

# Liebherr unveils two new cranes

Liebherr launched two new cranes - the 230 tonne, long boomed LTM 1230-5.1 All Terrain and the 800 tonne LR 1800-1.0 lattice crawler crane - at its Customer Days event in Germany.

## LTM 1230-5.1

The new five axle LTM 1230-5.1 boasts a 75 metre main boom with average capacities 20 percent better than its 200 tonner. The VarioBallast system adjusts counterweight

The new 230t Liebherr LTM 1230-5.1



tailswing from 4.8 to 5.7 metres, while various jib configurations are available for a maximum hook height of 111 metres. The crane uses Liebherr's single engine concept with a six cylinder chassis mounted engine driving a 12 speed ZF Traxon transmission. Features include Variobase, EcoMode and EcoDrive to maximise fuel efficiency while reducing noise and emissions and the 'Hill Holder' feature to assist with hill starts. The crane has an asymmetric outrigger base with a front spread of 7.4 metres and a rear spread of 8.1 metres to provide additional capacity over the rear quadrant.

## LR 1800-1.0

Liebherr says that the main features of the new LR 1800-1.0 crawler crane are its load chart and efficient transport as well as its luffing jib and derrick system. The crane has a standard main boom of 84 metres and an 84 metre luffing jib but can also be configured with a main boom of up to 102 metres, while the luffing jib can also be extended to 102 metres. Liebherr claims the new LR 1800-1.0 is the most powerful crawler crane on the market with a three metre wide transport width.



Liebherr's new 800t LR 1800-1.0

See Liebherr Customer Days on page 39 for more information on both cranes.

# Potain splits tower crane operations

Potain is splitting its European Self-erecting and Top slewing operations. The move covers manufacturing and product management and sees Christophe Simoncelli take over the Top slewing tower crane business with its two European factories in Moulins, France and Oporto, Portugal, while Giorgio Angelino will manage the Self-erecting tower crane business and its plants in Charlieu, France and Niella Tanaro, Italy.

The regional sales and Crane Care teams - including product support, logistics, used cranes and EnCore rebuilds - remain unchanged under vice president sales Orlando Mota, who also handles all tower crane marketing. Tower crane engineering will continue to be centralised under Bruno Roni-Damond, while finance and administration will be managed by Jean-Noel Gros. All report to executive vice president of cranes, Aaron Ravenscroft.



Christophe Simoncelli

Giorgio Angelino

Orlando Mota

# Baby Bronto

Bronto Skylift will launch an all-new 35 metre truck mounted lift - the Bronto S35EM - in September. The company says that it is designed to be easy to use for the self-drive rental market with the build quality and performance of larger Bronto platforms.

The new machine has a five section telescopic boom topped by an articulated jib. Maximum outreach is 29 metres and maximum platform capacity 500kg with the standard 2.04 metre platform, 450kg with a 2.4 metre basket and 350kg with the extendable 3.4 metre platform. The control system is the latest Bronto 5+ with touch screen, easy navigation and modifiable main menu. Outrigger set-up is completely variable and the unit has an overall length of 9.5 metres with an overall height of 3.7 metres.



The new 35m Bronto S35EM

# Kobelco completes China restructure

Kobelco has completed its restructuring process in China, ending its joint ventures and moving from seven jointly held operations to three wholly owned subsidiaries, although its leasing business will have a partner with a 24 percent stake.

Kobelco Construction Machinery (China) in Chengdu - which manufactures, sells and services excavators - is taking over the activities of Shanghai-based crane sales and service company Kobelco Cranes (Shanghai), which is being liquidated. Hangzhou Kobelco Construction Machinery will manufacture excavators and component parts while Chengdu Kobelco Construction Machinery Financial Leasing will fund sales. Kobelco crane manufacturing in China was discontinued in 2016.

# New 25m CTE

CTE has launched the 25 metre articulated Zed 25 HV truck mounted platform on a 3.5 tonne chassis. The Zed 25 HV has an outreach of 12 metres with 100kg in the platform or seven metres with the 250kg maximum platform capacity.

Slew is 320 degrees in either direction and platform rotation a full 180 degrees. Features include a variable outrigger set-up with automatic extension and pressure sensing with CTE's S3 Smart Stability System which automatically adapts the working envelope to suit the actual outrigger configuration selected.

The Zed 25 HV has 12 metres of outreach



CTE Zed 25 HV

# SC&RA responds to new crane rule clarification

The SC&RA - the US crane, rigging and heavy transport association - has responded to the Occupational Safety and Health Administration's (OSHA) notice on a proposed rule to clarify crane operator certification requirements when the new crane rule comes into force, and reinstate the employer's duty to ensure that a crane operator is qualified to safely operate equipment.

