

## WHEN SUCCESS IS YOUR ONLY CHOICE.

Powerful. Versatile. Modular. The new ATF-100-4.1 and ATF-120-5.1.

How much versatility would you like to have? The new, jointly developed 60-meter main boom of both cranes makes the ATF-100-4.1 a compact dream with up to 8 meters more radius compared to other 100-ton cranes and takes the ATF-120-5.1 right to the 150-ton class. The main boom, boom extensions, and counterweight of both cranes are modular. And the tail swing radius of just 3.8 meters is as narrow as the range of applications is wide – simply successful. Well thought out and made for your success: the new ATF-100-4.1 and ATF-120-5.1.

You can find more information about our versatile products on our website: www.tadano.com/products

Model	Max Lifting Capacity	Boom	Boom Extension	Max. Sheave Height	Max. Radius	Engine (carrier, superstructure)	Gear
ATF-100-4.1	100 t	11.4m - 60 m	3.5m - 31.7m	91.8 m	68 m	340 kW (462 HP), 129 kW (175 HP)	8x6x8 (optional 8x8x8)
ATF-120-5.1	120 t	11.4m - 60 m	3.5m - 31.7m	91.8 m	72 m	390 kW (530 HP), 129 kW (175 HP)	10 x 6 x 10 (optional 10 x 8 x 10)



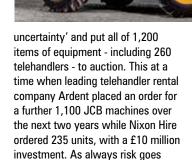
The past year has been 'unusual' for the leading crane, access and telehandler rental companies in the UK and to a lesser extent Ireland with many experiencing highs and lows from being very busy to unusually quiet. In the UK the ongoing uncertainty over Brexit which has split the country has spilt over into everyday business with the resulting lack of confidence and fears for its effects affecting investment and delaying projects.

**Delays and uncertainty in starting** major infrastructure projects such as the HS2 high speed railway is also having more of an effect with some crane companies hesitating to invest in new equipment possibly exacerbated by the poor performance of Sterling affecting prices. That said at least a dozen **UK crane rental companies have** placed orders for Liebherr's new 650 tonner which was unveiled at Bauma. It will be interesting to see how many, if any, decide that such an investment is a crane too far when deliveries start next year. Brexit woes mean that Sterling continues to be volatile with the pound ranging from €1.06 to €1.18 during the year.

The access and telehandler rental companies have been more willing

to spend on fleet expansion, however a good many have also taken a more cautious approach and cut their fleets as they reduce underperforming products and look to lessen their debt levels in order to weather a possible recession. Others have decided that it is better to take the money and run, resulting in a fair number of acquisitions - primarily in the access market. These have included Loxam/ Nationwide Platforms completing its takeover of UK Platforms, AFI GT Access acquiring Extreme Hire and in Northern Ireland Briggs Equipment taking Balloo Hire and Highway Plant. In the telehandler market Cornwall-based WH Bond has decided to call it a day because of 'market conditions and Brexit

taking Facelift, Speedy taking Lifterz,



### Methodology

hand in hand with opportunity.

As in previous years, questionnaires were sent to each and every company that might qualify for any of the various categories or charts. The survey was also promoted online at www.vertikal.net and via social media. With the survey now in its 20th year we had a very rapid initial response, while we have had to chase others for information with reminders and follow up telephone calls and emails. As a last resort, we always have to estimate a few of the company fleets, carrying out a reality check with those who might know. As always, the aim is to keep the number of fleets we have to estimate to a minimum, mostly a

couple of companies per chart. The response by telehandler companies is improving but still has some way to go to be complete.

While most companies treat the exercise seriously, there are some that refuse to 'take part' while others cannot help but exaggerate or understate their fleets, depending on their mentality or strategy. Should we spot figures that clearly do not make sense we look to check them with third parties or challenge the company and may tweak them with our own estimates where necessary but only as a very last resort.

Of course, with the sheer volume of information involved it is almost certain that the odd error will creep in. So please inform us of any inaccuracies or discrepancies.

Finally, and most importantly, a very big thank you to all the companies that participated, especially those that supported the survey as sponsors of what we hope proves to be another very useful and insightful report.







Delays and uncertainty in the start of a number of larger infrastructure and other projects such as the HS2 high speed rail link has caused a mixed year for UK crane hirers, with an almost even split between companies that have increased, remained constant or reduced the size of their fleets.

New crane purchases might well have been curbed by the weakness of Sterling, which has inflated the cost of new cranes, although the value of older cranes has also increased providing some balance. However it looks as though more cranes in the 40 to 60 tonne range have been added over the year, which suggests that rates for this is sector has improved. Crane companies love big cranes and around a dozen companies have placed orders for Liebherr's new 650 tonner for delivery next year. A number of companies seem to have taken a precautionary stance reducing their fleets slightly, possibly benefiting from good prices for used cranes in other parts of Europe.





