

# GMG enters aerial lift market

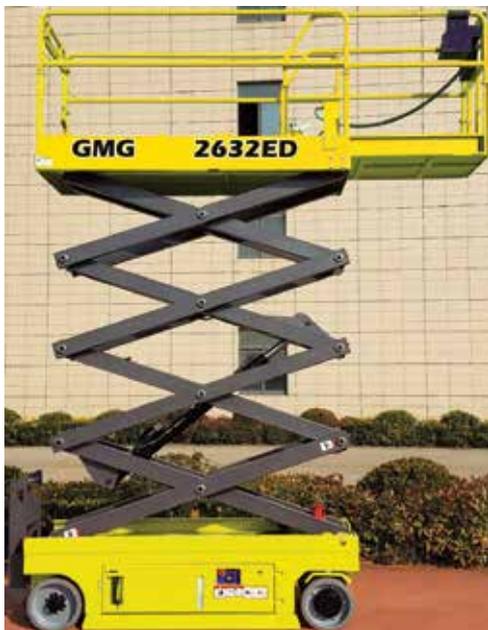
A new brand of aerial work platforms - GMG or Global Machinery Group - is to be officially launched at Vertikal Days, with a seven model range of slab electric scissor lifts. The US-based company with locations in California and the Netherlands is part owned by Jim Tolle who was recently with MEC Aerial Work Platforms. The identity of the other owners and backers have not been released.

GMG says it is focussing on new equipment for the rental market, including aerial work platforms, earthmoving and industrial machines. It plans to source the equipment from different manufacturers on an OEM basis and will evaluate each product in-depth, redesigning as required. In some cases, a new model may be designed from the ground up and then sourced from a manufacturing partner.

Each model the company adopts will be subjected to a rigorous test programme before being submitted to a leading notified body for third party evaluation and certification. To obtain the lowest prices GMG says it will commit to substantial volumes of each model from the supplier. The company says that each of the above stages have already been completed for the new slab scissor lift line and it already has some large provisional orders subject to customer's evaluating the final production units. GMG has refused to reveal the manufacturer of the scissor lift line apart from saying that it is a 'highly experienced' Chinese manufacturer. The products will be sold throughout western markets.

The first models on display at Vertikal Days include the 10ft 1030-PA, 13ft 1330-ED, 19ft 1930-ED, 26ft 2632-ED, 33ft 3346-ED, 40ft 4046-ED and the 46ft 4646-ED. They are designed to be simple in terms of layout but will feature electric direct drive wheel motors and use proven international componentry. A two year warranty will be provided, and prices will be - according to the company - 10 to 25 percent below current market levels. Further products are planned for launch later this year.

Tolle said: "The GMG team is made up of seasoned veterans, we know and understand the equipment business, we know what works and what doesn't and we know what our customers go through in order to maintain a successful business. It isn't easy for rental companies in today's market to be competitive but still offer reliable equipment and yet remain profitable. GMG products are high quality, innovative, long lasting machines at wholesale pricing, it doesn't need to be anything else."



The first GMG product - a 26ft 2632-ED.

# Catamount launches crawler boom

New company Catamount has launched its first product the 25ft 25.10 telescopic crawler boom. Outreach is limited to 5.1 metres with 80kg or 4.6 metres with the maximum platform capacity of 150kg/one person plus tools. The machine weighs just 2.55 tonnes and an overall width of less than 1.6 metres, allowing it to be towed on a two axle trailer. The new lift uses a three section, octagonal boom, is mounted on low profile rubber tracks with a non-marking option and has Yanmar power.



The Netherlands-based company is owned by Caspar van Woerden of Van Woerden Trading International, who said: "The development work has taken two years with the whole machine - including boom and undercarriage - fabricated by us in-house. Production capacity is around two units a week and we have plans for a larger machine weighing about 5,500kg and with a working height of about 12 to 13 metres."



The new Catamount 25.10 telescopic crawler mounted boom lift

# New 50t Sennebogen crawler

Sennebogen has announced a new 50 tonne lattice crawler crane, the 1100E, the smallest model in its current range. Boom lengths range from 10.3 to 52.3 metres and as with other Sennebogen cranes the 1100E switches into a safe mode when the capacity on the hook exceeds 90 percent of the load chart. It can also lift on slopes of up to three degrees. Overall weight of the basic machine is just 30 tonnes and transport width three metres. Power comes from a Cummins Tier IV diesel coupled to multi-circuit hydraulic system for simultaneous crane operations. A Tier IIIa option is available for developing markets. The main hoist has a maximum speed of 125 metres a minute and is driven by a high pressure adjustable hydraulic motor for maximum efficiency.



