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The Ultimate Italian... Driving Machine

Small in size, Big in performance - Locatelli's brand new 20 tonne city crane, the ATC20 is the ultimate mobile crane.

Just a little larger than a transit van, the ATC20 has four wheel drive, four wheel steer and can travel at up to 45 mph. Once in



operation, it has a maximum boom height of 23.8m and can lift up to 20,000kg.



Simply peerless: Optional fly jib, forks and personnel basket gives the ATC20 high versatility and an increased lifting height of 34m.

See the Locatelli ATC20 at Valla Cranes UK stand at SED or telephone **01482 227 333** now for more information.



At the forefront of fully road legal mobile crane design, Locatelli are the clear market leaders in city cranes. Enjoying a worldwide reputation for superb reliability and innovative design, Locatelli cranes include rough terrain and all terrain models that range from 12.5 to 60 tonne capacity.

Valla Cranes UK

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L-R: Hans-Georg Frey, Geschäftsführer of Liebherr Ehingen ,Brendan, Martin and James Ainscough and David Milne, (centre rear) director of Liebherr GB. In the background is the Ainscough management team with a new Liebherr LTM 1225-6.1.

Europes largest AT order

The order, from Ainscough crane hire reported in Cranes&Access March/April was formally announced at the end of April and has been confirmed as 91 cranes with a total value of £30 million. The order includes 30 x LTM1030-2.1, 38 x LTM1055-3.1, and 23 of the new LTM1095-5.1. The units will be delivered throughout 2005 and into early 2006. This brings the total number of Liebherr cranes ordered by Ainscough in the past 12 months to 121 units.

Liebherr open new HQ

Isolde and Stephanie Liebherr formally opened Liebherr Great Britain's new headquarters in Biggleswade, Bedfordshire at the end of April. At the

same time Liebherr announced, what it claimed is the largest single All Terrain crane order ever placed in Europe.

The new facility represents a £15 million investment in the UK market and is in addition to other substantial support facilities in Wigan and Bathgate. The Biggleswade site covers over 9 acres (3.7 Hectares) with workshops, parts and testing buildings of over 5,000 square

Liebherr GB's new Biggleswade facility





Isolde Liebherr (R) and daughter Stephanie cut the ribbon to formally open Liebherr GB's Biggleswade HQ.

metres, plus a three storey office block.

The workshops, alone, measure 90 metres by 66 metres with 19 metres of headroom and include four 25 tonne overhead cranes, a boom test rig and the largest rolling road in the UK.

For futher details see Vertikal.Net April 28th)



A point of clarification

Dear Sir,

In your April Issue your article "Rated load indicators, does BS still apply" (page 34) you featured a photograph of a Potain IGO self erecting crane. This could be interpreted by some readers that Potain cranes might be among those that do not comply!

I would like to point out that all New Potain tower cranes sold in the UK in the past and all current models fully meet the prevailing UK legislation including the British Standard on load indicators.

Other than this we heartily agree with the findings and points that you make in the article.

Yours truly,

Steve Barnett

MD – Manitowoc Potain Ltd

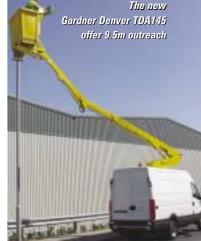
Editors comment: The use of the Potain crane in the article was for illustration purposes only, we apologise for any confusion and strongly recommend that when buying such a crane you always verify that the indicator meets UK standards and not simply accept a CE mark as proof of compliance.

Gardener Denver "stretch the envelope"

Gardner Denver, has announced a new 14.5 metre, van mounted platform with a massive 9.5metres of outreach. The TDA145 will be unveiled at SED on the Gardner Denver stand. Typically a van mount this size offers around 7.5 metres. More information in our next issue.



The all new TDA145 from Gardner Denver



Effer launch the 20 Easy Power

Effer has unveiled its new "baby-crane" the 20 Easy Power. With a lifting capacity of 1,5 tonne/metres it is ideal for mounting on trucks of less than 3,5 Tonne GVW. While the 20EP is the smallest model in the Effer range, it is an authentic articulating crane and comes with hydraulic outriggers and either one or two hydraulic extensions for a maximum radius of up to 5.6 metres. The maximum load the crane can handle is 510 kg.