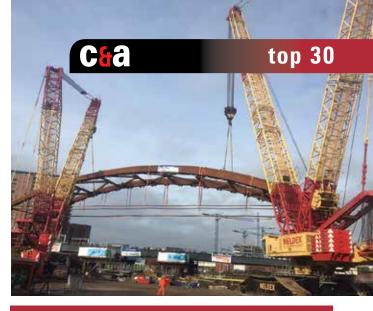
LARGEST MOBILE CRANES

T 0 P	3 0	M 0 B	ILE	CRAN	IE H	IREI	R S	
Company	Total	ATs/ RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Pick &	Spider Cranes	Trailer Cranes
Ainscough	443	425	4	0	8	6	0	0
King Lifting	115 📥	103	2	2	2	4	2	0
Emerson Crane Hire	81	68	1	8	1	0	3	0
Baldwins	79	79	0	0	0	0	0	0
City Lifting	67	37	1	4	20	0	5	0
Sarens UK	67	39	26	0	2	0	0	0
Bryn Thomas Cranes	65 —	60	0	0	3	2	0	0
Emsley	65 —	64	0	0	1	0	0	0
Sparrow Crane	65 —	49	0	10	1	0	5	0
Marsh Plant	61	61	0	0	0	0	0	0
Bronzeshield	59 —	54	0	0	3	0	2	0
Southern Cranes & Access	50 📥	46	0	0	3	1	0	0
Davies Crane Hire	48 —	45	1	0	2	0	0	0
Mammoet	47	44	2	0	1	0	0	0
Kavanagh Crane Hire	45 —	44	0	0	1	0	0	0
Dewsbury & Proud	43 🔺	39	0	1	0	2	1	0
ABA Cranes	40 📥	37	0	0	1	2	0	0
J. Hewitt Crane Hire	40 —	38	0	0	0	2	0	0
John Sutch Cranes	40 —	36	0	0	4	0	0	0
NMT Crane Hire	40	36	0	0	4	0	0	0
Crowland Cranes	39 🔺	34	0	2	0	2	1	0
Windhoist	39 —	34	5	0	0	0	0	0
Quinto Crane & Plant	37	36	0	0	1	0	0	0
Forsyth of Denny	36 📥	34	1	0	0	0	1	0
Crane Hire	34 —	28	0	0	3	0	3	0
MacSalvors	27 —	27	0	0	0	0	0	0
Whyte Crane Hire	27 —	27	0	0	0	0	0	0
Bernard Hunter	26	19	0	1	4	0	2	0
WM 0'Brien	25 📥	23	2	0	0	0	0	0
PP Engineering	23 —	21	0	0	0	2	0	0
Cadman Cranes	22	18	0	4	0	0	0	0
Steve Foster Cranes	21	19	0	0	1	1	0	0
Bob Francis Crane Hire	20 —	20	0	0	0	0	0	0
Cork Crane Hire	20 📥	16	0	0	4	0	0	0
Horizon Crane Hire	18 📥	14	0	0	3	0	1	0
Millennium	18 —	18	0	0	0	0	0	0
County Lifting	16	12	1	0	0	3	0	0
AB2000	14 —	14	0	0	0	0	0	0
Berry Cranes	14 —	14	0	0	0	0	0	0
APH Crane Hire	13 NEW ENTRY	13	0	0	0	0	0	0
Cramscene	12	12	0	0	0	0	0	0
Ellis Crane Hire	12	12	0	0	0	0	0	0
			1	2	0			

Company	Capacity	Make & model	Units in fleet
Sarens UK	1,200t	Gottwald AK680/3	1
WM 0'Brien	1,200t	Liebherr LTM 11200-9.1	1
Baldwins	1,000t	Liebherr LTM 11000D	1
Ainscough	800t	Liebherr LTM 1800	1
Windhoist	750t	Liebherr LTM 1750-9.1	3
Crane Hire	750t	Liebherr LTM 1750-9.1	1
King Lifting	750t	Liebherr LTM 1750-9.1	1
Mammoet	750t	Liebherr LTM 1750-9.1	1
Whyte	750t	Liebherr LTM 1750-9.1	1
Osprey Heavy Lift	750t	Liebherr LG1750	1
Bernard Hunter	500t	Liebherr LTM 1500-8.1	1
Bronzeshield	500t	Liebherr LTM 1500-8.1	1
Bryn Thomas Cranes	500t	Liebherr LTM 1500-8.1	1
Kavanagh Crane Hire	500t	Liebherr LTM 1500-8.1	1
NMT Crane Hire	500t	Liebherr LTM 1500-8.1	2
PSG Marine & Logistics	500t	Demag TC3200	<del>-</del>
City Lifting	450t	Liebherr LTM 1450-8.1	N/D
Cork Crane Hire	450t	Liebherr LTM 1450-8.1	1
Emerson Crane Hire	450t	Liebherr LTM 1450-8.1	1
Cramscene	450t	Grove GMK7450	<u> </u>
Davies Crane Hire	400t	Tadano ATF 400G-6	<u> </u>
John Sutch Cranes	350t	Liebherr LTM 1350-6.1	<u> </u>
Horizon Crane Hire	300t	Grove GMK6300L	<u> </u>
HTC Wolffkran	300t	Grove GMK6300L	<u> </u>
Quinto Crane & Plant	300t	Grove GMK6300L	2
Steve Foster Cranes	300t	Grove GMK6300L	<del>-</del>
Southern Cranes & Access		Liebherr LTM 1300	<del>.</del>
Walsh Crane Hire	250t	Liebherr LTM 1250-5.1	<del>.</del>
Sparrow Crane	250t	Grove GMK6250L	<del>.</del>
J. Hewitt Crane Hire	250t	Grove GMK5250L	<del>.</del>
Stoddart Crane Hire	250t	Grove GMK5250L	<u> </u>
Bob Francis Crane Hire	220t	Tadano ATF 220G-5	<u>.</u>
Crowland Cranes	220t	Tadano ATF 220G-5	2
Dewsbury & Proud	220t	Terex Explorer 5800	1
Emsley	220t	Liebherr LTM 1220	1
PP Engineering	220t	Tadano ATF 220G-5	1
AB2000	200t	Liebherr LTM 1200-5.1	1
APH Crane Hire	200t	Liebherr LTM 1200-5.1	1
Forsyth of Denny	200t	Liebherr LTM 1200-5.1	1
Cadman Cranes	180t	Liebherr LTM 1160	1
ABA Cranes	160t	Terex Explorer 5600	1
Marsh Plant	130t	Liebherr LTM 1130-5.1	1
Waterford Crane Hire	130t	Liebherr LTM 1130-5.1	1
Millennium	120t	Terex AC120-1	1
County Lifting	120t	Tadano ATF 100G	1
Dorset Crane Hire		Liebherr LTM 1100-5.2	1
Hird Ltd	100t 100t	Grove GMK4100L	1
		Liebherr LTM 1090-4.2	1
Berry Cranes	90t		
Ellis Crane Hire	90t	Liebherr LTM 1090-4.2	1

