### New owner for Acces Industrie



Parquest Capital has acquired French rental company Acces Industrie in a deal which values the struggling business at €100 million.

The complex two stage deal involved a major refinancing of the company's €70 million debt plus other liabilities of around €30 million. Part of this involved acquiring a controlling stake held by Butler Capital Partners in September. This takes the company's holding to 91.68 percent, with over 95 percent of the voting rights and it has made an offer for the remaining publicly quoted shares of €6.78 a share. The company will then be delisted.

Acces Industrie had revenues last year of  $\in$ 53.2 million and runs a fleet of 4,750 aerial lifts and telehandlers from 29 locations in France. The company has been loss making for several years but last year it managed to post a positive result with a pre-tax profit of  $\in$ 5.6 million.

## **AA Access acquired**

UK cleaning and industrial maintenance company High Access has acquired AA Access the specialist truck mounted rental company from founder/owner Andy Ainsworth. Ainsworth and the AA Access team will remain with the business, with Niel and Adam Bethell of High Access joining the company as directors.

Ainsworth started the business in 2003 and its fleet includes units as small as 10 metres through to the 70 metre Bronto 70 XDT. A large proportion of its work comes from the supplying platforms to the film and television industry.

Bethell said: "We are focused on further expanding the High Access business, particularly in Birmingham, Leeds, Scotland and London and the AA Access acquisition was part of this long-term strategy. High Access was built on strong customer relationships and standing out in the sector for quality. Because of that the AA Access acquisition was the perfect deal for us."

High Access was established by chief executive Niel Bethell in 2005. The acquisition is funded in part by BGF, which made a £3.3million investment available in July last year to pursue further growth.



#### Skyjack partners with Trackunit

Skyjack has announced a partnership with Trackunit to provide a variety of telematics solutions from next year. The move follows increasing demand from buyers and users for built-in remote connectivity. Skyjack will work with Trackunit to provide easy access to machine data and diagnostics rather than use a propriety system that might not work as well with customers ERP systems and other brands of equipment. The targeted launch date is the first quarter of 2018.

# New MEC boom and scissor lifts

California-based boom and scissor lift manufacturer MEC has announced two new products, built for the company in China. The 19ft Micro 19 slab scissor lift joins the current 13ft 1330SE Micro scissor lift and includes the same features including full direct electric drive for longer battery life. Overall length is just 1.5 metre - or 1.4 metres with entry ladder removed - width is 810mm and 226kg platform capacity. The machine weighs 1,220kg including the 600mm rollout deck extension and automatic pothole protection.

The second new product is a high specification 45ft Rough Terrain articulated boom lift - the 45-AJ. Powered by a Kubota diesel it offers 360 degree continuous slew, solid rough terrain tyres, a triple entry platform with swing gate and oscillating front axle. Outreach is 7.6 metres with an up and over clearance height of 7.5 metres. Maximum platform capacity is 227kg.



Both units are almost certainly built for

MEC by Dingli in China to MEC's detailed design changes to existing Dingli products in order to deliver a cost effective product with all the MEC 'bells and whistles'.

### Loxam moves into Italy

Loxam is to acquire an 80 percent stake in Italian powered access rental company Nacanco from the Giusto family, which retains a 20 percent holding while continuing to support the development of the business. Nacanco - established in 2001 with revenues last year of around €27 million - operates from 14 locations in the northern and central Italy. No financial details have been disclosed. The deal is subject to regulatory approval, but is expected to close by the end of the year.

Loxam president Gérard Déprez said: "The acquisition of Nacanco completes our footprint in Western Europe. Nacanco is a well-established player which has contributed to the development of the Italian equipment rental market thanks to an ambitious growth strategy. We look forward to working with its management team and employees."

#### Comet UK opens for business The Connet X range platform on a short

Italian truck and trailer mounted lift manufacturer Comet has appointment its new UK distributor, Comet UK. Operating from a brand new facility near Malton in North Yorkshire, Comet UK is a new division of



Ryetec Industrial Equipment, an agricultural, forestry and horticultural equipment distributor that dates back to 1992.

The new business will initially focus on the Comet X lift range - with working heights of 12 and 14 metres and up to 6.5 metres of outreach - and the 4x4 Xiraffe. A demonstration/roadshow tour is scheduled for later this month with plans to show the larger Comet truck and van mounted lifts - including fully insulated models - in the New Year. Watch out for the launch of a new Comet spider lift range.