Essentially the association agrees with most of the clarification rule proposal, but objects to the requirement for third party operator testing/certification and overly prescriptive requirements.

In a letter to OSHA the SC&RA made the following comments in response to questions posed in the Notice of Proposed Rulemaking, Docket ID-OSHA-2007-0066, RIN 1218-AC86, Cranes and Derricks in Construction:

"SC&RA supports the requirement for employers to evaluate their operators and operators-in-training but does not support a prescriptive list by which employers must evaluate their operators, nor do we support the requirement for independent third party evaluations."

"SC&RA supports the requirement that a trainer should be a 'qualified person' as currently defined within the standard, but does not support the requirement for additional qualifications such as number of seat hours, previous operation of specific equipment, etc."

To see the full text go to [www.scranet.org/SCRA/News\\_Release/Newsletter/Association\\_News/SCRA\\_Responds\\_to\\_OSHAs\\_Proposed\\_Crane\\_Operator\\_Certification.aspx](http://www.scranet.org/SCRA/News_Release/Newsletter/Association_News/SCRA_Responds_to_OSHAs_Proposed_Crane_Operator_Certification.aspx)

# Böcker UK facility opens

German aluminium crane platform and hoist manufacturer Böcker has launched Böcker UK and opened its new facilities in Dudley, West Midlands.

The Mayor of Dudley, councillor Alan Taylor officially opened the new premises and kicked off the company's two day BöckerFest celebrations to mark the event. A full range of Böcker lifting equipment including cranes, furniture and construction hoists, personnel lifts and material lifts

were on display at the new 1,100 square metre workshop, warehousing and office facility.



The mayor of Dudley opens the new facility with Alan Peck of Böcker UK



The facility has 1,100 sq m of workshops, warehouse and offices

# New Bronto fire truck

Finnish truck mounted lift manufacturer Bronto Skylift has launched the 28 metre F28ALR truck mounted fire platform. The F28ALR operates



Bronto Skylift F28ALR

as an aerial lift, fire truck and a rescue ladder. It provides 20 metres of outreach and a platform capacity of 350kg, while the platform has an overall width of 1.8 metres and an overall length of 900mm.

# First non-American big Grove RT

The first 90 tonne Grove GRT8100 Rough Terrain crane manufactured outside of the USA has rolled off the production line at the company's Niella Tanaro plant in Italy. The plant has produced smaller models for Europe and the Middle East since 2005, while large capacity RTs were always built in Shady Grove, Pennsylvania. The first unit has been shipped to a customer in the Middle East. Niella Tanaro will also build the 80 tonne GRT880.

Jens Ennen, senior vice president for mobile cranes in Europe and Africa said: "We are confident that our customers in Europe, Africa, Middle East and Asia Pacific will benefit from this decision through shorter lead times, lower shipping costs and preferential import duties in certain countries."



The first Grove GRT8100 built outside of the USA



The crane shipped to the Middle East

# Comansa is the name

Spanish tower crane manufacturer Comansa is to drop the Linden Comansa brand name and will focus its marketing efforts on its original name of Comansa. The change will be implemented gradually right across the product range and at the company's facilities in Spain, the United States and China.

Linden-Alimak designed and built the first modern flat top tower crane in 1978 with the launch of its 8000 series. Comansa acquired the designs and rights to its tower crane business in 1983 and gradually implemented the technology and design concepts throughout its own tower crane range, while adopting the Linden Comansa name to open up markets where the Swedish manufacturer was well known and respected.

Cranes manufactured in Pamplona previously marketed under the Linden Comansa brand and cranes manufactured in Hangzhou, China, distributed under the Comansa CM name, will all now be branded as Comansa. The LC and CM crane nomenclature system will not change.



Going forward the Comansa brand will replace Linden Comansa.

# Haulotte sells Italian rental business

Haulotte has sold 100 percent of its Italian access rental company No.Ve S.r.l. to Loxam. Established in 1998 No.Ve has its headquarters in Rome, and has been controlled by Haulotte since 2006. It employs 45 staff across six locations - Rome, Naples, Chieti, Bologna, Florence and Milan - and has a fleet of around 1,000 aerial lifts and telehandlers.

The move follows Loxam's entry into the Italian market at the end of 2017, when it acquired an 80 percent stake in Italian powered access rental company Nacanco from the Giusto family. Four of No.Ve's locations overlap with those of Nacanco, which runs 14 depots, however the Naples and Chieti locations add to Loxam's geographic coverage. The addition of No.Ve takes Loxam's fleet in Italy to around 3,500 units.

