

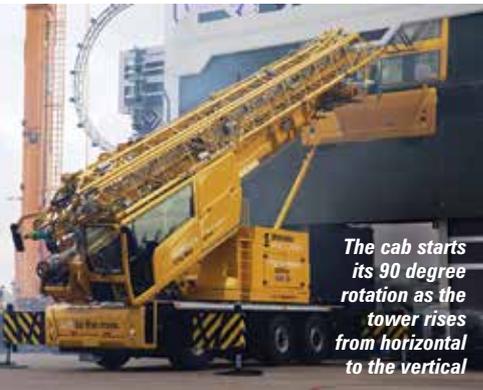
Spierings hybrid City Boy

Dutch self-erecting mobile tower crane manufacturer Spierings has unveiled the production version of its long-awaited hybrid three axle City Boy crane, with the launch coinciding with its 30 year anniversary celebration earlier this month.



The new crane has a maximum capacity of seven tonnes at 11.96 metres, with 1,700kg at its 40 metre jib tip

The crane - the SK487-AT3 City Boy - has been totally redesigned from the first City Boy concept exhibited at Bauma seven years ago and seen at its 25th anniversary. Spierings claims that the crane has been designed in response to the number of cities looking to ban diesel vehicles, as well as in response to efforts to reduce emissions on a global level. The new crane has a maximum capacity of seven tonnes at 11.96 metres, with 1,700kg at its 40 metre jib tip. Four tower heights are available - 21, 24, 27 and 30 metres - while the jib luffs to 15, 30 and 45 degrees above horizontal with maximum lift height of 55.45 metres.



The cab starts its 90 degree rotation as the tower rises from horizontal to the vertical

Gross Vehicle Weight is 36 tonnes with an overall width of 2.5 metres, and an overall length of 13.1 metres. The chassis includes a new patented outrigger design which allows a greater spread with widths of 4.5, 5.7 and 7.25 metres. The single cab functions as both chassis and crane cab. The 970mm wide cab is 1.67 metres high and 3.13 metres long, with an electronically

controlled sliding door and passenger seat behind the driver's seat. The cab is connected to the tower and rotates through 90 degrees as it is raised using the remote controls. Once the tower is vertical, the operator enters the cab and can raise it to the required height for the best view, it then clamps to the tower electronically. The main slew ring is offset to the right of the chassis, to make room for the tower and cab arrangement. This means that the load chart is stronger on one side than the other, with the maximum jib tip capacity of 1,700kg available through 210 degrees to the rear and left side of the crane, but 1,350kg over the front and front right outrigger.

The crane can be operated in electric, hybrid or diesel modes, with all wheels steered and axles one and three driven by electric motors with a standard 42.5kWh lithium ion battery pack - a larger 85kWh battery pack is available. An on-board 400V/25 amp charger has a 50 metre cable with spring loaded cable reel. The Stage IV John Deere diesel is connected via a one-way clutch to a generator with hydraulic pumps for all crane movements.

M. Verschoor Sassenheim of the Netherlands has purchased the first machine, while UK crane companies City Lifting, NMT and John Sutch Cranes have also placed orders. Deliveries are scheduled from May 2018.



The crane fully erect with the cab at the bottom of the tower

Speedy spends £22 million on access acquisitions

UK rental company Speedy has acquired South West-based rental company Prolift Access in a deal worth £11.4 million - £5.9 million in cash plus net debt of £5.5 million - and at the same time paid £7.1 million in cash for Milton Keynes-based Platform Sales & Hire and assumed £3.6 million of net debt, valuing the business at £10.7 million.

Prolift is based in Taunton, Somerset with depots in Bristol, Roche in Cornwall and Ringwood in Hampshire with 72 employees and a fleet of 770 platforms. It has revenues of £8 million with pre-tax profits of around £1 million. Platform Sales & Hire had revenues of \$9.3 million with pre-tax profits of just under £1 million. It also has a depot in Birmingham with a fleet of 850 platforms and 64 employees.



Ownership change

Leo Spierings, owner of Dutch self-erecting mobile tower crane manufacturer Spierings has announced that he has transferred his shares to nephew Koos Spierings, giving him 100 percent ownership "to ensure that the family stays in the company and it is in good hands". Leo Spierings remains chief executive and retains a major influence on the development of the company.

Vertikal Days moves to Donington

Vertikal Days will move to Donington Park, near East Midlands Airport, Leicestershire for 2018.

The dates are May 16th and 17th as previously confirmed. The new venue is close to the M1 motorway, has plenty of hotel rooms and a large area of hard standing. More details can be found on www.vertikaldays.net



Three new innovations from ALE

UK-based heavy lift and transport company ALE has launched a 600t girder frame trailer, a 1,000t telescopic gantry lift system and an automatic Route Survey Tool. More details can be found in a full report on page 38.



Cleaner, quieter, more compact

Holland Lift has introduced a new version of its 83ft HL-275 D25 4WD/P/N heavy-duty Rough Terrain scissor lift. At 2.5 metres wide - compared to 2.65 metres of old machine - it can be transported without a special wide load permit.