This new model takes the Effer range up to 31 basic Models with almost 300 different configurations.

The new Effer 20 Easy Power Baby articulated crane



n e w s



Property developers fined for site death

Property developers Jeremy Freeman, Simon Freeman, Anne Freeman and contractor David J Mitchinson, were fined a combined total of £100,000 plus £40,000 costs at the Old Bailey at the end of April.

The Health and Safety Executive (HSE) prosecuted them following the death of Jason Lesaux, during the refurbishment of a Georgian mansion block in Queens Gardens, London last year.

Lesaux, aged 37, fell from the fourth to the first floor, through a hole that had been created to allow materials to be raised up through the building. No edge protection had been erected around the opening. HSE inspectors also found several other areas on the site where workers could have fallen considerable distances.

In summing up the case, Judge Stone commented that "Jeremy Freeman was advised on more than one occasion that safe practices were required, that advice was not adopted, and he was driven to accept that the purpose of that was to avoid trouble and expense". (Full story vertikal.Net)

Kato to Kranlyft in UK

Kato Parts & Service, the long established UK arm of the Swedish based Kranlyft group is changing its name to Kranlyft UK Ltd, effective May 1st 2005.

Sales Director Paul Rosevere said, "The name change makes sense on many levels. There are advantages in presenting a global brand, particularly as our business develops across Europe and the Kranlyft name is already well known throughout the rest of Europe."

Six years ago Kranlyft became the sole European distributor for the Maeda range of mini crawler cranes, in addition to the popular Kato range of City, Truck and AT cranes which it has handled for many years. The name change will allow the UK company to develop its own identity, better



reflecting the fact that it does more than just sell and support Kato crane products.

Paul Rosevere of Kranlyft UK, unveils the new identity.



Omme launch new crawler

Omme Lift has launched the 1930 RBD, a new 19 metre working height narrow crawler mounted telescopic boom lift. The first unit shipped from the factory at the end of March to Kors Hoogwerk Systemen BV, in Holland.

The new model offers very compact dimensions with a transport length of 5.91 metres, and a width of just over a metre. The two section articulating riser gives zero tail swing and an Up & Over clearance of six metres. Maximum outreach is over 10 metres with two people and tools.

In addition to its impressive dimensions, the 1930 handles grades of up to 35 percent, while the low GVW of 3,260 kgs and non marking tracks, provide a low ground bearing pressure, ideal for surfaces from marble floors to grass lawns, as well as rough terrain.

Spider type outriggers allow levelling on slopes or stairs of up to 40 percent as well as the ability to set up in narrow locations. Omme's overload system senses weight on the outriggers, providing automatic outreach/ platform capacity limitation, reflecting the actual outrigger spread.

Power comes from a battery/diesel bi-energy pack, for both indoor and outdoor applications.

Böcker takes over Steinweg

The Böcker Group, parent company of Albert Böcker and Robert Böcker, producers of Aluminium trailer cranes, Material and passenger Hoists along with the Alp-Lift aerial and material lifts, has purchased the passenger and material hoist business of fellow German producer Steinweg.

Steinweg GmbH & Co KG, which went into administration in November 2004, produces a range of vertical mast rack and pinion hoists as well as inclined ladder type material lifts.

The acquisition does not include the Steinweg production facility, which is close to that of Böcker. However all 50 Steinweg employees will join Böcker, at its main Lipperstrasse factory, where production of Steinweg hoists has already started.

(Full story vertikal.Net)



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news



The ATF80-4 demonstrates its flotation in deep snow

Now that is All Terrain

Munich based crane hirer. Schmidbauer was recently called on for its expertise on a project, to erect 20 new electrical pylons over an 18 km route, parallel to the existing power line and then disassemble the old masts. The biggest challenge was the marshy ground of the South German location and a four week time deadline.

A track for site maintenance vehicles ran directly underneath the existing power line and so

could not be used to lift from.

The job called for Superior rough terrain capability, a relatively low



The Tadano-Faun ATF 80-4 with Schaad outrider tvres

GVW and lifting capacities of between 5 and 6.5 tonnes at 16 to 18 metres radius and a height of between 25 and 35 metres.

Schmidbauer selected its Tadano-Faun ATF 80-4 in "Taxi crane" format, with six tonnes of counterweight, giving it between 6.4 and 6.9 tonnes lift capacity on a 41metre boom at the necessarv radii.

