

JCB adds powered access



JCB has entered the powered access market with the launch of an all-new range of slab electric scissor lifts, which will soon to be followed by a full range of articulated and telescopic boom lifts. The new division - JCB Access - is headed Richard Butler with ex-Genie vice president Phil Graysmark as sales director.

The initial product line - designed by JCB and built in China - comprises nine slab electric scissor lifts in three families ranging from 15 to 45ft. All units have a standard roll-out deck extensions, and two models - the S2046E and the S2646E - are rated for indoor and outdoor use, while the rest are indoor only.

JCB will launch the new scissor lifts along with a diesel boom lift at Conexpo in Las Vegas next month, adding further models by the end of the year. These will include three diesel scissor lifts, an electric articulated boom lift - the 45ft AJ45E - four Rough Terrain articulated boom lifts and 10 telescopic booms ranging from 67 to 136ft making 27 models in all. For a full review of the new range see the scissor lift feature on page 29.

Change of owner at Time



Vehicle mounted aerial lift manufacturer Time Versalift has been acquired by Texas-based private equity firm The Sterling Group from long-time owners O'Flaherty Holdings which acquired Time - including the Condor and Versalift brands - around 40 years ago. Few details have been released but we believe that the deal is supported by the management team on both sides of the Atlantic with the potential for a management buy-in.

Time is based in Waco, Texas with Time International in Denmark, Versalift UK and new operation Versalift France. The company is the clear European market leader for van mounted lifts and has a strong position in the pick-up truck mounted/4x4 market. Sterling has more than \$2.2 billion of assets under management.



United takes NES

United Rentals has agreed the acquisition of competitor NES from Diamond Castle Holdings for \$965 million in cash. The deal is expected to complete in April.

Chicago-based NES had revenues last year of \$369 million with a pre-tax profit of around \$20 million. The NES fleet is largely made up of aerial lifts, telehandlers and small pick & carry cranes and is valued at around \$900 million at replacement cost. The company employs around 1,100 and operates from 73 branches across 27 states with a concentration in the eastern half of the United States. The company is led by IPAF president Andy Studdert.

United chief executive Michael Kneeland said: "In NES, we are acquiring a well-run operation that's primed to benefit from our technology, infrastructure and cross-selling capabilities. We will be working side by side throughout the integration to capitalise on best-in-class expertise from both sides."



Socage acquires Manotti

Italian truck mounted lift manufacturer Socage has acquired crane and access manufacturer Manotti Autogru as a going concern, with Socage taking on all 60 employees.

Manotti has been struggling for many years and had not managed to pay salaries for several months. It surprisingly managed revenues of €13 million last year and has an order book of €7 million. Based in Boretto, Emilia Romagna, the company was founded by Dante Manotti in 1979 and also operated under the PC Produzioni name for Platform and Crane production. Products included truck mounted lifts to 28 metres, a 35 tonne truck crane and a range of four Rough Terrain models from 35 to 85 tonnes.



Hewden cranes in unreserved auction

130 All Terrain cranes from Hewden Stuart, which entered administration at the end of November, will be sold at an unreserved auction on Friday 3rd March at Newark Showground, Nottinghamshire in the UK. The original plan was sell the cranes via tender, but the live auction will be one of the largest All Terrain crane sales ever held.

Included in the sale are two, 220 tonne Tadano All Terrains registered in 2016, 23 cranes of 100 tonnes or more, 57 cranes between 50 and 100 tonnes and 45 cranes from 30 to 50 tonnes. The auction will also include a host of accessories such as ballast, test weights, slings, mats, chains and shackles.





Loxam acquires Hune...

Loxam has successfully complete its exclusive negotiations to acquire Spanish rental company Hune.

The deal substantially strengthens Loxam's position in Spain, but also adds to its coverage in Portugal, Saudi Arabia and Colombia. Hune has annual revenues of €70 million - most of it in Spain - where it has 35 locations. It employs around 600 worldwide with an overall equipment fleet said to be in the region of 18,000 units.

Hune was taken over by major lender Banesto (Banco Español de Crédito) in 2010 with a debt mountain of around €500 million. Since then it has been completely restructured.

...and gains control of Lavendon

Loxam gained control of a majority stake in Lavendon in mid-February, having received acceptances from shareholders representing more than 88 percent of the company's equity and voting rights. It has now declared its offer fully unconditional, kicking off the official purchase of the remaining shares that have been offered. It will now make an application to withdraw the company from the stock exchange and re-register it as a private limited company. In the case that it manages to gain a 90 percent holding, or more it will apply for a compulsory purchase of the remaining 10 percent of the equity. The latest updates indicates that TVH has now sold its 20 percent stake. The bidding battle for Lavendon between Loxam and TVH ended when TVH withdrew its final £2.61 a share offer following a £2.70 bid from Loxam. This values Lavendon at £459 million - £617 million with net debt.



