comansa has announced the CM1600 series of four flat-top tower cranes



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The Chinese-built Potain MCR 295s will all offer 60 metre jibs



Potain luffers from China

Potain will launch new Chinese versions of its MCR 295 luffing jib tower crane range for Asia-Pacific, Middle East, Africa and South America at Bauma China in November.

The 25 tonne Potain MCR 295 H25 will be the largest luffing jib crane built at the Zhangjiagang facility and will be available in three versions with capacities of 16, 20 and 25 tonnes. All three will have a maximum jib length of 60 metres and feature a choice of winches with Potain's variable frequency drive technology.

Hiab extends warranty

Hiab is to provide a standard two year warranty on all its loader crane models delivered from the start of October.

They will also have a full five year warranty on all structural elements. Hiab senior vice president Joakim Andersson said: "We want to show our customers that when investing in a Hiab loader crane they will always get the best possible performance and support."

Ardent orders big with JCB

The UK's largest telehandler rental company Ardent has placed a £40 million order for 700 JCB telehandlers and rough terrain forklift trucks long with some other JCB machines. The deal includes a large number of the 20 metre/four tonne 540-200 telehandlers, while the rough terrain forklifts are aimed at Ardent's events division.

Ardent commercial director Tom Gleeson said: "Ardent Hire Solutions is increasing its share of the UK hire market and we intend building on that position by investing in the best equipment. Our purchase of JCB machines is our largest investment so far this year."



Ormig's new battery electric pick & carry crane - the 60 tonne 55/60iE

Ormig ships new electric crane

Italian crane manufacturer Ormig has started shipping its new battery electric pick & carry crane - the 55/60iE - seen as a prototype at Bauma. The 60 tonne crane, has an overall height of 2.35 metres, an overall width of 2.35 metres and weighs 24 tonnes without counterweight which, says Ormig, allows it to be transported throughout Europe without special permits. Maximum lift height is 13.5 metres and maximum lifting radius 8.5 metres.

New glass network

A new glass installation equipment network - Cranion - has been formed with 14 founding members, 12 in Europe - of which seven are based in Germany - and two in North America. The network based in Hassloch, Germany, includes companies that can supply cranes and equipment for the vacuum and glass handling sector.

German member companies include Nordkran, Autokrandidienst Jaromin, Kawelke Kranverleih, Minikran Klaus, Pfalzlift, UHW Consulting and Frankenlift and are joined by MY Lift in Sweden and Norway, Hocap in the Netherlands, KurKo Lifting Services in Finland, Fascan in the USA and GLC Glass Lifting in Canada. There are plans to expand the network throughout Europe.

(L-R) Ulrich Wohlgemuth of UHW Consulting, David Smith of Global Lift Group, and Carsten Bielefeld of Nordkran.



Teupen books largest UK order

German spider lift manufacturer Teupen has taken its largest UK order ever - a package of more than 20 units for Higher Access, now a division of Vp. The latest order includes the 21 metre Leo 21GT and 24 metre Leo 24GT as well as the new straight boom 'T-Series' including the 31 metre Leo 31T and 35 metre Leo35T.

Higher Access will also become the first rental company worldwide to take delivery of the new 42 metre Puma 42GTX taking two units this year and further units in 2017 and 2018.

Lucy Reynolds of Higher Access said: "Our philosophy at Higher Access has always been to supply premium equipment. This significant order, with others to follow, shows the faith we have in Teupen UK to support us, and endorses the progress made with the latest generation of their tracked models. Being part of Vp has allowed us to develop this longer-term investment strategy."



Higher Access will take two Teupen Puma 42GTX this year

New Movex pick-up

Spanish vehicle mounted platform manufacturer Talleres Velilla has launched a new 13 metre pick-up mounted platform, the Movex ATL14 featuring a short single riser and two section telescopic boom.

Working height is 13.2 metres, outreach 6.3 metres and platform capacity 225kg with a two-man fibre glass basket/bucket. The first unit is mounted onto a Ford Ranger and equipped with a flat bed and storage chests and four A-frame outriggers. The weight is said to be low enough for a decent payload.



The Movex ATL14 on a Ford Ranger offers 13.2m working height

72 Dinglis for GT

UK rental company GTAccess has taken delivery of 72 new Dingli slab electric scissor lifts. The first major order for the manufacturer in the UK includes the ultra-compact 13ft DL0607 micro scissor lift with direct electric drive, indoor/outdoor ratings, 240kg platform capacity, roll out extension and an overall weight of just 880kg.

The other model in the order is the 45ft, 1.2 metre wide DL1612 narrow aisle scissor lift, with direct electric drive, roll-out deck, 200kg platform capacity and an overall weight just under 3.2 tonnes.

