December/January 2018 Vol.19 issue 9

# Heavy lifting Annual rental rate survey

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# Large truck mounted lifts Look back at 2017

.... Tadano acquires Waterland...Dingli buys into MEC...New owner for Custom Equipment..

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#### LiftEx review 48

A brief pictorial review of The Lifting Equipment Engineers Association's annual conference and exhibition held at the International Centre in Telford, UK.

#### Look Back at 2017 50

We take our annual look back at the major news and events of 2017, both in the world in general and as covered in each issue of Cranes & Access. World news was dominated by terrorism, natural disasters and the most chaotic political scene most of us have ever experienced. The cranes, access and telehandler markets were generally busy,

> although economic uncertainty in some areas kept capital investment under control.



## regulars

Training 57 NASC/CISRS 59 ALLMI Focus 61 IPAF Focus 63 PASMA Focus 65 Books and Models 67 Letters 69 What's on 71 Online directory 74

#### In the next C&A

The next issue of Cranes & Access, scheduled for mid February, will feature Telehandlers, All Terrain cranes, Van mounted platforms and Battery developments for aerial lifts. If you have any contributions or suggestions, or are interested in advertising in this issue, please contact our editorial or sales teams.

#### Comment 5 News 6

Tadano acquires Waterland, 250th Liebherr MK 88 delivered, Another legal victory for Manitowoc vs Sany, Dingli acquires stake in MEC, 300 tonne Kobelco crawler, Boels acquires Abird, New Palfinger loader crane. New Jost



Palfinger loader crane, New Jost 68.4s luffer, Hiab cyclone hydraulic oil tank, Adastra acquires Yorkshire Hoist, Australian acquisition for Kalmar, Custom Equipment acquired, Baldwins regains transport licence, Irish acquisition for Loxam, Fassi takes 100% of Cranab, New mastclimber from Scanclimber, Lifterz moves into Scotland, Dino and

#### Reachmaster part company. arge truck mounted.

lifts 17



81% (61%) We take a look at large truck mounted platforms, particularly in light of the questions being asked following the Grenfell Tower

fire in London which killed 71 as well as reviewing a new entrant to the sector and other interesting developments.

#### Rental rate guide 25

Our 17th annual rental rate and confidence survey has generally seen all three markets we cover do

well with an overall rise in rental rates, although not for all products. Find out the full facts in our comprehensive survey.

### Janet Entwistle

#### interview 37

Janet Entwistle took over the reins of one of Europe's largest crane rental companies - UK based Ainscough Crane Hire - 16 months ago. She gave her first interview

to Cranes & Access editor Mark Darwin.

## Heavy lift & wind turbine erection 41

We take a look at how lifting equipment is keeping up with the seemingly never ending development of larger and heavier modular components, particularly in the wind sector. And take a look at a new entrant into the heavy lift market - Osprey Heavy Lift.

# 41 Heavy lift & wind turbine erection

Large truck mounted lifts

On the cover:

A Nifty HR17 from Clements Plant & Access Hire carrying out internal maintenance on a church roof in Coventry, UK.



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Look back at 2017



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## **Caa** comment

#### Over the past few years there has been significant progress in the lifting industry in terms of improved work conditions and health and safety. But as we start a New Year it might be worth considering the all too frequently overlooked 'Health' part of Health & Safety. It is a far greater killer than safety related issues. Numerous readers have commented lately on the seemingly high number of industry people who have passed away at a relatively.

number of industry people who have passed away at a relatively young age, including those in their 50s and 60s. While we have known for some time that we have an aging workforce, you would

think, or hope, that this might be offset to some extent by the increased life expectancy. But will it, or is the construction industry an inherently unhealthy place to work?

We are all being told that we should eat more healthily, get more exercise, sleep more and drink less alcohol in an effort to keep our weight down and avoid illnesses such as diabetes which are becoming a major issue for the construction industry. But for many in this sector - particularly those at the sharp end - this can be challenging.

With more time spent travelling on increasingly congested roads, plus staff shortages and tight deadlines leading to longer working days, more nights away from home and disrupted sleep patterns, combined with the habit of grabbing convenient, unhealthy meals often eaten on-the-go - not to mention the hours spent sitting in a van or cab - it is easy to see why obesity, diabetes and liver related illnesses are becoming an increasingly serious issue leading to lost work days and even premature death.

And then we wonder why young people are put off wanting to work in this sector and why so many of them might find it unattractive - adding to the skills shortages which then ramps up the pressure on those already in the business.

In the interview with Ainscough's managing director Janet Entwistle on page 37 she makes the point that it is all about getting the right work-life balance. The industry is exciting, she says, but we have to recognise what people want in terms of working environment and work-life balance in order to attract the young, retain the existing and bring in the more experienced.

Perhaps we need to be thinking of a more radical solution, not only to recruiting new people into the industry but for ways to better look after those we already have, helping them becoming healthier and hopefully happier?

Wishing you all a very happy, healthy, safe and prosperous 2018.

#### Mark Darwin

Comment and feedback is most welcome via post, email, fax or phone stating if we may publish them or not: editor@vertikal.net