Haulotte deputy chief executive Alexandre Saubot said: "The divestment of No.Ve is in line with Haulotte's strategic targets and will allow the group to focus on its core business in Europe."

Loxam chief executive Gérard Déprez added: "I am delighted to welcome the skilled and experienced No.Ve team into the Loxam group. The company is a long-established player in Italy and operates an equipment range very well known to us. We will join forces to provide our customers with the best service through an expanded network and build a reference company in the Italian equipment rental market."



# Keltbray Lifting Services expands external operations

UK specialist contractor Keltbray Group has expanded its lifting services division to cater for external clients, and moved to a new location in Silvertown, east London. The company established its Lifting Services division in 2010 to support its in-house heavy lift planning requirements at its demolition operation.

The division has expanded since then to support other parts of the group. With a team of experienced lifting engineers now in place along with £1 million worth of specialist lifting gear, Keltbray Lifting Services is now offering its expertise to other contractors as consultants and contract lift providers.

*Keltbray Lifting Services cut its teeth planning and managing the removal of 61 beams, weighing up to 1,500 tonnes with ALE's 4,300 tonne AL SK190 heavy lift crane*



# 100th Grove to Sollevamenti

Italian rental company Sollevamenti Mancini has taken delivery of the 100th Grove GMK4100L-1 All Terrain crane. The four axle 100 tonne GMK4100L-1 features a 60 metre main boom plus 11.1 to 17.6 metre swingaway extension for a maximum tip height of 89 metres.

Established in 1963, Sollevamenti is based in Tuscany and runs a fleet of All Terrain cranes and aerial lifts.



# Ruthmann opens American business

German truck mounted platform manufacturer Ruthmann has opened a sales office subsidiary in North America - Ruthmann North America. The new business aims to develop Ruthmann's presence in the market by working more closely with its two sales and service partners - Time Manufacturing, which handles its large truck mounted lifts and ReachMaster its distributor for smaller Ruthmann truck mounted lifts and Bluelift spider lifts.



Tom Goyer

The new subsidiary will be managed by Tom Goyer, vice president of sales and market development, North America, from a base in Tampa, Florida. He joins Ruthmann from Bronto Skylift, where he has been North American sales manager for the past three years.

"We want to provide more support and focus to our sales and service partners by being closer to the customers," said Ruthmann managing director Rolf Kulawik. "Tom knows the North American market for truck mounted aerial working platforms like the back of his hand and is therefore the ideal candidate for this important position."

*Time Versalift mounts and distributes large Ruthmann truck mounts in the USA*



# 2,000th Magni delivered

German sales and rental company Gruma Nutzfahrzeuge has taken delivery of 11 Magni telehandlers, including the manufacturer's 2,000th 360 degree telehandler.

The order includes nine, 18 metre/four tonne RTH 4.18 telehandlers, plus a 20 metre/six tonne TH 6.20 fixed frame telehandler and the milestone machine, a 30 metre/six tonne 6.30 SH. The company's fleet currently includes more than 40 Magni RTH and TH telehandlers. Magni shipped its first 360 degree telehandler in 2013 when it launched the new business at Bauma that year.

Alexander Reisch of Magni (L) with Stefan Fröhlich of Gruma and the 2,000th Magni.



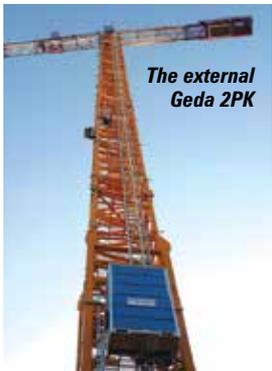
# Geda & Potain unveil internal hoist

German hoist manufacturer Geda has developed an exclusive internal crane operator hoist/elevator for Potain. Dubbed the Geda Potain Cab-IN it is based on its 2PK externally mounted crane operator hoist, but developed and tailored as an internal hoist that will fit the full range of Potain top slewing tower cranes.

It is part of an ongoing collaboration or partnership between the two manufacturers, with the five year exclusivity deal involving the supply of several hundred units. The first deliveries are planned for the end of this year. Cab-IN fits inside all Potain crane mast systems and is compatible with all Potain bases and drive frames with the elevator components left permanently in place.



Johann Sailer of Geda (L) and Aaron Ravenscroft of Manitowoc/Potain agree an exclusive five year supply deal



The external Geda 2PK

# First Snorkel telehandlers

Irish rental company Charleville Hire & Platform (CPH) has ordered the first two 2,600kg/5.79 metre Snorkel SR626 compact telehandlers in Europe.

