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# Liebherr 370 EC-B 12 Fibre

Liebherr and its partner Teufelberger have been researching and developing fibre hoist ropes to replace the usual steel wire ropes, and Bauma 2019 sees the launch of the 370 EC-B 12 Fibre tower crane. It is a topless tower crane and is fitted with a new fibre hoist rope, and this model of it by Conrad is in 1/87 scale. The model is very nicely presented with a detailed instruction manual which also has some information about the real crane.

The free standing counterweighted base is a detailed casting with four concrete coloured pads. Ballast blocks have the Liebherr name in the casting.

The tower sections are modelled as sets of three real sections and they clip together to produce a realistic look. The sections are fitted with internal plastic ladders and platforms which are a bit thick for the scale, but a very nice detail is the inclusion of the LiUP crane driver elevator in one section, with rails in the others.

The new cab design and electrical cabinet is modelled well, and the handrails are metal. The jib is excellent with a very straight profile. It is made up of lattice work on the two sides and is hollow underneath, presumably to keep the weight down. Three jib configurations are possible.

The counter jib is very nicely made and at the back there are plastic advertising boards and a variety of

stickers included which can be fixed to them. It also opens up the possibility of making and attaching bespoke stickers in company colours.

The plastic trolley has metal sheaves and can be positioned anywhere on the jib by moving it by hand. The hook block is a nicely detailed part with a metal sheave. As befits this model the rope is a light colour to indicate the fibre rope of the real crane. The hoist winch works well by using a supplied key, and a separate part is included to complete the side of the counter jib when the model is not being operated.

This is a very nicely presented tower crane model by Conrad, and it reflects the innovations of the real crane well. The overall geometry and straightness is excellent, but it would have been nicer if there was a greater possibility to configure the tower, jib and counterweight. It will be available to purchase from the Liebherr shop from Bauma onwards for €186

To read the full review of this model visit [www.cranesetc.co.uk](http://www.cranesetc.co.uk)

Cranes Etc Model Rating	
Packaging (max 10)	9
Detail (max 30)	23
Features (max 20)	16
Quality (max 25)	21
Price (max 15)	10
Overall (max 100)	79%



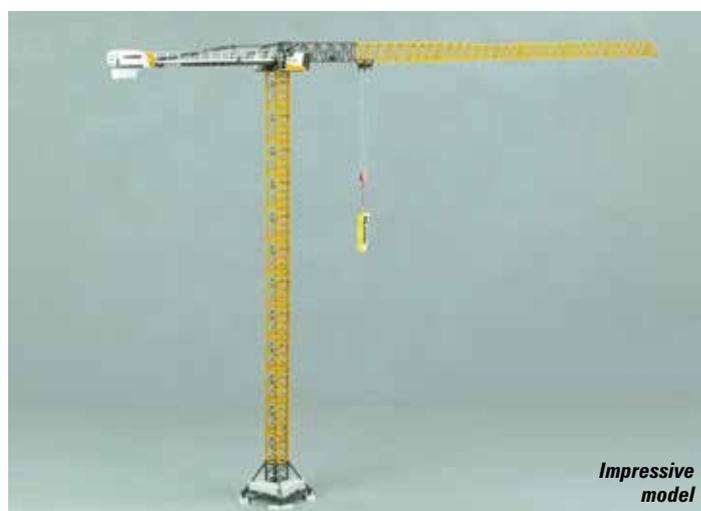
*Elevator for the driver is modelled*



*Advertising decals can be added at the back*



*Fibre coloured rope and smart new colour scheme*



*Impressive model*



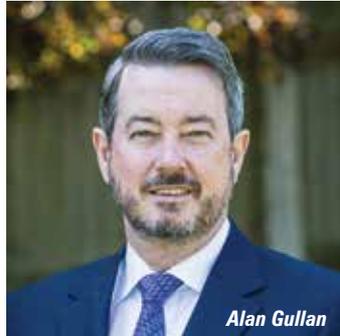
*Detailed ballast at the base*

# Managing Financial Crises & Restructurings

When the press release for this book landed in our inbox it immediately struck a chord given the number of shameful restructuring processes we have witnessed even in our relatively small industry. But it was especially of interest in light of the failure of UK company Carillion which had a first, second and third tier knock on effect on UK and possibly Middle Eastern rental companies.

So we requested a review copy and when it arrived it was far more substantial than the usual business tomes we receive, and was clearly going to require more time to review than we had anticipated. As it turned out this was not so. While a good deal of the subject matter can be a little dry to the non-accountant, author Alan Gullan has a precise and clear writing style that makes this a very readable book. And if you have any interest in the subject matter it might even be a gripping read - well perhaps not every chapter.

The book has two very different aspects and functions. On the one hand it is an absolutely essential handbook for any company director, both in the UK - where it is focussed - and elsewhere, and specifically



Alan Gullan

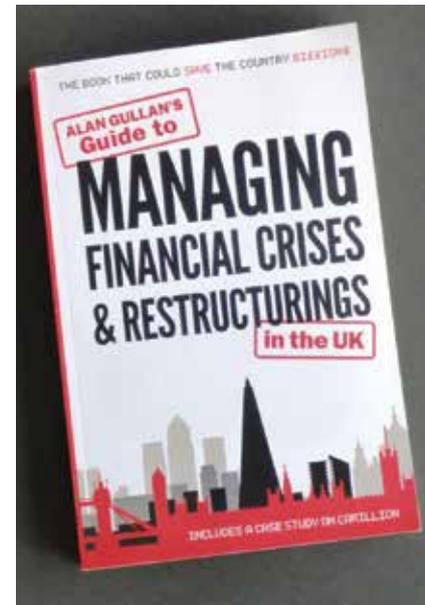
for non-executive directors of large corporations, particularly if they maintain significant borrowings and even more so if the businesses are highly leveraged, or as Gullan puts it "thinly capitalised". And if the company for which you are a director has liquidity issues, STOP whatever it is you are doing and buy a copy now!

On the other hand, it is also an inciteful, interesting and educational book for those of us who are not in that position but who take a keen interest in the financial and legal running of a company, both our own and others in our sector. I can immediately think of at least two rental businesses that were liquidated, that may well have been saved with the creditors coming out at least partially whole, if only the owners/chief executives had read this book before their situation had reached the point of no return.

A good book which is either worth reading or absolutely essential, depending on your position.

Managing Financial Crises & Restructurings is available on Amazon, both digital or print and can be ordered through any good bookshop.

Alan Gullan is a Chartered Accountant from South Africa, who has worked as a soldier, auditor, management consultant, freelance



trouble-shooter and founder of a start-up business before taking on his first rescue, restructuring and turnaround challenge at the age of 34. He has worked with a variety of boards and management teams through periods of stress and challenge as a senior executive, independent director and/or board adviser. He is also a founder member of the London Restructuring Network.

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