

## JLG TO ACQUIRE HINOWA

JLG is to acquire Italian spider lift manufacturer Hinowa from the Fracca family. Once the deal completes Hinowa will become the JLG centre for lithium ion powered platform development.

Based near Verona, Hinowa was established in 1987 by Dante Fracca and has become the world's leading spider lift manufacturer, while also producing a range of other track mounted equipment such as dumpers and tracked carriers.

Hinowa has worked with JLG since 2010, producing JLG branded versions of its spider lifts, for JLG dealers. It also pioneered lithium ion battery power for aerial lifts, launching its first model in 2009. More recently it began building JLG lithium ion articulated boom lifts for the company.



## ALL ELECTRIC BÖCKER CRANE

Böcker has launched an all-electric version of its six tonne AK48 - the AK48e. Mounted on a 27 tonne, battery powered Mercedes eActros chassis, three lithium-ion battery packs provide a range of around 300km. Recharging from 20 to 80 percent is said to take 75 minutes. Once on site the crane's own battery pack and electric motor power the pumps, and it can also operate while plugged into a charging point.

The AK48 offers an additional benefit, in that the main boom can elevate to 90 degrees, while the upper boom can luff through 180 degrees and operate in the horizontal position, providing a tower crane like configuration, with an up & over clearance of 34.7 metres, a radius of up to 14.4 metres and a 1,000kg capacity. Maximum tip height is 52 metres and maximum radius 41 metres.



## NEW 70 TONNE TADANO AT

Tadano has launched a new four axle 70 tonne All Terrain - the AC 4.070.2. It features a 50 metre six section main boom topped by an 8.5 to 16 metre bi-fold swingaway extension with up to 40 degrees of offset for a 70 metre maximum tip height. A 6.5 metre heavy duty extension offsets by up to 50 degrees

The AC 4.070-2 can travel with its maximum 11.9 tonnes of counterweight and full 16 metre extension on board within 12 tonne axle loads or manage 4.4 tonnes within 10 tonne axle loads. The crane has an overall width of 2.55 metres, an overall length of 11.7 metres, and stowed height of 3.8 metres.

Standard equipment includes IC 1 Plus system, Flex Base variable outrigger set up, remote telematics with 'Tadano Support', as well as the Tadano Surround View System. It can also be equipped to take the E-Pack electric power pack.



## SUB COMPACT JCB TELEHANDLER

JCB has announced a new sub compact telehandler - the 1,400kg/four metre 514-40 - its smallest telehandler to date.

Based on the current 516-40 it can take 1,300kg to its full height and handle 525kg at a maximum forward reach of 2.5 metres. It can also extend a tonne to 1.5 metres. The 514-40 is 1.56 metres wide, 1.8 metres high and less than three metres long. Operating weight is 2,915kg. Features include a full width cab - claimed to be 200mm wider than competitors - while power comes from a low maintenance 1.1 litre three cylinder diesel.



## XCMG'S HYBRID EUROPEAN AT

Chinese crane manufacturer XCMG has launched a three axle, 60 tonne hybrid All Terrain crane, the XCA60 E, which has been designed specifically for the European market.

The crane's hydraulics are powered by a large 170kW electric motor, providing three operating modes: 1. Full electric from its built-in 115kWh high capacity lithium ion battery pack which gives up to four hours of crane operation. 2. From a generator on the diesel engine or 3. Plugged into a 32 or 64 amp AC power outlet. The batteries can also be recharged from an AC outlet or the diesel engine - even when travelling - with the excess power generated topping up the battery pack.

On the chassis, its 'Dual-Power' drive concept can combine the diesel and the electric motor, for both on and off road travel. According to XCMG the combination provides up to 400kW of power and reduces fuel consumption by around 40 percent. Regenerative brakes and coasting also tops up the battery.



## TWO NEW GROVE CRANES

Two new Grove cranes were unveiled at Bauma, the 100 tonne GRT8100-1 Rough Terrain 70 tonne four axle GMK4070L All Terrain.

### GRT8100-1

The GRT8100-1 Rough Terrain is an upgrade of the GRT8100 with a number of enhancements from sharing chassis componentry with the 120 tonne GRT8120, including an updated engine and transmission. It maintains the same overall dimensions, counterweight and five section 47 metre full power boom, but now features a new cab and offers the option of the MAXbase variable outrigger system. It will be available next year.

### GMK4070L

The four axle, 70 tonne GMK4070L features a 60 metre main boom - one of the longest in its class. It can handle 4.4 tonnes on full boom or 8.3 tonnes on 49 metres. It can also manage a tonne at its maximum radius of 46 metres. A 15 metre bi-fold swingaway extension takes the maximum tip height to 78 metres.