CPH operates from three depots in Charleville, Cork City and Limerick. The SR626 has a maximum forward reach of 3.2 metres and a gross vehicle weight of 4,700kg. The European version of the Faresin built machine was launched at Vertikal Days in May.



Snorkel SR626

# Two new reachstackers

Liebherr unveiled two new reachstackers - the LRS 545 - 35 and the LRS 545 Log Handler - at the TOC Europe exhibition in Rotterdam, the Netherlands.

The LRS 545 - 35 has a maximum lift capacity of 35 tonnes in the second container row, while the LRS 545 Log Handler can lift up to 30 tonnes - with a grapple capacity of 8.2 square metres - which it can take out to 8.5 metres with a stacking height of up to 8.9 metres, it is also capable of log handling from a point below ground level.



Liebherr LRS 545 - 35

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# First 43m electric boom lift to Steiness

Dutch international sales and rental group Rival has sold the world's first 135ft pure battery electric self-propelled boom lift to Steiness Liftcenter in Denmark, which plans to offer the new machine on a re-rent basis to other rental companies in Denmark and the Nordic region.

Rival's technical team led by Nico den Ouden, created the new boom lift by converting a regular JLG 1350SJP from diesel to 100 percent battery electric complete with integrated 400 volt battery charger, resulting in noise levels below 70 dBA and zero carbon emissions. Rival has experience in this market having converted a 86ft JLG 860SJ to battery power in 2016 and a 120ft JLG 1200SJP a year ago. Further 1350SJP battery powered models will be added to Rival's rental fleet and sold to other rental companies and end users. The key features of the JLG 1350SJP, such as 43 metre working height and 24 metre outreach are all retained, but with the added benefit of electric power enabling users to work both outdoors and in large indoor areas.

Owner Poul Steiness said: "This boom is 100 percent battery powered, which is clearly preferable because of low noise levels, no pollution and lower operating costs. At the same time, it meets the growing demand for environmentally friendly 'green' machines in the market. The machine will be interesting for use in city centres as well as inside concert halls. We want to lead the green innovation on construction sites and through our strong relations with Rival Denmark, were keen to be first to buy this new special unit."



# UK distribution for Hematec Helix

German aerial lift manufacturer Hematec has appointed Alfa Access Services to handle sales and service for its Helix mast booms in the UK. Based in Sutton-in-Ashfield, Nottinghamshire, Alfa Access operates a network of mobile service engineers and also distributes Teupen, while handling service support for ATN, Denka, Bravi and Gantic battery chargers. Sales manager Brian Penny will lead the sales efforts.

Hematec sales manager Michael Schapperth said: "After an initial meeting at Vertikal Days in Donington and some constructive phone calls we then visited Alfa Access Services and it quickly became clear that we shared the same understanding of service and customer satisfaction. We are very happy about the partnership with Alfa and look forward to developing our business in the UK."



# Largest Nordic spider crane

Danish rental company HF Materiel has taken delivery of a 10 tonne Unic URW-1006 spider crane, the largest spider crane in the Nordic region.

The URW-1006 can lift its maximum capacity at three metres, has a maximum tip height of more than 30 metres - when fitted with jib - and can work at up to a 24.3 metre radius as well as pick & carry up 1.5 tonnes. The machine was delivered by Unic dealer Lissner.



# JLG 1932R Oz recall

Earlier this month JLG Australia asked owners of Australian/New Zealand versions of its 19ft 1932R scissor lifts to withdraw them from service, while it confirms the cause of an incident in which the platform descended in an uncontrolled manner.

# Aichi to distribute Socage

Japanese aerial lift manufacturer Aichi is to distribute large Socage truck mounted platforms in Japan. The agreement - signed by the two companies last month - will see the Japanese company import and sell three Socage TJJ double jib truck mounted models - the 39 metre 39TJJ, the 47 metre 47TJJ on a 22 tonne truck, and the 54 metre 54TJJ on a 25 tonne chassis.

The 54TJJ is normally mounted on a 32 tonne, four axle chassis and the 47 on a three axle 26 tonne, making these target weights a challenge. Aichi says that the specifications are what it hopes to achieve and are therefore subject to change.

As part of the partnership agreement Aichi will provide sales and product support for all Socage products in Japan. Aichi already manufactures its own truck mounted lifts with working heights of up to 29 metres, alongside its self-propelled boom and scissor lifts.

The Socage 54TJJ on a four axle European chassis.



# Desert pickups for UAE

Time Versalift has appointed Al Ain Distribution Company of the UAE as sole supplier of a new line of desert specification 4x4 pickup mounted Versalift platforms.



