

# Loxam and TVH in bidding war for Lavendon

Belgian parts, rental and forklift specialist TVH and French international rental company Loxam have been locked in a bidding battle since the end of November to acquire UK-based rental group Lavendon.



The initial unsolicited offer by TVH valued Lavendon at more than £500 million - £348 million in cash plus net debt of around £158 million. Lavendon had privately agreed the deal worth \$2.05 a share, but after consulting with major shareholders rejected the deal. This caused TVH to go public with the offer and it quickly won commitments for 17 percent of the equity. A few days later Loxam expressed an interest and in mid-December made a formal offer £2.20 a share, topping the TVH bid by £26 million and this was recommended by the Lavendon board.

TVH broke its original statement that its offer price was final, and upped its bid to £2.30, valuing the company at £549 million. Loxam responded with a bid of £2.50p, with TVH going to £2.51p. Just before year end Loxam increased its offer to £2.60 a share, with TVH topping Loxam by a penny to £2.61 which values the company at roughly £602 million. It also announced that it now controlled 20.4 percent of the equity. As we go to press the Lavendon share price is 266.5p suggesting a further bid from Loxam is anticipated.

It is difficult to say whether Loxam or TVH would benefit the most from the acquisition - it is seen more as a fight for dominance of the European powered access rental market. For the blow by blow reports and to check on developments go to [www.vertikal.net](http://www.vertikal.net) and put TVH or Loxam in the News search box.

## JCB lands its biggest telehandler order to date

JCB America has landed its largest single telehandler order ever, a \$142 million deal to supply the United States Army with compact telescopic handlers.

The order includes more than 1,600 light-capability units for deployment worldwide loading and unloading aircraft and shipping containers. The new model - the 527-58M - is based on the company's standard products with a maximum capacity of 2,260kg and a 5.8 metre lift height. Overall width is two metres with an overall height of 1.98 metres. Maximum travel speed is 20 mph and modifications allow it meet the army's wading and fording requirements.

The machine will be manufactured at the company's North American plant in Savannah, Georgia. All units have a two-year warranty while support and replacement parts will be available through the manufacturers' regular distributor network.



The US Army will take 1,600 JCB 527-58Ms



The scene shortly after investigators arrived

## Maximum prison term for fatal platform collapse

Donald Craig of Craig Services & Access has been given the maximum possible two year prison sentence for his part in the fatal collapse of a truck mounted lift in Glasgow, Scotland in 2012 which killed safety net rigger Garry Currie.

Currie was installing netting from the basket of the CTE Bizzochi platform when the boom - incorrectly repaired by Craig - buckled. He and the operator Alexander Nisbet fell around 27 metres, with Nisbet surviving. Craig was found guilty on all five charges, the company was found guilty of three charges and fined £61,000. Another company, JM Access Solutions, was fined £30,000 for its failure to carry out a proper thorough examination of the platform.

The machine originally suffered a boom failure 2008 when it was repaired at the CTE Bizzochi factory in Italy. Craig Services purchased it in 2009 through a third party and in May 2011 the machine suffered another boom failure. CTE inspected the machine, established the failure was caused by overloading and quoted for a proper repair, which included replacing the damaged boom section but Craig decided that he would have it repaired himself. He told the welder working on it that the repaired section would always remain 'nested' and therefore no longer load bearing so the weld repair would not be critical. The unit was used for a period without a Loler thorough inspection, but JM Access Solutions' inspection ignored major issues which contributed to the failure.

## Terex to restructure German crane production

Terex Cranes is to close its production facility in Blieskastel-Bierbach, Germany, part of the company's Zweibrücken operations.

300 employees will be affected with some functions relocated to its other facilities in the area, while some operations will be contracted out. The move is part of president Steve Filipov's plan make the company more efficient and responsive which is expected to result in a global head reduction of around 25 to 30 percent.



Terex Cranes Blieskastel-Bierbach

# Loxam to acquire Hune?

Loxam began exclusive negotiations to acquire Spanish rental group Hune in late November. The two parties had expected to conclude a deal by the end of the year but discussions are ongoing, possibly distracted by Loxam's bidding war with TVH to acquire Lavendon.



# Konecranes/Terex deal completed

Konecranes has completed the acquisition of the Terex Material Handling and Port Solutions business from Terex. The deal includes Demag overhead cranes and Terex Gottwald harbour cranes and port handling equipment including the old PPM plant in France. The deal gives Terex \$895 million in cash and a 25 percent stake in Konecranes..



# Five new 86ft boom lifts

**Buyers of 85/86ft boom lifts already have a decent choice of products in what used to be a niche market with both straight telescopic or articulated models from JLG, Genie, Niftylift, Snorkel, Skyjack, Haulotte, Manitou, Dingli, Sinoboom, Runshare and Mantall.**

Between them they offer 11 different base models, four articulated and seven telescopic - and that is not counting the 80ft models from Genie and Haulotte! For 2017 five more totally new additions will arrive - several of them very good alternatives to

existing products.

