First glimpse of the new Jekko spider crane

Jekko has launched the new five tonne, battery powered telescopic spider crane, the SPX 650, that it announced in May. It fits into the Jekko line between the recently launched 3.2 tonne SPX532 and eight tonne SPX1280. As you might expect it incorporates all of the innovations from those two machines and more. It is powered by a custom designed and built 48 volt lithium-ion battery pack, with on board charger, which takes nine hours to recharge on a domestic 230 volt plug, but the crane can also work while it is being recharged. Charging with a remote 400 volt high power charger takes only three hours from empty to full.

The SPX650 features a five section full power boom and is equipped with a four section 1.2 tonne capacity hydraulic luffing jib, while a new short two tonne jib is also available. The maximum tip height with the jib is 23.5 metres at which it can handle 800kg. The jib stows within the superstructure frame below the boom when not in use, with the hook already rigged. When needed the jib slides out on rollers is pinned to the boom, quick release hydraulics connected and its ready for use. Or it can be removed completely. The machine’s overall stowed width is 988mm, but the tracks extend hydraulically to 1.38 metres for greater stability on site.

The swing out three stage beam and jack outrigger design provides a maximum footprint of 4.5 metres square, while the most compact set up is 2.9 metres square. The angle of the beams and extension are completely variable to maximise the footprint within the space available. Once set the footprint is monitored and a load chart calculated to match. Check next month’s C&A Spider crane feature for more details.

New Potain MCT from China

Potain has launched the MCT 275 topless, the latest MCT crane from its factory in Zhangjiagang, China. Incorporating features and technology from the 12 and 16 tonne MCT 325 launched last year, it is available with capacities of 10 or 12 tonnes and jib lengths from 30 to 70 metres in increments of five metres, jib capacity is 2,300kg on the 10 tonne and 2,200kg on the 12 tonne.

The MCT 275 is designed for easy transport and assembly and can be setup in a day and half on a well prepared site. The full jib and counter jib can be erected in four lifts. The MCT 275 is designed for the two metre square L88 tower system and can be utilised as a regular external high rise crane, an internal climbing crane or chassis mounted for maximum versatility.

A variety of options are available for the hoist, slew and trolley mechanisms. The 10 tonner, for example, has the 2.5 tonne/88m/min 60 LVF25 hoist as standard with a rope capacity of 500 metres, while the standard hoist on the 12 tonne is the 1.5 tonne 75 LVFC30 with speeds of 114m/min and a rope capacity of 766 metres. The 350kg- 215m/min.

Potain launched its first Zhangjiagang built flat top, the MCT 385 in 2014. Since then it has added the MCT 205, MCT 85, MCT 325, MCT 565 and now the MCT 275 to the range.

‘Light’ range from Klubb

Klubb has announced plans to launch a ‘Light’ range of van mounted platforms which will offer an additional 140kg of payload in the cargo bay of the vehicle.

The first model - scheduled to be unveiled at the JDL Expo in September - will be the 12.5 metre KL32 mounted on a 3.5 tonne Renault Master chassis. The company says that the weight saving has been achieved by an improved design and the use of a special High Elastic Limit steel. This has resulted in a reduction of 140kg in the weight of the lift structure compared to its regular models, and according to the company, the product is more rigid and should provide a longer fatigue free service life.
Compact 70m truck mount from Ruthmann

Ruthmann has launched the new 70 metre T 700 HF truck mounted platform which offers up to 41 metres of outreach on a chassis with an overall length of under 12 metres. Based on the 65 metre T 650 HF, the new model features a similar five section main boom plus a longer 24.6 metre three section upper boom, and a 1.7 metre higher pivot point for greater up & over reach. The new machine is also equipped with Ruthmann’s two metre high-flex “Rüssel” articulated jib with 220 degrees of articulation which can reach up to 17 metres below ground level.

Maximum platform capacity is 600kg in the 3.82 metre by 970mm extended basket, which offers 440 degrees of platform rotation. The basket can also be specified with a heated floor, a material winch or a movable folding seat. The company’s new Dynamic Reach System (DRS) which optimises the machine’s performance under different operating conditions, such as on sites with low ground bearing capacities or when working in high wind speeds is also available.