Its new Hatz diesel engine is Stage IIIB (EU 97/68)/Tier 4 Final (EPA) - Stage V, meets the most stringent off-road emission requirements in both Europe and the USA as well as being significantly quieter and with lower fuel consumption. Stage V phase-in is due to begin at the end of December 2018. All other aspects of the HL-275 remain the same, including drive at full height, 1,000kg platform capacity and 9.25 metre extended platform. The same Hatz engine unit will also be used in the 106ft HL-340 D25 scissor lift due late 2018.



The Holland Lift HL-275 D25

More booms and features from Genie

Genie has launched four additions to its XC boom lift line including the 60ft S-60XC, 65ft S-65XC, 80ft S-80XC and 85ft S-85XC as well as the North American version of the 45ft Z-45/25XC articulated boom - the European version of which started to ship earlier this year. The new models include dual 300kg/454kg platform capacities with automatic working envelope control. The boom and jib lengths, outreach, working height and up & over reach etc of the XC models are the same as for non XC models, but all structural elements of the lift mechanism have been reinforced to suit the additional loadings imposed by the higher platform capacities.

The new S-60/S-65 XC and S-80/ S-85 XC booms also feature an improved working zone thanks to a new tilt sensing technology which progressively adjusts the working range, depending on the slope sensed and automatically cuts certain lift and drive functions to match that permitted on the slope.

Other features include a new CAN SLC 600 control system and the new Tech Pro Link handheld diagnostics tool which plugs into the machine's lower or upper controls allowing users to monitor a machine's sensors. Shipments of the new models will begin during the first and second quarter next year. See the full story on page 33.



The new Genie S-65XC with Z-45/25XC in the background

New seven metre Bobcat

Bobcat has launched a new more compact three tonne/seven metre telehandler, the TL30.70. While making the new model more compact, the company claims that lift performance has not been compromised with maximum forward reach a respectable four metres, at which it can handle a tonne, while taking two tonnes to the maximum lift height of 5.67 metres. The U shaped high-tensile steel boom features an integrated boom head and large new generation wear pads. Overall width is 2.1 metres, overall length just over 4.5 metres with a total weight of 5,320kg.



The Bobcat TL30.70 can telescope 1,000kg to more than four metres

Demag City heads new crane launches

Terex Cranes unveiled its new Demag AC45 City as well as announcing other new models including the AC300-6, AC100-4(L) and AC55-3. Although based on the AC40 City the new AC45 has been substantially upgraded and redesigned and features a 31.2 metre main boom which can telescope with up to 19.7 tonnes. A 7.1 to 13 metre offsettable extension takes the maximum on-board tip height to more than 45 metres. Other features include the Demag IC-1 Plus control system and a 260kW MTU Euromot 4 diesel matched to a six speed transmission. The new model will be available from July next year.

Terex also announced a new 300 tonne AC300-6 - replacing the 250 tonne AC250-6 - which can lift 15 tonnes on its fully extended 80 metre main boom - six tonnes more than the AC250. Maximum system length is 118 metres and delivery is scheduled for the end of March 2018. Also new is the three axle AC55-3 - a compact crane which can travel with its six tonne counterweight in 12 tonnes per axle load - and the upgraded AC100-4 and long boom 4L with improved lift capacities especially between 20 and 25 metres which are improved by 22 percent. Cranes for the future include a new 80 tonne four axle AC80-4 and the PC3800-1. See the full launch story on Page 49.



The new AC45 City



The AC300-6

Hyva adds three

Dutch loader crane manufacturer Hyva has launched three new cranes extending its range up to 165 tonne/metres. The new cranes include the 95 tonne/metre HC951, 115 tonne/metre HC1151 and 165 tonne/metre HC1651.

All feature auto set-up beam and jack stabilisers with rotating front jacks for more compact stowage and 360 degree continuous slew. They are also equipped with the company's Extra Extension Speed (EES) and Smart Extension Sequence, which it says facilitates faster operating speed, shorter load/unload cycle times and more precise operation.



Link-belt announces RTC-80160 Series II

Link-Belt has introduced an upgrade to its three-axle, 135 tonne RTC-80150 Rough Terrain crane creating the 145 tonne RTC-80160 Series II. The new model is simply a nominal capacity upgrade with the 'new crane' rated at 2.1 metres over the front on intermediate width outriggers.

As with previous three-axle Link-Belt Rough Terrain cranes, the RTC 80160 features six-wheel hydrostatic drive with a top speed of just under 16 mph. The specifications remain essentially unchanged, including the six section 59.5 metre main boom and 95 metre maximum tip height. Maximum counterweight is 26.5 tonnes and the unit has a Gross Vehicle Weight of 76 to 80 tonnes depending on specification. The crane's design follows the company's original three axle Rough Terrain crane, the RTC-80100 Series II, unveiled in 2002. The three-axle series now includes the 100 tonne RTC-80110 Series II, 118 tonne RTC-80130 Series II and the RTC-80160 Series II. See the Rough Terrain crane feature starting on page 17 for more details



Link Belt RTC-80160

Kiloutou to get new shareholders...

