

Liebherr confirms Rough Terrains



Liebherr will launch two Rough Terrain cranes at Conexpo in March, 20 years after it pulled out of the market. The first models in a new LRT line-up will be the 90 tonne LRT 1090-2.1 with a full power 47 metre boom and the 100 tonne LRT 1100-2.1 with a 50 metre Telematik pinned boom.

Liebherr says that the principle behind its new range will be 'simple and safe' and competitively priced, with classic Cummins engines, Dana powershift transmissions and rear oscillating axle, but also feature the Variobase outrigger system with auto level, Liccon control and load limiter system, standard auxiliary hoist and boom nose. A 10.5 to 19 metre bi-fold swingaway with 40 degrees of offset will be optional. All units are designed as global machines meeting all the latest standards. Production will be in Ehingen, Germany, beginning the second half of next year.

For more information on how the new Liebherr RTs stack up see page 17

New 300t Terex crawler



Terex will launch a new 300 tonne LC 300 lattice boom crawler crane along with a North American version - the LC 330 - at Conexpo in March. The new model - built at the Terex plant in Jinan, China - will feature a maximum boom length of 84 metres and a luffing jib up to 72 metres. The full jib can be added to up to 60 metres of main boom to achieve the maximum system length of 132 metres.

The crane also features a new counterweight tray design which consists in two stacks of slabs on each side of the superstructure, one behind the other, in order to reduce counterweight stack height and lower the crane's centre of gravity. The cab is said to be more than wide enough for two operators and features two operating screens - one displaying engine, winches and crane settings while the other shows the IC-1 Load Moment Indicator.

Dingli Magni booms

Dingli will launch its new eight model 'Italian' boom range at Bauma China in Shanghai. The new machines are designed and built by telehandler specialist Magni at its plant in Italy - which now includes the Dingli Europe R&D Centre. The eight model family has a high proportion of commonality - with four 'BA' articulated and four 'BT' telescopic booms with working heights of 16, 20, 24 and 28 metres.



The lifts have a quite different look to most other machines on the market, with clean super-slim superstructure frames and low slung counterweights - the result of all the running gear, including the engine - a fuel efficient, emissions friendly Deutz Tier 4 Final diesel - located in the chassis.

The two largest telescopes - the 73ft BT24RT and 86ft BT28RT - use a short riser, three section main boom and two section telescopic jib with 130 degrees of articulation.

In terms of lift mechanism they adopt the same concept as the Manitou 260TJ and 280TJ and like the Manitou's use off-road axles, rather than hub mounted hydraulic motors, perhaps no surprise given Riccardo Magni's telehandler background. This also means that they are slightly short on outreach at 21.8 metres - compared to the 23 metres on the Skyjack, JLG and Genie. The low centre of gravity does allow a narrower

overall width at 2.3 metres for transport, while the overall weight of 15.2 tonnes on the BT28RT is comparable with some articulated booms. Platform capacity is 350kg unrestricted on the 24m and 250kg on the 28m with a 350kg restricted capacity.

Many regular telescopes currently only offer 230kg, although this is likely to change in January with Genie launching its XC models with 350kg and 454kg and JLG also considering dual capacities which Skyjack and Manitou already offer.

The 86ft BA28RT employs a telescopic two section riser, two section telescopic boom and two section telescopic articulating jib. All units comply with the latest versions of EN280, ANSI and ISO standards.



Youngman warning

Youngman has issued an urgent warning relating to its Boss X series of scissor lifts manufactured prior to 2012, following a recent incident on a BoSS X3 that had NOT been retrofitted with the recall notice that went out in 2013.



Dean regains Ascendant Access

Steve Dean has acquired Redwood Engineering, the owner of UK-based aerial lift manufacturer Ascendant Access from the Facelift group. He founded Ascendant in 2003. Ascendant manufactures a range of truck and van mounted access platforms under the Ascendant brand in Gateshead, Tyne & Wear.