It was clear, due to the extreme ground conditions, complicated by heavy snow, that the ATF 80-4 needed extra flotation. The crane was fitted with an off the shelf twin tyre system, made by the Swiss company, Schaad. The system was modified by the Schmidbauer Team and installed on the crane. The modification included a method to install the extra tyres in a single man/hour.

The ATF 80-4 had to erect 20 new dismantle 20 old



New Gantry crane completed at Immingham

The final phase in the construction of ABP's Connect-Immingham Terminal's new 40-tonne Liebherr P98L gantry crane was completed at the end of April, following the successful installation of the crane's boom. The crane took 14 months to construct.

Sarens UK used a 250 tonne Demag CC1100 and 100 tonne Hitachi crawler crane, lifting the boom in tandem. An 80 tonne All Terrain crane was also involved with the assembly work.

ABP Connect commissioned the gantry crane in 2004 as part of the expansion of its four berth Ro-Ro and Lo-Lo terminal to increase its container-handling capacity. The crane is an advanced design and the first of its kind to be delivered in the UK. It is expected to become fully operational by mid-May. The additional craneage will double the ports container handling capacity. (Full Story on Vertikal.Net)



Thats not a crane..This is a Crane!

Tadano Faun recently shipped a new ATF 80-4 to Algeria for work on a large construction project. The unit shipped by traditional cargo vessel from Hamburg and therefore had to be loaded by crane. The massive Kocks dock crane made light work of the ATFs 60 tonne gross weight.

In fact it looked like a toy in comparison



400th Spierings crane comes to the UK

John Sutch Crane Hire of Liverpool has purchased the 400th Spierings truck mounted folding tower crane. The unit an SK599-AT5 was delivered to central Manchester by Leo Spierings, the founder of Spierings, himself. Immediately after the handover the crane went straight to work in the apartment and retail development.

This is the fourth Spierings Crane purchased by John Sutch.



Leo Spierings (left) hands-over the Spierings SK599-AT5 to John Sutch, owner of John Sutch Crane Hire



Safety Product Innovation finalists announced

The British Safety Industry Federation (BSIF) has announced the finalists for its Product Innovation Awards. The winners will be announced at the Safety & Health Expo, NEC Birmingham at 2pm on Tuesday May 17.

Two finalists with four products are directly relevant to the crane and Access industries. They are:

Capital Safety group, with: Sala Suspension Trauma Strap

Designed to increase the safety of anyone wearing a safety harness that has been involved in a fall. It relieves pressure on the legs, thus preventing trauma. SpanSet UK Ltd, with three entries:

1. Wrappa

Designed to promote safety on scaffolding structures by providing an attachment for fall arrest equipment without replacing existing lanyards.

2. Gotcha Rescue Kit - Upgrade

This updates the original Gotcha Rescue Kit, which covered rescue of workers suspended by a fall arrest harness and lanyard.

3. Gotcha Suspension Loop.

Devised to be the first line of response to a fall from height.

Skyjack revenues jump 80 percent

Linamar, the owner of Skyjack, the Canadian scissor lift producer, has announced its results for 2004. They show Skyjack sales continuing to grow at a rapid pace, jumping 80 percent compared to 2003, to C\$207.7 million (US\$168/£88 million). The Skyjack business was the fastest growing sector within the billion dollar group. In Europe Skyjack achieved results of C\$ 31 million (\$25.2/£13.2 million).

A statement from Frank and Linda Hasenfratz, Linamar Chairman and CEO respectively, said "In 2004, strong sales growth for Skyjack occurred not only in North America but also in the UK and Europe". The Skyjack refurbishment business or "reconditioning division" was also cited as a success.

(See Vertikal.Net for full report)



The Fassi F235AXP has won the SED 2005 award for excellence



Lifeboats pick RT

When the RNLI (Royal National Lifeboat Institution) came to replace an old industrial crane, as part of a £2 million investment programme in new workshops at its Inshore Lifeboat Centre at East Cowes on the Isle of Wight, it selected a new 30 tonne Grove RT530E rough-terrain crane for boat handling and general lifting duties around the yard.