The new Sennebogen 1100E

# New five tonne Maeda mini crawler

Maeda has launched a new five tonne mini crawler crane, the CC985, the second model in its new CC mini crawler crane line, joining the significantly larger six tonne CC1485.

The CC985 features a five section 16.5 metre pentagonal boom and a 4.5 metre telescopic swingaway extension for a tip height of 23.5 metres. The air conditioned cab features a rear view camera and seven inch monitor as standard. Pick & carry capacity is two tonnes and overall weight is 9,450kg - five tonnes lighter than the CC1485 - and it is more compact, with an overall width of 2.32 metres, overall length of 5.2 metres and an overall height of 2.73 metres. Power is an Isuzu EU Stage 3B/4B compliant Isuzu coupled to a hydrostatic transmission.



Maeda CC985

# A new 22 metre Manitou boom lift

Manitou has launched a new 66ft telescopic boom lift, the 220TJ and a heavier, larger platform + version.

The new machines combine the running gear of the 60ft 200ATJ articulated boom, with a three-section version the 80ft 260T telescopic boom and same two metre articulated jib. Unrestricted platform capacity is 230kg or 350kg for the 220TJ+. Outreach is 17.6 and 17.8 metres respectively, while the overall weights are 11,850 and 13,800kg.



220TJ Manitou

# Compact Snorkel RT scissor

Snorkel launched two super compact Rough Terrain scissor lifts, the 22ft S2255RT and 27ft S2755RT with an overall width of 1.45 metres.

Platform capacity is 420kg and 300kg and the overall weight 2,360kg and 2,580kg respectively complete with standard levelling outriggers and 1.2 metre roll-out deck extensions, making them light enough for a standard two axle trailer.



# First Palazzani articulated spider lift

Palazzani has unveiled its first spider lift with an articulated boom, the 32 metre TZ330. The tracked lift is similar to the TCA Falcon FS320Z with a two-stage sigma type riser, four section telescopic boom and articulated jib.

# C&A news

## Big platform Multitel

Italian manufacturer Multitel Pagliero has developed a new mega platform truck mounted lift in partnership with Skyworker Trade of Switzerland.

The 10 metre MS100, features a two-section telescopic boom topped by a 3.3 by 1.85 metre platform with a capacity of 400kg and up to 500mm of lateral movement. Mounted on a 3.5 tonne Nissan NT400 Euro 6 chassis, overall width is 1.9 metres including stabilisers. A six metre working height is possible free on wheels, while a hydraulic friction drive provides travel at up to 5kph while elevated.



## Compact Versalift

Versalift has unveiled the nine metre LT-23-90-TB aerial lift mounted on a compact Fiat Doblo WorkUp chassis which does not require outriggers.

The new lift features an overall length of less than five metres and an overall weight of 2.5 tonnes with 250kg of spare cargo capacity. Outreach is 4.2 metres and the one-man fibreglass bucket has a platform capacity of 120kg. A capacity upgrade is available as is a detachable tow bar.



## Another CTE MP

Seven years after it launched the 20 metre MP 20.13, CTE has decided to take the concept up a notch with the new MP 32.19 on a 7.5 tonne chassis.

The new model has a two-section lower boom topped by the slew ring, three section top boom and a two-section telescopic jib with almost 180 degrees of articulation. The unit offers 300kg platform capacity and up to 19 metres outreach at an up and over height of more than 12 metres.



## Larger Almac tracked scissors

Almac has launched two larger tracked scissor lifts, the 33ft 1270-HE and the 39ft 1470-HE.

The new units, do not level from the tracks but rely on jacks which can level the machine up on slopes of up to 11 degrees. They are also fully self-propelled up to six metres.



# IPAF Summit 2017

The IPAF Summit and awards dinner was held in Wembley, London this year kicking off with a networking event in Wembley stadium attended by around 250 delegates. The following day started with the federations Annual General Meeting, which included the appointment of a new president, Nick Selley of AFI taking over from Andy Studdert.