The seven completed desert specification Versalift LAT-135-H

The 13.3 metre LAT-135-H has an outreach of 6.1 metres with its unrestricted/maximum platform capacity of 230kg. The first seven platforms are mounted on 3.2 tonne 4x4 Ford Ranger single cab chassis, with dual A-frame outriggers and fitted with three aluminium storage lockers, power outlets in the bucket and an intercom system from bucket to the truck cab. The units are insulated to 1 kV and will be used for power line and streetlight maintenance.

A UK Euro IV version is available mounted on an Isuzu D-Max chassis with 500kg of spare payload after driver, passenger and fuel.

# ALE teams up with Specialized Hoisting

ALE has signed a partnership deal with US-based Specialized Hoisting Solutions to offer the ALE Lightweight Service Crane to the civil engineering market in the USA.

The crane was launched in 2016 and can be assembled by hand from components small enough to fit into a service elevator and be installed on a high rise city centre building roof where space is limited. Specialized Hoisting has locations in New Jersey and Georgia and provides specialised high rise lifting and rigging solutions for window washing and medical equipment.



The ALE Lightweight Service Crane can set up in tight spaces

# CICA launches CrewSafe

The Crane Industry Council of Australia (CICA), has formally launched its operator training and certification initiative CrewSafe. The initiative is a collaborative effort with crane owners, equipment manufacturers and trainers both in Australia and overseas to increase onsite safety by introducing recorded machine specific assessments that confirm and document an operator's competency on a specific crane.



An assessment demonstration during the CrewSafe launch

The assessment modules are designed to reflect the current state of knowledge and best practice. All operator assessments are filmed, documented and accessible on a CrewSafe app, so that site supervisors and crane operators have a centralised point of reference accessible from their mobile phones. For more information go to [www.crewsafe.com.au](http://www.crewsafe.com.au)

Visit stand 1960-1980 at **APF 2018** to see the latest models

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**Ashtead**, owner of Sunbelt Rentals in North America and A-Plant in the UK has reported another year of strong growth. Total revenues were 20 percent higher at £3.7 billion, with pre-tax profit rising 16 percent to £862 million following debt restructuring costs and flat profits in the UK.



In the USA **Sunbelt** achieved revenues of \$4.15 billion, 18 percent up on last year, with rental growth of 20 percent partly offset by lower new and used sales. Operating profits were 20 percent higher at \$1.29 billion.

**Sunbelt Canada** almost tripled its revenues to \$223 million, most of it due to the acquisition of CRS in August. Operating profits also tripled to \$28.4 million.



In the UK, **A-Plant** revenues were 13 percent higher at £471.7 million, thanks to a larger fleet and better utilisation, partially offset by negative rate pressures and product mix. Operating profits fell almost two percent to £70.2 million.



US rental company **Maxim Crane Works** has acquired the assets of Cincinnati, Ohio-based **Tri-State Crane** from owners Kathy and Paul Pitzer. Financial terms of the transaction have not been disclosed. Tri-State Crane was established by the Pitzer's in 1997 and runs a fleet of truck, All Terrain, Rough Terrain, boom truck and crawler cranes.



Dutch international sales and rental company **Riwal** has arranged a new €375 million senior credit facility, taking advantage of current favourable market conditions to replace its existing €220 million credit facility with a lower margin line along with a 2023 maturity date, with two, one-year extension options, potentially taking it out to June 2025.



**Kiloutou** has acquired Madrid-based rental company **Seralfe** and also purchased Cologne-based **GL Verleih NRW** in Germany. **Seralfe** was established in 1991 by owners Jesús Martín Valladolid and Julián Hernández Delgado and operates a fleet of around 1,600 machines from skid steer loaders to mini excavators with a few telehandlers, scissor and boom lifts.



**GL Verleih NRW** runs a fleet of just over a hundred work platforms, including booms, scissor lifts, spider lifts, mast booms and truck mounted platforms with working heights of up to 70 metres. The depot, employees and the management team will be integrated into Kiloutou's Starlift network and will adopt the Starlift brand.



US-based **United Rentals** is to acquire tank, pump and fluid handling rental company BakerCorp **International Holdings** for \$715 million in cash from its owner, investment group Permira, which acquired it in 2011 for \$960 million. In addition to 46 locations in North America, the move gives United 11 locations in Europe - in France, Germany, the Netherlands and the UK.



**Kalmar** is to sell its US-based Rough Terrain reach stacker and telehandler manufacturing business **Kalmar Rough Terrain Center**. The deal is a Management Buy Out supported by a Texas-based investment group and includes the manufacturing plant in Cibolo, Texas. The company builds Rough Terrain container handlers and reachstackers along with the RT022 telehandler for both military and commercial markets.



