SUBSCRIBE TO THE

NEWS PACKAGE AND GET THE

INDUSTRY'S MOST WIDELY **READ NEWS**







EVERY ISSUE

Delivered to your door

ISSUE DIGITA Online

To get your **SUBSCRIPTION** up and running register online at www.vertikal.net /en/subscriptions

YEARLY SUBSCRIPTION

£40.00/€60.00 (UK and Ireland) €75.00 (Rest of Europe) \$110.00/£60.00 (Other regions) Payable by BACS transfer/ credit card/cheque

AN INDEPENDENT NEWS SERVICE COSTS MONEY AND NEEDS YOUR SUPPORT SUBSCRIBE TODAY!



BETTER THAN EXPECTED!



Many exhibitors at Intermat 2018 thought that it might be its last as an international exhibition. However, while many leading manufacturers - mainly in the crane and aerial lift sectors - decided not to attend this year leaving empty spaces both in the halls and outside, the show seemed well attended and had a good vibe.

The cold windy weather on Wednesday the first day, did its best to keep any visitors inside, but things improved dramatically on Thursday and Friday which were busy. Intermat has felt like a show gradually losing its international status since 2015 if not before, while Bauma has continued to grow and dominate and Conexpo managed to regain and stabilise its status.

Figures from the Intermat organisers puts this year's visitor numbers at 127,500, of which 27,000 came from 130 countries outside of France. Although of the 1,000 or so exhibitors over two thirds were from overseas.

It is always a disappointment when a big trade show fails to attract all of the major manufacturers, particularly domestic ones with Manitou, Haulotte and Potain among the local 'no-shows'. Other global aerial lift and telehandler players staying away included JLG, Skyjack, JCB, Snorkel, Dingli and Sinoboom.

Cranes were very notably absent with Manitowoc/Grove/Potain, Tadano, Sennebogen, Klass, Bocker, Kato, Jekko, Unic, Valla, Link-Belt, Palfinger, Hiab, Comansa, Jaso and Wolffkran all absent. When it comes to earthmoving and general construction equipment manufacturers

however it was a different picture with most in attendance. At the same time more local shows, such as JDL in France or Vertikal Days in the UK - both in September this year - will have almost all of the 'missing in action' companies attending.

Having said all this there was still plenty of new and interesting products and exhibits on show. Hopefully the following pictorial overview provides a flavour of the show with more in-depth product by product coverage in features over the next few months.

How would I sum up the show? Certainly, the trend towards low noise and emission equipment and alternative power sources continues to gain momentum. However, most manufacturers talked of improving existing product performance and equipment that offers an alternative solution. The increased use of technology was also very evident this year for every product no matter the sector.

Intermat 2018 was poor, while 2021 was cancelled due to Covid. This year's show may be enough to ensure a decent Intermat 2027, but not on the global level and certainly not as a major crane and access show, where local specialist exhibitions do a better job and are more environmentally friendly...







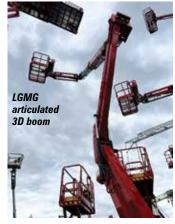
INTERMAT REVIEW

































































Make the Step Up...

- Reduced Service Calls
- Increased Total Cost of Ownership
- Improved Return on Investment

Discover®
Innovative Battery Solutions

0808 1680635

INTERMAT REVIEW





