LARGEST TOWER CRANES								
Company	Capacity	Model	Units in fleet					
Select Plant Hire	66t	Terex CTL 1600-66	2					
Falcon Tower Crane Services	64t	Jaso J780PA.64	1					
HTC Wolffkran	50t	Wolff WK 700B	6					
City Lifting	50t	Comansa 21 LC 750	1					
Bennetts Cranes	32t	Comedil CTL 630	1					
Radius NFT	32t	Potain MR608	2					
London Tower Crane	24t	Jost JL416	10					
Trident Lifting Solutions	24t	Comansa LCL500	1					
Heathrow Cranes	20t	Recom RTL 315	1					
Skyline Arcomet	18t	Terex CTL 260	2					
Irish Crane & Lifting	16t	Terex CTT 331	4					
Lewis Tower Crane Services	16t	Liebherr 280 EC-H-16	4					
Mantis Cranes	6t	Saez TLS 65	2					
Sparrow Crane	6t	Liebherr 81K	3					
Ladybird Crane Hire	5t	Potain MCT 88	16					





TOP 10 TOWER CRANE COMPANIES								
Company	Total	Hammerhead/ flat tops	Luffers	Normal self erectors				
Falcon Tower Crane Services	403	113	221	69				
HTC Wolffkran	220	88	132	0				
London Tower Crane	205	65	130	10				
Select Plant Hire	213	51	162	0				
City Lifting	146	56	70	20				
Bennetts Cranes	109	22	87	0				
Mantis Cranes	92	24	0	68				
Skyline Arcomet	87	30	56	1				
Ladybird Crane Hire	84	31	0	53				
Lewis Tower Crane Services	61	37	14	10				
Radius NFT	58	21	37	0				
Heathrow Cranes	43	11	32	0				
Irish Crane & Lifting	42	39	0	3				
Sparrow Crane	42	0	4	38				
Trident Lifting Solutions	33	8	25	0				

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### top 30



LARGEST CRAWLER CRAN
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Company	Capacity	Make & model	Units in fleet					
Weldex	1350t	Liebherr LR 11350	N/D					
Sarens UK	750t	Liebherr LR 1750	1					
Windhoist	750t	Liebherr LR 1750	1					
Ainscough	600t	Terex CC2800	1					
WM O'Brien	600t	Terex CC2800	1					
Mammoet	600t	Liebherr LR 1600	1					
Delden	300t	Liebherr LR 1300 SX	1					
Hawks Crane Hire	300t	Liebherr LR 1300.1 SX	1					
Select Plant Hire	300t	Liebherr LR 1300	4					
NRC Plant	275t	HSC SCX2800A-3	1					
BPH Equipment	250t	Kobelco CKE2500	1					
G.H. Johnson Crane Hire	250t	Kobelco CKE2500G	2					
Q Crane & Plant Hire	135t	Kobelco CKE1350G	3					
AGD Equipment	100t	Sennebogen 6100HD	2					
Bennetts Cranes	100t	Kobelco CKE900G	2					
Emerson Crane Hire	100t	Liebherr LTR 1100	1					
Jones Crawler Cranes	100t	Hitachi SCX1000	1					
City Lifting	90t	Liebherr LR 853	1					
Davies Crane Hire	60t	Terex TCC60	1					
Stoddart Crane Hire	40t	NCK C41	1					
Forsyth of Denny	30t	Favelle Favco FFC30	1					