Both models feature automatic pothole protection and are equipped with GT's 'GTA Secure' option which allows customers to restrict usage of the machine to their approved operators, limit the hours of use, generate reports and includes live tracking.



Andy Northwood of Dingli (L) hands over the first units to Jonathan Till of GT Access

New UK depot for Rivertek

Rivertek Services, the European Kato distributor opened its UK facility near Cannock, Staffordshire with an open day earlier this month. The Irish-based company showed a full range of Kato city-type All Terrains including a Kato CR-200Ri sold to crane rental company Dewsbury & Proud.

Rivertek managing director Colin Cleary said: "We are happy to relaunch a well-known brand in the UK and give crane owners another option when buying new cranes with our dedicated sales and support centre."



Rivertek operations manager Ivan Bolster with a Kato CR-200Ri

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Positive first half for Vp

UK rental group Vp - owner of UK Forks, Higher Access and Hire Station - says it has maintained its positive start to its fiscal year with good progress made in the majority of its markets. The UK division has 'enjoyed healthy trading within the construction and house building sectors, supported by solid demand from the infrastructure markets, and is delivering good year on year growth'. The International division, TR Group acquired in April, is said to be integrating well within the overall group and trading in line with expectations.



Upbeat sales forecasts from JLG

Oshkosh has updated its full year estimates and is more optimistic about JLG's sales performance expecting revenues to be at the higher end of its previous expectations. Earnings will be impacted with a \$27 million restructuring charge to outsource its aftermarket parts distribution centre and logistics operations in both the USA and Europe. It is also expecting to have a slower year in 2017.



Snorkel up 25%

According to Tanfield's half year results, Snorkel revenues increased 25 percent in the first half of the year, to around \$70 million. No further details were included, given that Tanfield is now a minority shareholder in Snorkel. We do know from Snorkel itself that while it continues to lose money it is getting close to reaching the break-even point.

As to Tanfield it booked a pre-tax loss of £117,000, almost half the loss for the same period last year. However given the write-off of its investment in SEV the company's total assets fell around £4 million to £36 million.



Ashtead's rise continues

Ashtead, owner of Sunbelt Rentals in North America and A-Plant in the UK, has reported a strong first quarter with total revenues of £707.1 million, 14.5 percent up on last year, while pre-tax profits increased by precisely the same percentage to £177.9 million. In the USA Sunbelt revenues improved to \$853.1 million, almost four percent higher than in the same period last year. Operating profits increased just over four percent to \$268.9 million.



Sales rise at Scot JCB

Scottish equipment distributor, Scot JCB's total revenues increased seven percent to £125 million for 2015 which reflected growth in market share and the upturn in the economy during the year. Pre-tax profits slipped five percent to £3.8 million due to "pressure on margins in a tough competitive climate and higher interest costs."



Strong sales rise at Haulotte

Haulotte has reported a 16 percent jump in half year sales and service revenues but saw a steep fall in profits. Total revenues for the first six months were up to €239.8 million, made up of an 18 percent jump in new machine sales to €203.4 million, rental revenues up two percent to €12.7 million while services increased eight percent to €23.7 million.

Operating profit for the period dropped 19 percent to €14.5 million with net profit plunging 42 percent to €9.9 million. The company expects to end the year with a five percent increase in revenues, the lower numbers due to comparison with a particularly strong fourth quarter in 2015. It does however expect its margins to improve over the rest of the year.



MacGregor acquires in Dundee

The MacGregor division of Cargotec has acquired a 51 percent stake in UK-based Flintstone Technology, a small company specialising in advanced technology and products within the mooring and fluid handling industries.



Tat Hong acquisition off

Tat Hong has advised that the take-over approach that received back in mid March has been dropped. It said that the counterparty would not be proceeding with its assessment of the potential transaction at this stage, in view of the current economic conditions impacting its own business. As a result all discussions between the two have ceased.



Manitex offloads Liftking

Manitex International has sold its Liftking Rough Terrain fork truck subsidiary to Mi-Jack Products for \$14 million. Illinois based Mi-Jack produces rubber tyres and rail mounted gantry and industrial cranes. The transaction, will generate net cash proceeds of \$13.3 million for Manitex, which the Company will use to pay down its North American bank debt. Manitex acquired the business in November 2006 for \$7.1 million. Last December the company sold its Load King trailer division to Utility One Source, for \$6.5 million in cash.



New owners for Goscor

Imperial Holdings - sold its share earlier this year in South African sales and rental company Goscor, The deal, completed earlier this year saw the Goscor group's management team acquire the business, supported by two of its minority shareholders - private equity firms Khulasande Capital Partnership and Unispan Holdings - for R1.03 billion (\$75 million) including the discharge of shareholder loans of R730 million (53 million). With the new shareholders all on board now, the pace of expansion is expected to increase.



