

# All-new Raimondi luffer

Raimondi is launching an all-new 18 tonne capacity luffing jib tower crane, the LR330, with a new triangular jib design with six lengths ranging from 30 to the maximum 60 metres, and a jib tip capacity of 3,300kg in Ultra-lift mode. The jib luffs from 15 degrees to its maximum 85 degrees in 67.5 seconds. The new jib profile is said to reduce storage transport dimensions, while offering a reduced out of service radius. The company also claims that the crane is easier and faster to erect and includes numerous work at height protection features.

A choice of two towers is available - the new 2.1 metre wide GR5H or the 2.3 metre wide GR6 tower series, available in various lengths for maximum versatility. A new twin motor slewing mechanism has a maximum speed of 0.8 revolutions a minute.

The LR330 is equipped with a standard 80kW hoist with an option of a more powerful 110kW unit. Both rigged in two fall configuration with rope capacities of 650 and 1,000 metres respectively. A third choice is available with four falls and 980 metres of rope storage. All winches can be equipped with a secondary emergency brake, maximum line speed is 250 metres a minute.

The new crane also features an all-new Safety Control System with three power and speed configurations that can be selected to suit the work being carried out, making the crane easier and less stressful to operate. The system uses a number of sensors that monitor the crane's movements and loadings alerting the operator of any issues.

Technical director Domenico Ciano said: "As the flagship crane of our new luffing range we have incorporated a breakthrough equilateral triangular jib design to enhance several aspects of the machine. Structurally optimised, this innovative layout allows for improved packing and transportation, simplifies the erection phase, and wind impact on the jib, thereby reducing the out of service radius."

The first cranes were pre-sold during the test programme, the first unit ships next month to Bennetts tower cranes in the UK.



The new crane can handle 3.3 tonnes on its 60 metre jib



The new Raimondi LR330 luffer

# New 33 metre Hinowa

Italian spider lift manufacturer Hinowa is to launch a new 32.5 metre spider this year, the Lightlift 33.17 Performance IIS - its largest machine to date. The 33.17 features a four section telescopic riser/lower boom which elevates to almost 90 degrees, topped by a three section telescopic upper boom and articulating jib.

It offers an outreach of 16.5 metres at an up-and-over height of 17 metres with an unrestricted platform capacity of 230kg. Hinowa has also added a wider 1.6 metre platform, while 180 degrees platform rotation is standard. The machine has a stowed overall width of 1.2 metres, extendable to 1.7 metres for improved stability. Overall height is just under two metres, and the unit is six metres long with basket removed. The outrigger footprint is 4.6 x 5.1 metres with a 3.0 by 6.5 metres narrow set-up.

Power options include a bi-energy Kubota diesel/AC electric motor, or a 76 volt lithium-ion battery pack. The 33.17 is also equipped with Hinowa's RAHM control and remote diagnostics system with full telematics suite. If left unattended for more than two hours the machine shuts off completely to preserve battery life. The company's Sky-Guard secondary guarding/anti-entrapment system is standard.



The Hinowa Lightlift 33.17 IIS features a four section lower boom, three section top boom and jib.



The new machine has compact stowed dimensions for its size

# Snorkel UK to distribute Bluelift



Gianni Marti of Ruthman Italia (L) with Andrew Fishburn of Snorkel UK.

Ruthmann has appointed Snorkel UK as the exclusive distributor for its Bluelift spider lift range in the UK and Ireland.

Snorkel UK will offer the full Bluelift product line and provide spare parts and service for new and existing machines in the territory. Bluelift was previously handled by Height Lift & Shift (HLS). Ruthmann truck mounted platforms will continue to be distributed by ASI - Access Sales International.

# Tractel takes Scanclimber

Suspended access company Tractel has confirmed the acquisition of Finnish mastclimber manufacturer Scanclimber.

Founded in 1964 as Polish state owned company Zremb, Scanclimber still manufactures in Poland and employs 225. Tractel increasingly specialises in temporary and permanent suspended platforms, having made its name with Tifor manually operated winch and rope tensioning equipment. In addition to acquiring Scanclimber's rack and pinion technology and mastclimber products, Tractel will benefit from its Nordic customer/dealer base and local management team.