Private investment funds HLDI and HLD have entered into exclusive negotiations to acquire a majority stake in French general rental company Kiloutou.



The two funds are said to have offered €1.5 billion for the shares currently held by private equity firms PAI Partners which owns 51 percent and Sagard. The management team led by Xavier du Boÿs and Olivier Colleau are supporting the buyout, along with founder Franky Mulliez, which hold 30 percent of the equity between them. The new investors have also earmarked another €500 million to fund further expansion.

...And acquires GAM Polska

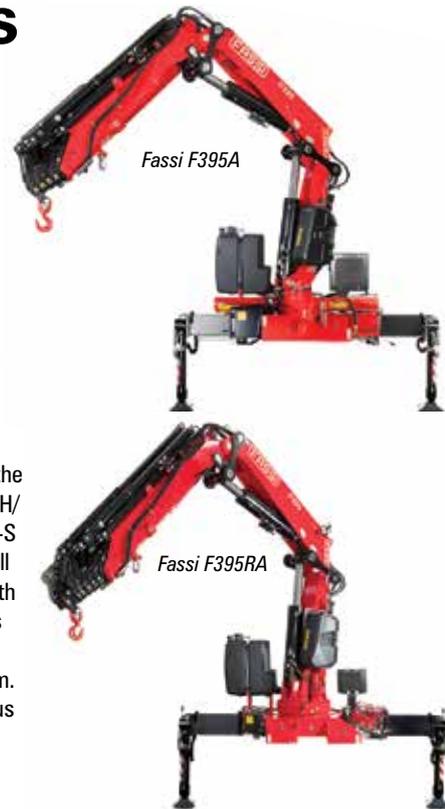
Kiloutou has doubled in size over the past six years, and now boasts revenues of around €600 million making it the second largest rental company in France and one of the five largest in Europe. In July it acquired Italy's Cofiloc and Euronol, and this month it took over Gam Polska, the Polish operation of Spanish rental company GAM. Kiloutou says the move will expand and consolidate its position in the Polish market, while "strengthening its offering in the strategic aerial lift rental sector" adding four locations, 400 aerial lifts and telehandlers and 40 employees.



Fassi adds medium-duty cranes

Fassi has launched the new F395A/RA xe-dynamic medium-duty crane range. The new models fit between Fassi's mid-range and heavy-duty crane lines, offering a maximum load moment of 36.5 tonne/metres, and a maximum horizontal reach of 26.7 metres with jib.

The F395A has 400 degrees of rack and pinion slew, while the F395RA features 360 degree continuous slew. Standard features include the company's FX500 control system, the D850 hydraulic distributor bank, RCH/RCS radio remote controls and FSC-S or H stability controls. The crane will be available in different versions with up to eight hydraulic boom sections in standard configuration and two versions with a short secondary arm. To further increase the reach, various jib configurations are available.



Fassi F395A

Fassi F395RA

JLG's new TeleMaster tyre

JLG has partnered with German manufacturer Continental Tyres to develop the new TeleMaster tyre for telehandlers to be made available as an option on certain JLG and SkyTrak telehandlers.

Designed to meet the specific demands of telehandler applications it has been made from highly specialised rubber compounds to improve the performance and ride of the machine while including reinforced sidewalls to protect against punctures and cuts. The tyre's non-directional tread pattern reduces the number of assembly combinations and features a rib tread pattern that ensures high traction in both directions.



The JLG TeleMaster tyre.

New BSi Code of Practice for work platforms

The British Standards Institution has released the revised code of practice standard for the Safe Use of Mobile Elevating Work Platforms BS8460:2017 and BS7981:2017 Mast Climbing Work Platforms.



BS 8460:2017 builds on the 2005 standard - which has been withdrawn - and now includes information on secondary guarding, self-familiarisation, material handling devices and rescue plans.

See <http://www.vertikal.net/en/news/story/29244/>

Private equity bid for Tat Hong

Standard Chartered Private Equity (Singapore) has expressed interest in making a substantial investment in Singapore-based crane company Tat Hong.



While the private equity firm has not stated how many shares it is interested in, it is thought to be in the region of 30 percent. Tat Hong released a statement saying: "The company has received a non-binding letter from Standard Chartered Private Equity confirming its proposal to acquire shares of the company at an offer price of 50 cents a share."

AHS launches variable scissor cage

UK sales and rental company Aerial and Handling Services (AHS) has unveiled a variable guardrail option for Airo push around scissor lifts.

The design allows the platform guardrails to be reduced from the standard 1,050mm x 570mm to a 520mm x 520mm square

'micro cage', allowing the platform to reach into restricted overhead spaces, and pass through suspended ceiling tiles etc without the need to change platform. Available now from AHS, the option will shortly be available from the Airo factory in Italy, initially on push around scissor lifts and possibly larger scissor lifts in the future.



The platform in normal open mode



Reduced to a 520mm square

5,000 Terex insulated aerial lifts for China

The Terex Utilities distributor for China - Xuzhou Handler Special Vehicles - has signed an agreement to purchase 5,000 insulated aerial devices for delivery over the next five years, in a deal worth around \$250 million.