German international rental company **Mateco** - part of the TVH group - has acquired the assets and ongoing business of Baden-Württemberg-based aerial lift rental company **Flesch Arbeitsbühnen** from founder and owner Gerhard Flesch. No details of the transaction have been released.



**Ashtead's** US business **Sunbelt Rentals** has acquired New England powered access and telehandler rental company **Above and Beyond** for \$21 million in cash with an additional \$500,000 payable over the next 12 months depending on revenues. Above and Beyond is based in Madison, Connecticut with branches in Durham and Stratford, Connecticut.



US-based **Able Equipment Rental** has acquired the aerial work platform assets and service operations of **Mobile Lifts** including its aerial lift facility in Norristown, Pennsylvania. The branch will be rebranded as a new Ale Equipment store and will retain most of the Mobile Lift employees with plans to expand the team. It will be Able's fifth location in the North East.



Telematics company **Trackunit** has formed a partnership agreement with **United Rentals** to provide premium telematics solutions for its fleet. Trackunit will use its relationships with manufacturers to install its 'Manager' technology on light and heavy equipment in the United Rentals fleet.



German aerial lift manufacturer and service company **Blumenbecker Technik** has sold its **Hubmeister** truck mounted lift manufacturing business to **Zweiweg Verwaltung**, part of the Zagro group. The deal includes the rights to the Hubmeister product range and Blumenbecker's production and assembly subsidiary in northern Italy. No details of the transaction have been disclosed. The Blumenbecker plant in Bad Lauchstädt, Germany which was involved with Hubmeister production has been closed following the sale. The company will continue to provide parts and service support for Hubmeister products and other aerial work platforms including Giraffe and MBB aerial work platforms for which it owns the brand rights.



A Hubmeister platform

Los Angeles, US-based **American Rentals** has acquired **Highland Equipment Rental** of San Bernardino California. The sale was prompted by the pending retirement of owner Andy Anderson.

# 340 JCBs for Boels

Dutch international rental company Boels has placed a €24 million order with JCB for 340 new telehandlers and mini excavators.

The units will be delivered to Boels locations in Belgium, the Netherlands, Germany, Poland, Slovakia, Austria and Italy. Boels has been a JCB customer for some time having placed orders for around 1,600 machines in recent years.



## Genie High Flotation boom lifts

Genie has launched new HF - 'High Float' - versions of its 80ft S-80 and 85ft S-85 straight telescopic boom lifts, for working on soft or sensitive ground conditions such as sand and turf.

The S-80HF and S-85HF are based on Genie's new XC - eXtra Capacity models but equipped with air filled 41/18LL x 22.5 20 ply high flotation turf-type tyres and feature dual platform capacity of 272kg unrestricted or 454kg with reduced outreach.

As with the new XC models, the S-80 HF and S-85 HF includes automatic platform load and tilt sensing and working envelope control. The HF models will initially be available in North America, although the company

intends to launch them internationally at a later date while further HF models planned for the future.

The 85ft Genie S-85HF



## Hiab opens new UK facility

Hiab has opened a new 1,860 square metre sales and service depot in Dudley, West Midlands, its largest in the UK. The new depot opens with a staff of 10, but will eventually be home to 30 employees, offering a full range of services from equipment inspection to preventive maintenance and breakdown support as well as holding a stock of essential spare parts.

Rogier van der Linde, managing director of Hiab UK & Ireland said: "Our presence in the West Midlands brings us closer to a significant fleet of Hiab equipment and we are now well placed to offer all the benefits that come with a global company, such



as Hiab trained service engineers and rapid access to quality parts at a local level. We are also delighted

to announce the provision of two apprenticeship places in collaboration with Dudley College.

## JCB expands Rocester plant

JCB is expanding its main production facility in Uttoxeter, Staffordshire, UK with a new 35,000 square metre cab manufacturing facility as it relocates cab production from Rugeley, Staffordshire.

The new building, which should be completed sometime next year, represents an investment of around £50 million and will double the current in-house production of cabs to around 100,000 a year. The facility will include a computer controlled production line, fully automated paint facility and robotic welding. It is expected to employ around 200 additional staff by 2022.