## Five new Sennebogen cranes

Sennebogen has unveiled five new cranes at the company's 65th anniversary celebrations at its head office in Straubing, southern Germany. Included in the launch of 10 new products were two telescopic crawler cranes - the 16 tonne 613E and the 30 tonne 633E - the 50 tonne 1100E crawler, the 70 tonne 670E duty-cycle crawler and the 40 tonne 643E available with either a wheeled or crawler undercarriage. The company has finished its 35,000 square metre extension to its Straubing plant.



Sennebogen 613E

Managing director Erich Sennebogen said: "A lot has changed over the past 65 years. It is not just the machines that have kept getting bigger, our portfolio is constantly growing and we always need to be thinking about future developments."



## **UK MOT exemption**

The UK's current exemption from an annual MOT for larger truck mounted lifts and mobile cranes mounted on regular truck-based commercial chassis is to end.

From 20th May 2018 all truck mounted lifts and mobile cranes mounted on a HGV-based chassis with a Gross Vehicle Weight up to 44 tonnes will be required to have an approved MOT certificate.

This will also affect these vehicles to be submitted to Whole Vehicle Type Approval before being registered for the first time. The change is expected to apply to almost 30,000 vehicles.

Larger cranes which come under STGO rules will continue to be exempt for practical reasons. The full report, can be viewed at www.gov. uk/government/consultations/hgv-periodic-testing-and-inspectionsexemptions

## 30m Cha Platform Basket spider

Italian spider lift manufacturer Platform Basket unveiled its new 30 metre 30T spider at GIS this week. The straight telescopic machine features a five-section boom plus articulating jib. It has an overall stowed width of just 880mm with hydraulic track extension for greater width and stability while travelling.

The 30T includes high clearance outriggers with variable positioning, including asymmetric set up, automatic levelling and stowage. Maximum outreach is 14.2 metres with automatic working envelope monitoring, a maximum platform capacity of 230kg and the quick detach basket is standard. Managing and sales director Carlo Molesini said that more new models are planned for next year.



The new 30 metre 30T.



### **Binladin staff acquitted**

A court in Mecca, Saudi Arabia has acquitted all 13 people charged with negligence for the 2015 incident in which a larger crawler crane overturned onto the Grand Mosque, killing at least 109 people. The Penal Court's verdict declared that the company - Saudi Binladin - and those charged were not criminally responsible for the incident as it could not have predicted the

severe thunderstorms and violent winds that brought the crane down onto the Mosque. Saudi Arabia's attorney general has apparently filed an appeal against the decision.



### **Ruthmann acquires HUBItec**

Ruthmann has acquired its Swiss dealer Hubitec and changed its name to Ruthmann Schweiz. The all-share purchase means that Ruthmann now sells through wholly owned company stores throughout the German speaking market. The company will retain the Hubitec premises and all of its staff, including majority shareholder and general manager Roger Wagner - who becomes general sales manager of the rebranded business - and service manager Ralf Bechtiger.

Roger Löhrer who previously worked in the automotive industry, will take over as general manager while Rolf Kulawik will be chairman and Uwe Strotmann as a director along with Wagner and Bechtiger.

Ruthmann Schweiz will continue with Hubitec's strategies with a focus on the distribution and support all of all Ruthmann products, as well as Versalift van and truck mounted lifts.





### New Terex CTT flat top

Terex has unveiled a new 20 tonne flat top tower crane, the 470 tonne/metre CTT 472-20. The new crane can handle four tonnes at its maximum jib length of 80 metres and offers 11 different jib configurations from 30 to 80 metres. It can be erected with either the H20, HD23 or TS212 tower sections, as well as a combination of them by using transition sections. All jib sections come pre-assembled with a life-line for lanyard attachment and fully galvanised walkways.

The new crane will also be the first to include the new Terex tower crane cab that will eventually be added to all flat top, hammerhead and luffing jib models. It provides the operator with far greater comfort with a fully adjustable 'comfort seat', short throw joystick controllers and a full colour seven inch anti-glare screen which displays all operational data, along with troubleshooting information. The cab also includes a built-in automatic heating and air conditioning system that is said to maintain a consistent cab temperature regardless of outside conditions.