Haulotte unveiled its new HT28 RT telescopic with a fairly standard but strong base specification with a three section boom and simple fixed length articulating jib. It has some really interesting new features such as its Activ Lighting safety loading system, and Stop Emission engine interrupt system make it a really interesting new addition. At the same time Dingli unveiled two very radical new models designed by Magni - the straight telescopic BT28RT and the articulated BA28RT. The two share a chassis but boast very different tops. Key features



Dingli BT28RT



XCMG GTBZ26S



Skyjack SJ85AJ



Dingli BA28RT



Haulotte HT28 RT

include a low centre of gravity, strong Rough Terrain capability, high quality components and easy access for service. Chinese crane and construction company XCMG unveiled several new booms at the same event - Bauma China - including the GTBZ26S which is a fairly standard but decent specification 86ft telescopic boom with rising pivot point, three section boom and long articulated jib. Finally Skyjack will unveil its new 85ft SJ85AJ articulated boom lift at the ARA next month. We have not yet been able to scrutinise it but it will follow its principles of a simple rugged design. It is also possible that another new entrant will be announced next month. We will cover the new models in more depth later in the year as production models are released. In the meantime here's how the new booms stack up against the leading contenders.

### 86ft articulated

Articulated Model	Dingli BA28RT	Skyjack SJ85AJ	JLG 86AJ	Nifty HR28
Platform height	26.2m	25.9m	26.3m	26m
Capacity max	350kg	340kg	230kg	280kg
Capacity Unrestricted	250kg	227kg	230kg	280kg
Outreach	18.2m	15.5m *	15.8m	19m
Articulation	Dual Tele	Z- Linkage	Dual Tele	Z-Linkage
Up & Over	8.8m	10.36m	9.8m	8.8m
Jib	Tele 130°	Fix 125°	Fixed 130°	Fixed 150°
O/A Width	2.44m	2.45m	2.43m	2.49m
O/A Length	11.5m	11m	11.2m	9.28m
GVW	16.1t	16t *	15.6t	14.6t

\* Estimated

**New models**

### 86ft telescopic

Telescopic Model	Haulotte HT28 RT	Dingli BT28RT	XCMG GTBZ26S	Genie S85	JLG 860SJ	Manitou 280TJ	Skyjack SJ86T
Platform height	25.9m	26.4m	26.2m	25.9m	26.2	25.7m	26.2m
Capacity max	350kg	350kg	340kg	454kg	230kg	350kg	454kg
Capacity Unrestricted	230kg	250kg	230kg	227kg	230kg	240kg	227kg
Outreach	23.8m	21.8m	23.2m	23.3m	23.3m	21.4m	23.4m
Jib	Fix 133°	Tele 130°	Fix 135°	Fix 135°	Fix 130°	Tele 140°	Fix 125°
O/A Width	2.48m	2.44m	2.49m	2.5m	2.49m	2.43m	2.49m
O/A Length	9.8m*	11.9m	12.1m	11.6m*	12.2m	8.04m*	12.95m
GVW	18.1t	15.3t	16.6t	17.2t	17.2t	16.55t	17.15t

\* Jib tucked under

**New models**



# Another Link-Belt crawler

Link-Belt's new 117 tonne 228 HSL



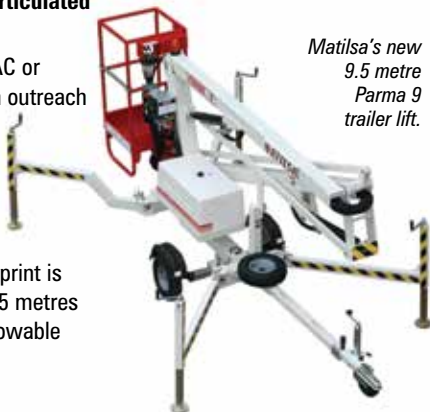
Link-Belt has announced the new 117 tonne 228 HSL which slots in between the 100 tonne 218 HLS and 137 tonne 238 HSL cranes.

The crane - which will largely be marketed in the Americas - is targeted at general contractors and features a 71.6 metre main boom and a maximum system length of just over 86 metres made up of 62.5 metres of main boom and a 22.8 metre jib. The key is ease of transport as it weighs less than 54.5 tonnes assembled including tracks and has a retracted track width of 3.6 metres. When stripped the main structure with self-erection equipment weighs less than 36.5 tonnes. Power comes from a Cummins QSB 6.7L tier 4 final diesel with operator selectable 'auto-idle' for maximum fuel economy. Matching main and auxiliary winches with the selectable free-fall are standard.

# New Matilsa trailer lift

Spanish lift manufacturer Matilsa has launched a new 9.5 metre articulated trailer lift, the Parma 9.