# New Fraco light duty mastclimber

Canadian mastclimber manufacturer Fraco has launched the FMC-3 light duty rack and pinion work platform with a maximum lift capacity of 1,100kg and a lift speed of 7.5 metres a minute. Maximum platform length on a single mast is 10 metres with 2.6 metre deck sections for maximum versatility. Designed along European lines, the FMC-3 can be electric or internal combustion powered.

*(More details in next month's issue)*



*Fraco's new FMC-3 mastclimber.*

# Three new products from Klaas

*The K1003RSX's new full power jib/top boom with platform attachment.*



German aluminium crane and aerial lift manufacturer Klaas is set to launch three new products at the end of the month. Few details have been released but the company says that one of the products will be a new hybrid power concept which offers electric motor power for the hydraulics in addition to the

regular PTO drive system. Whether this will be a battery pack or AC power source has not been confirmed, although the company says that speeds on both systems will be comparable.

The company will also unveil an upgraded/redesigned flagship K1000 RSX truck mounted crane, dubbed the K1003 RSX. The new model is mounted on a three axle chassis and will have a 54 metre maximum tip height - three metres more than the current model, thanks to a new three section telescopic jib - with both telescoping sections extending under power from the remote controller. Until now the top section was manually extended. The company will also launch a new trailer crane, the K400 RSX with the new full power telescopic jib, which according to the company will make it the most powerful trailer crane on the market.



*The Klaas K400 RSX trailer crane with platform attachment.*

# New light-range Efferers

Effer has launched two new light-range loader crane models, the 7.6 tonne/metre 80.2 and 11.5 tonne/metre 125. The 80.2 provides a maximum reach/radius of 10.79 metres with 4S jib configuration at which it can lift 530kg. Maximum tip height is 14 metres with a capacity of 1,140kg. The crane takes up 660mm of bed space and weighs up to 1,135kg.

The Effer 125 has a maximum horizontal reach of 19.9 metres with a 4S configuration while the 6S version handles 700kg at a height of just over 20 metres and 185kg at a 19.1 metre radius. It occupies 880mm of bed space and weighs up to 2,155kg.



*The Effer 80.2*

# New products from GMG

US aerial lift sales company GMG has launched two new models, the 15ft 1530-ED scissor lift and its first mast boom, the 10 metre VM26-J.

GMG claims that the 1530-ED has the dimensions and weight of a 13ft scissor lift, but will cover at least 60 percent of the work typically carried out with heavier 19ft scissors. Platform capacity is 240kg, overall width 762mm, and overall weight 860kg including standard roll out deck, making it suitable for most small elevators. Drive is direct electric wheel motors, for greater battery life and travel range.

The VM26-J mast boom features a heavy-duty box section mast, fixed length jib with 120 degrees of articulation, direct electric drive, large diameter wheels, 40 percent gradeability, and simple passive pothole protection. We have not seen a full specification yet, but it looks like a classic 10 metre model with an overall width of just under a metre, outreach of three metres and overall weight well under three tonnes. Both models include a full two year warranty.



*The new 15ft GMG 1530-ED*



*The 10 metre GMG VM26-J mast boom*

*The Effer 125*



# New 31m Bluelift spider

Ruthmann has announced that it will launch a new 31 metre Bluelift spider lift, the SA31. The spider lift will have a dual sigma-type over-centre riser, a four section telescopic boom and an articulated jib, providing a maximum outreach of 17.5 metres with an unrestricted 120kg platform capacity.

A 14.5 metre outreach will be possible with the maximum capacity of 250kg and 15.5 metres with 200kg. The company has not disclosed the up-and-over height but it is likely to be in the region of 10.5 metres.

The overall width of the new machine will be just under a metre, with an overall height of around two metres. Ruthmann says that further specification details will be released closer to the launch date which has also not been disclosed.



Rough concept drawing of the Bluelift SA31

# Boels first with JLG ClearSky

Dutch international rental company Boels has ordered 740 new JLG aerial lifts, all of which will be equipped with JLG's ClearSky telematics system, making it the first company in Europe to adopt the system.

ClearSky provides real time information on each machine, allowing the company to monitor and manage them remotely, spotting any service requirements before they cause a problem, while also trouble shooting and verifying the machines location, usage, fuel and battery levels etc...The data can be integrated into Boels ERP software and become the basis for multiyear maintenance plans. All data stored in a secure data centre and can be accessed in real time from a desktop or mobile device.