The GMK4070L can travel with up to 13.3 tonnes of counterweight with 12 tonne axle loads, or 5.3 tonnes at 10 tonnes. In markets such as the UK, it can manage 17.8 tonnes, just shy of its 19 tonnes maximum. Power comes from a single Mercedes Stage V diesel with ECO mode and Telma retarder within the driveline. It also includes the new Grove ConnectTTM digital platform with real-time access to fleet data and the option of MAXbase variable outrigger set up.



## POTAIN MDT 159

Also new from the Manitowoc group is the Potain MDT 159 with maximum jib length of 60 metres. It slots between the MDT 139 and MDT 189 and is aimed at small to midsize building projects up to 10 storeys. The new model is easier to transport and install with the entire upper section fitting into three containers.

The Manitowoc Crane Control System (CCS) improves communication with on-site staff and also enables the lifting and distribution ropes to be set at ground level, reducing assembly work required in the air. The MDT 159 features two new trolley systems and is one of the first models equipped with the new Potain Connect telematics system.



## LGMG MAST DUO

LGMG has introduced two new lifts, the first is the 10 metre M0810JE mast boom with a 3.2 metre jib and 200kg platform capacity. Overall width is one metre, with an overall stowed length of 2.6 metres. Total weight is 2,720kg.

The second is the 12ft M0407TE mast type lift with a 5.7 metre working height, platform capacity of 230kg and an overall width of 760mm. The overall length is 1.36 metres, closed height 1.69 metres and overall weight 835kg.



## NEW LIEBHERR RT

Liebherr has launched its third Rough Terrain crane - the 130 tonne, two axle LRT 1130-2.1 - featuring a seven section 60 metre main boom, claimed to be the longest on a two axle Rough Terrain crane.

Overall width is 3.4 metres, and overall height 3.85 metres, while the chassis length is 9.4 metres. The optimum transport weight is 48 tonnes with swingaway and hook block, but none of the 20 tonne counterweight. The high standard specification, includes tilting cab and Variobase variable outrigger set up.



## FIRST FARESIN 17M FULL ELECTRIC TELEHANDLER

UK rental company Flannery Plant Hire purchased the world's first 17 metre/4,500kg Faresin 17.45 Full Electric telehandler at Bauma.

The unit is powered by a 45.36 kWh 435v lithium-ion battery pack powering two electric motors - a

51 kW for the drive transmission and a 23 kW dedicated to the hydraulics. The new models can travel at speeds of 25kph with batteries topped up by the regenerative braking system.



## PALAZZANI 58M

Palazzani surprised everyone at Bauma with its 58 metre Ragno TTZJ 58 prototype, the highest reaching spider lift in the world. The lift is a completely new design with a four section lower and five section upper boom with jib offering a maximum outreach of 20 metres. Maximum platform capacity is 400kg. Palazzani also launched a 35 metre Ragno TSJ 35.1 with 15 metres outreach lithium battery and plug in AC power and an overall height of two metres.



# TADANO ALL TERRAIN CONCEPTS

Tadano showed new All Terrain crane concepts and prototypes at Bauma, they included:

## AC 3.050-1

Details on the AC 3.050-1 are limited, although it will use the same chassis as the new 60 tonne AC3.060-2 but it will have a full power 50 metre boom and will be able to travel within 12 tonne axle loads with its counterweight. Features include Flex Base variable automatic outriggers, Surround View camera system and is designed for Tadano's E-Pack electric power pack. The main boom can also be lowered to five degrees below horizontal for easy reeving. The crane is scheduled for production late next year.



Tadano  
AC3.050-1

## AC 3.060-2

Like its smaller sibling, the 60 tonne AC 3.060-2 is due to be launched in the second half of 2023. It has a 50 metre pinned main boom, with optional 6.5 metre or 16 metre extension. It can travel with full counterweight or 16 metre



Tadano  
AC3.060-2

extension on board within 12 tonne axle loads or both full counterweight and full extension within 13 tonne axle loads. The AC 3.060-2 has similar features to the 50 tonner including being equipped to take the E-Pack, the Flex Base system, Tadano Surround View camera system.

## TADANO HYBRID CONCEPT

Tadano's Hybrid concept is at a very early stage of development and was displayed on a four axle chassis. It is likely to feature an integrated battery pack powering an electric motor which drives dedicated hydraulic pumps. Recharging can also come from a plug in connection, a small onboard generator or the crane's engine and alternator. The crane will have the same performance as the straight diesel. The final product is likely to be developed further based on feedback at the show.



# CMC'S NEW 27 AND 30M SPIDERS

Italian spider lift manufacturer CMC unveiled two new mid-range spider lifts at Bauma - the 27 metre S27 and sister machine the 30 metre S30. Available shortly they will replace the current S25 and S28 models. The two machines are essentially the same apart from the lower boom/telescopic riser, the S27 has a two section lower boom, while the S30 has three sections. Both models share the same three section top boom and articulated jib. Both have an overall stowed width of 890mm with the tracks extending to 1.4 metres for extra stability, while overall length is 6.8 metres, with more than a metre of outrigger levelling.