The new Link Belt TCC-2500

Link Belt 227 tonne tele crawler

Link Belt is to launch its largest telescopic crawler crane so far - the 227 tonne TCC-2500 - at Conexpo next March. The TCC-2500 will feature a seven section, 67.9 metre pinned main boom, which can be extended with a three piece - 3.6, 12.1, and 20.4 metre - bi-fold extension with up to 45 degrees of offset. Two 7.62 metre inserts can be added for a maximum tip height of 105.5 metres.

Power for the new crane comes from a Tier 4 Final Cummins, while the matching main and auxiliary winches feature extra-wide drums allowing it to handle maximum line pull through the fourth layer of rope. The rear mounted auxiliary winch can also be quickly removed to reduce transport weight.

The TCC-2500 can self-unload and install its own tracks and counterweight thanks to its standard jacking system with wireless remote controls. The working track width is 6.21 metres, enabling the crane to pick & carry its entire load chart, load charts are available for slopes of one, two, three and four degrees. The operator's cab tilts up to 20 degrees and features a new 10 inch colour touch screen crane interface incorporating the rated capacity limiter, telematics system, ground bearing calculator and engine data. The display can be used with gloves and seen in direct sunlight. Operator visibility is helped by rear-view, blind-side, swing-view and two individual winch-view cameras. The lead customer is ALL Erection & Crane Rental which has ordered six units for delivery in 2017 and early 2018.

The new 10.5m Movex, TL100WO



New Movex truck mount

Spanish vehicle mounted lift manufacturer Movex has launched a new 10.5 metre truck mounted platform, the TL100WO. The new machine features a two-section telescopic boom with pedestal mounted platform, offering 5.5 metres of outreach. Aimed at the street light maintenance market, the unit is mounted on a short wheelbase 3.5 tonne chassis and features a one-man fibreglass platform/bucket with a maximum capacity of 120kg. The unit has 450 degrees of slew and does not require outriggers.



Hewden debt restructuring

UK crane, access and telehandler rental company Hewden is looking to re-finance around £190 million of debt which matures over the next few months. The company has been working with restructuring experts at Deloitte to either refinance the business or sell it. It was acquired by private equity firm Sun European from Finning in 2010 for £110 million.

The most recent accounts on file, to the end of 2014, indicate revenues of £105.9 million with a pre-tax loss of £16.6 million. Since then the business has improved, but it has not yet managed to restructure its loans.

Active Rentals acquired

Euro Mechanical Handling (EMH) has acquired Scottish rental company Active Rentals from current owner Andrew McCusker. Both companies are based in Bellshill near Glasgow and will share a new facility. Leigh Baker, currently access sales director at Active Access will take over the day to day running of the business and manage the transition to the new owner.

First Chinese luffer from Comansa

Comansa's Chinese manufacturing operation Comansa CM is launching its first ever luffing jib tower crane at Bauma China.

The company said that it will not be a warmed-over LCL model transferred from the Spanish business, but rather an all-new range of luffing-jib tower cranes which it is dubbing the CML Series. So far the Chinese business - established as a joint venture Comansa Jie in 2006 - has focused exclusively on flat-top tower cranes. Comansa took control of the company last April and this is the first all-new product since then.

Comansa CM's first luffing jib tower crane



Filipov back at Terex Cranes

Terex has re-appointed Steve Filipov as president of Terex Cranes, replacing Ken Lousberg who is leaving the company after just over a year in the job.

Filipov will also retain his current duties as president of Terex Material Handling and Port Solutions, until that business is transferred to Konecranes at the end of the year. See page 49 for Mark Darwin's interview.



Steve Filipov



IHI has built small to mid size crawler cranes for Terex since 1999



Kato acquires IHI

Japanese crane manufacturer Kato has agreed the acquisition of the entire equity of IHI Construction Machinery. The deal which includes IHI crawler cranes and mini excavators is expected to complete at the end of November.