The platforms are part of a programme to improve work at height and adopt live line work practices in the Chinese public utility sector. The deal was signed during a recent US trade delegation to China attended by 29 companies, including Terex, which was represented by its chief executive John Garrison.

Front Row: John Garrison of Terex (L) and Yin Yaping of Xuzhou. Back Row: (L-R) Wilbur Ross - US Commerce Dept, Wang Yang, vice premier of China and Zhong Shan, of minister of commerce.



Vp acquires Brandon Hire

UK-based rental group Vp has acquired Brandon Hire from Rutland Partners in an all-share deal that values Brandon at £68.8 million, made up of £41.6 million in cash, plus debt of £27.2 million.

Established in 1971, Bristol-based Brandon employs more than 900 at 143 locations across the UK. Rutland acquired the business from Wolseley for £32 million in 2010. The company operates a full range of tools and equipment with a similar range to Vp's Hire Station division with which it will be merged.



Since 1960
COMET
OFFICINE

- 12-14 m HEIGHT
- 4.5-6 m LATERAL OUTREACH
- 200 kg BASKET CAPACITY

VAN MOUNTED: THE ALTERNATIVE XVAN



www.officinecomet.com





The new 90 tonne Grove GMK4090.

New 90 tonne Grove GMK4090

Manitowoc has announced a new four axle Grove All Terrain crane - the 90 tonne GMK4090 - an upgrade of the current GMK4080-1/ GMK4100B which has been in production since 2006. The GMK4090 - which will be available globally - features a 51 metre, six section Megaform boom with the Grove Twin-Lock boom pinning system. A nine to 15 metre bi-fold swingaway can be further extended with a six metre insert between boom nose and extension taking the maximum tip height to 75 metres.

The new crane has an overall width of 2.55 metres and can travel with up to 9.1 tonnes of counterweight on board within 12 tonne axle loads, or up to 18.3 tonnes where heavier loadings are permitted, such as in the UK. Grove's MAXbase variable outrigger set-up system is available as an option, while the Crane Control System (CCS) is standard. A lower counterweight 80 tonne version - the GMK4080-2 - will also be available outside of North America.

Enhanced Hi-Ranger from Terex Utilities

Terex Utilities has launched enhanced 'Optima' versions of its Hi-Ranger aerial lifts, including the Optima TC, TCX, HR and HRX aerial lifts. The TC and TCX models include the 16.8 metre TC50/TCX50, the 18.3 metre TC55/TCX55, and the 19.8 metre TCX60. The HR and HRX models include the 15.5 metre HR46, 16.8 metre HR50/HRX50, the 18.3 metre HR55/HRX55, and 19.8 metre HRX60. Standard platform capacity is 318kg across the board, with an optional 363kg available on the TCX and HRX models.

The new machines employ high strengths steels to reduce weight, and offer improved boom speeds and responsiveness, achieved by redesigning the hydraulic circuits and optimising hydraulic cylinder sizes. They all benefit from larger working envelopes, with the Optima TC and HR models offering almost a metre more outreach, while an indicator light warns the operator when the boom moves into the extended reach area. An optional Load Alert system is also available which monitors the jib and platform capacities.



Terex Utilities launches the Hi-Ranger Optima

Coroner calls for lower speed limits for articulated cranes

A report into a fatal traffic incident in Australia involving a Terex/Franna AT-20 crane is highly critical of vehicle regulators and has called for changes in the law.

The incident in Toowoomba, Queensland in September 2013, involved a car driven by Christine Leonardi, 37, which was travelling in the opposite direction to the Franca AT-20 as she took her three children to school. The crane fishtailed out of control and swerved across the traffic hitting the car killing Leonardi and her six year old son Samuel. The two other children survived with minor injuries.

The crane - owned by Loughlin Crane Hire - had only been delivered two weeks earlier and was declared to have been in perfect working order at the time. According to the coroner, crane driver Rodger Hannemann was travelling downhill at 80 to 95kph when the crane began to 'wobble' or 'fishtail'. Hannemann tried to regain control but the crane became increasingly unstable, swerving from side to side, before turning directly into traffic on the other side of the road, cutting through the Leonardi car before coming to rest 60 metres from the point of impact. The coroner John Hutton has strongly recommended a new driving licence for articulated cranes, a 60kph maximum speed limit or 80kph if an automatic stability control system can be developed, and greater training of operators. He also added that the National Heavy Vehicle Regulator missed the point when it argued cranes were less dangerous because they hadn't caused as many deaths as other vehicles. The full report can be viewed on line at www.courts.qld.gov.au/_data/assets/pdf_file/0006/539556/cif-leonardicnandsj-20171011.pdf

The Australian crane association CICA said: "CICA welcomes the opportunity to work with the National Heavy Vehicle Regulator, National Transport Commission, and State Road Safety regulators to improve road safety wherever possible."



The wreckage of the Leonardi car

Special crew cab 'Flying Carpet'

UK sales and rental company Platform Sales & Hire has delivered a special version of its truck mounted 'Flying Carpet' scissor lift.