Tim Whiteman congratulates IPAF's new president Nick Selley who called for members to step up apprentice schemes for young people

Starting his two-year term Selley immediately called for the industry to do more to attract more young people saying: "Young people are the future of our industry. They are the leaders of tomorrow and during my presidency I will be strongly promoting the need for our members to further develop their apprenticeship programmes."

The AGM was followed by the Summit with around 300 to 400 delegates dipping in and during the day. A wide range of speakers ranged from Terex chief executive John Garrison who talked about safety leadership and his personal feelings and beliefs, Steve Radcliffe of Clugston Construction on how contractors can help improve safety standards, Yanna Zhang, chairman of China Construction Industry Association's Rental Branch, on the Chinese work platform market, Cranes & Access publisher Leigh Sparrow on the UK market and ending with Jim Senior, health and safety director of Multiplex Construction Europe talking about the building of Wembley Stadium.



John Garrison of Terex gives his personal view on safety

The awards dinner was compered by the well-known sports broadcaster John Inverdale. The award winners included:

- Vehicle Mounted Product of the year - The CTE B-Lift 17E electric powered truck mounted platform.
- Self-Propelled Product of the year went to the 42 metre Teupen Puma 42GTX.
- Mastclimber product of the year went to Alimak Hek for its Mammoth Triplex
- The Innovative Technology Prize was won by Serious Labs for its AWP Virtual Reality Training Simulator.
- IPAF Training Centre of the year award was won by Manlift UAE
- Anderson Puff of Mills, Brazil was named IPAF Training Instructor of the year
- The Access Rental Company of the Year award went to Riwal
- Contribution to Safe Work at Height was won by Modern Access & Scaffolding of Hong Kong
- Powered Access Pioneer award went to Alo Group of Chile
- Photograph of the year was taken by Ed Darwin of Nationwide Platforms
- Project of the Year went to Smart Platforms Solutions for a solution that combined a suspended platform and a self-propelled telescopic boom lift.



Around 450 attended the awards dinner



The award winners take a bow



Roger Bowden (L) with compere John Inverdale

## Lifetime achievement award for Roger Bowden

The most popular award announcement of the evening without question was the IPAF/IAPA Lifetime achievement award going to Roger Bowden founder and chairman of Niftylift.

Bowden graduated in Mechanical Engineering and Production Technology in 1971 going on to serve as chief engineer for access pioneer EPL International. In 1977 he established a one-man sales company to distribute access equipment and then added a rental company in 1980.

In 1985, he made the decision to manufacturer his own products and started Niftylift, the company that would define his career. Since then the company has grown at a steady pace and is now home to more than 460 employees with operations in more than 40 countries. The company has been responsible for a number of innovations that have led the market, from a simple Bi-Energy power unit for its small booms, to the SioPs built-in secondary guarding system and the first true hybrid powered work platforms.

Bowden is also passionate about engineering education and involves local schools with the company's engineering projects, while supporting the development of more than 120 apprentices and undergraduate engineers. Niftylift is also a long-term sponsor of the Engineering Education Scheme which nurtures young engineers and he runs an Institution of Mechanical Engineers Development Scheme.

Next year's AGM, Summit and awards dinner will be held on March 8th in Miami, Florida.



Roger Bowden of Niftylift receives his lifetime achievement award (L-R) Tim Whiteman of IPAF, Roger Bowden, Euan Youdale of KHL and compere John Inverdale



## Maxim to take Coast

Maxim Crane Works has agreed the acquisition of Coast Crane Company from Essex Rental in a \$72.5 million all-share purchase deal. On completion Maxim will integrate Coast into its existing business. The deal provides Coast/Essex with the option to consider other offers up until the completion date. See [www.vertical.net](http://www.vertical.net) for full story.

## Dinolift unveils 85ft RXT

Dinolift has announced the 85ft 280 RXT semi self-propelled all terrain boom lift, the new machine has two metres more working height than the existing 260RXT at 28 metres, more outreach at 16 metres, more up and over reach at more than eight metres, with a new articulated jib.

Thanks to a new high strength steel boom design, it manages to maintain an overall weight of well under five tonnes. Standard features include four wheel drive, four wheel steer, oscillating front axle, a state of the art Moba control system and a higher 10kph stowed drive speed. The new machine will be on display at Vertical Days.