CRANE CO	MPANI	E S	& IN	/ E S T M	ENT
Company	Investment	Depots	Employees	Units Bought	Units Sold
Select Plant Hire	£18,500,000	3	667	6	3
Weldex	£17,500,000	2	150	N/D	N/D
Falcon Tower Crane Services	£12,800,000	3	415	N/D	N/D
King Lifting	£10,500,000	8	309	N/D	N/D
HTC Wolffkran	£10,000,000	1	330	1	1
Crane Hire	£6,800,000	2	42	9	9
Bennetts Cranes	£6,550,000	1	N/D	N/D	N/D
ABA Cranes	£5,000,000	1	60	6	2
Bernard Hunter	£5,000,000	2	50	5	2
Cork Crane Hire	£5,000,000	2	32	5	0
Southern Cranes & Access	£4,950,000	4	100	8	6
Marsh Plant	£4,600,000	5	100	9	10
Radius NFT		1		N/D	N/D
	£4,200,000	2	70	-	N/D
Trident Lifting Solutions	£4,200,000		17	N/D	
Mammoet	£4,000,000	3	210	9	10
City Lifting	£3,500,000		170	6	10
Forsyth Of Denny	£3,300,000	2	74	6	6
AGD Equipment	£3,000,000	1	70	6	2
NMT Crane Hire	£3,000,000	4	80	2	1
Horizon Crane Hire	£2,800,000	2	24	2	1
Crowland Cranes	£2,500,000	3	65	5	2
Davies Crane Hire	£2,500,000	4	66	4	4
Lewis Tower Crane Services		1	50	N/D	N/D
Skyline Arcomet	£2,000,000	3	30	N/D	N/D
Dewsbury & Proud	£1,800,000	4	70	4	2
Steve Foster Cranes	£1,800,000	1	38	3	1
Kavanagh Crane Hire	£1,780,000	4	90	4	4
Berry Cranes	£1,600,000	1	20	4	4
GGR Group	£1,500,000	3	150	N/D	N/D
G.H. Johnson Crane Hire	£1,500,000	1	22	5	3
Millennium	£1,500,000	1	N/D	3	3
Quinto Crane & Plant	£1,370,000	6	90	2	1
Bryn Thomas Cranes	£1,000,000	6	115	2	2
Cadman Cranes	£1,000,000	2	25	3	1
Ellis Crane Hire	£1,000,000	2	22	2	0
Ladybird Crane Hire	£1,000,000	1	25	N/D	N/D
County Lifting	£700,000	1	32	1	1
Lift Ltd	£700,000	1	30	4	0
Hird Ltd	£600,000	3	108	14	2
Cramscene	£500,000	2	25	1	0
APH Crane Hire	£491,000	1	19	1	1
Emerson Crane Hire	£0	3	100	0	6
Ainscough	N/D	30	950	N/D	N/D
Delden	N/D	1	N/D	8	10
Hawks Crane Hire	N/D	N/D	N/D	2	1
Heathrow Cranes	N/D	2	55	N/D	N/D
Mantis Cranes	N/D	2	19	N/D	N/D
Sarens UK	N/D	N/D	N/D	N/D	N/D
Stoddart Crane Hire	N/D	1	17	2	1
Walsh Crane Hire	N/D	3	12	N/D	N/D
Waterford Crane Hire	N/D	1	5	0	0
WM 0'Brien	N/D	N/D	53	N/D	N/D
TT. IT O DITOIT	.40	וא,ט		14/0	. 1/ 0



### TOP CRAWLER CRANE HIRERS Full Size Company Total Under Lattice Tele 12t Weldex 139 96 NRC Plant 22 70 33 15 Select Plant Hire 40 55 AGD Equipment 55 11 32 12 Delden 53 49 n O Crane & Plant Hire 47 41 0 6 G.H. Johnson Crane Hire 41 32 9 0 BPH Equipment 26 0 6 Sarens UK 20 0 GGR Group 25 n U Jones Crawler Cranes 22 10 10 2 Hawks Crane Hire 15 11 4 0 10 Sparrow Crane 10 n n **Emerson Crane Hire** 0 City Lifting 5 n Windhoist 0 5 3

4

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Ainscough

Cadman Cranes

MINI CRAWLERS / SPIDER CRANES / PICK & CARRY								
Company	Total	Under 12t	Pick & Carry	Spider Crane				
GGR Group	245	25	63	157				
Hird Ltd	132	0	64	68				
A Mini Crane Company	74	4	5	65				
Coppard Plant Hire	56	1	8	47				
Lift Ltd	53	0	7	46				
TCA Lifting	36	3	3	30				
NRC Plant	22	22	0	0				
JT Cranes	19	2	0	17				
Sparrow Crane	15	10	0	5				
AGD Equipment	12	12	0	0				
Emerson Crane Hire	11	8	0	3				
City Lifting	9	4	0	5				
King Lifting	8	2	4	2				
Ainscough	6	0	6	0				
Crowland Cranes	5	2	2	1				







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## ccess

Another interesting year for the UK powered access rental industry with most of the largest companies adding to their fleets, while acquisitions resulted in the disappearance of others. HSS posted the largest change in fleet size having completed the sale of its UK Platforms division to Loxam/

Nationwide Platforms although the additional machines appear to have been sold off or spread over Loxam's global fleet, reducing the overall UK fleet. Speedy's acquisition of Lifterz has propelled it into the number two slot behind Nationwide, and ahead of AFI which has added more than 500 units to its fleet with the acquisition of Facelift. A-Plant is now fourth largest but entirely due to last year's estimate missing around 2,000 push around scissor lifts.

What is interesting is the number of new entries this year. Six new companies have been added, including Select Plant Hire and Media Access Solutions with fleets of around 400 machines. Niche sectors such as spider lifts and truck mounts remain steady.