The T 700 HF can be mounted on a variety of four axle 32 or 36 tonne chassis, including Scania, Volvo or MAN with 8x2 or 8x4 drive configurations available.

XCMG launches 750t AT

Chinese manufacturer XCMG has launched the 750 tonne XCA750 All Terrain crane designed specifically for wind turbine repair and maintenance work.

The new eight axle crane features a seven section 92 metre main boom, topped by a heavy duty hydraulically erected wind turbine extension, to provide a maximum hook height of 115 metres, at which it can handle up to 62 tonnes. The extension, which stows on top of the main boom when on site, takes 25 minutes to erect. Capacity on the fully extended main boom is 107 tonnes, while a “Y-Shaped super lift” attachment adds to long boom and jib capacities.

Six of the crane’s eight axles are driven, while a new high load single wishbone independent suspension system offers up to 560mm of ground clearance and can handle axle loads of up to 30 tonnes. The crane has been designed specifically to cope with “farm tracks” and mountain passes, present on most Chinese wind farms.

The company said that a key application for the new crane will be upgrading turbine blades and replacing 1.5MW turbines with 2.5MW at heights of up to 120 metres. The company claims that as of the end of 2019 there were around 150,000 wind turbines installed in China with a further 28,000 scheduled. It believes that wind power maintenance is entering a period of rapid development, with a current requirement for significant work to be required on up to 5,000 units a year. The first unit was delivered to Yuchuang Heavy Equipment Installation Company.

New compact telehandlers from Ausa

Spanish manufacturer Ausa has launched new versions of its T204H and T235H compact telescopic handlers. The T204H has a maximum capacity of 2,000kg, a lift height of 4.2 metres - at which it can handle 1,500kg, weighs 4,150kg, and offers a maximum forward reach of 2.1 metres with a capacity of 1,000kg.

The T235H has a maximum capacity of 2,300kg and can take 1,800kg to its five metre maximum lift height. Maximum forward reach is just under 2.4 metres with 800kg capacity. Total weight is 4,650kg.

Both models share the same platform and feature a 32.5kW Kubota diesel, four wheel drive and steer plus a new cab design providing substantially improved visibility and more internal space. An all new digital display console introduces a number of new features and works as a complete interface with the machine.
Largest crane in Russia?

Russian rental company M-Kran has taken delivery of a 1,600 tonne Demag CC 8800-1 crawler crane, which the company claims is the largest Russian owned crane permanently based in the country.

The new crane was delivered directly to the Kstovo oil refinery near Nizhny Novgorod, having spent three weeks and more than 80 truck movements on the trip from the Demag plant in Zweibrücken, Germany. It then took a further three weeks to assemble the crane due to challenging weather conditions. Once ready the crane lifted four 200 tonne coke drums along with their support structures, weighing between 200 and 400 tonnes.

The CC 8800-1 was rigged in its Boom Booster configuration, with 66 metres of main boom, 48 metre luffing jib and full Superlift back mast, with 295 tonnes of superstructure counterweight and an additional suspended Superlift counterweight of 520 tonnes.

New Power Pads from TMC

TMC Lifting Supplies, the outrigger mat and lifting gear division of UK’s Crowland Cranes, has introduced a new range of lightweight aluminium outrigger support mats, the ‘HD Lite’. The new mats form part of the company’s Power-Pad product line.

Manufactured from high grade aluminium, the Power-Pad HD Lite mats have a depth of 100mm and sit on a 50mm base layer of Etha foam ground protection and provide capacities from 60 to 125 tonnes. Weighing only 68kg per square metre, the company claim a set of four mats measuring 2.5 by 1.8 metres can easily be transported by most 3.5 tonne flatbed trucks or cranes without exceeding axle weights.

Designed and fabricated at the company’s facility in Peterborough, the new mats are available in a variety of sizes, with features include integrated corner mounted lifting eyes or inset lifting points allowing for multiple mats to be placed side by side and positioned in a modular format if required. Following a series of extrusion and field testing, the new support mats will join the company’s plastic Power-Pad and steel Power-Pad HD support mats.