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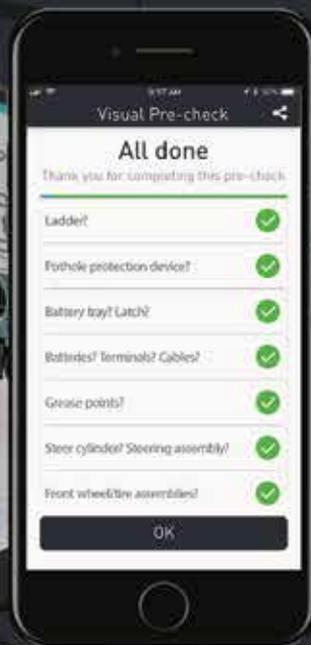
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## More than Telematics.

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• Skyjack has appointed **Aron Westby** as UK sales manager and **Glyn Stephens** as marketing manager Europe.



**Aron Westby**



**Glyn Stephens**

• **M&T Expo** in São Paulo has been rescheduled for the 26th -29th November.

• **Mammoet UK** has opened its new Teesside office.

• **JLG** has launched its new operator training courses in Malaysia in partnership with its distributors.

• Australian lifting/rigging company **Ranger Lifting** celebrated 20 years with new headquarters.

• UK-based **Nationwide Platforms** has gained CITB Approved Training Organisation status.

• **Manitex** has appointed **Alt Sales** of Richfield, Ohio as a dealer for its **PM** articulated cranes.

• US-based **Accurate Crane Service** has taken a 28t **Manitex** 2892C boom truck.

• The chairman of **Ashtead's** Audit Committee and non-executive director **Wayne Edmund** is to stand down.



**Wayne Edmund**

• UK specialist contractor **Keltbray** is expanding its lifting services division.

• **GGR** has taken the UK's first **Hematec** IMK 35500 crane.

• Germany's **Induma-Rent** has taken a **Magni** RTH 5.21 SH telehandler and 11 scissor lifts.

• Dubai-based **Al Laith** has taken a 66ft **JLG** 660SJ and an 86ft 860SJ.

• Australia's **Qube Ports** has ordered a 144t **Liebherr** LHM 550 mobile harbour crane.

• Dubai-based **Nurul Construction** has taken five **Raimondi** tower cranes.

• **Genie** has appointed **David Haldane** as sales manager of services for the UK and Ireland.



**David Haldane**

• **PT Indonesia Pondasi Raya** has taken two **Potain** tower cranes.

• French telecom company **Scopelec** has taken four 12.5m **Versalift** ETL-32-125s.

• **CTE** export area manager **Simone Tomasi** has left the company.

• Frances **Foselev** has taken a 250t **Demag** AC250-5 and 160t AC160-5 All Terrain cranes.

• **Easy Lift** has received certification of compliance with Australia/New Zealand standards AS/NZS 1418.10.

• UK-based **Elvington Plant Hire** has taken a 45ft **Genie** Z-45/25JRT boom lift.

• Australia's **Rock Logistics** has ordered 26 **Hiab** loader cranes for a client.

• Russia's **Vertex** has sold a 17.1m **Niftylift** N170HE trailer lift.

• **Terex Germany** has appointed **Ulrich Wagner** and **Thomas Keckeis** as regional sales managers.



**Ulrich Wagner**



**Thomas Keckeis**

• **Dana** has acquired electric drive component manufacturer **TM4**.

• Denmark's **Kran Kompagniet** has taken a 450t **Liebherr** LTM 1450-8.1 All Terrain crane.

• Swiss electric chain hoist manufacturer **GIS** has acquired its UK distributor **Lift Turn Move**.

• US rental company **NESCO** has acquired manufacturer **N&L Line Equipment**.

• Australia's **Mosaic Construction** has taken a **Potain** Hup 32-27 self-erecting tower crane.

• US-based **Herc Rentals** has appointed **Mark Irion** as chief financial officer.



**Mark Irion**

• **Deutz** has unveiled the first of its EU Stage V engines, the TCD 6.1.

• Italian rental company **LocaTop** has taken six **Easy Lift** spider lifts.

• French company **Speyser** has taken the first **Sennebogen** 624 E folding boom duty cycle crane.

• Italy's **Officine Dandrea** has taken two 45t **Grove** RT550E cranes with two more on order.

• Italian crane manufacturer **Jekko** has appointed three new South American dealers.

• US-based **Empire Crane** has appointed **Gene DiCosta** to its New England sales team.



**Gene DiCosta**

• **Camso** has appointed **Industrial Tyre Specialists** as its Irish distributor.

• Germany's **Hubert Wiemann Autokrane** has taken a 100t **Demag** AC 100-4L.

• Fire vehicle manufacturer **Rosenbauer** has opened new service facilities in Madrid.

• Hong Kong rental company **Shing Fung** has taken a 41.4m **Easy Lift** R420HY spider lift.

• Florida-based **Sims Crane & Equipment** has entered the tower crane market with 11 new **Potain** cranes.