TOP TRUCK MOUNTED FLEETS								
Company	Total	Truck	Van					
Nationwide Platforms	613	319	294					
Access Hire Nationwide	605	42	563					
Height For Hire	290	49	241					
AFI-Uplift	189	117	72					
Smart Platform	166	145	21					
SHB Vehicle Hire & Management	126	0	126					
Blade Access	51	51	0					
Orion Access	48	48	0					
NSS Hire	32	15	17					
UK Powered Access	30	13	17					
Elev8	24	20	4					
PG Platforms	23	11	12					
Maps Platforms	22	2	20					
GT Access	12	12	0					
RKP	12	10	2					
KDM Hire	11	4	7					
Manlift	11	10	1					

	T	0 P	3 0 P O V	VERED 1	ACCE	SS CO	MPA	NIES			
Company	Total		Booms articulated	Booms straight telescopic		Spider lifts	Push arounds	Truck mounts	Van mounts	Trailer lifts	Mast booms
Nationwide Platforms	12,456		3,707	599	6255	131	1,051	319	294	0	100
Speedy	8,249		670	36	4,468	24	2,879	10	0	9	153
AFI-Uplift	6,822		1,660	113	4,475	69	222	117	72	9	85
A-Plant	6,516		1,350	500	2,450	0	2,216	0	0	0	0
MEP Hire	4,450		0	0	0	150	4,300	0	0	0	0
Height For Hire	2,839		1,390 booms in tota		968	108	83	49	241	0	0
JK Platforms	2,788		1,264	46	1,478	0	0	0	0	0	0
JMS Powered Access	2,758		328	35	1,215	32	1,096	2	0	1	49
GT Access AA	2,006		502	42	1,270	35	25	12	0	17	103
CW Access Rental	1,808		520	100	780	4	400	0	0	4	20
Star Platforms AA	1,766		175	8	1,260	0	293	0	0	0	30
Riwal UK	1,079		238	60	684	0	90	0	0	0	7
Horizon Platforms AA	1,021		93	0	717	0	160	0	0	3	48
Advanced Access Platforms AL	996		189	41	482	19	102	0	0	11	152
lavation	822		328	0	388	10	82	0	0	2	12
HSS Hire Group	750		0	0	0	0	750	0	0	0	0
Vir Plant Hire AA	729		62	2	187	3	435	0	0	0	40
Neon Hire Services AL	661		75	0	458	0	104	0	0	0	24
Mainline AL	608		178	34	254	8	94	0	0	16	24
Access Hire Nationwide	605	$\overline{\mathbf{A}}$	0	0	0	0	0	42	563	0	0
CDM Hire AA	541	$\overline{\mathbf{A}}$	125	47	280	9	62	4	7	7	0
JPS Platforms AL	528		69	3	299	0	149	0	0	0	8
Up Access AA	519		190	16	280	0	20	0	0	2	11
Smiths Hire	516		110	2	280	2	106	0	0	3	13
Hird Ltd AL	468		150	9	276	5	20	0	0	0	8
Premier Platforms AA	463	<del>_</del>	136	10	287	0	14	1	0	1	14
Access Plus AA	450		95	5	350	0	0	0	0	0	N/D
Balloo Hire	450	NEW ENTRY	100	25	280	0	0	0	0	40	5
Powered Access Services	446	ENTRY	176	26	241	0	0	0	0	0	3
		NEW			363	0	0	0	0	0	0
Select Plant Hire	400	NEW ENTRY	37	0		4	4	_	-	_	_
Hire Safe Solutions	394		195	25	156			0	0	0	10
2 Cousins AL	392	- Nave	110	11	223	8	26	1	0	1	12
Media Access Solutions	382	NEW ENTRY	168	45	167	0	0	0	0	0	2
JK Powered Access AA	379	<u> </u>	78	5	190		58	13	17	3	15
One Stop Hire	373		0	0	52	1	320	0	0	0	0
Manlift	334		128	6	170	2	1	10	1	1	15
OK Tool Hire AL	332		59	23	215	4	14	3	0	4	10
Bella Access	310		56	10	205	1	26	1	1	0	10
TC Powered Access AL	305	NEW ENTRY	89	35	149	5	12	0	8	2	5
TS Powered Access AA	305		80	0	150	1	70	0	0	4	N/D
Aerial Platform Hire	292		49	33	198	1	11	0	0	0	0
Ashbrook Plant AL	256	_	109	0	113	0	0	0	0	0	34
GFL Access AA	248	NEW ENTRY	77	6	126	0	9	2	0	0	28
/P Higher Access	194		0	0	0	194	0	0	0	0	0
Aspire Platforms	191	NEW ENTRY	8	0	163	0	0	0	0	0	20
Jnited Powered Access	183		38	0	140	0	5	0	0	0	N/D
Smart Platform	166		0	0	0	0	0	145	21	0	0
Orion Access	148		40	15	30	15	0	48	0	0	2
Sky High	141		57	0	81	2	0	0	0	1	N/D
PG Platforms AA	138		20	0	86	4	0	11	12	0	5
SHB Vehicle Hire & Management	126		0	0	0	0	0	0	126	0	0
ABBA Plant Hire & Management	101	NEW	45	2	54	0	0	0	0	0	0
		NEW ENTRY	38						-		
Cannon Access AL	100		აგ	2	41	5	3	1	0	0	10