The move, part the IHI group's restructuring plans, also fits with Kato's plans to expand its crane product range and geographic coverage. Kato has recently made a comeback in the UK and Ireland with its city type All Terrain cranes and now plans to extend this across other European markets as new product developments allow.

IHI Construction Machinery was established in 1952 and has manufactured and sold a wide range of mini excavators, cranes, crawler carriers and other construction machinery for sale in both Japan and overseas. Since 1999 it has had an OEM supply agreement to supply Terex branded crawler cranes, initially for the North American market where the relationship has been very successful for many years. A letter from Terex to its North American customers confirmed that its arrangements with IHI will remain in place under Kato ownership.

Flagship Scottish depot

The UK's largest platform rental company Nationwide Platforms has officially opened its new flagship depot in Bellshill, Scotland. The new location is almost three times the size of its previous facility and aimed at setting the benchmark for future branches.



The new Nationwide premises in Bellshill, Glasgow

Located on the Righead Industrial Estate just outside of Glasgow, the 2,700 square metre facility - which includes a four bay workshop and fabrication bays - will be the base for a fleet of 450 platforms. The new depot is one of four locations in Scotland and also features a state-of-the-art training facility.



The workshops

Manitowoc complaint against Sany upheld

The U.S. Court of Appeals has ruled in favour of Manitowoc in its patent infringement and trade secrets misappropriation lawsuit against Sany Heavy Industries and Sany America, affirming the final determination and cease and desist order, issued against Sany by the US International Trade Commission.

The commission determined that at least one Sany crane infringed one of Manitowoc's patents and that six Manitowoc trade secrets were misappropriated. As a result it issued a limited exclusion order that prohibits importation into the U.S. of Sany cranes that infringe the patents or benefit from the theft of trade secrets.

500th Kobelco for Sin Heng

Singapore-based Sin Heng Heavy Machinery has taken delivery of its 500th Kobelco crawler crane since it was appointed as a Kobelco crawler crane distributor in 2010, in the six years since it has proven to be one of the best partners in the Kobelco network. The 500th unit was handed over at a special ceremony held at the Kobelco plant in Okubo, Japan.



The Sin Heng hand over scene at the Kobelco plant in Okubo, Japan.

Big platforms for AFI

AFI has taken delivery of 12 large platforms - six booms and six scissor lifts - from JLG and Holland Lift, in a deal worth more than £2 million.

The JLG boom order includes two, 125ft 1250 AJP's, two 135ft 1350 SJP's and two 150ft 1500SJs. The six new scissor lifts include three, 53ft JLG 530LRT and three Holland Lifts, including two 65ft HL220s and one 83ft HL275.

New Isoli pick-up lift

Italian truck mounted lift and recovery vehicle manufacturer Isoli has started production of the new 13.3 metre MPT 140 4x4 pick up mounted aerial work platform, which joins the existing nine metre telescopic PT 90 pick-up mount.

The new platform can be installed on a range of vehicles from 3.5 tonnes and up, leaving plenty of spare payload for cargo and tools etc. This is partly due to the light weight structure made possible by the use of high yield SSAB steel, used in the simple single riser lift mechanism topped by a two section telescopic boom.

Features include simultaneous multi-function controls a simple, functional design, 7.2 metres of outreach, with a variable overload system that is tied into the vehicle, and outrigger set up, 230kg maximum platform capacity, 180 degrees of platform rotation, auto levelling and an anti-collision device to prevent the accidental contact of boom and chassis cab.



The new Isoli MPT 140 4x4



The new Versalift VDT170-F for SparkX

First 17m Versalift in UK

Versalift UK has delivered the country's first 17.1 metre VDT170-F van mounted platform to SparkX Electrical. The VDT170-F has a two section boom mounted on a compact, medium wheel base, five tonne 4x4 Mercedes Sprinter van.