The company has also taken 28 more Easy Lift spider lifts, including the 12.2 metre R130, 15.6 metre R160 and 18.5 metre R190.



Boels has purchased 28 new Easy Lift spider lifts



Boels has ordered 740 JLG platforms with ClearSky telematics and diagnostics

# Potain hydraulic luffer goes into production



The Potain MCH 125

Potain has formally launched the MCH 125 hydraulic topless luffing jib crane, which we first spotted as a prototype at Bauma China in November 2016. Since then pre-production units have been on test on Potain distributor job sites in Thailand, Australia and New Zealand.

Maximum capacity is eight tonnes, maximum jib length 50 metres with a jib tip capacity of two tonnes. Maximum hoist line speed is 100 metres a minute when fitted with the 60 LVF 20 hoist. The crane has been designed for fast erection and dismantling with a 40 metre free standing height possible in under six hours, according to the company. The entire upper works of the crane, including its full 50 metre jib, can travel on four trucks. The crane can be mounted on existing 1.6 or two metre Potain towers, with jib sections from the MCR luffing jib cranes. Five jib configurations are possible, ranging from 30 to 50 metres in five metre increments. The crane is unusual in that it features a short fixed counter jib rather than the usual dynamic counter jibs used on this type of crane. The crane also features Potain's Vision 140 cab, one of the largest on the market.

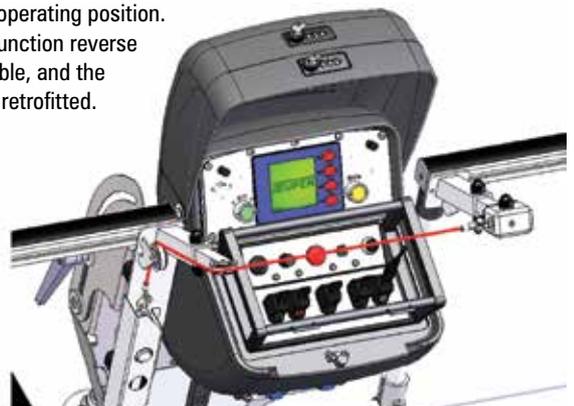


# Secondary guarding from Teupen

Teupen has unveiled details of its new TOP secondary guarding system that stops the machine should the operator be pressed against the upper control box following contact with an overhead obstacle.

The system is relatively simple, using a wire across the front of the control box which pulls on a spring loaded cut-out switch when pressure is applied, immediately stopping all movements while activating audible and visual alarms. Once the emergency or false alarm is over the system can be easily reset from the operating position.

An automatic function reverse option is available, and the system can be retrofitted.



Each model has a different installation, but uses the same key components.



The 12 tonne Böcker AK 52

## New 12 tonne Böcker

Böcker has launched the 12 tonne AK 52 aluminium truck mounted crane mounted on a three axle, 26 tonne truck with rear axle steering.

The crane features a four section main boom plus three section luffing jib for a 52 metre tip height, with the option of 55 metres. Maximum radius is 45 metres and it can take a 1,000kg load to 34 metres at a height of 30 metres. An Easy-Lock system allows quick, easy installation of the aerial work platform option which offers a 51 metre working height. It can hydraulically extend to a width of 3.5 metres and offers a maximum platform capacity of 600kg at up to 30 metres outreach, or 100kg at the maximum outreach of 36 metres. The crane features Böcker's intelligent radio remote control with full graphic display. Automatic levelling and axle retraction are standard. The new crane will be shown at Vertikal Days in May.

## Hüffermann cranes arrive in USA

The first Hüffermann self-propelled electric crane in the USA has been delivered to BMW North America's production facility in Greer, South Carolina. The crane, a third generation Type III 34 tonne/metre model, uses a Palfinger boom/upper structure and can take 1,420kg to a radius of 16.7 metres through 360 degrees and pick & carry loads.

Both ends of the new chassis can be telescoped to almost double its length for a longer outrigger footprint, while maintaining a compact base for manoeuvring. It can handle cranes up to 56 tonne/metres. The Type III is more compact than earlier models, with greater steering and drive power, but retains key features, such as quiet, emission free operation, four-wheel drive and steer with transverse travel and on the spot turning.



The new Hüffermann at the BMW plant in Greer, SC.