The new Dinolift 280RXT

## New Safety Alert Protocol

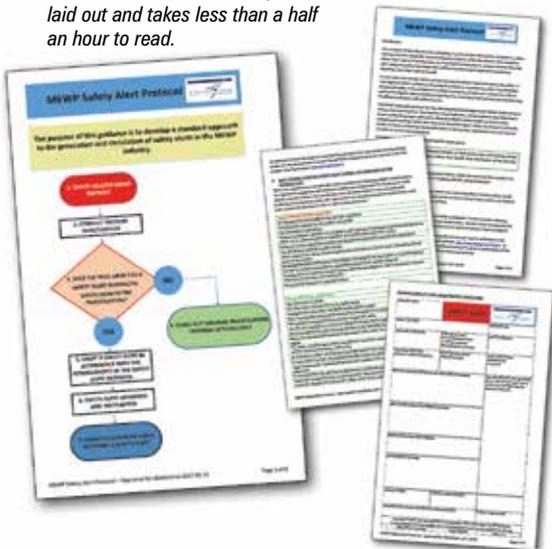
The UK's Strategic Forum Plant Safety Group's mobile elevating work platform sub group - whose members include the CPA, IPAF, HSE, CITB, BCSA, FASET, SAFed, NPORS, major manufacturers and a number of major contractors - has developed a Safety Alert Protocol which sets out a voluntary standard for the writing of Safety Alerts issued by contractors following an incident on site that they believe may be related to equipment design, manufacture or maintenance.

The guidance aims to help those writing the alert ensure that it is authoritative and helpful for those that receive it. A standard layout format is included along with clear and concise tips of when and when not to issue a widespread alert.

IPAF technical and safety executive Chris Wraith said: "Safety Alerts are always issued with good intentions, but sometimes omit key information, which can lead to speculation and over-reaction. We hope this protocol will help improve safety whilst maintaining productivity."

The full guide can be found on [www.vertical.net/uploads/tx\\_filelinks/mewp-safety-alert-protocol\\_-2017-02-15.pdf](http://www.vertical.net/uploads/tx_filelinks/mewp-safety-alert-protocol_-2017-02-15.pdf)

*The Protocol is well written, well laid out and takes less than a half an hour to read.*



CWE 525: Max hydraulic outreach: m 30  
Load capacity Kg 14500 - Easy access: Max width mm 1850

M250: Full hydraulic JIB with 195' opening  
Max hydraulic outreach m 15.65



M060: PICK AND CARRY - Max hydraulic outreach: m 3 - Max load capacity Kg 240 - Width mm 780



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AFI Germany runs a fleet of more than 1,300 aerial lifts and telehandlers.

## Riwal acquires AFI GmbH

Dutch international rental company Riwal has acquired German aerial work platform and telehandler rental company AFI GmbH from owner Günther Aust.

AFI GmbH was established by Aust in 2003 with the support of AFI in the UK although the connections between the two companies ended not long after the German business 'found its feet'. The company runs a fleet of 1,300 machines from nine depots across Germany and 110 employees.

Aust will remain on board as managing director for the next three months and will stay involved as an advisor for at least another nine months after that. Riwal chief operating officer Søren Rosenkrands will be in charge of the integration with Riwal Germany which will continue to be managed by Nick Field.



## New 103 metre Palfinger...

Palfinger Platforms has launched an updated version of its 103 metre WT1000 truck mounted lift rebranded the P1000.

The P1000 offers up to 35 metres of outreach and variable platform capacities from 200kg at full height or outreach to a maximum of 530kg. It also includes most of the new technology from the company's new Jumbo NX Class. The biggest change is the updated five axle Tadano crane carrier with a new cab and a 600mm narrower outrigger footprint.



## ...And another new spider lift

Palfinger also unveiled a new 18 metre P180 AJTK spider lift at Apex, the second in the company's all-new spider lift range. The new model follows the P150AJTK launched last year, and will be built in Italy by Palfinger Italia. It offers up to 7.7 metres of outreach, an overall width of 790mm - without basket - while overall length with platform is 4.44 metres or 3.85 metres when removed. The machine weighs 2,400kg and power comes from a petrol/gas engine,



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# New 24m GSR

Italian manufacturer GSR has launched a new 3.5 tonne, Euro 6, 24 metre articulated truck mounted lift, the B240PX.