East Cowes provides central workshops for the manufacture, maintenance, repair, and overhaul of the entire 320 fleet of Inshore Lifeboats for the UK and the Republic of Ireland. The largest of these is the newly developed, third generation, 'Atlantic 85', which weighs 2 tonnes.

"We chose the Grove for its ample reach and lift capacities and because it is compact and manoeuverable - even in our tight dockside location. The fine lifting controls also mean that lifeboats can be handled with precision." says Chris Powell, RNLI's engineering production Manager at East Cowes.

Fassi win the SED award for excellence

Fassi, Genie and Hitachi-Sumitomo were short listed for this years SED Cranes and Access award for excellence. All three had excellent entries, but the judges gave the award to Fassi for its latest mid range truck loader cranes the F215A and F235AXP.

The New cranes feature all linked connections between booms to maintain lifting capacity throughout the articulation arc, ideal for bulky loads. In addition the linkages allow the second boom to rotate up to 15 degrees above horizontal, providing a useful addition to its lifting envelope for low headroom applications.



Haulotte revenues soar

Pinguely-Haulotte has announced first quarter revenues to the end of March 2005 of €80 million, compared to €46.7 million for the same period in 2004. The first quarter is typically the weakest of the year for Haulotte.

Sales for the quarter include revenues from UK Platforms, which were not included in first quarter 2004 results. This added an extra \in 4.6 million to the result. On a like for like comparison, revenues were \in 75.5 an increase of 61 percent.

Haulotte say that its order book, demonstrates a strong pick up in the aerial lift market, with a Backlog 50 percent higher than this time last year. The company is holding to its original forecast of a 15 to 20 percent improvement in both revenues and profitability.

Alexandre Saubot, CEO of Haulotte told C&A that if the second quarter continues at the same pace the company would improve its full year projections. At this time though he preferred to remain cautious.

Hewden prepares for summer

Hewden used a Demag AC80-2, 80 Tonne crane to lift air conditioning units onto the roof of its head office building. In order to complete the lift, the crane used its full 67.6 metres of boom and jib extensions.





Two 50 tonne Demag AC50-1 were recently sent by air to Kuwait

Flying AT Cranes

When a Kuwaiti customer needed his two new Demag AC50-1 All Terrain cranes, Terex-Demag sent them both by private aircraft, a giant Antonov transporter.





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Nationwide add to its fleet

Nationwide Access, the UK's largest access rental company, has restarted its investment programme with the purchase of almost 170 new machines from Genie worth almost £4 million.

The latest order includes 68 scissor lifts and 89 booms all of which will be delivered by the end of May 2005. These come in addition to nine Genie S125 booms recently delivered. The investment includes a large number of popular machines to meet the continuing high level of demand and to improve availability.

The new boom order includes 40 Genie Z45/25JRT, 16 G30/20N and eight Z80/60 articulated booms.

"The ability to supply is critical to our customers", says Nationwide managing director, Hugh Cole. "This investment, together with further expenditure we have planned for later in the year, will add five percent availability to our fleet."

And the Runabout!

In a significant departure for Nationwide the new order includes 25 Genie Runabout GR-15 self propelled mast type lifts for use indoors. The company believes that the new Work at Height Rules. that came into force in April, will encourage contractors to become more aware of the risks and cost inefficiencies faced when using ladders.

The scissor lift order , which is all Electric includes 43 19ft GS1032 Micro scissors and 25 narrow 26ft units the GS2632.

Refreshing the old

In addition to the new machines Nationwide is investing in its 6,000 strong existing fleet, which has seen its average age rise over the past two years. In order to keep these units in tip top shape, the company has launched, what Cole describes as "an ambitious engineering programme, designed to further improve the availability of the fleet and the quality of the machines offered to customers". "By the end of May we will have increased our engineering resource by 15%," continued Cole.



Company fined for lack of lift plan

Deco Marble and Granite Limited of Whitby Ave, Park Royal, London was fined £3,000 at Southwark Crown Court in April, following an incident where a worker was killed on 26 September 2003. The level of the fine reflected the fact that the company was in liquidation otherwise it would have been in the region of £80,000.

John Martin Dunleavy, 37, was crushed by several stone slabs from a bundle weighing approximately six tonnes, at Deco Marble's yard in Park Royal. The slabs were being unloaded from a delivery lorry by crane when the chains used to lift the load became trapped. Dunleavy was trying to free the chains when the slabs tipped forward and crushed him.

