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#### **SED**

# What a great show



The rain just about held off and a record number of visitors attended this years SED. Shame about the traffic!

Most exhibitors agreed that this years SED was a success, with over 22,000 visitors entering the show ground, last years record was exceeded by 12 percent. Even the Thursday, often a dreadfully slow day, was busy.

While the big crane companies once again stayed away and there were some noticeable absences on the access side, there was still plenty to see for Cranes&Access readers. All of the telehandler producers who count in the UK

had large stands with a wide range of equipment and attachments, while a record number of lorry loader manufacturers exhibited.

Key events and exhibits, included the sale of the first 40 tonne telescopic Hitachi-Sumitomo crawler crane to Dunne of Bathgate, an unexpected order according to Rod Abbot of UK dealer NRC and the first UK show for Locatelli, with its 20 tonne ultra compact All Terrain City crane on the Valla UK stand, where the latest



Valla, a 120 TRX 12 tonne mini, or should it be midi? crawler and new nine tonne 90e industrial crane were on display.

Across the way Unic showed off the prototype 095, ultra mini crawler crane which it claims is the smallest crane in the world. Graham Riley of Unic cranes Europe, told Cranes&Access that while the 095 is suitable for small elevators, it expects the heavier, but equally narrow 295, will remain the better seller.

Another Mini crane range out in force and style was Maeda on the newly named Kranlyft UK stand. The new 4.9 tonne LC785-3 is now CE approved, Paul Rosevere of Kranlyft, said that orders had been received so far for four units.

Vanson Cranes waved the flag for the Tower crane fraternity, with the only self erector on show, a shame given the high levels of interest in this equipment in the UK, no wonder Telehandlers dominate site handling here!

While none of the big four crane makers turned out for the show, Big mobile cranes were represented by Spierings with the 100th SK488-1T4, sold to Chamberlain crane hire and the latest SK599-AT5 sold to City Lifting.

We were also delighted to see that at least one crane hire company exhibited, NMT not only had an excellent stand but also dominated

the skyline with its 350 tonne Demag, equipped with full luffing jib and superlift attachment.

The Platform Company, at its first big show as the Oil&Steel distributor in the UK had a fully stocked stand. The new 1765 Octopussy was on display along with the 35 and 44 metre Eagle truck mounts equipped with a roofers and extending platforms. It also showed a new model, the 21 metre Snake boom lift mounted to a 3.5 tonne chassis.

Palfinger Bison attended the show for the first time on the TH White stand.

The Van mounted sector was very much in evidence with Versalift, Gardener Denver, Sky King and new comer Power Lift. Versalift promoted the fact that an



increasing number of its models do not require Outriggers, while Gardner Denver featured its new TDA145 with 9.5 metres of outreach; both companies had new insulated baskets to talk about. Versalift with its new "walk in" basket and Gardner Denver with a new polyethylene basket, which it claims is almost indestructible.

Self propelled aerials were represented by Genie with its usual impressive display, dominated this year by the new 135/70 articulated boom.The unit at the show, the first to arrive in Europe was quickly sold to Paul Richards of Hi-Reach, the Swindon based hire company. JLG was over in the telehandler section with the new Liftlux 153-22 making its worldwide debut.

Russon Access had an impressive display of Manitou booms and Holland Lift scissors, seeing the two brands alongside each other confirms how well matched they are in terms of quality and design.



Easi UpLift took a stand for the first time as the UK/Ireland distributor for Aichi and showed both crawler and wheel mounted models. With new owners Toyota investing heavily in the Aichi business watch this space!

Trailer lifts were not so well in evidence this year. Promax Access exhibited Dino for the first time as its UK dealer. Palfinger Bison also showed its 12 metre unit and SEV-Aerial was back in force supported by its new owners Tanfield. An Iteco scissor lift, The NMT Demag with full boom and luffing jib could be seen from miles around



which SEV represents in the UK, was included on the stand

As we have already indicated, telehanders were much in evidence, the most newsworthy item, was possibly the surprise appearance of a new Telehandler on the Galaxy-Lionlift stand. The model, on display a GH40-07 seven metre, 4,000 kg unit, is one of a range of four. The new product is part of a grouping of three or four Italian producers including Rigo, the crane maker which is marketing the product under the Alta brand name.

Manitou, Merlo, Caterpillar, Bobcat, Dieci, JLG, JCB, Genie and Terex all had stands, Merlo showed off its new Panoramic line along with a dazzling array of attachments and options. Manitou had its heavy duty model MHT 10160L on display with the other end of the spectrum represented by the Manitransit TMT 320-3 as sold to the Royal Lifeboats.

Lorry loaders were, as we have already said, well represented, with Atlas, Hiab, Fassi, Pesci. HMF, PM, Cormagh and Palfinger all present.

The Hiab Vertikal challenge attracted a good number of experienced lorry loader operators, the fastest time this year was an incredible one minute and 35 seconds by Alan Bates, from Mitchells of Horley.

The modest Vertikal Press/ Cranes&Access stand had a regular stream of visitors.



To be honest we were taken by surprise and the team had difficulty getting around all of the stands. We did manage it though and you can see a few pictorial highlights from the show on these pages. For more pictures take a look at our on line "visual tour of SED" on www.vertikal.net posted May 21st.



Cormagh's over centre loader crane









Like father like son, Harry and Fergus McArdle of Easi Uplift with Aichi booms

Dave Stiano of Sky King(L) with John Ball of Easi UpLifts and the new Skyking GSR 198PX 3.5tonne truck mount

#### **SED**

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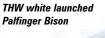
The 4.9 tonne Maeda LC785 Now CE approved



The roofers platform option on the Oil&Steel 35m Eagle truck mount.











The new Ravan/Raymondi tower crane cab on the Vanson crane stand



In the VertikalChallenge, Alan Bates achieved the fastest time of the three days, with a minute and 35 seconds L-R) Ismo Leppanen-Hiab, Andy Cambell-Millenium Lifting (runner up day one), Jackie Hanford-SED, Alan Bates, -Mitchells of Horley and Leigh Sparrow



Facelift and its new bus



NMT flew the National Crane Hire flag



Leigh Carter of Fassi and F235.AXP26 an SED award for excellence winner



Versalift increasing the range of models which do not use outriggers

Steve Hadfield of Ranger Equipment with Ivan Zwijnenburg of Italmec





First showing of the Galaxy telehandler range



EROFTHE







The worlds first Hitachi Sumitomo SCX400T

sold to Dunne Group Ltd, Gordon Dunne (L) seals the order with Rod Abbot of NRC at SED

Peter Hird shows how easy it is to use the 20DTRX with remote controls



First showing of the JLG Liftlux 153-22folded for transport



Power Lift Van mount



Russon Access with L-R Christian Lajous, Allan Russon and Dave Fearless



Aerial and Iteco on the SEV stand





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