It has nine metres of outreach with 200 degrees of jib articulation and full hydraulic controls. The platform has a 'Home Function' that returns to the stowed position at the push of a button. SparkX provides electrical and lighting installation services predominantly for local authorities and highways contractors.

New CEO for ARA

The American Rental Association (ARA) has appointed Tony Conant as chief executive, succeeding Christine Wehrman who is retiring after 16 years with the association. Conant will become the fourth chief executive since the ARA was founded in 1955 and joins after two and a half years as chief operating officer at the Institute for Supply Management in Phoenix.



Tony Conant

New convenience products from Nationwide

The UK's rental company Nationwide Platforms launched three new safety related products at its Working at Height Best Practice Forum.

The products - all developed by sister company BlueSky - include SkyScreen a lightweight mesh basket protection, SkyTel a material handling attachment designed for safer and more efficient handling of mobile telecom antennas and SkySiren PCS (Pre-Crush Sensing) for use on scissor lifts, which uses ultrasonic technology and traffic light warning system to detect and alert operators of potential entrapment hazards. It also includes the SkySiren pressure sensor switch to provide secondary protection against entrapment.



SkyTel is a material handling attachment designed for safer and more efficient handling of mobile telecom antennas

1,200 JCBs for A-Plant

A-Plant - Ashtead's UK rental operation - has ordered 1,200 JCB telehandlers and other equipment, in a deal worth £35 million.

The order, placed through regional dealer Greenshields JCB, is the largest equipment order it is placing this year and follows A-Plant's purchase last year of 1,500 JCBs in a deal worth £50 million.

A-Plant has now taken more than 11,000 JCB machines since purchasing its first unit more than 25 years ago.



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Ruthmann unveils new product launches

Last month Ruthmann unveiled three new models at an open day in Hamburg, including the record-breaking 29 metre TB290 on a 3.5 tonne chassis. Other models included the 65 metre T650 HF and 75 metre T 750 HF which were subject to a 'pre-announcement' at the start of Bauma in April.

The TB290 - an upgraded 27 metre TB 270+ - has a working height of 28.8 metres, but only with 100kg platform capacity. The unit has been designed for a 3.5 tonne Mercedes Sprinter Euro 6 chassis although it will also be offered on 6.5 and 7.5 tonne chassis giving for more payload and performance.

Improvements in the fabrication design and the use of higher yield fine grain steels has reduced weight, compared to the 270+. The extra height is a result of an increase in the maximum boom elevation by three degrees -



The new 29 metre TB 290



The 75m Ruthmann T 750 HF



The 65m T 650 HF

taking it close to vertical - along with a little more telescope from each of the four inner boom sections. Maximum platform capacity remains at 230kg with an outreach of 9.8 metres over the side or 13 metres over the rear quadrant. Maximum outreach is 16.2 metres with 100kg over the rear or 13 metres over the side. The machine can set-up on slopes of up to five degrees while overall length is 6.95 metres, with a height of 3.02 metres.

The four axle T 750 has a five section main boom, topped by a long three section jib/top boom and short articulated end jib. The unit has a maximum platform capacity of 600kg, which it can take to a height of around 70 metres. Capacity at full height is 320kg. Maximum outreach is 41 metres and an impressive 14 metres of below ground reach is possible thanks to its three-section jib.

The T 650 HF has the same boom and jib configuration, but has up to 43 metres of outreach with 100kg. The 600kg maximum platform capacity is available up to a working height of around 60 metres. Ruthmann also announced that the 25 metre TB 250 model will not be physically ready until spring 2017.

Versalift France makes a big impact

At the recent JDL event in Marseille, Versalift sent a very clear message to French van mounted lift buyers with a large stand, plenty of equipment and its new Versalift France team which includes Laurent Cuyolla as operations manager and Eric Azzopardi as service manager, both of whom were previously employed by the French access platform manufacturer Comilev that went into administration earlier this year. Laurent Larbi is regional sales manager for the southeast while Odile Jiori handles the internal sales and administration functions.