(Full story Vertikal.Net April 18)



The Nifty 12 mounted to a Sno-cat in Antartica

In 1991 Niftylift supplied the British Antarctic Survey with a 12 metre high working platform to be fitted to a Sno-cat. The unit has been used for all manner of access duties since then, in temperatures as low as minus 30 degrees Celsius.

After 14 years of icy sub-zero work-outs the machine has returned to the UK for refurbishment. Not, according to Nifty, because the aerial lift needed work but because the snow cat was worn out!

The British Antarctic Survey has also placed an order for a second unit.



HEVERSALIFT Advantage

Van Mounted



Narrow Jacking Reduced Travel Height Telescopic Main Boom Jackless Models Increased Payload

news



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New RUTHMANN STEIGER® T 270 A platform (r)evolution for all events

RUTHMANN presents the new RUTHMANNSTEIGER* T 270 with variable turret to the aerial platform sector.

The new STEIGER* T 270 offers the painters, building contractors etc.) are: following highlights: • Readiness for use and functional

a working height of 25,40 m.

Advert

- · a cage carrying capacity of 320 kg and
- a maximum lateral outreach of 20/40 m.

Further important deciding factors for the target group of this model (rental companies, horticultural companies and landscape gardeners, window cleaners, mainters, building contractors etc.) are:

 Readiness for use and functionability also with an inclination of max. 5°, that means considerable minimization of set-up-times and



Flexibility and keen operativeness in each respect: variable jacking, short overall length short wheelbase, high case carrying capacity of 329 kps, siting inaccuracy up to 5° . the new RUTHMANN STEIGERS T 270 is really an access platform for all events. No matter whether window cleaning, tree pruning, construction work or maintenance jobs at high spots ... with this STEIGER? you can carry out each job up to a working height of 25.49 m and lateral outreach of 20.40 m respectively.



The innovative lifting technology for this machine is shown in the WARIABLE TURRET. In basic position it makes use of the area above the driver's cate, during operation it does not juit out of the mirror width of the vehicle in lifted position.

 new cage construction with new geometry, which results in a considerable enlargement of the usable cage floor space, incl. new operating panel with integrated display.

The very short total length from 7,40 m, the range of rotation of seorking cage of 2x90° and the possibility to drive all STEIGER®-movements simultaneously completes this innovative development of RUTHMANN.

Over and above that all other wellknown advantages of the predecessor models remain of course unchanged: variable horizontal/vertical jacks – to be adopted to the space conditions -, an intuitive operation and an easy entry into the working cage mounted in the rear, the leading sensitive control tochnology as well as toughness, reliability, automatic positioning and retraction device and the enormous lifting of jacks.

Last-but-not-least the high agility and the excellent driving performance - due to the carrier-chassis with a wheelbase from 3.60 m - contribute to the possibility of an optimal use of the STEIGER* T 270 also in winding city areas or under extremely narrow space conditions in conurbations.

The development of further T-STEIGER⁶ is not long in coming. With the new T-models, which will enter the market gradually within the next months, **RUTHMANN** offers in each working height range the above-mentioned product characteristics and a kit more outfit-elements and technical special features typical for **RUTHMANN**.

For the time being the RUTHMANNSTEIGER® T 270 as demounit is available in England. Please do not hesitate to make an appointment for a demonstration on side!

For further information concerning our company, products and services of RUTHMANN please see our website www.ruthmann-stelger.com.

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News HIGHLIGHTS

Lavendon appoint Non-Exec

Lavendon Group plc, Europe,s largest access rental business, has appointed John Standen as a Non-Executive Director of the Company, effective May first 2005. Standen, (56), spent his career in corporate finance and was Chief Executive of BZW Corporate Finance before retiring from Barclays

SGB Appoints Evans

SGB has appointed Ray Evans as UK sales director

for its SGB Youngman ladder and alloy tower business. Evans has been in the access industry for 25 years and was previously general manager of the SGB trade division.



Ray Evans moves up at SGB

Smopyc turnout.

The Smopyc show in Zaragossa, Spain saw a turnout of 85,000 visitors this year.