The CTT 472-20 includes a new control system with expanded configuration options and Terex Power Plus, which can temporarily increase the maximum capacity by up to 10 percent. Radio remote controls are optional.

## Four new IMT cranes

US-based loader and service crane manufacturer and distributor lowa Mold Tooling (IMT) has unveiled four new loader cranes, the 610, 710, 810 and 910.

The new models are essentially US versions of the HMF range topped by the 910K, and replace the IMT 5/33, 6/39 and 7/48 cranes. They offer increased

load moments ranging from six to nine tonnes with hydraulic boom reach of up to 14 metres. The new cranes will also feature the **HMF Electronic Vehicle** Stability (EVS) system, which monitors the tilt angle of the truck's chassis inputting the tilt angles, chassis flex and outrigger pressures into the fully integrated **Rated Capacity Limiter** (RCL) to maximise lifting capacities, while enhancing machine safety and improving speed and efficiency.





## **Crane Safety conference**

The Institution of Mechanical Engineers held its second Crane Safety conference at its headquarters on Birdcage Walk, London last month. The event was well attended by delegates from major contractors and offshore companies along with a few representatives from manufacturers and rental companies.

The conference was chaired by Vaughan Cole, former HM principal specialist inspector of health and safety. Presentations included a wide range of health and safety issues, case studies and updates on new regulations and changes in HSE policies and strategies.

One overriding issue that came out during the round table discussions concerned crane operator and rigger competency and how to more effectively transition newly trained and certified recruits to a highly skilled and experienced level, given that a good number of new recruits move to other jobs with less onerous hours and travel demands after five years or so. There is also an increasing shortage of skilled and experienced staff even to supervise newly trained recruits.

One point that was made is the need to move to a totally independent NCCCO type testing and certification programme for operators and riggers, to assess and evaluate knowledge and skills while not being connected to any training programme. This is a subject we will come back to in future issues.



### **ELS adds two scissors**

Turkish aerial lift manufacturer ELS has launched two brand new scissor lifts at Platformers Days extending each end of its range and taking it into new areas of the market. At the smaller end it unveiled the 11.6ft Junior 5.5SP micro self-propelled slab electric scissor lift with a working height of 5.5 metres and platform capacity of 250kg and overall dimensions are 1.41 metres by 760mm with a height of 1.85 metres. Weight is 680kg complete with a 500mm roll-out deck extension.

At the other end of the scale the ELS RT18L is a 53ft dual deck Rough Terrain scissor lift that goes head to head with the products from Genie, JLG and Skyjack etc. In fact the prototype's specifications are identical to the Genie GS-5390 RT. We actually thought it was a Genie in ELS colours, but the scissor stack castings clearly indicated that this is a genuine ELS machine.

The RT18L has a working height of 17.95 metres, an extended platform length of 7.38 metres with 690kg capacity on the main deck and 227kg on the extensions. Overall weight is 7,639kg. The lift has levelling jacks and can drive at platform height of up to 9.14 metres.







# Mammoet expands in Australia

Netherlands-based heavy lift group Mammoet has opened two new locations in Australia taking its total in the country to four. On the west coast the company has a new yard at Perth Naval Base, adding to its existing office at the location. As part of the move 12 new cranes are being added to the local fleet, ranging from a 25 tonne Terex Franna to a new 250 tonne Liebherr LTM 1250-5.1 All Terrain.

It has also opened a new office in Brisbane's Central Business District to serve the east coast adding to its existing locations in Darwin and Port Hedland. The new facilities are part of a move by the company to get closer to its customers. It has been working in Australia since 2002, mainly on civils contracts, petrochemical and the mining industry.

## Tadano appoints in Italy

Tadano has appointed Tecno Trades as its new dealer for Italy. The company specialises in lifting and access equipment and is an official dealer for Locatelli Rough Terrain cranes, even though the Japanese

manufacturer offers an extensive Rough Terrain crane line up of its own.

The company trades both in Italy and overseas selling new and used equipment. The company is based in San Giorgio di Mantova (Mantua) with workshops nearby in Castel Goffredo.





Tecno Trades facility in San Giorgio di Mantova

### Heavy electric fork trucks

Kalmar has launched a range of fully electric forklift trucks with capacities ranging from nine to 18 tonnes and lifts heights to seven metres. The range of 13 models or variations runs from the nine tonne ECG90-6 to the 18 tonne EC180-6 with overall widths of 2.5 metres and gross weights of between 17 and 22.4 tonnes. The forklifts can operate for up to eight hours on a single charge, thanks to an efficient AC drive train.