Versalift was blindsided at the start of the year when Julien Bourealis - owner of its French distributor Time France - announced the launch of a competitive product line under the Klubb banner. The two formally ended all contractual ties in April and Versalift has since gone into



The Versalift France service and repair base in Angers



The new Versalift France team (L to R) Odile Jiori, Laurent Cuyolla, Eric Azzopardi and Laurent Larbi

overdrive to protect its market leading position and support its machine population of more than 6,000 units. The new company has opened a headquarters and production plant in Morlaàs, southern France, and a national service and repair facility in Angers and recruited a network of mobile service technicians.



The Versalift France production facility

Lion Trackhire and Eve go Live

The UK division of Ashtead - A-Plant - has finalised the £38 million acquisition of Lion Trackhire and will merge the business with Eve, which it bought in 2013.

From the start of January the company will be rebranded Live - a combination of two letters from each company name. Dale Robinson, who left Eve to found and run TPA then Lion will manage the business which has a combined total of 90,000 panels and 400 staff.



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Nine month revenues at **H&E Equipment** fell four percent to \$733.8 million due to lower sales of both new and used equipment. Pre-tax profits slipped almost 24 percent to \$42.2 million.



Half year revenues at **Tat Hong** were 18 percent lower at \$226.6 million, with crane rental down 26 percent to \$71.6 million and tower crane rental up eight percent at \$50 million. Last year's pre-tax profit of \$12.8 million converted to a loss this year of \$7.3 million.



Nine month revenues at **Alimak** were flat at SK 1.45 billion (\$161 million). Pre-tax profits improved nine percent to (\$23 million). The third quarter was more positive with higher revenues, order intake and a sharp rise in pre-tax profits.

Nine months sales at **Wacker Neuson** were just over €1 billion, with compact equipment including telehandlers up three percent to €520 million. Pre-tax profits fell 15 percent to €65 million. Third quarter, revenues improved slightly to €315.7 million, thanks to higher European sales, pre-tax profits soared 27 percent to €177 million.



Nine months sales at **Manitou** increased six percent to €1.01 billion, thanks to telehandlers and access platforms and a strong recovery in Southern Europe including France. Third quarter revenues were 18 percent higher at €323 million.

United Rentals reported nine month revenues of \$4.24 billion, with pre-tax profits marginally lower at \$667 million, thanks to substantially lower interest costs.



Zoomlion saw nine month revenues fall 15 percent to RMB 9 billion (\$1.33 billion) with unsold crane inventories limiting new production. Pre-tax losses increased threefold to RMB 969 million (\$144 million) due to the lower revenues, restructuring costs and other changes.

Haulotte posted nine month revenues 11 percent higher at €343.4 million, the best result since 2008. New machine sales were 12 percent higher at €288.3.



Hiab revenues in the first nine months improved 15 percent to €779 million. Operating profit was more than 55 percent higher at €106 million. Third



quarter revenues were nine percent higher at €250 million and operating profit up 33 percent to €32.9 million.

Ramirent revenues increased 4.2 percent in the first nine months to €484.7 million, but pre-tax profits plummeted 65 percent to €11.9 million due to third quarter write offs. Third quarter revenues were 2.5 percent higher at €169.2 million, with a pre-tax loss of €2.3 million compared to a profit last year of €17.7 million.

Skyjack achieved nine month revenues of \$721.7 million, up 1.5 percent on the same period last year. Operating profits fell 11 percent to \$135.9 million. Third quarter revenues increased 8.5 percent to \$228.1 million while operating profits were 7.6 percent higher at \$39.7 million.



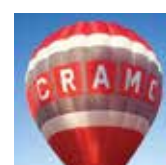
Nine month revenues at **Manitowoc** were 7.5 percent lower at \$1.23 billion, while pre-tax losses increased from \$76.6 million last year to \$229.7 million this year. Third quarter revenues dropped more than 20 percent to \$349.8 million, with a pre-tax loss of \$133.5 million.

