

# cranes & access

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**Pick & Carry  
cranes**

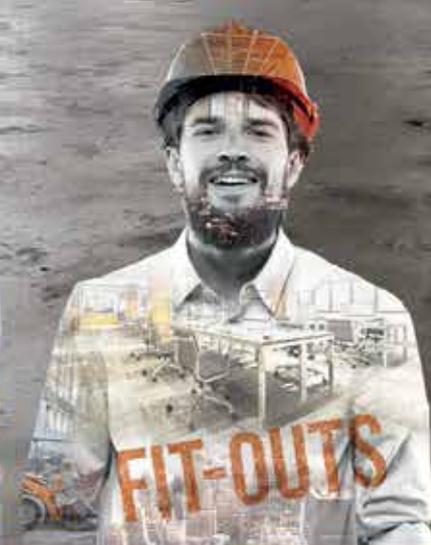
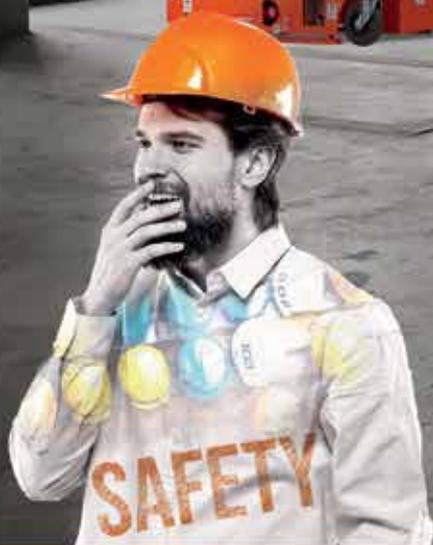
**Low level  
access**

**Dealer guide**

**Used  
equipment**

.... 70m compact Ruthmann....New Ausa telehandlers....750t XCMG wind AT....

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## On the cover:

A 3,200 tonne offshore jacket foundation being loaded out by 128 axle lines of SPMT by Mammoet.



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New Potain Topless from China, Ruthmann launches 70m truck mount, New compact telehandlers from Ausa, XCMG unveils 750t AT, Klubb plans 'Light' range of van mounted platforms, Jekko's new SPX650, Russia's M-Kran takes 1,600t Demag CC 8800-1, TMC launches HD Lite aluminium outrigger mats, Haulotte updates Diag, New crane cab from Elliott, MEC launches parts business, CICA warns on dangers of face masks for crane crews, Terex to build cranes in India, First pics of Hinowa's TC13, Skyjack adds features to new slab scissors, Financials and News Highlights.

## Pick & Carry cranes 17



The pick & carry crane market has been growing in recent years after decades of decline. In Europe and the USA it is mostly classic 'industrial cranes' whereas in Australia and the Indian sub-continent articulated pick & carry cranes are the norm. We look at both markets and speak with Indian crane manufacturer, ACE.

## Low level platforms 27

Fall from heights of less than five metres is the biggest cause of life changing injuries and fatalities. It is also a major cause of minor injuries as tradesmen move or climb ladders and steps. Low level work platforms are safer, as well as being more cost effective! We take a look at the market, some of the latest new products and make a virtual visit to the new Power Towers plant in Leicester.



## Annual product/ dealer guide 37



The C&A annual product source and dealer guide lists all the crane, access, telehandler and ancillary equipment currently manufactured and available internationally, as well as contact details of distributors in the UK and Ireland.

## Used Equipment 51



We speak with auctioneers Ritchie Bros to find out about its services as well as to look at the used equipment market, covering buying and selling trends as well as average prices in the crane, aerial lift and telehandler markets.

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## In the next C&A

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## Masked outcomes

Over the past four months we have all faced major disruptions to our lives, both at home and work. If you run a business you will have faced the additional challenge of plotting a route through a crisis where little is known and the rules change almost daily. As if this were not complex enough, we are all having to adopt practices that would have been inconceivable six months ago.

The attitude towards the wearing of face masks has been an enlightening and surprisingly divisive example. In countries such as Japan and China, wearing face masks in public is not uncommon, and considered polite if you have a cough or cold. In Europe - particularly the UK and North America - the USA, the initial advice was not to wear one, on the grounds that the virus can pass through a mask. It was also stressed that bacteria thrive in its damp atmosphere, posing a health risk. This was partly intended to prevent greater shortages of masks for those working in the health and care sectors.

The advice has gradually switched to a point where masks are legally required in an increasing number of situations, the argument has also changed so that, while a mask might not stop the virus entering it can help stop you projecting the virus onto others, thus playing a significant role in preventing it from spreading.

Mask wearing has become a heated, even political issue in the UK and the US, running along already divided lines. However, the legal requirement to wear protective equipment is not a new thing. Seat belts and crash helmets are commonplace, while most job sites require the wearing of hard hats, protective boots and Hi-vis vests.

While these safety items are intended to protect the wearer they also protect others, a point often missed.

Take working at height, for example. We have all taken a risk, usually at home, standing on the top rung of a rickety step ladder or climbing onto a roof to change a bulb or cut back an overgrowing plant.

Taking such a risk once, with a healthy dose of fear and care, is one thing, but doing it routinely - as some companies do - is like playing 'Russian Roulette', sooner or later the chamber will have a bullet in it. When it does, it is not only the person taking the risk that is affected. They may land on someone else, injuring or even killing them. They may suffer a gruesome injury as they land next to a sensitive soul who is then traumatised for life. Most fallers also have a substantial number of dependents, from children and partners, to a wider circle of family, friends and colleagues. All of whom will be seriously affected.

Others, such as suppliers, if a piece of equipment is involved, or clients are all impacted.

So, remember this when wearing your mask - it's not all about you!

Mark Darwin

*Comment and feedback is most welcome via post, email, fax or phone stating if we may publish them or not: editor@vertikal.net*