The 75RT weighs 45.4 tonnes fully equipped and ready to work.

New generation RT from Link-Belt

Link-Belt will launch the all-new 70 tonne 75RT at Conexpo, the first model in a new generation of Link-Belt Rough Terrain cranes. The 75RT has a five section 43.3 metre full power boom, plus a 10.7 to 17.7 metre bi-fold swingaway extension with an option of a three-part version to provide an additional short three metre heavy duty extension. Maximum tip height is 63.6 metres. Matching main and auxiliary winches provide an 8,400kg maximum line pull, with line speeds of up to 148 metres a minute.

Another new feature on the crane is Link Belt's 'V-CALC' outrigger set up system - short for Variable Confined Area Lifting Capacities - which provides a wider range of outrigger configurations with automatic monitoring and load chart selection. The crane also has a full telematics suite installed as standard.

The 75RT has multiple transportation modes starting at 45.4 tonnes for the fully equipped crane which can drive off the truck ready to work, or 40.8 tonnes with just the counterweight removed. Power comes from a Cummins Tier 4F diesel matched to a six speed transmission and hydraulic disc brakes.

Link-Belt has also upgraded its 90 tonne 100RT to the 100 tonne 110RT. There are no significant changes to the specification and it uses the same six section 50 metre main boom. The higher capacity models will begin shipping immediately and the company says that those units already delivered can be easily upgraded.



Link Belt's all-new 75RT the first of a new generation of Link-Belt Rough Terrains.

Terex Cranes to close Chinese plant

Terex Cranes has ceased production at its crane manufacturing plant in Jinan, China and will wind down its operations. The plant had been scheduled to build the new 300 tonne LC 300 lattice crawler crane which was originally due for a Conexpo launch this year.

Terex acquired the plant - which built lattice boom crawler cranes

from 70 to 360 tonnes - when it purchased a 65 percent majority stake in Shandong Topower Heavy Machinery Company in August 2010. The joint venture became fully operational in March 2011 and then in November 2014 Terex took over the rest of Topower's equity.

The LC300 will not make it onto the company's Conexpo stand, not because of the plant closure, but as

a result of the crane falling foul of the company's tougher stance on not launching products until they are proven to be fully market ready. Where the new crane will now be produced is still undecided but there is room and the relevant expertise at the Terex plant in Oklahoma which has already taken over production of Terex cranes previously built in Waverly, Nebraska.



The Terex LC 300



A Palfinger 570NX working in Crane Mode

Crane option for Palfinger NX platforms

Palfinger has announced a new Crane Mode option for its Jumbo class NX truck mounted work platforms which range from 48 to 75 metres.

The Crane Mode includes a lifting point or hook with an unrestricted capacity of up to 900kg giving a maximum radius of 38.5 metres on the 57 metre P570. The lifting point can also be used in conjunction with the machine's platform mounted material handling winch which has a capacity of up to 450kg. Palfinger says that crane option is fully compliant with the EN 13000 standard for mobile cranes when the platform is switched to Crane Mode.

The crane mode is operated from the platform's cable connected secondary remote control station, although a wireless remote control is also available. Once switched into crane mode people are not permitted to enter the platform.

Fassi takes control of French business

Fassi has increased its stake in French manufacturing and distribution group CTELM, which owns Fassi France, Miltra and Marrel and now owns a majority of the company's equity. Co-owner Roger Boutonnet will continue as president of CTEL.

Giovanni Fassi and Boutonnet jointly acquired the business from the Caravelle financial group in 2013 which has revenues in the region of €33 million. Fassi says it will play a more active role in the company and will use the distribution business to sell Swedish-built Cranab forestry cranes in which it gained majority control last year and Jekko spider cranes in which it has a 33 percent stake.



Roger Boutonnet (L) and Giovanni Fassi

Klubb acquires Comilev assets

French vehicle mounted lift manufacturer Klubb has acquired the intangible assets - the brands, know-how and intellectual property - of French vehicle mounted lift manufacturer Comilev that is in liquidation following its demise last year.

Klubb, which currently builds van and pick-up mounted platforms, intends to use the acquisition to step up its plans to develop a new range of specialist truck mounted lifts and has acquired a new 13,000 square metre facility to build the new products and created 25 new jobs.