Powered by either 230 volts AC or batteries the new lift offers an outreach of 3.5 metres and a platform capacity of 120kg. Overall length is 4.13 metres, overall width with retracted axle 750mm and overall height 1.9 metres. The outrigger footprint is a tight two metres wide by 3.5 metres long and total weight a very towable 736kg.



Matilsa's new 9.5 metre Parma 9 trailer lift.

# New 32 tonne Elliott truck crane

American boom truck and platform manufacturer Elliott Equipment has unveiled a new 36 ton/32 tonne boom truck - the 36142. The telescopic truck mounted crane features a five section, 43 metre main boom and optional 9.75 metre to 15 metre bi-fold-swingaway, offering a maximum tip height of 61.2 metres.

The new model is designed to offer a long boom telescopic crane on four axle tridem truck chassis that easily meets USA Federal Bridge total weight limits, with a stand up controls, open seat or fully enclosed cab. The crane is offered with both hoist for crane work and detachable integrated work platform for working at height.



Elliott's new 32 tonne 36142 boom truck



The Potain MCH120 unveiled at Bauma China

# Potain hydraulic crane

Potain has unveiled a prototype of a new eight tonne hydraulic luffing tower crane, the MCH 120. The unit has a jib of up to 50 metres and can handle 2,000kg at its jib tip. The unit employs a fixed counterweight rather than the usual dynamic pivoting ballast.

The cab can be mounted on either side of the superstructure and the unit is designed for easy installation with the complete back-mast with hoists, jib-but section, lift cylinder and fixed counterweight weighing just less than 11 tonnes. The entire crane can be transported in four container loads and will be manufactured in China.

The new machine is aimed at the market previously served by Jost and more recently the Wolff 166B. The Jost JTL 158.6 was highly popular until it started losing its jib in high winds on high profile sites. The following is a very rough and ready comparison of how this new Potain might stack up.

	Potain MCH 120*	Jost JTL 158.6	Wolff 166B
Maximum capacity	8 tonnes	6 tonnes	12 tonnes
Maximum jib	50m	50m	55m
Capacity @ 50m	2,000kg	2,400kg	2,800kg
Weight of cab/jib butt/winches and working gear etc	10,800kg	10,600kg	13,120kg
Out of service radius	13m	7m	8m+

\*Potain has not published any technical details at this point.



Unlike the Jost or the Wolff the MCH 120 has a fixed back mast frame



# Hewden bankruptcy and break-up

Just after our last issue went to print, one of the UK's leading crane, access and telehandler rental companies - Hewden Stuart - was placed into administration having failed to refinance its debt pile.

Ashtead owned A-Plant immediately stumped up £29 million for the Hewden name, its powered access fleet, generator business and lifting gear assets. It also offered jobs to Hewden employees associated with those businesses and acquired "a number of on-site depots at major petrochemical facilities." GAP then acquired the Lewes depot with staff and equipment, quickly followed by Ashbrook Holdings which acquired the Warrington and Bangor depots. More recently Nixon Hire purchased the Nottingham depot, equipment and staff for more than £2 million and Morris Leslie snapped up Inverness, Whitehaven, Willenhall and Bedford, with all 38 employees.

127 of the mobile cranes will be sold this month via tender through Euro Auctions in the first phase of a four month fleet disposal programme, with a number of regional auctions to be held at Hewden depots.



# Operator error blamed for NY crane collapse

Operator error caused the 350 tonne crawler crane overturn in Manhattan last February according to the investigation by the NY Department of Buildings. It confirmed that the luffing jib was lowered with the main boom at too low an angle, causing the crane to lose stability in the windy conditions.


The boom and jib landed in the street killing David Wicks, 38 and injuring Thomas O'Brien, 73. The report says that crane operator, Kevin Reilly, 56, should have stowed the jib and secured the crane the night before given the weather forecasts. The City has suspended Reilly's operator's license and is seeking to revoke it permanently. The investigation confirmed that the Liebherr crane, owned by Bay Crane was in perfect working order and set up properly at the time. Wicks' widow Rebecca has filed a \$600 million lawsuit against the City while O'Brien is seeking \$30 million.



# Ainscough takes Select mobile crane fleet

Ainscough has confirmed the purchase of 11 Liebherr cranes from Select Plant Hire at the end of November. The cranes are largely used for tower crane erection and dismantling and range from 45 to 200 tonnes.







Hire Awards of Excellence  
Supplier of the Year

2016

WINNER




rental software experts







# Powerful Hire Software Solutions


Trusted by thousands of businesses globally





## Managing Every Process of Hire

-  Real-time Equipment Availability
-  Fully Integrated Workshop Functionality
-  Reports of Examination on Mobile

  
**2200**  
Businesses

  
**14000**  
Users

  
**70**  
Countries

  
**1**  
Solution

See us at The Executive Hire Show on Stand B112

## BOOK A FREE DEMO TODAY

hello@inspHire.com | +44(0)115 979 3377 | www.inspHire.com





Three men were injured when a jib collapsed during dismantling

## SafeWork tower crane safety alert

In Australia last month SafeWork New South Wales issued a safety bulletin relating to tower crane erection, dismantling and climbing following an incident in Sydney in September, where three men were injured when a jib collapsed while being dismantled. The alert also references another incident last January in which three men were injured while installing a climbing frame.