• UK distributor **AJ Access Platforms** has appointed **Greg Moore** as northern territory sales manager.

• Romania's **CEZ Group** has taken a **Liebherr** 600t LR 1600/2 crawler crane and 130t LTM 1130-5.1 All Terrain.

• **JCB** is expanding its Uttoxeter plant with a cab manufacturing facility.

• UK-based **EnerMech** has won £21 million crane management/maintenance contracts.

• The first road/rail **Neotec** 400RR/**Manitou** 160ATJ+ boom lift has been certified in Australia.

• **Ashtead** has appointed **Paul Walker** as a non-executive director and chairman designate.



**Paul Walker**

• **Cramo** is to acquire Sweden's **Nordic Modular**.

• Netherlands-based **Collé Rental & Sales** has taken 40 **Aichi** SR12C 40ft crawler mounted boom lifts.

• **Terex Utilities** has opened a new service centre in Pennsylvania.

• The **Iran Mall** in Tehran has taken a 35m **Palazzani** Ragno TSJ 35 spider lift.

• German rental company **Salgert** has taken three **Ruthmann** truck mounted platforms.

• **Mammoet Middle East** has opened a new facility in Al Jubail, Saudi Arabia.

• Frances **Serviloc Nacelles** has taken two large **Palazzani** spider lifts.

• **Duisburg Fire Department** has rebuilt its 45 year old **Gottwald** AMK 35-21.

• German rental company **Lindig Fördertechnik** has taken two **Genie** XC boom lifts.

• **AFI** owned **Hampshire Plant & Access** has taken the first **Manitou** 220J in the UK.

• German rental company **Gerken** has added six **Teupen** Leo spider lifts to its fleet.

• UK rental company **Star Platforms** has opened a depot in Thetford, Norfolk and appointed **Stephen Carman** as manager.



**Stephen Carman**

• **IPAF** has released its 2018 **Rental Market Reports**.

• UK-based **Cannon Access** has ordered three **Snorkel** compact RT scissor lifts.

• Croatia's **Zagrebtrans** has taken a 650t **Demag** CC3800-1 lattice crawler crane.

• **Oostenbrink Transport & Hoogwerker** has received the first **Genie** S-85 XC in the Benelux.

• **Link-Belt** has announced a new 273t 348 Series 2 lattice crawler crane.

• **Lankhorst Ropes** has supplied ropes for the 5,000t floating crane Asian Hercules III.

• **Raimondi Cranes** has appointed tower crane sales company **Italasme** as its representative.

• UK rental company **NEG Services** has taken a 20.6m **CTE** Zed 21.3JH truck mounted platform.

• Russia's '**Technopark Skolkovo**' has taken a 51ft **HAB** S175-12 E2WDS scissor lift.



**Scott Holtby**

• UK-based **Baldwins Support Services** has taken five new **Mercedes** Grounder 3363 6x4 tractor truck units.

• **Snorkel UK** has appointed **Scott Holtby** as area sales manager for South West England.

• **Isoli** has appointed **Teejan Equipment** as its distributor for Oman.

• Germany's **Teichmann** has acquired overhead and gantry crane manufacturer **Krafotec**.

• US-based **ReachMaster** will introduce secondary guarding on its **Falcon** and **Bluelift** models.

• Indian rental company **RentEase** has taken 52 **Haulotte** platforms with 48 more on order.

• German crane company **W. Mayer** has taken a 130t **Demag** AC 130-5 All Terrain crane.

• Italian rental company **Musselli** has taken a 150t **Grove** GMK 5150L All Terrain crane.

• **Crane Norway Group** has ordered 11 **Demag** cranes ranging from 100 to 650 tonnes.

• **Mateco** has appointed **Wolfgang Neumann** as managing director.

• US-based rental company **Illini Hi-Reach** is celebrating its 25th anniversary.

• **Xtreme Manufacturing/Snorkel** has appointed **Jim Masters** as vice president of engineering operations.



**Jim Masters**

• Hong Kong crane company **Set Win** has taken the first 450t **Liebherr** LTM 1450-8.1 in Asia.

• UK-based **Warren Access** has taken an 18m **Ascendant** A18-13TJ truck mounted platform.

• The Mayor of Dudley has opened the new **Böcker UK** facility.

• **Australia's Construction Commission** is taking legal action against union officials for interfering with crane operations.

• **CM Labs Simulations** has released a new Signaller Training Station simulator programme.

• Scissor lift manufacturer **Custom Equipment** has appointed **Norman Waterman** as Northeast territory manager.



**Norman Waterman**

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