Ramirent buys Hyrgruppen

Ramirent, the Finnish based northern European rental company has agreed to acquire Swedish rental company, Hyrgruppen Sverige AB for SK37 million (£2.75 million). Hyrgruppen operate a general rental fleet but also has a fleet of aerial lifts including scissors and articulating booms up to 16 metres.

Smart equip open in Europe

SmartEquip, the American based e-commerce company has appointed Michel Petitjean as the Managing Director of its new Paris based European operation.

CAT results up again

Caterpillar Inc has posted record first-quarter sales, up 29 percent to \$8.34 billion, with profits up 38 percent compared to the same period in 2004.

Dana Profits dive

Dana, the company that produces the axles, transmissions and drivelines used on many telehandlers, saw profits drop 72 percent on rising sales for the first quarter 2005. The company blamed he cost of steel for the poor result. *(See vertikal.Net)*

PM reports 30 percent increase in revenues.

The PM Group, which claims to be the fourth largest lorry loader producer in the world and is the parent of Oil&Steel, has announced 2004 revenues of €93 million a 30 percent increase on 2003. Total production for 2004 exceeded 5000 units for the first time. (*Full story on vertikal.net*)

Platform Company offer tower training

The Platform Company has become a registered training centre for the Prefabricated Access Suppliers and Manufacturers Association. The registration enables the Platform company to offer PASMA courses for the safe use of alloy scaffold towers.

A-Plant spends a million with Genie

A-Plant, part of the Ashtead group has ordered over a million pounds of new Genie aerial lifts, including one of the first 24 metre Genie Z80/60 articulating booms to be delivered to a UK hirer. Other units include S85's straight booms, Z60/34's and Z45/25 articulating booms and GS1932,



The £1 million order from A-Plant included S80's

GS 2646 and GS 5390 scissor lifts.

MEC Europe opens for business.

The New MEC aerial lift company, has signed an agreement with the UI Distri-center BV team for the master distribution of MEC aerial work platforms throughout the European region. The company name will be changed to MEC Europe and will operate with the same team, headed by Arjian Roesle from the new Dordrecht facility opposite the Riwal HQ. The first units have shipped from California this week and will arrive in mid June.

Manlift acquire Ireland's tallest aerial

Manlift Hire Ltd of Cork, has purchased, what it claims is the highest aerial lift in

the Republic of Ireland. The unit a 45 metre, Wumag WT450 truck mounted lift, is mounted to an MAN 18 tonne four wheel drive chassis. The unit was supplied by SkyKing the UK/Ireland distributor for Wumag.

Irelands tallest lift sold to Manlift Hire



Following its decision to move into the mainstream scissor lift market with its purchase of Skyjack earlier this year, Facelift, the specialist hire company has taken delivery of ten Haulotte HA16 SPX articulating booms with16metre work height and 4x4 drive. Facelift M.D Gordon Leicester said 'the decision was based on our customer's demands and the right time for the company to start moving into the commercial and industrial sector. It fits in well with our aims and we chose Haulotte for their build quality, improved outreach and great serviceability.'

Crosby launches new range

Crosby hooks and chains has launched the new 8/10 Chain System a new range of fittings that are 25 percent stronger than comparable products, and can be used with either Grade 10 or Grade 8 chain. The 8/10 system includes a wide selection of links, hooks and other chain fittings and meets the requirements of both the Grade 10 (100) and Grade 8 (80) specifications.

NMT buy the first Locatelli ATC20

NMT crane hire of Bedfordshire, has ordered the first 20 tonne Locatelli ATC 20, the unit will be on show with NMT at SED.

Telehandler gang jailed

Paul Hemington Granger has been jailed for five years for conspiracy to steal plant, along with four accomplices. The gang specialised in stealing telehandlers from job sites and dealers yards. Essex Police said that thieves are becoming increasingly determined and sophisticated, to the point where they replace serial and component numbers with ones from similar machines from other countries.

Christian Lajous heads ManiAccess

Christian Lajous, has taken over the product management role for the Manitou access range, following the departure of Sebastian Braud. Braud has purchased a Manitou dealership in the Toulouse region.

Haulotte to launch larger booms

Haulotte has said that it intends to launch a 41 metre articulated and a 43 metre straight boom later this year, along with an articulated and two telescopic truck mounted booms, both for 3.5 tonne chassis. The telescopic models are likely to be 18 and 20 metres, while the articulated in the region of 21 to 22 metres.