The 10 metre working height VM26S, has a 250kg platform capacity and is mounted on a four tonne Iveco chassis with a crew cab for up to seven maintenance engineers. The lift - designed and built at the company's Milton Keynes facility - has been purchased by Virgin Atlantic for its operations at Manchester Airport.



The Flying Carpet VM26S for Virgin Atlantic, Manchester

Three new Tadano truck cranes

Tadano has unveiled a range of three new truck cranes, the 75 tonne GT-750EL, 60 tonne GT-600EL and 30 tonne GT-300EL. All use lightweight, round profile high-tensile steel main booms with lengths of 47, 43 and 34 metres

respectively. Extra reach is provided by a two stage nine to 14.3 metre swingaway extension, or 8.5 to 14 metre jib, extending the maximum tip heights to 64, 60 and 50 metres respectively. The two larger cranes are available now, with the GT-300EL due to be introduced next spring.

The new cranes will be available in both left and right-hand drive with right hand drive models available from spring 2018. All three models feature new carriers with a maximum road speed of 85kph, together with Tadano's Eco-Mode fuel monitoring system to reduce fuel consumption. Tadano's Hello-Net telematics system has also been installed for the first time on a truck crane, giving information on crane activity, work history machine position and maintenance.

The company said that the cranes were developed in response to "strong demand in the emerging markets for high quality truck cranes with good lifting performance, the ability to cope with rough roads and high speed highways, which are reliable and durable with easy routine maintenance. Customers also like cranes made in Japan, as they provide good value throughout the life cycle with good residual values".



The 75 tonne capacity GT-750EL.

The Tadano GT-600EL

The Tadano GT-300EL



New Raimondi flat top

Raimondi Cranes has launched an all-new 12 tonne capacity flat top tower crane, the MRT234. Developed in just 14 months the MRT234 has been designed and tested for use with three

Raimondi towers - the 1.7 metre square City tower, the 2.1 metre climbing tower or the 2.3 metre GR6L tower - for a 75 metre maximum free standing height. Jib lengths are available from 28 to 70 metres with a jib tip capacity at 70 metres of 2,250kg. The first pre-production unit has been shipped to InterKran in Switzerland, while the second unit will go to Strictly Cranes in Sydney, Australia.



The Raimondi MRT234 flat top offers jib lengths to 70 metres with 2,250kg jib tip capacity



The rental division of Brazil's **Mills** has reported a 25% fall in nine month revenues to R131.3 million (\$40 million) while pre-tax losses more than doubled to R35.25 million (\$8.2 million). Third quarter revenues were 11% higher at R48.2 million (\$14.7 million), thanks to the sale of 118 used platforms for R8.9 million (\$2.7 million). Pre-tax losses were reduced from R10.4 million (\$3.3 million) to R8.8 million (\$2.7 million).

Nine month revenues at **Ramirent** were 8% higher at €523.4 million, while pre-tax profits more than quadrupled to €57.5 million. In the third quarter revenues were 9.1% higher at €184.7 million, while pre-tax profits almost tripled to €30.4 million



Nine month revenues at **Wacker Neuson** were 13% higher at €1.14 billion, a new record, while pre-tax profits were 49% higher at €97.1 million. In the third quarter, revenues improved 20% to €378.7 million with pre-tax profits almost 2.5 times higher at €43.2 million.



Terex Cranes has reported a 9% fall in nine month revenues to \$869.6 million, while last year's operating loss of \$41.5 million was reduced to \$19.6 million. Third quarter sales increased 7% to \$301.9 million, while last year's operating loss of \$12.1 million was cut to \$1.3 million this year.



Nine month sales at **Skyjack** jumped 26% to c\$908.3 million, thanks to higher sales of large platforms and telehandlers. Operating profit increased 11% to \$133.6 million. In the third quarter, sales were 14.1% higher at \$260 million, while operating profits slipped almost 15% to \$33.8 million.



JLG achieved full year revenues marginally higher than last year at €3.05 billion. Operating profit for the period was 1.5% lower at \$259.1 million due to restructuring charges. Fourth quarter sales were 7.5% higher at \$833.8 million, with operating profits up 38% to \$62.4 million, while the backlog ended at \$452.2 million compared to \$179.3 million last year.



Genie posted nine month revenues up 1.5% to \$1.62 billion while pre-tax profits dropped 12% to \$140 million. The third quarter was more positive with revenues jumping 15% to \$556.7 million and operating profits rising 18.5% to \$57.5 million.



H&E Equipment Services achieved flat nine month revenues of \$735.4 million with pre-tax profits falling 20% due to the early retirement of \$25.4 million of long-term debt. In the third quarter, revenues were 5.9% higher at €259.2 while pre-tax profits fell by two thirds to \$7.6 million due to the debt redemption charge, partly offset by a \$6.5 million gain from the Neff acquisition break fee.



Palfinger achieved record 'year to date' revenues of €1.09 billion, up 9.7%, with pre-tax profits up 3.5% to €79.6 million. In the third quarter revenues increased 3% to €339.4 million while pre-tax profits improved 17% to €25 million.