In both incidents a system of work was developed that was different to that provided in the manufacturer's manual. The bulletin/guidance note is free to download at: [www.safework.nsw.gov.au/news/safety-alert/erecting,-climbing-and-dismantling-tower-cranes](http://www.safework.nsw.gov.au/news/safety-alert/erecting,-climbing-and-dismantling-tower-cranes)

## Kobelco consolidates its US and Middle East operations

Kobelco has started consolidating its crane and construction operations. In the Middle East it has formed a new wholly-owned company in Dubai - Kobelco Construction Machinery Middle East & Africa. The company's cranes were previously distributed by Kobelco Cranes Middle East, in Sharjah, UAE, while construction equipment was handled by an overseas representative office in Bahrain.

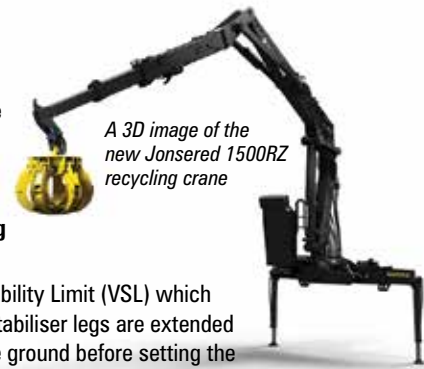
The Sharjah business will be liquidated and activities transferred to the new Dubai operation which will handle crane sales and service in the Middle East, plus excavator sales and support across the Middle East and Africa. The new company will open with 11 employees.

In the USA Kobelco Cranes North America will be merged into Kobelco Construction Machinery USA in Katy, Texas, led by new chief executive Naoto Suzuki. It will now have three divisions - excavators, cranes, and manufacturing - with Jack Fendrick leading the crane division. Kobelco Cranes North America will close and move from Houston to Katy during the second quarter.



## New recycling crane from Hiab

Hiab has launched the new Jonsered 1500RZ recycling crane with a maximum load moment of 13.8 tonne/metres and outreach of more than nine metres. It is designed for scrap metal handling and heavy duty recycling.



A 3D image of the new Jonsered 1500RZ recycling crane

Safety features include Variable Stability Limit (VSL) which automatically senses how far the stabiliser legs are extended and detects if they are firmly on the ground before setting the appropriate load curve, setting the over-load protection system and the Operator Protection System which creates a 'virtual protection cage' to protect the operator. The machine also has a new variable pump which is said to offer substantial fuel savings in this type of application.

## Lightweight Service Crane

ALE has launched a Lightweight Service Crane designed and built at its Breda facility in the Netherlands. The new crane is designed to be transported by elevator, access walkways or stairs, making it ideal for use on projects where space is limited and access difficult.



ALE's new Lightweight Service Crane

The crane is the first of a new range of lightweight service cranes and lifting structures which the company plans to launch. The cranes will all be certified for offshore, subsea and onshore operations. The first unit is built in aluminum with a maximum capacity of six tonnes, with a seven metre lattice boom and a six metre vertical mast which is supported by guy ropes. The heaviest component weighs 120kg, although the vast majority weigh between 20 and 40kg making it easy to erect and move. The largest components are the 500 x 500mm mast sections which are two metres long.

## ALE targets China's nuclear power market

ALE has signed a strategic co-operation agreement with one of China's largest lifting operators and equipment suppliers in the nuclear power sector - Shanghai Kangfu Nuclear Energy Machinery Co (KFNE).

ALE expects the agreement will help it target the nuclear power market in China and other new fields. The company set-up an office in Tianjin in 2015 and does not expect this new cooperation will conflict with its other work and current operations in China.



ALE's regional director Kees Kompier (L) signs the contract with Wei Hua, director and general manager of KFNE



*The first Comansa CML190 will be delivered to Thailand*

## Big luffer from Comansa

Linden Comansa has announced a few details of its new and biggest luffing jib tower crane to date - the LCL700 - which will be available from March 2017 in two versions with maximum capacities of 50 and 64 tonnes.

At the same time Comansa CM has booked its first orders for the CML 190 luffer which it launched at Bauma China. The first unit has been purchased by Thai dealer Smart (1994), one of three orders booked at the show.

## JLG confirms Euro parts outsourcing

JLG has signed a strategic agreement with Dutch third-party logistics company Broekman Logistics to manage its regional parts operations for Europe, Africa and the Middle East starting this month.

Broekman will run the JLG European parts operation from its distribution centre in Born (Limburg) to the north of Maastricht and relatively close to the JLG plant in Maasmechelen, Belgium. JLG's current in-house Parts Distribution Centre in Maasmechelen has been closed. The move follows the announcement in September of the appointment of XPO Logistics for North America, which will operate two distribution centres for JLG, one in Las Vegas and another in Atlanta. The company booked a charge of \$26.9 million in its fourth quarter accounts to cover the costs of shutting its Orville, Ohio and Belgian parts facilities and to cover the costs of the move.