The company said: “The Power-Pad HD Lite has been developed to provide a very cost effective solution to transporting large size outrigger mats to site, manufactured in our facilities to suit client sizes or pad gross weight demands. The field results have provided very positive feedback from users and our first orders are now starting to be manufactured and supplied.”

Haulotte updates Diag

Haulotte has updated its Diag diagnostic tool and developed a new version of its Diag mobile app with improved functionality and the ability to upload and update a machine’s software.

Service engineers and technicians will now be able to access and diagnose any Haulotte machine remotely using their smart phones.

Originally launched in 2018, developers have modernised the Diag app design and improved the User eXperience. A mechanic can also use a smart phone to update a machine’s software via a Wi-Fi connection and a wireless control box on any given machine. The app recognises the equipment, searches the Haulotte technical database and offers the latest available software update for that particular unit. In the case that there is no network, it is possible to download the machine’s software locally and update the machine offline.

The latest version of the app also fixes several bugs and is said to address users’ complaints on slow operation. It is also easier to restore parameters files as they are automatically saved before uploading software, while machine logs can be shared via email or messaging. The Diag app is available in 12 languages on Android and Windows Mobile, while the iOS version is still under development.
New crane cab from Elliott

US based crane and truck mounted platform manufacturer Elliott Equipment has unveiled an all new crane cab, designed for improved operator comfort, productivity and visibility. It is available now on all Elliott cranes of 30 tons capacity or higher.

Features include up to 20 degrees of cab tilt and a wider flat polycarbonate windscreen, said to provide a low distortion unobstructed view, as well as a low cost readily available replacement.

New DynaSmooth hydraulic controls have also been added along with Bluetooth enabled remote access diagnostics and camera inputs to a new control screen, providing views of the winch, boom nose and rear of the crane. Additional features include a WIKA Mobile Control qSCALE Load Moment Indicator, in cab outrigger controls and positioning screen, automatic climate control and a full Kicker stereo system.

MEC expands parts business

US manufacturer MEC Aerial Work Platforms has appointed Brian MacFarland as vice president of an expanded replacement parts business stocking a wide range of parts for most major manufacturer’s machines.

MacFarland joins MEC after 14 years with EPW (Equipment Parts Wholesale) which at one time had the same ownership as MEC until it was acquired by TVH in 2014. McFarland moved with EPW as general manager and later president. He began his career with UpRight in 1995 becoming technical support manager and then parts and product support manager, before leaving UpRight with Jim Tolle in 2002 to establish EPW.

In his new role he will be responsible for expanding MEC’s new business which supplies replacement parts for most brands of aerial work platform as well as its own.

Watching from on high

Some keen fans of Motor Lublin Speedway in Poland’s Extra League could not get seats earlier this month, due to social distancing limiting the number in the circuit. However they found an alternative solution, renting truck mounted platforms on the outside.

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Terex to build cranes in India

Terex Cranes is to begin manufacturing cranes at its plant in Hosur, India from next year. The company says that it will produce Franna pick & carry cranes alongside some Terex Rough Terrain and tower crane models.

The facility, located to the south of Bangalore in south central India, was opened in December 2009 and currently manufactures Powerscreen and Terex Finlay crushers and screens along with MPS Semi-Static Plants. It employs around 600, including a Research & Development unit staffed by 150 engineers. It is located on a 45 acre plot with around 60,000 square metres under cover and is well equipped with machining and fabrication shops and large assembly halls with modern heavy overhead craneage.

India is one of the largest mobile crane markets in the world, with as many as 12,000 units sold in the region, while most are basic articulated tractor type articulated cranes there is also a growing market for tower cranes as well as crawler cranes. The company added that it may also look at introducing tower and Rough Terrains to the facility at a later date.

Upgraded Badger road/rail crane

Manitex has upgraded its 27 tonne road/rail Badger CD4430R cab down Rough Terrain crane. The new CD4430R, which features a two section 16.1 metre main boom, has been updated with a Tier IV/Stage 5 Cummins diesel as well as an all-new in-cab touch screen display. The performance of the crane remains unchanged with the CD4430R able to lift 18 tonnes when mounted on railway tracks. When operated as a standard Rough Terrain crane it can handle its maximum 27 tonne capacity with its cantilever outriggers deployed and 15 tonnes when free on wheels.