## 21 Liebherrs for Whyte

Scottish rental company Whyte Crane Hire has ordered 21 Liebherr All Terrain cranes.

The first two cranes - a 50 tonne three axle LTC 1050-3.1 City type All Terrain crane and a 300 tonne six axle LTM 1300-6.2 - have been delivered.



The LTM 1300-6.2 hand over

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# New Snorkel lifts and telehandlers



The Snorkel SR5719

Snorkel has launched a number of new machines, including the 2.6 tonne/5.8 metre SR5719 compact telehandler - built by Faresin - aimed at the US market, with a maximum forward reach of 3.14 metres and Tier 4 Final Yanmar diesel.

The 15ft Snorkel S3215L slab electric scissor lift which weighs 952kg and offers a platform capacity of 300kg and the 16ft TM16E mast lift with direct electric drive. Platform capacity is 227kg and overall weight just over a tonne. Sister company Xtreme Manufacturing has also unveiled the 2.7 tonne/9.3 metre XR630 telehandler with a forward reach of 5.61 metres.



The Snorkel TM16E.

# Magni goes direct in UK

Magni telehandlers has opened a new UK subsidiary following the ending of its distribution agreement with the Forkway group at the end of 2017.

Forkway has been the official importer for the past three years, working under the trading name Magni Industries UK. The wholly owned subsidiary is headed by Alex White who has worked with Magni and Forkway since 2015 as business manager UK and Ireland. The company expects to move into a new facility in Dorset by the end of March.



Alex White (L) with Riccardo Magni

# inspHire adds Asset Tracker

Rental software supplier inspHire has launched a new asset tracking functionality 'Asset Tracker' that integrates fully with most popular telematics systems, including Trackunit, JCB LiveLink and CanTrack.

The Asset Tracker runs alongside inspHire's centralised telematics data within its rental management software. As part of the integration package, Trackunit, JCB Live Link and CanTrack can be opened directly from within the inspHire system, eradicating the need to have two systems open at the same time, whilst also making advanced telematics data easier to access.

# Alfa takes over UK Teupen sales

Teupen is returning to independent distribution in the UK and Ireland with the appointment of Alfa Access Services to handle equipment sales.

Alfa has been the Teupen service partner since 2013 and has now recruited Brian Penny from rental company Height for Hire to head its sales efforts. He previously worked with Ranger Equipment, the Teupen distributor prior to the manufacturer going direct in 2013.

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# Date picking Xiraffes

Italian lift manufacturer Comet has delivered a number of 12 metre Xiraffe 4x4 ultra-compact articulated boom lifts to three date plantations in Peru, Saudi Arabia and Jordan. Mounted on a four wheel drive Yanmar powered articulated mini tractor with an overall length of just 3.75 metres when stowed, the Xiraffe has an overall width of 1.8 metres, an outreach of 4.5 metres and an unrestricted platform capacity of 150kg.



*The Xiraffe date picking in Jordan*

One of the machines is working in Peru's Amazon rainforest where it can reach normally inaccessible areas thanks to wide high flotation tyres, 19kph travel speed and ability to travel on roads. The lifts are being used to pick fruit and replace equipment such as ladders. A 14 metre version is also available with seven metres of outreach.

# More spiders for Wilson

UK rental company Wilson Access - part of the AFI group - has ordered 14 new spider lifts including a 31 metre Teupen Leo 31T Redline, the largest in its fleet, seven Hinowas from 15 to 26 metres, and six JLGs ranging from the 15 metre X15J Plus to the 26 metre X26J Plus.



*The Teupen Leo 31T is now the largest spider lift in Wilson's fleet*

# Werner acquires Zarges

Ladder and scaffold company WernerCo has acquired German aluminium scaffold tower manufacturer Zarges from Granville Baird Capital based in Weilheim, Germany. Zarges employs 800 at three production sites, with revenues of \$132 million. WernerCo - owned by Triton IV - is now the leading European manufacturer of ladders and towers, having acquired Youngman/Boss and Abru in the UK, Duarib, Centaure and Haemmerlin in France and Knaak in Germany.