For the full reports on all these stories check out Vertical.net

Senior management changes at Spierings

Leo Spierings has regained 100 percent ownership of the Dutch self-erecting mobile crane manufacturer that bears his name. Two new directors - Ivo Kolman and Koos Spierings - have also been appointed. Spierings Holdings ran into difficulties in 2010 when part of the group was placed into administration. However the company quickly set out on a successful recovery plan, which this latest move completes.

Spierings, 62, will now focus his efforts on the technical development and innovation of the company's mobile tower cranes. Kolman, 45, will concentrate on the day to day general management. He joins from Groeneveld ICT Solutions where he was managing director for almost four years. Koos Spierings, 33, Leo Spierings' nephew will join the board as commercial director, responsible for all sales and marketing. For the past few years he has been managing sales in the UK and Benelux regions reshaping the overall commercial activities of the company.



(L-R) Ivo Kolman, Leo Spierings and Koos Spierings



The crane working with 130 metres of boom and 4,000 tonnes of counterweight

ALE 5,000 tonner completes first lifts

ALE's 5,000 tonne capacity AL.SK350 crane has completed its inaugural lifts in Brazil, where it is lifting and installing 40 modules - weighing up to 3,000 tonnes - onto a P-74 Floating Production, Storage and Offloading (FPSO) vessel in the south of the country.

The AL.SK350 was designed and commissioned for the project and claims to be the only crane capable of installing the modules complete and without additional relocation of the ship's hull, saving considerable construction time and money. The heaviest lift, will be the heaviest commercial load ever lifted by a single land based mobile crane.

The AL.SK350 is rigged with 4,000 tonnes of counterweight at a 49 metre ballast radius, with a 130 metre twin leg A-frame boom configuration with an 18 metre wide base. It is equipped with a 4,000 tonne main winch and 600 tonne high speed winch system. The AL.SK350's sister crane, the SK190, will be arriving in London in November for a series of heavy lifts at Earls Court.

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- **Christophe Simoncelli** has been appointed vice president **Potain** tower crane sales Asia and Middle East.



Christophe Simoncelli

- **Palfinger Marine** has won a contract for 66, 5.6 tonne PSM 400 cranes for Merkur offshore wind.

- UK rental company **Leggat Plant** has taken delivery of two 40t **Terex AC 40/2L** All Terrain cranes.

- **David Semple** has been appointed senior vice president, **Grove** mobile cranes Asia and Middle East.



David Semple

- Italian rental company **Cofiloc** has taken delivery of 60 **Haulotte** scissor and boom lifts.

- Activist investor **Richard McGuire** of **Mercato Capital** has taken a five percent stake in **Terex**.

- Austrian renovation contractor **Valent** has taken delivery of a 23 metre **Teupen Leo 23T** spider lift.

- UK rental company **Elev8 Access Platforms** has taken two 72m **Ruthmann T720** truck mounted platforms.



Jan Keizer

- **Eugène Derksen** is stepping down as chief executive of **Altrex** he is replaced by **Jan Keizer**.

- German rental company **Biberger** has taken delivery of two 20 metre **GSR** truck mounted platforms.

- Luxembourg-based **C.RO Ports** has ordered 34 **Kalmar DRG450 Gloria** reach stackers.

- **PB** has opened a new office in Spain with ex-sales manager **Andrea Dewald**.



Andrea Dewald

- Slovakian rental company **Vertical Solutions** has taken delivery of a **CMC S25** spider lift.

- UK rental company **LTS Powered Access** has taken delivery of 15 **Snorkel** slab electric scissor lifts.

- UK rental company **Wilson Access** has taken delivery of a new 57m **Palfinger P570** truck mounted lift.

- **Steve Foster Crane Hire** of the UK has added a new **Maeda MC405CRM** to its fleet.

- UK rental company **Extreme Powered Platforms** has taken six new **JLG 3614-RS** telehandlers.

- Italian aerial lift manufacturer **Airo** has sold its first 106ft **T34 JRTD** boom.



Tony Deatherage

- **Xtreme Manufacturing/Snorkel** has appointed **Tony Deatherage** as service manager for the Americas.

- **Enerpac** has appointed **Pooler-LMT** as UK agent for gantries, SPMTs and strand jacks.

- **Atlas** has appointed **Irving Equipment** as its exclusive USA crane importer.

- **Genie** hosted the **Access Alliance** and **Access Link** for their third quarter meetings.

- Dutch rental company **Boels** has ordered 30 **Easy Lift** spider lifts.

- **Terex** has appointed **Frank Schröder** and **Suresh**



Frank Schröder



Suresh Natarajan

- **Natarajan** as directors of product management.

- South Africa's **Goscor Access** has ordered 30 **Genie** booms and scissors including the new **SX135XC**.

- **Deutz** has appointed **Frank Hiller** as chairman, succeeding **Helmut Leube**, who is retiring.



