

ARGEST UK CIRCULATION OF ANY LIFTING EQUIPMENT MAGAZINE



IPAF Access Summit 22 April, Heathrow; get to grips with new regulations



## ON THE COVER:

According to Laurent Guillaux, vice president of sales at Manlift, producer of the Toucan mast boom range, "the mast boom market is today primarily a French one with over 1000 units sold per year," of which it has to be said Manlift is responsible for the lion's share. Its Toucan line ranges from the eight metre working height 800 up to the 13 metre 1310, and is the most complete range of mast booms available on the market with 11 standard models and special options for applications such as stock-picking and aircraft maintenance.

For the full story see:



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## The New Valla 20E TRX.

Battery powered mini mobile crane on rubber tracks. The standard model, the 20E with rubber wheels, has already been a great success in the industrial and construction sectors, where lifting in confined spaces has proved difficult for larger cranes and lifting appliances.

The TRX has very low ground loadings due to its tracked drive. We offer an option of black or white non marking tracks for different applications.

The TRX is easily loaded onto small plant transporters and trailers, making this ideal for the plant rental companies across the UK.

For further information please contact:

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IN OUR LAST ISSUE, C&A welcomed its readers to the largest issue since the launch of the magazine back in 2000. Well, at a risk of sounding like the boy who cried "wolf", welcome to the joint-largest issue since the launch of the magazine back in 2000! As you have probably already guessed by the front cover of this, our February/March issue, you have this year's Bauma exhibition to thank for that, which, just in case you haven't yet

realised, or have alternatively just woken up from a two-month slumber, is taking place next week.

For this reason, the team at C&A has scoured the exhaustive exhibitor listings for what Bauma 2004's organisers predict will be the largest equipment exhibition the world has ever seen, to bring its readers a more refined, but complete none-the-less, guide to all the very latest lifting and access equipment offerings from the world's top producers.

Even if you are not attending the show, the guide offers a useful insight into which sectors manufacturers have been concentrating their efforts, suggesting in which direction they believe various market sectors to be heading. Although there are numerous boom launches expected, the top three access equipment producers will be drawing attention to their ongoing telehandler campaigns, while competition will be hotting-up among the larger crane producers, several of which will be introducing long-boomed 55 tonne all terrain cranes. The mobile tower crane market also receives a significant boost this time around with at least three significant new product introductions.

So whether, you're attending Bauma to spend serious amounts of cash, to quaff the famous Bavarian beer, or simply to boost your cap, umbrella or mouse-mat collection, this phrenetic competition among the manufacturers can only make for a better Bauma. Whatever your reason for attending, don't forget to drop in on the Vertikal Press in the outside area, stand number F7 702/6, for a chat and to meet the team and collect your copy of Vertikal Bauma. See you there!





Letters, emails & faxes and phone calls are welcome and should be sent to: The Editor, CRANES & access, PO Box 3227, Brighton BN1 4UR, UK Tel: 01273 884422 Fax: 01273 884477 email: info@vertikal.net