Kobelco Cranes no longer reports its results, having been merged into the Construction division, but the half year report stated that demand for cranes in Japan is beginning to fall, while export demand, particularly from North America and East Asia, has slowed resulting in fewer units sold during the period.



Nine month revenues at **Hiab** increased three percent to €804 million, while operating profits improved 10% to €117.2 million. In the third quarter, sales were up 1% to €252 million with orders 18% higher at €260 million. Operating profits increased 2% to €33.6 million.



Year to date sales at **Kalmar** fell 6% to €1.2 billion but operating profit increased 6% to €88.5 million. Third quarter revenues were down 14% to €377 million, while operating profit increased 7% to €29.3 million.

Half year revenues at **Tadano** were 9% lower at ¥82.9 billion (\$725.9 million) due to a 20% drop in mobile crane sales. Pre-tax profits fell 15.5% to ¥8.4 billion (\$73.3 million). Sales of aerial lifts and loader cranes increased sharply.



Cramo reported nine month revenues of €532.8 up 2.7%, pre-tax profits for the period were 15% higher at €76.5 million. Capital expenditure was flat at €159.3 million. Third quarter revenues were 3.8% higher at €191.9 million and pre-tax profits up 6% to €36.8 million.



Alimak's nine month revenues more than doubled to SK2.95 billion (\$359 million), thanks to last year's major acquisitions. Pre-tax profits were 40% higher at SK290.3 million (\$35.3 million). Third quarter revenues increased 108% to SK979.8 million (\$119 million), with a 32% lift in pre-tax profits to SK94.2 million (\$11.5 million).



United Rentals saw nine month revenues rise 11.5% to \$4.72 billion, with higher utilisation and rental rates. Capital expenditure was \$1.01 billion and pre-tax profits increased 7% to \$712 million. Third quarter revenues grew 17 percent to \$1.76 billion with a pre-tax profit of \$322 million- up 6%.



Manitou has reported a 15% hike in nine month revenues to €1.16 billion. Third quarter revenues were 10% higher at €354 million while the order book more than doubled to €526 million.



Nine month revenues at **Haulotte** increased 8% to €313 million, while third quarter sales increased 2% to €106.1 million.



Vp saw first half revenues rise 12 percent to £135.99 million, while pre-tax profits were 15% higher at £20.3 million.



For the full reports on all these stories check out Vertikal.net



FULL SPEED AHEAD!

We're on the road to Donington Park for an even bigger **Vertikal Days**

Reserve the dates now **May 16th-17th 2018**

Registration is now open for both exhibitors and visitors. Go to www.vertikaldays.net



Vertikal days

DONINGTON PARK

Super compact RT forklift from Manitou

Manitou has launched the new MC18 Rough Terrain fork truck with a maximum capacity of 1,800kg and a lift height of 5.5 metres. The unit has length of just 2.95 metres, a width of 1.45 metres and a height of just under two metres. The MC18 has a ground clearance of 300mm and can switch from two to four wheel drive while on the move. In two wheel drive it can reach speeds of up to 15 miles an hour.

Patrick Laridan of Manitou said: "We have designed an ultra-compact forklift that is perfectly suited to smaller applications that also involve working on difficult terrain. With a total cost of ownership among the lowest on the market, we can say that with the MC18 we have reinvented the Rough Terrain forklift."



Manitex on notice

Manitex - owner of Valla PM, Oil & Steel, Badger and Little Giant cranes - has received a Letter Notice from the Nasdaq Stock Market, stating that because the company has not yet filed its results for the quarter to the end of September, it is no longer in compliance with Nasdaq Listing Rules.

The Notice has no immediate effect on the listing or trading of the company's shares and Manitex has stated that it shortly plans to file restated annual and quarterly financial statements for 2016 and 2017, which has caused the delay in publication of its third quarter results.



All electric Klubb

French vehicle mounted lift manufacturer Klubb is to launch a new 10 metre all-electric van mounted lift - the K20.

Mounted on a cutaway Nissan eNV200 van the platform features a three section telescopic boom and fixed jib giving five metres of outreach without stabilisers.

The one-man composite platform has a maximum capacity of 120kg. The Nissan eNV200 van has a range of just over 100 miles between charges, but is due to get a new 40kWh battery pack which will boost this to 175 miles.



The all-electric Klubb K20 Zero emissions



ISOLI

Full truck mounted lift range
from 14 to 36 metres



Invest in the Best!

Find out more www.isoli.com



SJ85AJ

LAUNCH READY!



CLASS LEADING 25.91 m PLATFORM HEIGHT

DUAL CAPACITY RATING OF 227/340 kg

10.36 m UP AND OVER CLEARANCE

SKYRISER.

SPEEDYREACH.

Launching the newest addition to its growing boom lineup, the SJ85AJ Articulating Boom fills out Skyjack's offering in the core 40', 60' and 80' boom classes.