Kalmar's new 18 tonne electric fork truck the EC180-6

#### SPECIAL PRODUCTS





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#### news



## **Biggest GIS so far**

GIS - the Giornate Italiane del Sollevamento, or Italian Lifting Days as it is in English - was held earlier this month in its usual location of Piacenza. This year the event was clearly by far the largest GIS so far with around 300 exhibitors showing cranes, aerial lifts, telehandlers, port equipment and heavy transport trailers.

The show has now easily surpassed the construction equipment exhibition Saie - or the Bologna Fair as it is also known - at least in terms of lifting equipment. The organisers expected between 10 and 15,000 visitors over the three days. While the number of new products on display was somewhat limited - due more to the time of year than anything else - there was still plenty to see and a good deal of news, some of which we have already covered elsewhere.

Here are a few new product photos, a full photo tour can be found on www.vertikal.net - search GIS. The next GIS will be held in 2019.







### **IPS** mobile consumables store

UK aerial lift parts specialist IPS has launched a mobile consumables store in addition to its fleet of spare parts vans.

The first consumables van will cover the West Midlands, south west England and south Wales and will carry workshop tools, Personal Protection Equipment and consumables.









Manitou's new 30 metre/5,000kg MRT3505+ telehandler





### GGR's largest glazing robot

UK crane and glass handling specialist **GGR** has launched the Oscar 1400, its largest glazing robot to date. The new machine is designed to lift heavy glass panels, ceramic



plates, plastic boards and other non-porous sheet material.

The dual circuit Oscar 1400 has a maximum capacity of 1,400kg and an overall width of 1.3 metres. The boom extends to 2.3 metres, has the ability to slew 90 degrees left and right with 360 degrees of head rotation and tilts 90 degrees up and down. The robot also features stabilisers for added stability when moving over uneven ground and a powered side shift function for moving the device exactly into position when assisting with glass installation.

## Driving Innovation

UK sales, rental and training group AFI hosted its first innovation and safety event at Whittlebury Hall in Northamptonshire.

The event, dubbed Driving Innovation, was compered by AFI's Brian Parker and included a wide range of speakers from the Health & Safety Executive to contractors and manufacturers and included various exhibits including a prototype Skyjack scissor lift controller aimed at eliminating inadvertent operation and another scissor lift fitted with Blandford Engineering's net system to catch dropped tools and fixings. The seminar dealt with a number of topics including the economy

and two stand-out presentations on mental health dealing with the challenges and cost to companies.



Blandford Engineering

dropped tools and fix

prototype

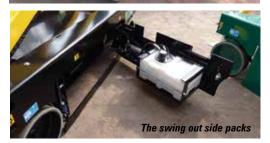
ngs net

### New 46ft Airo slab scissor

Airo has launched a new 46ft compact slab scissor lift, the X16 EW. The new machine has classic 1.2 by 2.4 metres slab scissor lift dimensions with an overall weight of 3,600kg.

Working height is just under 16 metres, while platform capacity is 250kg on both the main deck and the 1.5 metre deck extension. The new lift is driveable at full height and is rated for indoor use only. Shipments should start in November.

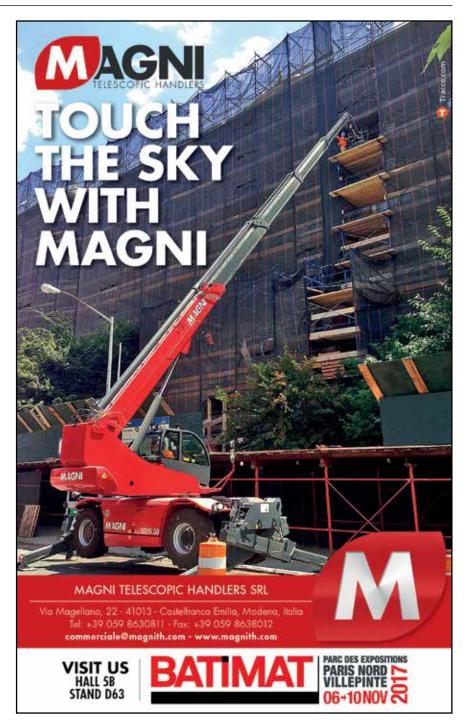






### Almac moves into China

Italian aerial lift manufacturer Almac has delivered its first tracked scissor lifts in China, where they are being distributed by Changzhou Xinlanling. The first units to arrive with Xinlanling included a 19ft Bibi 850BL and Bibi 850HE. The company which is based in Changzhou, eastern China, also sells Genie aerial lifts and spider lifts from Hinowa and Platform Basket.