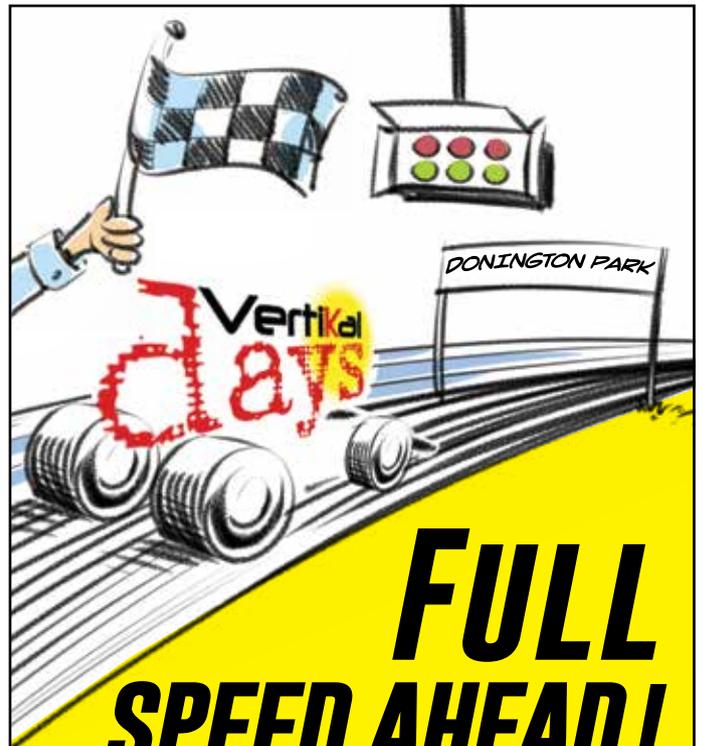
# 3D printed crane hook

Dutch heavy crane and offshore manufacturer Huisman has manufactured the world's first 3D printed crane hook. The hook successfully passed its 80 tonne load test and quality control inspections.

Crane hooks are typically cast or forged, but Huisman has used the Wire & Arc Additive Manufacturing (WAAM) 3D printing technique to produce medium to large components with high grade tensile steel. The benefit for larger crane hooks is reduced delivery time at a competitive cost.



*A 3D printed crane hook*



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**Haulotte** sales in 2017 increased 11% to €510 million, with new equipment sales rising 13% to €431.9 thanks to 19% growth in Europe, while North America was flat due to sharply lower scaffold sales. The company expects 2018 sales to come in 10% higher at around €560 million.



**Tadano** has reported nine month revenues of ¥119 billion (\$1.09 billion) down 6.3%, while pre-tax profits were 24% lower at ¥10.7 billion (\$97.6 million). The decline is due entirely to a 17% fall in mobile crane sales to ¥65.1 billion (\$583 million). The company is expecting a strong pick up in North America in the current quarter to bring the year in two percent lower at ¥175 billion (\$1.6 billion). The company has also warned that it is investigating a potential issue regarding EPA emission regulations in the USA.



French rental group **Kiloutou** increased its full year revenues by 14% to €606 million. €534 million was in France and €72 million from Germany, Italy, Poland and Spain, almost double what it was in 2016.



**Terex Cranes** has reported full year revenues of \$1.19 billion, 7% lower than in 2016, but cut its operating loss to \$17.8 million from \$321.7 million last year. The backlog is 70% up on the year. Fourth quarter revenues were flat but the company achieved a \$1.8 million profit, which compares with a loss of \$280 million last year.



**JLG** first quarter revenues were 28% higher at \$628.2 million, with aerial work platform sales rising 39 percent to \$323.5 million, while telehandler sales were 28% higher at \$129.5 million. Operating profits fell 43% to \$13.8 million due to restructuring costs, otherwise would have been 23% higher. The year-end backlog almost tripled to \$1.58 billion. Revenues at **Oshkosh** were 31% higher at \$1.59 billion, with pre-tax profits 2.5 times higher at \$60.6 million.



**Genie** reported revenues up 5% to \$2.07 billion, while operating profit slipped 4% to \$170.3 million. The year-end backlog was 51% higher, while sales in the fourth quarter increased 18.5% to \$449.4 million and operating profits jumped 66% to \$30.73 million.



2017 revenues at **Cramo** increased 2.4% to €729 million, despite the sale of its main rental business in Denmark and operations in Latvia and Kaliningrad - offset by the acquisition of Danish company Just Pavilion in June. Pre-tax profits jumped 21% to €105.2 million.



UK telehandler rental company **Ardent Hire Solutions** has secured a £120 million asset-based lending facility against receivables and rental fleet to support working capital needs.