## ALE's 3,400 tonne jib ready for test

ALE has begun testing the new 100 metre, 3,400 tonne capacity heavy-duty jib for its AL.SK190 and AL.SK350 cranes.

It says that it is using the latest, strongest grades of steel and specialist welding procedures for every single weld, as well as providing a fully traceable material and weld location plan. All main components are being fabricated in Europe. The first jib measuring 37 metres long will be mounted on an AL.SK350 with a 113 metre main boom to lift modules weighing up to 3,000 tonnes. Its first job is planned for mid-year.

*ALE's new 3,400 tonne jib will carry out its first job later this year*



## Two year warranty for Elliott

US boom truck and platform manufacturer Elliott Equipment has announced a standard two year parts and labour warranty on all new cranes along with a lifetime structural warranty. The company claims that it is the longest standard warranty offered in the crane industry and applies to all new Elliott boom trucks shipped in North America from the start of the year.

**PALFINGER**  
LIFETIME EXCELLENCE



**LIGHT.  
SAVE.  
HIGH.**

**PALFINGER P 250 BK**  
The new Light Class NX is characterized by its lightweight design and is extremely robust. Therefore the P 250 BK has the highest working height and outreach in its class.

[PALFINGER.COM](http://PALFINGER.COM)





## Speedy acquires Lloyds British

UK-based Speedy Hire has acquired Lloyds British Testing from administrator PwC for an undisclosed sum. Around 200 Lloyds employees will join Speedy along with 10 or possibly all 12 Lloyds locations. Speedy hopes that the Lloyds testing and lifting gear supply and training operations will complement its existing businesses in the face of increased competition in the sector.



## Yoder & Frey merges with Euro Auctions

US auctioneer Yoder & Frey is to merge with Northern Ireland auctioneer Euro Auctions. The Yoder & Frey brand will continue in the USA, with the Euro Auction site in Atlanta, Georgia rebranded as Yoder & Frey, chief executive Peter Clark will continue to lead the business for Euro Auctions.

## Windhoist acquires Forsyth of Denny

International wind/lifting specialist Windhoist/McNally has acquired Scottish crane rental company Forsyth of Denny. The company was established by the late Robert Forsyth in 1955, and operates from a base in Denny to the south of Stirling, central Scotland.



## Southwire acquires Sumner Manufacturing

US wire and cable manufacturer Southwire has acquired material lift manufacturer Sumner Manufacturing from owner Rob Collins. The acquisition includes Sumner's manufacturing facility and headquarters in Houston, Texas and Langfang, China, as well as its distribution operations in Canada, the UK and the Netherlands. Sumner's 160 employees remain with the company and its manufacturing facilities will be integrated into Southwire's business operations.



## Zeppelin acquires Stapler-Rent

German rental company Zeppelin has acquired fork truck and telehandler rental specialist Stapler-Rent 2000. 35 Stapler-Rent employees will transfer to Zeppelin along with its 500 machines. Stapler-Rent operates from locations in Bietigheim-Bissingen, Feldgeding near Munich and Alpen near Duisburg covering Bavaria, Baden-Wuerttemberg and North-Rhine Westphalia. The business will be integrated into Zeppelin. The Stapler-Rent sales and service business is not included and will operate under the new name of Staplerwelt Süd.

## Konecranes sells Stahl

Konecranes has sold its Stahl Crane Systems business to Columbus McKinnon for €230 million in cash. Columbus McKinnon will also assume unfunded pension liabilities of €74 million. The sale was a requirement of European Union approval for Konecranes acquisition of the Terex port and material handling division. German-based Stahl is a major provider of overhead crane and hoists with revenues of €135 million and 650 employees.



## Wemo-Tec acquires scaffolder

German access rental company Wemo-Tec has acquired scaffolding company Beidel-Gottschling based in Frankfurt.

## Alimak acquires Avanti

Alimak has acquired Avanti Wind Systems of Denmark for €91 million and launched a SK800 million (\$86.7m) rights issue. Avanti Wind is a leading provider of service elevators, ladders and fall arrest equipment for wind turbines, with more than 30,000 units installed and revenues of €98 million. It operates in nine countries with production facilities in Denmark, Spain, China, US and Brazil.



## Vp acquires in NZ

UK-based Vp has acquired New Zealand rental company TechRentals NZ for Nz\$2.592 million (\$1.82 million). TechRentals rents out test and measurement equipment and offers calibration services throughout New Zealand. The move follows the acquisition of TR Australia, which runs a similar business in Australia and Malaysia.



## Mecalac acquires Terex Construction UK

France's Mecalac has acquired the Terex Construction operations in the UK - backhoe loaders, site dumpers and compaction equipment - and includes the Ferrec and Benford brands.