The new machine features a dual sigma type riser and three section telescopic boom with 12.3 metres of outreach and an up and over clearance of around eight metres. Maximum platform capacity is 250kg with 140 degrees of platform rotation and the new machine is available on either the Nissan NT400 or Mercedes Sprinter MB311 chassis.



# New 22m telescopic from CMC

Italian truck mount and spider lift manufacturer CMC has launched a new 22 metre telescopic truck mount on a 3.5 tonne Euro 6 Nissan chassis, the PLA220.

The new model has an innovative open frame superstructure design and offers up to 15 metres of outreach with 80kg while maximum platform capacity is 220kg. Jacking can be inboard or with front outriggers extended to provide the maximum performance though 360 degrees. A 25 metre version, the PLA 250 is on the drawing board for launch later this year.



# Hiab delivers first HiVision

Hiab has delivered its very first crane equipped with HiVision Virtual Reality remote control system to a customer in Sweden.

The Loglift forestry crane incorporates four cameras on top of the crane structure giving the operator a realistic 270 degree view of operations, allowing him to operate the crane from a remote controller in the chassis cab. The first customer Ackestens Åkeri added the option to its latest crane - mounted on a Scania truck - after seeing a demonstration last year. Hiab says that further cranes with the HiVision option are scheduled to be delivered in Europe and Japan later this year.



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Vertical days Stand 508/509  
JT Cranes

First half revenues at **JLG** fell five percent to \$1.2 billion, sales of aerial lifts were two percent lower at \$603.1 million, telehandler sales plunged 28 percent to \$254.9 million while other revenues improved four percent to \$354.4 million. Operating profits were 31 percent lower at \$66.5 million, although \$17.2 million of this is due to restructuring charges. The bright news is that the order book at the end of March is up 11 percent to \$723.2 million.



**Sunbelt Rentals**, the US arm of **Ashtead**, has acquired New York-based aerial lift rental company **Pride Equipment** for \$279 million in cash.



UK-based **Banner Plant** has acquired **Premier Plant and Tool Hire** which operates from two depots in Leicester. The fleet includes telehandlers, aerial work platforms and scaffold towers.

First quarter revenues at **Genie /Terex AWP** were nine percent lower at \$472.4 although order intake improved 38 percent, lifting the company's backlog 21 percent. Operating profits plummeted 43 percent to \$21.7 million.



**Speedy** says annual revenues should be seven percent higher in 2016, with pre-tax profits well ahead of last year.



**United Rentals** first quarter revenues were \$1.36 billion, almost four percent higher than last year. Pre-tax profits for the quarter jumped 10 percent to \$161 million. In light of the results the company increased its full year forecasts by five percent.



Dutch rental company **HWS** is opening **HWS Rental UK** in partnership with ex-Rival manager **Tim White**. The company will focus on long-term re-rental and sales of niche aerial lifts, such as heavy-duty scissor lifts and hybrid boom lifts. It is also working with **Collé** to distribute AB Lift products in the UK.



**Haulotte's** first quarter revenues increased 16 percent to €133.3 million thanks to a 33 percent rise in European and Pacific region sales, offset by slower sales in the Middle East and North America which fell 20 percent.



**Palfinger** has reported record first quarter revenues of €361.9 million up 13.5 percent on last year, with most growth coming from its European loader crane business and Russian ventures.



**Terex Cranes** has reported first quarter revenues just over 14 percent lower at \$263.9 million, while the company's operating loss increased from \$16.6 million last year to \$32.8 million this year. Order intake was a bright spot improving 17 percent and pushing the order book up two percent.



First quarter revenues at **Alimak** jumped 71 percent to SK776.6 million (\$88.7 million) thanks to contributions from Avanti Wind Systems and Facade Access Group. Pre-tax profits were up more than 55 percent to SK74.7 million (\$8.5 million).



**Cramo** reported first quarter revenues of €162.9 million, 4.8 percent up on last year, while pre-tax profits jumped 83 percent to €15.9 million. All regions posted higher revenues and improved profitability. Capital expenditure was almost 16 percent higher at €35.4 million.



**Hiab** has reported record first quarter sales of €270 million a 10 percent rise on last year, operating profit for the quarter was 23 percent higher at €39.5 million. Sister company **Kalmar** saw revenues fall one percent to €364 million, but operating profits improved six percent to €26.6 million.