**Tat Hong** has reported nine month revenues of \$365.5 million, up 5% compared to last year. Pre-tax losses increased from \$4.4 million last year to \$7.2 million this year, due to a flat gross profit and substantial lower interest and other income.



**Palfinger** has reported an 8% hike in revenues to a record €1.47 billion, mostly due to the European sales of loader cranes. Pre-tax profits for the year fell 5% to €88.5 million, due mainly to restructuring and other costs. Higher profits in the 'Land' division offset losses in the marine or 'Sea' operations.



**Hiab** has reported its first billion Euro year, with revenues up 5% to €1.08 billion, order intake was 10% higher at €1.12 billion. Operating profits increased 13% to €157.1 million. Sister company **Kalmar** saw revenues decline 5% to €1.6 billion but operating profit improved 13% to €130.2 million. Revenues at **Cargotec** were €3.28 billion with pre-tax profits 15% higher at \$193.8 million. The **MacGregor** division of **Cargotec** has acquired the bulk of Norway's TTS Group for €87 million.



**United Rentals** revenues for 2017, increased 15% to \$6.64 billion, partly due to the incorporation of NES and NEFF, along with strong organic growth. Pre-tax profits were 16% higher at \$1.05 billion. Capital expenditure was \$1.7 billion. The company anticipates revenues for 2018 will range between \$7.3 and \$7.6 billion, while capital expenditure will be in the region of 1.8 to \$1.95 billion.



**Ramirent** has reported a 9% jump in revenues to €723.7 million with increases across most markets. Pre-tax profits almost tripled to €76.97 million. Capital expenditure fell 12.8% to €166.4 million, while net debt was 2.3% lower at €337.9 million.



**Manitou** revenues increased 19% to €1.59 billion, led by the Material Handling and Access division 21% higher at just under €1.1 billion, while Compact Equipment/Gehl saw sales rise 20% to €224 million.



US-based **H&E Equipment Services** is to acquire Florida-based Bobcat dealer Rental Inc for \$68.6 million in cash.



**Manitowoc** Cranes has published full year revenues around 2% lower at \$1.58 billion, but order intake surged 32% to \$1.86 billion. The company says that sales improved in both North America and Europe. The pre-tax loss of \$39.5 million is less than a sixth of the loss for 2016. The backlog almost doubled to \$606.6 million.



For the full reports on all these stories check out [Vertikal.net](http://Vertikal.net)



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# Executive Hire Show

The UK's tool and general rental exhibition was held earlier this month in Coventry. The event was well attended and included several mini crane and access stands.



Lyte Ladders showed the LytePod low level podium type platform in three variants with working heights to 3.5 metres



The Pecolift 1.2 with a maximum working height of 3.2 metres and a 150kg platform capacity weighs 117kg, has an overall width of 730mm, is less than a metre long and under 1.5 metres high stowed.



Hird launched a new collaboration with FLG Services for the HoistCam crane camera system.



Werner launched the Boss Pod podium type platform



Manitou unveiled a new compact Rough Terrain fork lift, the 3.3 metre/ 1,800kg MC 18-4.

A more detailed review of the event will be published in next month's issue.

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- UK's **AFI** has promoted **David McNicholas** to CEO.
- Fraco** has launched the **FMC-3** light duty mastclimber.
- Stefan Ebert** has taken two **Magni** telehandlers and 10 scissors.
- Hong Kong's **Sanroc** has taken three **Jekko** cranes.
- Brian Penny** has joined the **Alfa Access Services** sales team.
- Poland's **Transdzwig S.J. Zawadzcy** has taken a 250t **Demag AC 250-6**.
- Böcker** has launched the 12t **AK 52** truck mounted crane.
- Singapore's **Galmon** has taken several **TCA Falcon** spider lifts.



**David McNicholas**



**Brian Penny**

- Spierings** has appointed **Lissner** as service partner in Denmark.
- UK's **G Casserly & Sons** has taken a 13t **Kato CR-130Ri**.
- Ruthmann** has appointed **Snorkel UK** as **Bluelift** spider lift dealer.
- Klaas** has launched three new aluminium cranes. **inspHire** has launched 'Asset Tracker' function.
- Switzerland's **Interkran** has ordered a **Demag AC 100-4L** and **AC 300-6**.
- CTE** has appointed **Simone Tomasi** as export manager.
- Russia's **M-Kran** has taken a 500t **Liebherr LTM 1500-8.1**.
- Germany's **Werner Middeke** has taken a 29m **Ruthmann TB290**.
- Gantic** has become **Snorkel** distributor for Norway.