Klubb chief executive Julien Bourrellis said: "As part of our development strategy, we began several months ago to work on the design of a range of truck mounted lifts recruiting the heads of the Comilev's Research & Development team. The acquisition of the Comilev designs - including the Xtenso utility/network product range - will accelerate the launch of our range in this market segment."



The Comilev Xtenso 3 launched in 2014

Snorkel to launch TM16E

Snorkel is to launch a 16ft version of its TM mast type lift - the TM16E - at Conexpo joining the new direct electric drive TM12E which was unveiled at Bauma and is now in production.

The direct electric drive provides substantially longer battery life, particularly in applications involving a large amount of travel. It also provides a true zero inside turning radius. The new 500mm roll-out extension is standard on both 'E' models. The TM16E is expected to weigh in at just under 1,000kg allowing it to be transported in a standard elevator.

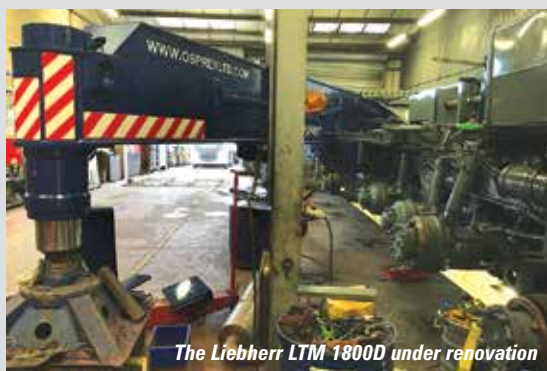


Snorkel TM12E seen at Bauma.

New 1,000 tonner for UK

UK company Osprey Heavy Lift - jointly owned by Osprey Maritime and Allelys heavy haulage and rigging of Redditch - is currently rebuilding a 1,000 tonne capacity Liebherr LTM 1800D cable suspended telescopic crane originally owned by Baldwins' US subsidiary Phillips Crane & Rigging.

The crane was delivered to the Huston-based company in 2000 but was returned to Liebherr when Phillips and Baldwins went under in 2003. Liebherr re-sold the crane to a company in Canada and it was acquired by Osprey last year. The unit has now been stripped down and is going through a complete rebuild. Osprey has a 750 tonne Liebherr LG 1750 lattice crane and 800 tonne LTM1800 with LG1550 lattice conversion kit. It also owns a large fleet of Self Propelled Modular Transporters (SPMT's), as well as jacking/skating systems.



The Liebherr LTM 1800D under renovation

JCB has launched a new 4,000kg/17.5 metre telehandler - the 540-180 Hi-Viz



New JCB telehandler and transmission

JCB has unveiled a new 4,000kg/17.5 metre telehandler - the 540-180 Hi-Viz - with 800mm more lift height than the 540-170 and greater horizontal reach at 13.5 metres thanks to the new chain-synchronised four-section boom. The machine is lighter at 11,330kg and more compact, making it possible to transport two machines on a single truck reducing transport costs. Other features include a lower boom, improved visibility, a cleaner more efficient SmartPower Tier 4 Final diesel and standard LiveLink telematics.

The company also unveiled a new transmission which it says combines the best characteristics of Powershift and hydrostatic drive trains. The VT DualTech transmission features full hydrostatic drive up to 19kph for fine forward and reverse control, while at speeds above that it automatically switches to the more efficient electronically modulated three speed Powershift transmission with maximum speed of 40kph. The new transmission is fitted to three new DualTech VT industrial telescopic handlers - the seven metre 531-70, the 9.5 metre 535-95 and the 17 metre 541-170.



The DualTech VT transmission

The new Liebherr LTM1090-4.2 en route to Las Vegas



New Liebherr LTM spotted

Liebherr will unveil a new four axle All Terrain crane - the LTM1090-4.2 - at Conexpo. The new crane was spotted at the docks in Northern Germany, heading for the USA. The first unit has been sold to Philadelphia-based Sautter Crane Rental and features the VarioBallast variable counterweight system and can be configured with 10 or 12 tonne axle weights.

Summit Tower acquisition completed

Crane and access manufacturer and distributor Australian Crane and Machinery has acquired truck mounted lift rental company Summit Tower Hire. The asset-based transaction was agreed at the end of January and completed in early February.

The Summit fleet includes six truck mounts of 70 metres and more, topped by the 101 metre Bronto S101-HLA. It will be incorporated into the rental subsidiary ACM Towers. Key personnel, including chief executive Marco Peters will remain with the company.