LARGEST	SCISSOR LIFTS	
Company	Platform height & Model	Units in fleet
AFI-Uplift	32m Holland Lift G320	5
Mainline	32m Holland Lift 320	2
Riwal UK	32m Holland Lift HOL-HL-340D30	3
Hire Safe Solutions	31.5m Holland Lift HL340	8
JMS Powered Access	31.5m Holland Lift G-300	1
Nationwide Platforms	31.5m Holland Lift HL340	1
Advanced Access Platforms	26m Liftlux LL26X	1
UK Platforms	25m Holland Lift M250	2
Height For Hire	24.5m Liftlux 245-25	11
1 Up Access	20.5m HAB 225-12	3
Speedy	20.5m PB 225-12E	3
KDM Hire	20.5m PB S225-24DS	N/D
Star Platforms	20.5m AB Lift S225-12	2
Elavation	20m Dingli JCPT2223RT	6
Cannon Access	19.5m Holland Lift B195	1
OK Tool Hire	19.5m Holland Lift B195	2
Premier Platforms	19.5m Holland Lift 195/25	1
Aerial Platform Hire	19m JLG SL210-25	2
CW Access Rental	17m Airo X19LE	2
Media Access Solutions	17m Airo XL19	1
Horizon Platforms	16.5m Holland Lift 165-12	3
ABBA Plant Hire	16m Genie GS-5390	2
GFL Access	16m Genie GS-5390	6
Hird Ltd	16m Genie GS-5390	6
Manlift	16m Haulotte H18SDX	1
Mr Plant Hire	16m Genie GS-5390	3
PG Platforms	16m Genie GS-5390	2

LARGES	SPIDER LIF	1 3		
Company	Height & Model	Units in fleet		
TCA Lifting	50m Palazzani XTJ52	1		
VP Higher Access	41m Teupen Puma 42GTX	2		
Clerkin Elevation	40m 0mmelift 4200 RBDJ	1		
Fletcher Access	40m 0mmelift 4200 RBDJ	1		
Height For Hire	40m Falcon FS420C	3		
Advanced Access Platforms	37.5 Teupen Leo40GTX	1		
Blade Access	37.5 Teupen Leo40GTX	N/D		
JMS Powered Access	35m Ommelift 3700 RBDJ	1		
Lawsons	35m Ommelift 3700 RBDJ	1		
MBS Access	34m Teupen Leo36T	1		
Speedy	34m Teupen Leo36T	1		
Elev8	34m Teupen Leo36GT	1		
Hire Safe Solutions	33m Teupen Leo35GT Plus	2		
Manlift	32m Palazzani TSJ34	1		
Orion Access	32m Palazzani TSJ34	1		
AFI-Uplift	29m Teupen Leo31T	1		
Nationwide Platforms	29m Teupen Leo31T	8		
Acrolift	28m Teupen Leo30T	1		
Rapid Platforms	28m Teupen Leo30T	1		
Highway Plant	28m Ommelift 3000	1		
Cannon Access	24m Hinowa 26.14	1		
Elavation	24m Hinowa 26.14	4		
GT Access	24m Hinowa 26.14	4		
Hird Ltd	24m Hinowa 26.14	1		
PG Platforms	24m JLG X26J	1		



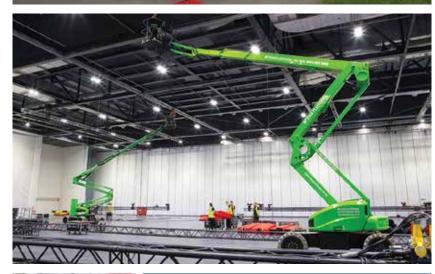


### LARGEST TRUCK MOUNTED LIFTS

Company	Height & Model	Units in fleet
BMS Lifting	100.5m Wumag WT1000	1
Blade Access	100.5m Palfinger P1000	4
Elev8	88m Palfinger P900	1
Clerkin Elevation	88m Bronto S90HLA	2
Height For Hire	88m Bronto S90HLA	11
Nationwide Platforms	88m Bronto S90HLA	1
NSS Hire	68m Bronto S70XDT	3
Orion Access	59m Wumag WT610	1
AFI-Uplift	55m Palfinger P570	2
Berry Cranes	50m Böcker AK 52	2
Smart Platform	49m Ruthmann T510 HF	1
GT Access	46m Ruthmann T480	1
Manlift	43m Wumag WT450	1
PG Platforms	43m Wumag WT450	1
RKP	36m Bronto S38XDT	1
Acrolift	31m Ruthmann T330	1
Speedy	31m Ruthmann T330	1
Warren Access	31m Ruthmann T330	1









TOP SPIDER LIFT FL	EETS
Company	Units in fleet
VP Higher Access	194
Nationwide Platforms	131
Height For Hire	108
AFI-Uplift	69
GT Access	35
JMS Powered Access	32
MBS Access	32
TCA Lifting	27
Speedy	24
Advanced Access Platforms	19
Orion Access	15