**Simone Tomasi**

- Japanese crane manufacturer **Kito**, has acquired Finnish crane maker **Erikkila**.
- UK's **Advanced Access** has taken two **Niftylift HR28 Hybrid** booms.
- UK's **Banner Plant** has added **Snorkel** low level scissors.
- Tadano** has flagged an **EPA** emissions issue in the USA.
- UK's **Ainscough Crane Hire** has added four area sales managers.
- Italy's **Gruppo Festa** has taken a **Platform Basket Spider 27.14**.
- Manitou** has appointed **Mark Ormond** as MD **Manitou UK**.
- Empire Crane** has taken two **Magni 360 degree** telehandlers.
- ZF** has appointed **Wolf-Henning Scheider** as CEO.



**Mark Ormond**

- A fatal crane incident occurred at the **Manitowoc** plant in **Shady Grove PA**.
- Italy's **Co.Me.T** has sold three **Xiraffe 4x4** platforms for date picking.
- Italy's **Elevateur** has taken a 51m **CTE B-LIFT 510** truck mount.
- Germany's **Isfort Staplertechnik** has ordered three **Magni** telehandlers and three scissors.
- UK **Media Access Solutions** has appointed **Ian Whittle** as director.
- Elliott Equipment** has appointed **Tom Vatter** as VP sales & marketing.
- US-based **H&E Equipment** has acquired Florida-based **Rental Inc.**
- Russia's **Topkran** has ordered eight **Liebherr AT**, crawler and lattice cranes.
- BMW North America** has taken the first **Hüffermann** crane in the USA.



**Tom Vatter**

- Skyking** has appointed **Phil Haselden** and **Craig Mayes** as service engineers.
- Boels** has ordered 28 **Easy Lift** spider lifts.
- Zeppelin Polska** has been confirmed as **Grove** distributor for Poland.



**Phil Haselden**



**Craig Mayes**

- Spierings** has appointed **Raimon van Dijk** as salesman S.Germany/ Austria.
- Scotland's **Whyte Crane Hire** has purchased 21 **Liebherr AT** cranes.
- Boels** has ordered 740 **JLG** aerial lifts, equipped with **ClearSky** telematics.
- India's **JNK Lifters** has taken an 84m **Ruthmann TTS 840**.
- Klaas** has appointed **Kranlyft** as exclusive distributor UK, Ireland and Sweden.
- Switzerland's **Rent-it** has taken a 12m **Helix 1205** mast boom.
- GMG** will launch a scissor and a mast boom at the **ARA**.
- Kranlyft** has appointed **Jurgen Vater** as vice president.
- France's **ATM Leverage** has taken a 220t **Tadano ATF 220-G5 AT**.



**Raimon van Dijk**



**Jurgen Vater**

- Skyjack** is to launch 'SG Lift Enable' secondary guarding system for scissor lifts.
- UK's **Advanced Access Platforms** has taken 80 **Skyjack** and **Hinowa** lifts.
- US **CraneWorks** has ordered eight **Demag** cranes.
- Riwal** has appointed **Dietmar Müller** as country manager Germany.
- Magni** has appointed **Hodge Plant** as sole telehandler dealer for Scotland.
- Sany** has appointed **Equipment Depot** as 'primary distribution partner' port handling equipment the Americas.
- Konecranes** has appointed **KCL Liftrucks** distributor for China/Hong Kong.
- Kinshofer** has acquired **Doherty Group** of New Zealand.
- UK's **Baldwins Crane Hire** has taken a 450t **Liebherr LTM 1450-8.1**.



**Dietmar Müller**



**Karl Hopfner**

- UK's **Wilson Access** has ordered 14 spider lifts - one **Teupen**, seven **Hinowa** and six **JLGs**.
- Schmidbauer** has appointed **Karl Hopfner** to its board.
- Effer** has launched new loader cranes, the **80.2** and **125**.
- Potain** has launched the **MCH 125** hydraulic luffing jib crane.
- Trojan Battery** has appointed **Neil Thomas** as CEO.
- Germany's **Baupflege Bittner** has taken a 30m/6t **Magni RTH 6.30** telehandler.
- Switzerland's **HMT** has taken a 12m **Helix 1205** mast boom.
- Teupen** has launched its **TOP** secondary guarding system.
- Mammoet Germany** has taken a 250t **Grove GMK 5250L AT**.
- JMS** has taken 11 **Hinowa** lithium spider lifts.