NBB Controls +
Components
GmbH



NBB Radio Control Systems

No customer demand looks like each other and various applications require different operating concepts. NBB faces this challenge nearby 40 years now and offers its customers a wide range of transmitter configurations with the great benefit to operate their own machines by their own specific requirements.

NBB Radio Control Systems ensure a maximum of technical safety and economic efficiency.

NBB – quality made in Germany!



Visit us at
CONEXPO-CON/AGG 2017
Las Vegas, USA,
March 07 – 11, 2017
Gold Hall – G73627

NBB Controls + Components GmbH
Otto-Hahn-Straße 3-5 · 75248 Ölbronn-Dürrn · GERMANY
Fon: +49 7237 999-0 · Fax: +49 7237 999-199 · sales@nbb.de
www.nbbcontrols.de

Genie secondary guarding

Genie has announced a new secondary guarding system for boom lifts that will be available as standard equipment or a quick and easy retrofit for Genie Z and S boom platforms dating back to 2003.

The new 'Lift Guard' Contact Alarm system features an activation cable connected to each side of the protection rails around the platform control panel, running above the front edge of the control box - reminiscent of the original Blue Sky system launched in 2007.

The system is not yet available on the Z-33/18 self-propelled, mast booms or trailer mounted lifts, but already available on ANSI standard machines in North America and will be available on CE models during the second quarter. Retrofit kits are expected mid-year.



The new Genie Lift Guard Contact Alarm system



The Lift Guard can be retrofitted to most Genie booms in around 30 minutes

JLG announces plant closures

JLG is to close its production facility in Maasmechelen, Belgium and its Bruntingthorpe telehandler technology and development centre in Leicestershire, UK, while in the USA it will close its telehandler production lines in Orville, Ohio and move them to its plants in Pennsylvania. Up to 525 JLG employees could be affected by the end of September.

The European telehandler range will also be slimmed down and production moved to the company's plant in Medias, Romania. The Maasmechelen PDI facility is likely to remain open for between 12 and 18 months. The company is estimating that the changes will cost between \$45 and \$50 million but will save \$20 to \$25 million a year from 2018.

16 crawler cranes for Weldex

UK-based crane rental company Weldex has placed an order for eight Liebherr crawler cranes including five LTR telescopic crawlers, a 750 tonne LR 1750, a 600 tonne LR 1600 and a 500 tonne LR 1500.

This follows an order for eight Hitachi Sumitomo crawler cranes which included a 350 tonne SCX3500-3 - the first in the UK - plus a second SCX3500-3 both with full luffing jib attachments and six 80 tonne SCX800A-3 launched at Vertical Days. The Hitachi units - purchased through UK dealer NRC - have now been delivered.



One of the new 350 tonne Hitachi Sumitomo SCX3500-3 purchased by Weldex.



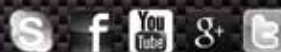
ISOLI

Full truck mounted lift range
from 14 to 36 metres



Invest in the Best!

Find out more www.isoli.com



UK rental show

The annual UK rental Executive Hire Show held in Coventry earlier this month included a number of access and lifting exhibits including the first exhibition appearance of the new JCB scissor lifts and the launch of a new Boss mobile scaffold tower system from Werner, complete with a range of attachments and beams etc.



The new Wienold 750kg MFC 750/K

Manitou launched its buggy-type four metre/2,000kg MT420 telehandler first seen at Bauma and Hird showed the new 750kg Wienold MFC 750/K industrial floor crane. Other lift exhibitors included Niftylift, Russon Access, Snorkel, Kranlyft, Eurotowers, Lyte Ladders, GGR, GT Lifting, Power Towers and Sumner Lift. We will carry a full review in the next issue.

Werner unveiled its new Boss mobile scaffold tower system, complete with cantilever.



€5 million Gardemann order

German rental company Gardemann, part of the Lavendon group, has placed a €5 million order for new Ruthmann truck mounted platforms.

The order includes 22 metre TBR 220 and the all-new 25 metre TBR 250 platform on 3.5 tonne chassis. The company is also beefing up its 7.5 tonne fleet with the 28.5 metre T285, TU 285 and 33 metre T330 platforms.



(L-R) Bernd Wiesmann of Ruthmann, with Gerrit Sellmer and Ingo Rose of Gardemann at the launch of the TBR 250 and TB 290.