The dangers of face masks for crane crews

Since the pandemic struck and Lockdowns began to come in around the world, construction and crane work have been considered an essential service, but as we return to a more normal situation, or in the face of local flare ups and Lockdown re-impositions, rules on the use of face masks at work or in public are becoming tighter, with some tough enforcement behind them.

A week or so ago face masks became mandatory at all workplaces in Melbourne, Australia, after a new outbreak flared up. A $200 fine was also imposed for not wearing one, and at the same time the Victoria Police and WorkSafe inspectors launched an inspection and enforcement blitz across the city and surrounding areas. to ensure that the rules were followed. If an employer is found to be discouraging the use of face coverings, they face a $9,913 fine.

The local chapter of the Crane Industry Council of Australia (CICA) stressed some serious concerns over the dangers of wearing face masks during crane lifts, highlighting the fact that face masks can pose a threat to the safety of crane crews, especially those that rely on whistle and radio communication to complete their high risk work.

It cited the following reasons:

• Whistles are impossible to use without removing the mask
• Voices are partially muffled by masks reducing clarity of critical instructions.
• Communications at close quarters are often significantly non-verbal making it harder to understand instruction with a face covering.
• Many construction workers have below average hearing meaning they rely partly on lip reading.

WorkSafe Victoria helped out by clarifying its advice to crane crews, stating that:

• A mask would need to be removed for a rigger/banksman to provide whistle signals.
• A crane operator does not require a mask if he/she is in crane by themselves.
• A tower crane operator will require a mask during commissioning if anyone else is in cab at the same time.
• Any crane operator will require a mask if multiple persons operate the crane if no cleaning is conducted between operator changes.

CICA also warned about the dangers with radio signalling, stating “If you use a radio while wearing a face mask it is strongly advised that you do a radio check with the mask on before starting work. If there is any degradation in the level of comprehension across the channel due to the mask, it is recommended to lower or remove the mask.

First pics of Hinowa’s TC13

Hinowa has completed the first unit of the new 13 metre all-electric TeleCrawler13 spider lift, that it announced in Mid April. The compact TC13 is the first model in a completely new series of spider lifts and powered by Hinowa’s well proven lithium-ion battery pack.

It features a three section boom, topped by an articulated jib. Maximum outreach is 6.4 metres with a 136kg unrestricted platform capacity.

The TeleCrawler13 features a direct permanent magnet electric drive tracked chassis which not only improves efficiency and battery life, but also reduces the amount of hydraulic oil on the machine particularly in the chassis.

Tariff debate

In July the debate over the United States Department of Commerce section 232 investigation into mobile crane imports, on the grounds of national security following a petition filed by Manitowoc, became polarised as the public comment period got underway.

Several associations and major manufacturers stated their position publicly in advance of the comment period closing. These included the crane and heavy haulage association, the SC&RA, The Texas Crane Owners Association, Link-Belt, Tadano, Konecranes, Terex and others, all of whom stated that they were against tariffs or trade restrictions. Now available to inspect the vast majority of crane rental companies are strongly against tariffs, while those in favour mostly comprised of Manitowoc and its dealers, although Lampson and several others also came out in favour.

Manitowoc executive vice president Aaron Ravenscroft wrote to staff stating: “Please appreciate that this is a very complicated matter, and it can be emotional. Nevertheless, our organization cannot be distracted by the investigation. We need to stay focused on the things that we can control to manage the business through these turbulent times - develop, engineer and build great cranes, service our customers, and responsibly manage our spending.”

The comments are extensive and to truly evaluate them needs time, they are available to view online and make interesting reading. The comment rebuttal stage is open until August 10th.

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**Financials round-up**

**Palfinger** revenues for the six months to the end of June were 18.3 percent lower than last year at €729.8 million. With Europe 16 percent lower at €461.7 million, North America down 21 percent to €160.2 million, but Russia and CIS states declined almost 39 percent to €28.7 million. Pre-tax profit for the half year fell 60 percent to €30.55 million, but the company managed to reduce its net debt by 14 percent to €494.3 million.

Second quarter revenues fell 24.5 percent to €336.6 million, while pre-tax profits plummeted to €1.8 million from €27.5 million last year. The company is forecasting full year revenues 14 percent lower at €1.5 billion, and claims a four month backlog/order book.

