Heavy lift p21

# elehandlers The new breed p27

### SED / Intermat review p17

THE LARGEST UK CIRCULATION OF ANY LIFTING EQUIPMENT MAGAZINE

### **Better together.**



The world's largest crane company is extending its reach. Rising above the rest. By joining forces, we provide you with the products, the technology and the support to meet any lifting need. Anywhere. Manitowoc Crane Group. Together, we're doing more.

0



#### **ON THE COVER:**

Caterpillar is helping to meet the demand for telehandlers across UK and Ireland construction sites with the 'phasing' in of its new B-series line. September this year will see the unveiling of the TH580B, the last model to be introduced to the company's 10-strong range. Pictured is the 11 metre lift height TH350B.

For the full story see:



SUBSCRIPTIONS: Cranes & Access is published six times a year and is available on payment of an annual subscription of £40.00. If you wish to subscribe, please send a crossed cheque made payable to The Vertikal Press Ltd to: Subscriptions, The Vertikal Press, P0 Box 3227, Brighton BN1 4UR. Address changes should also be sent to this address. Please include the address label from a recent issue with all correspondence and allow 3 months for changes to be effective.

BULK DISCOUNTS: These are available to companies wishing to take out multiple subscriptions. Please contact the subscriptions manager for more details. Tel: 0 1273 884422. Fax: 0 1273 884477 E-mail: info@vertikal.net

Kran & Bühne: The Vertikal Press also publishes a german magazine which deals with the same issues as *Cranes & Access*, but is written for German users and buyers. Details available on request.

SUBSCRIBE ONLINE AT: www.vertikal.net/en/journal\_subsription

While every effort is made to ensure the accuracy of information published in *Cranes & Access*, the Editor and Publisher can accept no responsibility for inaccuracies or omissions. Views expressed in articles are those of the authors and do not necessarily reflect those of the Editor or Publisher. Material published in *Cranes & Access* is protected under international copyright law and may not be reproduced without prior permission from the publishers.

## C&A CONTENTS



#### 7 NEWS

HSE blitz warning; Manitowoc descends on Europe; CPA forms tower crane interest group; King launches road/rail division; IPAF announces new MD; UK deal for Arcomet self erectors

#### 15 FACE-TO-FACE

It's nearly a year since UpRight exited Chapter 11. *C&A* caught up with its president and CEO, Ian Menzies, and recently appointed head of sales & marketing for EAME, Steve Couling, to discuss the company's past, present and future.

#### **17** SED / INTERMAT REVIEW





This year's SED was, according to the show's organisers, the biggest yet in its 37-year history, while the world's lifting and access equipment manufacturers at Intermat in Paris helped to attract more than 180,000 visitors. Warren Wadsworth looks back to both shows and brings you the highlights.

#### 21 HEAVY LIFT

C&A grabs its passport and reports on a variety of big lift projects from around the world.

#### **27** TELEHANDLERS



These versatile machines have been described by some as the new giants of the construction skyline. Warren Wadsworth takes

a look at what's happening in the sector and rounds up the very latest equipment on offer.

#### **32** DEALER GUIDE

A comprehensive listing of dealers and manufacturers in the UK and Ireland.

#### **35** VAN MOUNTED PLATFORMS

The van mounted platform sector continues to flourish - a statement that offers justification for the flow of new machines that have been launched onto the market recently.

#### REGULARS

- **38** WEB DIRECTORY
- **39** INNOVATIONS
- 40 IPAF NEWS
- 41 WHAT'S ON / CLASSIFIED ADVERTISING



#### Rexquote manufactures a fully comprehensive range of access equipment.

Pictured here: The Mecalac Access (left), the Access Railer 14 (centre) and the TD18 (right).

The Rexquote Access Railer 14 has been uniquely designed to operate in the railway environment to provide access to elevated structures for repair and maintenance.

> Working height: 14 m Outreach: 8.0 m Platform capacity: 225 kg Rotation: 50°

Phone or e-mail now for a CD video of the Access Railer 14 and Mecalac Access in action.