**Liebherr** mobile and tower crane sales in 2016 declined 4.5 percent to €2.48 billion. Of this mobile crane sales were €2.07 billion - a fall of four percent - while tower crane sales were 6.8 percent lower at €410 million. Maritime crane sales dropped 15.4 percent to €816 million, taking total Liebherr crane sales to €3.3 billion.



**Maxim Crane Works** has agreed the acquisition of **Coast Crane Company** from **Essex Rental** in a \$72.5 million all-share purchase deal.



**Vp** has acquired the assets and business activities of the mechanical & electrical equipment sales and rental activity of Jackson Mechanical Services (UK) Ltd - JMS M&E - for £3.6 million in cash. The transaction does not include the JMS Plant Hire - Powered Access Division.



Dutch international rental group **Boels** has acquired UK tool hire company **Supply UK Group** from its management for an undisclosed sum. Supply UK operates from 25 locations with revenues of £15.4 million and a pre-tax profit of £946,165.



**Ruthmann** has reported record revenues for 2016 and a strong start to the new year. Total revenues were €143 million, almost 25 percent up on 2015, much of it due to the **Marti** acquisition, now Ruthmann Italia.



Full year revenues at UK rental group **HSS** were 9.6 percent higher at £342.4 million, but pre-tax losses increased to £17.4 million from £13.8 million last year. The company is looking for a new CEO.



**Manitou** has reported a 22 percent jump in first quarter revenues to €380 million, with order intake rising 41 percent to €433 million, taking the order book to €461 million, up 34 percent on the quarter.



For the full reports on all these stories check out [Vertikal.net](http://Vertikal.net)

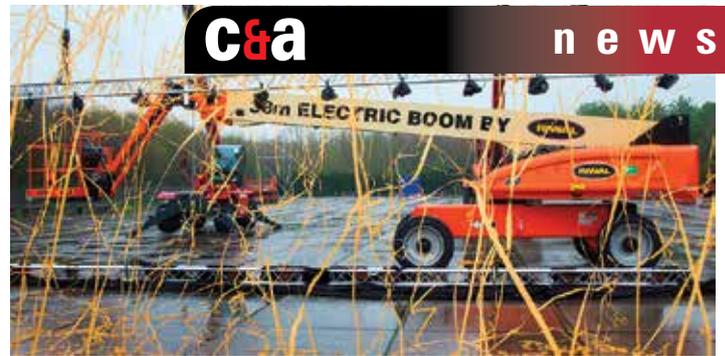


The scene after the boom came down - the operator managed to slew and possibly retract the boom a little before it hit the boundary wall.

## Crawler crane incident report

St James Group - the contactor of the site where the Hitachi-Sumitomo SCX400T telescopic crawler crane boom came down in January - has released a report with full details of the investigation.

The operator was lowering the boom while lifting an 800kg compressor, when the pressure transducer on the boom lift cylinder sheared off causing the boom to descend rapidly. The operator was able to retract the boom and little and slew a little to avoid injuries and damage. The full report is on the Vertikal.Net online Library.



Rival's all electric version of the JLG 1200SJ

## 120ft electric boom lift

Rival has unveiled an all-electric conversion for the 120ft JLG 1200SJ telescopic boom lift. The diesel engine and fuel tank are replaced with an electric motor, large battery pack and charger.

The vast majority of the machine remains unchanged, including the 38 metre working height and 23 metres of outreach, but with zero emissions and drastically reduced noise levels. The company is adding the new machine to its rental fleet but also building units for sale to other rental companies and end users.

## Manitou acquires Terex Construction India

Manitou has acquired Terex Equipment Private Limited in Greater Noida, which specialises in the design, manufacture and distribution of construction equipment, mostly loader backhoes, dumpers and skid steer loaders with revenues of around €30 million - mostly in India and Southern Asia.

Manitou chief executive Michel Denis said: "This acquisition perfectly fits our strategy to reinforce our presence in emerging markets. Terex Equipment Private has a solid dealer network which we will continue to further develop. It will be a strong industrial base for Manitou to develop new product ranges for Asia and emerging countries."