10th TABS announced

The 10th Tag der Arbeitsbühnensicherheit (TABS) - the German language safety conference for working at height - will take place this year on May 31st at the Unimog Museum in Gaggenau, south west Germany.

The theme of the event will be "Who bears the risk and who is responsible?" with speakers including lawyer Rudolf Saller, Günter Hübner of Eloquadis, and Dieter Schnittjer of VDBUM, with further speakers to be announced later. To register or obtain more information, including sponsorship opportunities visit www.tagung-tabs.eu.



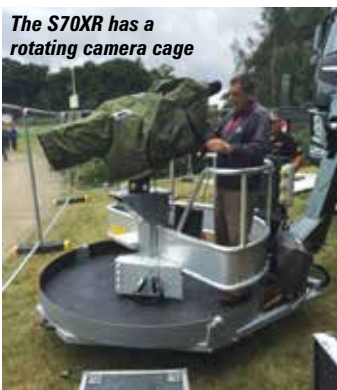
70m Bronto for AA Access

UK-based rental company AA Access has purchased a 70 metre Bronto Skylift S70XR truck mounted platform with rotating camera cage and extendable platform with a camera pod and lighting rig.

The S70XR provides an outreach of 36 metres and a maximum platform capacity of 600kg. Overall length is less than 12 metres, allowing it to have EU Whole Vehicle Type Approval. The unit is expected to spend much of its time working in the film industry and includes remote controls and a 1,100kg boom mounted winch.

AA Access owner Andy Ainsworth said: "We like the compact size of the unit, the excellent working range, the control system and the fact it is Type approved to the latest European regulations."

The S70XR has a rotating camera cage



Smartstore storage

UK-based outrigger mat supplier Outriggerpads has launched Smartstore a special stillage for the storage, transportation and handling of its Multi Mat outrigger mats. Each Smartstore unit can hold up to 26 Multi Mats and be easily stacked.



The Smartstore with Multi Mats.

SIX AND THE CITY

versalift.co.uk

NEW EURO 6
IMPROVED SAFETY
& PERFORMANCE

US-based **United Rentals** reported a one percent fall in full year revenues to \$5.76 billion. Pre-tax profits dropped six percent to \$963 million. Rental rates fell 2.2 percent while equipment on rent increased three percent, with utilisation for the year at 67.9 percent. Capital investment was \$1.25 billion, down from \$1.5 billion in 2015. Spending will pick up this year but that will also include NES.



Hiab reported 2016 revenues up 12 percent to €1.04 billion with operating profits up almost 40 percent at €139 million thanks to a better mix of products, increased manufacturing efficiency and a more profitable geographic mix.



A trading statement from **Lavendon** reports rental revenues eight percent higher at roughly £250 million. Revenues at Nationwide Platforms in the UK were 12 percent higher, Rapid in the Middle East was up 16 percent and Continental Europe two percent. Net debt at the end of December was £157 million compared to £119 million in 2015, £16 million due to the fall in Sterling.



Tadano has reported a 14.5 percent fall in nine month revenues to ¥128 billion (\$1.14 billion). Japanese revenues fell 5.4 percent to ¥68.1 billion (\$605 million) due to lower sales of mobile and loader cranes, partly offset by higher sales of aerial work platforms. Exports - largely mobile cranes - fell 22.9 percent ¥ 59.9 billion (\$533 million). As a result pre-tax profits fell 34 percent to ¥10 billion (\$89 million).



Speedy Hire of the UK, expects to beat full year forecasts following 10.6 percent growth in third quarter revenues. Loyds British Testing will also help lift fourth quarter revenues.



Third quarter revenues at **Kobelco Construction** were more than 11 percent lower at ¥229 billion (\$2 billion) with a pre-tax loss of ¥32.7 billion (\$290 million) due to the first wave of write-offs in China as it dissolves local joint ventures. While crane information is not split out, the statement said that sales of crawler cranes had fallen, mainly due to lower demand in South East Asia. The full year forecast is expected to be 11 percent lower at ¥300 billion (\$2.7 billion) with a loss of ¥34 billion (\$302 million).



Palfinger has reported full year revenues 10.3 percent higher at €1.36 billion, but pre-tax profits improved only half a percent to €93.2 million, held back by restructuring costs in the North America crane and access business and marine operations. Net debt at the end of the year was €513 million, up from €348 million last year due to a number of factors including acquisitions such as its Spanish distribution network and Harding marine business.