CMC S27

The S27 has a maximum working height of 27.3 metres, 15.4 metres outreach with 80kg in the platform, or 12.4 metres with the maximum platform capacity of 230kg with an up & over height of 10 metres. Overall weight is 4,100kg.



CMC S30

The S30 has a maximum working height of 30.3 metres, with the same outreach and capacity as the S27 but at an up & over height of 14.5 metres thanks to the longer riser. The S30 is also marginally heavier at 4,270kg.

# MANITOU LAUNCHES MID-RANGE TELEHANDLERS

Manitou has launched a line of four new telehandlers - the MT735, MT935, MT1135 and MT1335 - for Europe and North America. All four have a maximum capacity of 3,500kg with lift heights of seven, nine, 11 and 13 metres respectively. Overall width is 2.28 metres making them easier to load on a truck, or transport in a standard container without having to remove the wheels.

Initially they will only be built with diesel power - expect electric versions to follow - but most importantly they employ Manitou's latest technology platform which enables features such as automatic parking brakes, engine Start & Stop, more efficient hydraulics with load sensing pump and flow sharing for multifunction operation, along with the latest telematics, in cab information and operational display screen. All four feature a new

wider cab with increased glazed area, including a windscreen cut out for a better view of the load at low boom angles.

The seven metre MT735, offers 3.4 metres of forward reach at which it can handle 1,190kg, while capacity at full height is 2,800kg, or handle the maximum 3,500kg at almost six metres. The nine metre MT 935 can take 1,500kg to its full height and manage 450kg at its maximum forward reach of 6.4 metres.

The two larger models handle 3,500kg at full height, while the MT1135 has a maximum forward reach of 7.2 metres with 950kg capacity, whereas the MT1335 reaches 8.65 metres with a capacity of 1,050kg.

All four benefit from a narrower, sturdier floating forks carriage designed to improve visibility when the boom is lowered while being compatible with Manitou's 14 and 18 metre models. Shipments are expected to begin late next year.



MT1135

## NEW BOOM LIFT TYRE

Specialist tyre company Trident has launched a brand new non-directional Rough Terrain tyre for boom lifts - the SSK-04.

The patented high traction tyre claims to reduce vibration and provide even tyre wear irrespective of the direction of travel, with the same tractive performance in both directions. The tyres have also been designed to reduce the volume of 'poly fill' required, thanks to an 'optimised inner tyre profile'. All sizes are available in standard black or non-marking formats.

Trident's new non directional RT tyre for booms



## COMANSA HYDRAULIC LUFFER AT BAUMA

Spanish tower crane company Comansa unveiled its first hydraulic luffing jib tower crane - the 16 tonne LCH300 - at Bauma.

The LCH300 features a single lift cylinder and dynamic counter jib and can handle 16 tonnes on a two fall hook. The crane has a minimum working radius of four metres and a minimum out of service radius of nine metres. The first three units will ship to the UK, while the company is developing a smaller unit for Thailand, Hong Kong and Korea.

## SCISSOR LIFT BULLETIN AND E-STOPS

UK contractor Multiplex issued a safety bulletin concerning an incident in Glasgow involving a levelling jack on an elevated big Dingli scissor lift.

It appears a leaking seal caused one of the fully extended jack cylinders to drop, causing the machine to tilt away from the building façade.

Dingli worked with the contractor and rental company Summit to discover the cause and has contacted all of its UK customers to confirm the issue, stating that the machines remain safe to use. Dingli does in fact install low pressure sensors on the levelling jacks of this machine as standard, which would have warned the operator before the machine started to tilt however, the machine's engine had been cut off with the emergency stop button, thus turning off all the electrical circuits. IPAF has highlighted this as an issue on many machines and reiterated the need to use the ignition key rather than the stop button to cut the engine.



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## BIG WHEELS FOR DINGLI 'OIL-FREE' MICROS

Dingli has announced two larger wheeled versions of its two 'Oil-Free' micro scissors, the 12ft JCPT0607PAH and 18ft JCPT0708PAH.

The new machines use a similar chassis design to the larger Oil-Free models announced in October and specifications remain pretty much the same as the original models including the working heights of 5.6 and 7.6 metres, with capacities of 240kg and 230kg respectively. Stowed heights increase by 80mm to 1.69 and 1.73 metres, while the overall weight has gained 30 and 40kg taking them to 950kg and 1,340kg.

The larger wheels make them more practical for ground conditions not ideal for small diameter wheels or where small obstacles such as cables are present. The rest of the running gear remains the same with electric motors or screw type actuators instead of hydraulic cylinders and motors, making them cleaner and more efficient. The small wheel versions will remain in the product line.