#### n e w s

## **C**a Financials round-up

#### Strong start for Ashtead

Ashtead, owner of Sunbelt Rentals in the US and A-Plant in the UK, has reported a strong first quarter. Overall revenues increased 16 percent to £880.1 million with pre-tax profits up 19 percent higher to £228.9 million.



#### Sunbelt Rentals

Sunbelt Rentals saw revenues increase 15 percent to \$982.8 million, roughly half from organic growth and half from acquisitions. Utilisation held steady at 71 percent and operating profit jumped almost 19 percent to \$319.7 million.



#### A-Plant

In the UK A-Plant revenues grew more than 23 percent to £118.8 million thanks to acquisitions such as Plantfinder and Hewden, as well as increases in same store sales. Utilisation was 69 percent, while operating profits were 27 percent higher at £22.4 million. Group capital expenditure increased 15 percent to £377 million.



Australia's Seven Group is planning to buy Carlyle's holding in rental company Coates Hire for A\$517 million (\$411 million) along with shares held by minority stockholders to give it outright ownership of the business. Seven currently holds 46.7 percent of the company's shares. It will fund the

purchase with existing debt and cash, including proceeds from the recent sale of WesTrac China and will also assume all of Coates's A\$1.04 billion (\$800 million) in debt. Carlyle and Seven acquired Coates in 2007 in a deal that valued the business at A\$1.7 billion.



#### Tat Hong in play

Singapore-based crane rental group Tat Hong - which is also the parent of Australian crane and access company Tutt Bryant - has announced that it has received an 'approach' from parties wishing to acquire a major stake in the business, although it has not been quite that specific in its official announcements. An official statement from the company said: "The board wishes to inform shareholders that the Company has been approached by certain parties in connection with a potential transaction in relation to the

securities of the Company. The discussions are ongoing and there is no certainty or assurance whatsoever that any transaction will arise from these discussions. The Company has appointed Rippledot Capital Advisers Pte. Ltd. as its financial adviser in connection with such approaches."



#### Hiab completes Argos acquisition

Hiab has finalised the acquisition Brazilian loader crane manufacturer Argos Guindastes Indústria e Comércio, one of Brazil's leading loader crane manufacturers. The business will be rebranded as Hiab Brasil Guindastes e Serviços.



#### Manitowoc proposes share reduction

Manitowoc Crane has announced plans for a reverse stock split, whereby it will swap four existing shares for one new share, in order to cut the number of shares in circulation from 300 million to 75 million.



The company believes that the resulting reduction and resulting higher price per share could improve marketability and facilitate share trading. It will hold an extraordinary shareholders meeting during the fourth quarter to seek approval for the share reduction. A two third majority is required.

#### **Collett moves into in Ireland**

UK transport and heavy lift company Collett has set up a new subsidiary - Collett (Ireland). The new business is registered in the Irish republic to satisfy Irish Tax regulations and has been granted a Road Transport Operator Licence by the Department of Transport to operate within the country.



Collett was established more than 40 years ago and says that due to increased work volumes and anticipated workload - together with current orders for projects in the Irish market - the time was right to set up an Irish subsidiary. The company is currently delivering to the Tullahennel and Meenwaun Wind Farm projects.

#### Loxam acquires 80 percent of Nacanco

Loxam is to acquire an 80 percent stake in Italian powered access rental company Nacanco from the Giusto family, which will retain a 20 percent holding, while also continuing to support the development of the business. Nacanco was established in 2001 and had revenues last year of around €27 million, operating from 14 locations in northern and central Italy. Financial details of



the transaction have not yet been disclosed. The deal is also subject to regulatory approval, but is expected to close by the end of the year.

