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...and just when you thought it was safe to put the passport away! SAIE, Italy's number one construction equipment show returns next month. For those planning the trip, here are some of the sights to look forward to.

As one may expect, SAIE is very much an Italian show for the Italian market. But for the international visitor with a few Euros to spend, any one of the country's numerous producers will in a second happily turn its gaze overseas.

Typically, the show has become a fest for small to mid-sized producers, particularly those from the powered access, telehandler and knuckle boom crane sectors.



But an opportunist appearance by some of the world's heavy-duty producers does, however, occasionally break up the exhibit displays with the odd mobile, crawler or tower crane.

At the time of writing, Terex-Demag for one said that it expects to have its new 120-tonne capacity AC 120-1 ready for this year's show. The compact unit bares a width a quarter of a metre less than the company's existing three metre wide 120 tonne cranes, but retains a 60 metre main boom that can accommodate a 33-metre extension.

Also in the five-axle class will be Grove's 130-tonne capacity GMK5130-1 mobile crane, which will be displayed with the ever-popular,

mid-range 55 tonne GMK3055 and the 80 tonne GMK4075-1 all-terrain.

From the Manitowoc camp comes the latest additions to its Potain tower crane business, including the most compact entry in the Igo self-erecting range, the 1.3 tonne Igo 10, and the latest 'City' range unit, the 6 tonne capacity Topless MDT 98.



Just prior to SAIE 2004, Terex-Demag was unsure whether its new 120 tonne capacity AC 120-1 would be ready for the show. Pop along to stand F99 to find out.

Among the numerous Italian producers setting up shop will be Lionlift with its 11.7-metre working height GS 12-06 crawler-mounted platform. The unit will be joined by the firm's 22.3-metre working height GX 22-10 articulated truck-mounted platform with a 10-metre outreach and 440-degree platform rotation.

Another truck-mount, this time with a 60-metre working height, will be presented by fellow Italian producer Barin. The AP 60/30 is set on a 32-tonne chassis and gives a 30-metre outreach. The smaller 44-metre working height AP 44/29 and the ABC 50 underbridge inspection unit comprising a 5-metre under-bridge platform also get a run-out.

CTE, another Italian producer that has been making headway on the UK market of late, will present its 32-metre Z32 truck-mounted unit along with the Z135/70 self-propelled Genie boom. GSR will also be well worth a visit to see a brand-new 15-metre telescopic boom range.



OP Pagliero presents its 65-metre working height truck-mounted unit, the J2 365.

Among the many knuckle boom producers expected to line the SAIE aisles will be Flli Ferrari with two new models, the 721 and 726, which will fill gaps in the firm's range around the 16- and 22-tonne/metre marks respectively. Autogru PM, which as well as displaying its flagship PM 80026, will be launching three new knuckle boom units, the PM 40 026 SP, the PM 50 026 SP and the 40 tonne lifting moment PM 45 026 SP.

For the first time as part of the SAIE show, the 2004 event will also incorporate RENTALSIAE, aimed at offering manufacturers of machinery and equipment and plant hire companies the chance to present their rental services, including training, IT and marketing support, contractual conditions and hire rates.



Pay Palazzani a visit on stand B17 to see its new compact 39-metre Ragno TSJ 39 tracked boom.

But, if none of the above is tempting enough, then if nothing else, a lazy meander around the culture-packed city of Bologna is alone well worth the trip.