JLG saw full year revenues decline 11 percent to \$3.01 billion, while operating income declined 35 percent to \$263.4 million. In the fourth quarter revenues edged up to \$775.8 million, with aerial lift sales up 10 percent to \$411 million, offset by a 23 percent lower telehandler sales at \$180.8 million. Operating profits dropped 20 percent to \$45.2 million after \$26.9 million of write downs.



Nine month revenues at **Genie** were 11 percent lower at \$1.599 billion, while operating profits plummeted more than 30 percent to \$159.2 million. Third quarter, revenues fell more than 16 percent to \$484.4 million, with operating profits dropping 38 percent to \$48.6 million. The backlog was 16 percent lower at \$253 million.

Terex Crane revenues dropped 18 percent to \$947.5 in the first nine months, with a pre-tax loss of \$41.5 million. Third quarter sales fell 25 percent to \$282.8 million with an operating loss of \$12.1 million, compared to a profit \$12.1 million last year. The backlog was 21 percent lower at \$317 million.



Cramo sales for the first nine months improved eight percent to €519 million, while pre-tax profits jumped 56.4 percent to €66.5 million. Third quarter revenues improved 7.2 percent to €184.8 million, with pre-tax profits up 42 percent to €34.9 million.

Tadano has reported a weaker first half with revenues 12.7 percent lower at ¥90.91 billion (\$855.1 million), due to lower exports and exchange related issues. Net profits dropped 35 percent to ¥6.97 billion (\$65.6 million).



First half revenues at **Speedy** were £187.1 million, up 13.5 percent on last year, while last year's pre-tax loss of £13.5 million was converted to a profit this year of £5.4 million.



Lavendon revenues for the first nine months are up nine percent, encouraging the company to increase its full year expectations.

Nine month revenues at **Manitex** fell six percent to \$260.7 million with a pre-tax loss of \$5.77 million. Third quarter revenues fell 12 percent to \$74.1 million, with a pre-tax loss of \$3.7 million.

For the full reports on all these stories check out Vertical.net

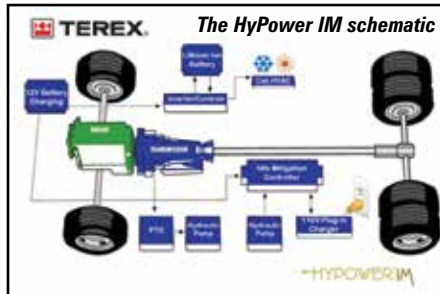
Budget hybrid from Terex utilities

Terex Utilities has launched a new, lower cost hybrid power pack for aerial lifts, the HyPower IM. The system is lighter and more affordable than the company's full hybrid solutions, but does not operate the lift functions.



A Terex Utilities LT40-HyPower IM

Designed for smaller trucks it automatically engages when the engine stops and the transmission is put into Park, switching to a 48 volt lithium ion battery pack for all ancillary functions, including cab heating and cooling which according to Terex are typically used about 85 percent of the working day. As soon as the operator engages a lift function the truck engine starts and operates the function through the normal PTO mounted hydraulic pump. While the engine is running the truck's alternator tops up the lithium battery.



SAIE goes biennial

Italian construction exhibition SAIE - originally the Bologna Fair - has announced that there will not be a 2017 event, instead the organiser will focus on running the big Italian show in Bologna every two years.

Extended telescope rope lift

JLG has extended the mandatory wire rope and sheave replacement interval on its boom telescope systems from eight to 12 years or 7,000 hours. The extended intervals apply to all current JLG boom lift models. See Vertical.net for more details.

Alimak acquires Facade Access



A CoxGomyl roof crane

Alimak has acquired Melbourne, Australia-based international permanent façade access company Facade Access Group for A\$120 million (\$91 million).