FOR MORE INFORMATION VISIT WWW.SKYJACK.COM

SKYJACK
simply reliable

- **Hans Aarse** is to retire from IPAF.
- UK's **Davies Crane Hire** has taken two **Grove All Terrains**.
- Spain's **Noatum Container Terminal Bilbao** has ordered two **Kalmar RMG** cranes.
- UAE-based **Safelift** has taken several **Skyjack** booms and scissors.
- Germany's **BKL Baukran Logistik** is opening a location in Rosenheim.
- Germany's **Steil Kranarbeiten** has taken three **Tadano All Terrains**.
- The **HAE** has appointed **Rupert Douglas-Jones** as general manager.
- **Fallsway Equipment** has been appointed PM dealer for Ohio, Pennsylvania and West Virginia.
- UK's **Birmingham Crane Hire** has taken a **Liebherr LTM 1040-2.1 All Terrain**.
- Germany's **Auto-Klug** has taken a **Grove GMK4100L-1** with K-100 synthetic rope.
- **Tadano** has appointed **Bigge Crane & Rigging** as dealer for Arizona, New Mexico, Utah and Colorado.
- **Hebo Maritiemservice** has added a 900t sheerleg. **Jekko** has appointed **Hüllert Maskin** as distributor for Sweden.
- **Skyjack** has appointed **Nathan Defibaugh** and **Octavio Perez** as territory sales managers and **Trevor Collins**, **Randy Sweet** and **Travis White** as field service reps.
- **Stena Line Ports** has taken a 45t **Grove RT550E**.
- UK-based **Portacover** has taken a **Maeda LC785** mini crawler crane.
- Qatar's **United Equipment** has ordered 32 **Geda SBL 2000** hoists.
- UK's **Hawks Hire** has ordered two **Kobelco** crawler cranes.
- Scotland's **Horizon Reinforcing and Crane Hire** has taken a 130t **Tadano ATF 130G-5**.
- **Skyjack Australia** has moved into new facilities.
- Australia's **Borger Cranes** has taken three **Grove ATs**.
- Germany's **Steil Kranarbeiten** has taken a 500t **Liebherr LTM 1500-8.1**.
- **GMG** has appointed **Perfect Lift Sales** as dealer for Norway.
- **Alimak** has appointed **Jan Svensson** as a director.
- Germany's **Detlef Urban** has taken a **Demag AC 100-4L All Terrain**.
- UK-based **Owen Fabrications** has taken a **Maeda MC285CRM-E-2** spider crane.
- **American Crane & Rigging** has taken a 20t **Wolffkran W8033.20** tower crane.
- **The National Construction Training Centre** in Ireland has taken a **Saez TL50** tower crane.
- Germany's **BBL Baumaschinen** has taken a 250t **Grove GMK5250L All Terrain**.
- **Potain** has delivered **Hup 32-27** self-erecting tower cranes to **Christiani & Nielsen** in Thailand and **HAB Construction** in Malaysia.
- **Malcolm Lawton** of **Scott Greenham** and **PTP** has died.
- **John Miller** has celebrated 30 years with **Grove/Manitowoc**.
- Singapore's **Winning Logistics** has ordered two **Konecranes Gottwald Model 8** floating cranes.
- **Link-Belt VP** of engineering **Don Moore** is to retire - **Richard Shultz** replaces him.
- UK's **Media Access Solutions** has taken nine **Skyjack** scissor lifts and three **Genie GS-4069** scissor lifts.
- France's **Kiloutou** has acquired **GAM Polska**.