## FALCON SPIDERS FOR SINOBOOM

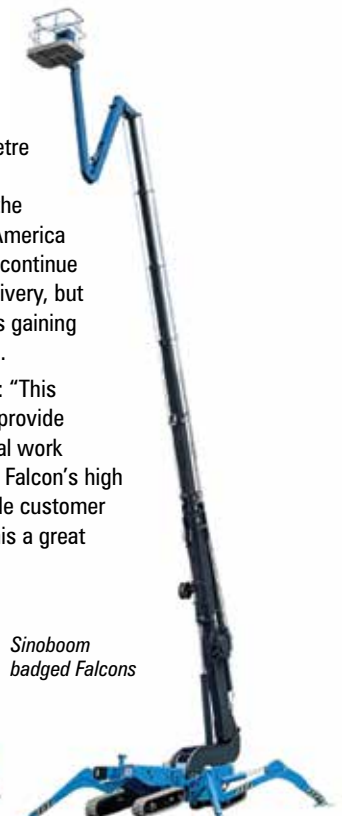
Chinese aerial lift manufacturer Sinoboom and Danish spider lift specialist Falcon have confirmed a new OEM partnership agreement. The deal follows a trial period during which Falcon has supplied a number of its larger spider lifts 'badged' as Sinobooms for sale in China. Sinoboom 'dipped its toe' into the spider lift several years ago with its own machines, but soon realised that a partnership with an experienced manufacturer was a more practical solution.

Sinoboom has already sold at least 10 Sinoboom Falcons - mostly 43 and 52 metre models - to rental companies in China, encouraging the two partners to extend the agreement worldwide apart from North America and Denmark. The machines will initially continue as standard Falcon models in Sinoboom livery, but that could change with Sinoboom models gaining additional features or points of difference.

Sinoboom chief executive Susan Xu said: "This agreement is part of our commitment to provide customers with a complete range of aerial work platforms. We expect the combination of Falcon's high quality design with Sinoboom's worldwide customer base and after sales support will make this a great success."



*Sinoboom badged Falcons*



## ALL-ELECTRIC TRUCK MOUNT FROM CTE

CTE launched the MP 20Ev, an all new 20 metre fully electric truck mounted platform at Bauma.

The single fixed riser, two section telescopic boom and articulating jib proves 13 metres of outreach and 250kg platform capacity. Power comes from a lithium ion battery pack capable of 70km travel and 25 full work cycles on a single charge.



## AVEZAAT AND CROWLAND TEAM UP

Dutch crane structural repair company Avezaat Cranes and UK based crane service and repair company Crowland Cranes have signed a joint 'Service Partner' agreement.

Based in Schiedam, Avezaat Cranes repairs and manufactures lattice booms and jibs as well as telescopic booms. The company is certified by DNV-GL for the fabrication, repair and overhaul of all lifting equipment and works for companies throughout Europe, Africa, the Americas, and the Middle East, where Avezaat Cranes Middle East operates from a facility in Dubai. It also has distribution agreements in Norway with A-Maskin in Norway and HCM Cranes in Turkey.

Crowland Cranes - based in Peterborough - provides a full range of major crane repair, service, overhaul and rebuilds, while also offering more routine maintenance and repair services along with providing replacement parts.

Bert Avezaat of Avezaat Cranes said: "We have worked with Crowland for many years and are very happy to have them as our service partner and we are looking forward to expanding our working relationship in the future."

Pete Issitt of Crowland Cranes added: "Avezaat Cranes are one of the most respected, structural, crane repairers in the industry, with increasing skill and experience required for structural repairs on modern cranes. Having Avezaat as our service partner will provide our team, clients and UK insurers with even greater confidence when completing major crane repairs."



## RAIMONDI'S NEW CRANES

Bauma saw Italian tower crane company Raimondi launch two new flat top cranes - the 10 tonne T187 and the 16 tonne T357 - along with a larger more luxurious Lumina X cab.

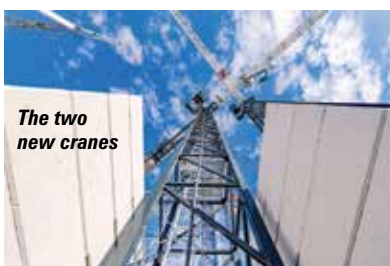
The T187 has a maximum jib length of 67.5 metres and a jib tip capacity of 1.6 tonnes. The first two T187s have been purchased by customers in Italy and Belgium.

The T357 joins Raimondi's 150 Class and manages a maximum radius of 77.5 metres with a jib tip capacity of 2.67 tonnes in its 'UltraLift' set up.

Commercial director Cristian Badin said: "The T357 like all Class 150 models can be equipped with Lumina X, the extended version of the new crane cab, with a length of 3.88 metres and a height of 2.14 metres. It is one of the largest and most comfortable cabins in today's marketplace."