Hewden administrators Ernst & Young has confirmed that unsecured creditors will not receive anything from the administration. Net assets are in the region of £100 million, but secured bank creditors are owed £150 million and are first in line. The pre-pack deal with A-Plant for the powered access, generator and Interlift business raised £29 million, while depot sales to Morris Leslie, Ashbrook, GAP and Nixon Hire raised a further £29 million. The sale of the 137 cranes and residual equipment through Euro Auctions should raise a further £50 million. Unsecured creditors include the Inland Revenue, a £46 million shortfall in the pension fund and £22.5 million regular trade creditors with Tadano at the top being owed £7.4 million, while telehandler suppliers Gunn JCB and Finning are each owed around £500,000.



Cramo has reported a 6.6 percent rise in full year revenues to €667.9 million with Finland, Sweden, Denmark and Central Europe all posted gains, while Norway and Eastern Europe were marginally lower. Pre-tax profit improved 36 percent to €86.9 million. Capital expenditure was 18 percent higher at €207 million while net debt at the end of the year was up five percent to €387 million.



Manitowoc revenues fell 30 percent in the fourth quarter depressing full year revenues by 14 percent to \$1.61 billion primarily due to continued weak demand in North America and the Middle East partially offset by growth in Europe spurred by new product introductions. Pre-tax losses more than doubled to \$268.1 million. The backlog at the end of December was \$323.8 million, eight percent down on the year.



Caterpillar has reported machinery and equipment revenues down 19 percent to \$35.8 billion, while pre-tax profits crashed from \$3.46 billion last year to just \$139 million in 2016 due to substantial write offs in the fourth quarter.



First quarter revenues at **JLG** slipped eight percent to \$489 million, with aerial lifts down three percent to \$234 million, telehandler sales 17 percent lower at \$93 million falling eight percent to \$162 million. Operating profit improved more than 19 percent to \$24.4 million. At the same time the backlog/order book was cut 17.5 percent to \$594 million.



For the full reports on all these stories check out Vertikal.net

Palfinger Italy appoints CPL for UK

UK-based Cumberland Platforms (CPL) has been appointed UK dealer for Palfinger Platforms Italy, which includes 3.5 tonne truck mounted platforms and Palfinger spider lifts. At the launch, CPL unveiled two new platforms - the Isuzu P130A and the Isuzu D-Max tipper. The 13.1 metre CPL Isuzu P130A offers six metres of outreach and a platform capacity of 240kg with up to five degrees of off-road levelling. The CPL Isuzu D-Max Tipper - aimed at the arborist and utility sectors - is on an uprated 3.5 tonne chassis and the aluminium or composite tipper body has a 1,300kg payload.



Paolo Balugani (L) of Palfinger Platforms Italy with Paul Murphy of CPL



The new CPL Palfinger Isuzu P130A

New Skyjack telehandler

Skyjack has unveiled the latest model in its new SJ range of telehandlers - the 17.1 metre/5.4 tonne SJ1256 TH - at the recent World of Concrete show. The new model can take 2,721kg to its full height without outriggers or 3,175kg with outriggers set. Maximum forward reach is 12.95 metres. The new model is based on the 4.5 tonne SJ1056 TH and offers similar features including a Tier-IV final Deutz engine.

Skyjack has launched the 17 metre/5.4 tonne SJ1256 TH.



CMC Auto loading

Italian spider and truck mounted lift manufacturer CMC has launched a self-loading outrigger system for its 32 metre S32 incorporating 425mm pinned extensions in the outrigger legs. When the legs are extended, the machine can jack itself to a clear under track height of



The new auto loading jacking system in action

1.3 metres, with sufficient width to allow a trailer to be reversed underneath the machine.

L I G E

CRANES MANUFACTURER SINCE 1945






CONEXPO
Las Vegas - NV
MARCH 7-11, 2017
Visit Us: Stand 55037

JMG CRANES S.R.L.

Via Sito Nuovo, 14 - 29010 Sarmato (PC) - Italy

Phone: +39 0523-8486 - info@lige-cranes.com - www.lige-cranes.com



- ✓ High Performance
- ✓ Low Impact



Class leading performance from every model in the range from 9m to 28m.

With award-winning **Hybrid** technology and SiOPS[®] secondary guarding, our machines are *the* safe and efficient choice.

For more information on the Nifty range, or to arrange a free on-site demonstration, please call **01908 223456**, or visit our website.

Call
01908 223456
to book your free
demonstration

- **Link-Belt** CEO **Chuck Martz** is to retire and will be replaced by CFO **Melvin Porter**.



Melvin Porter

- **Klubb** has acquired the intangible assets of **Comilev** the French vehicle mounted lift company.