LARGEST BOOM LIFTS									
Company	Height & Model	Units in fleet	Boom type						
AFI-Uplift	56m JLG 1850SJ	2	S						
Hire Safe Solutions	56m JLG 1850SJ	4	S						
JMS Powered Access	56m JLG 1850SJ	2	S						
Riwal UK	56m JLG 1850SJ	5	S						
Nationwide Platforms	55m Genie SX180	4	S						
Advanced Access Platforms	46m Genie SX150	1	S						
Height For Hire	46m JLG 1500SJ	6	S						
Aerial Platform Hire	41m JLG 1350SJP	4	S						
CW Access Rental	41m JLG 1350SJP	3	S						
HSS Hire Group	41m JLG 1350SJP	2	S						
UK Platforms	41m JLG 1350SJP	2	S						
Manlift	41m JLG 1350AJP	2	Α						
Speedy	41m JLG 1350AJP	1	Α						
1 Up Access	41m Genie ZX135/70	8	Α						
ABBA Plant Hire	41m Genie ZX135/70	2	Α						
KDM Hire	41m Genie Z135	N/D	Α						
Mainline	41m Genie Z135	9	Α						
LTC Powered Access	38m JLG 1250AJP	2	Α						
Media Access Solutions	38m JLG 1250AJP	1	Α						
GT Access	38m Genie S125	2	S						
Bella Access	28m Genie S85	3	S						
Clerkin Elevation	28m Genie S85	1	S						
OK Tool Hire	26m Manitou T280	3	S						
UK Powered Access	26m Manitou T280	1	S						
Elavation	26m Nifty HR28	14	Α						
Premier Platforms	26m Nifty HR28	1	Α						
Star Platforms	26m Nifty HR28	7	Α						
Mr Plant Hire	26m Manitou 280TJ	3	Α						
United Powered Access	26m Manitou 280TJ	3	Α						

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TOP MAST BOOM FL	EETS
Company	Units in fleet
Speedy	153
Advanced Access Platforms	152
GT Access	103
Nationwide Platforms	100
AFI-Uplift	85
JMS Powered Access	49
Horizon Platforms	48
Ashbrook Plant	34
Star Platforms	30
GFL Access	28
Mr Plant Hire	26
Mainline	24
Aspire Platforms	20
Manlift	15
UK Powered Access	15
Premier Platforms	14
Smiths Hire	13
2 Cousins	12
Elavation	12
1 Up Access	11
Cannon Access	10
Hire Safe Solutions	10
OK Tool Hire	10

COMPANY	DETAIL	S&I	NVEST	MEN	T
Company	Investment	Depots	Employees	Units bought	Units sold
Nationwide Platforms	£19,620,275	30	935	655	796
CW Access Rental	£9,000,000	18	350	400	200
Access Hire Nationwide	£6,462,606	3	43	118	88
Hire Safe Solutions	£5,240,000	2	20	130	2
GT Access	£5,000,000	8	120	200	100
Star Platforms	£3,760,000	5	80	329	0
Hird Ltd	£3,650,000	3	108	15	8
Advanced Access Platforms	£3,539,000	3	43	172	0
Elev8	£3,500,000	2	35	7	4
Media Access Solutions	£3,100,000	2	13	103	0
Clerkin Elevation	£2,300,000	1	4	3	2
Elavation	£1,760,000	2	36	N/D	N/D
Smart Platform	£1,643,000	6	49	N/D	N/D
Mr Plant Hire	£1,375,752	N/D	N/D	N/D	N/D
Neon Hire Services	£1,235,000	4	38	97	146
Premier Platforms	£1,095,000	2	20	34	28
UK Powered Access	£1,010,000	3	55	44	27
1 Up Access	£1,000,000	2	38	20	0
Berry Cranes	£1,000,000	1	20	2	0
JPS Platforms	£895,000	1	14	N/D	N/D
A-Plant	£885,000	N/D	N/D	N/D	N/D
Horizon Platforms	£881,000	2	85	112	60
OK Tool Hire	£800,000	2	20	N/D	N/D
Select Plant Hire	£750,000	3	667	109	47
Manlift	£672,000	2	10	39	40
GFL Access	£670,000	2	35	29	2
NSS Hire	£500,000	5	30	2	1
LTC Powered Access	£487,000	2	24	19	0
Orion Access	£485,000	2	40	9	3
Maps Platforms	£190,000	N/D	N/D	4	N/D
One Stop Hire	£125,000	14	150	N/D	N/D
ABBA Plant Hire	£29,070	1	19	1	0
Newmarket Plant Hire	£15,500	6	60	1	11
Acrolift	£0	1	2	0	0
Fletcher Access	£0	1	5	0	0
Lawsons	£0	1	4	N/D	N/D
A-Plant	N/D	190	3,571	N/D	N/D
Aerial Platform Hire	N/D	N/D	N/D	N/D	N/D
AFI-Uplift	N/D	30	650	N/D	N/D
Bella Access	N/D	1	20	N/D	N/D
Blade Access	N/D	N/D	N/D	N/D	N/D
BMS Lifting	N/D	1	7	N/D	N/D
Cannon Access	N/D	1	8	N/D	N/D
Height For Hire	N/D	34	198	N/D	N/D
HSS Hire Group	N/D	290	N/D	0	0
JMS Powered Access	N/D	N/D	N/D	N/D	N/D
KDM Hire	N/D	3	145	N/D	N/D
Mainline	N/D	1	38	N/D	N/D
PG Platforms	N/D	1	15	N/D	N/D
Riwal UK	N/D	N/D	N/D	N/D	N/D
Smiths Hire	N/D	12	40	85	64
Speedy	N/D	N/D	N/D	N/D	N/D
United Powered Access	N/D	1	8	N/D	N/D
UK Platforms	N/D	13	97	N/D	N/D
VP Higher Access	N/D	9	39	N/D	N/D
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## elehand

There has been reasonable growth in the telehandler market with all the major players - apart from A-Plant - increasing the size of their fleets. The gains are quite small - around 10 percent - and A-Plant's reduction is just five percent, but it allows Morris Leslie to move into second place with 2,151 units in its fleet.