Facade Access is controlled by Wolseley Private Equity and has revenues in the region of A\$150 million (\$113 million) with more than 600 employees. It has installed more than 10,000 systems over the past 50 years.

The company operates as two businesses - CoxGomyl and Cradle Runways - and specialises in Building Maintenance Units, with a focus on architecturally challenging high rise buildings such as the 'Walkie Talkie' tower in London. A large part of its product range comprises suspended platforms and support system cranes which tuck away into the building when not in use. The business has two production facilities in Spain.



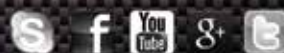
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- **Davies Crane Hire** in the UK has taken delivery of three **Tadano All Terrain** cranes.
- **Magni Telehandlers** has opened a facility in Miami, Florida, to cover north and South America.
- **Terex Cranes** has appointed **Jörg Müller** as senior sales manager for the Middle East.
- UK-based **NMT Crane Hire** has taken a **Liebherr LTC 1050-3.1** LTC city type crane.
- **Next Capital** is looking again at floating the **Hirepool** business in New Zealand.
- Dutch rental company **Debru** has taken two new large truck mounted lifts from **Palfinger Platforms**.
- **Ruthmann** is expanding its German service network.
- UK rental company **Crowland Cranes** has taken a **Liebherr LTM 1060-3.1** All Terrain crane.
- **Palfinger** has appointed **TH White** as distributor for its Hook and Skip loaders in England and Wales.
- Malaysia's **Sabah Ports** has ordered two **Terex** ship-to-shore cranes.
- Colombian crane rental company **Potenco** has taken delivery of a **Liebherr LTM 1100-4.1**.
- **Modulift** has appointed **Cargo Lift** as its first distributor in Mexico.
- UK distributor **SkyKing** has appointed **Craig Wears** as service engineer, at a new service centre in Birtley, Tyne & Wear.
- **Manitowoc Philippines** has added a **Potain Igo 50** self-erecting tower crane to its rental fleet.
- **Bharat Mumbai Container Terminals** has ordered 22 **Terex** gantry cranes.
- **Riwal** has joined the US-based online parts and service network **SmartEquip**.
- UK-based Extreme Powered Platforms has taken delivery of a **Multitel MJ 226** truck mounted platform.
- UK-based **Dewsbury & Proud** has taken a **Terex AC 40/2L** crane.
- Dutch rental company **Brand Energy & Infrastructure Services** has purchased 49 **JLG** lifts from **Riwal**.
- UK-based **Platform Sales & Hire** has sold 10 **Genie** scissor and boom lifts to an airline in Poland.
- **Terex Cranes** has appointed **Ingo Nöske** and **Ascan Klein** as design and engineering directors.
- Austrian crane and access company **Felbermayr** has taken its first **Nifty HR28 Hybrid**.
- **Raimondi** has appointed **Kwitek Krane** as agent for its tower cranes in southern Germany.
- UK rental company **Smart Platforms** has added seven **Versalift** van mounted lifts to its fleet.
- Germany's **Eberswalde Water and Shipping Authority** has taken a **Sennebogen 630 HD** crawler crane.



Jörg Müller



Craig Wears



Ingo Nöske



Ascan Klein

- **Kobe Steel** has reported a tough first half for Construction Equipment including **Kobelco cranes**.
- **Palfinger** has opened a new service location in Ilsfeld, near Stuttgart, Germany.
- **JLG** has appointed **Aaron Haynes** as product manager low-level access North America.
- Japanese crane rental company **Saiga Corporation** has taken a **TCA Falcon FS320C** spider lift.
- Canadian rental company **Up And Down Lifting Solutions** has purchased three **Palazzani** spider lifts.
- **Tadano America** has appointed **Justin Andrews** as regional business manager Western Canada.
- UK rental company **Warren Access** has bought a 20.5 metre **Isoli PNT 210JD4** truck-mounted platform.
- German rental company **Schares** has taken four **PB** lifts, two **MB112-10EC** lifts and two 49ft **S171-12ES**.
- Belgian crane and access distributor **Heli** has acquired **High and Safe**.
- German crane company **Autokran-Dienst Jaromin** has taken a **Liebherr LTM 1250-5.1**.