- **Australian Crane and Machinery** has acquired truck mounted lift company **Summit Tower Hire**.

- UK-based rental company **Marsh Plant** has taken a 60t **Liebherr LTM 1060-3.1 All Terrain** crane.

- **Rival** has opened a depot in the port of Rotterdam.

- German rental company **Autokran-Dienst Jaromin** has taken a **Terex Explorer 5500 All Terrain** crane.

- Germany's **Gardemann** has ordered €5 million of new **Ruthmann** truck mounted platforms.

- **Sparrows Offshore** will supply 103 cranes for the **East Anglia ONE** offshore wind farm.

- **Skyking**, UK distributor for **Palfinger Platforms**, has appointed **Jim Martyr** as sales manager.



Jim Martyr

- Swedish rental company **Stavdal** has ordered 67 **Genie** booms, scissor lifts and telehandlers.

- Sweden's **Lambertsson Kran** has taken a **Grove GMK4100L-1** crane with **Samson** fibre rope.

- Indian crane and access rental company **JNK Lifters** has taken a 250t **Liebherr LTM 1250-5.1**.

- German heavy lift company **MSG Krandienst** has taken delivery of six **Grove All Terrain** cranes.

- Germany's **Husmann Dienstleistungen** has taken delivery of an **Oil&Steel Octopus 23**.



Matthew Hepler

- **Terex** has appointed **Matthew Hepler** as a main board director.

- Canada's **Cooper Rentals** has acquired **4-Way Equipment Rentals**.

- Swiss rental company **Sky Access** has taken a 33m **TCA Falcon FS330Z** spider lift.

- Finland's **Pentti Hämeenaho** has ordered two 62t **DCG620-15 Kalmar** forklift trucks.

- UK-based **Total Hire** has added a number of new **Genie** scissor and booms lifts to its fleet.

- US-based **All Erection & Crane Rental** has ordered 15 **Liebherr 90t LRT 1090-2.1 Rough Terrain** cranes.

- **Genie** has appointed **Adam Hailey** as director product management and **Chad Hislop** as design engineering director.



Adam Hailey



Chad Hislop

- Indian crane rental company **Steel Carriers** has taken a **Demag AC700 All Terrain** crane.

- US-based **SL Chasse Steel** has purchased a 30t **Manitex 30102C** boom truck.

- **EasyJet** has taken delivery of a 7.5t **Jekko SPX1275** spider crane from **TCA Lifting**.

- French lift manufacturer **Klubb** has appointed **Gantic** as dealer for Norway.

- UK-based **D Jones Plant Hire & Sales** has purchased a 22m **Ascendant A22-17TR** tractor mounted platform.

- **AFI** has appointed **David Graham** as a director of its **Rapid Platforms** division.



David Graham

- **Palfinger** has acquired its Danish distributor, **Palfinger Danmark AS**.

- Egyptian contractor **Hassan Allam Sons** has taken four **Potain MDT 389 L12** tower cranes, the first in the Middle East.

- **A-Plant** employees have raised £10,000 for **Cancer Research UK**.

- **Tudor Van Hampton**, managing editor at **ENR** has died aged 39.



Tudor Van Hampton

- Italian rental company **Noleggi Generali** has taken a 31.5m **CTE ZED 32 JHV** truck-mounted platform.

- **Samson Equipment** has launched the **Hardideck** crane loading platform.

- Austrian crane and access rental company **Prangl**

- has opened new headquarters in Vienna.

- **Instant UpRight** has promoted **Joe Oxley** to general manager.



Joe Oxley

- Hungarian sales/rental group **Axiál** is investing a crane training and certification.

- Ireland's **Kavanagh Crane Hire** has taken two **Demag All Terrain** cranes.

- UK's **Cambridge Crane Hire** has taken a 35t **Kato CR-350Ri City-type All Terrain** crane.

- **Andy Pearson** of **Prolift Access** is organising a charity bike ride to **Apex**.

- **Genie** has introduced a free delivery service in North America for parts orders more than \$750.

- Austrian rope group **Teufelberger** has acquired Italian wire rope specialist **Redaelli Tecna**.

- **Manitex International** is considering strategic alternatives for **A.S.V.**

- **Etienne Bourcier** has left **JLG** to join **JCB** as general manager Southern, Central and Russia.



Etienne Bourcier

- Replacement parts supplier **Amerparts** has opened a UK company in Nottingham.

- France's **Joly Location** has taken a **Ruthmann T510HF** with a **T650HF** on the way.