The new Lumina X cab



The two new cranes

## NEW REGIONAL SALES PARTNER FOR SINOBOOM EUROPE

Sinoboom Europe's current vice president business development Erik Geene is to set up a new business - EG Equipment - to sell Sinoboom aerial work platforms across nine smaller European markets - Luxembourg, Belgium, Greece, Austria, Switzerland, Israel, Iceland, Norway and Finland - and report into Sinoboom Europe as a freelance sales and support operation.

Geene said: "Three years ago Susan Xu and Tim Whiteman asked me to develop the distribution network for the larger regions and key accounts across Europe. That structure is now in place, and I am proud to pass this to Sinoboom Europe's general manager José Peña and look forward to focusing on the smaller regions in Europe to build up the support and sales networks they need."



José Peña (L) and Erik Geene

## FEWER VISITORS FOR BAUMA

Bauma claims that over the seven days it was open a total of 495,000 visitors attended, more than 25 percent below that seen in 2019. It says visitors came from 200 countries and that half of the attendees were international. A total of 3,200 companies from 60 countries exhibited this year, down from 3,684 exhibitors and 64 countries at the last event.

Most cranes, access and telehandler exhibitors rated the exhibition as a success, adding that it exceeded their expectations in terms of the level of business. The big question now, however is whether those manufacturers that did not attend this year change their mind for Bauma 2025?



# FINANCIALS ROUND-UP

**Ashtead** owned **Sunbelt Rentals USA** has acquired general rental company **Wagner Rental & Supply**. Based in Jackson, Ohio, family-owned Wagner operates from four locations in Ohio and Kentucky.



**Alimak** has completed its acquisition of **Tractel** and announced a major reorganisation into five divisions.



Telehandler manufacturer **Wacker Neuson** boosted nine month revenues by 18% to €1.64 billion with growth across all regions led by the Americas and Asia/Pacific. Pre-tax profits edged up 3% to €144.3 million. Third quarter broke records at €568.5 million - up 23.2%.



Telehandler and aerial lift manufacturer **Manitou** reported nine month revenues of €1.63 billion, up 16% on last year, it has yet to publish profits. Third quarter sales were 33% higher at €575 million.



US based **United Rentals** has agreed the acquisition of **Ahern Rentals** from Don Ahern for \$2 billion in cash.



Italian private equity firm **Metrika SGR** has acquired a majority stake in Italian spider lift manufacturer **CMC**.



**Manitowoc**, which owns **Grove** and **Potain**, increased its year to date revenues by 15.5% to \$1.41 billion, although pre-tax profits slipped 10% to \$19.6 million. In the third quarter sales improved 12.4% to \$454.7 million, with a pre-tax profit of \$2 million compared to \$1.1 million loss in the same quarter last year.



Aerial lift and telehandler manufacturer **JLG** achieved nine month revenues up 18% to \$2.9 billion. Platform sales grew by 18% to \$1.4 billion, while telehandler shipments increased 32% to \$855.5 million. Operating profits were 15% lower at \$190 million. Third quarter sales increase 23% to \$1.04 billion with platform sales improving 34% to \$517.1 million and telehandlers 33% to \$316 million. Operating profits for the period more than tripled to \$113.2 million.



**Cargotec** has completed its strategic evaluation of **MacGregor** and concluded it does not fit in with its long-term plans but will not look for an immediate disposal.



Swedish mastclimber and hoist manufacturer **Alimak** has reported nine month revenues of SK3.4 billion (\$317 million), with Construction, Façade and Industrial divisions posting strong growth, while the Wind division sales declined 23%. Third quarter revenues were 21.3% higher at SK1.09 billion, (\$99.5 million), while pre-tax profits declined 3% to SK98 million (\$8.9 million).

**Oshkosh** also announced the acquisition of Italian spider lift manufacturer **Hinowa** from the Fracca family, when completed it will become part of JLG



**Tadano** reported an 8.8% rise in total revenues to ¥131.3 billion (\$929.2 million) for its half year to the end of September. Mobile crane sales were 13.4% higher at ¥86.9 billion (\$614.9 million) driven by a North America up 41% and Europe up 6%. Pre-tax profits declined 60% to ¥5.3 billion (\$37.5 million) due to an exceptional gain of ¥11 billion (\$78.1 million) last year. Without this they increased 90 percent to ¥4.2 billion (\$29.7 million).



**Palfinger** has reported another record quarter with nine month revenues of €1.58 billion, up 18%, with a strong performance from the Americas. Pre-tax profits were 5% lower at €105.1 million. Third quarter sales were €540 million up 19%, while pre-tax profits slipped 10% to €30 million. It remains on track for full year revenues of €2 billion.



Aerial lift and telehandler manufacturer **Genie** saw nine month revenues increase 10.5% to \$1.81 billion with an operating profit 12% higher at \$142.2 million. Third quarter sales increased 16% to \$662.6 million, while operating profits leapt 82% to \$63.5 million. It also has nudged its full year forecasts to the top end of its original estimates at \$2.4 billion.