### SAIE 2004

When? 13 - 17 October, 2004

Where? Bologna Fair Centre

Opening times: Wed - Sat: 9 am - 6 pm

Sunday: 9 am - 5.30 pm

#### Knuckle Boom Cranes

| Company               | Area | Stand   |
|-----------------------|------|---------|
| Airone                | 44   | C49     |
| Amco Veba             | 44   | A34     |
| Autogru PM            | 44   | F36-G31 |
| Benelligru            | 44   | C42     |
| Brusa                 |      |         |
| Cornmach              | 44   | A32-B11 |
| Effer                 | 44   | D38     |
| Flli Ferrari          | 44   | E24-F13 |
| Faber Com             | 44   | A20     |
| Fassi Gru Idrrauliche | 44   | D22-E11 |
| Gusella Equipment     | 44   | E43     |
| Heila                 | 44   | C27     |
| HMF                   |      |         |
| Jolly Crane           | 44   | A3      |
| Next Hydraulics       | 44   | C41     |
| Palfinger Italia      | 44   | F16-G11 |
| Partek Cargotec       |      |         |
| Pesci                 | 42   | B49     |
| Pressoil              | 36   | E9      |
| Stern                 | 44   | A17     |

#### Booms

| Company                 | Area | Stand   |
|-------------------------|------|---------|
| Airo Tigieffe           | 44   | C19     |
| Barin                   | 42   | B44-B81 |
| Basket                  | 47   | C84     |
| Bizzocchi               | 44   | D29-E27 |
| Bravisol                | 49   | B10     |
| Cela                    | 44   | F11     |
| CTE                     | 45   | B44     |
| 47 B83                  |      |         |
| Ferrari International 2 | 44   | D23     |
| Genie Industries        | 45   | B44-C42 |
| 47 B83                  |      |         |
| Grove Manlift           | 48   | A59     |
| GSR                     | 44   | B16     |
| Haulotte Italia         | 48   | A55     |

|                       |    |         |
|-----------------------|----|---------|
| Hinowa                | 36 | A19     |
| Intervet Mediterraneo | 16 | D15     |
|                       | 48 | B11     |
| Isoli                 | 44 | C18     |
| Iteco                 | 44 | B32     |
| JLG Industries        | 45 | B50-C48 |
| Lionlift              | 47 | B75     |
| Lissmac               | 48 | B29     |
| Manitou CI            | 48 | D73-E68 |
| Motival 2002          | 48 | A49     |
| Oil & Steel           | 44 | F28-G23 |
| Omapa Service         | 47 | E106    |
| OP Pagliero           | 44 | E40-F27 |
| Palazzani             | 36 | B17     |

|               |    |         |
|---------------|----|---------|
| 44 A64        |    |         |
| Piat          | 48 | G32-F35 |
| Power Climber | 48 | G32-F35 |
| Ram           | 42 | B53     |
| Tecchio       | 44 | B40     |

#### Mobile/Tower Cranes

| Company               | Area | Stand           |
|-----------------------|------|-----------------|
| Autogru Rigo          | 44   | A56-B23         |
| Cams Industriale      | 48   | B61-C60         |
| Eurogru Amici         | 44   | D31             |
| Grove                 | 48   | C39-D42-D45-E40 |
| Ildrogru              | 44   | C11             |
| Liebherr Werk Ehingen | 48   | F15-H12         |
| Manitowoc             | 48   | C39-D42-D45-E40 |
| Minelli               | 44   | E18             |
| Mister Gru            | 16   | E59             |
| Ormig                 | 47   | C89             |
| Potain                | 48   | C39-D42-D45-E40 |
| Sennebogen            | 48   | B19-C18         |
| Tadano Faun           | 48   | D59-E54         |
| TCM                   | 44   | F12             |
| Terex Demag           | 48   | F99             |
| Terex Italia          | 48   | E97-F96         |

#### Telehandlers

| Company          | Area | Stand           |
|------------------|------|-----------------|
| Bobcat Europe    | 36   | D1              |
| Dieci            | 48   | E113-F112       |
| Faresin-Haulotte | 45   | D65             |
| Haulotte Italia  | 48   | A55             |
| Manitou CI       | 48   | D73-E68         |
| Merlo            | 16   | A61-B114 - E140 |
| 48 A69-B70       |      |                 |
| Sennebogen       | 48   | B19-C18         |
| Terexlift        | 48   | F115            |

#### Other

| Company | Area | Stand |
|---------|------|-------|
| Autec   | 48   | B14   |
| Imet    | 48   | A21   |