- UK's scaffolder **Xervon Palmers** has been acquired by **Colin Butt**.

- **Mobile Cranes Asia (MCA)** has ordered three 220t **Demag AC 220-5 All Terrain** cranes.

- **DP World Jebel Ali Port** has ordered 13 **Kalmar DCG80-45ES8** container handlers.

- **Mike Watts**, founder/chairman of **Sunstate Equipment** is retiring, **Sumitomo** has purchased his shares.



Mike Watts

- **Dromad Hire** has taken the first 15m **Hinowa** spider lift in Ireland.

- Ivory Coast-based **Petro Sea Logistics** has taken three **Grove All Terrain** cranes.

- **Flexible Driver Hire** has joined **Crewit Resourcing** to form **Crewit Technical**.

- Germany's **Göllnitz Umwelttechnik** is using an **Atlas AK300.2V** loader crane for piling work.

- **Genie** has restructured its Germany, Austria and Switzerland sales team, appointing **Lars Raagaard** as sales director.



Lars Raagaard

- The UK's **Access Link** held its quarterly meeting at **JLG UK**.

- UK's **GAP Hire Solutions** has taken a **Penny Hydraulics PH510** loader crane.

- **Sany Palfinger** has launched its new articulated and telescopic loader cranes in Malaysia.



Lance Rydbom

- **Tadano America** has appointed **Lance Rydbom** as regional manager East coast USA.

- German rental company **Lanz** has taken delivery of a 40ft **JLG H340AJ** hybrid boom lift.

- Irish/UK contractor **Ward & Burke** has purchased six **Kobelco** crawler cranes - four **CKE900G-2** and two **CKE1350G-2**.



Helgo Koch

- **Manitou Deutschland** has appointed **Helgo Koch** as sales director.

- **Bronto** has appointed **TGM Wind Services** as a dealer for 10 US states.

- **Huisman** has produced the world's largest bearing-type slew ring.

- Australia's **Monitor Lifts** has taken four containers of **Platform Basket** spider lifts.

- German manufacturer **PB** has delivered two aviation scissor lifts to **Hydro Systems**.

- UK **Quinto Crane and Plant Hire** has taken two **Terex AC 40/2L All Terrain** cranes.



Jur Kamsteeg

- **IPAF** has promoted **Jur Kamsteeg** to operations manager for the Benelux region.

- Spreader beam manufacturer **Modulift** has built a 20m/1,500t beam.

- Germany's **Goldhofer** has split into two divisions and appointed **Lothar Holder** director.

- Australia's **EWPA Registered Inspector Programme** for aerial work platforms has gone live.

- Singapore has unveiled two new codes of practice for work at height platforms.

- **Point of Rental Software** has launched the first **Customer Rewards** app.

- UK rental company **John Sutch Cranes** has taken a 100t **Demag AC 100-4L All Terrain** crane.

- **Genie** has promoted **Lee Edwards** to regional sales and distribution network manager for the UK and Republic of Ireland.



Lee Edwards

- **ATN** has appointed **Alfa Access Services** to provide technical support in the UK.

- Russia's **Vertex** has teamed up with **CRC Kazakhstan**.

- UK-based **Access Hire Nationwide** has taken delivery of eight **Versalift ETL36-F (E6)** van mounts.

- **Walter Sellick**, founder of Canadian heavy fork lift manufacturer **Sellick Equipment** has died.

- US-based **Noble Iron** and **American High Reach** have announced an 'asset sharing partnership'.



Scott Hall

- Thailand's **Provincial Electricity Authority** has ordered eight **Grove GMK2035E All Terrain** cranes.

- **Hiab** has appointed **Scott Hall** as senior vice president, sales & services.

- Chinese manufacturer **LiuGong** has completed the first **CLG2450** reach stacker.

- **Wacker Neuson** sales director **Jan Willem Jongert** has left the company due to 'differences' over sales strategy.

- **AFI** has invested £280,000 in a new paint shop.

- Germany's **Autokran-Dienst Jaromin** has taken a six tonne **Jekko SPK60** crane.

- UK crane and access company **Hird** has moved its **Doncaster** depot and expanded its fleet.

- UK's **Advanced Access Platforms** has taken two 30ft **Snorkel SL30SL** Speed Levels.

- **Timber-Tech Tree Services** has taken the first **Leguan L165** lift in the UK.

- **Gary Spickler** a senior manager with **Grove Manufacturing** for many years has died, he was 78.



Gary Spickler

See www.vertikal.net news archive for full versions of all these stories