**JLG** has reported nine months revenues of $1.9 billion down 38.5 percent on last year. This comprised Aerial Lift sales of $800.7 million - down 45 percent - Telehandler sales of $546.5 million - down 42.5 percent - and other revenues of $551.7 million - a fall of just over 15 percent. Operating profit for the period was $173.3 million, around 64 percent below last year.

The backlog/order book as of June 30th was $557 million compared to $854.8 million last June.

In the third quarter to the end of June, sales declined 60.9 percent to $488 million, made up of: Aerial lift sales at $221 million a drop of 66 percent on last year. Telehandler sales down 85 percent to $127.5 million, and Other revenues of 139.5 million, a fall of 38 percent. Operating profit for the quarter was $33.5 million 82 percent below last year’s levels. This included $7.6 million of pre-tax restructuring charges, without which it would have been $41.1 million.

Parent company Oshkosh reported nine months revenues of $5.1 billion a fall of around 18 percent with pre-tax profits 44 percent lower at $312.4 million.

Six month revenues at **Cargotec**, owner of Hiab, Kalmar and MacGregor declined nine percent to €1.61 billion, with a pre-tax loss of €8.4 million, compared to a profit last year of €87.7 million.

Half year revenues at **Hiab** were €544 million - down 19 percent on last year - while order intake fell 24 percent to €519 million leaving the order book 18 percent lower at €373 million. Operating profit was 42 percent lower at €46.4 million.

Reach stacker/marine handling equipment manufacturer **Kalmar** saw half year revenues fall nine percent to €754 million with order intake down 33 percent to €627 million. Operating profit was 83 percent lower at €11 million.

Second quarter revenues declined 18 percent to €350 million with an operating loss of 13.1 million, compared to a profit last year of €34.6 million.

**Konecranes** has reported a five percent fall in total first half sales to €1.55 billion, while order intake dropped 21.1 percent to €1.32 billion. Pre-tax profit increased by 26.6 percent to €58 million.

In the second quarter sales fell 11.3 percent to €705 million, with order intake plummeting 29 percent to €581.5 million. Pre-tax profits however were 51.8 percent higher at €42.4 million.

**US-based Rental Equipment Investment Corp** has acquired the rental assets of Idaho Falls based **Draco Equipment**.

UK rental group **Vp**, owner of **UK Forks, Higher Access, MEP** and **Brandon Hire**, told its AGM that business levels are already back to 80 percent.

**Manitex** - parent of PM, Oil &Steel and Valla - has reduced its European bank debt by almost €5 million ($5.5 million), by generating extra cash through a reduction in working capital, mainly from accelerated inventory turns. The debt was also retired at a 15 percent discount. The company’s total net debt at the end of March was $42 million.


**Chinese crane and lift manufacturer XCMG** has converted from a wholly owned state enterprise to a mixed ownership corporation and is now officially listed as a ‘Mixed ownership state run enterprise’. Details on the level of private ownership were not released. The plan is to list on an international exchange within three years. Revenues are in the region of $8.52 billion with a pre-tax profit of $591 million.

**UK-based rental group Speedy** has reported total revenues for the year to the end of March of £406.7 million, with pre-tax profits down 28 percent to £20.7 million, which includes a £12.2 million non-cash write off of the goodwill associated with Geason Training - acquired in December for £9.3 million.
Skyjack unveils Ecotray and RapidFold

Skyjack has introduced a leak containment system for its new slab electric scissor lifts. The Ecotray will be available on all Skyjack slab electric scissor lifts and aims to prevent potential hydraulic leaks from dripping onto floors or causing contamination, while removing the need for cumbersome ‘diapers’ on a machine.

Available as a factory fitted or retrofit option for both ANSI and CE machines - it uses strategically placed catchment trays that contain absorbent pads, which can be quickly and easily changed. The company says that the field retrofit kit can be installed within 10 minutes without the need for tools. It includes drip trays for the brake cylinder, each hydraulic drive motor, the steering cylinder, the pump and valves and the main chassis plate in case the lift cylinder should leak.