## Another strong quarter for Ashtead

Ashtead has reported a strong first half with revenues up 23 percent at £1.55 billion. Sunbelt revenues increased eight percent to \$1.81 billion, while operating profits jumped 25 percent to \$444 million. In the UK A-Plant revenues rose 12 percent to £199.3 million with operating profits up eight percent to £37.9 million. Group pre-tax profit increased 24 percent to £413.3 million.



## Hewden depots sold

Ashbrook Holdings has acquired two Hewden locations - Warrington and Bangor - from the company's administrators, while GAP purchased the Hewden depot in Lewes, East Sussex.



## Decline continues at Essex/Coast Crane

The slump of Essex Rental/Coast Crane saw nine month revenues to the end of September fall 26 percent to \$41.99 million, due to lower rentals of both Rough Terrain and tower cranes and lower sales of new and used cranes. The pre-tax loss was roughly the same as last year at \$3.7 million.



## Strong first half at Vp

Vp - the owner of UK Forks, Higher Access and Hire Station - has reported a strong first six months with revenues up 16 percent to £121.7 million. Pre-tax profits improved nine percent to 17.72 million, while capital investment on the fleet jumped 28 percent to £29.9 million. Net debt increased 25 percent to £107.5 million with £42.5 million spent on acquisitions.



## Manitex offloads CVS Ferrari

Manitex has sold its Italian-based CVS Ferrari port handling business to Italian equipment manufacturer BP and private equity fund NEIP III for \$5 million in cash and the assumption of \$14 million of net debt.

For the full reports on all these stories check out [Vertikal.net](http://Vertikal.net)

# 100 JLGs for Eazi

South Africa's Eazi group - the JLG distributor for Southern Africa - has placed a \$6.3 million order for 100 JLG booms, scissors, telehandlers and spider lifts.

The package includes 20 metre X20J Plus spider lifts, 5.6 metre/2,500kg JLG 2505H compact telehandlers, 53ft 530 LRT Rough Terrain scissor lifts and 185ft 1850SJ telescopic boom lifts. The majority of units are destined for the rental fleet, with some of the more popular products going into sales inventory.



# New facility for Mtandt

Indian access specialist Mtandt is to invest \$100 million in a new scaffold manufacturing and aerial lift refurbishment facility in Chennai.

The new plant will produce Aardwolf scaffolds and PortaDeck trackways and provide rebuild/refurbishment services for the company's 1,000 unit aerial lift fleet which will be fully operational within two years. Founded in 1974 as an access rental company, the manufacturer is the Indian distributor for Dingli, Co.Me.t, Versalift, Ommelift and PM group.

*The Mtandt team at its facility in Chennai, India.*



*The new Liebherr facility in Dammam*

# New facility for Liebherr in Saudi

Liebherr has opened a new purpose-built facility and offices in Dammam, Saudi Arabia. The company has had a presence in Dammam for the past 12 years, but had outgrown its old offices in rented buildings.






The new complex was completed in 14 months with the facilities providing more warehouse space for spare parts and larger cranes. The new buildings will house 30 sales and service staff covering All Terrain and crawler/foundation cranes, tower cranes and concrete divisions.

# Kiloutou acquires Alvecon






French rental company Kiloutou has acquired Spanish rental company and scaffold specialist Alvecon from Tecnosumit. Alvecon is based in the Pamplona area, covering the Navarre and Basque country regions of Northern Spain, with a fleet of more than 1,000 units including aerial work platforms, telehandlers and façade scaffold. It operates from three locations - two in Pamplona and one in Vitoria - and employs more than 40 staff.
















