

# Bauma demo for IPAF

**BAUMA 2004** is going to be a major event for IPAF. Its decision to attend this major international event for the first time underscores its commitment to world-wide development. Strengthening its international standing will enable IPAF to provide better support for its membership and the whole industry within each country that it operates.

The centrepiece of IPAF's participation at the show will be the 5000 metre square IPAF Demo Area, at the southern entrance to the exhibition (Stand number: FGL.E Süd/1). IPAF members exhibiting at Bauma, including Haulotte, JLG, Genie, Bronto, HEK, Aichi, CTE, Dino Lift, Merlo, Wumag and Bizzocchi, will all be using the Demo Area to show-off their wide range of powered access equipment in action, rather than as static displays as is usually the case with individual stands.

Safety and training will feature prominently, and IPAF's Training Centres will also be in evidence at the Demo Area, highlighting the safety and commercial benefits of operator training.



Typical machines from some of the members using the IPAF Demo Area at Bauma, will include Haulottes' Compact 12 RTE rough-terrain electric scissor lift for use in and outdoors, JLG's 510 with Sky Power self-contained power generation (both pictured).

## MAJOR GERMAN EXPANSION

Bauma 2004 will also see the launch of a significant expansion of IPAF's training centre network for Germany. Friedemann Holzwarth, Zoom sales & marketing director, Kevin Appleton, from parent company Lavendon Group, Tim Whiteman, IPAF managing director and Reinhard Willenbrock, IPAF's German representative, will all be presenting full details of this important development at the IPAF Demo Area on 31 March during Bauma week at 11:00 am. "There are still many people in Germany that don't understand how aerial work platforms can be used," said Whiteman. "IPAF training will soon be available throughout Germany from both small and large rental companies."

As part of the expansion, Zoom will establish a main training centre in Leipzig and open a further eight satellite training centres at its main regional depots, including Braunschweig, Frankfurt, Stuttgart, Berlin, München, Nürnberg, Düsseldorf and Bielefeld, effective from April, 2004

This development of the training operation in Germany will complement the existing centres already operated by JLG and Gardemann. The German language version of the successful Operators' Safety Guide and Operator's Log Book will also be launched at the show. ■

# IPAF staff train on booms and scissors

Several members of IPAF's Milnthorpe workforce recently acquired PAL Cards, after successfully completing an IPAF operator training course. From IPAF training administration, Susan Foster, whose is responsible for making sure that trained operators receive their PAL Card shortly after completing their training, now holds a PAL Card herself for self propelled booms and scissor lifts.

"It was slightly nerve racking to start off with, but I was relieved to find that I soon got the hang of it all," said Foster. She also admits to being rather proud of her PAL Card. Eleanor Morrison, who works with Susan, was also on the same course and was also awarded a PAL Card. "I think it was a really good idea to give us both the chance to do the training," said Morrison. "We are now even more aware of what the training involves. It helps us provide a better service when we speak to operators on the telephone because we have been on the course – and especially because we are now fellow PAL Card-holders"

Asked what she thought of the instructor, she had to admit: "He was excellent!" He should be – he was IPAF International Training Manager, Rupert Douglas-Jones (pictured with Susan during her training). ■



## FEM MEWP Product Group to meet at Bauma

The second meeting of the MEWP Product Group of Fédération Européenne de la Manutention (FEM), for which IPAF acts as secretariat, will take place on the first day of BAUMA (March 29).

The initial meeting held in September 2003 in Brussels resulted in the agreement that the Group should study accidents involving MEWPs and all forms of work from height to determine their origins and make recommendations. The Group also felt that the creation of International Market Statistics should be investigated with manufacturers. The structure of these market statistics will be decided at the Bauma meeting. ■

## IPAF granted ISO 9001:2000 certification



**IPAF HAS** been certified to the international standard ISO 9001:2000, following an audit of its operations at its Milnthorpe nerve centre by ISOQAR. The efficient running of IPAF's internal systems are vital in the rapid expansion of its training network and the development of additional member services.

The ISOQAR auditor assessed the provision of support, assistance and general guidance to members and the industry as a whole, as well as the control and administration of the training scheme. Identifying IPAF as a 'most efficiently run organisation' with a 'strong commitment by senior management and staff', the auditor's report commended internal and training operation audits.

Training Centre Auditor Geoff Marshall and IPAF Scheme Auditor Giles Councill have been responsible for guiding IPAF through the audit. Commenting on the certification, Giles Councill said: "We've not had to put in place any new systems, nor change what we already had. We're delighted that the initial audit confirms our quality management is up to standard.

"Perhaps most importantly, the audit has reinforced our own commitment to continual development and improvement. This will provide members with a better service and make our training operation even more efficient." ■



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