Frank Hiller

- UK rental company **Extreme Powered Platforms** has opened a new location in Coventry.

- Panamanian rental company **Corpinsa** has taken a fourth **Potain MCR 160** luffing tower crane.

- **Sims Crane & Equipment** of Florida has appointed **David Wessin** as South Florida safety director.



David Wessin

- Russian contractor **Akvilon-Invest** has taken delivery of two **Raimondi** flat top **MRT111** tower cranes.

- Indonesia's **PT Freeport Indonesia** has taken delivery of three **Grove Rough Terrain** cranes.

- Swiss rental company **Fanger Kran** has taken a 750t **Liebherr LR 1750/2** crawler crane.

- **Genie** has appointed **Lee Edwards** as southern territory sales and dealer manager in the UK.



Lee Edwards

- German rental company **PFK Group** has taken delivery of three 50ft **PB S171-12E** scissor lifts.

- **Sims Crane & Equipment rental** has opened a new location in Titusville, on Florida's east coast.

- German rental company **BT Skylift Zeilinga** has taken delivery of two new **TCA Falcon** spider lifts.

- UK **Genie** dealer **Workplatform** has moved to a new larger facility in Castle Donington.

- **Asiagroup Leasing** has taken delivery of the first 250 tonne **Grove GMK5250L** to arrive in Asia.



Jason Woods

- **Jason Woods** the **IPAF** Middle East representative, has added India to his region.

- **Omme Lift Germany** has opened a second customer support location to cover the South.

- Indonesian contractor **GTA** has ordered a second 1,350t **Liebherr LR 11350** crawler crane with **PowerBoom**.

- Irish rental company **Davy's Lawnmower & Tool Hire Centre** has purchased 13 new 19ft **JLG 6RS** scissor lifts.



Alex Vasilionka

- UK-based **IPS** has promoted **Alex Vasilionka** to its parts sales team.

- Load measurement manufacturer **Straightpoint** has appointed three new distributors in the USA.

- German rental company **Dornseiff** has taken delivery of a 250t **Grove GMK 5250L** All Terrain crane.

- British port operator **ABP** has purchased two **Terex Gottwald G HMK 2204** mobile harbour cranes.

- **ATN** has appointed **Tony Hobbs** to the new role of UK technical manager.



Tony Hobbs

- **Ruthmann** has launched a new 25m 3.5 tonne mounted work platforms.

- UK-based **John Sutch cranes** has purchased three new **Tadano All Terrain** cranes.

- French crane rental company **S.E. Leverage** has taken delivery of a 1,200t **Liebherr LTM 11200-9.1**.

- UK rental company **Quick Reach** has taken 13 new 15ft **Genie GR-15** Runabouts.

- German access rental company **Wemo-Tec** has taken delivery of a **Ruthmann TB 270+** truck mounted lift.

- UK safety net association **FASET** has developed a guidance document for over-netting.

- UK-based rental company **Advanced Access** has taken 30 **Skyjack** electric scissor lifts.

- **TVH** has reached agreement with **F-TEC** to provide technical and training courses in the UK.

- The first 130 tonne **Euro4 Tadano ATF 130G-5** in the UK has been delivered to **Steve Foster Cranes**.

- **Tadano** has appointed **Heavy Iron Cranes** as distributor in North & South Carolina and parts of Georgia.

- UK rental company **Star Platforms** has appointed **Giuseppe 'Pep' Ventrella** as service manager.

- Austrian heavy lift company **Felbermayr** has opened a new site in Sulzemoos, Germany.



Jamie Graham

- **Liebherr USA** has appointed **Jim Strobush** as product manager, crawler cranes.

- **Xtreme Manufacturing/Snorkel** have appointed **Jamie Graham** as vice president of product support.

- **Skyjack** has worked with design students of **Humber College School of Applied Technology**.

- Philippine contractor **C.M. Pancho** has taken delivery of the first **Kobelco CKS900** in the country.

- **Klubb** has recruited ex **Comilev** engineers **Benoît Ribeiro** and **Jean-Claude Sarraute**.

- Sweden's **Skårs Gräv & Byggservice** has taken delivery of a **Spierings SK2400-R** tracked tower crane.

- **Wacker Neuson** has appointed **Wilfried Trepels** as chief financial officer.

- Turkish **Technic** has taken delivery of two more 128ft **Haulotte HA41RTJ Pro** articulated boom lifts.

- Japanese rental company **Fuji Kenki Lease** has taken delivery of a **Barin AB1400** under bridge inspection platform.

- Australian rental company **Alfasi Equipment Hire** has taken delivery of seven **Holland Lift HL-220 E12** scissor lifts.

- **IPAF** has appointed **Harald Fries** and **Rupert Douglas-Jones** as technical officers.



Harald Fries



Rupert Douglas-Jones

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