All parts, all makes

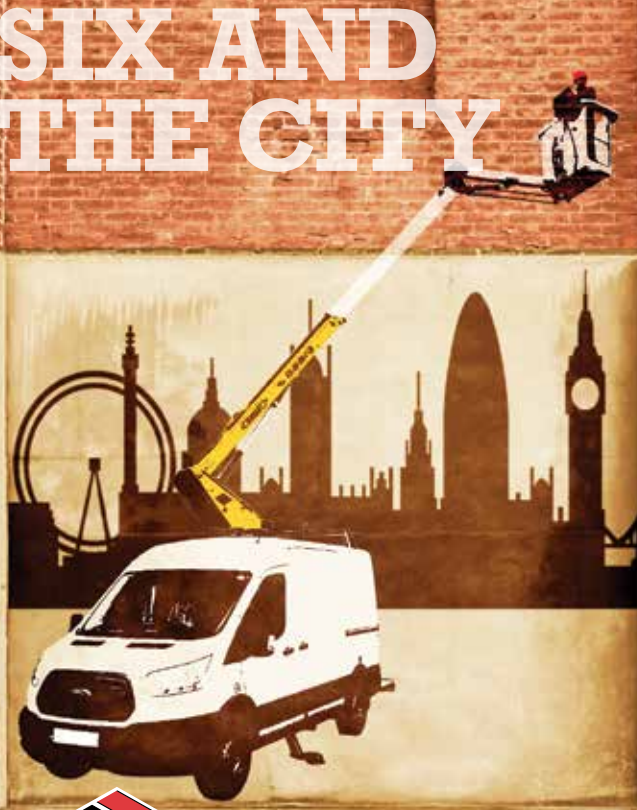
PARTS & ACCESSORIES




TVH GROUP NV  
info@tvh.com  
www.tvh.com



SIX AND THE CITY





**6** NEW EURO 6  
IMPROVED SAFETY  
& PERFORMANCE

versalift.co.uk



# DESIGNED

WITH THE JOBSITE IN MIND



NOT YOUR TYPICAL SCISSOR LIFT.



LIGHTWEIGHT



CONSTRUCTION READY



COMPACT



HEAVY DUTY

**HY-BRID LIFTS**  
BY CUSTOM EQUIPMENT INC.

FOR MORE INFORMATION CONTACT US TODAY 262-644-1300 // [WWW.HYBRIDLIFTS.COM](http://WWW.HYBRIDLIFTS.COM)

- Link Belt has promoted **Paul Culler** to vice president, manufacturing.
- UK rental company **MBS Access** has taken delivery of three new **CMC** spider lifts.



**Paul Culler**

- UK's **NMT Crane Hire** has taken a 60t **Liebherr** LTM 1060-3.1 All Terrain crane.
- Argentinean rental company **Grúas Mviles Mix** has taken two **Liebherr** All Terrain cranes.
- **Mammoet UK** has purchased two 13t **Kato** CR-130Ri city cranes.
- **Ejar Cranes and Equipment** has taken 14 **Tadano** cranes for its new Saudi Arabian rental fleet.
- Scottish cleaning company **Keystone Preservation** has taken a 17m **Hinowa** 17.75 spider lift.



**Aku Rumpunen**

- **Delta-Q Technologies** will supply battery chargers for **Haessler's WolfLift** scissor lift range.
- **Cramo** has confirmed the appointment of **Aku Rumpunen** as chief financial officer.
- **Snorkel/Xtreme Manufacturing** opened **Ahern Chile** for sales and support in South America.
- UK's **Nationwide Platforms** has ordered 54 new delivery trucks and 21 low loaders.
- **CTE** has delivered the first 20m **Zed** 20.2 HVS to an end user in Sicily.



**Jennifer Stiansen**

- Austria's **P&A Fuchs** has taken delivery of a 13m **Palfinger** P130A platform.
- **Liebherr** has opened a new facility in Dammam, Saudi Arabia.
- **JLG** has appointed **Jennifer Stiansen** as director of marketing for the Americas.
- Germany's **KFR-Mietlifte** has taken a 33m **Ruthmann** T330 truck mounted lift.
- Germany's **Maxikraft** has ordered 15 new Grove All Terrain cranes.



**John Maaskamp**

- A-Plant and UK contractor **Wates Group** have signed a new, long-term agreement.
- **Mammoet Norway** has signed a collaboration agreement with **Lutelandet Offshore**.
- **John Maaskamp**, publisher/owner of Dutch magazine **Rentit/Verticaal** has died age 58.
- Welsh rental company **B&A Cranes** has taken delivery of a 20t **Kato** CR-200Ri.
- **Platform Basket** has appointed **Limpie** as its dealer in Peru.
- Scotland's **Stoddart Crane Hire** has taken its first **Liebherr**, a 60t LTM 1060-3.1.



**Andrew Winter**

- Scotland's **Active Access** has ordered 10 **Hinowa** spider lifts from **APS**.
- **Ashtead's Sunbelt Rentals** has acquired five **BlueLine Rentals** locations in New Mexico and Texas.
- Turkish steel erector **Aksal Çelik** has taken eight 135ft **Genie** ZX-135/70 articulated boom lifts.
- UK **Crimewatch Safeguard Security Systems** has taken delivery of an **Aldercote** V 125 platform.
- **Ainscough Crane Hire** has appointed **Andrew Winter** as operations director - Heavy Cranes.
- Scotland's **Horizon Reinforcing & Crane Hire** has taken the UK's first **Liebherr** LTM 1250-5.1.

- **Kobelco** has merged its crane and excavator operations in the Middle East.

- **Stefan Fuchs**, CEO of trailer manufacturer **Goldhofer**, has left the company.



**Stefan Fuchs**

- **Jekko** has opened a new South Korean operation.
- UK's **Platform Sales & Hire** has taken delivery of 18 **Dingli** electric scissor lifts.
- German rental company **Schmid** has purchased five new **Genie** scissor lifts.
- Kuwait's **Integrated Logistics** has ordered a 650t **Demag** CC 3800-1, 20 **Terex** AC 100/4L and 10 **Terex** Explorer 5600.
- Japan's Port of **Otake** has ordered a diesel-electric **Terex** Gottwald G HMK 2204 crane.