**Neil Thomas**

- Switzerland's **Gebr Brun** has taken an 80t **Hitachi Sumitomo SCX800A-3** crawler crane.
- Italy's **Vernazza Autogru** has ordered two **Terex RT 90** cranes.
- UK's **CPS** has appointed **Paul Debnam** as commercial director.
- Magni** telehandlers has opened a UK subsidiary.
- The **US Embassy** in **Santiago, Chile** has taken a **Bluelift C 13** spider lift.
- Canada's **Cropac Equipment** has ordered 42 **Manitex** cranes.
- Mi-Jack Canada** has become a **Manitowoc** and **Grove** dealer.
- Ruthmann** has appointed **Tim Renk** as export sales manager.
- Mammoet** has confirmed partnerships with **Arbegui** and **Transmodal** in Spain.



**Paul Debnam**



**Tim Renk**

- Time International/Versalift** has appointed **Kim Bach Jensen** as CEO.
- Dubai's **Al Faris Equipment Rentals** has ordered 25 **Liebherr** cranes for its 25th anniversary.
- Haulotte** has appointed **Ilja Tschammer** as sales manager central Germany.
- UK **Sangwin Plant Hire** has taken a **Liebherr LTM 1040-2.1**.
- Benny Sarens** of the Belgian heavy lift company of the same name has died.
- Huisman** has manufactured the first 3D printed crane hook.
- US **Empire Roofing** has taken six **Xtreme XR1055** telehandlers.



**Kim Bach Jensen**



**Benny Sarens**

- Cramo** has acquired Germany's **KBS baulegistik**.
- Manitowoc Cranes** is relocating corporate headquarters to **Milwaukee**.
- Tobroco-Giant** is expanding its Dutch plant.
- Raimondi** has erected the first **LR213** luffing jib tower crane in the UK.
- HMF Germany** has appointed **Hartwig Müller-Bardey** as an area sales manager.
- South Africa's **Goscor Hi-Reach/Access Rental** have merged and acquired **Aerial Lift Rentals**.
- France's **Mediaco** has taken a 220t **Demag AC 220-5**.
- Roger McGowan** has joined **IPS Ireland**.
- Denmark's **BMS** has taken the first 90t **Liebherr LTM 1090-4.2**.



**Hartwig Müller-Bardey**

- Germany's **Wemo-Tec** has opened a facility in **Mörfelden-Walldorf, Hesse**.
- Italy's **Tecnol** has taken two 20.6m **CTE ZED 21.3 JH**.
- Able Equipment Rental** has acquired **Key Equipment** of Pennsylvania.
- Raimondi** has appointed **Patrick Gigante** as commercial manager N. America.
- Teupen** has appointed **Alfa Access Services** as UK dealer.
- Tractel** has acquired mastclimber manufacturer **Scanclimber**.
- Malaysia's **CB Construction** has taken a **Potain MC 310 K12** tower crane.
- UK's **Kier Highways** has taken a **Palfinger PK 19.001 SLD5**.
- WIKA** group has acquired **Hirschmann MMCS**.
- UK's **Marsden Crane Services** has taken a 13t **Kato CR-130Ri**.



**Patrick Gigante**

- Mick Donovan** group crane manager at **Bowmer & Kirkland** has died.
- Deutz** has appointed **Andreas Strecker** as CFO.
- Canada's **R&D Crane Rental** has taken a 100t **Grove TMS9000-2**.
- UK's **Spot Hire Services** has ordered a 37m **Palfinger P 370 KS** platform.
- Germany's **Sim-Tec** has taken a 20m **Oil & Steel Snake 2010**.
- Bennetts** has taken the first **Jost JTL 68.4s** hydraulic luffer in the UK.
- Germany's **Ley-Krane** has taken four **JLG** boom lifts.
- GMG** has appointed **Mike Ogle** as Central/South US sales manager.



**Mike Ogle**

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