Hans Aarse



Rupert Douglas-Jones



Nathan Defibaugh



Octavio Perez



Jan Svensson



Don Moore



Richard Shultz

- **TCA Lift** has appointed **Craig Rooke** as business development director.
- Germany's **Baumpflege Bollmann** has taken seven **Ruthmann** lifts.
- **Lift Lincs** has joined the UK's **Access Alliance**.
- **Kalmar** has appointed **Guenter Schmidmeir** as senior vice president, global terminal operators.
- Northern Ireland's **Kellys Point Hire** has taken its first **Skyjack** scissors.
- Spain's **EBHI** has taken a **Konecranes/Gottwald G HSK 8420 B**.
- **Sarens Australia** has taken a 450t **Liebherr LTM 1450-8.1 All Terrain**.
- UK-based **Star Platforms** has opened a depot in Aldermaston, Berkshire.
- **Versalift UK** has promoted **Andy Bray** to general manager.
- **Benson Crane Service** of the US has taken a 130t **Terex Explorer 5500**.
- US utility equipment company **Nesco** has acquired **Bethea Tool and Equipment**.
- Switzerland's **Hubschmid** has taken an **Almac Bibi 1090-BL EVO**.
- US-based **Skywalker DDI** is purchasing **GMG** aerial lifts.
- **Almac** has appointed **Nijland Service** as distributor for the Netherlands.
- UK's **Cadman Cranes** has taken two **Liebherr All Terrains**.
- **Rainbow Ace** of Hong Kong and **Tuyet Nga Company** of Vietnam have been appointed full line **Grove** dealers.
- **Hoeflon Compactkranen** has opened new headquarters in Barneveld.
- Turkey's **Ayhanlar Platform** has taken 50 **Snorkel** lifts.
- **Riwal** has appointed **Mick Ledden** as country manager for the UK.
- **Comet** has delivered four **Eurofilo** platforms to the City of Palermo.
- **Mantis Cranes** has taken two **Potain Hup 40-30** self-erecting tower cranes.
- **Bigge Crane and Rigging** has taken two 120t **Tadano GR-1200XL RTs**.
- **Trinity House** in the UK has taken a 60t **Grove RT765E-2**.
- Poland's **BVT** is running down its access manufacturing operation.
- Florida's **Sims Crane** has appointed **Art Gilfus** as regional area manager.
- **Alimak** will provide access solutions for the Sydney Harbour Bridge.
- **MDC Equipment Solutions** of the Philippines has taken four **Grove RT530E-2**.
- Poland's **LOT Aviation Maintenance Services** has purchased 15 **Skyjack** scissor lifts.
- **Paul and Steve Clark** have re-entered the UK heavy crane business.
- Germany's **Ley-Krane** has taken a 450t **Liebherr LTM 1450-8.1 All Terrain**.
- Chile's **Terminal Pacifico Sur Valparaiso** has taken a **Liebherr LHM 800** mobile harbour crane.
- **Skyjack** has appointed **Chantal Theoret** as global marketing communications manager.
- **Klubb** has appointed **Manger** as distributor for Uruguay.
- Kuwait's **Jassim Transport & Stevedoring** has taken a 700t **Demag AC 700-9**.
- Germany's **Induma-Rent** has taken a 20m **Magni TH 6.20** telehandler.



Craig Rooke



Andy Bray



Mick Ledden



Art Gilfus



Chantal Theoret

- **Palfinger** chief executive **Herbert Ortner** will leave the company at year end.
- Germany's **KFR-Mietlifte** has taken a 16m **Palfinger P 160 A**.
- Israel's **Amir Engineering & Trade** has taken two **Palazzani** spider lifts.
- Germany's **Paul Becker** has ordered 10 **Palfinger P 370 KS**.
- **Mammoet** has appointed **Paul van Gelder** as chief executive and **Kees Voormolen** as chief financial officer, CEO **Jan Klein** replaces **Victor Aquina** as COO while CFO **Onno den Boer** moves to **SHV Holdings**.
- **Multitel Pagliero** has appointed **Lissner** as distributor in Denmark.
- Bolivia's **Alanoca** has taken a 300t **Grove GMK6300L**.
- UK's **Steve Foster Cranes** has taken a 13t **Kato CR-130Ri** city crane.
- Dutch company **Xtra Materieel** has taken a **JLG H340AJ** hybrid boom lift.
- UK's **Roger Miles Plant Sales** has taken two **Tadano All Terrains**.
- Australia's **Piety THP** has taken three flat-top **Raimondi** tower cranes.
- The UK's **CPA** has appointed **Brian Jones** as president.
- **Dermot O'Leary** co-founder of Irish company **Crane Hire Limited**, has died.
- **Link-Belt Cranes** has appointed **EGYMEC Engineering Company** as distributor for Egypt.
- **HWS Verhuur** has taken its first **GMG 4046-ED** scissors.
- South Africa's **SkyJacks** has ordered **Easy-Lift** spider lifts.
- **ACK Marine & General Contracting** has taken a 120t **Tadano Mantis GTC1200**.
- Ireland's **Kavanagh Crane Hire** has taken three new **Liebherr All Terrains**.
- Ireland's **Dromad Hire** has taken an 85ft **Skyjack SJ85AJ** boom.
- Spain's **Transportes y Grúas Aguado** has taken a 1,000t **Liebherr LR 11000**.
- **Co.me.t** has added **Simone Gislimberti** to its sales team.
- **Hiab** has sold 30 **X-HiPro** cranes to UK-based **MV Commercial and Lawrence Vehicles**.
- **Skyjack** has partnered with **Trackunit** to provide telematics solutions.
- Holland's **Stravers Torenkranen** has ordered 22 **Terex** tower cranes.
- **Tadano** has added Nevada and Idaho to **Coastline Equipment's** territory.
- UK's **King Lifting** has taken a 130t **Liebherr LTM 1130-5.1 All Terrain**.
- **John Cliff** of **Tadano Mantis** has passed away.
- **Equistone Partners Europe** has acquired **BFT Mastclimbing**.
- UK's **MBS Access** has taken two 13m **CTE Traccess T135** spider lifts.
- **Lifting Gear UK** has acquired **Shaw Lifting**.
- US-based **Scott-Macon Equipment** has taken a 110t **Tadano GR-1200XL**.
- Germany's **Scholpp** has acquired **IndustrieMontagen Thüringen**.
- **IPAF** has appointed **Andrew Delahunt** as head of global Technical & Safety.



Herbert Ortner



Paul Van Gelder



Kees Voormolen



Brian Jones



Simone Gislimberti



John Cliff



Andrew Delahunt

See www.vertikal.net/news/archive for full versions of all these stories