**Martin Borutta**

- **Kobelco Construction USA** and **Kobelco Cranes North America** have merged.
- **Teupen** has appointed **Martin Borutta** as Geschäftsführer, replacing **Michael Scheuss**.
- **Manitex** chief operating officer **Andrew Rooke** has moved to **ASV** as CEO.
- US-based **Sims Crane & Equipment** has purchased four **Liebherr** cranes in a \$10 million deal.
- **IMT** has appointed **Carco Industries** as distributor for the Pacific Northwest.



**Evelyn Low**

- **Magni Telehandlers** has appointed **Mardian Equipment** as distributor for south west USA.
- German rental company **Löffelholz** has taken its first **Ommelift**, a 1300 EB trailer lift.
- **Evelyn Low**, South East Asia regional manager for **IPAF** has died age 36.
- Spanish rental company **Vamasa Tecial** has taken delivery of two PB S171-12ES scissor lifts.



**Bob Litchev**

- Austrian container terminal **WienCont** has ordered three 10t **Kalmar** DCG80-100 container handlers.
- **Manitou** has opened its new facility in Sungai Buloh, Malaysia.
- UK-based **Advanced Access Platforms** has taken 10 new **Niftylift** 4x4 boom lifts.
- **Manitex** has sold **CVS Ferrari** to Italy's **BP** and **NEIP III**.
- **Lubomir 'Bob' Litchev**, president of manufacturing operations at **Manitex International** has retired.
- **Tadano America** has opened its new facility in **Leduc**, south of **Edmonton**, **Alberta**, **Canada**.



**John Gill**

- Turkish rental company **Coskun Vinç** has ordered two **Demag** ATs, an AC 220-5 and AC 500-8.
- German rental company **MA-BO** has purchased a 30m **Palfinger** P300 KS truck mounted lift.
- US rental company **Buckner Heavylift Cranes** has taken delivery of a 500t **Liebherr** LR 1500.
- Singapore will require trucks with loader cranes to have an in cab 'Crane not stowed alert'.
- **Snorkel** has appointed **John Gill** as director of manufacturing operations at its UK plant.
- **Magna Tyres Group** has acquired **OBO Tyres**, the largest tyre retreader in the Netherlands.

- **Srini Kadaba** divisional manager of **Kanoo Machinery Saudi Arabia** has left the company after 30 years.



**Ulrika Dunker**

- Asian marine lifting company **Rigmarine** has opened a facility in **Insch**, **Scotland**.
- **Ramirent** has appointed **Ulrika Dunker** as executive vice president for human resources.
- UK's **Dewsbury & Proud Crane Hire** has taken delivery of its fourth 60t **Liebherr**.
- Scotland's **Bernard Hunter Cranes** has taken delivery of a **Kato** CR-200Ri.
- Singapore sales and rental company **Galmon** has taken the first 150ft **JLG** 1500AJP boom lift in Asia.

- **FB Gru** has appointed **Canadian Professional Crane** as distributor for the USA, Canada and Lebanon.

- **AFI** has taken delivery of 18 new delivery vehicles and ordered a further 27.
- UK rental company **Lifterz** has purchased a **MEC** 6092RT scissor and two **Hinowa** spider lifts.
- Irish rental company **Kavanagh Crane Hire** has taken delivery of a new 300t **Liebherr** LTM 1300-6.2.
- **PM Asia** has sold a 108 t/m **PM** 150SP loader crane to transport company **Ecobix** in Singapore.



**Chris Andersen**

- UK's **Ainscough Crane Hire** has opened a new depot in **Ipswich**.
- **Terex** non-executive director **Chris Andersen** has resigned from the board.
- German crane rental company **Hüffermann Krandienst** has taken a 75m **Ruthmann** T 750 HF.
- **Oil&Steel** has added three new service partners in Germany.



**Kent Boström**

- French rental company **Accès Industrie** has purchased 15 **Ruthmann** **Bluelift** spider lifts.
- **IPAF** has appointed **Kent Boström** as it's Nordic and Baltic representative.
- Germany's **Hebetechnik Wendel** has taken delivery of five **Matilsa** trailer lifts.
- UK's **Emerson Crane Hire** has purchased a 200t **Liebherr** LTM 1200-5.1.

- **Schwyz Canton**, Switzerland has purchased a 21m **Oil&Steel** **Scorpion** 2112J truck mounted lift.
- UK rental company **Lee Lifting** has taken delivery of a 220t **Tadano** ATF 220G-5 All Terrain crane.

- **Hiab** has started shipping its camera-based **HiVision** control system.
- **Lindig Fördertechnik** has taken the first three **Genie** Z-60/37FE lifts in Germany.
- Czech power company **CEZ** has purchased five high voltage insulated **Versalift** VO-355-MHI truck mounted lifts.

See [www.vertikal.net](http://www.vertikal.net) news archive for full versions of all these stories