Justin Andrews

- **Klubb Ibérica**, the Spanish and Portuguese distributor for **Klubb**, has appointed **Von Bouldandier Picado** as sales manager.
- **Leningrad Nuclear Power Plant** in Russia has taken a modified 39m **Palazzani TSJ 39** spider lift.
- **PASMA** has appointed **Sarah Nunn** as head of international development.
- Canadian rental company **Accès Location d'Équipement** will take the first **Genie 135ft SX-135XC**.
- German rental company **Aller-Weser-Technik** has taken three **Palfinger WT 300** truck mounted platforms.
- **Japan Marine United** and Singapore's **Jurong Shipward** have placed orders for **Huisman** marine cranes.
- **Genie** has appointed **Manlift Qatar** as a dealer in Qatar.
- **R&B Joinery** has taken the first **Bobcat T36120SL** telehandler in Scotland.



Sarah Nunn

- **Snorkel UK** has appointed **PLP Lift Trucks** as a dealer for Yorkshire, Nottinghamshire, Lincolnshire and Derbyshire.
- Dutch international rental company **Gunco** is expanding its specialist re-rent division.
- US-based **Able Equipment Rental** has taken the first **TCA Falcon FS170T (FS520C)** spider lift in North America.
- Russian rental company **Vertex** has opened a new location in St Petersburg.
- UK **Road Rail Cranes** has taken delivery of the first **Demag AC 100-4L** crane.

- Dutch rental company **Bac Hoogwerkers** has purchased a 150ft **JLG 1500AJP** articulated boom lift.
- **Haulotte** has started shipping the stock picking version of its new **Star 6**.
- Northern Ireland's **McKenzie's NI** has taken delivery of a **Haulotte HTL3510** telehandler.
- German rental company **Möller Manlift** has opened its new premises near Fulda.
- Spain's **Hune** is on the market after its creditors decided it is time to quit.
- France **Élévateur** has appointed **Curmac Elevacio** as distributor for Spain and Portugal.
- Germany's **Weber-Hydraulik** has appointed **Christian Rösch** and **Reinhard Pfendtner** as joint managing directors.
- **Palfinger's** dealer in Singapore **Wong Fong Industries** has opened new premises.



Christian Rösch



Reinhard Pfendtner

- Dutch water company **A1 Tuinbouwtechniek** has taken an **Omega 820TS** rotating tracked scissor lift.
- UK's **Diamond Contract Lifting** has taken a new **Böcker AK35-3000** truck mounted crane.
- Australian rental company **United Forklift and Access Solutions** has taken its 1,000th **Haulotte** platform.
- Jamaican terminal operator **Kingston Wharves** has ordered a **Liebherr LHM 600** mobile harbour crane.
- New UK rental company **Lincs Lift** has taken 24 second hand platforms from **APS**.
- USA contractor **Raymond Excavating** has taken a 200 tonne **Grove GMK5200-1** All Terrain crane.
- Belgian company **Dufour Transports et Manutention** has taken the 100th **Liebherr LTM 1750-9.1**.
- UK rental company **Lee Lifting** has taken delivery of a **Tadano ATF100G-4** All Terrain crane.
- **Genie** has built the 1,000th 33ft **Z-33/18** boom lift and promoted **Francesco Aiello** to lead production at the Italian plant where it is built.
- German rental company **Armbruster Autokran-Vermietung** has taken a **Grove GMK 5250L**.
- UK temporary accommodation supplier **Advanté** has acquired a new **Fassi F820**.
- UK crane company **J&M Crane & Transport** has taken a **Tadano ATF 70G-4** crane.



Francesco Aiello

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