Changing the absorbent pads is said to take just a few seconds, with replacement pads available directly from Skyjack. An Ecotray decal shows that a particular machine is fitted with the system. Skyjack has also announced ‘RapidFold’ quick and easy folding guardrails for the ANSI version of its new 19ft SJ3219. Four quick release pins at the front of the machine allow the top section of the guardrail to fold down in a parallelogram manner, reducing the overall height of the stowed machine to well under two metres. Once through the doorway, the rails can just as easily be raised back to the new 1.1 metre ANSI guardrail height. The feature will be standard equipment on the ANSI machines but does not comply with the CE models.

The company has also announced a Covid-19 sharing programme. The global campaign will, it says, build on its core values and the steps the rental industry has taken to become stronger and more connected with communities and employees during the Covid-19 pandemic and its aftermath.

ESTA and BCACS sign MRA for ECOL

The European crane and heavy haulage association ESTA and the British Columbia Association for Crane Safety (BCACS) have signed a Mutual Recognition Agreement recognising and accepting each other’s crane operator certifications.

Established in 2006, British Columbia Crane Safety had already stated that it would accept the ECOL licence and has a strong record of mutual recognition, already recognising crane operator certifications from all other Canadian provinces, the United States, Ireland, and the United Kingdom.

(More on ECOL in our Training feature in the September issue)
WE RISE
BY LIFTING OTHERS

Skyjack aims to support the rental industry during the good times and the bad. Through Skyjack’s WE RISE campaign, we want to encourage rental companies around the world to share their stories:

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- Staff care and protection
- Unique approaches and practices for the “new normal”
- And many more

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**UK based Clements Plant & Access Hire** has promoted works manager Paul Dixon to operations director.

**John Sutch Cranes** has taken the first 200t Grove GMK5200-1 in the UK.

**Australia’s EWPA** has appointed Andrew Delahunty as director of resources - safety, technical & training.

**Germany’s AP Auto und KranService** has taken a new 100t Tadano ATF 1000G-4 All Terrain.

**European Re-��nter Special Equipment** has added the 84t Holland Lift HL-275 H25 to its fleet.

**Algeria’s National Enterprise of Large Oil Works subsidiary of Sonatrach Group** has taken four more 125t JLG 1250AJPs.

**UK based Southern Cranes & Access** has taken a 160t Liebherr LTM 1160-5.2 All Terrain crane.

**Genie** has appointed Staplerwelt Süd as distributor for Southern Germany.

**Otto Rettenmaier** founder of TII, owner of Scheuerle, Nicolas, Kamag and Tiger has died.

**Bauma Conexpo India** has been postponed until the 23/26th of February.

**Wyne Systems parent Volaris** has acquired California’s Unique Business Systems (UBS).

**Alan Taylor**, of historic crane maker FE Taylor has died at 96.

**UK rental company 2 Cousins** has taken its first Snorkel’s two 38t A38E boom lifts.

**UK’s Emerson Crane Hire** has taken two 90t Liebherr LTM 1090-4.2 All Terrains.

**Germany’s MaxiKraft Kran und Schwerlastlogistik** has ordered 17 Grove All Terrain cranes.

**Maxim Crane Works** will open two branches in Missouri and one in Denver.

**JLG** has appointed SkyTech as distributor for the Volga Federal District of Russia.

**Port Canaveral**, Florida has taken the largest mobile harbour crane in the US a customised 154t Liebherr LHM 600.

**Australian rental company Crancorp** has taken a 160t Demag and a 220t Tadano All Terrain.

**JLG** has appointed Industrial EquipSol as distributor for Bangladesh.

**Mongolian gold mine Oyu Tolgoi** has taken three Franna pick & carry cranes.

**Austrian rental company Maltech** is expanding its headquarters in Salzburg.

**Indian rental company Pasta** has taken the first 130t Sonnebojen 6133E telescopic crawler crane in the country.

**Srinoboom North America** has appointed Paul Walker as director of sales and Brad Harrington & Carmine Gibilisco as regional sales managers.