Rexquote Limited, Broadgauge Business Park, Bishops Lydeard, Taunton, Somerset TA4 3BU Tel: +44 (0)1823 433398 Fax: +44 (0)1823 433725 www.rexquote.co.uk sales@rexquote.co.uk



## FOR UK USERS & BUYERS OF LIFTING EQUIPMENT

#### VOLUME5 NUMBER4 JUN/AUG2003

The Vertikal Press New England House/Level 5 New England Street, Brighton BN1 4GH, UK Tel: 01273 884422 Fax: 01273 884477 email: info@vertikal.net web: www.vertikal.net

In Germany: Vertikal Verlag Sundgaualle 15, D-79114, Freiburg, Germany Tel: 0761 8978660 Fax: 0761 8866814 email: info.vertikal.@t-online.de web: www.vertikal.net

ADVERTISING SALES Classified Advertising Worldwide: Karlheinz Kopp New England House/Level 5 New England Street, Brighton BN1 4GH, UK Tel: 01273 884422 Fax: 01273 884477

email: info@vertikal.net

France, Belgium & Spain Hamilton Pearman, GMT, 32 rue de la 8 mai 1945 F-94510 La Queue en Brie Tel: 01 4593 0858 Fax: 01 4593 0899 email: hpearman@wanadoo.fr

Germany, Scandinavia, Austria and Switzerland Karlheinz Kopp, Vertikal Verlag, Sundgaualle 15, D-79114, Freiburg, Germany Tel: 0761 8978660 Fax: 0761 8866814 email: khk@vertikal.net

#### Italy

Fabio Potestà, Mediapoint, Corte Lambruschini, Corso Buenos Aires 8, V Piano-Interno 7, I-16129 Genova, Italy Tel: 010 570 4948 Fax: 010 553 0088 email: mediapot@tin.it

#### The Netherlands

Arthur Schavemaker, Kenter & Co, Postbus 130, Spoorstraat 21, NL-7470 AC Goor, The Netherlands Tel: 0547 275005 Fax: 0547 271831 email: arthur@kenter.nl

#### UK and all other areas

The Vertikal Press New England House/Level 5 New England Street, Brighton BN1 4GH, UK Tel: 01273 884422 Fax: 01273 884477 email: info@vertikal.net

Design & Typesetting by: Dobbie Designs Tel/Fax: 01273 670774 email: info@dobbiedesigns.com Printed by: VIP Print Ltd.

ISSN: 1467-0852

© Copyright The Vertikal Press Limited 2003

The Vertikal Press also publishes:





The Vertikal Press Limited MEMBER OF CPA

# C&a comment

**Deputy Editor:** Warren Wadsworth

European Correspondent: Rüdiger Kopf

Art Director: Adrian Dobbie

Financial Controller: Belinda Cousin

Production: Nicole Engesser

Publisher: Tim Whiteman



A 48 PER CENT increase in the population of Brazil's São Paulo would see its inhabitants dropping off into the Atlantic like pollen from an Oak tree in summertime. Similarly, the same increase in the size of the hole in the ozone layer would see holiday makers scrapping for valuable beach space amongst the half a million or so Emperor penguins that annually dig in for  $-70^{\circ}$ C winters along the coastline of Antarctica's

South Georgia Island.

Ok, maybe not quite so dramatic, but bearing significance all the same, the UK telehandler market since 1998 has born witness to the same unit percentage increase as mentioned in the above, maybe slightly exaggerated scenarios. Visitors to the recent Intermat exhibition in Paris a couple of months back would have made note of the wealth of new telehandler unveilings from the sector's manufacturers. The development and introduction of new telehandler models from companies such as Haulotte and Genie, which are not primarily known for their involvement in this sector, has to be an indication of the growing acceptance of these versatile machines across Europe's construction sites. And by all accounts, the growth is set to continue, at least for the next couple years.

On page 27 of this issue, C&A kicks-off its special 4-page feature on the UK and Ireland telehandler markets and offers a full round-up of all the latest equipment available on the market today from the likes of Caterpillar, Manitou, Case and JCB.

On a final note, all at The Vertikal Press would like to congratulate its founder and publishing editor, Tim Whiteman, who was recently named as managing director designate of the International Powered Access Federation (IPAF). Whiteman will take on his new role, effective from August 4, and eventually fill in the position left by IPAF's current managing director, Paul Adorian, who retires at the end of the year.

Darren Dadswall

ertikal

Letters, emails & faxes and phone calls are welcome and should be sent to :

The Editor, **CRANES** & **ACCESS**, PO Box 3227, Brighton BN1 4UR, UK Tel: 01273 884422 Fax: 01273 884477 email: info@vertikal.net