**Snorkel** has reported nine month revenues of \$131 million, up 15 percent on the same period last year. However, it lost \$12.7 million, substantially higher than last year. Third quarter sales were roughly flat, with a loss of \$3.8 million.



US based **United Rentals** achieved strong revenue growth this year with nine month revenues of \$8.35 billion - a 20% increase on last year. Pre-tax profit jumped 58% to \$1.91 billion. Third quarter revenues improved 18% to \$3.05 billion, with pre-tax profits 48% higher at \$816 million.



UK rental group **Vp** - owner of **UK Forks**, **MEP** and **Brandon Hire** - reported revenues up 6% to £186.5 million, while pre-tax profits slipped four percent to £17.9 million, but this includes £1.87 million mostly associated with its formal sale process that it abandoned in August. Without that pre-tax profit was 6% higher at £19.7 million.



# UNIC 'POP UP' SPIDER

Unic's distributor GGR unveiled the 3.2 tonne URW 345 Eco spider lift at Bauma, marketing it as a 'Pop Up' crane. The crane has a five section 10.1 metre telescopic boom, topped by a 5.74 metre four section telescopic luffing jib.

The 'pop up' comes from the fact that it has an extra linkage that elevates the boom pivot point to two metres while moving it forward to the centre of the chassis. With the boom fully telescoped and elevated and the jib horizontal, the crane has a capacity of 200kg at a radius of seven metres and an up & over height of 12 metres.

Maximum tip height is almost 18 metres with a capacity of 400kg, while maximum radius is close to 16 metres. The crane has an overall width of 790mm, with tracks extending to 1.1 metres for extra stability. Overall length is 3.13 metres, with a height of 1.95 metres and total weight of 3.67 tonnes. Variable outrigger set up, radio remote controls and a full load moment indicator with high resolution colour screen are standard. Power comes from a lithium ion battery pack and the 345 Eco can operate while plugged in.



# SKYJACK SJ20 E FOR EUROPE

The 20ft Skyjack SJ20 E mast type lift will be available with CE - European - certification in the new year. The SJ20 was launched for North America last February and offers a working height of just under eight metres, with a platform capacity of 159kg.

The machine also includes direct electric wheel motor drive, a five section mast extended by a single multi-stage hydraulic cylinder, while the platform includes a traversing deck with up to 410mm of overreach. An optional one person outdoor rating offers a working height of six metres. Overall weight is 1,170kg.



# CE ACCEPTANCE IN UK EXTENDED

The UK government has extended its acceptance of CE marked products again, this time for a further two years to the end of December 2024.



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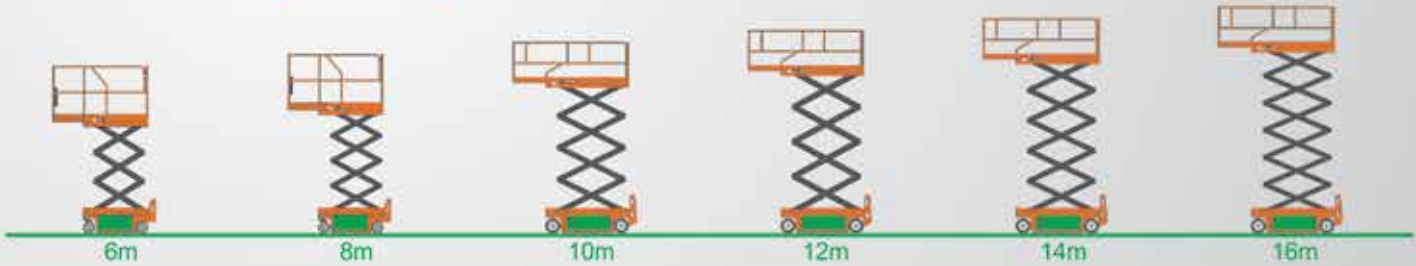
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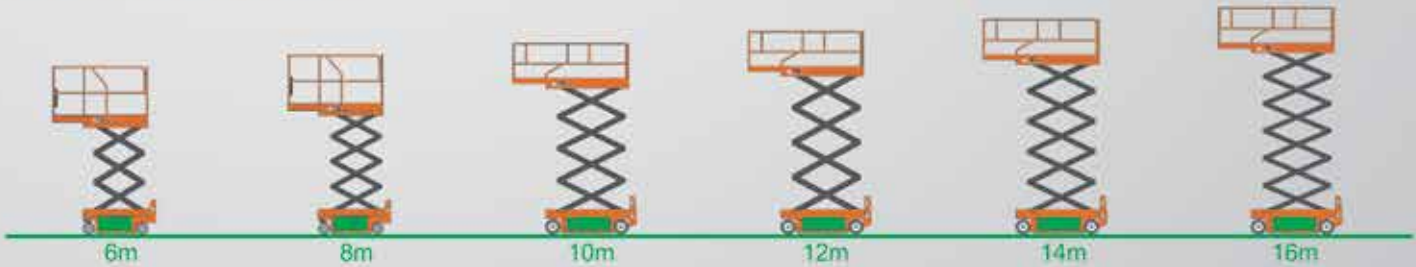
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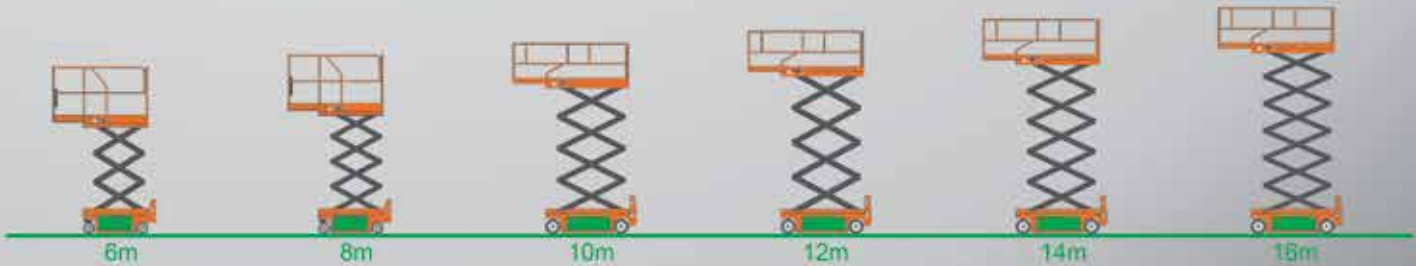
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Working Height