**Dutch transport company Combox** has taken the first electric Hyva Kennis 16R e-Power roll loader crane.

**Canada’s Up & Down** has taken the first 72m Ruthmann truck mounted platform in the country.

**Germany’s Sänke Jordt** has taken a new 300t Liebherr LTM 1300-6.2 All Terrain crane.

**The European Parliament** has extended the transition deadline for Stage V engines by 12 months.

**South Africa’s SkyJacks** has implemented Point of Rental’s Syncr rental software.

**TVH Americas** has promoted Jennifer White to sales & business.

**Italy’s Carpin Autogruppo** has taken a 100t Tadano ATF 1000G-4 All Terrain crane.

**Terex Services** has been appointed service dealer for Fassi in the USA.

**UK based CPL** has European Type Approval for its Renault Master van mounts.

**Rival** celebrated 25 years of JLG distribution & partnership.

**UK based Smart Platforms** is expanding operations and looking for sales staff.

**Italian telehandler manufacturer Faresin** has appointed Ahern Deutschland as agricultural distributor for Germany.

**Dutch rental company Collé** has announced ambitious expansion plans.

**UK based Warren Access** has appointed Paul Marshall as operations manager for its Newcastle depot.

**The R&D Crane division of Canada’s Cherubini** has taken a 250t Grove GMK5250L.

**Nationwide Platforms and AFI** announced major redundancies in the UK.

**Germany’s Boyer-Mietservice** is taking 40 Magni RTH 360 degree telehandlers.

**Trust In Safe Hands** has taken the first electric Hoeflon C6e spider crane in the UK.

**Sinoboom** has opened its North American headquarters in Houston, Texas.

**Australia’s Global Machinery Sales**, has taken eight CMC spider lifts.

**Germany’s Hans Frey Mobilkran** has taken its first new crane a 70t Tadano HK 70 truck crane.

**Link-Belt, Tadano and Terex** have come out against the imposition of US import tariffs or trade restrictions.

**Kranlyft** has appointed Eddie Charity as sales director/general manager of its UK operation.

**The Mondi** paper mill in Russia has taken four Palazzani spider lifts.

**Terex** has appointed RET Utilaje as distributor for Rough Terrain cranes in Romania.

**Germany’s Wasel** has taken a further two 45t Demag AC 45 City cranes.

**Flannery Plant Hire** has taken the first Faresin 65 Ft Full Electric telehandler in the UK.

**Teixón’s CSBC-DEME Wind Energy (CDWE)** has ordered a 4,000t Huisman offshore mast crane.

**Sarens Canada** has taken delivery of three National Cranes.

**Italy’s Werent** has taken a 25t Valla 250 E electric pick & carry crane.

**Stork**, the diversified services division of Fluor, is to sell its Benelux rental business EQIN to private equity firm VE Partners.

**New York’s Sims Metal Management** has taken a Liebherr LHM 600 mobile harbour crane.

**UK’s Crowland Cranes** has taken a third 220t Tadano ATF 220G-5 All Terrain crane.

**UK based Modulift** and Austria’s Pewag have agreed a ‘strategic alliance’.

**AIS Vanguard** in the UK and Eurelo Tech. in Poland - have established a joint venture, AIS Eurelo.

**Multitol Pagliero** has delivered 25 new truck mounted platforms to Italian company O.Mec.

**MEC** has appointed Kristina Huenergardt as marketing specialist.

**Germany’s Platforms’ Days** has been postponed until next year.

**ATN** has taken over the distribution of Jekko cranes from Fassi France.

**German contractor Dumberger** has taken six Liebherr 125 K self-erecting.

**Rental company Lenobag** has taken the first 30m Ruthmann TB 300 in Switzerland.

**Rent-It** has taken the first Sinoboom electric drive scissor lifts in Switzerland.

**JLG** has announced plans to close its manufacturing facility in Medias, Romania.

**Southern Cranes & Access** has taken the first 250t Grove GMK5250XL-1 All Terrain crane in the UK.

**Ireland’s Mantis Cranes** has taken two 12t Saxe TLS 70 flat top tower cranes.

**US based Superior Rents** has taken a number of 19ft Hy-Brid PS-1830 scissor lifts.

**Haulotte** has completed its BIM library with 12 new models.

**Terex** has appointed Cranbalt as its tower crane distributor for Sweden.

**Ingo Schiller of Tadano** and Garry Higdem of Mario Sinacola & Sons have joined the board of the NCCCO Foundation.