The Terex plant in Greater Noida, India



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- Florida's **Sims Crane** has appointed **Kaliopé 'Popi' Fatolitis** as commercial construction manager.
- Kalmar** has appointed **Thomas Malmberg** as senior VP of services and **Stefan Hultqvist** as VP forklift trucks.
- Skyjack** has appointed **Nationwide Skylift** (Malaysia) as a dealer for its aerial lifts and telehandlers.
- Palfinger Asia Pacific** has opened its new office in Jakarta, Indonesia.
- Malcolm Kitt** is working with Paus dealer The Furniture Hoist Company in the UK.
- Nashville-based **Clark Crane** has purchased two new **Liebherr All Terrains**.
- UK's **Utility Equipment** has launched a new company - **Uniquely Engineered Components**.
- UK distributor **Skyking** has appointed **Josh King** as workshop engineer and **Dorota Kaczmarek** as parts assistant.
- Holland Lift** has delivered its 8,000th scissor lift, an HL190 H20 to Finland's **HRK**.
- Gruas Maule** of Chile has ordered a 650 tonne **Demag CC 3800-1** crawler crane.
- Austrian rental company **Maltech** has invested €7.6 million in its rental fleet.
- German rental company **Dietmar Flossdorf** has taken a **Liebherr LTM 1500-8.1**.
- Manitou** has appointed **Richard Alton** as president of operations in the USA.
- Faresin** has appointed **Omega Sales** as distributor for the Netherlands.
- Germany's **Kawelke Kranverleih** has taken a new **130t Demag AC130-5**.
- Doosan Bobcat** has appointed **Alvaro Pacini** as president of Europe, Middle East and Africa.
- Vp, owner of **UK Forks/Higher Access** has acquired **Zenith Survey Equipment**.
- Finland's **Ramirent** and Germany's **Zeppelin** have formed a cabin rental partnership.
- Damen Shipyards** has ordered a new **Liebherr CBG 350** marine crane.
- McGovern Crane Hire** of the UK has taken a **60t Liebherr LTM 1060-3.1 All Terrain**.
- Rotterdam Short Sea Terminal** has ordered two **Kalmar Ship To Shore** cranes.
- UK dealer **Workplatform** has appointed **Glyn Goodwin** as business development manager.
- Active Crane Hire** has taken the first **Potain Hup** self-erecting cranes in Australia.
- Brazil's **Locar** has taken four **250t Liebherr LTM 1250-5.1 All Terrain** cranes.
- Mexico's **GSL** has taken delivery of a new five axle **220t Demag AC 220-5 All Terrain** crane.
- Russian rental company **Vertex** has ordered 57 new **JLG** lifts.
- Tadano America** has appointed **Todd Elkins** and **Bob Krause** as regional business managers.
- Hiab** has appointed London-based **Hydraulic Fleet Solutions** as its service partner.
- UK-based **Banner Plant** has acquired and Tool Hire.
- The Sultan of Oman's Armed Forces has taken an **18m/4,000kg Genie GTH-4018** telehandler.