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## NEWS HIGHLIGHTS

- Chinese manufacturer **LGMG** has appointed **Antony Chalissery** as regional sales manager for the Middle East and Africa
- Mexican company **ESEASA** has taken five more **Liebherr** RTs and two ATs
- Faresin** has appointed **Schuler & Schuler** as its telehandler distributor for Switzerland
- UK's **Bronzeshield Lifting** has taken its second 60 tonne **Liebherr** LTM 1060-3.1 this year
- Dutch tracked boom lift manufacturer **Hyrax** has appointed **Schuler & Schuler** as its distributor for Switzerland
- Sinoboom Europe** has appointed **Sergio Cerdans** as regional manager for Spain and Portugal and **Ronald Donders** for sales finance
- Haulotte** has announced a sustainable parts packaging initiative
- UK crane rental company **City Lifting** has taken a new 150 tonne **Grove** GMK 5150XL
- Derek Gow** - until recently commercial director at UK crane rental company **Ainscough** - has died
- Klubb** has appointed **Hematec** as exclusive distributor for Germany
- United Rentals** has appointed **Ted Grace** as chief financial officer
- German rental company **Maxikraft** has placed a €100 million order with **Liebherr** for new cranes.
- Heavy lift specialist **Sarens** has ordered 24 new **Tadano** All Terrain cranes
- Scotland's **Global Crane Services** has taken the first two of an order for 11 big **Liebherr** cranes
- Canada's **Discover Battery** has appointed **BBL Batteries** as its distributor for the UK and Northern Ireland
- SPT** spider crane master distributor **Uplifter** has appointed **Heli** as its dealer for Belgium
- A new UK aerial lift rental company - **Peak Platforms** - has been formed by the directors of **Pulse Hire**.
- Manitowoc** has appointed **Pier Domenico Ravera** as MD of its UK sales and distribution business
- Multitel Pagliero** has appointed **Hydrotest** as end user distributor for its truck mounted lifts in Hungary
- US rental company **CraneWorks** has ordered 22 new **Tadano** cranes ranging from 80 to 700 tonnes
- UK rental company **Bryn Thomas Cranes** has taken three new 150t **Grove** GMK 5150XL
- Italian manufacturer **Barin** has delivered an AB 12 Combi underbridge platform to Czech rail network **České Dráhy**
- Tractel** CFO **Sylvain Grange**, has been appointed CFO of **Alimak**, replacing **Thomas Hendel** who leaves "to pursue other opportunities"



Antony Chalissery



Sergio Cerdans



Ronald Donders



Ted Grace



Pier Domenico Ravera



Sylvain Grange

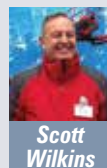
- UK crane company **Osprey** has appointed **Alan Faulds** as a senior project manager
- Briggs Equipment** has taken its first **Sinoboom** electric boom lifts in Lisburn, Northern Ireland
- Maeda** cranes European master distributor **Kranlyft** has appointed **Lift Polska** as its dealer for Poland
- UK fire and maintenance company **Target Maintenance GB** has taken a new 25m **Multitel** MZ250
- Turkish rental company **Dekas Makina** has set up a new online rental conglomeration site - **Makina Kolay**.
- Terex Cranes** has appointed South African **Goscor Access Solutions** as an official dealer
- LGMG Europe** has added four new managers: **Vincent Vercaemst** as sales director, **Scott Wilkins** as sales director for UK & Ireland, **Adalberto Baena** as service manager Spain & Portugal and **Paul Maccall** as service manager for UK & Ireland



