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## AL TERRAIN CRAES DOW LEVEL DUATEORNAS TELEHANDLERS



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### AC<sup>+</sup> Series Scissor Aerial Work Platform

#### ZHEJIANG DINGLI MACHINERY CO., LTD.

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### COMMENT 5 TELEHAN NEWS 6 For whatever

JMG's hydrogen hybrid lifting machine, Moog's new generation underbridge platforms, Sany releases 200 tonne electric crawler crane, MEC's first 66-RJ telescopic booms, Antidumping crane investigation in US, JLG adds to Micro lineup, Nifty marks 40 years with Gen 3 HR12s, First Klaas K2500, UK crane embargo guidance update, Easy Lift RA21, BG patents new features, Australia's highest platform, financials round-up and News Highlights.

#### LOW LEVEL LIFTS 17

The limited uptake of low level work platforms in all but a few markets such as the UK, Netherlands, one or two Nordic countries and parts of the Middle East, might explain why more of the larger manufacturers have not entered the market. We take a look at their development history and the latest products available.

#### ALL TERRAIN CRANES 25

Bauma was a bit of a disappointment for new All Terrain crane introductions, with nothing truly radical or different. However, there is still plenty going on in the market and much to talk about...

#### **TELEHANDLERS 35**

For whatever the reason, a large number of equipment manufacturers seem to think that telehandlers are going to be the 'next big thing' when it comes to construction products. We take a look at the new manufacturers and their offerings, in what is a very busy sector.

#### **TECHNOLOGY AND SOFTWARE 47**

The buzz technology words at the moment are AI and Digitalisation which seem to be mentioned in every new model introduction as well as in product support services. We take a look at some of the latest developments...

#### COMPANY PROFILE - PALAZZANI INDUSTRIE 53

Vertikal's Imogen Campion visited spider lift manufacturer Palazzani in Brescia, northern Italy as the company celebrated its 90th anniversary, to learn about its history and recent developments.

#### HIRE25 AND HRIA/EWPA/TSHA 56

The Hire & Rental Association of Australia, the Elevating Work Platform Association and the Telescopic Handler Association of Australia -HRIA/EWPA/TSHA for short - held their annual conference 'Hire25' trade show and awards dinner in Melbourne in June. Cranes & Access/Vertikal.net was there to cover the events.

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#### **ON THE COVER**

Crane operator Gerhard Mees with his new 700 tonne Liebherr LTM 1650-8.1, the new flagship in the Hack Schwerlastservice fleet, just before its first job, in Wetzlar North of Frankfurt, Cranes access

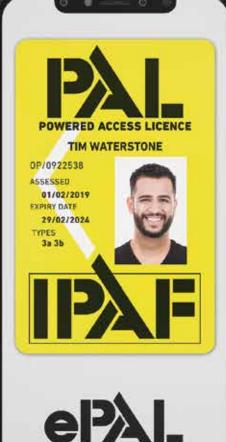
removing a 50 metre by four metre wide 27.5 tonne bridge over the River Lahn.

**IN THE NEXT ISSUE** Scheduled for publication in late July, the next issue of Cranes & Access will include features on Tower cranes, Scissor lifts, Glass handling and the Vertikal Days 2025 preview. If you have any contributions or suggestions to make or are interested in advertising in this issue, please contact our editorial or sales teams.



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There are periods in history when an invention, new technology, materials or a manufacturing process has led to a major change in the way something is done. Examples include the printing press, spinning-jenny, steam engine, internal combustion engine, farm tractor, bicycle, light bulb, wireless telegraphy, aeroplane, personal computer and the internet... to name but a few. All have led to massive changes in the way things are done, but not always immediately.

Around 80 years ago several new companies entered the mobile crane market, spurred on by the need to rebuild after the devastation of World War II. But what happened 40 years ago? It was the mid-1980s and something caused a series of entrepreneurs to start designing and building selfpropelled aerial work platforms or spider lifts.

We see it now with all the 40 year anniversary celebrations including Niftylift, Skyjack, Haulotte and for spider lifts Platform Basket and Palazzani to name a few, while IPAF - the International Powered Access Federation - celebrated its 40th anniversary a couple of years back.

Rather than one major event, I think it was a combination of factors. At the beginning of the 1980s, the construction industry was still very conservative, using methods passed down over the generations. However, a mood for change was in the air following the recessions of 1975 and 1982. The entrepreneurial juices were activated leading to a surge in new company startups.

# COMMENT

#### 1980s' GAME CHANGER

I remember working as a site engineer on a multistorey building in London in 1983 and being given the first laser level in the company - a relatively minor development but a massive game changer in terms of speed and efficiency, requiring just one person instead of two to set the levels for the other trades. The first telehandlers were also beginning to appear changing the way materials were moved around on site - the pallet had arrived!

Although self-propelled boom lifts date back to the late 1950s, initially to pick apples in Canada and cherries in California - hence the nickname 'cherry picker'- the lifts struggled to generate any interest among European contractors, thanks to a strong scaffolding sector and a resistance to 'new fangled technology'. The 1980s however, saw a younger generation entering the sector with new ideas, able to spot the benefits of using powered access equipment for certain applications, and the market began to take off. Word began to spread of 'new' machines able to work at height that saved time and money and, although not as important then as it is now, they offered a safer way of working.

The growth of the aerial work platform was down to a willingness to change, and rental companies starting to invest and believe in the concept without which, aerial lifts would simply not have taken off.

Congratulations to all those celebrating their 40th anniversaries, and perhaps we might spare a though for the many that failed along the way.

#### **Mark Darwin**

Comment and feedback is most welcome via post, email or phone stating if we may publish them or not: editor@vertikal.net

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