**Kaliopé  
Popi  
Fatolitis**



**Malcolm  
Kitt**



**Dorota  
Kaczmarek**



**Richard  
Alton**



**Alvaro  
Pacini**



**Todd  
Elkins**



**Bob  
Krause**

- Norman Kelsey**, former national service manager at **Hewden Stuart Crane Hire**, has died age 75.
- UK-based **NMT Crane Hire** has taken delivery of a **35t Kato CR-350Ri** City type All Terrain crane.
- German contractor **Hauck Hausbau** has taken a **70t Tadano ATF 70G-4 All Terrain** crane.
- Sennebogen** has appointed **Ascendum** and **JasminM** as dealers in Croatia and Bosnia.
- Wacker Neuson** CEO **Cem Peksaglam** is leaving the company.
- Canada-based **Leavitt Cranes** has acquired **Pacific Tower Crane** and **Pacific Lift Equipment**.
- Liebherr-Argentina** has opened new offices in Buenos Aires.
- Integrated Logistics** has ordered 12 new **Demag All Terrain** cranes.
- Tat Hong** has acquired 100% of **Tat Hong Vietnam**.
- UK-based **Hire Safe Solutions** has taken the first of three **150ft JLG1500AJ** boom lifts.
- UK-based **Ardent Hire Solutions** has appointed **Leigh Webb** as sales director.
- Maeda USA** has appointed **Tanner's Crane Service** as dealer for **Arkansas**.
- UK-based **Commhoist** has taken a **40t Liebherr LTM 1040-2.1**, part of a four unit order.
- Skyjack** has appointed China's **Xuzhou Handler Special Vehicle** as a distributor.
- Geda** has appointed **MIN-Liftek** as its distributor for Finland.
- Isoli** has appointed **Giorgio Caberlotto** as export manager Eastern Europe/Russia, Asia, Middle East and Central Africa and **Alberto Caon** as export manager Western Europe.
- JCB USA** has promoted **Richard Fox-Marrs** to chief executive, replacing **Arjun Mirdha** who left the company.
- Gabriele Valli** has left **Isoli** and joined **Co.Me.T** as export manager.
- UK-based **John Sutch Cranes** has ordered five **Terex All Terrain** cranes.
- Sweden's **Kranpunkten** has taken delivery of 30 **Genie** scissor lifts.
- Germany's **Franz Bracht Kranvermietung** has taken delivery of a **Spierings SK 1265-AT6**.
- Belgium's **Publilux** has taken delivery of a truck equipped with both **Versalift** platform and **Palfinger** crane.
- Cramo** senior VP modular space, **Petri Moksén** has left the company.
- Egypt's **Suez Shipyard Company** has taken delivery of two **Grove All Terrain** cranes.
- South Africa's **Goscor Access** has taken an **84ft Holland Lift HL-275 D27**.
- UK-based **Chamberlain Crane Hire** has taken a **70t LTM 1070-4.2 All Terrain** crane.
- Germany's **Atlas** has appointed **Atlas Maschinen Bulgaria** as its Bulgarian distributor.
- WireCo** has confirmed **James O'Leary** as chief executive.



**Norman  
Kelsey**



**Cem  
Peksaglam**



**Leigh  
Webb**



**Richard  
Fox-Marrs**



**Petri  
Moksén**



**James  
O'Leary**

- UK-based **Southern Cranes & Access** has ordered six new **Liebherr** mobile cranes.
- UK-based **Bryn Thomas Cranes** has appointed **Colin Hodgson** as sales director.
- Sweden's **Vätterbygdens Kran** has taken a **250t Demag AC 250-5 All Terrain** crane.
- Roberto Marangoni** is joining **Multitel Pagliero** as export sales director.
- The UK's **Access Link** confirmed four new members.
- Ireland-based **Crane Hire Ltd** has taken a **Liebherr MK 140** mobile tower crane.
- Genie** has appointed **Keith John** as territory sales manager UK South.
- UK-based **Marsh Plant Hire** has taken a new **20 tonne Kato CR-200Ri**.
- Dave Freebody** has left **Riwal UK** to become an Independent **IPAF** trainer.
- US-based **Scott-Macon Equipment** has taken a **Tadano Mantis GTC-800** telescopic crawler crane.
- UK company **King Lifting** has taken delivery of two new **Liebherr All Terrain** cranes.
- Scania Finland** has ordered **Hiab** loader cranes and hooklifts for the Finnish Defence Force.
- UK-based **Sparrows Group** has won a major crane maintenance/inspection contract in Australia.
- UK-based **Baker Plant Hire** has taken two **Genie Z-45/25JRT** booms and two **GS-2632** scissor lifts.
- Genie** has extended the telescope cable replacement protocol on three section telescopic boom lifts.
- UK-based **Hire Access Platforms** has achieved the **IPAF Rental Plus** quality certification.
- UK's **Crowland Cranes** has taken a **60t Liebherr LTM 1060-3.1 All Terrain** crane.
- MEC Aerial Work Platforms** has appointed **Deanne Hix** as VP sales operations and strategic planning.
- UK-based **Extreme Powered Platforms** has taken **Haulotte** booms, scissor lifts and telehandlers.
- Scotland's **Horizon Reinforcing & Crane Hire** has taken a **Liebherr MK 88 Plus** mobile tower crane.
- UK-based **Berry Cranes** has taken delivery of a **Liebherr LTM 1040-2.1** with a **LTM 1060-3.1** to come.
- Sunbelt/Ashtead** has acquired the Los Angeles-based rental fleet of **Noble Iron**.
- Raimondi Cranes** has appointed **Mauro Masetti** as commercial director.
- Scotland's **Bernard Hunter Mobile Cranes** has promoted **Mark Rafferty** to managing director.



**Roberto  
Marangoni**



**Keith  
John**



**Deanne  
Hix**



**Mauro  
Masetti**

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