Confidence that the market looks set to continue, thanks to increasing demand for new housing, which has a significant impact on telehandler usage. The failure of Hawk which ran more than 385 telehandlers also opened up room for others to expand. Plantforce acquired

not take any of the telehandlers. Market leader Ardent placed an order for a further 1,100 JCB telehandlers over the next two years, while Nixon placed a £10 million order with the manufacturer for 235 new machines. HE Services has also moved up from 13th position last year to seventh up by more than 580 machines, half due to last year's numbers being estimated on the low side, and half due to its substantial investment in new machines this year.

There are small gains in the number of 360 degree and heavy duty machines within company fleets but not in any







Hawks business at Hin	ıkley Poi	int but o	did	significa	nt numb	ers.								
		T 0 F	3 (	TE	LES	C 0 P	I C H	AND	LER C	0 M P	ANIES			
Company	Total		Fixed	Largest fixed	360°	Largest 360°	Compact	Heavy duty	Main brand	Depots	Employees	Investment	Units bought	Units sold
Ardent Hire Solutions	3,661		2,918	20m	40	32m	693	10	JCB/Manitou	11	275	N/D	N/D	N/D
Morris Leslie	2,151		1,907	20m	0	N/A	244	0	JCB/Manitou	13	214	£34,000,000	750	N/D
A-Plant	1,895		1,614	17	0	N/A	281	0	JCB	N/D	N/D	£1,050,000	25	113
UK Forks	1,836		1,564	20m	74	35m	191	7	N/D	9	169	N/D	N/D	N/D
CW Plant Hire	1,130		850	20m	0	N/A	280	0	JCB	18	350	£13,000,000	300	140
Plant Hire UK	925	_	900	20m	0	N/A	25	0	JCB	1	N/D	N/D	350	N/D
HE Services	900		800	20m	0	N/A	100	0	JCB/Manitou	11	250	£6,500,000	N/D	N/D
Hessle	665		518	18m	51	32m	61	35	Manitou	4	60	£8,500,000	N/D	N/D
GAP Group	450	_	380	18m	0	N/A	70	0	JCB/Manitou	160	1,800	N/D	N/D	N/D
Nixon Hire	450		373	17m	0	N/A	77	0	JCB	13	475	£10,000,000	163	N/D
B&T Plant Hire	390	_	338	20m	0	N/A	52	0	JCB/Manitou	2	32	N/D	48	18
Jarvie Plant	377		270	20m	27	30m	80	0	JCB/Manitou	7	145	N/D	N/D	N/D
Boles Hire	366		258	20m	42	25m	65	1	JCB/Manitou	1	12	N/D	N/D	N/D
Ashbrook Plant	307		265	17.5m	0	N/A	42	0	JCB	4	135	N/D	N/D	N/D
Chippindale Plant	269		269	18m	0	N/A	0	0	JCB	9	115	£0	0	0
Selwood	235	_	185	17m	0	N/A	50	0	Merlo	29	420	N/D	N/D	N/D
M & J Engineers	232		190	18m	0	N/A	42	0	JCB/Manitou	12	151	£4,350,000	89	33
Greenwood	210	_	125	17m	75	30m	10	0	Merlo	4	N/D	N/D	N/D	N/D
GPT	195	_	170	17m	25	21m	0	0	Manitou	10	100	N/D	N/D	N/D
Huntley Plant	176		142	18m	15	35m	8	11	Manitou	2	22	£523,000	5	0
GT Lifting	140		10	N/A	100	46m	0	30	Merlo/Magni	2	N/D	N/D	N/D	N/D
Lynch Plant	135		85	20m	1	26m	49	0	JCB	5	500	N/D	N/D	N/D
Mervyn Lambert Plant Hire	100	_	80	17m	0	N/A	20	0	JCB	4	250	N/D	N/D	N/D
Emmitt Plant	99	_	80	17m	9	16m	10	0	JCB	9	25	N/D	N/D	N/D
Fairfax Plant Hire	92	NEW ENTRY	70	20m	0	N/A	22	0	JCB	4	79	£1,281,225	28	1
Hampshire Plant and Access	87	_	2	N/D	0	N/A	85	0	JCB/Manitou	3	39	N/D	N/D	N/D
AFI-Uplift	80	_		N/D		N/D			N/D	N/D	N/D	N/D	N/D	N/D
Mainline	76		76	18m	0	N/A	0	0	Bobcat	1	37	N/D	N/D	N/D
Plantforce	75		75	17m	0	N/A	0	0	JCB	4	260	N/D	N/D	N/D
Newmarket Plant Hire	73		45	17m	0	N/A	28	0	Manitou	6	60	£398,464	10	0
ABBA Plant Hire	64	NEW ENTRY	51	20m	1	21.8m	12	0	JCB	1	27	£152,246	3	0
Rocket Rentals	63		50	17m	0	N/A	13	0	JCB	1	24	£1,044,500	15	0
Gwynedd Forklifts	61	NEW ENTRY	40	20m	0	N/A	21	0	JCB	2	35	£400,000	12	8
Aerial Platform Hire	26	_	13	17m	0	N/A	2	11	JLG	2	25	N/D	N/D	N/D
Bella Access	15	NEW ENTRY	15	17m	0	N/A	0	0	JCB	1	20	N/D	N/D	N/D

▼ Decreased — Remained the same N/A Non applicable N/D Not disclosed Fleet size in the last 12 months has: A Increased









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