For the full reports on all these stories check out Vertikal.net

Registration is now open for both exhibitors and visitors. Go to www.vertikaldays.net

## Norwegian underbridge partnership

German underbridge access specialist Wemo-Tec and Norwegian access rental company Drammen Liftutleie have signed a partnership agreement to offer underbridge and tunnel access solutions in Norway.

The move will build on Wemo-Tec's existing partnership with Danish

underbridge specialist Frantz Schrum for Denmark and Sweden. The three companies plan to work together in the Nordic region to provide customers with a full underbridge and tunnel access service for both inspection and maintenance work.

### Saez adds to telehandler network

Spanish tower crane manufacturer Grúas Saez has appointed Equipment Service as its telehandler distributor in Germany, Austria and Switzerland.

Based in Neunkirchen, north west Germany, Equipment Service also handles CMC spider lifts and truck mounted platforms. The Saez telehandler range includes three models with capacities of 3,000kg and 4,000kg and lift heights to 17 metres. The company dipped its toe in the telehandler market in 2007 but ran into financial difficulties following the collapse of the Spanish construction market and is now looking to increase its modest telehandler sales.



Tec/Dra

men underbridge

unit at work in Norway



(L-R) Tim Penny and Richard Short of Penny Hydraulics, guest speaker Sir David Walker, Robin Penny and Ashley Holmes of Penny Hydraulics.

### New facility for Penny

UK loader crane manufacturer Penny Hydraulics has opened a new £2 million manufacturing facility at its site in Clowne, Derbyshire. The new buildings include a production hall, a warehouse and an office block. In addition a series of improvements have been made to the existing plant, aimed at reducing the company's carbon footprint, including the installation of a new compressor, LED lights and solar panels.

The company received a 15 percent development grant towards the project costs. The 'Invest To Grow' grant focuses on growth, innovation and the creation of sustainable jobs in the East Midlands area and was administered by Derby University. Further grants included £15,000 from the Derby and Derbyshire Energy Efficiency scheme to install LED lighting throughout the plant.



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## News HIGHLIGHTS CHa

- Genie has appointed ex-JCB America CEO Arjun Mirdha as chief commercial officer.
- UK rental company TAH Access Platforms has taken a 23m CTE Traccess T230 spider lift.
- UK rental company **Rapid Platforms** has purchased 20 new hoists from **Bumpa** and **Geda**.
- Russia's **ULK** has ordered 40 **Hiab** Loglift F96ST forestry cranes.
- UK rental company JMS has taken two 150ft JLG 1500 AJP boom lifts.
- UK rental company AFI has taken two 185ft JLG 1850SJ boom lifts.
- The government of Sark has taken a 20t Kato CR-200Ri City-type crane.
- German underbridge specialist Wemo-Tec has agreed a partnership with Norwegian rental company Drammen Liftutleie.
- Alimak has appointed Charlotte Brogren as chief technology officer.
- Kalmar has launched a new range of electric fork trucks with capacities to 18t.
- charlotte Brogren
- Deutz has acquired its Italian dealer IML Motori.
- Texas-based CraneWorks has ordered 31 Manitex truck cranes and boom trucks.
- Ainscough Crane Hire has new Spierings and Liebherr mobile self-erecting tower cranes.
- Ruthmann has opened a new service centre in Geisenfeld-Ilmendorf, southern Germany.
- Thai terminal **BMT Pacific** has ordered four 40t Kalmar SmartPower RTG cranes.
- UK's Bryn Thomas Cranes has taken a 90t Liebherr LTM 1090-4.1 with others on order.
- Western Pacific Crane & Equipment is now a PM articulated loader crane dealer.
- India's Mtandt has appointed Pradeep Agarwal as group managing director.
- UK-based Extreme Powered Platforms has added a 32t Volvo truck to its fleet.
- Scotland's LAS Plant and Ireland's Agar
  Power Plant Wexford and Height
  Platforms Dublin have joined the Access Link.
- Employees of UK-based Horizon Platforms completed a 24 hour run to raise funds for Dementia.
- Alo Panama sold a 31m Co.Me.T truck mounted lift to Panama's Palacio de las Garzas.
- Dutch re-rent company Special Equipment has added 30 Genie booms and 30 scissor lifts from Holland Lift and PB.
- China's Kunming Tianfu Logistics has taken a Kalmar Gloria reachstacker.
- Genie has appointed UniRent as a new distributor for the Russian market.
- UK aerial lift distributor Skyking has appointed Richard Martin and Dave Freebody as sales and operations directors.