Alan Faulds



Vincent Vercaemst



Scott Wilkins



Adalberto Baena



Paul Maccall

- UKs **Baldwins Crane Hire** has taken a second 450t **Liebherr** LTM 1450-8.1
- UK based **Nationwide Platforms** has ordered 16 more **CTE** truck mounted lifts
- Mammoet USA** and New York based **Bay Crane** have announced a strategic partnership
- UK-based **Wilson Access**, part of **AFI**, has ordered 14 **CTE** truck mounted lifts.
- UK crane company **Marsh Plant Hire** has taken two new 60t **Liebherr** LTM 1060-3.1
- Iraq's **North Refineries Company** has added three 30t **Tadano** GR-300EX-3 RTs
- Ireland's **Dromad Hire** has purchased 20 all-electric and hybrid platforms **Skyjack**, **Niftylift**, **Snorkel** and **Hinowa**
- US outrigger mat specialist **Dica** has acquired the **SlatTrax** ground protection system
- UK's **Access Platform Sales** has promoted **Hannah Treggalles** to internal sales and marketing director and **Daniel Leyshon** to service director.

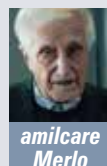


Hannah Treggalles



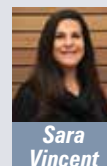
Daniel Leyshon

- Belgian crane company **Gheysens** has taken three new **Tadano** ATs
- UK rental company **Smart Platforms** has ordered 90 **CTE** truck mounted lifts in a deal worth £7 million
- Dubai **Liftek International** and **Modulift**, **Green Pin Shackles** and **Load Monitoring Systems** carried out a 2,420 tonne test lift
- Amilcare Merlo**, founder of Italian telehandler manufacturer **Merlo**, has died
- European transport and logistics equipment leasing group **TIP** has taken delivery of 10 new **Atlas** 170.2 V loader cranes



amilcare Merlo

- Manitou** has acquired one of its Italian service and repair companies - **Gi.Erre**
- Brazilian company **Locar** has taken an 800t **Liebherr** LTM 1750-9.1
- Liebherr** has appointed Greece's **Stagakis** as a rental/service partner for tower cranes
- Rental company **Bultena Verhuur** has taken the first **Liebherr** LR 1160.1 Unplugged in the Netherlands
- Germany's **Luibl Rental & Sales** has taken 20 **Magni** 360° telehandlers
- Italian rental group **Venpa 3** has purchased three 27m **Multitel** MTE 270EX
- Canada's **Lou-Tec** has acquired Quebec based **YEP Location d'équipements**
- JLG** has appointed **Sara Vincent** as marketing director - JLG and Jerr-Dan in the Americas
- Mammoet Brazil** has taken a 650 tonne **Tadano** CC 38.650 crawler crane for onshore wind
- Access Link** met at **TVH** headquarters in Waregem, Belgium
- Haulotte** has appointed rental company **Avi Cranes** as distributor for Israel
- Ohio sales and rental company **Leppo Rents** has acquired **Rent Equip** of Medina, Ohio
- Tractel** CEO **Philippe Gastineau** has been appointed senior executive vice president of **Alimak's** **Facade Access** and new **Height Safety & Productivity Solutions** divisions.



Sara Vincent

- UK contractor **Multiplex Plant and Equipment** has purchased three **Wolff** tower cranes
- Skyjack** has appointed **Mark Trowman** as product development manager Europe, Africa and Middle East
- Swiss rental company **Maltech** has purchased a 57m **Bronto** 570XR and a 70m **S70XR**.
- US crane company **Bigge** placed a large order for big **Tadano** cranes at Bauma
- Potain** has appointed **Falcon** tower cranes as UK distributor for self-erecting tower cranes
- Jekko Deutschland** has appointed two new regional dealers **Pfalzlift** and **Therso**
- Germany's **BSI** has taken one of the first 80ft **Genie** S-80 J TraX boom lifts in the country
- Australian rental company **Coates** has taken 'several batches' of **Sinoboom** electric scissor lifts



Mark Trowman

- Belgium's **Vertimac** has appointed **Frank Beernaert** as business unit director for its growing replacement parts division
- UK rental company **Platform Hire** has succumbed to a winding up order
- Swedish rental company **Kranpunkten** has placed an order for 130 **Dingli** electric scissor lifts
- UK rental group **Vp** has appointed **Anna Bielby** as CFO, replacing **Allison Bainbridge** who is retiring. It has also appointed **Stuart Watson** and **Mark Bottomley** as non-executive directors



Frank Beernaert



Anna Bielby



Allison Bainbridge



Stuart Watson



Mark Bottomley

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