**IPAF** has appointed **Richard Whiting** as UK market general manager.

- Germany's **HKL Baumaschinen** has taken the 14,000th **Merlo** telehandler in Germany.
- in Germany. Isoli has shipped eight MPT 140 4x4 pick up mounted platforms to Vietnam.
- UK's Platform Sales & Hire has sold 12 large JLG boom lifts.
- Irish Cranes & Lifting has taken a new Raimondi MRT223 flat top tower crane.
- UK-based UTN Training has opened a new centre near Gatwick Airport.
- Australia's ANL has ordered six Kalmar 10t DCG80-100 empty container handlers.
- Sumner Manufacturing has appointed NacelExpert as its dealer for France.
- Maxim Crane Works is adding Alimak hoists to its fleet.
- German crane rental company Rothmund Kran
  & Montage has taken delivery of three Liebherr cranes.
- UK glazing company Vision Aluminium Systems has taken a Unic URW-295 spider crane.
- Austrian crane and access rental company Prangl celebrated its 50th anniversary.
- Vehicle mounted lift manufacturer Klubb has appointed Scandlift as its distributor for Sweden.
- Genie has appointed Buhan Okan Acar as sales manager for Turkey and the Caspian Sea region.
- New Zealand's McLeod Cranes has taken a Tadano TM-35100 truck crane.
- Bronto Skylift has appointed CraneWorks Canada as a dealer.
- South Korea's Pyeongtaek Dangjin Central Terminal has taken a 100t Gottwald G HMK 4406 crane.
- **Ramirent** has renewed its rental agreement with Swedish contractor **NCC**.
- Mediterranean Shipping Company has ordered five Kalmar DRT450 reachstackers.
- Fiji Ports Terminal has ordered three 45t Kalmar DRF400-450 reachstackers.
- Safety & Access' (Korea) scaffold training centres have passed their CISRS audits.
- Loxam Denmark has taken delivery of two new TCA Falcon FS330Z spider lifts.
- LGH has acquired the UK division of German hoist manufacturer JD Neuhaus.
- FASET, the UK safety net association, has developed a training and assessment scheme for edge protection installation.
- JLG has appointed Bradley Abrahams as sales director UK and Ireland.
- Colombian rental company Proing has taken a 33m Platform Basket Spider 33.15.



- Employees of UK rental company Horizon Platforms raised £2,500 for Dementia UK.
- German rental company Frankenlift has taken the first 15.5 tonne Jekko JF545 spider crane in Germany.
- UK rental company GH Johnson Crane Hire has taken a Liebherr LTR 1100 telescopic crawler crane.
- UK rental company Ellis Crane Hire has taken its first Liebherr crane, an LTM 1040-2.1 All Terrain.
- Scottish rental company Whyte Crane Hire has taken four large Liebherr All Terrain cranes.
- Riwal Denmark has opened the county's first IPAF training centre for scissors, booms and truck mounted lifts.
- Manitex has appointed Steve Kiefer as president North America.



- UK rental company Bryn Thomas Cranes has appointed Gary Brown as manager of its new depot in Newcastle.
- JLG has opened a new service centre in Rock Hill, South Carolina.
- German crane and access rental company J+B Küpers has taken delivery of a Liebherr LTM 1130-5.1 All Terrain crane.
- Rental software company MCS has appointed Niclas Holmberg as customer service consultant for the Nordic region.
- Irish rental company CA Hire has taken delivery of the first 85ft Skyjack SJ85AJ in Ireland.
- Thomas Schramm has rejoined Terex Cranes as head of sales and support in Europe and the Middle East.



Pursei

- Terex will unveil its new AC45 City crane later this month.
- Time Manufacturing has ordered two 72 metre Ruthmann T235A truck mounted platforms.
- Australia's Independent Tree Services has taken delivery of a 40m ACM400 truck mounted platform.
- Indian rental company ABC Infra Equipment has taken delivery of the first 150ft Genie SX-150 boom to arrive in India.
- Italian crane rental company Danese Autogru has taken delivery of a 220t
   Demag AC 220-5 All Terrain crane.



UK rental company **Media Access Solutions** has taken four 39ft **Haulotte** Compact 14 scissors.

See www.vertikal.net news archive for full versions of all these stories





